

Effective Collective Bargaining: Strategies for Successful Outcomes

February 9-10, 2027 9:00 AM to 4:00 PM	Two Union Square Conference Center 601 Union Street, 54th Floor Seattle, Washington	$395 WSPA Members $495 Non-Members

WSPA

PORTER FOSTER RORICK LLP

What Strategies are Effective in Collective Bargaining?

The Washington School Personnel Association and the attorneys of Porter Foster Rorick LLP are pleased to partner again on our annual collective bargaining skills workshops for management-side bargaining teams. **Effective Collective Bargaining** is a two-day advanced course for administrators who lead or serve on multiple bargaining teams and focuses on strategies which result in successful outcomes in Washington public schools. The content focuses on integrative, interest-based, possibilist, and win-win strategies and how they are often misunderstood as a specific process rather than a flexible way to analyze any issue in any bargaining process.

Faculty



Rachel Miller
Attorney at Law



Buzz Porter
Attorney at Law

Format

This in-person training will focus on skill acquisition through direct instruction, group activities, and collective bargaining simulations. Registration is limited to 40 participants to facilitate informal interaction with the faculty.

Food

The registration fee includes your choice of a box lunch and refreshments throughout the day. With advance notice, our vendors can accommodate most common food allergies and sensitivities.

Lodging

Two Union Square is near dozens of hotels in downtown Seattle including Coast, Crowne Plaza, Sheraton Grand, Grand Hyatt, Monaco, Motif, Theodore, Hyatt at Olive 8, and Hyatt Regency.

Registration

Register to attend by sending an email to info@pfrwa.com with the name, school district, and email address for each attendee and a purchase order number for invoicing your school district.

Refunds

Cancellations more than three weeks out will be refunded minus a $75 administrative fee. No refunds after that date. No show = No refund.

Questions?

Contact PFR at info@pfrwa.com or (206) 622-0203.

