

Glenn W. Rhodes

Glenn Rhodes advises companies on patent strategy, litigation endgames, and litigation risk, with a focus on helping management teams and in-house counsel make sound decisions when intellectual property issues carry material business consequences.

His work focuses on situations where consequences matter more than process—when facts are incomplete, options are constrained, and decisions must be made with a clear view of risk and likely end states. He is often engaged before litigation is filed, or when a dispute has reached a point where judgment—not motion practice—will determine the outcome.

Mr. Rhodes has handled patent disputes in U.S. trial and appellate courts, including the U.S. Supreme Court, and has led complex international enforcement and defense matters in multiple jurisdictions in Asia and Europe. That experience informs a practice centered not on fighting every battle, but on designing outcomes—deciding when to litigate, when to delay, when to narrow exposure, and when resolution is the superior result. His advisory work draws on more than four decades of patent litigation and international enforcement experience.

In more recent years, Mr. Rhodes has advised emerging companies on patent strategy and portfolio development, working closely with founders and management teams on how early patent decisions shape future leverage, risk, and optionality. That work—often conducted outside public litigation—has sharpened his focus on upstream judgment and long-horizon outcomes.

His work has frequently focused on patent infringement remedies, litigation risk, and appellate posture, including matters involving significant claimed damages, cross-border enforcement, and jurisdictional disputes. Where the risk profile made trial an unacceptable bet, he has developed alternative strategies to control exposure and bring disputes to conclusion on favorable terms.

His operating premise is that effective patent counsel must think beyond doctrine and procedure and begin with a clear understanding of how a dispute is likely to end.

Advisory Focus

- Patent strategy and portfolio positioning at early and inflection stages
- Litigation risk and exposure assessment
- Endgame and resolution strategy
- Patent infringement remedies and damages analysis
- Appellate and jurisdictional posture
- Pre-litigation decision support for assertion and defense

Background & Admissions

- Admitted to practice in California and Texas
- Registered Patent Attorney, U.S. Patent and Trademark Office
- J.D., University of Houston Law Center