

ANNUAL REPORT 2017





PRESIDENT'S STATEMENT

This last November, as we were installing our 59th Clean Water Filter System in Guatemala, in partnership with Visalia First Assembly and Gateway Church of Visalia, I had the opportunity to reflect back to ten years ago when in November 2007, a small group of like minded individuals had joined together to install a Clean Water Filter System at the Centennial Youth Camp located on the Pan-American Highway just outside of Argueta in the Central Guatemalan Highlands.

We had already been working at the Camp for two years, developing its infrastructure when we decided to build a Clean Water Filter System at the Camp, to provide the resident missionaries with clean water to drink. At the time we thought that the installation at the Camp would be a “one-off” situation, and that we would likely never do another water system installation anywhere. But, it turned out God had other plans for us.

At the dedication of that first system a group of pastors asked us to halt work at the Camp, and

instead build water systems in their churches, saying, “Our children are dying for lack of clean water”. As you can imagine that request was impossible for us to turn down, so answering that request started us walking down the road that has led us to where we are now.

As I write this and consider the hundreds of people who have joined with us over the last ten years to make all the work we have done possible, I am reminded that together, as the Church, we are the body of Christ, and as the Church we hold the Hope of the World in our hands.

Looking forward to this New Year I pray that together we will continue being a tool in the hands of the Lord to bring more people to Jesus Christ, the LIVING WATER.

Thank you;

Mark Vanciel

A handwritten signature in blue ink, appearing to read 'Mark Vanciel', written over a light blue circular scribble.

INTRODUCTION

Living Water World Missions has completed another year of spreading the Good News of the Gospel of Jesus Christ in the context of installing water purification systems. We have now completed the installation of 76 Clean Water Systems worldwide, 61 of which are located in Guatemala. Other countries include Mexico, Haiti, Cuba, Colombia, Ecuador and Peru. In addition, two new Programs were started this year: The Operator's Certification Program, and the Continuing Education Program, which will be explained later in this report.

Other important Projects for this year included Workshops in Financial Administration, the introduction of ongoing Bacteriological Tests administered by an independent certified laboratory, the registration of Living Water World Missions as a Non-Profit in Guatemala, and our 4th Annual Conference which was held in December.



2017 INSTALLATION TRIPS

In 2017, Living Water World Missions installed nine new systems, and completed one re-installation in Guatemala. Also, another new system was installed in Cuba. Here is the list of sites where the systems were installed in 2017:

1. **January:** Iglesia El Cristo, Cuba
2. **February:** Escuela de Formación Agrícola -EFA-, Sololá
3. **March:** Iglesia Evangélica Centroamericana “Emanuel”, Sololá (re-installation)
4. **April:** Iglesia Nacional Metodista “Jesús el Buen Pastor”, Quiché
5. **May:** Iglesia de Dios Evangelio Completo “Tu Hogar Espiritual”, Quiché
6. **June:** Iglesia de Dios Evangelio Completo, San Marcos
7. **July:** Iglesia de Dios Evangelio Completo, Quiché
8. **August:** Iglesia Centroamericana “Getsemani”, Chimaltenango
9. **September:** Iglesia Galilea Tabacal, Escuintla
10. **October:** Iglesia de Dios Evangelio Completo, Petén
11. **November:** Asamblea de Dios “Palestina”, Petén

One of the achievements during this year, as part of the existing Covenant with Compassion International, was the expansion of our operations to the North and Northwest of Guatemala.

As part of the 10 trips to Guatemala, we had 110 Team Members, including Board Members, who served during these trips. Of those people, fifty-nine were first time volunteer team members. Our youngest team member was nine years old, and the oldest one seventy-six years old. Thirteen States were represented: California, Pennsylvania, Washington, Kentucky, North Carolina, Texas, Ohio, Indiana, Mississippi, Arizona, Oregon Oklahoma and Virginia. And twelve volunteers (non-board members) came more than once between February and November. Many of the 2017 team members had been with us in previous years.

We want to give a big thank-you to the following **2017 System Sponsors**.

Gateway Church, Visalia, CA	Max and Barbara Ellis
John Cowherd and Christina Thorin	New Hope Presbyterian Church, Rienzi, MS
MOJC Mission Presbytery, TX	French Broad Baptist Church, Hendersonville, NC
Santa Ynez Valley Presbyterian Church	Westminster Presbyterian Church, Munster, IN
Hopper/Willeford/Ferguson/Miller Families	Presbytery of Stockton, CA
Lyle and Lorri Meendering	Visalia First Assembly of God
Wellspring Christian Center, Dinuba, CA	Emmanuel Episcopal Church, Winchester, KY

Education Program during Installation Trips:

We started this year with a new curriculum for the Education Program with an increased emphasis on the Gospel Message. ; Gaby Villatoro, our Education Coordinator, led this Program with the assistance of the rest of our in-country staff. Here is a summary Education Program in Guatemala for this year:

Number of Installations this year	10
Compassion Sites	7
Non- Compassion Sites	3
Total Number of Children trained	1,280
Total Number of Adults trained	85
Children age range	3 to 18-year old
Total Number of Teachers trained	73
Total Number of North American volunteers involved in Educations	57



Operator's Certification Program:

2017 saw the implementation of our Operator's Certification Program. Pete Emerson and Gloria Blanco, two individuals with great vision and humble hearts and who have wide professional experience in project development and management, developed this program for LWWM. Both have been with us on numerous installation trips in the past, and understood the need for a greater degree of professionalism on the part of our system operators.

Together with our In-country Staff they accomplished the following:

- a) The writing of the Program Manual
- b) The development of an Implementation Schedule
- c) The training of System Operators in the Certification Program
- d) The Supervision of the Certification Program

The Certification Program has taken place in 42 of our Operational Partner's sites, and a total of 84 people have participated in the program. Of those 84 people, 45 have been certified at the Trainee Level, 30 at the Intermediate Level, and 9 at the Advanced Level.

The implementation of this Program required 120 separate site visits, with an average of two trainings per site. We expect that by the end of 2018 we will have certified all of the remaining Operators in Guatemala.

Our In-Country Director, Josue Yax, with the assistance of our Technician, Eswin Yax, led the implementation of the Program.



Continuing Education Program:

In 2017 we implemented a program of Continuing Educational Activities at our existing Water System Installation sites. We re-visited 14 different sites and engaged in an organized activity related to the themes of Health and Hygiene with a spiritual emphasis and the appropriate use of the Purified Water being produced by the sites Water System.

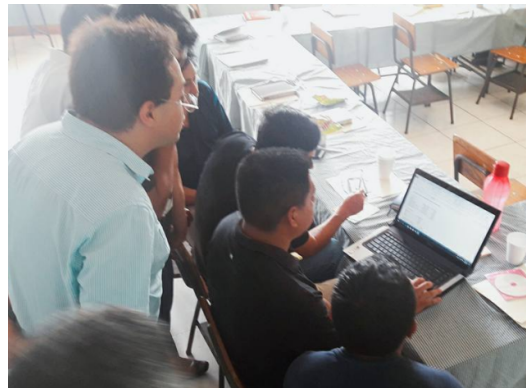
The activities always included an evangelistic outreach to the community that receiving the clean water produced by the Water Systems. The activities included the children from the church, the Compassion Program (if it was a Compassion Program Site), the children’s parents, and the wider communities of our water system partners, as indicated by the institutions that participated below.

Total Churches Re-visited	14
Total Compassion Churches	10
Total Non-Compassion Churches	4
Total number of Children trained	1,567
Total number of Adults trained	492
Supplies provided by LWWM	Toothbrushes, Toothpaste, soap bars, Money
Institutions who participated in these activities:	Public Schools Public Institutes Christian Churches Private Schools The Local Public Health Clinics The Local Military Bases Non-Church Related Water Users



Workshops in Financial Administration:

Another program implemented in 2017 was “Workshops in Financial Administration” designed to train our Operational Partners in financial administration and sustainability. This program was made possible through a working relationship established with World Vision and Purificadora Oasis. Through this partnership we were able to hold six regional workshops this year and provide training to eighty-one people who represented a majority of our installation sites. We expect that by the end of 2018 we will have provided this training to all of the remaining Program Sites in Guatemala



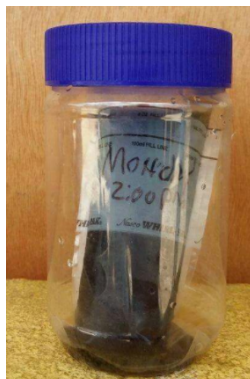
Registering Living Water World Missions as a Non-Profit in Guatemala:

In November the process of registering Living Water World Missions in Guatemala as a Non-Profit was completed. Now that we have a Board of Directors and a Legal Representative, the Organization is legally registered in Guatemala as a Non-Profit. This gives us a tax-exempt status in Guatemala, which allows us among other things to import our water systems and their replacement parts, including filters, tax-free.



Bacteriological Tests:

In 2017 we entered into a contract with an independent certified laboratory to provide random testing of the water produced by our installed systems in Guatemala. This was to determine if the water produced by the systems met the water quality standards imposed by the Health Department for sale and distribution of Drinking Water. A total of 28 sites were tested this year. The results were that the water produced by LWWM systems exceeded that which was required for Health Department Certification.



Matching Bottle Program:

This year through the generous assistance of our Supporting Partners in the United States, we continued the Matching Bottle Program we started last year. In 2017 Living Water World Missions purchased 1,675 new bottles for water distribution in the different installation sites. Our site partners matched that purchase, bottle for bottle. So now, we have 3,350 additional bottles in service to help facilitate water distribution in Guatemala.



Water Production Data for Guatemala:

Up to November of this year, a total of 8,323,523 gallons* of water have been produced in Guatemala!

**This equals a financial benefit of over \$2,750,000.00 to Guatemala as per the Economic Value of Clean Drinking Water—Calculator Developed by Pete Emerson and Gloria Blanco*



4th Annual Conference:

Living Water World Missions Annual Conference was held on Saturday, December 16th with an attendance of 150 people including Operational Partners, Compassion International Representatives, and speakers. This year the theme of the Conference was, “Give 100% In Everything You Do”. Workshops were held in “Using the Water Systems to Grow the Church”, “Developing Business Strategies”, and “Obtaining Health Department Certifications.”

Staff:

Josue Yax: Country Director

Gaby Villatoro: Education Coordinator

Eswin Yax: Technician

Cesia Morales: Administrator



Clean Water Challenge:

This year during Lent we invited churches and individuals to participate in a fast of sorts to raise money for the work of Living Water World Missions. We challenged people to give up all drinks but water during the six weeks of Lent and then donate all of the money they would have spent on other beverages (coffee, soda, tea, etc.). We had seven churches participate from California, Washington, and Oregon and many individuals across the country. These churches raised over \$5500 for Living Water World Missions just by drinking clean water – a resource that we have in abundance. It was a way also to mark the Holy Season of Lent and the suffering of Christ on our behalf as well as an expression of solidarity with the communities that we serve who cannot turn on their faucets and have clean drinking water as we can.

Participating Churches

- | | |
|--|---------------------------------------|
| Santa Ynez Valley Presbyterian Church | Lemoore Presbyterian Church |
| Grace of Christ Presbyterian Church (Yakima, WA) | Rivercross Church of Visalia |
| Northminster Presbyterian Church of Bakersfield | Open House Fellowship of Visalia |
| Malin Community Presbyterian Church (Oregon) | Wellspring Christian Center of Dinuba |

Clean Water Challenge

March 1 --> April 15, 2017

Drink only water for the whole Lent season

Save your usual spending on other drinks

Give to LWMM and give others clean water

Join us on our monthly trips
www.livingwaterworldmissions.org

Annual Appreciation Banquet:

This year we held our 4th Annual Appreciation Banquet where the theme was “Blessed to be a Blessing” based on 1 Peter 3:8-9. The guest speakers were four young women from the Santa Ynez Valley Presbyterian Church Lighthouse Youth Group and their Youth Ministry Director Earl Richmond. They shared their testimonies from the July 2017 installation and Earl presented a video from the trip as well. We also featured three wonderful video testimonials from three of our Guatemala installations.

We had over 250 people attend this year and we raised over \$100,000, including support from those who could not attend but gave a donation for the event. Gary Colburn and his crew did a fantastic job making a delicious dinner again. We had a silent auction, including desserts, and a raffle of a shotgun. We thank God for His faithful servants who helped make the event possible especially our table sponsors and Teri Lucas, Patti Harmse, Kathy Connely, Kristen Hopper, and Deni Willeford.



Partnerships in 2017:

This year we began a partnership with Gleanings for the Hungry, based in Dinuba, California as a shipping and ministry partner in Guatemala. This Christian organization sends dehydrated food to many parts of the country and the world, including Guatemala. We have entered into an agreement with them to ship system parts to Guatemala to stock our in-country warehouse and to minimize the materials that need to be taken as baggage by teams down to Guatemala. This promotes timely system maintenance as well as makes air travel less expensive and more convenient for our teams.

We have wonderful support from so many churches, organizations and individuals. We also have great suppliers and corporate sponsors. We want to acknowledge those of particularly generous support of and participation in our ministry in 2017.

Sustaining Partners

Gateway Church of Visalia
First Presbyterian Church San Bernardino
Westminster Presbyterian Church, Munster IN
Wellspring – Dinuba Four Square Church

First Presbyterian Church, Livermore, CA
Visalia First Assembly
Santa Ynez Valley Presbyterian Church

Project Partners

Presbytery of San Joaquin
Northminster Presbyterian

New Hope Presbyterian Church Rienzi MS
Just Like God Missions

Supporting Partners

First Presbyterian Church, Hanford
First Presbyterian Church, Monterey
French Broad Baptist Church, Hendersonville, NC
Malin Community Presbyterian Church (OR)
New Beginnings Christian Center, Dinuba
Rotary Club of Hanford
Open House Fellowship of Visalia

Emmanuel Episcopal Church, Winchester KY
The Lemoore Presbyterian Church
Kiwanis Club of Reedley Sunrise
Mission Presbytery, San Antonio, TX
Pilgrim Armenian Congregational Church
St. Paul's Episcopal Church, Newport, KY
Visalia Sequoia Lions Club

Corporate Sponsors & Suppliers

Canature WaterGroup
LASCO Fitting, Inc.
DLJ Meter

Gleanings for the Hungry
Lowes, Visalia
Pump World

King Instrument Company
Prozone Water Products

Where do donations go?

In 2016, Living Water World Missions put 92% of donations received directly into ministry, or program, costs. This is extraordinary among non-profits in the U.S.



92%

Program

8%

Admin

0%

Fundraising