



2026 Membership & Incentive Drive

2025 was another incredible! Course conditions and weather were outstanding. We continue to improve on our course conditions (tree removal, Phase #1 of Tee Renovation Project), equipment purchases (Greens Mower) and Club House improvements (Kitchen Equipment and Kitchen Office Remodel). We were able to do these things because of the incredible job you did in recruiting new members and your donations. We have a limited number of memberships available for 2026 and we want you to help us fill those with your friends and acquaintances.

We added 42 new members in 2025, 39 in 2024, 30 in 2023 and 41 in 2022. About 77% of those new 2024 members stayed for 2025 and we expect similar results for 2025. That means that we are nearing full membership and now is the time join. We will continue with our current limited public play hours.

To ensure that we maintain and expand our membership in 2026, we are helping you recruit your friends by offering them a great discount and continuing a referral program. The new member will get 20% off 2026 dues and 10% off 2027 dues. The referring member, you, will get half the new member's first year discount as a credit to your club account.

Here is an example of a member credit prior to taxes. If you refer a 46-75 age family, that family's dues are discounted \$764.24 from the regular \$3,821.20 to \$3,056.96 in the first year. You will receive \$382.12 in club credit, regardless of your class. The specific numbers for each membership class are on the following page. You may refer more than one member and the same discounts and restrictions apply. Basically, you can get to free, but we will not pay you to join.

Increasing our membership base is the key to our continued success. Public play has always been a vital contributor, but the members are the strength of our club. Thanks for your help.

The application is on the website, <https://www.sodusbayheights.com/membership/new-member-promotion>. The new member may complete it online, download it or pick one up and bring it to the Golf Shop or Business Office. With a first payment of 50% of discounted dues, the new 2026 member can start playing as a member on September 1, 2025.

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New Member Discounted Dues

- 2 years discount from prevailing dues: 20% off for 2026, 10% off for 2027.
- While there are 2 years of discounts, there is no multi-year commitment.

Referring Member Credit

- The referring member will receive 50% of the new member's first year discount in 2026. You may refer more than one member, not to exceed the total amount of the referring member's dues.
- Credits to be applied to referring member's invoice in 2026.
- Refer your new member to <https://www.sodusbayheights.com/membership/new-member-promotion> to find an online application and full details on the program.
- Remind the new member to put your name on the application in referring member line and ensure that the business office knows you referred a new member.

Details & Clarifications

- Former 2023, 2024 and 2025 members are not eligible for the new member promotion.
- All member categories are eligible except Junior.
- Referring member must have been a member for one full year.
- Referring member can recruit multiple new members, but the total credits will not exceed the referring member's dues in 2026.

NEW MEMBER

Based on 2026 dues,
percentage applies if dues
change.

	Year	2026	2027
	<i>Discount</i>	<i>20% off</i>	<i>10% off</i>
Membership Class (age)	<30 I	\$1,128.16	\$1,269.18
	<30 F	\$1,771.92	\$1,993.41
	30-45 I	\$1,506.96	\$1,695.33
	30-45 F	\$2,298.96	\$2,586.33
	46-75 I	\$2,333.28	\$2,624.94
	46-75 F	\$3,056.96	\$3,439.08
	76+ I	\$2,053.44	\$2,310.12
	76+ F	\$2,503.84	\$2,816.82

REFERRING MEMBER CREDIT

The dues credit that the referring
member will receive for each type of
membership referred
(based on 2026 dues)

	Year	2026
	<i>Credit</i>	<i>50%</i>
Membership Class (age)	<30 I	\$ 141.02
	<30 F	\$ 221.49
	30-45 I	\$ 188.37
	30-45 F	\$ 287.37
	46-75 I	\$ 291.66
	46-75 F	\$ 382.12
	76+ I	\$ 256.68
	76+ F	\$ 312.98

F = Family
I = Individual