

# Retail Trade

This industry covers the display and sale of new or used goods to consumers, for personal or household consumption, including online sales.

## Northern Territory Workforce 2025



### Economic Contribution to the NT



Value of the Industry  
(2023-2024)



of Gross State Product  
(2023-2024)



Total Registered Businesses  
(2024)



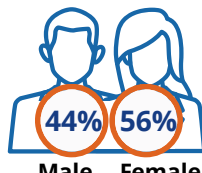
Increase in Registered Businesses  
(2023-2024)



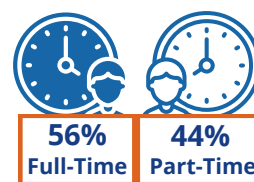
Persons Employed  
(August 2025)



of the NT Workforce  
(August 2025)



Male Female  
Employment by Gender  
(August 2025)



Full-Time Part-Time  
Employment Status  
(August 2025)



Fly-in Fly-out Workforce  
(June 2021)

### Industry Employment by Subsectors (August 2025)



Other Store-Based Retailing

**50%**



Food Retailing

**35%**



Motor Vehicle and Motor Vehicle Parts Retailing

**8%**



Fuel Retailing

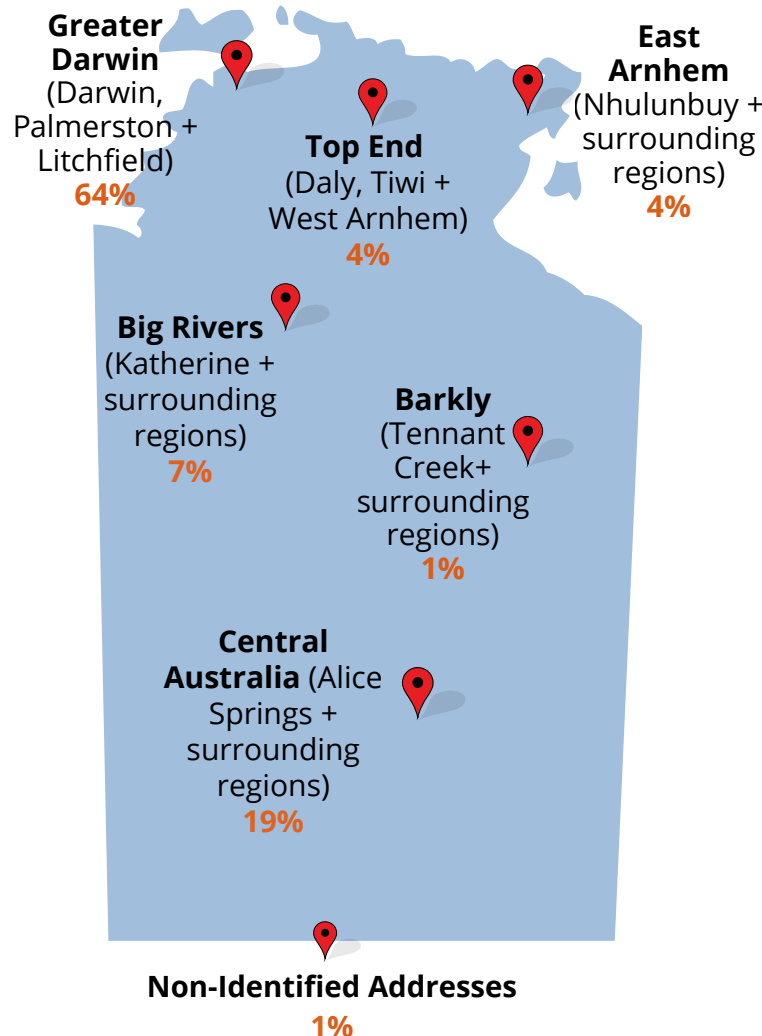
**5%**



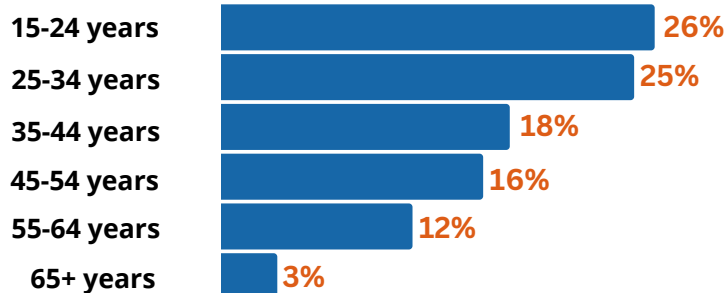
Non-Store Retailing & Retail Commission-Based Buying and/or Selling

**2%**

### Industry Workforce by Region (May 2025)



### Industry Age Structure (May 2025)



# Potential Qualification Pathways for Occupations in Demand in the NT (Examples)

**A** Apprenticeship **T** Traineeship **Q** Qualification available in the NT

 <b>Butcher or Smallgoods Maker</b> <b>A</b> <b>Q</b> Certificate III in Meat Processing (Retail Butcher)	 <b>Customer Service Manager</b> <b>T</b> <b>Q</b> Diploma of Business	 <b>Cook</b> <b>A</b> <b>Q</b> Certificate III in Commercial Cookery	 <b>Retail Supervisor</b> <b>T</b> <b>Q</b> Certificate IV in Retail Management	 <b>Sales and Marketing Manager</b> <b>T</b> <b>Q</b> Diploma of Business
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## Transferable Occupations

Poultry Process Worker → Butcher or Smallgoods Maker

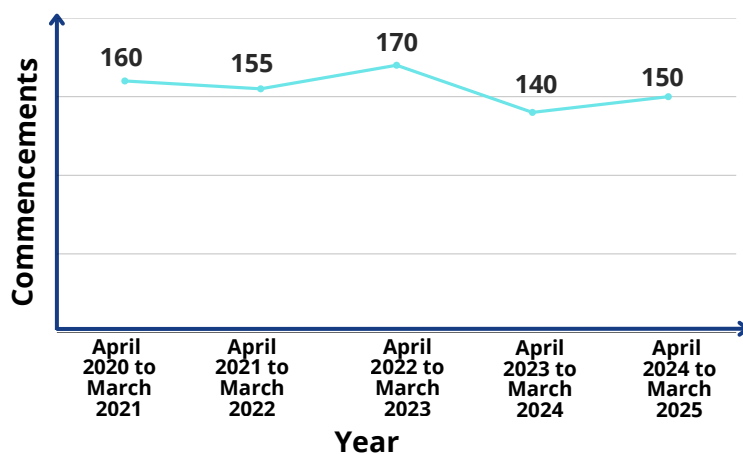
Telemarketer → Customer Service Manager

Wholesaler → Sales and Marketing Manager

Example: A Telemarketer has the capacity to perform tasks of a Customer Service Manager. However, this may require upskilling.

## Apprenticeships and Traineeships Commencements in the NT

Retail Services Training Package (SIR, WRP, WRR, WRW)

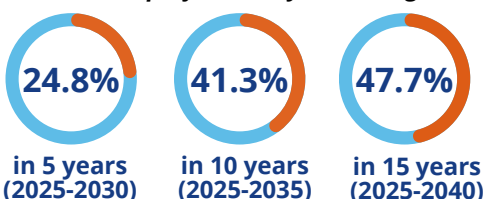


Data Source: NCVER Data Builder (2025)

## Impact of Automation and Augmentation on Industry

### Automation

The percentage of job tasks predicted to be performed by technologies

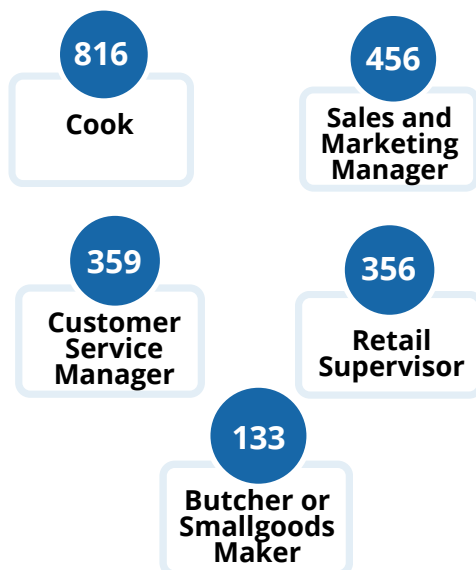


### Augmentation

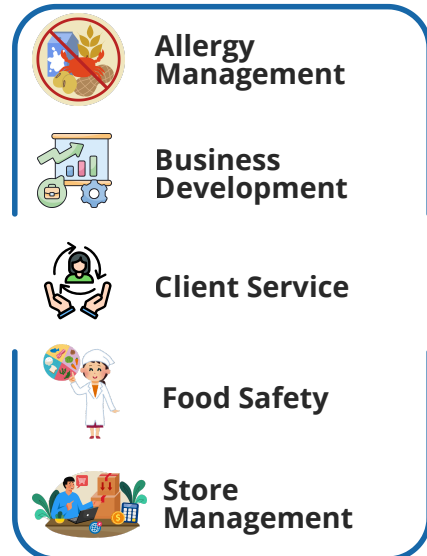
The percentage of value addition to job tasks by technologies



## Number of Workers per selected Occupations



## Skills Required by Employers



## WHAT DOES ISACNT DO

- Workforce Development
- Support training package development
- Promote vocational education and training
- Provides advice and intelligence

## FOR MORE INFORMATION CONTACT ISACNT

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