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RECENT DEALS IN THE SOUTHEAST ASIAN MARKET

BY ALB | 12 NOV 2012

Jurisdiction – India

| Firm                                        | Deal                                                                                                                             | Value                                 | Client                                  | Lawyer(s) involved                                                                                                                      |
|---------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|-----------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|
| Amarchand & Mangaldas & Suresh A. Shroff Co | Gruner+Jahr Indian subsidiary Networkplay's acquisition of 79 mobile ad network business of VUN Digital Private Ltd              | Confidential                          | Gruner+Jahr                             | Vidyt Gulati (Partner) Varun Nair (Associate)                                                                                           |
| Amarchand & Mangaldas & Suresh A. Shroff Co | MakeMyTrip Ltd's acquisition of the Hotel Travel Group                                                                           | Confidential                          | MakeMyTrip Ltd                          | Vidyt Gulati (Partner) Siddhartha Sen (Senior associate) Neha Yadav (Associate)                                                         |
| Amarchand & Mangaldas & Suresh A. Shroff Co | United Breweries Group's sale of 27.4 percent stake in United Spirits Ltd to Diageo plc                                          | Rs. 111,665 million (\$2,031 million) | United Breweries Group                  | Cyril Shroff Nivedita Rao Nisha Kaur Uberoi (Partners) Taxation Nanda Shah (Senior advisor – Taxation)                                  |
| AZB & Partners                              | GE Equity International Mauritius' acquisition of 7.69 percent of Syngene International Ltd's paid up equity share capital       | Rs. 1.25 billion (\$23 million)       | GE Equity International Mauritius       | Essaji Vahanvati (Partner) Nandish Vyas (Associate)                                                                                     |
| AZB & Partners                              | IFC's acquisition of Jain Irrigation Systems Ltd through subscription of foreign currency convertible bonds issued by the latter | Rs. 2.1 billion (\$40 million)        | International Finance Corporation (IFC) | Gautam Saha (Partner) Shuchi Sinha (Associate)                                                                                          |
| AZB & Partners                              | IFC's acquisition of Jain Irrigation Systems Ltd's share capital                                                                 | Rs. 527 million (\$10 million)        | International Finance Corporation (IFC) | Gautam Saha (Partner)                                                                                                                   |
| AZB & Partners                              | IFC's acquisition of Religare Enterprises Ltd's equity shares and compulsorily convertible debentures                            | Rs. 4.05 billion (\$75 million)       | Religare Enterprises                    | Vinati Kastia Anil Kasturi (Partners)                                                                                                   |
| AZB & Partners                              | Sale of 50 percent of TATA Autocomp Systems Ltd's stake in TACO Yazaki Autocomp Ltd to TACO and Yazaki Corporation Ltd           | Undisclosed                           | TATA Autocomp Systems Ltd               | Ashwin Ramanathan (Partner) Vijay Manjrekar (Associate)                                                                                 |
| DLA Piper LLP, Hamburg                      | Gruner+Jahr Indian subsidiary Networkplay's acquisition of 79 mobile ad network business of VUN Digital Private Ltd              | Confidential                          | Gruner+Jahr                             |                                                                                                                                         |
| Herbert Smith Freehills                     | United Breweries Group's sale of 27.4 percent stake in United Spirits Ltd to Diageo plc                                          | Rs. 111,665 million (\$2,031 million) | United Breweries Group                  |                                                                                                                                         |
| InduLaw                                     | Gruner+Jahr Indian subsidiary Networkplay's acquisition of 79 mobile ad network business of VUN Digital Private Ltd              | Confidential                          | VUN Digital Private Ltd                 |                                                                                                                                         |
| Platinum Partners                           | United Breweries Group's sale of 27.4 percent stake in United Spirits Ltd to Diageo plc                                          | Rs. 111,665 million (\$2,031 million) | Diageo plc                              | Nihar Mody Yash Mohanram Piusha Bose                                                                                                    |
| Slaughter and May                           | United Breweries Group's sale of 27.4 percent stake in United Spirits Ltd to Diageo plc                                          | Rs. 111,665 million (\$2,031 million) | Diageo plc                              | Simon Nicholls Robin Ogle Padraig Cronin Stephen Powell Ed Fife Sara Luder Susie Middlemiss Charles Cameron David Waterfield (Partners) |

Jurisdiction – Indonesia

| Firm                                                    | Deal                                  | Value        | Client                                            | Lawyer(s) involved |
|---------------------------------------------------------|---------------------------------------|--------------|---------------------------------------------------|--------------------|
| Hadiputranto, Hadinoto & Partners                       | PT Espresso Transindo Utama Tbk's IPO | \$61 million | PT Espresso Transindo Utama Tbk                   |                    |
| Makarim & Taira S                                       | PT Espresso Transindo Utama Tbk's IPO | \$61 million | Underwriters: 1. J.P. Morgan 2. Mandiri Sekuritas |                    |
| Milbank, Tweed, Hadley & McCloy (International counsel) | PT Espresso Transindo Utama Tbk's IPO | \$61 million | PT Espresso Transindo Utama Tbk                   |                    |

Jurisdiction – Malaysia

| Firm          | Deal                                                                                          | Value         | Client                  | Lawyer(s) involved |
|---------------|-----------------------------------------------------------------------------------------------|---------------|-------------------------|--------------------|
| Abdullah Chan | Integration of SapuraKencana Petroleum Berhad's tender rig business with that of Seadrill Ltd | \$2.9 billion | SapuraKencana Petroleum |                    |

Jurisdiction – Singapore

| Firm                       | Deal                                                                                          | Value                             | Client                                                                                | Lawyer(s) involved                                                                       |
|----------------------------|-----------------------------------------------------------------------------------------------|-----------------------------------|---------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|
| Clifford Chance            | Integration of SapuraKencana Petroleum Berhad's tender rig business with that of Seadrill Ltd | \$2.9 billion                     | SapuraKencana Petroleum                                                               | Lee Taylor (Partner) Melissa Ng (Counsel) Danielle Wu (Associate)                        |
| Clifford Chance            | PT Espresso Transindo Utama Tbk's IPO                                                         | \$61 million                      | Underwriters: 1. J.P. Morgan 2. Mandiri Sekuritas                                     | Raymond Tong, Johannes Juette (Partners) Jeremy Ward (Associate) Sophie Coster (Trainee) |
| Dacheng Wong Alliance      | Investments into Ezetap Mobile Solutions                                                      | Undisclosed                       | Ezetap Mobile Solutions                                                               | Aloysius Wee Yang Yen Thaw Richa Chaturvedi                                              |
| Linklaters                 | Issue of United Overseas Bank Ltd's 2.875 percent fixed rate subordinated notes               | \$500 million                     | United Overseas Bank Ltd                                                              | Kevin Wong Cynthia Teo Tilak Shah (Partners)                                             |
| O'Melveny & Myers          | Block trade share sale of 3.4 billion shares of PT Pakuwon Jati Tbk by BSL Investment Inc.    | IDR816,000,000,000 (\$85 million) | 1. UBS AG 2. CLSA                                                                     | Andrew Hutton (partner and associate) Michele Discepolo                                  |
| Stamford Law Corporation   | Invicta Holdings Ltd's proposed acquisition of Kian Ann Engineering Ltd                       | \$8192.8 million (\$158 million)  | Invicta Holdings Ltd                                                                  | Bernard Lui, Lim Swee Yong (Directors)                                                   |
| Wiersholm (Norway counsel) | Integration of SapuraKencana Petroleum Berhad's tender rig business with that of Seadrill Ltd | \$2.9 billion                     | Seadrill Ltd                                                                          |                                                                                          |
| WongPartnership            | Invicta Holdings Ltd's proposed acquisition of Kian Ann Engineering Ltd                       | \$8192.8 million (\$158 million)  | Invicta Holdings Ltd                                                                  | Mark Choy Audrey Chng Christy Lim (Partners)                                             |
| WongPartnership            | Issue of United Overseas Bank Ltd's 2.875 percent fixed rate subordinated notes               | \$500 million                     | United Overseas Bank Ltd                                                              | Hui Choon Yuen Trevor Chuan (Partners)                                                   |
| WongPartnership            | Singapore listing of loan facility to Ying Li International Real Estate Ltd                   | \$8100 million (\$81.69 million)  | Lead arrangers: 1. Standard Chartered Bank 2. Oversea-Chinese Banking Corporation Ltd | Christy Lim (Partner)                                                                    |

Where exact value is not known, ALB will use an approximate value based on available market data or coverage.

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BY ASIAN LEGAL BUSINESS 《亚洲法律杂志》 | 10 SEP 2026

汤森路透《亚洲法律杂志》(ALB)荣幸宣布,我们在此启动首次2026 ALB China十五佳企业智能化先锋团队评选活动。



OTHER NEWS

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BY CHARLIE WU 吴卓言 | 07 SEP 2026

总部位于北京的观韬律师事务所近日正式于吉尔吉斯斯坦设立比什凯克办公室,成为继塔什干、阿拉木图、杜尚别办公室后中亚地区的第四家办公室,也是该所全球第41家分支机构。



OTHER NEWS

高朋落子济南 (ZH/EN)

BY CHARLIE WU 吴卓言 | 04 SEP 2026

总部位于北京的高朋律师事务所近日正式落子济南,设立其全国范围内的第19家分支机构。

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