

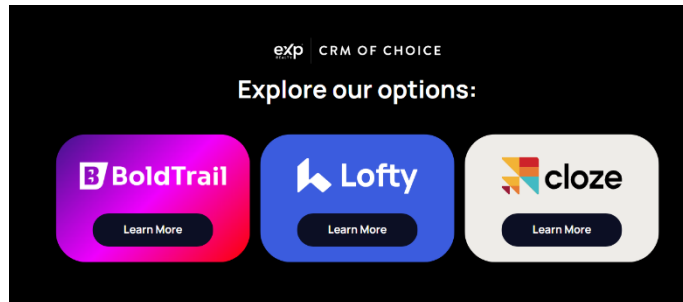


**Phone: 561-469-2759**

**Text: 561-602-2323**

**Email: [chadhanna@reachestateproperties.com](mailto:chadhanna@reachestateproperties.com)**

**Website: <https://www.reachestateteam.com/>**



Choosing the right CRM isn't just a business decision — it's the catalyst for increasing your productivity, streamlining your operations, and helping you close more deals consistently.

[opt in to the eXp CRM of Choice program](#). By submitting the Join the Priority List form and making your CRM selection NOW, you'll be added to the waitlist for early CRM migration, ahead of our full program rollout on July 1, 2025.

### **Unsure about which CRM is best for your business?**

The [CRM of Choice Toolkit](#) is your go-to resource for program details; a CRM comparison chart; specific BoldTrail, Lofty, and Cloze features; FAQs; demos and training access; social shareables, and more!

**Need a Preview?** Join our [Live Demos and Training Sessions in eXp World](#) every Monday and Wednesday: Cloze: Noon ET                      Lofty: 1 p.m. ET                      BoldTrail: 2 p.m. ET

And Tune in to BAM!

Every Friday in June, Russ will host an interview with members of the BoldTrail, Lofty, and Cloze teams. Join us for more product insights so you can decide which CRM is right for you. Cloze is on deck tomorrow! CRM of Choice was built to give you the competitive edge you deserve, with the freedom to choose tech on your terms. No one else can build tech around you because no one is built like eXp.

Opt in now!

To the Power of Possibilities, Kendall Bonner, VP of Industry Relations and Strategic Relationships

Zoom Event | New Forms | Scripts & Role Play Please fill in your information

- [Zoom Event New Forms Scripts Role Play](#)

REAL ESTATE AGENTS OF THE REACH ESTATE TEAM ARE SUPPORTED BY REACH ESTATE [WWW.BUSINESSSERVICEPARTNERSHIP.COM](http://WWW.BUSINESSSERVICEPARTNERSHIP.COM) WITH LIVE ADVISORS TO OUR TEAM AGENTS UNDER THE MANAGEMENT OF CHAD HANNA, TEAM LEAD, ENSURING A SMOOTH TRANSACTION. ALL INFORMATION IS FOR EDUCATION PURPOSES ONLY.



**Phone: 561-469-2759**

**Text: 561-602-2323**

**Email: [chadhanna@reachestateproperties.com](mailto:chadhanna@reachestateproperties.com)**

**Website: <https://www.reachestateteam.com/>**



## Meet the Mastery Coach

### CHRIS ABAZIS

We've aligned with an outside coaching company for those agents looking to achieve mastery at the highest level. Book your Free Strategy Session.

#### Momentum Group Coaching

These weekly group sessions are ideal for agents closing 0-16 transactions a year that aren't ready for private sessions.

#### Next Level Coaching

This program is designed for agents that are ready for a customized, private coaching program on a limited basis.

#### Mastery Coaching

The pinnacle of coaching programs. For agents ready to take on a customized weekly program with the highest level of accountability.

Chris Abazis Group Coaching, click link below.

- [Schedule Free Strategy Session](#)
- [Wednesday 830 a.m. Free Role Play Round Table](#)
- [Monday Momentum Group Coaching](#)

REAL ESTATE AGENTS OF THE REACH ESTATE TEAM ARE SUPPORTED BY REACH ESTATE [WWW.BUSINESSSERVICEPARTNERSHIP.COM](http://WWW.BUSINESSSERVICEPARTNERSHIP.COM) WITH LIVE ADVISORS TO OUR TEAM AGENTS UNDER THE MANAGEMENT OF CHAD HANNA, TEAM LEAD, ENSURING A SMOOTH TRANSACTION. ALL INFORMATION IS FOR EDUCATION PURPOSES ONLY.



Phone: 561-469-2759

Text: 561-602-2323

Email: [chadhanna@reachestateproperties.com](mailto:chadhanna@reachestateproperties.com)

Website: <https://www.reachestateteam.com/>



Click link above for Agent Accelerate \$97.50 monthly course.

Tina Valiant

- [Real Estate Relationship Book link](#)
- [Find Your Voice Book link](#)



REAL ESTATE AGENTS OF THE REACH ESTATE TEAM ARE SUPPORTED BY REACH ESTATE [WWW.BUSINESSSERVICEPARTNERSHIP.COM](http://WWW.BUSINESSSERVICEPARTNERSHIP.COM) WITH LIVE ADVISORS TO OUR TEAM AGENTS UNDER THE MANAGEMENT OF CHAD HANNA, TEAM LEAD, ENSURING A SMOOTH TRANSACTION. ALL INFORMATION IS FOR EDUCATION PURPOSES ONLY.



**Phone: 561-469-2759**

**Text: 561-602-2323**

**Email: [chadhanna@reachestateproperties.com](mailto:chadhanna@reachestateproperties.com)**

**Website: <https://www.reachestateteam.com/>**



**Quick Grab and Go Scripts! Scripts PDF's downloaded from webpage on Agent Support.**

Be sure you have scrubbed your phone numbers with the Do Not Call Lists! Most CRM's will automatically scrub your list, such as the REDX system.

Formula: Annual income goals are determined by average commission per sale (example: \$350,000 at 3% GCI is \$10,500. Approximately 10 homes sold per year is \$105,000 GCI).

Always factor brokerage splits and taxes.

Based on a 2-5% conversion of conversations to listing or buyer presentations, and presentations to customer / client conversion will determine how many calls you need to make to achieve those goals.

**Schedule a call with Chris Abazis for a [FREE Strategy call](#) to discuss this further (click the blue text link).**

**What you need to know to protect yourself.**

**Click Links below!**

**TCPA!**

Telephone Consumer Protection Act.

Click here: [National Do Not Call Registry FAQs](#)

**All information provided is for educational purposes only. Neither Reach Estate Team nor eXp Realty, LLC are liable for the educational materials provided. Searching for information from various sources is recommended for gaining well-rounded knowledge.**

REAL ESTATE AGENTS OF THE REACH ESTATE TEAM ARE SUPPORTED BY REACH ESTATE [WWW.BUSINESSSERVICEPARTNERSHIP.COM](http://WWW.BUSINESSSERVICEPARTNERSHIP.COM) WITH LIVE ADVISORS TO OUR TEAM AGENTS UNDER THE MANAGEMENT OF CHAD HANNA, TEAM LEAD, ENSURING A SMOOTH TRANSACTION. ALL INFORMATION IS FOR EDUCATION PURPOSES ONLY.