# Tri-State Oral Surgery Case Study

#### Website & Listings

## CHALLENGES

### At a glance

Tri-State Oral Surgery, a trusted provider of oral and maxillofacial care, faced challenges with their digital visibility and user experience. With VIV's strategic solutions, Tri-State Oral Surgery saw a dramatic improvement in their online presence, customer engagement, and overall website performance within the **first 90 days.** 

### Key metrics

Tri-State Oral Surgery was able to achieve the following in the first 90 days with VIV.

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Impressions Generated

19,014+

**484**+ Driving Direction Requets

**1,336+** Phone Calls

## • **Outdated Website:** The existing website was not optimized for modern user experiences.

- **Outdated Listings:** Inconsistent and outdated listings across various online platforms hurt local search visibility and patient trust.
- **Declining SEO Performance:** The practice experienced a significant drop in organic search ranking.

#### SOLUTIONS

- Website Revamp: VIV designed and launched a modern, mobile-friendly website tailored to enhance patient engagement and make scheduling appointments effortless.
- **Comprehensive SEO Improvements:** A strategic SEO plan was implemented, targeting local and service-specific keywords to improve search engine rankings and organic visibility.
- Listings Management: Tri-State Oral Surgery was listed on 100+ online platforms, ensuring accurate and consistent business information across the web to boost local visibility and trust.

#### **BENEFITS**

#### **Increased Visibility and Traffic**

The targeted SEO and listing improvements led to a dramatic boost in organic search traffic and local visibility, helping more patients find Tri-State Oral Surgery.

## 2

The newly designed website provided patients with an intuitive and efficient way to access services and schedule appointments, improving overall satisfaction.

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#### **Effective Lead Generation**

**Improved User Experience** 

Optimized listings and a robust online presence resulted in a significant increase in patient inquiries and new appointments, driving growth for the practice.