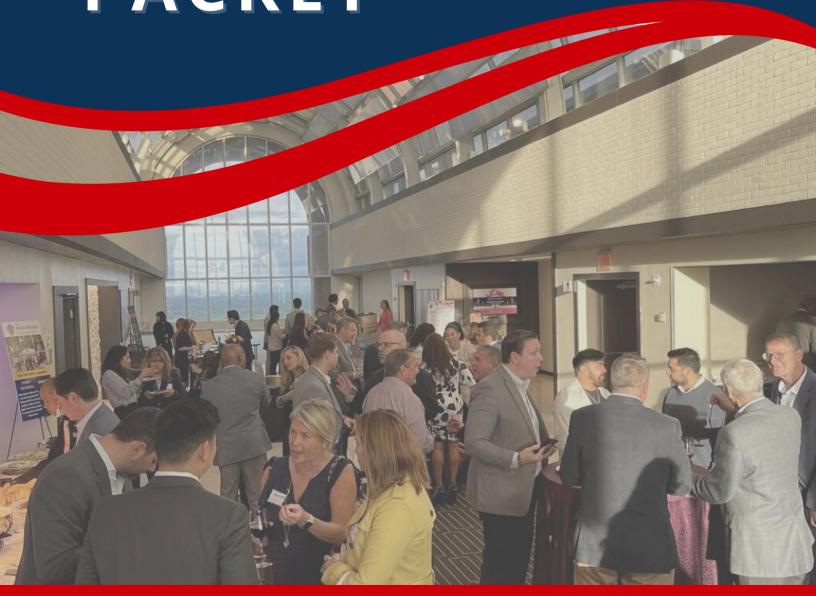
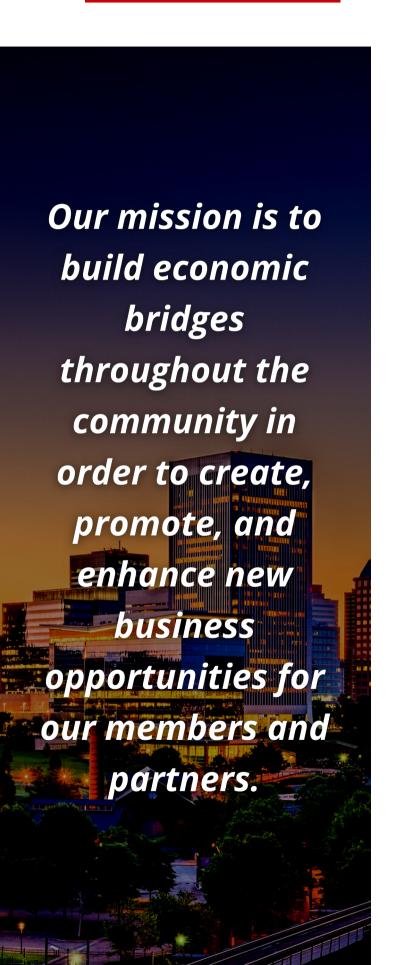


MEMBERSHIP 20 23 PACKET







ABOUT THE CHAMBER

As the Hispanic population throughout Virginia continues to grow, businesses must also change and adapt to fit the needs of their local communities. The Virginia Hispanic Chamber of Commerce was established over twenty-two years ago by founder and CEO Michel Zajur and serves as a voice for the Hispanic and business community.

The VAHCC strives to provide meaningful opportunities for our members and partners and plays a role in many events throughout the year created to promote growth, visibility, and credibility. The chamber serves as a go-to resource for companies and business individuals looking to further connectivity by hosting developmental workshops, professional mixers, major festivals, and many other events.

Twenty-two years of establishing long-term strategic partnerships with state, regional, local organizations, and government entities, allows the Chamber to serve as a culturally accessible and trusted central point for businesses across the state. Allow us to build new economic bridges between your organization and your community.

GROWING YOUR BUSINESS

Strengthen your business's credibility.

Being part of an established and well-recognized organization gives customers a positive view of your business. You are not on your own you are a member of the chamber.

Boost your organization's visibility to the world.

As a chamber member, you are given a landing page and many other tools to legitimize your business further online. Be sure to also engage in our social media and other marketing campaigns throughout the year, showcasing your local business to the public and increasing your visibility.

Create new business contacts and networking opportunities.

Grow your business even further by posting job openings, sponsoring events, and joining our countless public events. What better way to gain new and meaningful connections than becoming friends with other local business owners?

Show your appreciation for diversity and inclusion.

It is essential for your company to feel welcoming to everyone. Being a chamber member directly connects you to the local Hispanic community and shows that you also support them.

Gain a new customer base for your company.

The Hispanic population is the largest growing ethnic-minority group in the United States and, by 2050, will make up over 30% of the American population. Currently, the Hispanic population of Virginia is over 800,000 and growing. Build new connections and find ways to market to new groups of individuals.

Develop new leadership and business skills.

Become a part of and join in on the many different workshops that will help you in your business venture. Becoming a member allows you to build your business while promoting yourself and developing interest in your company.

Stay updated with our chamber newsletters.

Our newsletter provides information and resources as well as upcoming events that are shared with businesses and community members.

Receive exclusive discounts.

Receive member discounts to local events, as well as discounted vendor rates at local events, some of which bring in more than 20,000 individuals.

MEMBERSHIP LEVELS

Whether you're a new business or a major employer, there are many ways the chamber can support you. Allow us to create new opportunities for your business.

All Levels of Chamber Membership Benefits Include



Company listed and showcased on the VAHCC Directory



A one-on-one virtual meeting with a business mentor



Access to post your events on our chamber event calendar for maximum exposure



Membership discounts to mixers and other chamber events throughout the year

Start-Up \$250/year

Only available for new businesses started within the last 2 years.

Grow \$500/year

Available for small businesses looking to grow their business and develop a stronger online presence.

 Open for Business Online Tools (Including a personalized landing page and more)

In addition to chamber benefits above, grow member's will receive two free job postings on a new job matching platform (Launching Soon)

Accelerate \$1250/year

Available for mid-sized businesses looking to expand and increase their visibility.

- Open for Business Online Tools (Including a personalized landing page and more)
- A consultation with your team regarding community engagement
- Listing on the front page slideshow for more visibility

In addition to chamber benefits above, accelerate member's will receive four free job postings on a new job matching platform (Launching Soon)

Executive \$2500/year

The highest member level, the Executive Circle members are the businesses and business leaders that are not only building their businesses visibility and credibility, but are also recognized as the leaders helping the VAHCC build bridges for other businesses and the community.

- Open for Business Online Tools (Including a personalized landing page and more)
- A consultation with your team regarding community engagement
- Listing on the front page slideshow for more visibility
- Listing on Executive Circle page

In addition to chamber benefits above, executive member's will receive six free job postings on a new job matching platform (Launching Soon)

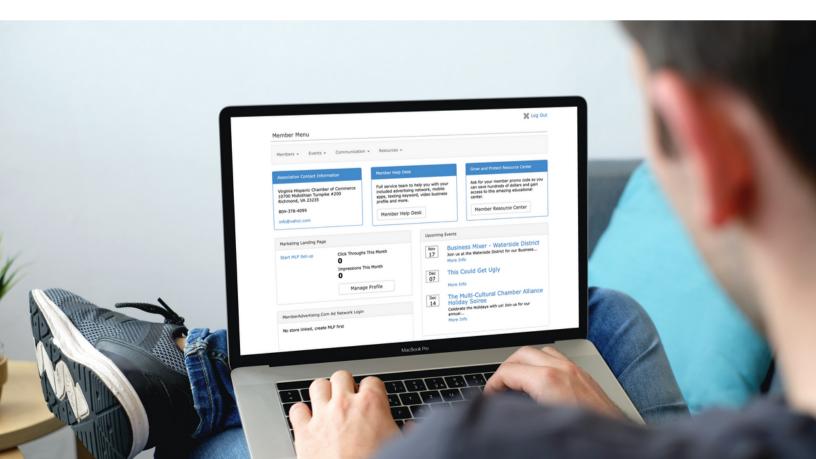
View Membership Levels & Sign Up Online www.vahcc.com/membership

BECOMING A MEMBER

Once you sign up for membership, you will be asked to answer a few simple questions about your business/organization.

Setting up your web presence with the Virginia Hispanic Chamber of Commerce is an easy step-by-step process. When signing up for membership, the following pages will ask you to enter information that the Virginia Hispanic Chamber of Commerce will use to promote your business or organization through various places on the internet and within the community. Other chamber members can use this system to make member-to-member purchases.

The search functions within this system extend into your web presence, so put as much pertinent information as possible so others can find you easily through the search functions. We will use the content you entered, along with additional content we might find useful from your website and other related sources, to build out your Marketing Landing Page system. When the page is completed, you will receive an email so that you can review and request any changes or log in and make those changes yourself.



OPEN FOR BUSINESS TOOLS

Here's everything that's included with the Open for Business Tools.

(Open for Business Tools in blue are only available to grow members and above)*

Landing Page

A customizable web page to share information about your business and its products or services.

Member's Area

Log in to manage your membership & billing information, update your landing page, post a job opportunity, register for upcoming events, submit an event, and access the Open for Business Tools. All online tools and services included in your membership are managed after logging in to the member's area.

Event Calendar

Register for upcoming events and post events your company is hosting on our event calendar.

Online Catalog

Documenting your services or products for the community and for internet searches.

Daily Deals

Digital coupons
expand your
marketing and incite
people to try your
business.

Review Platform

Request people to quickly review your business by using your Toss Us Stars

Virtual Booth

There are two ways to use this tool: a virtual trade show booth or a visitor center booth.

Mobile App

Expand your information when sharing your business via a texting keyword.

QR code

When your QR code is scanned with a smartphone, it will deliver the visitor to your mobile app.

Business Card

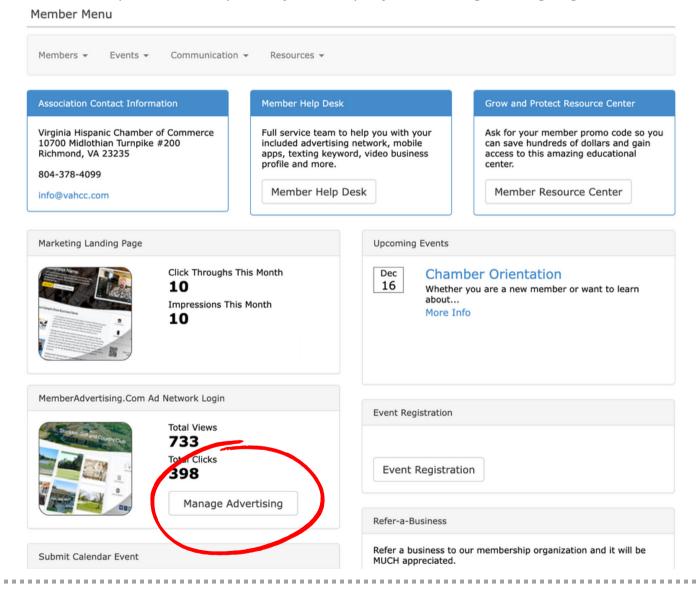
Custom virtual
business card with
your contact
information that can
be saved directly to
the visitor's contacts.

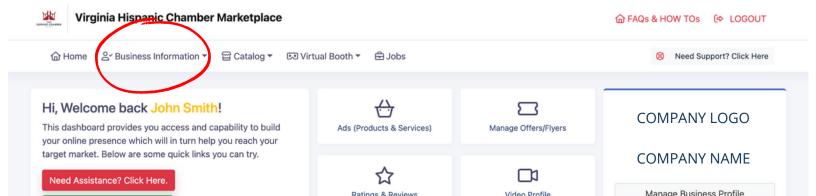
Online Support

Full-service team to help you with your included advertising network, mobile app, texting keyword, and more.

MARKETING LANDING PAGE

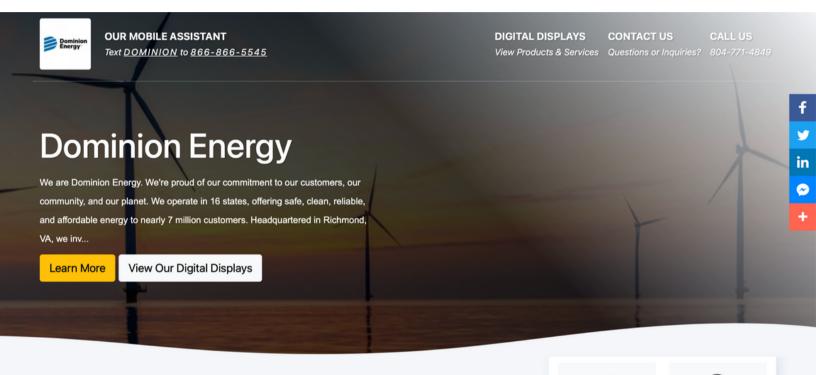
Within the member's area, you will see a MemberAdvertising.Com box with a "Manage Advertising" button. After clicking on the button, you will see a Business Information drop-down menu. Please ensure you add as much up-to-date information here as possible to help build your company's Marketing Landing Page.





MARKETING LANDING PAGE

Your customizable marketing landing page is integrated into the member directory for improved SEO. The marketing landing page features include an online catalog, a custom texting keyword, and a QR Code sending users to your mobile app. (EXAMPLE BUSINESS BELOW)



About Dominion Energy



We are Dominion Energy. We're proud of our commitment to our customers, our community, and our planet. We operate in 16 states, offering safe, clean, reliable, and affordable energy to nearly 7 million customers. Headquartered in Richmond, VA, we invest in communities where we live and work and protect our natural resources.





ONLINE CATALOG



Our vision is to become the most sustainable energy company in the country. Our Mission is to deliver clean, reliable, affordable energy, protect the



SCAN TO ACCESS OUR MOBILE APP OR CLICK TO SAVE TO QR

VISIT OUR WEBSITE

environment, serve our customers and communities, empowering our people, and create shareholder value. We provide the reliable, affordable energy customers require to power every part of their day, 24 hours a day, 7 days a week. Our operating segments include Dominion Energy Virginia, Dominion Energy South Carolina, Gas Distribution, and Contracted Assets.







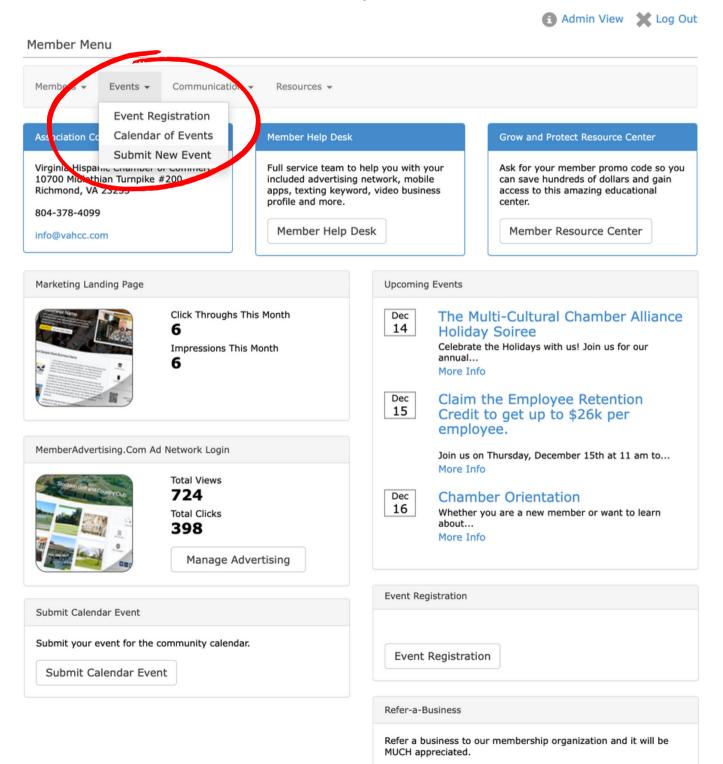
A PROUD MEMBER OF

Virginia Hispanic Chamber of Commerce

View Welcome Center

EVENT CALENDAR

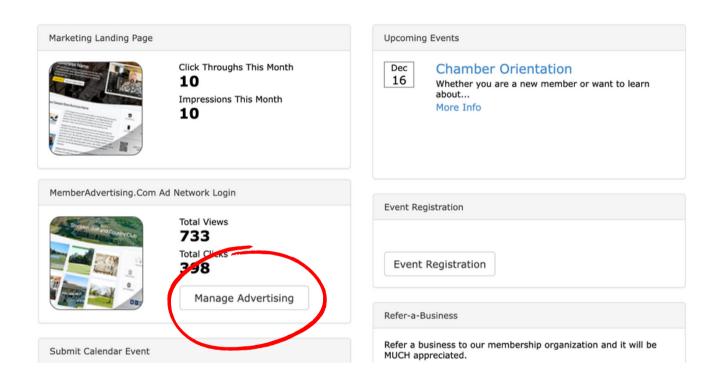
Submit your company's event to our chamber calendar on our website. Within the member's area, click the "Submit New Event" button in the drop-down menu and fill out the event information.

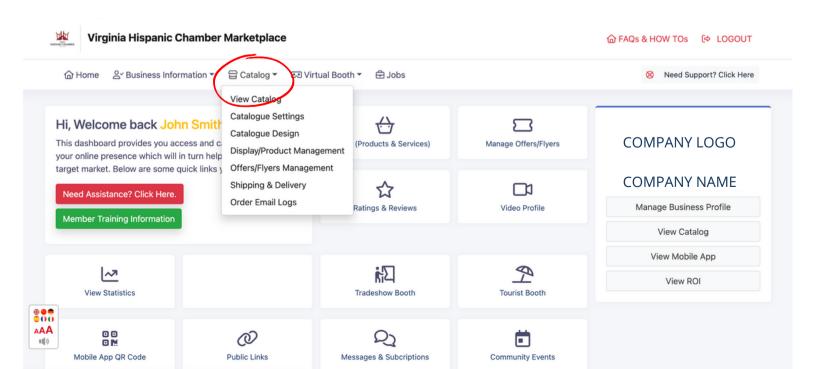


Refer-a-Business

ONLINE CATALOG

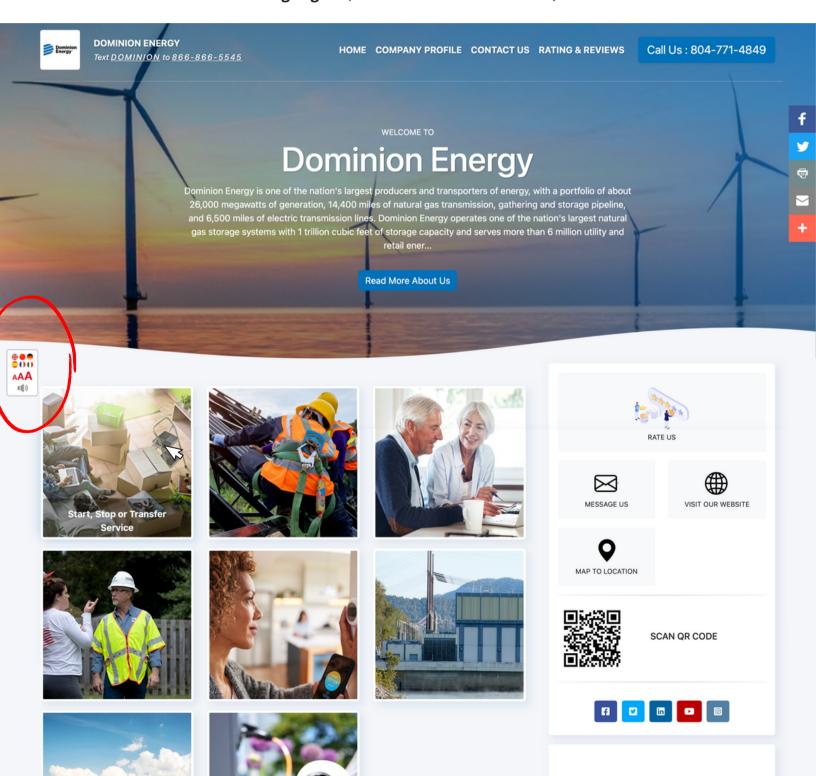
Within the member's area, click on the "Manage Advertising" button. Under the catalog tab, you will find all the settings to edit/update your online catalog. This catalog can include services or goods, and by adding prices, it can even connect to a PayPal account.





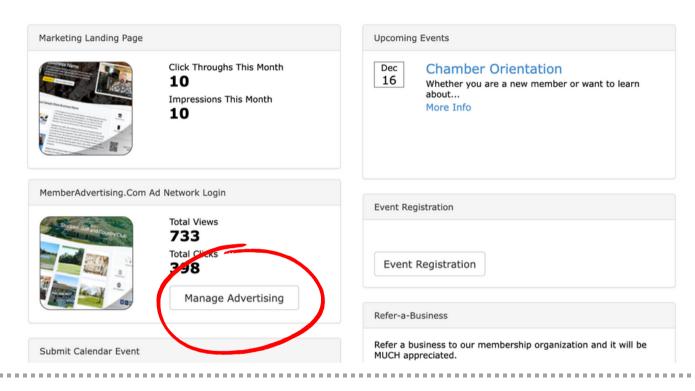
ONLINE CATOLOG

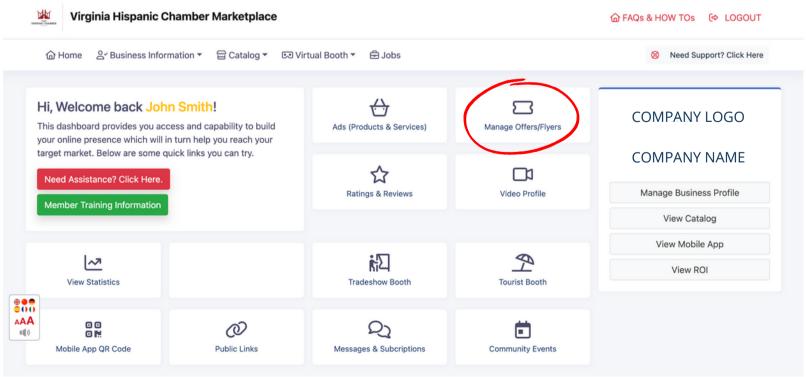
A beautiful starter catalog to showcase your products and services. A public link to your catalog is available for promotional use and to share directly to your social media accounts. **This page also features translations to Spanish, as well as other languages.** (EXAMPLE BUSINESS BELOW)



DAILY DEALS

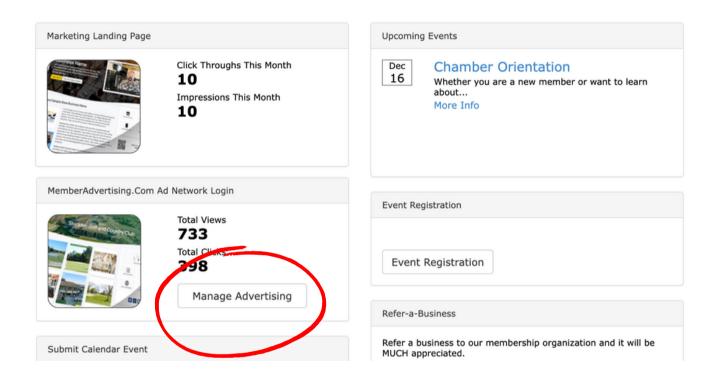
Digital coupons expand your marketing and incite people to try your business. Within the member's area, click the "Manage Advertising" button. Then click on "Manage Offers/Flyers" to add/edit your coupons available.

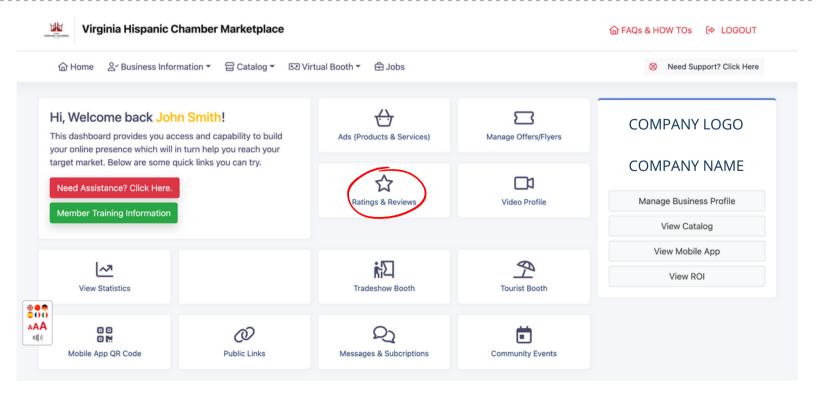




REVIEW PLATFORM

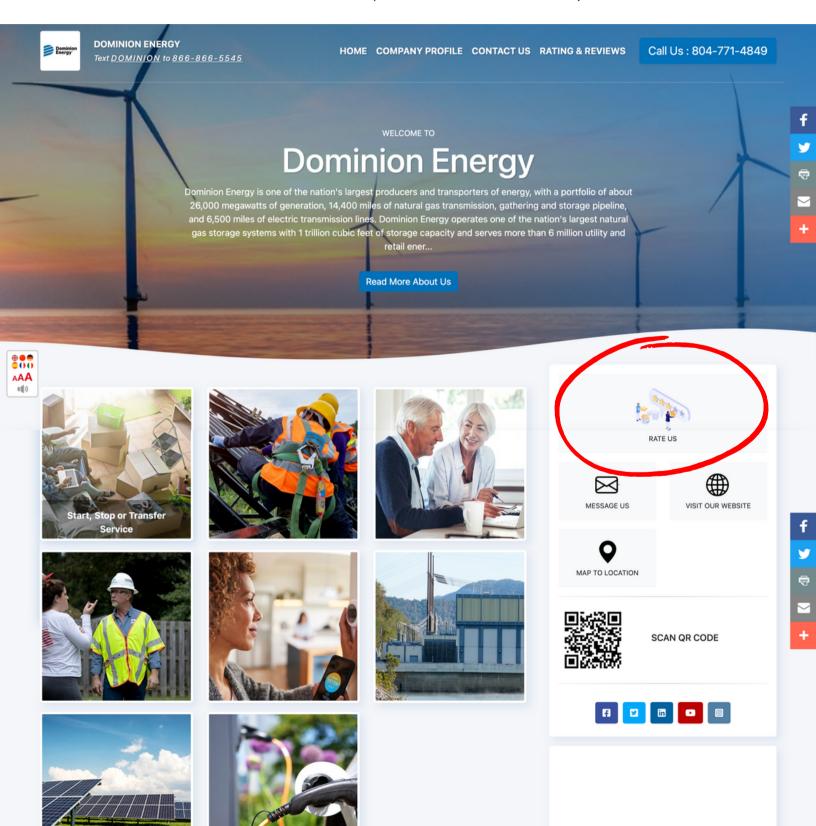
Within the member's area, click on the "Manage Advertising" button. You will find all the settings to edit/update your reviews by clicking the "Ratings & Reviews" button.





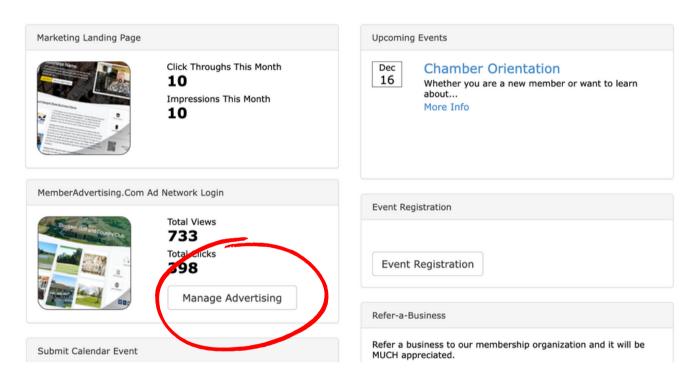
REVIEW PLATFORM

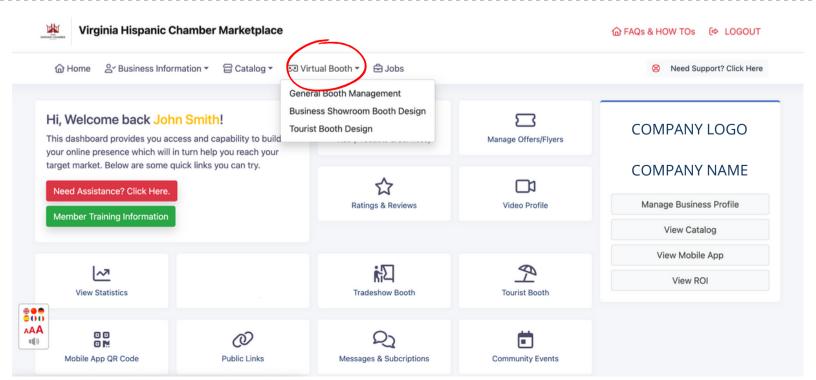
Request people to quickly review your business by using your Toss Us Stars tool. (EXAMPLE BUSINESS BELOW)



VIRTUAL BOOTH

There are two ways to use this tool: a virtual trade show booth or a visitor center booth. Within the member's area, click on the "Manage Advertising" button. You will find all the settings to edit/update your tradeshow or tourist booth by clicking the "Virtual Booth" drop-down menu.

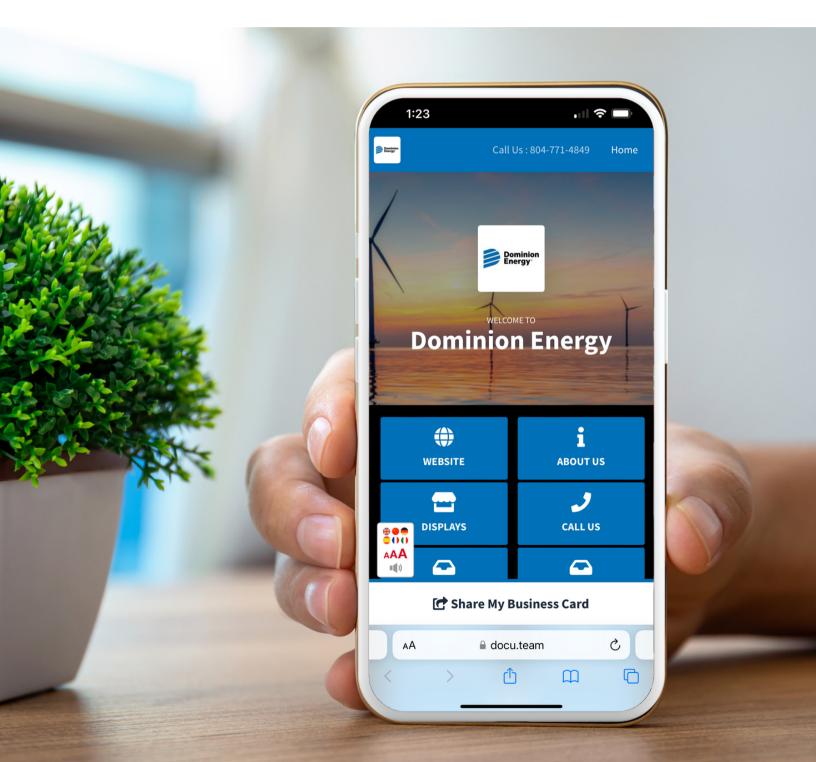




MOBILE APPLICATION

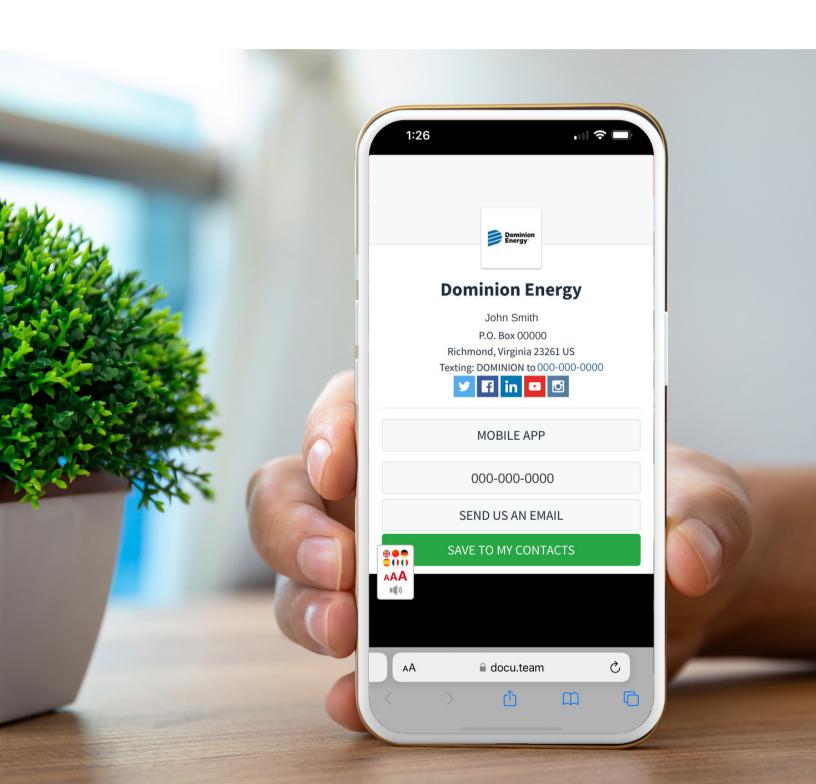
Your own business mobile application comes with a custom QR Code that sends visitors to your app when scanned. A public link to your mobile application is available for promotional use and to share directly to your social media accounts.

(EXAMPLE BUSINESS BELOW)



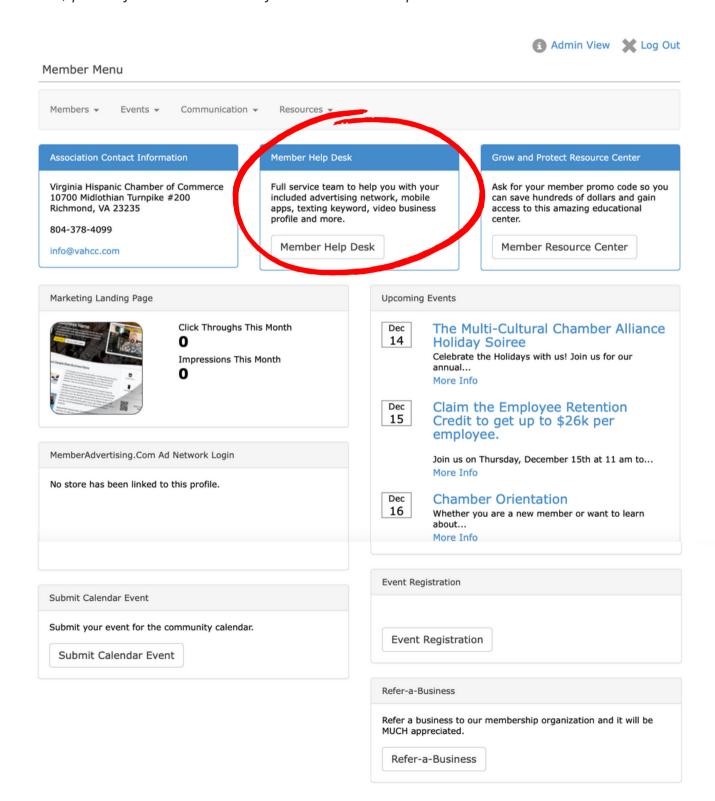
BUSINESS CARD QR CODE

Within your mobile app, you will find the "Share My Business Card" QR Code. You can share this custom QR Code that when scanned with a mobile phone, sends visitors to your business card. (EXAMPLE BUSINESS BELOW)



ONLINE SUPPORT

Once you have logged into your member's area, you will see a "Member Help Desk" box; please fill out the contact form to receive help with our online services and tools.





For general questions regarding membership, please contact our Director of Sales Operations:

Nikolas@vahcc.com



www.vahcc.com



804-378-4099



