

# QUICK LAUNCH WORKSHEET

**Congratulations on a quality decision!**

*"You don't have to be great to start, but you do have to start to be great."*

**Be sure to complete this quick Launch Training in your first 24-48 hours.**

## LET'S GET STARTED!

My username: \_\_\_\_\_

My password: \_\_\_\_\_

My Support Team

My Sponsor: \_\_\_\_\_ Phone# \_\_\_\_\_

My Leadership: \_\_\_\_\_ Phone# \_\_\_\_\_

## 1. YOUR WHY

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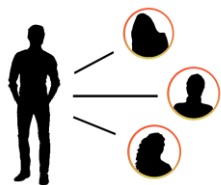
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## 2. YOUR GOALS

### IMMEDIATE GOALS:

Go Bronze by \_\_\_\_\_  
(Maximum 4 weeks)



Make 3 ITA Direct Sales

### MID-RANGE GOALS:

Business goal:

\_\_\_\_\_ By \_\_\_\_\_

Travel goal:

\_\_\_\_\_ By \_\_\_\_\_

### LONG-TERM GOALS

Business goal:

\_\_\_\_\_ By \_\_\_\_\_

Travel goal:

\_\_\_\_\_ By \_\_\_\_\_

## 3. LAUNCH YOUR BUSINESS

### 1. Schedule Travel Showcases:

1<sup>st</sup> Date: \_\_\_\_\_ Time: \_\_\_\_\_ (within first 7 days)

2<sup>nd</sup> Date: \_\_\_\_\_ Time: \_\_\_\_\_

### 2. Make a List

~Start with your top 20

~Build a 100 person minimum list

### 3. Invite to Launch Showcase

~Watch inviting training

~Invite your top 20 or more

~Invite those at a distance to a tool (website, call, etc.)

### 4. Launch Your Business

~Share your story

~Push play

~Register members and consultants

### 5. Quick Launch New Consultants

~Complete Quick Launch with new consultants in 24-48 hours

~Introduce them to support team and plug them into the system

## 4. FOUR SUCCESS HABITS

### 1. Be a Product of the Product

~Familiarize yourself with backoffice

~Complete training

~Plan trips

### 2. Continually Develop Your List

~Maintain a professional active candidate list

~Start with your warm market

~Develop the skill set of finding prospects

### 3. Host 4 Travel Showcases

~Host 4 a month for part-time income

~Host 4 a week for full-time income

~Host 4 a day for FREDOOM INCOME

### 4. Plug into the System

~Attend events in your market

~Dial in to conference calls

~Utilize the system (PS3: pique, share, 3 way)

### CONFERENCE CALLS:

**PlanNet Weekly Locker Room Call**

Every Sunday Night 9pm est

Dial: 641-715-3610 PIN: 377045#

**Team Call:**

Day: \_\_\_\_\_ Time: \_\_\_\_\_ Dial: \_\_\_\_\_ PIN: \_\_\_\_\_