InteleTravel® 2025

# PREFERRED TRAVEL PARTNERS



# Your Future with ALGV

#### ALIGNED TO HELP YOU EARN

Our mission: to empower you to reach your top earning potential by focusing on growing your business with ALG Vacations® and continuing to exceed the expectations of your customers. Here's how we can help:

The largest Exclusive Nonstop Vacation Flight program in the industry with up to 15% commission.

Uncapped, flexible commission with bonus commission opportunities plus up to 2% commission with Get Paid to Upgrade.

Commitment to providing you with learning resources such as ALGVPro that will help you sell more, increase your earning potential, and grow professionally.

Giving you the tools you need to be successful including; No Brand Change or Cancel Fees, TripTrust, updated Travel Protection Plus with Cancel for Any Reason and more.

Superior promotions, Exclusive Perks for your clients, and special sales.

Group travel incentives, added values, tools and support.

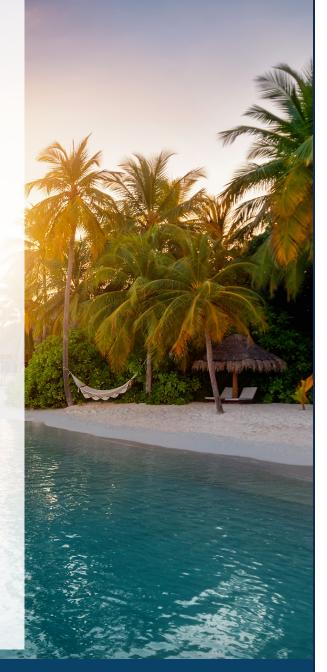
A completely redesigned, revamped, and improved www.ALGVacations.com powered by VAX VacationAccess®.

WAVES® – Earn points on every booking across ALGV brands. Visit ALGVacations.com/Rewards to learn more.

WAVEMAKERS® – Travel Perks & VIP advantages for the most dedicated advisors.

Marketing resources such as Travelblogue offering content for you to view and share, as well as Travelogue our interactive digital catalog.

ALGV360° – A one stop shop for all of your marketing needs. Visit ALGV360.com to sign up today!

















# ALG Vacations is not responsible for errors or omissions. Bookings are subject to the current terms and conditions. Programs may be altered or discontinued. ALG Vacations materials (including, but not limited to, names, trademark, service marks, logos, marketing materials, etc.) shall not be used, reproduced, transmitted or distributed in any way, except with the express written consent of ALG Vacations. CST #2139014-20. 42973-jt-8-15-23-mb.

# MEET INTELETRAVEL'S 2025 PREFERRED TRAVEL PARTNERS

This directory will introduce you to the world of recognized travel brands that have partnered with InteleTravel® to provide you with more support, more marketing tools, more exclusive offers, more top quality travel experiences for your customers, and more commission than any other travel suppliers.

#### Your commitment in return

In return, your commitment is to learn what these Partners have to offer, and recommend their products to your family, friends, co-workers, and other customers whenever possible. These Partners have been chosen because they represent the "Best of the Best" in every category. When you recommend and sell the best quality products, that makes you a top-quality travel advisor and travel resource for your customers.

#### Other travel brands and suppliers

There are of course many thousands of other travel brands and suppliers, and other travel categories that may not be represented in this Directory. But you will earn more, have more to offer your customers, and get more support by starting with the important Partners in this Directory. Contact customer service to sell any brand that may not be represented here to be sure they are set up with InteleTravel.

#### How to use this Directory

This directory will help you quickly find the best and most profitable travel products to offer when you get a travel request from a customer. For each Partner, a description summarizes the itineraries, destinations and other product highlights. A list of "Important To Know" bullet points gives

you additional helpful facts and hints. Current commissions are listed too, but always check when booking as commissions may vary depending on several factors.

#### **Registering with Partners**

To register with a Preferred Partner, Agents should follow the instructions listed on each supplier's page, and take time to read the Supplier Registration instructions on page 4 of this directory. Partner Agent portals offer you free customizable e-tools, latest sales and special offers. advisor educational programs, and even online booking engines. Plan to take Partner educational courses that address your customers or your interest the most. Learn more about these Partners to establish yourself as an expert and specialist to grow your travel business. Not every vacation or Partner is a "one-size-fits-all"! Do the work first BEFORE registering and contacting a Partner. Start by watching a pre-recorded webinar in your InteleTravel back office to qualify the Partner and qualify your client. Work smarter not harder!

# An important note about contacting Preferred Partner Business Development Managers and Representatives:

Contact information is provided for your use, however less experienced Advisors must contact CustomerService@InteleTravel.com first, prior to contacting Preferred Partner Account Representatives directly. Answers to many questions and basic booking support are available through InteleTravel or from other successful InteleTravel Agents. Reserve direct contact with Preferred Partner Account Representatives for more advanced issues.



# Stability meets possibility

Balancing daily customer demands can be especially challenging when you're facing possible travel market disruptions. But the right travel insurance partner can offer you a solid foundation of tools and support to lean on—freeing you up to explore new opportunities.

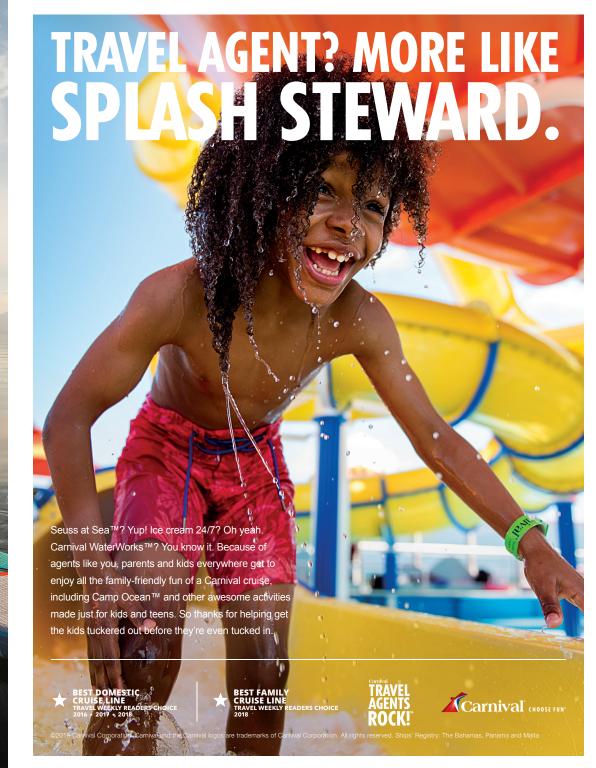
When you get on board with Allianz Partners, you get streamlined tech solutions and extensive training—so you can keep giving stand-out service while continuing to grow your business.



Discover the Allianz Advantage at JoinAllianzPartners.com.

Terms, conditions, and exclusions apply. Plan(s) underwritten by BCS Insurance Company or Jefferson Insurance Company, AGA Service Company is the licensed producer and administrator of these plans. Plans include insurance benefits and assistance services. Contact AGA Service Company at 800-284-8300 or 9950 Mayland Drive, Richmond, VA 23233 or customerservice@allianzassistance.com.

400011780 082022



# HOW TO REGISTER WITH PREFERRED TRAVEL PARTNERS

#### **Supplier Registration Guide**

The Preferred Partners listed in this guide have thousands of great marketing tools that are FREE! Learn how to register with each supplier so you can access exclusive training and resources, receive email updates and offers, and make successful bookings to earn the commission you deserve.

On the bottom right of each page of this guide, you will notice a Supplier Registration section for each Preferred Partner listing. Each supplier will have one of 3 labels:

#### 1. Request Registration

This **red** label requires Agents to log into their **Back Office**, select **HELP**, and submit a ticket to register through the **InteleHelp Hub**.

#### 2. Assisted Registration

This gray label requires Agents to register as directed on the Supplier Registration Page, accessed through your Back Office Dashboard. Simply scan the QR code displayed below, log in to your Back Office, and scroll down to "How do I register with travel suppliers?" Find the supplier listed on the page. Once submitted, the Agent must wait for InteleTravel to approve their request.

### 3. Self Registration

This **blue** label requires **Agents to register themselves directly through the Agent portal** listed on the Supplier's page. No other approvals are needed. Any usernames and passwords needed for Agent portals can be found on the Supplier Registration page on your **Back Office Dashboard** or by scanning **the QR code displayed below.** 



#### **<b>■** CONTINUED

#### So, why sell Preferred Travel Partners?

Selling Preferred Partners focuses InteleTravel's® sales on the travel companies who support your educational and marketing programs, and pay the highest compensation. As sales grow with each company, commissions and other benefits for you grow, too. Each Partner has been carefully selected for the quality of their brand and travel experience. Bottom Line: Sell these Preferred Partners and you will Learn More! Sell More! Earn More! Thank you for being a part of the InteleTravel® family and The Intelligent Travel Revolution!

#### **Need advice on Partners?**

After completing your education, you can find additional support and guidance from other successful InteleTravel Agents. Join the official InteleTravel Facebook group (Agent Departure Lounge) and get advice from other Agents. Simply search the Facebook group to learn what other Agents know about that Partner or destination. Plus, InteleTravel has many exclusive Facebook groups co-hosted with Partners that InteleTravel Agents can request to join to engage more directly with that Partner or ask for more specific questions with that Partner.

Notes: All information in this Directory was accurate at time of publishing, but is subject to errors, omissions and change without notice.

#### www.InteleTravel.com

#### TABLE OF CONTENTS

ALG Vacations

Fare Buzz	. 28
Funjet Vacations	. 29
G Adventures	. 30
GT Experiences	. 31
Globus family of brands	. 32
Golden Tickets	. 33
Goway Travel	. 34
The Haven Collection/HVN Travel Group.	. 35
The Hertz Corporation	. 36
Hilton	. 37
Holland America Line	
Hyatt Inclusive Collection	. 39
Island Routes	40
Kensington Tours	. 41
Lindblad Expeditions	/12
Margaritaville at Sea	
Molia Hotole	. 40
Melia Hotels	44
MSC Cruises	45
Norwegian Cruise Line	. 40
Norwegian Cruise Line	. 4/
Oceania Cruises	. 48
Palace Resorts	. 49
Palladium Hotel Group	. 50
The Parking Spot	. 51
Paul Gauguin Cruises	. 52
Playa Resorts	. 53
Princess Cruises	. 54
Railbookers & Amtrak Vacations	. 55
Rate Hawk	. 56
Regent Seven Seas Cruises	
Rental Escapes	. 58
RIU Hotels & Resorts	. 59
Riviera River Cruises	. 60
Rocky Mountaineer Railtours	. 61
Royal Caribbean International	. 62
Sandals & Beaches Resorts	. 63
Sandals & Beaches Resorts	. 64
Sceptre Vacations	65
Seabourn	. 66
Shore Excursions Group	. 67
Silvareas Cruicae	. 67
Silversea Cruises	. 60
Star Clippers	. 70
TDO Holidaya	. 70
TBO Holidays	. / 1
The Travel Corporation - Guided	. 72
The Travel Corporation - Luxury	. 73
Travel Impressions	. 74
Uplift	. 76
Vacation Express	. 77
Viator TAP	. 78
Victory Cruise Line	. 79
Viking	. 80
Viking	. 81
Virgin Voyages	. 82
Visit Orlando	. 83
Visit Orlando	. 84
Windstar Cruises	. 85



### **ALGVacations®**

Our powerful and growing vacations brands are why ALG Vacations is the nation's largest provider of charter flights, and the largest vertically integrated seller of vacation packages in the United States for travel to Mexico, Dominican Republic, Jamaica and the Caribbean, moving approximately 3.2 million passengers annually through our well-established vacation brands.

ALG Vacations consistently delivers exceptional value to travelers, and strong performance to resort owners and partners by strategically leveraging the power of its portfolio of brands. We have unprecedented access to the world's largest distribution network selling vacations to Mexico, the Dominican Republic and the Caribbean. Our Vacations brands are the engine of growth delivering compelling value proposition for hotel owners, and offering our clients a one-stop shop experience. Our vertically integrated structure has the ability to oversee EVERY aspect of the luxury travel journey, hence guaranteeing a consistent guest experience.

Booking and service for all of ALGV's brands is easily expedited through our award-winning VAX VacationAccess® booking engine with state[1] of-the-art technology, connecting over 100K travel agents with leading travel suppliers. Our mission is, to empower you to reach your top earning potential by focusing on growing your business with ALG Vacations® and continuing to exceed the expectations of your customers.

#### Contact

#### Advisors:

#### **ALGVacations:**

www.ALGVacations.com

**Apple Vacations:** www.Myappleonline.com

**Funjet Vacations:** www.Funjetagent.com

Travel Impressions:
www.travelimpressions.com

United Vacations:

www.UnitedVacationsAgent.com

**Southwest Vacations:** www.SWVAgent.com

**Blue Sky Tours:** www.BlueSkyTours.com

**Reservations:** 866-ALG-DESK www.algvacations.com/contactus

#### Tyler Seidel

Sr. Manager, Business Development 610-360-3461
Tyler.Seidel@algyacations.com

#### Important To Know:

- ❖ United Vacations® combines the best fares on United Airlines® with everything you need to create the vacation experience you've dreamed of. We offer vacation package options to over 250,000 resorts in over 400 destinations across the United States, Canada, Mexico, the Caribbean, Central America, South America, Europe, Asia, Australia, New Zealand and the Middle East. And with over 10,000 activities available, your perfect trip is just a few clicks away. Plus, when you vacation with us, you can earn United MileagePlus® bonus award miles in addition to credited flight miles.
- \*Southwest Vacations® is committed to our customers. Our goal is to provide you with a superb vacation experience from beginning to end. From the planning stages, to the vacation itself, all the way to your return home, we are there for you. We recognize and appreciate the uniqueness of our customers. With Southwest Vacations, you can customize your vacation package to fit your needs and wants. We partner with quality suppliers for all of our vacation elements to ensure that you get the vacation you deserve. So feel at ease when you book a Southwest Vacations' package!
- Blue Sky Tours, a leading wholesaler to Hawaii and the South Pacific, has been selling custom designed vacation packages since 1981. Blue Sky Tours sells only through travel agents, providing Hawaii destination experts who offer superior service and the greatest value.
- The more you know, the more you grow-- your sales! With our travel advisor specialist program, build your knowledge course by course as you learn about the ALGV brands, tools for closing the deal, and how to use VAX VacationAccess to maximum efficiency. Join the class at www.algvacations.com/algvpro

#### Special Booking Instructions:

Use ALGVacations.com. When booking, look for contracted hotels to earn the highest commissions. Hotels will show contracted hotel policies in the description to differentiate.



#### Commission:

**United Vacations:** up to 14% for International Travel and Hawaii, up to 10% for US Domestic and Canada, and up to 7% on Las Vegas. Earn 2% more when you upgrade your clients' room at participating hotels & resorts with our Get Paid to Upgrade program.

**Southwest Vacations:** up to 13% for International Travel and Hawaii, up to 10% for US Domestic, and 3% on Air. 5% on Land Only bookings. Earn 2% more when you upgrade your clients' room at participating hotels & resorts with our Get Paid to Upgrade program.

**Blue Sky Tours:** Commission based on the land portion of packages 12-15% with 3% air commission on all air to Hawaii and contracted air to the South Pacific. Earn 2% more when you upgrade your clients' room at participating hotels & resorts with our Get Paid to Upgrade program.

#### Supplier Registration:

Request Registration

Submit a ticket through InteleHelp Hub to be registered. Note:

PLEASE VISIT PAGE 6 FOR A FULL OVERVIEW ON APPLE VACATIONS,
PAGE 30 FOR FLIN IFT VACATIONS, AND PAGE 49 FOR TRAVEL IMPRESSIONS













# 2 Allianz Partners



### Helping you do what you do best—that's the Allianz Advantage

Earning some of the highest commissions in the industry is easier than ever when you sell Allianz Partners Travel Insurance. When you are selecting a travel insurance partner for your customers, choosing an established name comes with many advantages. Allianz is built to give you both a long proven track record of customer support with innovative industry leading travel protection products.

Every year, over 40 million customers in the U.S. alone trust Allianz Partners to protect them. Helping people anytime, anywhere is in our DNA. Our hotline assistance team is always available to help customers solve medical and travel-related emergencies—getting them back to their adventure or home safely. With a 97% satisfaction rating, we are constantly updating our offerings to attract more customers and provide the peace of mind they need to make the most of their travel experiences.

Our robust product offerings will give your clients the option to choose the policy that best fits their needs, with benefits that may include kids (17 and under) free if travelling with parent or grandparent, trip cancellation protection, emergency medical benefits, and 24-hour emergency assistance. Our core product suite also includes Smart Benefits , which can proactively pay your clients and simplify the claims process with no receipts required.

Terms, conditions, and exclusions apply. Plan(s) underwritten by BCS Insurance Company or Jefferson Insurance Company. AGA Service Company is the licensed producer and administrator of these plans.

#### Important To Know:

- Classic Plan- children under 17 traveling with an adult are free on many pans.
- Groups of 10 or more people
- Cancel Anytime plans- 100% back for medical and 80% for any reason
- ❖ Basic plans if you have client travel 100 miles from their home this is an option.
- Annual Plans- one plan to cover your customer for one year
- ❖ Assistance available 24/7/365
- Customized Web-Ex training opportunities
- Booking portal: www.agentmaxonline.com

#### Special Booking Instructions:

Register via www.AgentMaxOnline.com Use the account numbers (F202902)

- 1. Click on create new account
- 2. Enter email. ACCAM #F202902
- 3. Verify Account
- 4. Finish setting up with User ID. User Id can be initials, or first and last name

Training materials are in the Resource Center in Agent Max and webinars in Inteletutorials.

#### Contact

**Booking Portal:** www.agentmaxonline.com **Support:** agentservices@allianzassistance.com

TA Reservations: 855-524-3687 Reservation Hours: 24/7/365

#### Marilyn McHugh

District Director marilyn.mchugh@allianz.com



Commission: 10%-38%

Supplier Registration:

Self Registration

Advsior Portal: www.AgentMaxOnline.com



# 3 AmaWaterways



# **Unforgettable River Cruises Aboard Award-Winning Ships**

Since 2002, AmaWaterways has offered unforgettable river cruises aboard award-winning ships sailing legendary rivers to the heart of Europe, Southeast Asia and Africa, and beginning in 2024 Colombia.

Family-owned and operated, we pride ourselves on our passion for river cruising, strong partnerships with our dedicated travel agent partners, the unparalleled service of our staff and crew, our exquisite La Chaîne des Rôtisseurs dining, and our innovations, which range from staterooms with unique "twin balconies" to included shore excursions featuring active biking and hiking options. Our most recent innovation, the extraordinary AmaMagna, debuted on the Danube River in May 2019 with over 50% suite accommodations, four unique dining venues, an Exclusive Concierge Golf Program and groundbreaking Water Sports Platform, among several other innovations.

With the highest-rated ships in Europe according to the third edition of Berlitz: River Cruising in Europe & the USA, AmaWaterways has received countless honors and accolades including Town & Country River Cruise Awards as "Best Overall," "Best for Food," "Best for Onboard Activities" and "Best for On-Shore Activities." as well as 2023 ASTA's . "River Cruise Partner of the Year."

#### Important To Know:

- Voted The Highest Rated Ships in Europe, Berlitz Guide to River Cruising in Europe
- The extraordinary AmaMagna, debuting on her maiden river cruise in May 2019. An evolution of AmaWaterways' award-winning European river fleet
- Sip & Sail Cocktail Hour with complimentary wine, beer, spirits and soft drinks
- The Chef's Table specialty restaurant
- Regionally inspired cuisine made with locally sourced ingredients
- Entertainment-On-Demand in all staterooms featuring free high-speed internet access, movies, a music library and English language TV stations
- Complimentary tours in every port, including Special Interest, bikes and Hikes with gentle, regular, active and late-riser tour options

**Advisors:** www.amawaterways.com/agent-login

**Support:** salesengagement@amawaterways.com

Monday - Friday 6:00 a.m. - 6:00 p.m. PST Saturday



#### Commission:

Eur/Mekong/Colombia: 18% Cruise, 12% Land | Afr: 15% Cruise | 5% Air | 10% Tvl Prot., Upgrade Program, Extra Nights, Vow Renewal Package, Golf Program. On TLN AmaMAX program sailings, earn 25% enhanced commission on select 2025 sailings and your clients will receive \$300 OBC per stateroom.

#### Special Booking Instructions:

Advisors must identify themselves as InteleTravel Advisors. Advisors must mention all promo codes.

#### Supplier Registration:

Self Registration

Advsior Portal: www.amawaterways.com/agent-registration

### Herlan Ruiz

Business Development Manager herlan@amawaterways.com

Reservations: 800.626.0126 Reservation Hours:

7:00 a.m. - 1:00 p.m. PST



# **American Airlines Vacations**



Earn 1 mile for every \$5 on packages that are 4 nights or more in your own personal AAdvantage account, with Air and Hotel component processed directly at aavacations.com/agent.

American Airlines Vacations offers commissionable vacations packages in more than 6,000 flights a day to 365 locations in more than 60 countries served by American Airlines.

We hold strategic partnerships with more than 80 hotel chains and tourism boards, including AM Resorts, Sandals, Couples, Palace Resorts, Playa Resorts, Excellence and many more. Search our reservations site to see the full scope.

In addition to the competitive commissions described above and exclusive 24 hour hold time without deposit, earn 1 mile for every \$5 on packages that are 4 nights or more in your own personal AAdvantage account. Make sure to register and soon you will be flying for free!

All of our packages are commissionable, including the bulk schedule air that allows you to provide options for your customer.

Our promotions (promo codes) do not reduce your commissions percentage, so take full advantage of them.

Be sure to include your customers AAdvanatge account information, specially when you see bonus miles offers. Sometimes, bonus miles are good enough for 1 free ticket!

#### Important To Know:

- ❖ 24 hour hold without deposit exclusive for travel agents.
- \* Earn commissions on any of our packages.
- Promo codes do not reduce your commissions.
- Free layaway program good up to 45 days prior to your customers travel date.
- ❖ A low \$ 200.00 per person deposits exclusive for travel on any package no matter total value.
- Travel agents can book a package anywhere American Airlines flies.
- Earn 1 mile for every \$5 on packages that are 4 nights or more in your own personal AAdvantage account
- Your customer earns miles on every booking. Include his AAdvantage account information, specially on bonus miles offers.

Advisor Portal: www.aavacations.com/agent

#### Digital Asset Portal

https://brand.aa.com/organizations/american-airlines

Reference macen.stripling@aa.com for access

#### Contact

Advisors: aavacations.com/agent Support: aavtascaavacations@aa.com aa.travelagents@aa.com

Reservations: 1.800.321.2121

#### Laura Vance

Sales Manager, AA Vacations laura.vance@aa.com

#### Taylor Lynne

Manager for Partnerships taylor.lvnn@aa.com















#### Commission:

#### Caribbean, Mexico, Central America & Long Haul

Air, Car Rental & Activities: 5%. Hotel: 16%.

Waiver: 12%.

Domestic: Air, Car Rental & Activities: 5%. Hotel: 10%.

Waiver: 12%

Hawaii: Air: 3%. Car Rental & Activities: 5%. Hotel:

16%. Waiver: 12%.

Special Booking Instructions: After you register, visit https://www.aavacations.com/agent to book.

American Airlines Vacations packages are only available directly in our website.

#### Supplier Registration:

Self Registration

Advsior Portal: www.aavacations.com/agent

DO NOT register your agency. Register yourself as an InteleTravel agent.



# 5

# **American Cruise Lines**



### **Cruising American Style**

**American Cruise Lines** travels to the most amazing destinations across the U.S., including the Pacific Northwest, Alaska, the Northeast, the Southeast, and the Mississippi River system. We offer our guests an elevated cruise experience, through personalized exploration, well-designed enrichment programs on board and ashore, and all the comforts that come with cruising on the newest fleet in the country.

American Cruise Lines delivers culture, history, and enlightenment. Every itinerary is a unique experience and a delight for the senses. Viewing our country's beautiful landscapes and historic landmarks up-close, tasting the best regional cuisine, listening to the area's finest entertainment, and feeling the warm camaraderie of the crew and fellow guests, are the intangibles not offered by other cruise lines.

Our small ship design creates an intimate environment in which our guests are treated with the utmost care and attention. Our crew members take pride in knowing our guests by name and understanding their preferences. Every stateroom is a spacious sanctuary in which to relax after a day of discovery and contemplate the adventures that lie ahead. Guests come back from an American Cruise Lines cruise relaxed, enriched, and with new lifelong friends.

### **What Sets American Cruise Lines Apart**

Highly personalized service and a relaxed atmosphere prevail onboard all our modern fleet of ships. Our accommodating, all-American crew welcomes you with an unequaled level of attention. Each evening before dinner, enjoy complimentary cocktails and hors d'oeuvres, as you mingle with other passengers to share the adventures of the day. Set your own pace on your vacation and relax in the casual comfort and exceptional care that is the hallmark of cruising with American Cruise Lines.

#### Important To Know:

- Many cruise options Over 50 unique itineraries
- An unsurpassed level personalized service
- The newest fleet of small ships and riverboats
- Spacious staterooms with private balconies
- Exquisite gourmet cuisine
- \* Exciting guided shore excursions
- ❖ Award-winning onboard enrichment
- Premium & Complimentary Pre-Cruise Packages



#### Commission

Up to 14%

#### Special Booking Instructions:

Agents can book online through the agent portal or call for reservations at 800.814.6880

#### Supplier Registration:

Self Registration

Advsior Portal: www.americancruiselines.com/account/login

### Advisor Portal:

www.americancruiselines.com/Account/Login

Phone: **1.800.814.6880** 

#### Contact

#### Support Email:

agents@americancruiselines.com

#### Cindy Christen, CTC

Business Development Manager 203.535.3131 cindy.christen@americancruiselines.com





# **Apple Vacations**



### **Apple Vacations**

Apple Vacations is known as the nation's largest and most respected vacation company for the past 50 years and is also one of the largest providers of Exclusive Nonstop Vacation Flights! Travelers can enjoy a robust product line, including popular vacation destinations throughout Mexico, the Caribbean, Hawaii, Central America and the newly added destinations including Orlando, Arizona, Las Vegas, and California! In addition, Belize and nearly a dozen of the more exotic Caribbean islands and some South Pacific and European Beach Destinations have been added to our product portfolio. Each all-inclusive vacation package features airport/hotel transfers, best price guarantee with the purchase of Travel Protection Plus, and knowledgeable vacation experts - ready to assist in planning the vacation of a lifetime!

### Contact

Apple Vacations

Advisors:

**www.Myappleonline.com** Reservations:

866.ALG.DESK www.algvacations.com/contactus

#### Tyler Seidel

Sr. Manager, Business Development 610-360-3461
Tyler.Seidel@alqvacations.com

#### Important To Know:

- \*#1 Worldwide to Mexico and Dominican Republic
- Our Exclusive Nonstop Vacation Flights are frequently among the few-or only-non-stop options to your destination.
- Whether you book an air-inclusive or hotel only vacation package, Apple Vacations offers the option to include round-trip transfers between the destination airport and hotel.
- Earn free comps with traditional contracted groups. Or with Group-Ease®, groups as small as five rooms enjoy promo code savings, and wedding couples receive a voucher toward their first anniversary stay.
- Every dollar counts, so it's good to know that when your clients travel with us, they'll get more for their money with our Exclusive Perks program! Customers will enjoy great perks and value-added extras such as complementary private transfers, exclusive cocktail parties, spa discounts, and so much more.
- The more you know, the more you grow--your sales! With our travel advisor specialist program, build your knowledge course by course as you learn about the ALGV brands, tools for closing the deal, and how to use VAX VacationAccess to maximum efficiency. Join the class at www.algvacations.com/algvpro



#### Commission:

Up to 15% commission on land only & Exclusive Nonstop Vacation Flight packages, up to 13% on Domestic packages, and up to 5% commission on scheduled air. Earn 2% more when you upgrade your clients' room at participating hotels & resorts with our Get Paid to Upgrade program.

#### Special Booking Instructions

Use www.Myappleonline.com. When booking, look for contracted hotels to earn the highest commissions. Hotels will show contracted hotel policies in the description to differentiate.

#### Supplier Registration:

**Request Registration** 

Submit a ticket through InteleHelp Hub to be registered.

















# Atlas Ocean Voyages



# **Intimate Yachting Expeditions**

We are Intimate Yachting Expeditions, offering a unique way to experience the world through expedition cruise travel. Yachts are designed to provide travelers with a relaxed, convivial atmosphere without sacrificing onboard luxuries and all-inclusive amenities. With fewer than 200 fellow explorers and a 1-to-1 guest to-crew ratio, attention to detail and service is exceptional.

The beautiful interiors and attention to comfort and function strike the perfect balance onboard. Being yacht-sized, we can tuck into remote and almost out-of-reach places, provide up-close, immersive experiences and adventure.

Polar Expeditions reveal the natural wonders of Antarctica, Iceland, Greenland, the Arctic, and Norwegian Fjords through Zodiac safaris, glacial hikes, and other adventure led by expedition specialists.

Epicurean Expeditions in the Mediterranean illuminate the continent's diverse cultures through the lens of food and wine with special onboard events and shoreside experiences.

Cultural Expeditions are for those who revel in art, architecture and diving deep into the people and culture of each destination, from Northern Europe and the Caribbean to the British Isles.

#### Important To Know:

#### Always Included

FREE Cultural Immersion, FREE Open Bars and Lounges, FREE 24-hour room service and more

#### Intimate Yachts

Bring you closer to wildlife, navigate hidden coves and dock steps away from iconic city centers. Unlimited Guided Tours

#### ❖ Destinations Less Traveled

Smaller ships for navigating lesser-known waters and hidden corners.

#### Highly Personalized Service

Nearly 1:1 guest-to-staff ratio. Butler service in suites. Every need anticipated and fulfilled effortlessly.

#### More Than Cuisine

Enjoy delightful culinary adventures with globally inspired gourmet cuisine

#### Shoreside Excursions

Bespoke and signature experiences that elevate your immersions to another level.

#### \* Award-Winning Brand

CONDÉ NAST TRAVELER 2022: Readers'
Choice Awards Winner: Named Among the Best
Expedition Ships in the World • Hot List: Named
Among the Best New Cruises in the World



#### Commission

15%

#### Special Booking Instructions:

Call (844) 442-8527 to make a reservation with one of our Voyage Specialist

#### Supplier Registration:

**Self Registration** 

**Advsior Portal:** https://atlasoceanvoyages.com/contact-travel-advisor

#### Contact

Advsior & Marketing Portal: agents.aqvoyages.com Advisor Reservation Number: 844-442-8527

#### Justin Roland-Bramkamp

Regional Sales Director justin@atlasoceanvoyages.com







### A Different Kind Of Cruise Line For A Different Type Of Explorer

Azamara aims to be your next favorite small ship cruise line by going beyond the traditional cruise experience, offering longer stays and overnights to allow immersive discoveries for guests in each destination.

Azamara is a small-ship cruise line and leader in Destination Immersion® and Extended Destination Days, committed to taking people beyond the initial layers of a city and bringing them to the heart of a destination, from cooking and sampling authentic food to listening to traditional music or spending time with locals.

Azamara's intimate-style ships allow quests to reach renowned ports around the world and dock in smaller, off-the-beaten path locations that larger cruise ships cannot access. Azamara consists of a four-ship fleet, Azamara Quest®, Azamara Pursuit®, Azamara Journey® and its latest ship, Azamara Onward SM, each carrying around 700 guests.

Azamara gives travelers the opportunity to connect with the local culture and change their perspective on how they view the world.

#### Important To Know:

- \* Embracing Destination Exploration with longer stays, guests can explore a destination by day and experience how these cultural cities come to life at night.
- Unrushed and Relaxed through extended destination days, we provide guests with 10 or more hours in port (including late nights and overnights), which gives them time and opportunity to connect with local cultures.
- Country Intesive Voyages Azamara's carefully curated itineraries are designed to provide travelers more time to discover a country's hidden gems.
- Cultural Immersion Expanded and enhanced offerings through new voyages and land programs allow guests to fully immerse themselves within a destination and see it from a new perspective.





#### Commission:

16%

### Supplier Registration: Request Registration

Submit a ticket through the InteleHelp Hub on your back office to be registered.

#### Contact

Advisor Portal: Connect Azamara com

Reservations: 855-292-6272

Online Reservations: www.AzamaraConnect.com

Support: sarahysupport@azamara.com

#### Sarah Yates

Strategic Business Development Manager 305-922-1738

Syates@azamara.com

Always CC my support box - sarahysupport@azamara.com



# **9** Bedsonline



#### International & Domestic Fit Travel For Trade

Bedsonline provides in-depth land base services for international and domestic FIT travel. We are a B2B company that only work with travel professionals. We do not sell or market directly to consumers.

#### Important To Know:

- Global accommodation ranging from hotels, vacation homes, apartments, condos, wellness, eco-friendly, all-inclusive and more.
- Transporation offerings for private or shared transfers good for pre/post cruise, airport services, and station transfers.
- Experiences with more than 18K to choose from including half/full day tours, hop on/off bus, attraction entrances, Theme park tickets such as Universal, Lego Land, Bursch Gardens, and Disney Paris /Tokyo tickets.

- Global accommodation ranging from hotels, vacation homes, apartments, condos, wellness, eco-friendly, all-inclusive and more.
- Transporation offerings for private or shared transfers good for pre/post cruise, airport services, and station transfers.
- Experiences with more than 18K to choose from including half/full day tours, hop on/off bus, attraction entrances, Theme park tickets such as Universal, Lego Land, Bursch Gardens, and Disney Paris /Tokyo tickets.
- Car rental with more than 500 suppliers globally.
- Value to your customer as we contract competitive pricing and availability. Inquire on our pre-buy hotels that offer better terms and conditions. Pre-buy hotels are over 7K in many cities globally.s.





#### Commission:

15% on all items (accommodations, transfers, activities, car and theme park tickets)

#### Special Booking Instructions:

Online reservations only. Agent reference number is the customers last name. Earn more with the admin tool by adding a service fee or mark-up.

#### Supplier Registration:

**Self Registration** 

Advisor Portal: www.bedsonline.com

#### Contact

Advisor Portal: www.bedsonline.com USA Travel Advisors: 1.844.812.4459 Canada Travel Advisors: 416.840.4407

**Support Email:** support.americas@bedsonline.com **Reservation Hours:** Mon – Fri 9am – 8pm Est **Accounting Email:** prepayment.na@bedonline.com

#### Mike Range

954-507-2198

Mrange@Bedsonline.com



# 10 Blue Diamond Resorts



#### Important To Know:

- Hassle Free, no reservation required a la carte dining
- Luxurious Dream Beds with high thread count bedding
- Mexico-Saint Lucia-Grenada-Dominican Republic-Antigua-Jamaica-Costa Rica-Cuba
- Brands include Planet Hollywood all inclusive resorts.
- Royalton Luxury Resorts & Hidwaway @ Royalton
- Royalton CHIC Resorts, Party Your Way! Adult Only.



#### Commission: 10%

Double Dip loyalty rewards: Book with your Preferred wholesaler and then register those bookings on BDagentrewards.com

#### Supplier Registration:

Self Registration

Advisor Portal: www.bdagentrewards.com

# **Authentic Caribbean Experiences**

Established in 2011, Blue Diamond Resorts has quickly become the Caribbean's fastest growing resort group. With 45 properties across ten countries, this innovative hotel management company specializes in delivering high quality vacation experiences in tropical beachfront settings throughout the Caribbean and Mexico. Blue Diamond Resort's diverse portfolio caters to a range of budgets and interests, from adults-only luxury to fun-filled family holidays.

#### Contact

Advisor Portal: www.bdagentrewards.com
Travel Advisor Reservations: 1-855-744-8371
Support Email: help@bluediamondresorts.com

#### Vonda Keeler

vkeeler@bluediamondresorts.com



# Carnival Cruise Line



### At Carnival, we believe fun is a choice

Fun isn't nice to have. It's a necessity. Fun breaks down barriers and opens up possibilities. That means racing down a giant water slide. Or lip syncing your heart out. Or simply taking a moment to let out a deep "ahhhhh" over a perfect ocean view. When your clients opt for fun it comes gratis with joy and elation and self-discovery and if they're really lucky, memories for a couple of lifetimes.

Onboard, your clients will enjoy award-winning service, delicious dining, one-of-a kind onboard activities, spectacular entertainment, and so much more, all coupled with exotic 3 to 31 day itineraries to amazing destinations like The Bahamas, Caribbean, Mexican Riviera, Alaska, Hawaii, Canada, New England, Bermuda, Europe, Australia, New Zealand, Asia and the Pacific Islands.

Every one of our 25 ships features its own unique twist on Carnival-style fun. We'll soon be back to a fleet of 27 ships when Carnival Jubilee arrives to Galveston in December 2023 and Carnival Firenze™ comes to Long Beach in 2024. Plus with more U.S. departures than any other cruise line most of our ships are within a 5-hour drive, which means you're certain to find the right ship to match your client.

For over 50 years, our mission has been to make fun, memorable vacations accessible to all. Each time your client sails with us, we make sure to create an environment where they can be the truest and most fun versions of themselves.

Whether you're helping your clients book the perfect family trip, relaxing weekend or planning a major event such as a wedding, conference, or full ship charter...we're 100% certain they're going to have a great time! #ChooseFun.

#### Important To Know:

- ❖ Serenity Adult-Only Retreat<sup>™</sup> designed with all the necessary features to create the perfect tranquil "getaway within your getaway."
- Specialty eateries serve up delicious barbecue, burgers, hot dogs, pizza, pasta, seafood, sushi, salads, stir-frys, tacos, burritos, deli and more
- Spectacular production shows and entertainment; Live music; IMAX Theater; plus The Punchliner Comedy Club, which is laugh out loud funny
- Best burgers at sea at Guy's Burger Joint; Mouthwatering premium cuts of beef and seafood at the Steakhouse; pizza, salad and ice cream and more!
- Seuss at Sea™ Exclusive to Carnival, featuring Seuss-a-palooza™ Parade, Seuss-a-palooza™ Story Time and Dr. Seuss Bookville™.
- Family-friendly Staterooms that comfortably accommodate up to five people; roomier inside staterooms; personalized, 24-hour room service
- SportSquare puts the fun in fitness with SkyRide®, our exclusive bike ride in the sky and SkyCourse, the ropes course challenge – 150 feet above sea level! Plus get cool at Carnival Waterworks™ onboard water park.
- Leave the ground behind for a while and experience our Sky Zone™ Trampoline park on Carnival Panorama® or take a an exhilerating ride and meet BOLT™: the fastest — and first — rollercoaster at sea available on Mardi Gras®, Carnival Celebration®, and Carnival Jubilee™!

#### Contact

Advisors: www.goCCL.com

Individual Reservations: 1-800-327-9501 Group Reservations: 1-800-327-5782 Groups Hours: M-F from 9AM - 8PM ET

(no weekends)

**Support Contact Sheet:** https://bit.ly/CCLcontactsheet

**Tech Support:** eSolutionsSupport@carnival.com Mon- Fri 9am – 9pm ET, Sat 10am - 6:30pm ET

#### Seth Grunes

Key Account Director 305-599-2600 SGrunes@carnival.com





Commission

16%

Booking Instructions: Carnival Booking Path

Supplier Registration:

**Self Registration** 

Advisor Portal: www.GoCCL.com.



# **2** Celebrity Cruises



# **The Celebrity Distiction**

There's a reason people trust their precious vacation days to us. Actually, there are hundreds of them. Every day, every night, we welcome the world on board. Extraordinary destinations. Culinary Excellence. Intuitive service. Luxurious Accommodations and stunning design. That's the Celebrity way. The Celebrity Distinction.

Celebrity Cruises' iconic "X" is the mark of luxury, with its cool, contemporary design and warm spaces; dining experiences where the design of the venues is as important as the cuisine; and the amazing service that only Celebrity can provide, all created to deliver an unmatchable experience for vacationers' precious time.

Vacations should be effortless from the start that's why every Celebrity Cruise includes drinks, WiFi, and tips – always. It's that simple. For The Retreat® guests, a dedicated team of butlers and attendants provide every amenity needed for an unforgettable luxury vacation. The Retreat includes stunning suite accommodations, a private restaurant, an exclusive lounge and sundeck that rivals any high-end resort.

- Celebrity Cruises' 16 ships offer luxury vacations visiting all seven continents.
- Drinks and WiFi are always included, or there is a No Perks option, as well. Our guests prefer choices.
- Celebrity offers butler service to all guests of The Retreat, as well as private lounge, exclusive restaurant, Luminae, and access to the The Retreat Sundeck.
- The Retreat includes PREMIUM Beverage Package and PREMIUM WiFi Service
- Celebrity also presents immersive cruise tour experiences in Alaska.
- Celebrity Flora®, the all-inclusive, 100-guest, mega yacht with luxurious suites, inspired cuisine, and superlative service travels to the Galapagos year-round. Celebrity Xploration and Xpedition also explore this magnificent archipelago with all-inclusive packaging.



### Commission:

16%

#### Supplier Registration:

**Assisted Registration** 

Advisor Portal: www.cruisingpower.com Registration approved by InteleTravel.

### Contact

Reservations Phone:

Individual: 1-800-437-3111

**Group:** 1-800-437-4111

**Advisor Portal:** www.cruisingpower.com www.thecelebritycommitment.com

Booking Portal: www.espresso.com

Customer Service/Support: 1-800-280-3423

#### Barbara Julian

Strategic Market Manager bjulian@celebrity.com









#### #1 Choice On Cruises To The Greek Islands

Celestyal Cruises has fast built an award-winning reputation and recognition as the number one choice for cruise travelers to the Greek Islands and East Mediterranean thanks to its regional expertise and exceptional hospitality.

The company operates two vessels, each one cozy enough to provide genuine and highly personalized services. The foundation of the company's philosophy is built on a unique Greek heritage which combines outstanding hospitality with genuine cultural destination immersion and provides authentic, lifetime experiences both onboard and onshore.

#### Important To Know:

- Our cruises are destination-focused, allowing you maximum time in ports and the time to explore both the famous sights and the hidden gems. We have a full day and overnight stays across our 7 & 14 night itineraries.
- Our ships are medium-sized and can visit ports that larger ones cannot access, allowing us to offer unique, undiscovered destinations, and offer a more intimate atmosphere onboard.
- Our concept is Inclusive and Enhance inclusions, protecting you from any hidden costs. Our fares include unlimited classic drinks, locally-inspired cuisine on-board, entertainment, select shore excursions, port service charges and gratuities.
- We offer varying cruise durations to suit all travel plans. Discover the Greek islands and the Eastern Mediterranean on our 3 & 4 night mini cruises or cruise longer on our 7 & 14 night itineraries.



#### COMMISSION

15% on the base cruise fare, 15% on pre-booked optional shore excursions, 10% on pre and post hotel accommodations, celebration packages, & custom land-stay options.

Supplier Registration:

Self Registration

**Advisor Form:** celestyal.com/agent-applications/

### Contact

Advisors: https://sale.celestyal.com/ Reservations: 877.337.4665 Support: insidesales@celestyal.com Agent Training Platform: www.Celestyalstars.com

#### Will Wegner

Key Account Manager 480.330.3330 w.wegner@celestyal.com







### **Book Air the Easy Way at Centrav.com!**

Centrav is a travel company focused on providing travel agents access to book airline tickets for their customers 24/7. From simple domestic tickets to complex international itineraries, Centrav.com searches multiple private fare types as well as published airfares to bring you the best prices and flight options the industry has to offer.

With hundreds of airlines in our system, you can book air 'anywhere to anywhere' using our powerful yet easy-to-use website.

Centrav provides an easy way to book low airfares backed by superior customer service. Our web site is widely acclaimed among travel agents for its speed and performance. Should you prefer talking to someone in person, Centrav's friendly and experienced staff is eager and ready to help you.

#### Important To Know:

- Access millions of discounted fares 24/7 and add a markup to every fare. International and domestic flights offered to/from anywhere in the world.
- Consolidator, Published, and Specialty fares offered.
- Centrav is known for great customer service and the best website in the industry.
- We offer free training as well as on-going education to help you become confident in selling air.



#### Commission:

Net Fares: Agent adds markup. Some fares occasionally include a commission amount.

#### Supplier Registration:

**Self Registration** 

Advisor Portal: www.centrav.com/affiliates/inteletravel USA and Canadian residents only.

#### Contact

**Advisor Portal:** www.centrav.com/affiliates/inteletravel

Advisor Academy: academy.centrav.com

**Reservations:** centrav.com **Support**: 800-874-2033

Education/Onboarding Support

Sales@centrav.com







### Discover The Cie Tours Difference

CIE Tours is your travel expert to Ireland, Britain and beyond. Their excellent reputation for delivering unparalleled vacations is based on the warmest of welcomes from knowledgeable quides, unique itineraries, and authentic experiences. With their "All-In Inclusive Advantage" - every experience and most meals are included in one upfront price, so their tour guides can fully focus on maximizing their quests' enjoyment, there are no surprise extras and you are commissioned on the full itinerary. For those who prefer an independent adventure, CIE Tours also offers the freedom of self-drive packages and personalized attention of custom private driver vacations. And no matter what destination you choose, you can expect the genuine warmth of Irish hospitality and authentic local experience at the heart of every CIE Tours experience.

#### Important To Know:

- **Guided vacations** to Ireland, Scotland, England & Wales, Iceland, Italy, and Spain. A variety of Independent Adventures, including Private Driver and Self Drive, in Ireland, Scotland, England & Wales, Iceland, and Italy.
- \* All-In Inclusive Advantage. Everything on your selected itinerary is included in one upfront price. Accommodations, transportation, sightseeing, entertainment, most meals, and more - all included.
- **Expert Guides.** Their experienced local guides make the trip memorable by sharing their knowledge and insights - and fostering fun and friendship on the road.
- **Authentic Experiences.** They immerse you in the destination's culture where you'll meet local people and visit hidden gems along the way.
- **Carefree Touring.** They're with you every step of the way, leveraging nine decades of experience to ensure the trip of a lifetime.
- Local Business Development Managers. The CIE Tours sales team can help you grow your business, from in-person travel chats to advice on booking groups to sales tools. Please make sure to sign up for their advisor-only newsletters on CIFTours com
- Sign Up For a CIE Tours Account: Go to CIETours.com/agents to track and make payment on bookings, access sales tools, and stay current on agent incentives and discounts. Signing up is guick and easy.

#### Contact

Support Email: helpdesk@cietours.com

#### Jeannie Bean

Key Accounts Manager & Business Development Manager, North FL i.bean@cietours.com Ph: 862 812 1295





#### Commission: Up to 16%

packages to all destinations: 16% Traveler's Choice (Self-Drive) land only products: 13% Classic Itineraries (Self-Drive) land only products: 12% Travel Protection Plan (for US citizens only): 10% Contracted air for air/land inclusive: 5%

Land portion of guided vacations and all private driver

#### Special Booking Instructions:

TA Portal: www.cietours.com/agents TA Reservations: 800.243.8687 Air offers must always be booked by phone. Group Bookings: 800-223-6508 or email groups@cietours.com

Supplier Registration: Self Registration

Advsior Portal: www.cietours.com/agents



# Club Med



# **Bring Home More Than Just Memories**

Since 1950, Club Med has kept its promise to remain free from constraints, offer an environment to let go, and regain focus on what really matters. With a perfect balance of adventure, leisure, luxury. and comfort, each and every one of Club Med's all-inclusive resorts is a pristine paradise offering everything you could ever wish for.

# **Our All-Inclusive Recipe**

Located in more than 65 extraordinary destinations, your client's next family vacation or couple's getaway is steps away from wonders of the world, rain forests, majestic alpine mountains, and unspoiled island beaches. With a wide range of accommodation including our luxury Exclusive Collection, children's clubs from 4 months to 17 years old, all-inclusive dining available at any time, a full open bar, sixty different sports and activities, intimate evenings with night entertainment or live music with shows and dancing - guests enter a world of almost endless possibilities.

### You've Never Met Anywhere Like This

Club Med offers even more for your groups: whether it's a wedding, a corporate event, an annual meeting, or an incentive trip for top performers, our dedicated teams will meet and exceed your needs. With our comprehensive approach, Club Med offers customized support from planning your event, to booking flights, to managing every detail during the stay. The more you book, the more perks your group will receive - such as additional discounts, upgrades, exclusive events and so much more!

#### Important To Know:

- Club Med pinpoints some of the most breathtaking destinations where guests can discover natural wonders and immerse themselves in the local culture.
- Club Med's 20+ ski properties are the only all-inclusive of its kind: including lift tickets and lessons, in some of the most famous ski domains in the world!
- \* With Club Med's wide range of land and nautical activities, guests can try their hand at new trending activities or partake in one they already enjoy.
- \* With a perfect mix of locally-inspired cuisine and French know-how, guests enjoy gourmet experiences where "bon appétit" takes on its full meaning!
- The children's clubs offer a perfect combination of childcare, activities and programming, allowing for the utmost fun, excitement, and family reconnection.
- Designed by the world's most renowned architects and designers, our resorts offer a unique experience with one common feature: comfort and refinement
- \* With Club Med's diverse ambiances, quests discover an array of performances throughout their stay. Sit back, relax and enjoy the nightly entertainment!
- With Club Med's friendly, passionate, multicultural, and talented team, every moment becomes the best moment with a worry-free and care-free environment.



#### Commission:

15% commission on land Up to 10% commission on selected pre-reserved services (e.g. baby/ petit club, transfers, ski rental, etc.)

#### Special Booking Instructions:

Visit traveladvisors.clubmed.com for all travel advisor tools, including: access to our online booking engine, Club Med University, marketing materials, site inspection requests, etc. For groups, go to

www.clubmed.us/me/l/home or call 1-800-453-2582.

#### Supplier Registration: Self Registration

Advisor Portal: traveladvisors clubmed com

#### Contact

Advisor Portal: traveladvisors.clubmed.com Advisors: www.ClubMedTA.com Reservations: 1.888.932.2582

#### Omar Solis

Business Development Manager, Florida Omar.Solis@clubmed.com



# **7** Collette



### **Collette Gives You More**

A leader in travel since 1918, Collette offers extraordinary experience across all seven continents.

Collette's inclusive tours offer you more value for your money while also ensuring that each element adheres to exacting standards. With a focus on service and quality, they give you more of what makes travel special.

Collette's diverse travel collection features land tours, river cruises, rail journeys, small group tours, and more. Every tour includes amazing accommodations, must-see sights, many meals, and enriching cultural experiences.

Plus, with features like a professional Tour Manager, home to airport sedan service and an industry-leading travel protection plan, Collette makes travel simple for you while providing outstanding quality and value

#### Important To Know:

- Over 170 tours across 7 continents.
- We include more iconic must-sees and cultural inclusions to deliver deeper experiences.
- With a Tour Manager at your service and local guides, you'll never miss a thing.
- Worry-free travel with travel protection, sedan service and guaranteed dates.
- More flexibility on tour to personalize your experience.
- Save yourself time and money when going guided with Collette.





#### Commission:

18% Land, 5% Air, 18% Waiver, 15% Small Group Tours, 15-18% Extensions, 5% Pre-Sold Options, 10% Pre/Post

#### Contact

Website: www.gocollette.com/en
Travel Advisor Reservations Phone: 877-594-8687
Support Email: weloveics@collette.com

#### Susan Palmer

Account Manager spalmer@collette.com 401-229-4466 x14466

#### Supplier Registration:

**Self Registration** 

Advisor Portal: https://www.gocollette.com/en/travel-advisors



# 8 Culture Holidays



### **Travel to Transform Culture Holidays Unique Experiences**

Step into a world where magic is real! At our core, we are true believers in the enchantment of extraordinary travel experiences. Picture this: your life, forever transformed by the awe-inspiring adventures we craft. We're not just a travel company; we're on a mission to cultivate a Global Culture of Travel—one that transcends borders and unites wanderlust souls.

Trust is our currency, and our track record speaks volumes. Since 2000, we've been weaving dreams into reality for globetrotters worldwide.

Our expertise lies in curating exceptional journeys across **Asia, Middle East, Africa, Europe, Asia, Oceania** with offerings for both private and group tours. Our diverse range of packages encompasses hotels, sightseeing, activities, round-trip airport transfers, and various travel options. Whether you prefer meticulously planned itineraries or personalized trips tailored to your desires, Culture Holidays caters to both preferences.

Our journey has been sprinkled with moments of joy and countless satisfied smiles from happy customers all of which are vividly captured in the heartwarming reviews showcased on YouTube, Facebook, and TripAdvisor.

Join us, and let the magic of travel redefine your world. Your passport to extraordinary awaits!

#### Important To Know:

- Scheduled and Customised Trips: Choose from a diverse range of pre-planned trips or tailor your journey to match your unique preferences and desires.
- Create Free Personalized Flyers and Itineraries Instantly: Empower your travel agency with the ability to generate personalized promotional materials & detailed itineraries at no cost.
- Create Free Website through Culture Holidays: Elevate your online presence with a free, professionally designed website provided by Culture Holidays showcasing your travel offerings to a global audience.
- Trainings and Webinars: Enhance your skills and knowledge through exclusive training sessions and webinars
- More flexibility on tour to personalize your experience.
- Best Deals and Offers: Access exclusive deals and offers, ensuring that you and your clients benefit from exceptional services and unbeatable prices.



#### Commission:

15% Scheduled trips5-25% on selected scheduled trips15% on Customised trips

Supplier Registration:

Self Registration

Advisor Portal: https://cultureholidays.com/login

#### Contact

Website: https://cultureholidays.com
Advisor Portal: https://cultureholidays.com/login
Support Email: info@cultureholidays.com

#### Mr. Vikal Bansal

vikal@cultureholidays.com



# 19 Cunard Line



# **Explore new Lands with Cunard**

Cunard's fleet comprises four wonderful ships: Queen Mary 2, Queen Elizabeth, Queen Victoria, and Queen Anne (due to join the fleet in 2024). Each is grand in scale, with her own distinct personality and feel, and stylish down to the tiniest detail – the perfect setting for visiting favorite destinations or exploring new lands.

#### Important To Know:

- White Star Service A Cunard ship feels like another world, yet is also as welcoming as home. From the very first greeting when you embark to the way your stateroom steward greets you by name, we believe great service is warm and sincere – it is not stuffy or hurried. It is always friendly, but never over familiar.
- Space for body and mind A mid-morning coffee with a beautiful view, a peaceful run on deck, cocktails at sunset in the Commodore Club, or a late evening game in the Card Room: you'll find thoughtfully designed open spaces or quiet corners throughout our ships. Each new day on board brings a variety of dining options, bars and lounges, and activities to suit every whim.
- See the world anew Our voyages span the length and breadth of the globe and range from three nights to three months. Each offers ample opportunity to discover the unrivaled sense of freedom and possibility found on board, and the fascinating destinations and cultures you can explore when you sail with us.
- Cunard signatures These are the experiences that set Cunard apart. Traditional yet timeless, with an effortless sense of occasion, and delivered with flawless attention to detail.
  - · Afternoon Tea
  - · Gala Evenings
  - Transatlantic Crossings
  - Event Voyages
  - Fine Dining

#### Contact

Advisor Portal: www.onesourcecruises.com
Booking Support: cunardsales@cunard.com
Agent Support: partnersupport@cunard.com

Or call: 855-322-8766

#### Michel Madjerich

BDM National and Strategic Accounts (813)713-3325 mmadjerich@cunard.com



Commission: 15%

#### Special Booking Instructions:

Phone reservations: 800-528-6273 Official agency phone number required to book.

Online Reservations: Polar OnLine within

www.onesourcecruises.com

Ensemble benefits apply to select voyages.

#### Supplier Registration:

Request Registration

Submit a ticket through InteleHelp Hub to be registered.







Delta Vacations, the official vacation provider of Delta Air Lines, offers convenient one-stop shopping for custom-designed vacation packages that bundle Delta flights with stays at thousands of hotels and resorts in more than 300 of the world's top leisure destinations. Delta Vacations also offer rental cars and hundreds of exciting activities, tours and excursions that can be added to vacation packages.

### There are many ways to book a vacation, but only Delta Vacations gives you:

- The opportunity to custom-create vacations, inspired by hundreds of destinations, thousands of accommodations and endless activities
- \* Travel Protection Plans to ensure that your clients vacation investment is protected
- EARN BONUS MILES Delta Vacations is the only U.S. vacation provider to offer up to 7,500 bonus miles per person, through the SkyMiles® program. (Terms apply).
- A U.S.-based Customer Engagement Center, delivering the highest level of support, service and expertise from planning to booking to breathtaking vacations.
- Getaways for every occasion destination weddings and honeymoons, luxury packages, flexible group travel for friends and family and more
- ❖ Traditional Groups & Flexible Groups
- \* Industry-leading marketing tools and educational resources that will help you grow your business.
- Delta Vacations gives you the benefits and flexibility for your clients to truly own their vacation experience with packages inspired by hundreds of destinations, thousands of accommodations and endless activities.

#### Important To Know:

- EASY WAYS TO PLAN & PAY Hold your reservation for 72 hours, reserve your package with a deposit and pay the rest later. Buy now pay later with Affirm.
- VACATION YOUR WAY Enjoy savings when you package your flights, hotels, car rentals and more to any of our 300+ destinations worldwide.
- POPULAR VACATION DESTINATIONS Caribbean, Mexico, Hawaii, U.S. & Canada, Europe, Central & South America, Asia-Pacific, Africa & The Middle East.
- PAY WITH SKYMILES EXCLUSIVELY THROUGH DELTA VACATIONS Use your miles to pay for your Delta Vacations and receive your MQD's (Medallion Qualification Dollars)
- ❖ ALL CABINS AVAILABLE TO BOOK Including Delta One, First/Business and Coach.
- OWNED BY DELTA AIRLINES Delta Vacations is wholly owned by Delta Air Lines.
- Best Tour Operator Overall and Best Tour Operator Domestic for DLV.

Delta Vacations has earned numerous awards including Travel Weekly's prestigious Readers' Choice Award.

#### Contact

Advisors: www.WorldAgentDirect.com

Reservations: 1.800.658.5035

Reservation Phone Hours: 24/7 including holidays

Advisor Support: **1.888.606.9899**Ski Support: **1.800.754.8599**Dive Support: **1.800.240.3686** 

Text Messaging Booking Assistance (24/7):

833.312.3048

#### Sophia O'Brien

Business Development Manager sobrien@deltavacations.com



#### Commission:

16% Caribbean & Mexico, 15% Land, 8% WDW, 10% LAS & Ski,

5% Int'l & HI Air, 3% Domestic Air except Hawaii

#### Special Booking Instructions:

No commission reduction if you book with a reservations agent vs online.

#### Supplier Registration:

**Request Registration** 

Submit a ticket through InteleHelp Hub to be registered.



# **Disney Destinations**



#### Adventures by Disney.

Adventures by Disney provides immersive, hassle-free group guided vacation experiences to destinations around the world. Families traveling with Adventures by Disney receive exceptional service while taking part in extraordinary experiences at locations including: the scenic splendor of Arizona and Utah, the spectacular beauty and awe-inspiring natural wonders of Montana and Wyoming, the great cities and rivers of Europe, Costa Rica's rich rainforest, and the ruins of Machu Picchu.

#### Disney Cruise Line

Since its launch in 1998, *Disney Cruise Line* has established itself as a leader in the cruise industry, providing a setting where families can reconnect, adults can recharge and children can experience all Disney has to offer. Today, *Disney Cruise Line* continues to expand its blueprint for family cruising with a fleet of five ships—the *Disney Magic, Disney Wonder, Disney Dream, Disney Fantasy* and *Disney Wish*—and two more ships planned. The first ship, the *Disney Treasure*, is scheduled to be delivered in 2024. Guests can sail of ports around the world on exciting itineraries to the Caribbean, Bahamas, Hawaii, Alaska and Europe, among others. Whether it's relaxing "me time" for adults, imaginative activities for the kids or thrilling entertainment for the whole family, a Disney cruise invites everyone to enjoy their favorites—and share in the magic together.

#### National Geographic Expeditions

When your clients travel with us on a Signature Land Expedition, River Cruise or Private Expedition they will enjoy boundless opportunities to be surrounded by natural wonders and exotic wildlife, to explore celebrated archaeological sites, to learn about different cultures and share in local traditions. A National Geographic Expert or expert team accompanies most expeditions, sharing their knowledge and passion for a region and making each experience enriching and unforgettable. That is the National Geographic Difference.







#### Important To Know:

Disney's College of Disney Knowledge is the first step in Disney training for travel professionals. This is a notable achievement offering extensive Disney knowledge to plan magical vacations for your clients.

- Stay up-to-date on the latest Disney News and product information via disneytravelagents.com
- Visit the Featured Offers page on disneytravelagents.com for information about special offers for your clients.
- Visit the Marketing Tools page on disneytravelagents.com to access Disney's E-brochures, Disney YouTube Gallery, Disneytravelprofessionals Facebook Page and more.

#### Contact

#### Consumers:

AdventuresbyDisney.com
Disneycruise.com
www.nationalgeographic.com/expeditions

Advisor Portal: www.disneytravelagents.com

#### Reservations:

Travel Agent Reservations: 800.327.2996 Adventures by Disney: 1.877.728.7282 National Geographic Expeditions: 888.966.8687

Adventures by Disney Group Reservations (16+ guests): abd.groups@disney.com

#### Sales Support

Email: wdpr.fl.inside.sales@disneytravelagents.com Online support: support@disneytravelagents.com Please include Agent NAME, IATA/CLIA, destination and Disney reservation numbers.

#### Sales & Marketing

Christine Barry
Sales Business Development Manager,
christine.barry@disney.com



#### 2023 Commission:

WDW & DLR - 10% on Packages, WDW & DLR Ticket Only Commission-Please refer to our TA website, www.disneytravelagents.com & Disney Cruise Line & Adventures By Disney Commission for 2025 is still being calculated

#### Supplier Registration:

**Assisted Registration** 

Advsior Portal: www.DisneyTravelAgents.com Registration approved by Inteletravel.

Ships © Registry: The Bahamas.
As to Disney artwork, logo, properties: ©Disney

# **Disney Destinations**



#### Aulani, A Disney Resort & Spa

Your legend begins at *Aulani*, A Disney Resort & Spa in Ko Olina, Hawai'i. Set along a tranquil lagoon on the island of O'ahu, the Resort was created with families in mind, by the people who know families best: Disney. Start a new Hawai'i adventure swimming in our many pools and waterslides, gently floating around Waikolohe Valley in the lazy river, and taking in our world-class nighttime entertainment like KA WA'A, A Lū'au. Keiki get their own legendary vacation at our one-of-a-kind complimentary, supervised kids' club and so much more.

#### Disneyland<sub>®</sub> Resort

There's magic everywhere at the *Disneyland®* Resort! Featuring two amazing Theme Parks and three themed hotels—all connected by convenient esplanades. *Disney's Grand Californian Hotel®* & Spa captures craftsman-style elegance, while the *Disneyland®* Hotel boasts an ultramodern design with attraction-themed towers, luxurious rooms, and monorail waterslides. *Disney's Paradise Pier®* Hotel is currently under renovations and will reopen as *Disney Pixar Place* Hotel later this year. The *Downtown Disney®* District connects the Theme Parks and Resorts to keep Guests in the middle of the magic. With its unique mix of thrilling experiences and all-time favorite fun, it's no wonder they call this The Happiest Place on Earth! Here, you can step into classic Disney tales, explore the *Star Wars™* universe and more as you enter lands beyond your wildest imagination. Live Disney stories, meet Pixar Pals, and see Superheroes! There's almost no end to the magical experiences waiting to be discovered at the Happiest Place on Earth

#### Walt Disney World, Resort

There is one place on Earth where the power of magic ignites the wonder that lets everyone be a kid—no matter who they are, *Walt Disney World*<sub>®</sub> Resort welcomes all to stunning worlds, favorite stories and far-off galaxies. Explore incredible lands and attractions in four amazing Theme Parks that immerse you in fantasy, adventure, natural wonders and new possibilities. Discover magic in every drop at our amazing Water Parks. Shop, dine and play at *Disney Springs*<sup>®</sup>. And escape into our imaginative Resort hotels as you stay in the magic and wake up in a dream. Here, the magic we make together finds its way into every moment, every encounter and every heart.







#### Important To Know:

- Disney's College of Disney Knowledge is the first step in Disney training for travel professionals. This is a notable achievement offering extensive Disney knowledge to plan magical vacations for your clients.
- Stay up-to-date on the latest Disney News and product information via disneytravelagents.com
- Visit the Featured Offers page on disneytravelagents.com for information about special offers for your clients.
- Visit the Marketing Tools page on disneytravelagents.com to access Disney's Print Connection, Disney YouTube Gallery, Disneytravelprofessionals Facebook Page and more.
- If you want to make the most of your client's visit, a multi-day Walt Disney Travel Company package is the best way to see more, do more and have more fun!

#### Contact

**Consumers:** Aulani.com | Disneyworld.com | Disneyland.com

**Advisors:** www.disneytravelagents.com

#### Reservations:

Aulani, A Disney Resort and Spa:1-866-503-4763Aulani Leisure Groups (10+rooms):1-407-828-3318Disneyland, Resort:1-800-854-3104Walt Disney World, Resort:1-800-327-2996

Groups (10+ rooms):

 Walt Disney World.
 Resort:
 1-407-828-3318

 Disneyland.
 Resort:
 1-714-520-5004

#### Other:

The Walt Disney World

Resort Dining: Disneyworld.com/dine My Disney Experience Support: 1-407-939-4357 Memory Maker Photo Guest Support: 1-407-560-4300

#### Disneyland Resort

Dining: 1-714-781-3463
Disney VIP Private Tours: 1-714-300-7710
PhotoPass Guest Support: 1-407-560-4300

#### Sales Support

Email: wdpr.fl.inside.sales@disneytravelagents.com Online support: support@disneytravelagents.com Please include Agent NAME, IATA/CLIA, destination and Disney reservation numbers.

#### Sales & Marketing

Christine Barry, Sales Business Development Manager, christine.barry@disney.com



#### Commission:

10%

Aulani Commission is 10% (room only) and 13% (packages)

#### Special Booking Instructions:

Book online using the Quote **or** book module on disneytravelagents.com. Alternatively, you may call the **Walt** Disney **World** Reservation Center between the hours of 7am and 11pm Eastern Time or the Disneyland Reservation Center between the hours of 7am and 8pm Pacific Time.

#### Supplier Registration:

**Assisted Registration** 

Advsior Portal: www.DisneyTravelAgents.com Registration approved by InteleTravel.

As to Disney artwork, logo, properties: ©Disney © & TM Lucasfilm Ltd.

# **Emerald Cruises**



### **Luxury Within Reach**

Emerald Cruises offers a luxury-within-reach experience on deluxe ships. All comforts are included with outstanding service and an option for an all-inclusive experience.

Emerald Azzurra and Sakara are a 100-guest, luxury superyacht that will sail the warm waters of the Mediterranean, Adriatic, Red Seas, Seychelles, and the Caribbean.

On the rivers, with 9-star ships, Emerald sails in all the main rivers of Europe - the Rhine, Danube, Rhone, Douro, Main, and Moselle. In Asia, Emerald has a star ship on the Mekong River.

#### Important To Know:

- What's Included? Airport transfers, accommodation, all meals, select beverages, EmeraldPLUS excursions, gratuities and more.
- Itineraries sail along the Rhine, Main, Danube, Moselle, Rhône, Saône and Douro rivers.
- Small Ship Experts: Small guest numbers paired with the spacious surrounds of our innovative Star-Ships and luxury superyacht Emerald Azzurra.
- Our chefs thoughtfully craft their menus to suit the path your guests are traveling, using fresh local ingredients and, therefore, treating every sense to a diverse adventure.
- Most of our Star-Ships feature an indoor pool which innovatively transforms into a cinema by night.
- Visit www.EmeraldCruises.com/Agent-Portal for all offers and promotional materials.





#### Commission:

18% River 16% Ocean

#### Special Booking Instructions:

Book online via Express Book https://bookings.scenicglobal.com

Supplier Registration:

Self Registration



#### Advisors:

https://agentacademy.litmos.com/account/login/?

Reservations Phone: 1.855.222.3214

Support Email:

agentcustomercaresupportus@scenicusa.com

#### Antolin Del Collado

Regional Sales Director FL & PR 206-401-2428 Antolin.Collado@scenicusa.com



# **7** A ETS - The Leader in Faith Based Travel



# ETS is the worldwide leader in Faith Based Travel, bringing more people to the Holy Land than any other company.

**The Journey -** Travel harnesses innate curiosity, and what better way for believers to travel than to pair that curiosity with faith and create an experience that's truly life changing. Offer an amplified travel experience - whether that be following Jesus' footsteps, discovering New Testament stories, reliving Church heritage, or basking in God's creation. Market a faith-filled journey!

**Experience Travel with ETS** - Let us take care of the details so you don't have to! Let go of handling every detail! ETS takes care of international airfare on almost all standard journeys. Domestic airfare can almost be added on (additional fees may be incurred). You and your guests don't have to worry about where to eat, how to get to and from the airport, or opening and closing hours for sites because ETS handles all of that and more! Plus, with a dedicated tour guide and driver, you and your guests can relax and enjoy the journey!

Plan Your Next Faith -Based Journey with ETS! - How does a journey with ETS work? It's simple. Find a journey and departure date you want to market and start the registration process with us! There are no registration minimums for our standard journeys, so whether it's one couple or an entire church, we've got something for you! What happens if you can't quite find what you're looking for on our standard journeys? No problem! ETS can customize journeys when a group of 16 or more guests travel!

#### Important To Know:

- ETS is the Leader in Faith-Based Travel and has been family-owned and operated for over 50 years!
- Highest volume provider of group journeys to the Holy Land! Partner with a local ministry leader for the most significant impact!
- Visit Marketing Resources on our Advisor's Corner for promotional materials for use in your own sales presentations and interest groups!
- Exclusive faith-based shore excursions with expert, local guides on most Bible Lands sailings!
- Take faith-based travel beyond the Holy Land with Retreat Cruises, Women's Cruises, and journeys to Greece, Italy, Spain, Turkiye, Morocco, and more!
- Hundreds of standard departure options with Hot Deals, Ground-Only, and \$999 specials also available!
- Multiple familiarization journey options throughout the year! Monthly training and sales update webinars!
- ETS also specializes in Catholic pilgrimages with Mass opportunities when a priest travels with your quests!

#### Contact

Advisor & Booking Portal: www.etstours.com/login Customer Service/Support: 1-800-929-4387 Support Email: ets@travelwithus.com

Reservations Phone: 1-800-929-4387
Reservation & Support Phone Hours: M-F 9-5 EST

**Existing bookings:** 

Jimmy Ridgway, Account Manager

jriii@travelwithus.com Ph: 800-929-4387 x520

**Executive Contact:** 

 $\textbf{David Welch} \cdot \textit{VP Business Development}$ 

dwelch@travelwithus.com Mobile: 916-932-8439



#### Commission:

15% Commission on most Land & Cruise Programs 20% Commission on most River Cruise Programs 1:10 Tour Conductor Credits on most Land Programs 1:11 Tour Conductor Credits on most Cruise & River Cruise Programs.

Supplier Registration:

**Self Registration** 

Advsior Portal: www.etstours.com



# **25** Europe Express



### One-stop-shop for high-quality custom itineraries throughout Europe

Established in 1990 Europe Express specializes in high-quality custom itineraries throughout Europe. Working exclusively with travel advisors to arrange comprehensive leisure FIT and private group itineraries, Europe Express handles everything from air and accommodations to car rental rail sightseeing and activities. With a knowledgeable, well-traveled, experienced reservations team in the USA and an Operations office in Europe, Europe Express provides seamless service before, during, and after each trip.

The company's expertise, dedicated international teams, and long-standing partnerships with local ground suppliers allow it to tailor any travel experience based on needs, interests, and budget. As a member of Travelopia, Europe Express helps form one of the largest and most successful leisure travel and tourism organizations in the world. For more information or to request a quote, call 800-927-3876 or visit www. europeexpress.com.

#### Important To Know:

- Europe Express is your one-stop-shop for FIT & Group air, hotel, transfers, tours, rail, car rental and custom services.
- Extensive product in Europe's 22 most visited countries.
- Commissionable rates available to travel trade only.
- Dedicated team of experts in the US and Europe to ensure excellent communication and support to you and your clients.
- Fully custom group itineraries for your leisure, educational, pre/post cruise, special interest & multi-gen group clients.
- Customized itineraries for groups and families of 10-600 people.



#### Commission:

14% Hotel, Transfers & Sighseeing Tours 15% Cruise, Pre/Post FIT & Pre-Set Packages 12% Car Rentals 5% Air

#### Supplier Registration:

**Self Registration** 

Registration Pagel: https://www.europeexpress.com/ EmailApp/register-agencies.aspx

#### Contact

**Advisor Portal:** www.europeexpress.com

Quote email: newquote@europeexpress.comphone:

**Quote phone:** 1-800-927-3876

**Support Email:** res@europeexpress.com **Reservations Phone:** 1-800-929-4387

#### **Contact Territory BDM**

www.europeexpress.com/sales-team



# **26** Exoticca



### Local hosts, guided discovery

Exoticca provides Small & Private Group Guided Tours, guided by local hosts. Our top destinations consist of Peru, Ecuador & Galapagos Islands, Egypt, South Africa, Morocco, India, Jordan, Portugal, Italy, Greece, Thailand, Cambodia & Vietnam as well as over 50 more countries. Our average group tour has 12 to 18 passengers. For example, East Africa has a maximum of 6 passengers while South Africa can have up to 35 passengers.

Born in Barcelona in 2013, we are the Next Gen Tour Operator disrupting the industry by providing Travel Advisors with unprecedented benefits which include:

- Simple point and click quoting & booking technology
- Guaranteed, everyday departures with just 2 passengers
- Full commission on all components (including air, transfers, optional excursions & activities, fuel & taxes) with No NCFs
- Unbeatable pricing & value that your customers can't match on their own

#### Important To Know:

- We sell Small groups (Average 12 to 18 passengers), vs. the traditional 52 passenger escorted bus tour operators.
- Private tours Most perceived competitors do not offer this option.
- Pricing Travel Advisors can offer Exoticca Tours at a value that their customers cannot match on their own.
- Full Commission We pay full commission on all components, including air, transfers, optional activities, fuel & taxes. You simply take the total sales price and multiply it by 16% = your commission!
- Non-Commissionable Fees "NCFs" We do not have any NCFs, period! Again, we pay commission on the total sales price.
- Booking Portal Our simple point and click booking technology provides Instant Quotes with detailed day-by-day descriptions on all components of the tour, including the selection of room category, flights, (departure city and class of service), and optional excursions and activities. The Booking Engine also features a monthly calendar that gives Travel Advisors the ability to see at a glance pricing, including air and taxes, on a daily basis.of 10-600 people.

#### Contact

Advisor Portal:

www.exoticca.com/us/travel-advisors

Reservations Phone: 888-508-3027

#### Contact:

Mike Quinto
Business Development Manager
mike.quinto@exoticca.com



#### Commission:

16%

#### Supplier Registration:

Registration Pagel: www.exoticca.com/us/travel-

advisors

**Self Registration** 



# **27**

# **Expedia TAAP**



### Expedia TAAP, your web-based booking platform

Expedia TAAP offers your clients another breadth of product and pricing in addition to InteleTravel's booking engine and wholesale partners.

Expedia TAAP is a web-based booking platform used by thousands of travel agencies around the globe to help offline travel shoppers find and book the perfect trip. At TAAP, advisors earn competitive commissions over the total value of the booking(including taxes and fees); while getting access to more than three million accommodations (including villas), 220,000 activities, over 500 airlines, and more than 350 rental companies in more than 200 countries on an easy-to-use platform.

TAAP's agent-exclusive package rate program allows advisors to offer their customers the same hotel accommodations available at expedia.com at up to 20% lower rates on average. Through the TAAP Rewards program, advisors earn points for every dollar sold that they can redeem for gift cards from a menu of retailers and service providers. Access the TAAP Academy on-demand and the multimedia library to fulfill your TAAP platform training needs and leverage the social media we developed to help you promote your business: TAAPAcademy. ExpediaPartnerSolutions.com

#### Important To Know:

- Access to Industry Leading Content: over 3.0 MM accommodations, 220,000 activities in 200+ countries. Price and content parity to Expedia.com
- Competitive Commission: Advisors earn commissions over the total value of the booking, including taxes.
- World Class Booking Experience: Frequently optimized to drive ease of use and fast bookings.
- Travel Advisor Exclusive Rates Program (Package Rates): Package rates are up to 20% lower than published rates on Expedia's consumer site.
- On Demand Multimedia Training & Social Media Platform: Training material to help advisors leverage the platform to the fullest and boost sales
- With TAAP rewards you earn points that can be redeemed for gift cards in a menu of retailers and service providers. To register, visit www.expediataaprewards.com/enrollment.aspx

#### Contact

**Bookings:** www.ExpediaTAAP.com

#### InteleTravel Dedicated Registration Site:

www2.inteletravel.com/expediataap

#### Itinerary Changes or cancellations:

TAAP Top 100 Line (866) 925 7718

#### Agent Support for Membership & Commission:

Ph: (866) 925-7718 support@expedia-agents.com

#### **Travel Advisor Training Site:**

https://taapacademy.expediapartnersolutions.com **Support Contact:** support@expedia-agents.com

#### Contact

Gary Robinson, BDM grobinson@expedia-agents.com

#### Commission:

Premium Plus properties 13%
Premium properties 11%
Basic Plus properties 8.5%
Basic Properties 5%
Car Rentals 7.5%
Activities & Airport Transfers 11.5%

#### Special Booking Instructions:

#### Bookings: www.ExpediaTAAP.com

Make sure to check the travel advisor exclusive Package Rates, with rates up to 20% lower than the rates at expedia.com

TAAP does not take reservations over the phone. All TAAP bookings must be completed on the Expedia TAAP platform to be eligible for commissions. Commissions are paid over the full value of the booking, including taxes and fees

If you made a booking outside the InteleTravel master account (tracking code WS51330), we would not have access to your commission statements or pending commission information. Contact Expedia TAAP at support@expedia-agents.com for assistance with pending commissions.

#### Supplier Registration:

**Self Registration** 

Advsior Registration Site: www2.inteletravel.com/expediataap





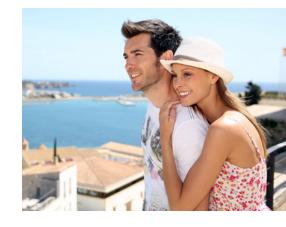


# Aggressive deals on air, hotels, car and vacation rentals

Started in 1994 in New York City, Fare Buzz is one of the leading travel providers in the industry. The company has created affiliations with vendors of various travel products. Due to their buying power, the company is able to negotiate aggressive deals on air, hotels, car rentals and now vacation rentals to pass the savings on to the consumer.

#### Important To Know:

- Fare Buzz employs an expert staff that has a combined experience of over 80 years in the Travel Industry. The company takes pride in maintaining their clients for years, many of whom have been with the company since the beginning.
- Additionally, Fare Buzz specializes in discounted business class tickets and corporate accounts for business professionals who travel frequently. Companies are able to book airline tickets, hotels and car rentals at discounted rates, helping them cut their travel expenses significantly.
- ❖ Fare Buzz differentiates itself from our competitors by offering the following:
  - Product and Service Guarantee
  - Price Meet or Beat Policy
  - InteleTravel Dedicated Desk
  - 7 days a Week Live Customer Support
- Please feel free to contact us with any questions. We can be reached at intele@ farebuzz.com/888-808-4123/Live Chat www. farebuzz.com



#### Commission:

Dom: At Agent Discretion | Int'l: Email contact

#### Special Booking Instructions:

Fare Buzz operates on a net basis. Make sure to enter your Mark up for both online and offline or else you will not receive commission.

The only set commission is for Hotel Super Saver fares. 7% will be paid after stay is over. You are welcome to add additional commission which will be paid within 7 days.

Supplier Registration:

Self Registration

Advisor Portal: www.farebuzz.com/#register

#### Contact

**Phone Bookings:** 888.808.4123

Online Bookings: www.farebuzz.com/#signin

**Support:** intele@farebuzz.com **Live Chat:** www.farebuzz.com

#### Juliana Hofmann

Director, Business Development juliana@farebuzz.com 917-979-0962



# **Funjet Vacations**



### **Funjet Vacations**

Funjet Vacations makes your success simple by supporting your growth and celebrating your value. Funjet specializes in providing your clients with vacation packages that meet their needs, delivered with unparalleled customer care at an exceptional value. With more than 50 years of experience and a global portfolio, Funjet Vacations offers Exclusive Nonstop Vacation Flights to the most popular destinations in Mexico and the Caribbean. Funjet holds numerous 2023 and 2024 Best Tour Operator titles including Mexico, the Caribbean, Packaged Overall, Family Travel, and Group Travel—voted by readers of the nation's top travel trade publications

#### Contact

**Funjet Vacations** 

Advisors: www.Funjetagent.com

Reservations:

866.ALG.DESK www.algvacations.com/contactus

#### Tyler Seidel

Sr. Manager, Business Development 610-360-3461 Tyler.Seidel@algvacations.com

#### Important To Know:

- Get more for your clients with our enhanced Exclusive Perks program! This program lets your clients reap the benefits of Funjet's exclusive partnerships with resorts and hotels. For starters, you can count on exclusive offers from their resort - including free transfers, VIP amenities, and more. Be assured that your clients get extra-special treatment every time they choose an Exclusive Perk resort. Let Funjet's resort partnerships bring them exclusive perks like never before.
- \* We'll match a lower price-If you find a lower price on an identical vacation package from one of our competitors.
- \* We've got your back- Travel Protection Plus will cover you in case of those unforeseen circumstances that could rain on your client's vacation parade. (Literally—we even offer hurricane benefits.)
- Non-stop flights to fun- Yep, we have flights on more that 70+ airlines - including non-stop flights on all major carriers from all the major gateways.
- The more you know, the more you grow--your sales! With our travel advisor specialist program, build your knowledge course by course as you learn about the ALGV brands, tools for closing the deal, and how to use VAX VacationAccess to maximum efficiency. Join the class at

www.algvacations.com/algvpro



#### Commission:

Up to 15% commission on International packages including Hawaii and Ski, up to 13% on Domestic packages, and up to 5% commission on scheduled air. Earn more when you upgrade your clients' room at participating hotels & resorts with Funjet's 2% Upgrade Bonus Commission. Earn 2% more when you upgrade your clients' room at participating hotels & resorts with our Get Paid to Upgrade program.

#### Special Booking Instructions

Use www.Funjetagent.com when booking, look for contracted hotels to earn the highest commissions. Hotels will show contracted hotel policies in the description to differentiate.

#### Supplier Registration:

**Request Registration** 

Submit a ticket through InteleHelp Hub to be registered. Note:

















# **G Adventures & National Geographic Journeys**



# **Award-Winning Experiences With G Adventures**

We believe travel can be the greatest form of wealth distribution the world has ever seen. As a small group tour expert for the last 30 years, we help travellers share themselves to make our planet better.

If you're looking to travel with G Adventures & National Geographic Journeys, you're the kind of person who's open to seeing new places, trying new things, connecting with new people, and learning how different (and similar) we are all over the world. Our tours are built around fostering shared experiences between travellers and everyone they meet along the way. Through a mix of awe-inspiring sights, unique moments, and meaningful local knowledge discovered with other international travellers, each adventure brings you closer to our world, its people, their culture, and their way of life. Our idea of community tourism: our tours, created in collaboration with local businesses and communities, directly benefit the people and places we visit. But it doesn't stop there. The communities we impact extend beyond these destinations to our employees, supplier and agent partners, small business owners, and social followers, leading to our travellers getting a more enriching experience.

Bookable Destinations: Africa, Antarctica, Arctic, Asia, Central America, Europe, North Africa & Middle East, North America, Oceania, South America

#### Important To Know:

- An adventure for every kind of traveler. Numerous travel styles for your clients including Wellness, Local Living, Marine, and National Geographic Journeys.
- Small International Groups: The average group size is about 12 people from all around the world.
- 100% Guaranteed Departures: Every G Adventures tour is 100% guaranteed to depart. If they're booked, they're going.
- Lifetime DepositsTM: Our policy protects your client's deposit from any unexpected events that may cause travelers to cancel or delay their trip.
- No Single Supplements: Solo travelers will not have to pay for a single supplement to ensure they pay the same as everyone else.

#### Advisor Portal:

sherpa.gadventures.com

#### **Advisor Reservations:**

sherpa.gadventures.com

Retail Bookings: 888.800.4100

**Group Bookings** (8+ pax): 866.925.1796

#### Support Emails:

**Reservations:** experience@gadventures.com

Air: air@gadventures.com

**Groups:** groups@gadventures.com

Commission: commissionandrefunds@gadventures.com

(post-travel and finance inquiries)

Sale Info: https://linktr.ee/gadventuresgps

Advisors: sherpa.gadventures.com

Emergency: 800.708.7761

#### Eduardo Cartava

201.421.0999

eduardoc@gadventures.com

View contacts in all territories



#### Commission:

17%

Advisor Resources Guide

#### Supplier Registration

**Self Registration** 

#### Advisor Portal:

https://bit.lv/GAdv\_SherpaRegistrationUS

Facebook Group: Agents of Change

#### Marketing Assets:

Registration page

Brand Guidelines & Assets Library





# GT Experiences



# **Tailor-Made Experiences in Europe**

We at GT Experiences are a US based Tour Operator exclusively working with Travel Advisors. Our existence is based on helping you to create tailor-made experiences for your clients traveling throughout Europe. We cater to premium and luxury clients as well as having long-standing relationships with suppliers, and hotels, along with an intimate knowledge of Europe allowing us to provide wonderful value in a timely fashion.

We feel strongly about offering to our Travel agent community a wide range of opportunities to learn about new products and destinations, by routinely hosting webinars and fam trips in collaboration with local Tourism boards. Being focused on Europe and having a direct relationship with each Travel Advisor best describes how we work, so whether you're looking to provide your customer with a romantic gateway, a multi-generational family holiday or that special anniversary, we are here to help you create a unique program, built just for you and your client. We are here to act as your back office and support you in any way you need.

#### Important To Know:

- \* Wine & Gastronomy Tours Our acclaimed culinary tours in Italy, Spain, Greece and France are not only a delight for the palate, but also a truly exceptional opportunity to learn culinary mastery from the best chefs and winemaker
- Luxury Travel Experiences We take pride in crafting the perfect holidays for extended families seeking to reconnect with their ethnic and cultural European or Mediterranean roots. Let us craft the perfect adventure filled with everlasting memories.
- \* Special Interest or Themed Tours Whether art lovers, wine aficionados or history buffs, we'll help you to create amazing experiences and curate all the logistics down to the smallest detail so that the participants can fully immerse themselves in their passion.
- \* River Barges and Yachting Cruises We partner with European Waterways to offer unrivaled quality and an extensive selection of river and canal cruises throughout Europe, We also propose Yachting cruises in cooperation with Variety Cruises.
- Meetings and Incentives We design engaging activities to boost any team-building program or complement a packed meeting agenda.



Supplier Registration

Self-registration on www.GTExperiences.net

#### Commission:

**12 to 15%** (commission percentage increases with higher booking volumes).

Introductory 16% commission for the first booking of a complete itinerary.

Supplier Registration

Self Registration

#### Important Phone Numbers & Links:

#### Travel Agent Reservations Phone:

212-266-3363

#### **Advisor Portal:**

www.GTExperiences.net

#### Support Email:

francescob@gtexperiences.net

#### Contact

#### Francesco Brazzini

francescob@gtexperiences.net



# Globus family of brands

Globus, Cosmos, Monograms, and Avalon Waterways



# Globus family of brands & Avalon Waterways

Celebrating over 95 years of travel! The Globus family of brands has been providing a variety of vacations that address the needs of diverse travelers with unparalleled vacation experiences full of discovery and insight.

### 95+ Years of travel!

With over 400+ vacations with 3 different brands to Africa, Asia, Australia & New Zealand, South & Central America, Europe, and North America.

#### Important To Know:

- ❖ We offer 12+ different styles of Vacations worldwide with Globus and Cosmos.
- Globus First Class touring-Globus offers many styles of travel worldwide including smallgroup discoveries, faith-based vacations, Undiscovered, Choice Touring, Off Season Travel with Globus Escapes, Cruise & Tour, independent, private touring, and train travel.
- Cosmos-Offers affordable escorted vacations worldwide.
- Cosmos also offers faith- based travel, small groups, and undiscovered vacations.
- \* Avalon Waterways -River Cruising worldwide.
- ❖ Avalon Waterways offers river cruises in Europe, SE Asia, Amazon, Egypt, and Galapagos.
- ❖ Avalon offers Active & Discovery cruises, Short & Suite cruises 3-5 nights, Special Interest, and Storyteller Series.

Travel Agent Portal: globusfamilyparner.com

Saturday and Sunday-Hours subject to change

**Groups Reservations Phone:** 800-221-0097

6:00PM MTN closed Saturday and Sunday

Reservation Phone Hours: M-Friday 7:00AM-

Support Email: travelagentservices@globusfamily.

Support Hours: M-Friday 7:00AM-6:00PM MTN closed





#### Commission:

Globus 18% | Avalon 18% | Independent Vacations 13% | Cosmos 13% | Supplements 10% | Globus Escapes Vacations 10%

#### Special Booking Instructions:

Please book through our advisor portal at globusfamilypartner.com or call reservations at 800-221-0090 and groups at 800-221-0097

#### Supplier Registration

**Self Registration** 

Advisor Portal: https://agents.globusfamily.com/ Travel-Agent-Signup

#### **Denise Fraind**

Hours: subject to change

Contact

com

Business Development Manager dfriand@globusfamily.com

Reservations Phone: 800.221.0090







## Golden Tickets



Golden Tickets has been providing tickets on the secondary market to our customers for over 35 years. We are considered leaders and pioneers in our industry and we have earned our reputation of honesty and integrity by the way we conduct our business. We specialize in major events such as the Super Bowl, Masters, Kentucky Derby and Olympics as well as other major events both domestic and international.

Our website, www.goldenticketsfortravelagents.com (click affiliates tab) has over 2 Billion dollars' worth of inventory to most sold out sporting events, concerts and theatre. With our amazing interactive maps, we make it easy to quote tickets to your clients with just a couple of clicks of your mouse.

Our new affiliate program offers you an opportunity to have your own personalized Golden tickets website that you can market to your clients, friends and family while earning a commission by simply promoting your website.

Please check www.goldenticketsfortravelagents.com/affiliate-signup for more information.

#### Important To Know:

- Honesty-Integrity-Reliability-Accountability-Dependability-Respectability
- Easy to Navigate Website
- Personalized Customer Service
- Founding Members of the National Association of Ticket Brokers (NATB)
- 100% Secure Websites!
- ❖ Over 2 Billion Dollars Worth of Inventory
- ❖ All Tickets are Delivered with 200% Guarantee



Commission:

10%

Supplier Registration

Self Registration

Do not register as an agency

#### Contact

**Advisors:** www.goldenticketsfortravelagents.com

**Reservations:** 972.424.2377

#### Ram Silverman

ram@goldentickets.com



## **Goway Travel**



## Goway is a North American leader in long-haul travel, catering to globetrotters.

At Goway, we want you to do just that...explore the world your way. Our travel ideas are as diverse as the world itself and are designed to let you experience it any way you please.

We have something for everyone.

For more information about Goway, please visit goway.com OR www.gowayagent.com

#### Important To Know:

- The best in the business Destination Experts that are knowledgeable on the specific region of the world they specialize in will help you plan your guests perfect trip!
- Experienced, reliable expertise since 1970.
- Customized travel in over 200 destinations.
- Our new GowayPro Loyalty program earns your money on every booking over and above your commission.
- Our New GowayPro Travel Academy helps you educate yourself on all our destinations at your own pace!
- 24/7 Support for you and your guests even while in destination.
- ❖ A 4.8 Trust Pilot rating helps you book with Goway in confidence.



Commission:

14%

Commission may vary depending on product booked.

Supplier Registration

**Self Registration** 

Advisor Portal: www.gowayagent.com

#### Contact

Advisor Portal: www.gowayagent.com Reservation by Phone: 1 800 387 8850 Support Email: agents@goway.com

#### Ian Smyth

National Account Manager ian@goway.com



# The Haven Collection/ HVN Travel Group



### Be at home in the world with The Haven Collection, powered by HVN

Discover one-of-a-kind residences, homes, villas, suites & novelty stays - private 'havens' offering professional hospitality with a unique sense of place. From beachfront villas and boutique apartments to historic palazzos and ski chalets, each haven is a gateway to new cultures, inspired living, and unforgettable moments.

Available exclusively to the trade and offered at all price points, HVN provides a singular resource for travel professionals looking to deliver bespoke, locally immersive haven experiences for clients. With custom client presentation tools, dynamic packaging solutions, and a dedicated team of in-house Trip Design specialists and 24/7 quest support, you'll have everything you need to design exceptional stays and delight clients with the joy of living in the world's most spectacular destinations. We are pleased to offer 250,000+ properties worldwide, and all properties are professionally managed for quality, safety and service.

The HVN Trip Design team is standing by to help find ideal options, create shareable links, set commissions up to 20% and complete bookings, as well as coordinate add-ons, experiences and special requests through local experts.

If you're not already registered, please sign up today.

#### Important To Know:

- The HVN agent portal is a B2B platform designed exclusively for travel advisors
- ❖ Access 250,000+ professionally managed vacation rentals, homes, villas, serviced apartments and other one-of-a-kind properties around the world
- Properties are offered at all price points and compare with 3, 4 and 5 star hotels
- \* All properties managed by professional hospitality companies for quality, safety and service
- ❖ Agents set their own commissions up to 20%
- \* Help Center and training materials are available within the agent portal
- Support is available upon request: support@ stayhvn.com
- The HVN Trip Design Team can help find ideal properties, set commissions, complete bookings, and coordinate add-ons and local experiences

#### Resources

Travel Agent Portal: inteletravel.stavhvn.com

Support Email: support@stayhvn.com

HVN Platform Video: inteletravel.stavhvn.com/

platformoverview

**Destination Guide:** inteletravel.stavhvn.com/destinations

**Training Webinar:** inteletravel.stayhvn.com/

trainingwebinar

#### Contact

#### Roger Reveyrand

SVP, Partnerships (833) 782-9486 roger@stayhvn.com





#### Commission:

Agents can set their own commissions up to 20% within a property listing, or the HVN Trip Design team can assist.

#### Special Booking Instructions:

Book online at the Inteletravel / HVN agent portal, or the HVN Trip Design team can assist in helping to find and book the ideal property.

#### Supplier Registration:

**Self Registration** 

Advisor Portal: inteletravel.stayhvn.com

See Supplier Registration page on back office dashboard for Access Code.



## The Hertz Corporation



### Largest worldwide vehicle rental company

The Hertz Corporation, a subsidiary of Hertz Global Holdings, Inc., operates the Hertz, Dollar and Thrifty vehicle rental brands throughout North America, Europe, the Caribbean, Latin America, Africa, the Middle East, Asia, Australia and New Zealand. The Hertz Corporation is one of the largest worldwide vehicle rental companies, and the Hertz brand is one of the most recognized globally. Product and service initiatives such as Hertz Gold Plus Rewards, Ultimate Choice, Carfirmations, Mobile Wi-Fi and unique vehicles offered through its specialty collections set Hertz apart from the competition. Additionally, The Hertz Corporation operates the Firefly vehicle rental brand and Hertz 24/7 car sharing business in international markets and sells vehicles through Hertz Car Sales.

#### **Hertz Services**

- \* Gold Choice is the freedom your clients can only get from Hertz to keep the car they reserved or simply choose another. Open to Hertz Gold Plus Rewards Members only.
- \* Mobile Gold Alerts: Hertz will send an email or SMS Carfirmation to your clients the moment their plane lands. It confirms their vehicle and the stall it will be waiting in. Open to Hertz Gold Plus Rewards Members only.
- \* eReturn: When your clients return their car, they fill in the Express Return slip and walk away. Hertz will email them a PDF eReceipt within 30 minutes of returning their car.

#### Important To Know:

- ❖ Hertz Discount Code Use CDP #353750 for up to 20% off Hertz Retail rates in the US and Canada.
- Hertz Promotional Offers Weekly/Weekend/ Monthly Rentals.
- Hertz Affordable Europe Program: Earn 10% commission on Hertz Affordable Europe Rentals.
- ❖ Hertz Business Rewards: Enroll small to medium companies for Business Travel rates and benefits.
- Agent Gold Rewards: Hertz rentals of 3+ days. earns 10 AGR points. Enroll and info at www.agentgoldrewards.com.
- Hertz Gold Plus Rewards: Invite your clients for free enrollment at www.hertz.com. Your Hertz CDP #353750 has been added.
- ❖ Dollar & Thrifty are preferred suppliers use Dollar CDP #3024762 Thrifty CDP #3024759 for retail rate discounts.
- Dollar and Thrifty are part of Hertz Global Holdings.

#### Contact

Advisor Portals & Support:

Hertz.com/travelagent Dollar.com/travelagent Thrifty.com/travelagent

Travel Agent Reservations:

Hertz 800.645.3131 Dollar 800.800.4000 Thrifty 800.847.4389



#### Commission:

5% for daily and small business rates 10% for weekly leisure and weekend rates

#### Special Booking Instructions:

Use CDP Numbers for each brand in all reservations: Hertz: 353750 | Dollar: 3024762 | Thrifty: 3024759

#### Supplier Registration

**Self Registration** Use Advisor Portals

W9 copy plus IATA/CLIA number



## Hilton



### **Leading Global Hospitality Company**

Hilton is a leading global hospitality company with a portfolio of 23 world-class brands comprising more than 8,301 properties in 128 countries and territories. Through the award-winning guest loyalty program, Hilton Honors, over 200 million members have access to instant benefits, including digital check-in with room selection, Digital Key and Connected Room.

The company's portfolio includes: Conrad Hotels & Resorts, Canopy by Hilton, Curio Collection by Hilton, DoubleTree by Hilton, Embassy Suites by Hilton, Hampton by Hilton, Hilton Garden Inn, Hilton Grand Vacations, Hilton Hotels & Resorts, Home2 Suites by Hilton, Homewood Suites by Hilton, LXR Hotels & Resorts, Motto by Hilton, Tapestry Collection by Hilton, Tempo by Hilton, Tru by Hilton, Signia Hilton and Waldorf Astoria Hotels & Resorts.

#### Important To Know:

- Travel advisor personal rates (see Travel Advisor Rates section): www.travelagents. hilton.com
- Sign up for Unlimited Rewards, Hilton's travel advisor loyalty program (see Loyalty/Rewards Rates section): www.travelagents.hilton.com
- Build a relationship with your regionally-based Business Development Manager (see Contact Us section): www.TravelAgents.Hilton.com
- For Hilton All-Inclusive Resorts information: (see All Inclusive section): www.travelagents. hilton.com
- Dedicated Travel Advisor Website www.TravelAgents.Hilton.com
- ❖ Travel Advisor Offer Advisors receive up to 25% off on personal travel

#### Contact

Advisor Portal: www.TravelAgents.Hilton.com

Training Portal: www.HiltonEducation.com

Phone Reservations: 800-HILTONS

**Support Email:** hws\_VIPAccounts@hilton.com

**Bookings:** www.TravelAgents.Hilton.com

Commission Inquiries: tacs@nttdata.com

Sales Team: Contact List

#### Veronique Deblois

Senior Sales Director Ph: 972-207-6245

Email: traveladvisors@hilton.com





#### Commission:

#### 10%

Click here for Commission policy

**Commission Inquiri**es: Direct to commission

processor, TACS: tacs@nttdata.com

#### **Booking Instructions**

Book at www.travelagents.hilton.com

#### Supplier Registration

Self Registration

Advisor Portal: www.TravelAgents.Hilton.com



## Holland America Line



### **Enriching Journeys in Classic Cruise Style**

At Holland America Line, it's our privilege to offer your clients enriching journeys in distinctively classic cruise style, connecting them to the most fascinating people, places and cultures on earth. Our itineraries span the globe with more than 400 ports of call, a number unequaled among premium cruise lines, and more than 500 carefully crafted itineraries.

We're particularly excited about our exclusive partnerships that help bring each intriguing location to life onboard. These include BBC Earth Experiences, showing the natural world as never before; as well as Destination Guides, in partnership with AFAR. Music Walk<sup>TM</sup>, available on select ships, offers an immersive showcase for outstanding live performances. It includes Lincoln Center Stage, an ideal setting for nightly chamber music; B.B. King's Blues Club, the best of Memphis soul and funk at sea; and Billboard Onboard, featuring 50 years of chart-topping hits.

We're proud of our nearly 145-year seafaring heritage and of all we offer our guests: engaging, immersive activities; a wide array of dining and entertainment choices; and attentive, impeccable service. We look forward to welcoming your clients aboard.

#### Important To Know:

- History of Award-Winning Excellence
- Family Cruising Feat. Club HAL® For Kids & 'Tweens
- Cuisine That Spans The Globe From Casual To Exotic
- Music That Moves You With B.B. King's Club, Billboard Onboard & More
- Destination Immersion Onboard With Location Focused Events
- Endless Epicurean Enhancements With Our Honorary Culinary Council®
- Our Destination Guides Bringing You The World
- Celebrated Partnerships Including BBC
   Earth And America's Test Kitchen



#### Commission:

16%

#### Special Booking Instructions:

All bookings to be made through Polar Online. All group blocks can be made via Polar Online.

#### Supplier Registration

Request Registration

Submit a ticket through InteleHelp Hub to be registered.



#### Contact

Advisors: www.onesourcecruises.com
Online Training: www.halacademy.com
Reservations: 1.800.426.0327

#### **Javier Yataco**

Senior Manager of Strategic Accounts jyataco@hollandamerica.com

## **Hyatt Inclusive Collection**



### **Celebrate Every Moment with Inclusive Collection**

Life is a series of moments. What we do with each one matters. At Inclusive Collection, we believe every moment is worth celebrating. That's why we've designed the perfect places for guests to celebrate the big things, the little things, and everything in between. Let our beautiful destinations become special places. Places where guests feel connected to those who matter most. And we'll be there every step of the way to make them feel right at home. Welcome toInclusive Collection, where moments become lifetime memories.

#### **Make Each Moment Count**

We strive to create an experience that exceeds all expectations while you're with us, whether that's a dream vacation, a flawlessly executed meeting or the ultimate destination wedding. We have a brand and resort for every moment, and a team of passionate people dedicated to making each of those moments special. Discover the amazing amenities included with our beautiful 5-and 4-star beach destinations throughout Mexico, the Caribbean, Central America and Europe.

#### Important To Know:

- Ten best-in-class brands providing unlimited experiences, endless hospitality, and thoughtful touches that exceed expectations
- Luxurious, awe-inspiring resorts in some of the world's most coveted destinations in more than three continents and 11 countries
- Immersive, elevated experiences where everything is seamlessly included
- Stunning amenities and accommodations included that redefine what it truly means to stay allinclusive, including limitless gourmet dining and premium drinks, 24-hour room service, and endless entertainment
- World-class spas and services at each resort so your clients can relax and unwind
- \* Activities and unique experiences for all
- Award-winning attentive staff that accommodates quests' every need
- Unique and gorgeous venues for the ultimate destination wedding, honeymoon, or anniversary
- State-of-the-art meeting spaces for social groups and business events

#### Contact

**Consumers:** www.hyattinclusivecollection.com Advisors: confidant.hyattinclusivecollection.com

Support: sales@hyattic.com Reservations: 1.800.597.4761

BDM List: https://alg.widen.net/s/gkc5lnh5dz/age23top-10-reasons-flyer-travel-advisors-us-print

#### Michael Heim

Business Development Manager of Host Accounts michael.heim@hyatt.com

954 939 1260





#### Commission:

Commission is based on booking Hyatt Inclusive Collection resorts through your Preferred Tour Operator partner. Double Dip loyalty rewards: Book with your Preferred wholesaler and then register those bookings on

Confidant.hyattinclusivecollection.com

## Supplier Registration Self Registration

Advisor Portal: confidant.hyattinclusivecollection.com



## **Island Routes**



#### **Authentic Caribbean Guided Tours**

Award-winning travel company Island Routes has made sharing the beauty of the Caribbean and the islands' authentic way of life with visitors from around the world its mission.

Built on expertise earned over generations, the Caribbean-based travel company offers more than 600 immersive day tours, as well as the new Private & Bespoke Collections, which create private moments for groups traveling together and fully customizable experiences.

From guided bike rides through the Blue Mountains of Jamaica and private helicopter tours to view the Pitons in St. Lucia, to dining at a beachfront villa in Discovery Bay complete with a private chef, Island Routes is redefining what it means to experience the Caribbean.

#### Important To Know:

- ❖ ALWAYS RELIABLE Safety is always paramount, and we are meticulous with our safety routes, routine inspections, and regimented protocols, ensuring that we exceed expectations at every turn, so that islandvisitors can enjoy an authentic, immersive and one-of-a-kind experience with no worries!
- AWARD-WINNING We've been voted the World's Leading Caribbean Attraction Company by the World Travel Awards again, again, and again...and for good reason! Our talented team of Caribbean Connoisseurs dig deeper to understand traveler's whims and desires and island-hop the Caribbean until we find the perfect destination and excursion to meet their needs.
- \* BEST OF THE BEST Our expert Island Specialists are on-deck to guide you every step of the way, so that you can take in every ounce and breath of the idyllic islands and our easy & flexible cancellation policy makes changing travel plans a breeze.
- ❖ COMMISSIONABLE Travel Agents earn 10% commission for all pre-booked experiences





#### Commission:

10% for all prebooked experiences

Supplier Registration Self Registration

Advisor Portal: www.islandroutes.com/travel-agents

#### Contact

**Advisors**: www.islandroutes.com/travel-agents

Support: trade@Islandroutes.com **Reservations:** 1-877-574-0474

#### David Black

Head of Global sales and marketing david.black@islandroutes.com



## **Kensington Tours**



## See the World, Differently

Kensington Tours is an award-winning luxury tour operator offering one-of-a-kind, private-guided experiences by combining passionate, experienced talent with industry-leading technology. We create personalized, private-guided journeys in more than 100 countries. Customized, private-guided & fully supported.

BOOKABLE DESTINATIONS: Albania | Antarctica | Argentina | Armenia | Australia | Austria | Belgium | Belize | Bhutan |
Bolivia | Botswana | Brazil | British Virgin Islands | Bulgaria | Cambodia | Canada | Central African Republic | Chile | China |
Colombia | Congo | Costa Rica | Croatia | Cuba | Cyprus | Czech Republic | Denmark | Djibouti | Ecuador | Estonia | Ethiopia |
Falkland Islands (Malvinas) | Faroe Islands | Fiji | Finland | France | French Polynesia | French Southern Territories | Georgia |
Germany | Ghana | Gibraltar | Greece | Greenland | Grenada | Guatemala | Holy See (Vatican City State) | Honduras | Hong
Kong | Hungary | Iceland | India | Indonesia | Ireland | Isle of Man | Israel | Italy | Jamaica | Japan | Jordan | Kenya | Korea |
Laos | Latvia | Lithuania | Luxembourg | Macedonia | Madagascar | Malaysia | Maldives | Malta | Marshall Islands | Mauritania |
Mauritius | Mexico | Monaco | Mongolia | Montserrat | Morocco | Mozambique | Myanmar | Namibia | Nepal | Netherlands |
Netherlands Antilles | New Zealand | Nicaragua | Northern Mariana Islands | Norway | Oman | Panama | Papua New Guinea |
Peru | Philippines | Poland | Portugal | Puerto Rico | Qatar | Romania | Russian Federation | Rwanda | Saint Kitts and Nevis |
Saint Lucia | Saint Marteen | Saint Vincent and The Grenadines | Senegal | Serbia and Montenegro | Seychelles | Singapore |
Slovakia | Slovenia | South Africa | South Georgia and The South Sandwich Islands | Spain | Sri Lanka | Sweden | Switzerland |
Taiwan | Tanzania | Thailand | Tonga | Tunisia | Turkey | Turkmenistan | Uganda | Ukraine | United Arab Emirates | United Kingdom | United States | Uruguay | Venezuela | Vietnam | Virgin Islands | U.S.A. | Zambia | Zimbabwe

#### Important To Know:

- We create personalized, private-guided journeys in more than 100 countries Customized.
- Personalized journeys uniquely designed. No fixed dates or schedules. Explore on their own terms
- Expert planning award-winning destination experts with deep, local knowledge of the region.
- Local and private top guides hand picked for your clients creating authentic experiences.
- Kensington standards: vetting process in combination with a proprietary training program designed to reflect the expectations of North American travelers ensure access the finest local, private quides worldwide.
- 24/7 support Live English-speaking representative ALWAYS available to stay in touch throughout – if any changes. Live updates can be accessed via the Kensington Tours app
- Quotes are beautifully designed with rich images, descriptions and include your contact details.
- 3-Way calling Our expert makes you look good while answering challenging questions.

#### Contact

Advisors: fit.kensingtontours.com
Support: Agents@kensingtontours.com
Contacts: Click here for Contact List
Reservations: 888-903-2001

#### Michele Keally

Senior Director, National Accounts Michele.Keally@kensingtontours.com P: (954) 270-9106



#### Commission:

12% on customize Itineraries, River & Ocean Cruises | 10% Yacht & Land | 5% - Yacht only Bookings | 20% on travel insurance

#### Special Booking Instructions:

Call reservations or email support. Please use your official InteleTravel Advisor PIN in order to be verified as an InteleTravel Agent.

#### Supplier Registration

**Self Registration** 

Advisor Portal: fit.kensingtontours.com





### The Pioneers of Expedition Travel

National Geographic-Lindblad Expeditions is the pioneer and global leader in journeys of deep discovery, providing immersive and authentic small-ship expeditions to the world's most remarkable destinations. We offset 100% of our carbon emissions and offer trips that highlight nature, preserve culture, and support local communities and artisans. In collaboration with National Geographic, Lindblad Expeditions delivers unmatched expertise, bringing together leading scientists, naturalists, and researchers to inspire travelers, highlighting moments that elevate the soul and foster a lifelong passion for the planet and its people.

To offer travelers more than 100 itineraries across six continents, we rely on our extraordinary fleet of expedition ships—the most advanced in the industry. These vessels are built small and nimble so your clients can venture deeper into remote places and quickly disembark to spend more time exploring. And, each is purposefully designed for the destination to connect your clients with their surroundings and its inhabitants in a more meaningful way.

#### Important To Know:

- The collaboration with National Geographic allows Lindblad Expeditions to offer unparalleled experiences on expeditions ranging in length from 5 to 25 days.
- National Geographic Global Explorers program for kids and teens – offered in Alaska, Galápagos, Baja California and on select Antarctica itineraries

   is a fun, interactive program designed to inspire the next generation of global stewards.
- ❖ The Lindblad Expeditions fleet consists of 20 nimble, intimately scaled expedition ships, including 12 National Geographic-branded personality-rich vessels and 8 chartered ships, chosen based on what they add to the expedition experience.
- Solo travelers will join a welcoming community of guests and naturalists united by a passion for expedition travel.
- \* We offer immersive photography expeditions and the opportunity to travel with National Geographic Photography Experts on select voyages. National Geographic certified photo instructors travel on every departure to help your clients take home memorable shots whether they're a beginner or a professional.

#### Contact

Consumers: expeditions.com

Advisor Portal: expeditions.com/travel-advisors
Advisor Training: expeditions.com/expedition360

**Support:** explore@expeditions.com **Reservations:** 800-397-3348

#### **Brent Centlivre**

Regional Sales Director - East Email: brentc@expeditions.com

- National Geographic-Lindblad Expeditions has cultivated a sustainable farm-to-table dining program in Galápagos with a key mission: to support the livelihoods of Galápagos farmers.
- The quality and experience of the National Geographic-Lindblad Expeditions veteran staff drives our exceptional reputation.
- Travel Advisor portal provides online booking capabilities, sales tools, resources, media hub image and video library, Expedition 360° online training program, access to current and past bookings, and more!



#### Commission:

12%

#### Special Booking Instructions

NEW! Book online at expeditions.com/travel-advisors or call 833-699-2471.

#### Supplier Registration

**Self Registration** 

Advisor Portal: expeditions.com/travel-advisors



## Margaritaville at Sea



### A Floating Island Vacation at Sea

Margaritaville at Sea brings Margaritaville's iconic hospitality to the open ocean for a one-of-a-kind offshore vacation experience. The cruise line's maiden vessel, the Margaritaville at Sea Paradise, offers easy-breezy getaways from Palm Beach to Grand Bahama Island, while the new flagship vessel, the Margaritaville at Sea Islander, will set sail June 2024 out of Port Tampa Bay on four- and five-night adventures to Key West and Mexico.

Guests aboard Margaritaville at Sea can relax and unwind in casual-luxe comfort, featuring a range of fully redesigned suites, balconies, ocean view and interior staterooms dressed in nautical details and colors inspired by the sea, sand, and sky. The ships also feature numerous inclusive and specialty dining restaurants centered around chef-crafted, island-inspired cuisine, uniquely themed bars and lounges that provide non-stop live entertainment paired with premium cocktails, kids' clubs and arcades, the action-packed Margaritaville Casino, the St. Somewhere Spa & Salon, multiple pools, hot tubs, and plenty of quiet spaces to soak up the Caribbean sun.

#### Important To Know:

- 2-, 4- and 6-night vacation experiences
- Laid back, casual luxury
- Cruise & Stay packages are all-inclusive at sea & at resorts
- Competitive Group Policy





#### Commission:

15%

#### Special Booking Instructions:

Book online at www.bookparadise.com

#### Supplier Registration

Self Registration

Advisor Portal: www.bookparadise.com

#### Contact

Advisor Web Portal: www.bookparadise.com

**Reservations:** 800-995-3143 Use Option 4 for Travel Agents **Support:** sales@cruisebp.com

#### Nazia Ansari

**Business Development Manager Travel Trade** 

nansari@margaritavilleatsea.com



## Meliá Hotels



## MeliaPro: Your online solution for productivity

Founded in 1956 in Mallorca (Spain), Meliá Hotels International has a portfolio of more than 400 hotels (portfolio and pipeline), throughout more than 40 countries, and 9 brands: Gran Meliá Hotels & Resorts, ME by Meliá, The Meliá Collection, Paradisus by Meliá, Meliá Hotels & Resorts, ZEL, INNSiDE by Meliá, Sol by Meliá and Affiliated by Meliá.

Whether you are a company, travel agency or meeting planner, Meliá PRO is your solution for productivity in your day-to-day work.

Introducing an online platform where you can manage all your professional activity, with real-time data and exclusive advantages for Advisors. Discover all that MeliaPRO can do for your travel business: Best rate guaranteed; special commissions; real-time reservations; 24/7 contact center. Plus, Advisors enjoy exclusive advantages when they join MeliáRewards.

#### Important To Know:

- www.meliapro.com features an online platform where you can manage all your professional movements, with real-time data and exclusive advantages.
- Up to 12% commission in urban hotels and up to 16% commission in resort hotels
- MeliáRewards points for you and your client
- Travel agent rate
- \* Best rate guaranteed
- Real time reservations
- 24/7 Contact Center



#### Commission:

12-16%

#### Special Booking Instructions:

To book, go to <a href="www.meliapro.com">www.meliapro.com</a> or use the call center: +12027964448

#### Supplier Registration

**Self Registration** 

Advisor Portal: www.meliapro.com

If you are not yet a member, create a user by clicking on "Create an account"

If you are already a member, enter your username and password

#### Contact

 $\textbf{Advisor Web Portal:} \ \underline{www.meliapro.com}$ 

**Reservations:** +1202769448

Support: sales.development.americas@melia.com

#### Priscila Rizo

Sales Development America (+52) 998 190 7930 priscila.rizo@melia.com



## MSC Cruises



### **An Enriching & Immersive Cruise Experience**

MSC Cruises is the world's third largest and fastest growing major cruise brand, sailing to destinations around the world, offering an enriching and immersive cruise experience inspired by our European heritage.

MSC Cruises brings together guests from around the world to explore new places, discover new cultures and connect with new people. MSC Cruises' glamorous, modern and innovative ships – distinguished by our distinctive European style – bring guests to every corner of the world where they'll discover hidden treasures and enjoy one-of-a-kind experiences both ashore and on board.

Guests enjoy an exceptional experience with beautifully-designed ships, enriching excursions and onboard activities, internationally-inspired cuisine, award-winning entertainment, immersive family programs and more.

#### Important To Know:

- MSC Cruises will status match guests' loyalty status from another cruise line or hotel. MSC's loyalty program is called the Voyagers Club.
- MSC Cruises is the fastest growing cruise line and will have 25 ships by 2027 - that's 1-2 new ships annually.
- MSC Cruises sails to over 200 destinations around the world, with three Home Ports in the USA - PortMiami (Miami), Port Canaveral (Orlando), and New York (Brooklyn).
- Ocean Cay MSC Marine Reserve is MSC Cruises' new private island destination in The Bahamas. Itineraries offer late night and overnight stays allowing guest memorable experiences both day and night.
- MSC Cruises target audience is Sophisticated Voyagers, Open-Minded Explores, and Learning Families.
- MSC Cruises has a long-standing commitment to environmental sustainability. Our ships are equipped with the latest, most efficient environmental technologies including minimizing air emissions, comprehensive waste management, advanced water treatment and more. MSC is committed to net zero emissions by 2050.
- Children can discover a world of their own thanks to 5 dedicated clubs for ages ranging from 0 - 17 years old. Our kids and teens programs introduce new ideas and experiences to all ages.
- MSC Yacht Club is a premium, all inclusive 'ship within a ship' concept featuring private amenities and 24-hour butler service, tailored to guests looking for added exclusivity while enjoying the variety of a larger ship.

#### Contact

Support: sales.support@msccruisesusa.com

#### Michael Cepeda

BDM, Miami/Caribbean michael.cepeda@msccruisesusa.com Ph: 786-494-7878



#### Commission:

- \* 17% commission
- \* plus 5% on pre-purchased items including spa, excursions, drink packages, etc.

#### Special Booking Instructions:

Advisors: www.mscbook.com
Contact Center/Reservations: 1.800.666.9333

InteleTravel Agency PIN: 1650825

Support: sales.service@msccruisesusa.com

#### Helpful Emails

#### Bookings that have not sailed:

Please call MSC Cruises at 1.800.666.9333

#### Past sailings:

postcruisesupport@msccruisesusa.com

#### Groups:

MSCGROUPADVOCATES@MSCCRUISESUSA.COM

#### Discount Identification's:

MSCPROMOVERIFICATION@MSCCRUISESUSA.COM

#### TA Partners Sales Support:

SALES.SERIVCE@MSCCRUISESUSA.COM

#### Supplier Registration

**Request Registration** 

Submit a ticket through InteleHelp Hub to be registered.







### Freestyle Cruising

Norwegian Cruise Line offers the uniqueness of the real Freestyle Cruising product with ships builtexclusively for the freedom of our quests. Freestyle means freedom to enjoy your vacation on your terms, freedom to dress up or down, and freedom to eat when and where you want.

Norwegian Prima class is an evolution of our brand. We have taken everything our guests love to the next level for a brand-new class of ships designed with them in mind. Norwegian Prima and Norwegian Viva are going to push boundaries in four areas: Wide open spaces. Service that puts quests first, thoughtful design, and experiences beyond expectations.

Family Accommodations are offered in different categories as well as 2 and 3 bedroom suites that accommodate up to 8. The Haven offers luxury suites of up to 6,694 square feet with exclusive benefits and amenities including key-card access for dining as well as private pool, sundeck, hot tub and fitness area. This offers a perfect multigenerational vacation. Innovative studio staterooms offer solo accommodations with special single pricing.

Freestyle Dining offers an incredible choice of restaurants with up to 27 different dining venues. Specialty restaurants have unique offers with cover charges or a la carte. Children under 3 eat free always and there is a complimentary kids menu available for children 4-12 years old. Freestyle Entertainment offers Broadway and Las Vegas style shows. Kids and Teens programs offer complimentary fun for all ages starting at age 3. Our ships offer speedways, laser tag, slides, climbing walls, basketball, kids pools and video arcades.

Norwegian offers ships in every corner of the world to allow your clients to enjoy destinations such as Europe, Alaska, Caribbean, Bermuda, Mexican Riviera, Canada & New England, South America, Asia, Australia and New Zealand to name a few. Looking for something exclusive to Norwegian? Explore our exclusive yearround 7-day Hawaiian Island itinerary from Honolulu with 2 overnights and over 100 hours in port.

#### Important To Know:

- Discover our Prima class ships, the next generation of Norwegian Cruise Line vessels. Norwegian Prima sailing summer 2022. Norwegian Viva sailing summer 2023.
- ❖ Freestyle Cruising No dining or entertainment assignments — resort wear casual — up to 27 dining venues.
- ❖ Freestyle Dining eat when and where you choose with a wide selection of delicious dining options. Includes complimentary dining in Main Dining Rooms with daily changing menus to informal 24- hour eateries, as well as specialty restaurants serving global cuisine.
- ❖ Freestyle Accommodations from 2 and 3 bedroom villas to solo staterooms & spa staterooms.
- 2 group types! Speculative groups No deposits on groups of 8 cabins until 120 days before departure. Affinity groups - The most generous Tour Conductor ratio in the industry & amenity options guaranteed for the life of the group.
- NCLU voted "Best Travel Agent Educational" Program". Visit www.NorwegianCentral.com to earn your degree.
- The Haven: A"Ship-Within-a-ship" concept at the next level. Guests in these staterooms have VIP access to an exclusive enclave where they will experience a higher level of personalized service.
- Norwegian Cruise Line boasts one of the most modern fleets afloat offering stylish, contemporary ships packed with innovations, experiences and even surprises.



#### Contact

Advisors: www.NorwegianCentral.com Reservations: 1.800.327.7030

#### Lvlle Lopez

Account Manager, National Accounts 305.436.4580 | Lvlopez@ncl.com

#### Commission:

16%

#### Special Booking Instructions:

Contact reservations or book online

## Supplier Registration: Request Registration

Submit a ticket through InteleHelp Hub to be registered.



## **Oceania Cruises**



## Experience value without compromise... Every wish fulfilled

Perfect for travel connoisseurs, our collection of alluring voyages brings you to the far corners of the world for off-the-beaten-path explorations and fascinating discoveries. As you enjoy authentic experiences around the world, savor The Finest Cuisine at Sea and relax aboard our intimate and luxurious ships. During relaxing days at sea, indulge in a soothing massage at the Aquamar Spa and Vitality Center, partake in a wine tasting led by one of our expert sommeliers or attend an engaging quest lecture.

Enjoy a romantic dinner for two at one of our exquisite gourmet restaurants and crown the night with a lively musical. It's your turn to explore the world the way you've always imagined. Oceania Cruises invites you on the voyage of a lifetime that finally fulfills your passion for travel. The Bliss of Every Moment from our complimentary specialty restaurants to in-suite dining with free room service, Oceania Cruises continues the tradition of offering a rich array of luxurious extras on board at no additional charge.

Our generous packages and offers invite you to take advantage of an even greater value, often including a wide range of amenities. From beginning to end, the extraordinary value of an Oceania Cruises vacation encourages you to savor each moment more fully.

#### Important To Know:

- ❖ The Finest Cuisine at Sea™: A variety of distinctive open-seating restaurants, all at no additional charge
- Gourmet cuisine curated by world-renowned Master Chef Jacques Pépin
- Epicurean enrichment programs, including immersive Culinary Discovery Tours™ in the world's most fascinating destinations
- Award-winning itineraries featuring more than 400 alluring destinations
- Spectacular port-intensive voyages featuring overnight visits and extended evening port stays
- Exceptional personalized service: Intimate, luxurious ships catering to just 684 or 1,250 quests
- Country club casual ambiance & acclaimed Aguamar Spa and Vitality Center

#### Commission:

17%

#### For Existing Bookings:

Dedicated Air Department Access Line:

1-866-827-3174

#### Special Booking Instructions:

Contact reservations or book online

## Supplier Registration Self Registration

Advisor Portal: www.OceaniaCruises.com/Agent

#### Contact

Advisor Portal: www.oceaniacruises.com/agent **Booking Portal:** www.oceaniacruises.com/agent

**Dedicated Guest Services Line for Highest** 

Priority: 1-833-CCC-3351

**Support Hours:** M-F 9:00 a.m. - 9:00 p.m. ET

Sat. & Sun.: 9:00 a.m. - 5:30 p.m. ET

#### Stephan Tubman

Strategic Account Manager 305.283.8734 Sttubman@oceaniacruises.com



## The Palace Company



### **Experience a True Caribbean Getaway**

The Palace Company is a leader in luxury hospitality, distinguished by its four premium brands: Palace Resorts, Moon Palace Resorts, Le Blanc Hotels & Resorts, and Baglioni Hotels & Resorts. Guided by a passion for excellence, the company is dedicated to creating extraordinary and unforgettable experiences for guests at its world-class resorts and hotels.

Our adults-only **Le Blanc Spa Resorts** take all-inclusive luxury to the next level with premium accommodations, sumptuous cuisine, and sublime experiences in two spectacular locations. Each property offers multiple pools (including infinity pools), fully equipped fitness centers, our world-famous Blanc Spa®, and relaxing beaches. Moreover, our guests enjoy the convenience of personal butler service to indulge their every whim. The Le Blanc Experiences takes our quests on unique journeys on land, under the sea, and even across deserts.

The **Baglioni** Hotels are elegant, private residences, and the dedicated staff are meticulous about every detail. Everything is arranged to put the guest at the heart of an authentic, personal, and exquisitely Italian experience. Each hotel has its spirit and story, a symbiotic relationship with the local culture and language. We offer various cultural and gourmet experiences for families, couples, and friends looking for unique moments to treasure.

#### Important To Know:

- Palace Resorts & Moon Palace Resorts: 24-hour room service, pool and beach waiter service, unlimited à la carte dining.
- \* Kids & Teens Stay FREE: At all family-friendly properties, up to two children aged 17 and under stay for free with one paying adult.
- Le Blanc Hotels & Resorts: A five-star, adults-only brand in Los Cabos and Cancun, featuring butler service, Bylgari amenities, incredible spas, gourmet dining, and breathtaking wedding venues.
- \* Baglioni Hotels & Resorts (City): Italian elegance in urban destinations, including Venice, Rome, and Milan, blending classic charm with fine dining and cultural proximity.
- \* Baglioni Hotels & Resorts (Natural Retreats): Exclusive escapes in Sardinia, Puglia, and the Maldives, offering serene spas, private beaches, and luxurious villas with a focus on relaxation and regional flavors.
- Exclusive Group Benefits: Complimentary rooms and upgrades, private events, resort credits, and dedicated event planners for luxurious group experiences. You will leave our resorts with the knowledge and training to plan memories of a lifetime for your clients.
- \* Weddings & Events: Stunning venues, expert planning services, tailored décor, and luxury perks, including private event hours and seamless transfers.

#### Contact

Travel Agent Portal: www.palaceproagents.com **Online Academy:** globalsales.palaceresorts.com

Reservation Phone: 877-782-5018

**Support Email:** insidesales@palaceresorts.com

#### Aleiandra Amor

BDM Florida

Email: aamor@thepalacecompany.com





#### Commission:

Travel Agents can earn up to 20% in commissions only when booked through PalaceProAgents.com"

#### Special Booking Instructions:

Register as a Pro Agent through our platform: globalsales.palaceresorts.com

Supplier Registration:

**Self Registration** 

globalsales.palaceresorts.com









## Palladium Hotel Group



### **Experience a True Caribbean Getaway**

Palladium Hotel Group was founded in the late 1960s in Ibiza with the goal of bringing paradise and amazing experiences to travelers. Guests are the priority of our business; and at Palladium Hotel Group, we are absolutely convinced that there is no customer experience without employee experience. Our strategy defines our guests, as they are our main ambassadors and facilitators of experiences, making our mission to turn our guests into FANS.

With Grand Palladium Hotels & Resorts and TRS Hotels, you'll experience a true Caribbean getaway like no other. Beachfront locations in the most desirable destinations as well as state of the art facilities, dining and entertainment make these resorts the ideal choice for an unforgettable vacation. The unique, sprawling layout of the resorts sets them apart and allows guests to admire breathtaking natural surroundings.

Guests of Grand Palladium Hotels & Resorts enjoy an elegant and comfortable atmosphere, perfect for families, groups of friends and couples. Varied and delectable dining options, a wide range of activities and the onsite spa and wellness center are just the beginning of what is included at these properties.

For those looking for an adults-only offering, TRS Hotels brings a luxurious, sophisticated and modern all-inclusive experience. Guests enjoy personalized services, exquisite a la carte dining options and award-winning entertainment.

#### Important To Know:

- Expansive all-inclusive beachfront resorts featuring personalized service in all-ages and adults-only settings
- Uniquely designed rooms and suites, including suites designed for families or romance
- Fabulous pools, including water parks for children and pools designated exclusively for adults
- Direct access to the beach and a number of sports and water activities
- Live nightly entertainment and spectacular shows
- Exquisite à la carte restaurants and uniquely themed bars
- On-site Zentropia Palladium Spa & Wellness center
- Access to all amenities and facilities at neighboring Grand Palladium Hotels & Resorts

#### Contac

**Travel Agent Portal:** PalladiumConnect.Com **Agent Phone Number:** 1-844-224-4000

**Support Palladium Connect:** support@ palladiumconnect.com

#### Palladium Hotel Group

Business Development Managers USA

#### Claudia Espinoza

BDM CENTRAL (NM,TX, OK, AR, LA, MS) claudia.espinoza@palladiumhotelgroup.com (832) 623-9226

#### Lurdes Muñoz

BDM WEST (WA, OR, CA, AK, HI, NV, ID, UT, AZ, WY, MT, CO) lurdes.munoz@palladiumhotelgroup.com (818) 825-0441

#### William Kauke

BDM MIDWEST (ND, SD, NE, KS, MN, IA, MO, WI, IL, IN, MI, OH, KY) william.kauke@palladiumhotelgroup.com (312) 918-2296

#### Jhon Acosta

BDM NORTHEAST (ME,VT, NH, MA, CT, RI, NY, NJ, PA, MD, DE) jhon.acosta@palladiumhotelgroup.com (347) 951-5345

#### Newlbi Martinez

BDM SOUTHEAST (WV, VA, TN, NC, AL, GA, SC, FL) newlbi.martinez@palladiumhotelgroup.com (407) 520-6472



#### Commission:

Varies by Tour Operator

Double Dip loyalty rewards: Book with your Preferred wholesaler and then register those bookings on PalladiumConnect.com

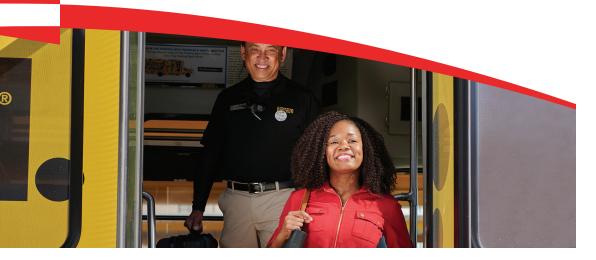
#### Supplier Registration:

Self Registration

Advisor Portal: PalladiumConnect.Com



## The Parking Spot



### Why Choose The Parking Spot?

The Parking Spot is more than just a space to park your car. We deliver amenities that make near-airport parking more enjoyable: Covered, Uncovered, Valet Parking services at many of our locations. Quick Shuttle Service. Shuttle Tracking App. With 38 locations at 22 airports across the United States. We have parking covered!

We've made it easy for you to create your own account and reserve parking at any of our locations for your clients at a 10% discount. We'll reward you for each reservation! 15% commission on any parking type at any one of our many locations across the United States.

#### **Superior Service**

We provide airport parking that begins and ends travel with a simple, predictable and personal experience.

#### **Curated Inventory**

You will find the following amenities delivered by the Airport Parking Partner: Covered, Uncovered, Valet Parking services at many of our locations. Quick Shuttle Service. Shuttle Tracking App.

#### Technology Designed for Travel Advisors

You can book directly on our site on behalf of your client, or you can send your client a Referral Link or Wishlist and have them book on their own. Either way, the commission will be linked to your account. We will even add your agency logo onto your Referral Links, Wishlists, and booking vouchers at no cost. After a tour takes place, you can expect a quick commission payout via a physical check or electronic funds transfer.

#### Important To Know:

- Existing Spot Club accounts automatically earn points for their stay when booked through you!
- Easily view and edit reservations online
- Covered, Uncovered, Valet, Premium Parking experiences. Always Open 24/7: We are here when your clients are.
- Luggage Assistance: Help when they need it.
- Car Care: (available by location): Upgrade your clients stay, with options such as: Exterior Wash, Full-Service Wash, Wash and Hand Wax and even a Full Auto Detail. Remember, you earn commission on Car Care Services.
- Quick Shuttle Service: No need to wait. We get your clients where they need to be when they need to be there.
- Shuttle Tracking App: Ready to go when your clients are.
- Touchless entry and exit

#### Contact

 $\textbf{Support:} \ agency.support@theparkingspot.com$ 

#### Advisor Portal:

https://www.theparkingspot.com/business/agent-

**TA Reservations:** 312.914.0047

#### Matthew McCarthy

Key Account Manager mmccarthy@theparkingspot.com 312-914-0047



#### Commission

15% -New Portal Bookings Only at https://www.theparkingspot.com/business/agent-portal

#### Special Booking Instructions:

- 1. Choose your clients departure airport code, Check In/Check Out date and time, and click on the "Check Rates and Reserve button".
- 2. Click on the link for "or continue as guest"
- 3. Choose your parking type and payment option.
- a. Remember "PAY NOW" fares are non-refundable.
- 4. Add "Soft Hands Car Care" if available.
- a. Yes, you earn commission on Car Care Services!
- 5. Click on the "CONTINUE" button
- 6. Enter clients contact information
- a. Use client's email when booking. If client has Spot Club account? Use your email address.
- b. Run into both? Contact us
- 7. Click on the checkbox agreeing to the terms and conditions
- 8. Click on the "NEXT" button and you are done

#### Supplier Registration

Self Registration

Registration Page: https://cloud.email. theparkingspot.com/travel\_agent\_sign\_up



## **Paul Gauguin Cruises**



### Immersive, All-inclusive Luxury

Paul Gauquin Cruises is an immersive, all-inclusive, luxury, small-ship experience, cruising the waters of Tahiti, French Polynesia, and the South Pacific.

We have been the longest-operating cruise line in the South Pacific for 25 years. In 2021, went through a full refurbishment of our ship. With only 330 quests, we offer 165 suites and staterooms, all ocean-facing views, with 70% having a private balcony. T

his All-inclusive experience includes gratuities, Wi-Fi, complimentary beverages (including select wines and spirits, soft drinks, bottled water, and hot beverages) served throughout the ship, Open-seat dining with a choice of 3 restaurants, 24-hour room service, and live Tahitian lead entertainment. We offer cruises from 7 to 20 nights.

#### Important To Know:

- French Polynesia Cruise
- ❖ All-inclusive cruise
- \* All-inclusive cruise
- Group discount pricing
- ❖ Tahitian Lead Entertainment
- ❖ Active daily excursions
- Summer Kids Program
- Wellness and Cultural

#### Advisor Resources

Refer to the Supplier Registration page on your back office Dashboard for Advisor training and marketing collateral.

#### Contact

Advisor Portal: pgcruises.com Support: sharner@pgcruises.com Reservations Phone: 800-848-6172

Shannon McGee

smcgee@pgcruises.com



#### Commission:

15% on all sailings

Special Booking Instructions: \*Exclusive Offer\* InteleTravel Advisors get more thanks to Travel Leaders Network! Use code "SBCTVLL" when booking to receive \$150 shipboard credit per person

### Supplier Registration Self Registration

Registration Page: https://www.pgcruises. com/#modal login-customer. Agency Name: InteleTravel Agency ID: 10320



## 53 Playa Resorts



### **Luxury Beachfront All-Inclusive Resorts**

Playa Hotels & Resorts N.V. (NASDAQ: PLYA, "Playa") is a leading owner, operator and developer of all-inclusive resorts in prime beachfront locations in Mexico, Jamaica and the Dominican Republic. Playa currently owns and/or manages a total portfolio consisting of 25 resorts under the following brands: Hyatt Zilara, Hyatt Ziva, Hilton All-Inclusive, Tapestry Collection by Hilton, Wyndham Alltra, Jewel Resorts and The Luxury Collection. Playa leverages years of all-inclusive resort operating expertise and relationships with globally recognized hospitality brands to provide a best-in-class experience and exceptional value to guests.

#### Important To Know:

- All- Inclusive collection where you get WorldClass Entertaiment, Culinary Perfection, Health & Wellness
- Hyatt: Five stars Luxury All-Inclusive. Ziva = All ages and Zilara = Adults Only 18+
- Hilton: 4 1/2 to 5 Stars All Inclusive. Playa Only oversees Hilton Playa Del Carmen (Adults Only 18+), Hilton Rose Hall (Family - All Ages) and Hilton La Romana (Adults Only and All Ages)
- Wyndham ALLTRA: 4 stars mid-scale. 3 Locations Cancun (Family)Playa del carmen (Adults Only 18+) Riviera Nayarit (All ages)
- Jewels: 4-5 stars All Inclusive Located in Jamaica (Adults Only 18+ and family Friendly) and recently expanded to Dominican Republic Jewels Palm Beach and Jewels Punta Cana, both family resorts.
- All-inclusive by Marriot-Santuary Cap Cana. 5+ stars Luxury Adults Only 18+ All-Inclusive
- Seadust: 3 1/2 4 stars Family friendly Resorts. Located in the Cancun area in Mexico
- Yucatan Resort: 5 stars Boutique Hotel 60 Rooms Adults Only 18+ All-Inclusive Resort

#### Contact

**Support:** playaresorts@reservhotel.com **Advisor Portal:** www.agentcashplus.com **Reservation by Phone:** 1-844-228-9501

#### Sonia Nunez

305-898-7780 sonia.nunez@playaresorts.com



#### Commission:

Land: 15%

Travel protection & Transfers: 10%

Air: 0%

Double Dip loyalty rewards: Book with your Preferred wholesaler and then register those bookings on AgentCashPlus.com

#### Special Booking Instructions:

Portal: www.agentcashplus.com
Once logged in click *Book Now* add IATA and resort
Choose calendar dates of travel and book either land
only or air package. Choose the room category and
then add on transfers and insurance optional. Finalize
booking. At check out you can also add World of Hyatt
number and Hilton Honors number for client.

#### Supplier Registration

Self Registration

Advisor Portal: www.agentcashplus.com



## **Princess Cruises**



### The Thrill of Riding the Rails Globally

There's no better time to start planning an adventure together with Princess, whether it's fun in the island sun, going wild in the wilderness or wandering villages straight out of a fairy tale. Feel the freedom of "do-anything" days, the joy of exploring legendary places and the connection the crew makes with everyone who sails with Princess.

Princess has been sailing since 1965, taking millions of people just like you to over 330 destinations. Get immersed in the culture of the places you visit on board. Experience the sights you want to see most on shore with Princess' exclusive award-winning Discovery™ and Animal Planet™ shore excursions.

Spend more time connecting with each other and enjoying an effortless Princess MedallionClass® vacation. There's nothing like a personalized vacation with fast Wi-Fi and intuitive technology for whatever you need delivered wherever you are, easy dining reservations and more of what you love.

Find out how much there is to love about a cruise with Princess from the destinations, dining and entertainment to the ships and the crew who make you feel special. Come aboard and discover all the ways to feel the love with Princess.

#### Important To Know:

- Fleet of 17 ships offering the MedallionClass® experience including personalized service and fast, reliable MEdlalionNet® Wi-Fi.
- Many destinations offer in-depth cruise tours for a complete land and sea vacation.
- Carefully planned shore excursions offer passengers the chance to explore best attractions of each port.
- Extend your vacation with Cruise Plus Hotel Packages at the beginning or end of your cruise.
- Excellent trip cancellation coverage provided by optional Princess Vacation Protection plans.
- For the most up-to-date information and to download brochures, visit www.Princess.com





#### Commission:

16%

#### Supplier Registration:

Request Registration

Submit a ticket through InteleHelp Hub to be registered.

#### Contact

Consumer: www.Princess.com Advisors: www.OneSourceCruises.com

Princess 1-(800) 421-1700

Support Email:

partnersupport@princesscruises.com

#### Sara Preston

Manager, National Accounts SaPreston@princesscruises.com



## Railbookers & Amtrak Vacations



### The Thrill of Riding the Rails Globally

Railbookers and Amtrak Vacations are the leading operators of independent rail vacations globally, offering an ever-expanding portfolio of vacations to inspiring, sought-after destinations across worldwide destinations like Europe, the US, Canada, Australia, and beyond.

As leading rail experts, we take the complexity out of rail and can curate the perfect vacation for every travel style. Discover the joy of the journey, pass spectacular scenery, and enjoy a hasslefree vacation. No rail vacation is too complicated for us. All you must do is sit back, relax, and enjoy your vacation.

#### Important To Know:

- **Connecting the Dots:** We are the one-stop shop for trains, hotels, sightseeing, transfers, and more
- Instant Quotes: No more waiting days for a price - we give you back your time so you can earn more money.
- Flexible Booking Window: Book and travel from today to two years out - secure space and lock in the best rate!
- \* Hotel Selection: Your clients can choose from 3-, 4-, and 5-star hotels throughout their trip.
- No Piecing it all together: We package everything together, making your job easier. Saving you time and earning you more \$
- \* Train Travel Experts: We know the best routes and connections including luxury, scenic, and overnight rail.
- Extensive Product Collection: Independent itineraries including multi-country, multi-city, pre- and post-cruise, rail and sail, luxury, and more.
- \* 3-Way Calling Support: We simplify booking for travel advisors by offering 3-way calls with your clients, ensuring expert assistance

#### Contact

Advisors: https://www.railbookers.com/about-us/ travel-agent-login?inteletravel

Travel Agent Reservations: 1-978-778-3431 **Support:** sales.support@railbookers.com

Jarret Kettinger

Key Account Manager Jarret.Kettinger@railbookers.com 978-867-1184





Commission: Rail Only, Car Rental Add On: 10% Rail+ Hotel, Rail Packages, Vacations & Journeys: 12%

## Supplier Registration: Self Registration

Advisor Portal: https://www.railbookers.com/aboutus/travel-agent-login?inteletravel

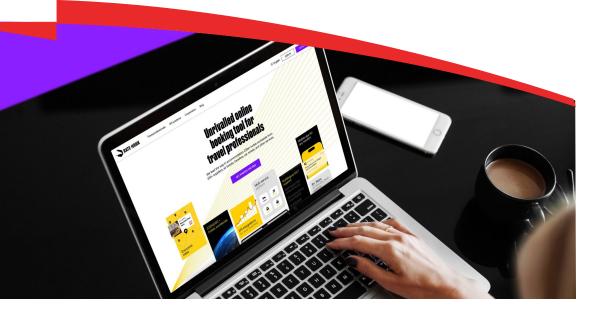
Booking Instructions: Amtrak Vacations: 1-978-816-

7580 | Railbookers: 1-888-829-3040









### **Innovative B2B Accommodation Booking Engine**

Rate Hawk is an innovative B2B hotel booking engine. It is designed to be the ultimate day to day hotel booking tool for travel professionals. It scans the globe for the best accommodation providers, hand-picks the strongest ones and passes on the best offers in the B2B hotel booking market. Rate Hawk's inventory offers InteleTravel Advisors a new vast selection of product, including hotels, self-catering apartments, European campsites, theme park hotels, igloos under the stars, cottages, and even lighthouses around the globe from UK to Saudi Mecca and Medina.

As part of our promise to constantly improve the Advisor booking experience, we are happy to announce that Rate Hawk, a trusted global accommodations wholesaler has been integrated into your STAYS Tab within your InteleSearch booking engine. That means you now have immediate access to Rate Hawk's 1,400,000 properties worldwide right in your InteleSearch booking engine.

#### Important To Know:

- 1,400,000 properites globally
- 15% commission
- Loyalty Program
- Interactive booking tool with Google Maps/ Street panorama view and Tripadvisor ratings available
- Quality hotel content and useful search filters
- A wide selection of product inclusive of Hotels, Self Catering Apartments, European Campsite, Themepark hotels, Igloos under the stars, Cottages, Lighthouses and more
- All global destinations from UK to Saudi Mecca and Medina - Ski, Sun and Cities
- ❖ A dedicated account manager, pre-check service and 24/7 support



## Points for bookings

Attractive loyalty program

### Welcome to RateHawk Loyalty Book hotels, get the points

and spend them on future reservations!

Commission: 15%

#### Contact

**Reservations:** Book via your InteleSearch booking engine

**Support:** Support@ratehawk.com



## **Regent Seven Seas Cruises**



### It's All Included: The Most Inclusive Luxury Cruise Experience

This is cruising as it was meant to be — where even the most sought-after amenities are included: FREE Business Class Air\*, FREE Unlimited Shore Excursions, FREE WiFi, FREE Pre-paid Gratuities and much more. Guests enjoy unparalleled hospitality and impeccable service by our professional staff in a sophisticated ambiance with an extraordinary staff-to-guest ratio of at most 1 to 1.5. They delight in the expansive spaciousness of all-suite accommodations on our intimate, luxurious ships featuring no more than 375 suites, indulge in the exquisite cuisine of the finest dining experience at sea, and explore the world's greatest destinations without limits. Guests will be spoiled by a wealth of alluring vistas and memorable encounters in nearly 550 destinations around the world, aboard perfectly sized ships that can access the world's most intimate ports that larger vessels cannot reach. Guests really can have it all aboard Regent Seven Seas Cruises®

### **Become a Luxury Cruise Expert**

Visit our RSSC UNIVERSITY and become a Luxury Cruise Expert by learning about our all-inclusive value proposition, luxurious fleet and all of the tools we provide to help you to sell our luxury product.

#### Important To Know:

- Download our Value Comparison Piece in our Travel Agent Center. This is a valuable tool that will assist you in selling the value of a Regent Seven Seas Cruise.
- \* We offer generous commissions based on the inclusions we offer within our cruise fare. That means that you are receiving commissions on Shore excursions, specialty restaurants, gratuities, drinks and more.
- Our intimate ships carry no less than 490 guests and no more than 750 guests.
- ❖ The Regent Seven Seas Cruises® Travel Agent Center is the place to make and manage reservations, as well as find helpful tools and information exclusively for you
- Marketing Central is a resource featuring a variety of branded marketing collateral that you can customize with your contact information and logo. You will be able to customize and download flyer's, emails, social posts or order printed invitations, posters and more.
- Arrived in 2023. Inspired by the past and stunningly reimagined for the future, the newest addition to our fleet, Seven Seas Grandeur will exemplify our heritage of perfection with unrivaled space, unparalleled service, exceptional cuisine and transformative experiences that will begin the moment you step aboard.

#### Contact:

**Advisors:** www.rssc.com/agent/dashboard

**Reservations:** 800.285.1835

RSSC Sales Support: rsscsalesassoc@ncl.com

#### Stephanie Rolon-Glen

Business Development Manager srolonglen@rssc.com (786) 205-3175



#### Commission:

16%

#### Special Booking Instructions:

Please provide home office phone number of 561.272.9666 when making a booking.

Supplier Registration Self Registration

Advisor Portal: www.RSSC.com/Agent



## **Rental Escapes**



### **Luxury Concierge Villa Experiences**

Rental Escapes is a full-service luxury villa company with a focus on the highest level of service and villa experiences. Since founded in 2012, the company has curated and vetted a handpicked collection of more than 5,000 private villa rentals in over 70 destinations including the Caribbean, Mexico, Europe, the United States and beyond.

Specializing in the short-term rental of luxurious private villas, Rental Escapes' team of industry professionals provides custom travel experiences to travelers around the world. Highly trained villa specialists assist both guests and travel advisors in planning and booking ideal villa stays, offering around-the-clock care. In addition, a personalized concierge service is provided with every reservation to take care of arranging everything from private chefs and in-villa spa services to boat and car rentals. Rental Escapes is committed to creating the ultimate vacation experience for each guest that travels with the company.

#### Important To Know:

- \* CARRIBEAN: Anguilla, Antigua, Aruba, Bahamas, Barbados, British, Virgin Islands, Cayman Islands, Curacao, Dominica, Dominican Republic, Grenada, Guadeloupe, Jamaica, Martinique, Saint Martin, St. Kitts and Nevis, St. Vincent and the Grenadines, St. Barts, St. Lucia, Turks & Caicos, USVI
- \* CENTRAL AMERICA: Belize, Costa Rica, Nicaragua. Panama
- \* EUROPE: Austria, Croatia, France, Greece, Italy, Portugal Spain Switzerland, United Kingdom
- \* MEXICO: Cozumel, Los Cabos, Nuevo Vallarta, Puerto Vallarta, Punda de Mita, Punta Mita Corridor, Riviera Maya, Sayulita
- \* UNITED STATES: Arizona, California, Colorado, Connecticut, Florida, Georgia, Hawaii, Idaho, Montana, Nevada, New York, Orlando, North Carolina, South Carolina, Utah
- \* Concierge Service: Personalized concierge service is provided with every reservation to take care of arranging everything from private chefs and in-villa spa services to boat and car rentals.

#### How to Book:

#### Agent Portal:

https://www.rentalescapes.com/travel-advisors

Villa Specialist: 1-800-208-5097 Reservations: 1800 208 5097

#### Supplier Registration Instructions

#### Visit Agent Portal:

https://www.rentalescapes.com/travel-advisors and register using your Inteletravel IATA number.

Support: sales@rentalescapes.com

Willie Fernandez | Chief Marketing Officer 407-946-5099 Willie@rentalescapes.com





Commission: 10%

#### Special Booking Instructions

Contact Villa Specialist: 1-800-208-5097 Please provide them the total number of guests traveling, number of desired bedrooms, destination, and client budget.

## Supplier Registration Self Registration

Advisor Portal: https://www.rentalescapes. com/travel-advisors and register using your Inteletravel IATA number.



## **RIU Hotels & Resorts**



#### 70 Years of Excellent All-Inclusive Service

With 70 years of experience, RIU Hotels & Resorts has been distinguished by its prestigious all-inclusive program and excellent service in more than 100 hotels in 20 countries around the world, highlighting their excellent location in paradise beach destinations where customers have always been the number one priority.

They work day after day to continue offering the best facilities and exclusive services. The NEW Elite Club concept is being introduced, offering exclusive amenities and services to enhance the guest experience. Additionally, RIU provides entertainment for all ages, including the thrilling Splash Water World water park and the lively RIU Party concept. With a commitment to quality and exceeding expectations, RIU ensures a truly unique holiday experience for their clients.

#### Important To Know:

- 24 hour unlimited meals, snacks and drinks
- Free Wi-Fi throughout the hotel
- Unlimited use of in-room minibar
- Entertainment all day and night for all ages: Splash Water World and RIU Party
- Non-motorized water and land sports
- Unlimited use of in-room liquor dispenser
- NEW Elite Club by RIU Concept
- Prime beachfront locations

#### Supplier Registration

Submit a ticket through InteleHelp Hub to be registered.

#### Contact

Advisors: www.riupro.com & www.riuspecialist.com **NEW Live Chat:** talk to a dedicated Travel Agency specialist from 9 AM to 5 PM CST. For more details, visit Riu Partner Club

#### Reservations:

**Contact your Preferred Travel** Partner Vacation Package Wholesaler

Support: ldragonne@riu.com

#### Luis Dragonne

Business Development In-House





#### Commission:

Contact your Preferred Travel Partner Vacation Package Wholesaler.

Double Dip loyalty rewards: Book with your Preferred wholesaler and then register those bookings on RiuPro.com

#### Special Booking Instructions:

Make client reservations through your Preferred Travel Partner Vacation Package Wholesaler.

## Supplier Registration Self Registration

Advisor Portal: www.riupro.com & www.riuspecialist.com



## 60 Riviera River Cruises



### **UK Market Leader in River Cruising**

Riviera River Cruises is the UK market leader in river cruising, our parent company Riviera Travel has been in business for 40 years. We launched our marketing in North America some five years ago and have received many prestigious awards.

We operate 12 beautiful ships with two new ones coming in 2025. We are the top of the premium lines but offer less than premium pricing. Our cabins are extremely spacious - the standard French balcony cabin on our long ships is 183 square feet which is 48 square feet larger than Viking.

#### Important To Know:

- Entire departures with no single supplement
- Most immersive itineraries from 4 to 29 days with included shore excursions
- ❖ Top of the premium line but less than premium pricing.
- Superior drinks package included and dinner and open bar from 6 p.m. to midnight.
- Spacious cabins long ship 183 square feet
- Open seating and open dining during a two hour period for breakfast, lunch and dinner
- Full Amenities onboard: Gym, spa, mini golf, plunge pool, beauty salon, boutique.
- Happiness guaranteed program. Be happy by day two or get a full refund.





Commission:

17%

Special Booking Instructions:

Book directty with cruise line

Supplier Registration

**Self Registration** 

Advisor Portal: www.rivierarivercruises.com/agency



#### Contact

Advisors: www.rivierarivercruises.com/agency

Reservations:

**Phone:** 1-888-838-8820

Hours: Monday to Friday 9am to 7pm

Support: graham.tyson@rivierarivercruises.com

#### Marilyn Conroy

Phone: 954-655-7883

Email: marilyn.conroy@rivierarivercruises.comm

## **Rocky Mountaineer Railtours**



## **Luxury Train Journeys Through North America**

Rocky Mountaineer offers luxury train journeys through Western Canada and the American Southwest. Our world-renowned train travels by daylight and is the best way to experience some of the most spectacular scenery North America has to offer.

#### Important To Know:

- Luxury, Fine Dining, Seamless Travel Experience
- Rocky Mountaineer boasts an "All Dome, State of the Art Fleet"
- Rocky Mountaineer has won World's Best Travel Experience by Rail, 10 times
- Never Sleep onboard. Rocky Mountaineer handles 3-5 star hotel accommodations, transfers, tours, all-inclusive train experience
- Average speed is 30 mph and slows down to less than 5 mph for wildlife, waterfalls, bridges
- Luggage is handled by us and will be found in vour hotel room in between train days

- Average age is about 62, and 70% are between the ages of 56 & 74
- ❖ 3 classes of service: Silver Leaf. Silver Leaf Plus (USA Route Only) and Gold Leaf (Only Canada Routes)
- Rocky Mountaineer features 1-2 minute videos on every route and service we offer, See Jeff Caesar's eblast to view all these videos.
- For 2025 on our USA route, 80% discount for advisors. \$419 for yourself and \$419 for a plus one guest anytime between mid-April and end of October. When you experience something, you can sell it so much better. Just have TRACKS completed to get this incredible discount
- Receive one email a month delivering new promos, agent and consumer incentives, new videos of our routes, services and locations, sales tips/best practices, tools to help along the way and so much more

#### Special Booking Instructions

You may either create options/quotes via our online booking engine or by calling 1-877-460-3200

#### Contact

**Advisors:** www.rockymountaineer.com/login TRACKS Learning Modules (must be signed in): www.rockymountaineercom/agent/training Advisor Reservations: 1-561-568-1799

Quotes: 1-877-460-3200

Support E-mails: sales@rockymountaineer.com

#### Jeff Caesar

Key Accounts Manager 561 568 1799 jcaesar@rockymountaineer.com





#### Commission:

15% commission

#### Reservation Hours:

#### iTravel Professionals:

Monday - Thursday: 6:00 AM - 10:00 PM PST Friday: 6:00 AM - 7:00 PM PST Saturday: 8:00 AM - 4:00 PM PST Sunday: 8:00 AM - 10:00 PM PST

## Supplier Registration Self Registration

Advisor Portal: www.rockymountaineer.com/login





## **Royal Caribbean International**



#### The Icon of Vacations—The STAR of the SEAS!

This is more than a vacation upgrade. It's the best family vacation in the world. Introducing the new Star of the Seas  $^{\rm SM}$  — a first-of-its-kind Royal Caribbean adventure where you'll have the time of your life, multiple times a day. Let your adrenaline surge at the largest waterpark at sea or conquer an all-out test of courage dangling high above the ocean. Pick from seven unique pools to satisfy any mood — this is an all-you-can-swim buffet. Fuel bolder bonding with tons to do for everyone in your crew at Surfside  $^{\rm SM}$ , the ultimate stay-all-day family neighborhood right onboard. And discover dishes to delight every appetite with 40 ways to dine and drink. This is the Icon of Vacations  $^{\rm SM}$  — arriving January 2024.

**BOND BEYOND LIMITS** There are family vacations. And then there's the best family vacation in the world — Star of the Seas You'll never forget the feeling of plunging down six record-breaking slides at Thrill Island. And braving the family raft waterslides — together. Dial up your downtime at the Surfsides Heighborhood, where you can get drenched at Splashaway Bay Haquapark, let your littlest ones take a dip in Baby Bay, and soak up the views from the Water's Edge pool. And with more kid-approved spots for meals, snacks and sweets, everyone's favorites are always well within reach.

**THE STAR AFTER DARK** When the sun goes down, your night onboard Icon of the Seas lights up with possibilities. With over 15 buzzing spots and live music venues, every night onboard overflows with ways to raise the bar on spirit-sipping and showstopping. Turn up the volume on unforgettable with rockin' set lists, or catch a battle of the baby grands at Dueling Pianos  $^{\text{SM}}$  — a first-of-its-kind bar in the fleet. Fuel your whole teams' competitive spirit with a rousing round of darts, brews over billiards and retro arcade classics. Or make it a party for two with starlit sips set to the soundtrack of soulful classics before a sidesplitting stand-up show. The H2OWHOA show will dazzle you with electrifying, and high dive performances that will leave you wanting more! BACK TO THE FUTURE, the musical, will be travelling from Broadway to the Star of the Seas!

The whole family will be mesmerized by the talented cast and the out of this world special effects! Step back to the times of glitz and glamour as you dine and dance the night away at the Lincoln Supper Club inspired by 1930's era Chicago!

**FULL-ON FAMILY FUN** Shake up your living room dance parties and supersize your competitive spirit with larger-than-life games at high-energy Surfside<sup>SM</sup> festivals. Refuel between adventures with plenty of dining options for any age. And tuck in for nightly bedtime stories that'll leave you feeling happily ever after. Older adventurers can swap screentime for screamtime on six record-breaking waterslides at Category 6 waterpark, including two family raft slides. Then win one for the home team with laser tag battles and Royal Escape Room<sup>SM</sup> riddles.

MEMORIES MADE OVER MEALS With over 20 ways to dine onboard, Star of the Seas<sup>™</sup> is proudly serving up more options for bonding over bites. Whether you're craving the cheesy slice of the day, freshly made sushi rolls with a side of fresh air, or a shareable smorgasbord for your whole crew — you'll always find cuisine to satisfy any mood you're in. And every dish is designed to be a treat for the senses, delivered in captivating venues with photo-worthy plating and a side of live entertainment.

## COMING SOON AND ALREADY OPEN FOR SALE...Star of the Seas!

The Star of the Seas (ICON Class) will be the ONLY ship that your clients will want to sail on in the Caribbean & the Bahamas! She will be the largest ship in the world visiting Perfect Day at CoCo Cay and the Caribbean!

#### Important To Know:

- Revolutionary, imaginative ships
- Exclusive first-at-sea activities
- Personalized Gold Anchor Service®
- Over 270 worldwide destinations
- Unparalleled dining options: selection of world-class dining venues onboard with varying cuisines
- Dazzling entertainment & nightlife: Broadway just steps from their stateroom
- An award-winning youth program
- Accommodations including lofts, suites: well-appointed retreats, with Royal Suite Class

#### Contact

**Advisors:** www.CruisingPower.com **Reservations:** 1.800.327.6700

#### Lori Madeo

Strategic Accounts Manager LorimSupport@RCCL.com



### Commission:

16%

#### Supplier Registration

Assisted Registration

www.LoyalToYouAlways.com www.CruisingPower.com Registration approved by InteleTravel.



## Sandals & Beaches Resorts



#### All-Inclusive Destination Resorts in the Caribbean

No other place in the world captures the imagination more than the Caribbean. People call it paradise. We call it home. Our all-inclusive resorts are set along the most gorgeous tropical settings and exquisite beaches in Saint Lucia, Jamaica, Antigua, The Bahamas, Grenada, Barbados, Curaçao, Turks & Caicos and soon to be Saint Vincent. Stay, play, and indulge to your heart's content at any of our Caribbean resorts and experience the best the islands have to offer – featuring unlimited gourmet dining, unique bars serving premium liquors and wines, and every land and water sport, including complimentary green fees at our golf resorts and PADI® certified scuba diving. If you are planning a wedding, Sandals is the leader in Caribbean destination weddings and honeymoon packages.

#### Important To Know:

- What's Included? Experience the best of the Caribbean with more quality inclusions than any other resorts in the world.
- ❖ 5-Star Global Gourmet™ Dining All-inclusive's first-class ticket to the world's best, discovered in up to 16 distinct restaurants per resort.
- Land & Water Sports Thrilling diversions, including championship golf and PADI® scuba diving for certified divers, transform the islands into your personal playground.

- Daily & Nightly Entertainment Dance the night away to live band performances, get a front-row seat to immersive shows and celebrate the getaway of a lifetime.
- Top-Shelf Pours Toast to endless nights with flowing premium liquor, Robert Mondavi Twin Oaks<sup>®</sup> wines and local beer on tap.
- ❖ Red Lane® Spa Sanctuaries of renewal, where optional, all-encompassing treatments and restorative spaces connect you to the soul of the Caribbean.
- Private Luxury Airport Transfers Luxury transportation from touchdown to takeoff, ensuring style, safety and comfort at every turn.
- Exceptional Service Indulge in paradise without ever needing to lift a finger — tips and fees included.

**Required Training:** All agents must complete the mandatory InteleTravel Sandals Pre-Requisite Training in your back office before booking.

#### Contact

#### Travel Agent Portal and Reservations:

https://taportal.sandals.com

#### Local Business Development Manager:

BDM Contact Info: taportal.sandals.com/bdm/

**Reservations Contact:** Contact Team Platinum at teamplatinum@uvltd.com or call 1-800-SANDALS or 1-800-BEACHES and use extension 6049.

#### Administrative Support:

1-800-48-SPECIAL(487-7324) or email insidesales@uvi.sandal.com





#### Commission:

16%

#### Special Booking Instructions:

Contact Team Platinum at teamplatinum@uvltd. com or call 1-800-SANDALS or 1-800-BEACHES and use extension 6049. You can book on the TA Portal https://taportal.sandals.com/

Any bookings not made directly with UVI must be registered within 30 days of booking on the taportal.

### Supplier Registration

Assisted Registration

Registration approved by InteleTravel.



## 4 Scenic Luxury Cruises & Tours



Scenic Luxury Cruises & Tours offers award-winning, river and ocean cruises and handcrafted land journeys that take guests to many of the world's most fascinating destinations covering all seven continents. When your clients sail with Scenic, luxury comes as standard. From our innovative river cruise ships in Europe and Asia, our ultra-luxury Discovery Yacht, to the award-winning service provided by our cruise and tour specialists, we'll exceed your client's expectations for comfort, luxury, and satisfaction. Gourmet meals, exceptional service, and unforgettable excursions and experiences are all included in the price – guaranteeing total relaxation and cultural immersion on board and on land.

**Scenic Eclipse,** The World's First Discovery Yacht<sup>™</sup>, has set the benchmark in ultra-luxury ocean cruising. Equipped with an onboard submarine- Scenic Neptune\*, two helicopters\*, a fleet of Zodiacs, and up to a 20-member Specialist Discovery Team, Scenic Eclipse offers the opportunity for unrivaled worldwide exploration. (\*additional cost)

**Scenic Enrich** - exclusive, all-inclusive program offering unprecedented access to Europe's most distinguished cultural hotspots and events. Go behind the scenes with private access and immersive experiences of iconic location

**Scenic Freechoice** – A wide range of activities curated to cater to your client's fitness level and interest, giving them the flexibility to personalize their days ashore.

#### Important To Know:

- Luxurious 5-Star Scenic Space-Ships with some of the largest suites on the European rivers.
- Scenic Eclipse truly all-inclusive luxury with only 228 guests on board (200 in Polar regions)
- Butler service for all guests
- All premium beverages and dining included all day every day
- Up to five dining options from casual to fine dining
- Wellness and fitness area featuring an innovative Salt Therapy Lounge
- Exclusive Scenic Tailormade GPS app for self-guided touring and on board commentary
- Visit www.Scenicusa.com/Agent-Portal for all offers and promotional materials.



#### Commission:

18% - River 15% - Ocean

#### Special Booking Instructions:

Book online via Express Book - https://bookings.scenicglobal.com/

#### Supplier Registration

**Self Registration** 

Advisor Portal: www.scenicusa.com/agent-portal



#### Contact

Advisors: www.scenicusa.com/agent-portal www.scenicusa.com/agentacademy
Reservations Phone Number: 855.517.1199

Support Email: sales.support@scenicusa.com

#### Antolin Del Collado

Regional Sales Director FL & PR 206-401-2428
Antolin.Collado@scenicusa.com

## **55** Sceptre Vacations



### **Empowering Travel Agent Success since 1981**

Known as specialists in FIT and Group bookings to Western Europe and the Mediterranean, we also offer prebuilt vacation packages to over 70 countries worldwide. With prebuilt vacation packages, sharable content and an industry-leading dynamic packaging engine (PerfectFIT), Sceptre provides you with custom online articles and digital brochures that are branded to you and your agency.

#### Important To Know:

- PerfectFIT Online Itinerary Tool: To build a custom FIT itinerary to one of our core countries including Ireland, England, France, Greece, Iceland, Italy, Portugal, Scotland, Spain, Wales or any combination of these countries you can begin a quote once you are logged into the site at www.sceptrevacations.com/fit/quotes/create
- Custom FIT Itineraries by Destination Experts: If you require a more intricate itinerary and wish to work with an FIT destination specialist you may submit a new request form to info@sceptrevacations.com.
- Group Requests: If you have a group travel request for 10 travelers or more to our core destinations you can work with Groups Travel specialists by submitting a new Group Travel request to grouprequests@sceptrevacations.com.





#### Commission:

Prebuilt Packages 12% air inclusive FIT Land 14% FIT Air 5% Group Travel (10+ travelers) Land 12% Group Travel (10+ travelers) Air 5%

#### Registration Instructions:

**Self Registration** 

Advisor Portal: www.sceptrevacations.com/account/create

#### Contact

#### Advisor & Booking Portal:

www.sceptrevacations.com

#### **Customer Service/Support:**

reservations@sceptrevacations.com

Support Hours: 24/7

Reservations Phone: 800.221.0924

Reservation Phone Hours: M-F 9am - 5pm EST

#### Jennifer Doran

Director of Sales and Marketing info@sceptrevacations.com







### At Seabourn, we are passionate about travel

We believe that traveling for pleasure has a redemptive power that enriches people's lives. And we believe that people should travel well. Cruising on a Seabourn ship is unlike any other form of travel. The experience is luxurious, yet relaxed — elegant, yet casual — sumptuous, yet understated. Our intimate ships visit the most desirable destinations worldwide, sailing to the heart of landmark cities, as well as to hidden gems where larger vessels cannot follow.

Seabourn pioneered small-ship, ultra-luxury cruising, and continues to represent the pinnacle of that unique style of travel. Our fleet of intimate, all-suite ships, carrying between 458 and 600 quests each, sail to the world's most desirable destinations at their peak seasons. On board, guests are served by an award-winning crew numbering nearly as many as the guests, hand-picked and extensively trained to deliver Seabourn's signature style of thoughtful, personalized and heartfelt hospitality.

In 2009, Seabourn again raised the bar with the debut of Seabourn Odyssey, hailed as "a game-changer for the ultra-luxury segment." Although larger than the original Seabourn sisters, Seabourn Odyssey carries just 458 quests and offers a wealth of amenities made possible by the highest ratio of space per quest in the cruise industry, including the largest spa on any luxury ship and generous private verandas on 90 percent of her suites. Seabourn Odyssey has since been joined by two identical sisters, Seabourn Sojourn in 2010 and Seabourn Quest in 2011. Our first 600-passenger ship, Seabourn Encore, was delivered in 2016 and a second 600-passenger ship, Seabourn Ovation, was delivered Spring 2018.

Our expanded fleet allows us to offer the award-winning Seabourn experience to more travelers, in more cruising regions than ever before. No matter where in our wide world you want to travel, we offer you the opportunity to see it all in perfect elegance and ease — to travel well — aboard the best small ships in the world.

#### Important To Know:

- \* NEW EXPEDITION SHIPS: Seabourn Venture debut in 2022 and Seabourn Pursuit debut in 2023.
- PERSONALIZED SERVICE BY PASSIONATE **STAFF:** Your onboard housekeeping team service your suite to the highest Seabourn standards.
- CURATED VOYAGES TO ALL SEVEN **CONTINENTS:** We visit hidden harbors and marguee ports and sail where larger ships cannot go.
- **WORLD-CLASS DINING:** Enjoy a choice of dining venues including the newest restaurant,
- **❖ SEABOURN ALL-INCLUSIVE EXPEDITION DIFFERENCE:** Explore the world's most exquisite destinations while enjoying ultraluxury amenities onboard Seabourn Venture and Seabourn Pursuit.
- Cruise to 5 continents and over 160 Expedition ports.
- Expedition voyages include onboard luxuries that make Seabourn and once-in-a-lifetime experiences in nature via Zodiacs, snorkeling and scuba diving.
- Each Expedition ship is staffed with a worldclass 26-person team of scientists and naturalists. Shore Excursions are included such as hiking, Zodiac® cruises/landings, snorkeling, and scuba diving.

#### Contact

Advisors: www.goseabourn.com & www.seabournacademv.com

Phone Reservations: 1.800.442.4448 Online Reservations: Use Polar Online Support: seareservations@seabourn.com

#### Javier Yataco

Business Development Manager ivataco@hollandamerica.com





#### Commission:

13%

#### Special Booking Instructions:

All bookings to be made through Polar Online. All group blocks can be made through Polar Online. Reservation Hours:

M-F: 6:00 am - 5:00 pm PST Sat. 7am - 12pm PST

### Supplier Registration: Request Registration

Submit a ticket through InteleHelp Hub to be registered.



## **67**

## **Shore Excursions Group**



### **Exceptional Travel Experiences To Cruise Passengers**

Shore Excursions Group was created with one goal in mind: to provide exceptional travel experiences to cruise passengers in ports they visit around the world! We are proud to be a preferred supplier for Inteletravel, offering your clients the highest quality, lowest-price shore excursions to make their cruise vacation the experience of a lifetime. Ready to tap into this multi-BILLION dollar industry? Our most successful travel agency partners send automated excursions emails to their cruise clients, and now this best-in-class excursions marketing is available to you, too.

WHY PARTNER WITH US? Our excursions travel in smaller groups and are lower priced than the cruise lines, and we pay the highest commission on this lucrative segment of the cruise industry. We do all the marketing, sales, and customer service as we become your shore excursions department!

THE INDUSTRY'S LARGEST PORTFOLIO Shore Excursions Group covers 99% of cruise line itineraries, offering nearly 5,000 excursions and 1,200 Private Tours in over 300 ports of call.

#### BEST-IN-CLASS MARKETING & SUPPORT

- Send your clients automated excursions emails with your agency branding.
- Clients book on your agency brand shore excursions website and you receive commission!
- We are your shore excursions department, with excursions experts available to help your clients.

Your clients' time in port is one of the most important parts of their vacation, and delivering amazing excursions is our only business.

#### Important To Know:

- 15% Commission
- Highest Quality Excursions
- ❖ 12 Guests Average Excursions Size
- 4.7 out of 5 Average Rating on over 36,700 Reviews
- Money-back Guarantee
- Return to ship Guarantee

#### Special Booking Instructions:

Automated email reminders are credited for most excursions sales. **Inteletravel Agents** 

- Take advantage of our FREE automated email reminders we send to your booked cruise clients! We send, beautiful, customized reminders on your behalf offering the best excursions for their cruise! Our timed reminders result in the highest conversion, meaning more commission for you. We work with Odysseus, Client Base, WinCruise, and other tech companies to help you maximize your commission potential! Contact our sales team for more information at info@shoreex.com. We do the work, you get paid!

#### Contact

**Consumer Website:** Sign up for your own branded site. Send email to info@shoreex.com

**Advisor Portal:** ta.shoreexcursionsgroup.com

Support: sales@shoreex.com Emergency Traveler Support: 24/7 Reservations Phone: 866-999-6590

Reservation Phone Hours: 9:00 am - 6:00 pm ET

#### Lorri Cohn

VP Sales 954-846-9100



#### Commission:

15%

#### Additional Contact Information:

Booking Portal: Sign up for your free custom branded excursion site today - just send your logo and your company name and contact details to **info@shoreex.com**, and we'll send you a personal website link.

#### Supplier Registration:

**Self Registration** 

Advisor Portal: https://ta.shoreexcursionsgroup.com/agent/registration







#### Discover Silversea

Silversea's small luxury ships are designed for those who delight in discovery and indulge in luxury. All our ships feature spacious, ocean-view suites with butler service, and most include private verandas. Our ships sail pole-to-pole to over 900 destinations on all seven continents, leaving (almost) no part of coastline uncovered.

#### Important To Know:

- ❖ PERSONALIZED SERVICE & GRATUITIES INCLUDED: Silversea offers dedicated butler service in all suites. Allow us to indulge you with our undivided attention. No worrying about tipping the butlers or staff, it's all-included.
- GOURMET EXCELLENCE: Dining is a high priority at Silversea. Every ship features an array of dining venues. From fine French cuisine and flavorful Asian options to relaxed Italian meals and international options to suit everyone.
- LUXURY OCEANVIEW SUITES: Silversea's suites offer one of the highest space-per-guest ratios at sea. All suites feature ocean views, and many with a private teak veranda.

- \* INTIMATE LUXURY SHIPS: Our ships range in size from 51 to 364 suites to ensure each of our guests finds the perfect balance between choice and intimacy.
- **OVER 900 DESTINATIONS WORLDWIDE:** Destinations across all 7 continents, wherever you want to go, you can get there with Silversea.
- \* ALL-INCLUSIVE: Once on board, you'll enjoy the 24-hour gourmet dining, butler service, entertainment and premium alcoholic beverages, gratuities, as well as a complimentary shore excursion every day! Voyages benefit from added extras such as special savings and included airfares and transfers.
- **EXPEDITION CRUISING:** All-inclusive, with up to 28 expedition staff per cruise, pole-to-pole itineraries, and zodiac outings to see everything from the wildlife of the Galapagos to the icebergs of Antarctica. Add to that superlative service, extreme comfort, and gastronomic dining onboard.
- **❖ PRE/POST CRUISE BENEFITS:** Our fares include international roundtrip flights, or promotional fares for business class upgrades in select destinations, in-country flights (when required by the itinerary), and pre and post-cruise hotel nights, according to your fliahts.

#### Contact

Advisor Portal: my.silversea.com/ **Training Academy:** www.SilverseaAcademy.com

Support: InsideSalesMIA@Silversea.com

Reservations: 1-888-978-4070

#### John Wilson

Area Sales Director North Florida 954-494-0506 JohnW@silversea.com





#### Commission:

Cruise fare base commission - 12%

#### Special Booking Instructions:

Book via MySilversea portal, or call Reservations at 888-978-4070.

## Supplier Registration: Assisted Registration

Email InsideSalesMIA@Silversea.com to register an Agent or make changes to Agency details. Registration approved by InteleTravel.







### Lock in Today's Prices, Pay it Off in Slices

Slice Pay empowers travel advisors to offer their customers payment plans. With Slice Pay your customer can pay a small deposit today and spread the remaining cost in weekly or biweekly payments. This helps you improve conversion rates and earn more revenue.

Often we see potential customers waiting for the right moment to book their tickets. They hesitate and then the prices go up! You the travel agent lose the sale. Not anymore! with Slice Pay (www.slicepay.travel/agent) you can enable customers to lock in today's prices and pay the remaining amount with a payment plan.

Slice Pay has already partnered with some of the largest American travel companies to help advisors better convert potential customers. With Slice Pay you can also earn more per sale. Eligible Slice Pay bookings earn commission.

#### Important To Know:

- Slice Pay is a payment solution that allows travel advisors to offer flexible payment plans to customers, enabling them to secure current prices with a small deposit.
- The service helps travel advisors improve conversion rates by removing financial barriers, preventing lost sales due to price increases
- Slice Pay already partners with major American travel companies and offers commission opportunities on eligible bookings, helping advisors increase their revenue
- It is a simple 10-minute signup process for travel advisors to start offering payment plans to their customers
- It is easy to offer



### Commission:

Earn full commission on the trip booked + an additional 5% on the amount put on lay-away.

Advisor Portal: <a href="https://www.slicepay.travel/agent">https://www.slicepay.travel/agent</a>

**Support:** support@slicepay.travel **Bookings:** <a href="https://api.slicepay.travel/">https://api.slicepay.travel/</a>

#### Michael Krywyn

Contact

Area Sales Director North Florida +1-828-540-7558 michael@slicepay.travel

#### Supplier Registration:

**Assisted Registration** 

Please apply here: <a href="https://forms.gle/kMaH8zedK5QZnmPo8">https://forms.gle/kMaH8zedK5QZnmPo8</a>

Once you apply our sales team will reach out within 2

days to chat you through our product







## **Authentic Tall Ship Adventures**

Star Clippers operates three of the largest authentic sailing vessels (all accommodating under 225 quests), visiting intimate, lesser traveled ports in the Caribbean, Central America, and the Mediterranean. Royal Clipper, Star Flyer and Star Clipper offer an experience that embraces the romance of sailing the open ocean and marry it with all the comforts and trimmings of a luxury yacht. Guests have the unique ability to explore stunning marine vistas while enjoying a casually elegant atmosphere with superb service onboard. The ships move by wind power and sail up to 80% of each trip, with the glorious billowing sails making it abundantly clear that this is a very special voyage that will always have a place in every heart.

#### Important To Know:

Star Clippers' authentic sailing is experiential, uniquely different, unrivaled.

#### Guest Demographics

- Affluent, educated, Well-traveled
- · Mobile, active lifestyle clients of ALL ages
- · Past river boat and luxury and premium ocean cruisers
- Non-cruisers & anti-cruisers
- · Celebration Travel: honeymoon, birthday, etc.
- Solo travelers and couples
- · Boaters, water enthusiasts, hikers, bikers
- Families and multi-gen travelers
- Affinity Groups
- Star Clippers Past Passengers over 60% come back in 1 year!

#### Key Selling Points/Experience

- The most experiential vacation of your lifetime
- Authentic Sailing adventures
- Itineraries are created by Wind Charts
- Take advantage of complementary Watersports
- · Casual, relaxed onboard ambiance
- · Comfortable, cozy cabins and luxurious suites
- · Mingle with outgoing, friendly guests and crew
- · Visit breathtaking vistas and intimate ports that you've never seen before
- · Immerse yourself in the local people, culture,
- Feel like you're on your own private yacht
- · Feel the enrichment in your heart and soul

#### Contact

#### **Advisor Portal:**

https://agents.starclippers.com/us/ Support: info@starclippers.com Reservations: 1(800) 442-0551

#### Cyndi Denman

Business Development Executive 305-582-6452 cyndi.denman@starclippers.com





#### Commission:

15% on cruise fare

#### Special Booking Instructions:

Advise you are an InteleTravel & Travel Leaders Network

### Supplier Registration: Self Registration

Send credentials to: sales@starclippers.com



## TBO Holidays



### The Leader in Travel Distribution

TBO.COM is one of the leading global travel distribution platforms, simplifying the travel business for both suppliers and buyers. Our suppliers include hotels, airlines, cruises, car rentals, transfers, and rail services. Our buyers consist of retail such as travel agencies, independent travel advisors. With 60 offices Globally we are here to assist you with 24-hour customer service.

Our platform enables seamless transactions between these parties, with over 1 million suppliers across 100+ countries.

#### Important To Know:

- TB0 Rewards program
- ❖ TB0 Academy
- ❖ 1 million + hotels
- ❖ Ability to markup commission to 30%





Commission:

30%

Supplier Registration:

Self Registration

Please ensure you register under the correct ITTA number. Also, you have to oaten a letter from Inteletravel to show you are an advisor in good standing



Advisor Portal: www.tbo.com Support: insidesales@tbo.com Reservations: 470.501.0766

#### Jennifer Warren

Senior Key Account Manager Jennifer.warren@tbo.com



## 72 The Travel Corporation



## Trafalgar, Insight Vacations, Luxury Gold, Brendan Vacations, Costsaver and Contiki

At The Travel Corporation (TTC) our philosophy is simple: to create enriching experiences for our travelers by combining an unbeatable mix of exceptional service and quality at great value.

No matter your customer's taste, whether they are a family or a couple, a group or traveling solo—TTC offers something for everyone. Our multi award-winning portfolio ranges from luxury hotels and boutique river cruises, to independent holiday package companies and a variety of guided travel experiences.

As a worldwide travel expert, we operate in 70 countries, with 40 sales offices and 10,000 team members, serving over 2 million guests annually. We are a family of brands driven by service and we put our guests at the heart of everything we do.

TTC is committed to having a positive impact on the people and communities we visit, to protect wildlife and marine life, and to care for the planet we call home. Visit www.treadright.org for more information.

#### **Loyalty Discount**

At TTC, we're confident that there is another perfect holiday waiting for our guests, offered from our extensive collection of travel experiences through some of the best travel brands in the world. As our way of saying thank you for traveling within our family of brands, we offer a Past Guest Discount. This can be combined with many of our other fantastic loyalty discounts, special offers, and savings opportunities across any of our brands.

#### Contact

www.trafalgar.com/en-us www.insightvacations.com/en-us www.contiki.com/en-us www.brendanvacations.com www.luxurygold.com/en-us www.costsavertour.com/en-us

Travel Agent Portal, Bookings & Supplier Registration: agents.ttc.com/login Support Email: insidesalesna@ttc.com

#### Tonya Leigh

Stategic accounts, Sr. Manager 951-252-7452 tonya.leigh@ttc.com

#### Supplier Registration

#### Self Registration

Advisor Portal: agents.ttc.com/login

#### Important To Know:

#### Trafalgar:

From the iconic to the unexpected, we connect our guests to people, places and experiences that reveal the world's diversity. Our Local Specialists, Travel Directors and Drivers take care of all the essentials, so guests don't have to! www.Trafalgar.com/en-us (800) 854-0103

#### Insight Vacations

Connecting travelers with local people and places through unique Insight Experiences, deliciously authentic dining, and smaller groups on our premium guided vacations to Europe, the Eastern Mediterranean and North America. www.lnsightVacations.com/en-us (888) 680-1241

#### Brendan Vacations

As the premier Celtic travel experts, no one knows Ireland and Scotland like we do. From guided vacations to fully customizable as Celtic Experts Brendan Vacations will take your guests personally on their next vacation.

www.BrendanVacations.com (800) 854-0103

#### Contiki

Operating 250 trips across six continents, we are the worldwide leader in social travel experiences exclusively designed for 18–35-year-olds.

www.Contiki.com/en-us (866) 266-8454

#### costsave

Is your ultimate unpackaged tour. We provide your guests with the essentials, perfect itineraries, quality hotels, Must-See sights, Many Meals, Luxury Transport, and on-Road experts. Your guests can then tailor their time in the destination we have over 550 experiences for them to choose on trip. Essentials by us, Tailored by you.

www.costsavertour.com/en-us (800) 854-0103

#### Luxury Gold

Opens the doors to exceptional travel experiences across the globe and beyond the imagination. Enjoy VIP experiences, critically acclaimed dining and luxury hotels on a journey tailored by an expert Traveling Concierge.

www.LuxuryGold.com/en-us (888) 428-1503



#### Commission:

17% Trafalgar, Insight Vacations
13% Brendan Vacations, Contiki, Costsaver

#### Special Booking Instructions:

5% commission on air 10% commission on pre-booked pre/post nights, travel protection

PLEASE VISIT PAGE 71 FOR INFORMATION ON OUR LUXURY
BRAND OFFERINGS.















DRIVEN BY SERVICE

## The Travel Corporation



#### African Travel, Inc., Brendan Vacations, Red Carnation Hotels, Uniworld, U River Cruises and Adventure World Travel.

"No request too large, no detail too small."

This is our motto and what we believe in. Whether sailing on one of our award-winning, luxury boutique river cruise ships, being pampered in one of our five-star boutique luxury hotels or visiting unique and exotic vistas with one of our luxury safari and guided brands, guests will never be so relaxed, never feel so indulged and never feel more rejuvenated. Our teams meticulously plan every detail to ensure our guests not only travel in the best style but experience an escape from the ordinary.

#### **Lovalty Discount**

At TTC, we're confident that there is another perfect holiday waiting for our guests, offered from our extensive collection of travel experiences through some of the best travel brands in the world. As our way of saying thank you for traveling within our family of brands, we offer a Past Guest Discount. This can be combined with many of our other fantastic loyalty discounts, special offers, and savings opportunities across any of our brands.

#### Contact

www.africantravelinc.com www.brendanvacations.com/ www.redcarnationhotels.com/ www.uniworld.com www.adventureworld.com

#### Brand BDM Contacts

African Travel. Inc.: Kevan Cowie kevanc@africantravelinc.com 813.446.8388

Brendan FIT: Tonva Leigh tonya.leigh@ttc.com 951-252-7452

Red Carnation Hotels: Melissa Young myoung@rchmail.com 914.642.6322

Uniworld & U by Uniworld: Eduardo Mestre eduardo.mestre@uniworld.com 818.382.2763

Adventure World Travel: Tonva Leigh tonya.leigh@ttc.com 951-252-7452

#### Important To Know:

#### African Travel. Inc.

African Travel, Inc. is the longest established luxury safari company in the United States that focuses exclusively on Africa. With 45 years of experience, we have extensive knowledge of the continent's most exciting destinations and specialize in custom safaris and group journeys. www.AfricanTravelInc.com (800) 421-8907

#### Brendan FIT

Whether it's self-drive, locally hosted rail journeys, golf, or a private chauffeured vacation, we offer hand crafted ways to discover the Celtic nations, all designed to ensure every guest returns with their own Celtic tale.

www Brendan Vacations com (800) 687-1002

#### · Red Carnation Hotel

Red Carnation Hotels is a family-owned collection, renowned for impeccable service and generous hospitality. Each hotel is a landmark of history and tradition, and individually designed, with a reputation for exceptional dining. We take great pride in delivering warm, thoughtful and personal service to create memorable experiences for our quests.

www.RedCarnationHotels.com

#### Supplier Registration

#### Self Registration

Advisor Portal: agents.ttc.com/login









#### Uniworld Boutique River Cruises

Uniworld offers an unmatched level of allinclusive luxury onboard a fleet of one-of-a-kind ships, where they elevate the standards of river cruising with the finest cuisine, incredible service, and carefully curated experiences.. www.Uniworld.com (800) 257-2407

#### Adventure World Travel

For over 40 years Adventure World Travel has specialized in crafting authentic, customizable soft adventures to some of the world's most interesting and inspiring destinations. Our Expert destination reservations specialists will help hand craft your client's customizable vacation, based on your clients' interests and budget. www.adventureworld.com/travel-agents/

#### Commission:

800-971-4968

15% African Travel, Inc. on land and travel protection 13% Brendan FIT 10% Red Carnation Hotels (plus amenities for your clients) 18% Uniworld Boutique River Cruises 13% commission on land product Adventure World Travel

#### Special Booking Instructions:

5% commission on air (excludes African Travel, Inc., Uniworld & U River Cruises) 10% commission on pre-booked pre/post nights, travel protection (African Travel, see above)







## 74 Travel Impressions



## **Travel Impressions**

Founded in 1974, Travel Impressions is one of the nation's largest leisure tour operators, offering packaged and FIT vacations to over 1,300 destinations in the Caribbean, Mexico, Central and South America, Europe, Australia, New Zealand, Fiji, the Islands of Tahiti, Canada, the Continental U.S., Alaska, and Hawaii. An extensive portfolio featuring more than 250,000 resorts, hotels, and over 2,500 luxury villas, plus 30,000 tours, attractions, and transfers provide global options for every traveler. In addition to vacation packages utilizing scheduled air on major carriers, the company also offers Exclusive Nonstop Vacation Flights from over 10 U.S. departure cities to popular vacation destinations throughout Mexico, the Caribbean, and Costa Rica.

#### Contact

#### Travel Impressions

Advisor:

www.travelimpressions.com

Reservations:

866.ALG.DESK www.algvacations.com/contactus

#### Tyler Seidel

Sr. Manager, Business Development 610-360-3461 tseidel@algvacations.com

#### Important To Know:

- Premium Commissions and Bonuses including our dedicated WAVES® loyalty program earning you points on every booking as well as our WAVEMAKER® program that recognizes our top 1,000 advisors with additional perks.
- Long-time leader in group travel, offering GroupEase® for as few as five rooms.
- Global product portfolio covering travel components for 1,300+ destinations across nearly every continent.
- ❖ A whole new level of privileges with our Exclusive Perks program. Your customers will get more than ever by simply booking with you. We've negotiated with some of the most in-demand sun-and-sand hotels and resorts on your behalf to provide your customers a wealth of exclusive addedvalue amenities you won't find anywhere else and benefits they can't access through anyone but you.
- Offering Nonstop Exclusive Vacation Flights, the largest program in the industry, giving you competitive pricing, robust schedules and up to 15% commission!
- The more you know, the more you grow -your sales! With our travel advisor specialist program, build your knowledge course by course as you learn about the ALGV brands, tools for closing the deal, and how to use VAX VacationAccess to maximum efficiency. Join the class at www.algvacations.com/algypro



#### Commission:

VAX Commission: up to 16% with a 10% cap on Las Vegas and The Villa Experience. Earn 2% more when you upgrade your clients' room at participating hotels & resorts with our Get Paid to Upgrade program.

#### Special Booking Instructions:

Use **www.travelimpressions.com** when booking, look for contracted hotels to earn the highest commissions. Hotels will show contracted hotel policies in the description to differentiate.

#### Supplier Registration:

Request Registration

Submit a ticket through InteleHelp Hub to be registered.

















# 75 Universal Parks & Resorts Vacations



### **Epic Family Fun & Adventure**

Universal is a 365-day permission slip to go all out and all in, all day long. So when your clients are ready to let themselves woah, you know just where they should go. Universal Parks & Resorts Vacations is the official travel company of Universal Theme Parks. When you book with us, you'll get the best selection and value on Universal tickets and vacation packages on both coasts.

#### Important To Know:

#### A choice of 8 Universal Orlando Resort Hotels

- Universal's Endless Summer Resort -Surfside Inn and Suites,
- Universal's Endless Summer Resort -Dockside Inn and Suites
- Universal's Aventura Hotel
- Universal's Cabana Bay Beach Resort
- Loews Sapphire Falls Resort
- Loews Royal Pacific Resort
- \* Hard Rock Hotel
- Loews Portofino Bay Hotel





#### Commission:

Universal Orlando Resort: 15% on all vacation packages. Universal Studios Hollywood: 10% on all non-resident vacation packages

#### Special Booking Instructions:

Bookable through VAX, select Universal Parks & Resorts as the supplier

### Supplier Registration:

Self Registration

Advisor Portal: www.universalpartnercommunity.com



#### Contact

Advisors: www.universalpartnercommunity.com

**Support:** Log into

www.universalpartnercommunity.com

& select 'support'

Reservations: 1.800.224.3838

Reservations Hours: Mon-Fri 9am-7pm EST

#### Amanda Spencer Hill

Sales Manager/BDM

amanda.spencerhill@universalorlando.com

## FlexPay by Upgrade



## You handle the travel. Flex Pay powers the financing.

Flex Pay by Upgrade (formerly Uplift) was founded by a passionate team of travel industry veterans with a mission of making travel more accessible, affordable, and rewarding for everyone.

By offering simple, flexible payments. Flex Pay allows travelers to shop, book, and experience travel. while giving them the freedom to pay over time. Our payment technology empowers travel advisors to drive increased conversion and upselling opportunities.opportunities.

#### Book now. Pay over time.

Give your clients the added flexibility to spread the cost of their trip over low monthly payments.

#### The Flex Pay difference

Offer your clients a friendly little boost to make the incredible happen, without incredible stress on their finances. Our payment plans are straightforward and most importantly allow your clients to experience buyers joy while staying on budget.

#### Quick and easy application

Simply send your client a link to enter a few pieces of information and they'll receive a guick decision.

#### \* Boost your revenue

Increase your average order value through addon purchase, upgrades and longer stays.

#### Immediate payment

Flex Pay provides a virtual card for you to pay the suppliers in full upon booking. No worrying about final payment dates or dealing with deposits.

#### Budgeting made easy

Flex Pay plans are surprise-free, with no late fees or early pre-payment penalties.

### How do I register for Flex Pay?

Just take the Flex Pay certification course at: upgrade.com/flex-pay/learning/advisor

The course is simple and guick and includes helpful videos and a quick knowledge check.

After successfully completing certification we will email you a unique registration link from noreply@ **formresponse.com**. You will need to click the sign up button and create an account to access the registration form.

Flex Pay will evaluate your registration request and provide a decision within 10 business days. Not everyone may be eligible for a Flex Pay account.

#### **Frequently Asked Questions**

#### Are all travel purchases eligible for Flex Pay?

Yes! The client's itinerary must meet advance booking requirements and minimum / maximum amounts as indicated on the agent tool. The purchase can be at initial payment for a deposit, or even at final payment and can include all trip addon's and extras such as service charges, transfers and transportation, travel insurance, etc.

#### Can my client travel before their trip is paid off?

Yes! Your clients purchase must meet the advance purchase requirement. Other than that your client is free to travel whenever - even before they're all paid off.

#### Contact

**Advisor Portal:** www.upgrade.com/flex-pay/ learning/advisor

**Customer Service:** 888.893.2227

Support Email: agentaccounts@upgrade.com



#### Advisor Benefits:

Travel is paid in full at time of booking Key upselling opportunities Quick and easy for travel advisors and clients

## Supplier Registration: Self Registration

Advisor Portal:

upgrade.com/flex-pay/learning/advisor



# 77 Vac

## **Vacation Express**



## All-Inclusive Vacation Packages + Affordable Modern Luxury

Vacation Express is a leading U.S. tour operator specializing in all-inclusive vacation packages to the Caribbean, Mexico and Central America and hotel-only trips to select hotels in the U.S., Europe, Asia and Africa including New York, Maldives and Dubai. In business for over 30 years, Vacation Express has sold millions of quality vacation packages with major commercial carriers and exclusive, non-stop charter flights with a focus on value and client satisfaction.

#### Stress-Free with VE!

Vacation Express has exclusive, non-stop flights to Cancun, Punta Cana, Jamaica and Los Cabos available from more than 10 cities across the U.S. Great flight times, reliable service and only \$225 per person deposit.

#### Important To Know:

- Commercial air on all major carriers and land packages to more than 300 popular beachfront resorts in exotic destinations. New destinations and resorts added often!
- Vacation Express offers exclusive travel agent perks such as:
  - Freebies = Free hotel stays
  - Book Five, Fly Free = Free charter flights
  - 20% commission opportunities
  - VE Rewards = points for cash program
- Highly curated Travel Agent Portal with booking tips, training videos, marketing material and other online resources. You can find everything from this directory page at pro.vacationexpress.com
- Go as a group! Two great options for booking groups:
  - Express Groups no contract required, book online, discount program for participating hotels.
  - Traditional Groups contracted rates and space locked-in for 15 or more adults. Hotel bonuses and incentives are listed in our Travel Agent Portal.
  - Reduced Deposit Program pay a deposit of only \$300 per person, regardless of air cost, and be fully ticketed on most major carriers.

#### Contact

Pat Ferguson Jamaica pferguson@vacationexpress.com DaVon ClackDC, NC, SC, VA

dclack@vacationexpress.com

Cesia Lopez IN, KY, MI, OH clopez@vacationexpress.com

Jonathan Onofre AL, FL, GA

jonofre@vacationexpress.com

**Evelyn Sandoval** CT, DE, NJ, NY esandoval@vacationexpress.com

**Pablo Guzman** AZ, CA, NV, PR, Canada, Mexico pguzman@vacationexpress.com

Karina Fuentes CO, IA, KS, MO, NE

kfuentes@vacationexpress.com

Luciana Benitez IL, MN, WI

lbenitez@vacationexpress.com

Roberto Mosqueda AR, LA, MS, OK, TX

rmosqueda@vacation express.com

Karla Samano MD, PA, TN, WV

ksamano@vacationexpress.com **Katia Lopez** WA, OR, ID, UT, MT, WY, NM

klopez@vacationexpress.com

Jessica Harris AK, HI, MA, ME, NH, RI, VT

jharris@vacationexpress.com



#### **Booking Instructions:**

Advisors: pro.vacationexpress.com

Reservations: 800.309.4717

Advisor Sales Support:

salessupport@vacationexpress.com

In-Destination Inquiries:

travelsupport@vacationexpress.com

Post-Travel Inquiries: posttravel@vacationexpress.com

#### Commission: up to 20%

Online land and air packages: up to 14% on land & up to 3% on air. Monthly 20% commission promotion when booking participating hotels.

#### Supplier Registration

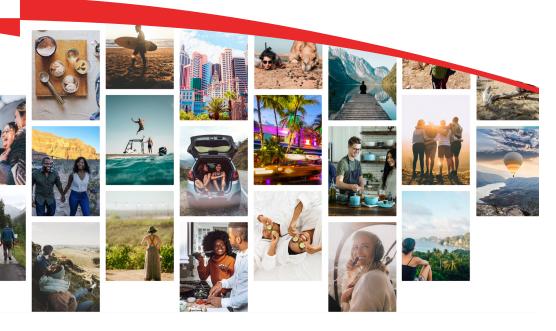
Request Registration

Submit a ticket through the InteleHelp Hub to be registered.



## **78**

## **Viator TAP**



## **Experiences, Tours, Activities and Transportation**

Travel advisors use the Viator Travel Agent Program to turn ordinary vacations into memorable experiences for clients no matter their budget, interests, or destination. Earn 13% commission on every product and every booking on https://travelagents.viator.com.

The Viator Travel Agent Program has over 300,000 experiences in 2,500+ destinations across the globe. With the world's largest selection of tours and attractions, there is always something for every type of client on Viator, both near and far from home.

#### Important To Know:

- Viator VIP, exclusive, private, and custom tours
- Day trips and multi-day tours
- Food, wine, and nightlife
- Luxury, special occasions
- Theme parks / Family-friendly / Outdoor
- Classes and workshops
- Shore excursions
- Travel and transportation services

#### Important Phone Numbers & Links:

Online Academy: https://agentcenter.viator.com

#### Travel Agent Reservations Phone:

Bookings, Groups and General Questions: 866-648-5873 (24/7)

#### Viator Travel Agent Support Phone:

For registration or logging in: 866-654-1438 (M-F, 9:30 am to 6:30 pm ET)

#### Support Email:

Bookings, Groups, and General Questions travelagentsmmb@tripadvisor.com

Commission Support: travelagents@viator.com

#### Bookings can be made on 2 sites:

### 1. Viator Travel Agent Program Web Portal Address

For full Viator product inventory and to earn 13% commission, book on https://travelagents.viator.com

#### 2. InteleTravel Activities engine

Viator Tours and Activities can also be booked through https://www.inteletravel.com/login.cfm

Commission: **13%** on Viator products booked through https://travelagents.viator.com

#### Supplier Registration

Self Registration

**Advisor Portal:** https://partners.viator.com/signup/with-invite/e9e61094-effa-4783-bb75-968b80d64cea



Bryan Kalarchik, Account Manager

https://partnerhelp.viator.com/en



## **Victory Cruise Lines**



## **All-Inclusive Coastal Cruising**

Victory Cruise Lines® is committed to delighting travelers with the joy of all-inclusive, small ship, coastal cruising on The Great Lakes and Canadian Coasts. The Victory I® and Victory II® are purposebuilt to cruise on all five Great Lakes, the St. Lawrence Seaway, and the French-Canadian Maritimes, offering a refreshing alternative to river and ocean cruises. The size and maneuverability of these ships are perfectly suited for coastal cruising in this region.

Each Victory Cruise Lines voyage includes 1-night pre-cruise hotel stay with complimentary ground transfers between the hotel and ship and from the ship to the airport; all oceanview accommodations, some with veranda; an included shore excursion in every port from the Rock and Roll Hall of Fame in Cleveland to the Henry Ford Museum of American Innovation in Detroit; acclaimed cuisine for breakfast, lunch and dinner served in multiple venues plus culinary events throughout each cruise: gourmet selections including freshly prepared lobster and regionally-inspired dishes; unlimited beverages including an extensive wine list, choice spirits, local craft beers and specialty coffees; open bars and lounges throughout the vessel; included Wi-Fi; live, daily onboard entertainment and enrichment with our own LakeLorians® in partnership with The National Museum of The Great Lakes. Victory Cruise Lines offers the most cruises that visit all five Great Lakes and is the only cruise ship on The Great Lakes that docks at Navy Pier in Chicago. Victory Cruise Lines, Discover Beyond®

#### Important To Know:

- Victory Cruise Lines offers the most cruises on The Great Lakes in a single season.
- Victory Cruise Lines is the only cruise product on The Great Lakes that docks at Navy Pier in Chicago.
- Victory Cruise Lines is an all-inclusive cruise including a 1-Night Pre-Cruise Hotel and Ground Transfers.
- ❖ Victory Cruise Lines includes 1 Shore Excursion in EVERY Port.
- ❖ Victory Cruise Lines offers exclusive enrichment with the LakeLorian® program in partnership with The National Museum of The Great Lakes.

#### Important Phone Numbers & Links:

Travel Agent Reservations Phone: 812-842-8679

**Customer Service Email:** reservations@victorycruiselines.com

Training Webinar:

Learn how to book with Victory Cruises: Watch Now

## Supplier Registration:

Via reservations phone



#### Supplier Registration & Booking Info

All bookings taken over the phone. Please give the following info to Victory Cruises when you call to make your reservation. You must use your official InteleTravel Advisor contact info:

First and last Name InteleTravel IATA # InteleTravel Advisor phone number

Commission: 15% on cruise fare. 10% on any other pre-sold extras (insurance, premium shore ex)

Self Registration



**Bob Salmon** 

VP Sales

Email: bob@victorycruiselines.com





## **About Viking**

Viking was founded in 1997 and provides destination-focused journeys on rivers, oceans and lakes around the world. Designed for experienced travelers with interests in science, history, culture and cuisine. Chairman Torstein Hagen often says Viking offers experiences for The Thinking Person™. Viking has more than 250 awards to its name, including being rated at the top of its categories for oceans, rivers and expeditions by both Travel + Leisure and Condé Nast Traveler. No other cruise line has ever received these same honors by both publications at the same time.

#### Important To Know:

- Rivers: Journey into the heart of Europe, Asia, Egypt, the Upper and Lower Mississippi, and beyond on a culturally immersive scenic cruise. Whether you yearn to see the castle-lined Rhine, romantic Danube, historic Seine or vineyardlaced Douro, your river cruise with Viking begins here.
- . Oceans: Experience the world in depth, and at a relaxed pace. The small size of our elegant, 930-passenger ships gives you access to fascinating ports that larger ships simply cannot reach. Our ocean and world cruises traverse six continents and offer enriching cultural experiences.

#### Important To Know:

- \* Mississippi: From its headwaters in Minnesota to its delta in the Gulf of Mexico, the Mississippi River stretches for more than 2,000 miles and winds through America's heartland. No other waterway has played such an important role in this country's history, commerce and culture. Viking's arrival will bring modern river cruising to the Mississippi and the opportunity to visit outstanding destinations.
- **Expeditions:** With Viking Expeditions, you will journey to the unexplored wilderness both at the far reaches of the world and in the heart of North America. We have reenvisioned expedition voyages to facilitate exploration and scientific discovery. Virtually all activities are included in your cruise fare in order to ensure you maximize your discoveries. Landings and excursions offer incredible views of remote landscapes and remarkable wildlife.
- The Great Lakes: From outstanding beauty to historic cities and a deep connection to nature, the Great Lakes are an undiscovered treasure. boasting stunning national parks, iconic wildlife and some of the most fascinating cities in North America. Embark on an adventure in this captivating region, best explored via tranquil kayaking and hiking. This area is also rich in culture, with world-class museums, vibrant cities and areas steeped in First Nations' traditions.
- **Viking Inclusive Value:** With Viking, we make sure that there are no surprises or hidden fees. The price you pay covers just about everything - port charges, free Wi-Fi, meals, lectures, activities and shore excursions — plus hotel accommodations on cruisetours. Although you can never put a price on hospitality, all of your included amenities and features have an added value. That is what we call Viking Inclusive Value

#### Commission:

River 18%, Ocean 17%, Expedition 17%, Mississippi 17%

Advisor Intel: Viking Helps You Sell With . . .

**No NCFs:** Viking is the first—and only—cruise line to always pay commission on every aspect of your clients' bookings.

Client Choices: Viking offers the most river cruise ships, itineraries and departures in Europe, plus small-ship ocean cruises as well with just 930 quests aboard.

Earn: The average commission is \$1,600 per booking on a Viking Longship cruises

**Everything You Need:** With an award-winning sales team that provides everything you need to grow your business, an enhanced Travel Agent Portal, plus personalized marketing tools to help you sell.

#### Contact

Advisors: MyVikingJourney.com/advisor Academy: specialist.vikingrivercruises.com

Reservations: 877.668.4546

Support Email: salessupport@viking.com

#### Darren Dolan

Director, Business Development 305-586-4130 Darren.Dolan@viking.com

## Supplier Registration: Self Registration

Advisor Portal: MyVikingJourney.com/advisor



## **Villas of Distinction**



### Award-winning, Full-service Villa Experiences

For more than 30+ years, Villas of Distinction has been the premier villa experience company. Offering luxury properties ranging from lavish one-bedroom penthouses to sprawling 51-bedroom estates in over 50+ destinations around the world, we pride ourselves in offering a world-class portfolio of incredible properties. Backed by our trademark Villa Concierge team, we are one hundred percent committed to exceeding your expectations. At Villas of Distinction, we adhere to a strict guest-first approach in which our villa guests are at the heart of everything we do and provided. We believe in creating artfully customized escapes, and we pride ourselves in a three-prong approach to doing so:

**Our "Guest First" Commitment** 

Not the most villas, just the best villas

Not just a villa rental - it's a villa experience

#### Important To Know:

- Bonded and insured
- \* \$5 million in cybersecurity protection
- ❖ 24/7 customer care and staff on the ground in every destination
- Every villa vetted, inspected and guaranteed for quality
- Full service concierge team to help create the villa vacation experience
- \* Partner with the travel advisor; long time partner of Travel Leaders Network
- \* Travel Advisor Portal: www.villasofdistinction. com/travelagentportal

#### InteleTravel Dedicated Agent Portal:

www.villasofdistinction.com/travelagentportal

#### Travel Agent Reservations Phone:

800-411-9094

#### Villa Specialist Hours:

Mon-Sat. 9am-7:30pm ET / Sun. by email only to villa-leads@wth.com

Support: sdavis@wth.com

#### Contact

#### Steve Lassman

Vice President 978-570-1930 slassman@wth.com





#### Commission:

11% commission

#### Supplier Registration:

Self Registration

Advisor Portal: www.villasofdistinction.com/ travelagentportal



## 47

## **82** Virgin Voyages



### Exclusively adult, superyacht-inspired lady ships

Virgin is proud to become the first brand to sweep the entire large ship category for the 2023 Cruise Critic Cruisers' Choice Awards — winning Best Dining, Best Service, Best Cabins, Best Value-for-Money, and Best Overall Cruise Line — as well as take home Condé Nast Traveler's Best New Cruises in the World, Travel + Leisure's #1 Best Mega Ship again in 2024, and most recently, Travel Weekly's 2024 Gold Magellan Award for Best Premium Cruise company — we're more overjoyed than ever to exemplify the modern luxury and romance of sailing.

At Virgin, our made-to-order food from 20+ unique eateries guarantee your Sailors delicious flavors and a remarkable culinary experience. Our ships combine the luxury of a yacht with the diverse options of a larger ship, with spaces that inspire personal and experiential connection while keeping the sea front and center. And while a lot of travel companies like to trick you with (extra) low prices in their headlines — nickel and diming your Sailors later — every voyage provides over \$1,000 of value which includes access to all the premium dining at our 20+ eateries with menus curated by Michelin star chefs, group fitness classes, WiFi, gratuities, award-winning entertainment, and a soda and drinks package. First Mates (yes, that's you!) enjoy our Brilliant For You benefits, including 16% commission on voyage fare and 10% on most bookables like Bar Tab and Shore Things plus no NCFs. We're proud to have earned a 95% satisfaction score with a 40% on board rebooking rate. Add in our award-winning support teams, communication, marketing resources and education for First Mates, and you'll see our committment to raising both sails and sales.

We've got over 150+ itineraries from 4 to 16 nights, visiting 100+ ports across the globe. So, where will we sea your Sailors next?

#### Important To Know:

- Adult-by-Design for the 18+ Traveler: No kids, no kidding. But your inner-child is highly encouraged to come along.
- Always Included Luxury: The last thing you need on your vacation is a surprise receipt and fine print. It's on us with every voyage including: Wifi, all food, tips, group workouts, and essential drinks
- 20+ World-Class Eateries: Intimate eateries, including unique dining spaces paired with diverse options and expertly crafted menus, all included in the Voyage fare.
- Elegant Design + A Touch of Luxury: Offering a superyacht aesthetic with award-winning spaces, Virgin Voyages fleet of 'Lady Ships' are designed to emulate a boutique hotel at sea.
- A Dose of Vitamin Sea + Unlimited Fitness Classes: A proper dose of wellness—your way. This includes yoga, meditation, cycling, HIIT classes, and more — all included in the Voyage fare.
- Destinations Done Differently: Dreamy destinations, from the Caribbean, Mediterranean, Australia and New Zealand, encompassing 4-16 night voyages.
- Entertainment: Original programming and groundbreaking acts



#### Commission

Pre Voyage Sales: 10% (Bar Tab, Hotel, Air, Shore Things)

No NCFs (make more money with Virgin Voyages) Voyage Fare 16%

#### Special Booking Instructions:

Book through FirstMates.com or by calling our Sailor Services team.

#### Supplier Registration

**Assisted Registration** 

Go to www.FirstMates.com to set up an account. Once submitted, InteleTravel will approve your registration.

#### Contact

Advisors: www.FirstMates.com
Reservations: 954-488-2955

Support: firstmates@virginvoyages.com

**Virgin Voyages Sales Manager Contact List** www2.inteletravel.com/vv-contacts



## Visit Orlando



### Become a Certified Orlando Expert and Earn Incredible Rewards!

Visit Orlando is The Official Tourism Association® for Orlando, the most visited destination in the United States, Theme Park Capital of the World® and the No. 1 meeting destination in the country. We are a notfor-profit trade association that brands, markets and sells the Orlando destination globally. We represent nearly 1,500 member companies comprising every segment of Central Florida's tourism community. Our destination is home to seven of the world's top theme parks, a dynamic dining scene with Michelinrecognized restaurants, and a robust calendar of entertainment and sports events.

Consistently recognized as one of America's top destination marketing organizations, our mission is to inspire, promote and grow travel to Orlando for economic and community benefit. We value travel professionals by providing them with tools, resources and support through our Orlando Travel Academy. Upon completion of the course, you will be a Certified Orlando Expert and receive exclusive benefits such as free and half-off park tickets, discounted hotel rates, shopping and transportation offers.

Learn more about The Orlando Travel Academy at www.orlandotravelacademy.com.

#### Important To Know:

- \* The theme park capital of the world
- \* The #1 meetings and group destination in the
- Dynamic dining scene with 7 Michelin-recognized restaurants and 48 Michelin guide restaurants
- An abundance of outdoor adventure at our numerous state parks, wildlife attractions, and more
- Orlando offers so much, that it would take over 120 days to see and do everything Orlando has to offer!
- Stay connected with Visit Orlando and sign up for emails to be the first to know about all the excitement in Orlando.





#### Advisor Benefits:

Complimentary & 50% off Attraction Tickets Area Hotel Discounts Restaurant, Shopping, Entertainment Deals & More

#### Contact

Consumer Website Address: VisitOrlando.com Travel Advisor Web Portal Address and Training:

#### OrlandoTravelAcademy.com

Travel Agent Reservations - Phone Number:

407-363-5805

Support Email:

Academy.support@visitorlando.com

#### Laura Kreutzer

laura.kreutzer@visitorlando.com

### Supplier Registration: Self Registration

Advisor Portal: https://www.orlandotravelacademy. com/login



## 84

## Vitesse Worldwide









Vitesse Worldwide has been dedicated to providing premier services to their corporate and luxury clients in over 1,000 cities in 101 countries around the world for over 36 years.

Vitesse takes into consideration every aspect of your client's transportation and travel. With varying options, such as being able to locate their chauffeur on our app at any time, to providing private aircraft charter travel arrangements, inquiring about executive protection services or last-minute tickets to that event they must get access to, we leave nothing to chance. Details are everything to us – and we don't leave anything out.

Our team of Client Service Representatives have been carefully selected for their ability to handle the detail of complex itineraries and have been specially trained to make clients' travel arrangements as stress free and trouble free as possible. Our priority is to ensure that the consistency, reliability and quality of services constantly exceed the expectations of every client.

### Vitesse Worldwide App

With the Vitesse Worldwide App, you can place reservations from your iOS or Android mobile device from anywhere in the world in minutes.

#### Important To Know:

- Global Chauffeured Services: An immaculate fleet of late model, chauffeur-driven luxury vehicles from sedans to motor coaches in 1,000 major cities in 97 countries around the world. A complimentary vehicle upgrade, based on availability on the day of service. Complimentary car seat upon request, based on availability on the day of service.
- Private Aircraft Charter: From your choice of any US or International gateway. Choose from a wide selection of aircraft to meet your needs. Up to a \$1,000 (USD) savings on a round-trip private air charter booking with a minimum charter cost of \$10,000, PLUS \$500 credit towards round-trip ground transportation. Up to a \$500 (USD) savings on a one-way private air charter booking.
- Concierge Service: A no-membership white glove concierge service.
- Executive Protection: For clients who require personal protection when traveling on business or for pleasure.
- \$1.5 million to \$10 million in insurance coverage for chauffeured services.
- Most advanced state-of-the-art technology available in the ground transportation industry.

#### Contact

Advisors: www.vitesseworldwide.com/register/ Travel Advisor Reservations: 1.800.637.3373 Advisor Support Desk:

www.inteletravel.com/agents/support-desk/ Reservations Hours: 24/7/365

 ${\sf Email:} \ \ \textbf{clientservices@vitesseworldwide.com}$ 

Concierge Services:

concierge@vitesseworldwide.com
Executive Protection Services:

executiveprotection@vitesseworldwide.com

#### Mary Thompson

Vice President, National Sales mary@vitesseworldwide.com



#### Commission:

#### Chauffeured Ground Transportation:

17% Commission on any worldwide luxury chauffeured service. A complimentary vehicle upgrade, based on availability on the day of service
Complimentary car seat upon request, based on availability on the day of service

#### Special Booking Instructions:

Chauffeured Services: 203.327.9447
Private Aircraft Charter: 800.637.3373
Email: aircraftcharter@vitesseworldwide.com

It is not necessary to establish an account until you have a booking. As a preferred member you currently have access to everything on their website at www.vitesseworldwide.com, including obtaining quotes for both chauffeured ground transportation and private aircraft charters.

#### Supplier Registration:

**Self Registration** 

Advisor Form: https://vitesseworldwide.com/register/











## **Windstar Cruises**



### Windstar knows the way to explore a world that's 180 degrees from ordinary.

There is another side to every destination, the one the locals know, and Windstar knows the way. We can get your clients closer to everything and get them away from the crowds so they can explore more intimately. Serving just 148 to 342 guests, our classic sailing and all-suite yachts are guided by the wind and the stars to nearly 189 itineraries and more than 329 ports throughout the world.

Windstar Cruises' sailing and all-suite yachts are exactly the right size: small enough to tuck into the tiny harbors and hidden coves others can't reach.

Your clients' can sail aboard the perfect yacht for their travel style: newly transformed all-suite Star Plus yachts or classic Wind Class yachts with billowing sails. The luxurious all-suite Star Plus yachts feature suites of at least 277 square feet, offer two new restaurants developed by a 10-time Michelin starred chef and the global grilling authority. The Wind yachts offer wide-open decks and elegant outdoor spaces to make them the perfect way to experience warm seas and tropical breezes.

They will experience cultures in ways that are personal, authentic, and unscripted. Windstar's friendly, casual, and fun-loving spirit is designed to make them feel at home. Plus, as the Official Cruise Line of the James Beard Foundation, they will truly be inspired to taste the world in a whole new way.

#### Important To Know:

- Leave the crowds and clichés behind on private yacht-style cruises with just 148 - 342 quests.
- Our personalized and immersive approach brings you closer to each destination and every
- A friendly, unpretentious, and relaxed ambiance makes for lifelong connections with fellow travelers and crew.
- Enjoy genuine and thoughtful service from a crew who aim to surprise and delight.
- \* Taste the essence of the culture with fresh, locally sourced and inspired dishes developed by James Beard Foundation chefs.

#### Part of the Xanterra Travel Collection

A group of global hospitality and travel companies, one of which traces its history back over a hundred years of operating our country's iconic national parks, including Grand Canyon, Yellowstone, Glacier, Death Valley, and many others.

- Private-yacht style: this feels like your own private yacht. Our guests know it the moment they step on board. Windstar Cruises' yachts are exactly the right size -- large enough to pamper and entertain our guests, yet small enough to tuck into the tiny harbors and hidden coves other larger ships can't reach.
- ❖ 3 Classic Wind Class sailing yachts Wind Surf (342 guests: 151 staterooms, 18 suites, 2 bridge suites Wind Star / Wind Spirit (148 guests): 73 staterooms, 1 owner's suite
- ❖ 3 All-suite Star Plus class yachts Star Pride / Star Legend / Star Breeze (312) guests) — 10 porthole suites, 79 ocean view suites, 58 balcony suites, 3 deluxe suites, 2 classic suites



#### Contact

Travel Advisor Hub:

AdvisorHub.WindstarCruises.com

Star Specialist Academy:

StarSpecialist.WindstarCruises.com Reservation by Phone: 855.816.1448 Consumer Website: WindstarCruises.com

Support Email:

Windstar\_Sales@WindstarCruises.com

#### William "Kam" Kammerman

William.kammerman@windstarcruises.com 201.360.7099

#### Commission:

14%

#### Special Booking Instructions:

Book via bookWINDSTAR ONLINE for access to pricing, promotions, inventory, quotes, cruise bookings, client preferences, hotel bookings, transfers, and shore excursions.

### Supplier Registration: Self Registration

Advisor Portal: https://advisorhub.windstarcruises. com/bookwindstaronline



### **Proprietary & Confidential**

Do not share publicly or outside InteleTravel® advisor and employees.

For InteleTravel Independent Travel Advisor use only. See your InteleTravel Training Manual and log on to the Advisors Only area of www.InteleTravel.com for complete instructions on booking, marketing and selling travel.

All information is accurate at time of printing, however all information subject to errors, omissions and change without notice.

**Commissions:** Commissions are subject to change over time or due to booking method or other factors. Always confirm commissions at time of booking.

#### Contacting Preferred Partner Business Development Managers and Representatives:

Contact information is provided for your use, however less experienced Advisors must contact CustomerService@InteleTravel.com first, prior to contacting Preferred Partner Account Representatives directly. Answers to many questions and basic booking support are available through InteleTravel.com. Reserve direct contact with Preferred Partner Account Representatives for more advanced issues, like prospective group sales, marketing support, etc.

#### InteleTravel®

Entire contents © 2024-2025 InteleTravel. All images, logos, product names and other trademarks are the property of the respective Preferred Travel Partner, and all rights are reserved. Do not reproduce without express written permission.

## **AGENT INCENTIVES**

#### **VERewards**

Earn points for all qualifying bookings and redeem those points for cash.<sup>††</sup>

## Book 5, Fly Free

Five VE charter bookings earn you a free ticket on any Vacation Express exclusive, non-stop charter flight.

### **Freebies**

Earn one free night for yourself & a companion for each qualifying booking at participating hotels.<sup>††</sup>

### Earn 20% Commission

Book participating resorts to earn more commission.<sup>††</sup>

## **Reduced Deposit Plan**

Reduced deposit of \$300 per person available for commercial airfare.<sup>††</sup>

# TRAVEL STRESS-FREE W/ EXCLUSIVE NON-STOP FLIGHTS

## Cancun | Riviera Maya | Punta Cana Jamaica | Los Cabos

Buffalo Charlotte Chicago Detroit
Kansas City
Memphis

New Orleans

Philadelphia

Pittsburgh

Cincinnati Nashville
Columbus Newark

††Restrictions apply. See Vacation Express Travel Agent Portal for details. \*Vacation Express public charter flights operated by Allegiant Air, Sunwing Airlines or VivaAerobus. See Operator/ Participant Agreement for details.

## vacation e x p r e s s by sunwing



# FLYING STRESS-FREE W/ VE MEANS:

Free Carry-On Bag | More Beach Time Amenities Included | Low \$225 Deposits Saving More w/ Discounted Rates!



ph. 561.272.9666fax 561.272.0813web InteleTravel.com

email CustomerService@InteleTravel.com

#### InteleTravel®

1625 South Congress Ave. Suite 100 Delray Beach, FL 33445