

KW Command 66 Day Challenge Checklist

- ❑ Day 1: Connecting Your Applications within the KW Command Settings
 - ❑ <https://www.youtube.com/watch?v=-KdZ68MvgSs&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=3&t=0s>
- ❑ Day 2: Creating & Updating Your KW Marketing Profile
 - ❑ <https://www.youtube.com/watch?v=4-crV1R1xL0&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=4&t=0s>
- ❑ Day 3: Contact Archive and Database Wipe in KW Command Contacts
 - ❑ <https://www.youtube.com/watch?v=m6VtTIEa5h8&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=5&t=0s>
- ❑ Day 4: Using PieSync to Import Contacts to KW Command
 - ❑ <https://www.youtube.com/watch?v=3j0e4nNKubc&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=6&t=0s>
- ❑ Day 5: Importing, Adding, and Exporting a Contact in KW Command
 - ❑ <https://www.youtube.com/watch?v=UtoQKTXbkhg&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=7&t=0s>
- ❑ Day 6: Custom Tags, Filters, and SmartViews in KW Command
 - ❑ <https://www.youtube.com/watch?v=cYhv0wGtQ08&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=8&t=0s>
- ❑ Day 7: Searching Contacts & Filtering by Contacts vs. Leads
 - ❑ <https://www.youtube.com/watch?v=D6hplhO7QA8&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=9&t=0s>
- ❑ Day 8: Bulk Actions in KW Command Contacts
 - ❑ https://www.youtube.com/watch?v=qD1yxk2IQ_E&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=10&t=0s
- ❑ Day 9: Adding Neighborhoods to Your Contacts in KW Command
 - ❑ <https://www.youtube.com/watch?v=ER7uT2Rg4YA&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=11&t=0s>
- ❑ Day 10: Explaining Neighborhood Nurture SmartPLans & Landing Pages
 - ❑ <https://www.youtube.com/watch?v=pcTCcnOpFYs&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=12&t=0s>

- ❑ Day 11: Contact Timeline and Adding Opportunities, Tasks, & Notes
 - ❑ https://www.youtube.com/watch?v=_TY0sv1ul5s&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHul4&index=13&t=0s
- ❑ Day 12: Creating Saved Searches for Contacts in KW Command
 - ❑ <https://www.youtube.com/watch?v=-b4mlkMyxvY&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHul4&index=14&t=0s>
- ❑ Day 13: Adding Activities, Notes, and Calendar Events to Contacts
 - ❑ <https://www.youtube.com/watch?v=xQSHMbmgL7U&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHul4&index=15&t=0s>
- ❑ Day 14: Contact Health Score in KW Command Contacts
 - ❑ <https://www.youtube.com/watch?v=TEgwX6mdddo&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHul4&index=16&t=0s>
- ❑ Day 15: Creating Custom Fields for Contacts in KW Command
 - ❑ https://www.youtube.com/watch?v=G5F2ITX9V_8&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHul4&index=17&t=0s
- ❑ Day 16: Bulk Unsubscribe Contacts from a KW Command SmartPlan
 - ❑ <https://www.youtube.com/watch?v=wAs0G-EEIWI&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHul4&index=18&t=0s>
- ❑ Day 17: Opportunity Overview: Pipeline, Phases, Stages, Checklists
 - ❑ https://www.youtube.com/watch?v=oy6Ba1_Y_Dg&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHul4&index=19&t=0s
- ❑ Day 18: Creating an Opportunity in KW Command
 - ❑ <https://www.youtube.com/watch?v=bVgN7Y2wKN4&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHul4&index=20&t=0s>
- ❑ Day 19: Recap on Checklists and Introduction to the Documents Tab
 - ❑ <https://www.youtube.com/watch?v=bk3KyQIQRoE&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHul4&index=21&t=0s>
- ❑ Day 20: Adding Details and Documents to a DocuSign Room
 - ❑ <https://www.youtube.com/watch?v=Yi-B1t6EtGk&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHul4&index=22&t=0s>
- ❑ Day 21: Filling Out, Adding Signatures & Sending Docs in DocuSign
 - ❑ <https://www.youtube.com/watch?v=X5JPGYzsfzM&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHul4&index=23&t=0s>

- ❑ Day 22: Splitting & Combining Documents in DocuSign via KW Command
 - ❑ <https://www.youtube.com/watch?v=Pu86-gYkEz0&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=24&t=0s>
- ❑ Day 23: Folder Level Messaging and Using @ To Cause Notifications
 - ❑ <https://www.youtube.com/watch?v=w170UupYHEc&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=25&t=0s>
- ❑ Day 24: Adding an Offer to Opportunities in KW Command
 - ❑ https://www.youtube.com/watch?v=4zVFUFYh9_g&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=26&t=0s
- ❑ Day 25: Comparing, Negotiating, and Accepting or Rejecting an Offer
 - ❑ <https://www.youtube.com/watch?v=BRstkndIEkg&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=27&t=0s>
- ❑ Day 26: Lost Versus Archived Opportunities
 - ❑ <https://www.youtube.com/watch?v=ejHO2ILr15c&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=28&t=0s>
- ❑ Day 27: Sneak Preview of Commissions in KW Command
 - ❑ <https://www.youtube.com/watch?v=kbzAURE2MaE&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=29&t=0s>
- ❑ Day 28: Utilizing the All Opportunities Tab in KW
 - ❑ <https://www.youtube.com/watch?v=30gdbhrQ0Tk&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=30&t=0s>
- ❑ Day 29: Zoom, Print, and Download Documents in Opportunities
 - ❑ https://www.youtube.com/watch?v=2TZ_L2THDnQ&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=31&t=0s
- ❑ Day 30: Import & Edit PDFs within Designs
 - ❑ <https://www.youtube.com/watch?v=s6KTSICaAEQ&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=32&t=0s>
- ❑ Day 31: Introduction to SmartPlans and SmartPlan Kelle Guide
 - ❑ <https://www.youtube.com/watch?v=OLC6NUT6duE&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=33&t=0s>
- ❑ Day 32: Adding Contacts to SmartPlans including new Stagger Method
 - ❑ <https://www.youtube.com/watch?v=K7tEeMimtXw&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=34&t=0s>
- ❑ Day 33: SmartPlans: Neighborhoods, Quarterly Call, Mid/Long Term
 - ❑ <https://www.youtube.com/watch?v=DJcGN23yTPs&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=35&t=0s>

- ❑ Day 34: SmartPlans: 8x8, Birthday, Open House and Home Anniversary
 - ❑ <https://www.youtube.com/watch?v=mBY082ERKj0&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=36&t=0s>
- ❑ Day 35: Editing Tasks, Texts, and More Within SmartPlans
 - ❑ https://www.youtube.com/watch?v=hPuCf_9t_n0&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=37&t=0s
- ❑ Day 36: Introduction to Designs: Library, Social & Print Templates
 - ❑ <https://www.youtube.com/watch?v=o1q6DfSlqyk&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=38&t=0s>
- ❑ Day 37: An Introduction to the We Brand Menus in Designs
 - ❑ <https://www.youtube.com/watch?v=OPUGqrLOjxg&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=39&t=0s>
- ❑ Day 38: Additional We Brand Menu Items in Designs
 - ❑ https://www.youtube.com/watch?v=z5Lda2_P-M4&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=40&t=0s
- ❑ Day 39: Creating a FB Open House Graphic & Just Listed PostCard
 - ❑ <https://www.youtube.com/watch?v=dVISW4xX9TA&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=41&t=0s>
- ❑ Day 40: Creating a Direct Mail Campaign in KW Command
 - ❑ <https://www.youtube.com/watch?v=6bmGONhw8l4&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=42&t=0s>
- ❑ Day 41: Creating a Paid Mail Campaign in KW Command
 - ❑ <https://www.youtube.com/watch?v=EbwAcwEIX38&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=43&t=0s>
- ❑ Day 42: Using Campaigns to Post or Schedule Posts on FB & Twitter
 - ❑ <https://www.youtube.com/watch?v=fvbK3iTQMDc&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=44&t=0s>
- ❑ Day 43: Creating a Mass Email Campaign in KW Command
 - ❑ <https://www.youtube.com/watch?v=17Wx2-hBNh0&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=45&t=0s>
- ❑ Day 44: Introduction to Task Manager
 - ❑ <https://www.youtube.com/watch?v=0MLVaum67YE&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=46&t=0s>
- ❑ Day 45: Introduction to Agent Sites
 - ❑ <https://www.youtube.com/watch?v=5ZvcV3YvRKl&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=47&t=0s>

- ❑ Day 46: Editing Your KW Agent Sites
 - ❑ <https://www.youtube.com/watch?v=Y4VC5FWIelQ&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=48&t=0s>
- ❑ Day 47: Creating a Landing Page in KW Command
 - ❑ https://www.youtube.com/watch?v=Dycm_757vJ8&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=49&t=0s
- ❑ Day 48: Using Video with Landing Pages in KW Command
 - ❑ https://www.youtube.com/watch?v=2ZKC3t2_eM8&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=50&t=0s
- ❑ Day 49: Adding a Page to Your KW Agent Site
 - ❑ <https://www.youtube.com/watch?v=625YuiZq79o&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=51&t=0s>
- ❑ Day 50: Full Buyer's Presentation in KW Command
 - ❑ https://www.youtube.com/watch?v=8kQ_N6nyLqk&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=52&t=0s
- ❑ Day 51: Advertising Multiple Listings on One FB Ad
 - ❑ <https://www.youtube.com/watch?v=O868JVu9q3s&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=53&t=0s>
- ❑ Day 52: Introduction to the Referrals Submenu in KW Command
 - ❑ https://www.youtube.com/watch?v=9RU_KE9gNlc&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=54&t=0s
- ❑ Day 53: Exploring the KW Command Referrals Map
 - ❑ <https://www.youtube.com/watch?v=vrHKCxrCUZ4&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=55&t=0s>
- ❑ Day 54: Introduction to the Reports Submenu in KW Command
 - ❑ <https://www.youtube.com/watch?v=ptoEh68vR4Q&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=56&t=0s>
- ❑ Day 55: Adding Compliance Links & Images to Agent & MC Sites
 - ❑ <https://www.youtube.com/watch?v=Q7SoEbmKBVQ&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=57&t=0s>
- ❑ Day 56: Creating Custom Opportunity Smartviews
 - ❑ <https://www.youtube.com/watch?v=HCfKa1J7O5g&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=58&t=0s>
- ❑ Day 57: Assigning and Chatting with a Team Member in Opportunities
 - ❑ <https://www.youtube.com/watch?v=CMwxXMOV7BM&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=59&t=0s>
- ❑ Day 58: Emailing Documents to a DocuSign Room

- ☐ <https://www.youtube.com/watch?v=w0t7kY4uWqc&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=59>
- ☐ Day 59: Moving Documents from DotLoop to Docusign Quick and Easy
 - ☐ <https://www.youtube.com/watch?v=gCeRUvXPIBA&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=60&t=0s>
- ☐ Day 60: Saving Email Correspondence in PDF Format in Docusign
 - ☐ <https://www.youtube.com/watch?v=tX4L4jtloIY&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=61&t=0s>
- ☐ Day 61: Incorporating Design Templates into Campaigns
 - ☐ <https://www.youtube.com/watch?v=8b0MApas-2E&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=62>
- ☐ Day 62: Create Hyperlocal Neighborhood Videos in Designs
 - ☐ https://www.youtube.com/watch?v=99_gQ4adjTQ&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=63
- ☐ Day 63: Uploading Multiple Documents at Once in Opportunities
 - ☐ <https://www.youtube.com/watch?v=0HcLQKXvUFw&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=62&t=0s>
- ☐ Day 64: Building a Custom SmartPlan
 - ☐ <https://www.youtube.com/watch?v=yALxbopFQw4&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=63&t=0s>
- ☐ Day 65: Tracking Referral Patterns in KW Command
 - ☐ https://www.youtube.com/watch?v=KLL_uTUpv1I&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=66
- ☐ Day 66: Customizing the Birthday Smartplan in KW Command
 - ☐ <https://www.youtube.com/watch?v=riHRs6X63VU&list=PLK75KZDqV1zmYQF-hNPH2Qt9GHkUHulD4&index=67>