Technology Partner Directory

Profiles and Selection Guide

Welcome to the NAMB Technology Partner Directory

This directory provides an overview of our esteemed technology partners, each offering unique solutions to support your business needs. We've curated this list to help you make informed decisions and find the right fit for your organization. Each partner profile includes details on their services, features, ideal use cases, pricing, and how to get started.

Partner Profiles

What They Do

Arive provides a comprehensive suite of digital mortgage solutions designed to streamline the entire loan origination process, from borrower application to closing.

Key Features

- Digital application and borrower portal
- Automated underwriting support
- Seamless integration with LOS systems
- E-signature and remote online notarization (RON)
- Advanced data analytics

Best For

Lenders seeking to enhance borrower experience, reduce processing times, and improve operational efficiency.

Typical Pricing

Custom pricing based on volume and features selected. Contact for a quote.

Getting Started

Contact: sales@arive.com
Phone: (800) 555-1234
Website: www.arive.com

What They Do

Lending Pad offers a modern, cloud-based loan origination system (LOS) built for speed, efficiency, and scalability, catering to both mortgage brokers and lenders.

Key Features

- Intuitive user interface
- Automated workflow and task management
- Integrated CRM functionality
- Robust compliance and security features
- Third-party integrations

Best For

Mortgage professionals looking for a powerful, all-in-one LOS that simplifies complex processes and fosters collaboration.

Typical Pricing

Tiered subscription plans based on user count and feature set. Starts at $150/month.

Getting Started

Contact: info@lendingpad.com
Phone: (888) 555-5678
Website: www.lendingpad.com

What They Do

Cotality provides a comprehensive platform for mortgage quality control, compliance, and risk management, ensuring adherence to regulatory standards.

Key Features

- Automated QC review workflows
- Compliance audit tools
- Risk assessment and mitigation
- Real-time reporting and dashboards
- Post-closing audit services

Best For

Lenders and servicers needing to maintain high standards of quality and compliance in a dynamic regulatory environment.

Typical Pricing

Usage-based pricing or enterprise solutions. Contact for a customized quote.

Getting Started

Contact: support@cotality.com
Phone: (877) 555-9012
Website: www.cotality.com

What They Do

Optimal Blue is a leading provider of mortgage origination and secondary marketing solutions, offering powerful pricing, PPE, and data analytics tools.

Key Features

- Industry-leading Product and Pricing Engine (PPE)
- Loan origination system integration
- Secondary marketing execution tools
- Real-time market intelligence
- Compliance and regulatory support

Best For

Lenders aiming to optimize pricing strategies, enhance profitability, and manage secondary marketing operations effectively.

Typical Pricing

Subscription-based model with tiers based on usage and features. Please inquire for details.

Getting Started

Contact: sales@optimalblue.com
Phone: (800) 555-3456
Website: www.optimalblue.com

What They Do

Trust Engine offers a platform focused on delivering exceptional borrower experiences through digital engagement and communication tools throughout the mortgage process.

Key Features

- Personalized borrower communication
- Digital loan application and document management
- Automated status updates
- Secure messaging portal
- Integration with LOS and other systems

Best For

Lenders prioritizing borrower satisfaction and looking to build stronger customer relationships with efficient digital tools.

Typical Pricing

Contact for a customized pricing plan based on your needs.

Getting Started

Contact: hello@trustengine.io
Phone: (866) 555-7890
Website: www.trustengine.io

What They Do

Wemlo provides a wholesale lending platform designed to simplify and expedite the mortgage process for brokers, offering a streamlined experience for loan submission and management.

Key Features

- User-friendly wholesale submission portal
- Automated loan status tracking
- Direct communication with underwriters
- Document management system
- Fast turn times

Best For

Mortgage brokers seeking an efficient and transparent wholesale lending partner to close loans faster.

Typical Pricing

No direct cost to brokers; lender partners pay for the platform. Contact for more information.

Getting Started

Contact: partnerships@wemlo.com
Phone: (800) 555-1122
Website: www.wemlo.com

What They Do

LenderPrice offers a comprehensive suite of pricing and product services for the mortgage industry, including its proprietary PPE and analytics tools.

Key Features

- Advanced Product and Pricing Engine (PPE)
- Loan scenario analysis
- Rate lock management
- Integration capabilities
- Market intelligence and analytics

Best For

Lenders looking to optimize pricing, improve lock efficiency, and gain competitive insights in the mortgage market.

Typical Pricing

Customized pricing based on product suite and usage volume. Reach out for a demonstration and quote.

Getting Started

Contact: sales@lenderprice.com
Phone: (800) 555-3344
Website: www.lenderprice.com

Partner Selection Matrix

The following matrix can assist you in comparing key aspects of our technology partners. Consider your specific needs and priorities when evaluating each solution.

Partner	Primary Focus	Key Differentiator	Ideal For	Integration Ease
Arive	Digital Mortgage Solutions	End-to-end Borrower Experience	Efficiency & Borrower Satisfaction	High
Lending Pad	Cloud-based LOS	All-in-one Platform & Usability	Brokers & Lenders Seeking Simplicity	High
Cotality	Quality Control & Compliance	Automated QC & Risk Management	Compliance-focused Lenders	Medium
Optimal Blue	Pricing & Secondary Marketing	Industry-leading PPE & Analytics	Profitability & Market Strategy	High
Trust Engine	Borrower Engagement	Personalized Communication & Digital Tools	Borrower Relationship Building	High
Wemlo	Wholesale Lending Platform	Streamlined Broker Submission	Brokers Seeking Fast Turn Times	Medium
Lender Price	Pricing & Product Services	Advanced PPE & Scenario Analysis	Pricing Optimization & Insights	High

4-Month Implementation Roadmap

This roadmap outlines a typical implementation process for integrating a new technology partner. Timelines may vary based on partner and complexity.

1. **Month 1: Discovery & Planning**
    - Define specific business needs and objectives.

- Select the technology partner that best aligns with requirements.
- Initiate contract and service level agreement (SLA) discussions.
- Form an implementation project team.

2. **Month 2: Configuration & Integration**
   - Partner works with your team to configure the platform.
   - Begin integration with existing systems (e.g., LOS, CRM).
   - Data migration planning and initial data mapping.
3. **Month 3: Testing & Training**
   - Conduct comprehensive user acceptance testing (UAT).
   - Refine configurations based on testing feedback.
   - Develop and deliver end-user training materials.
   - Finalize data migration and validation.
4. **Month 4: Go-Live & Optimization**
   - Deploy the new system into production.
   - Provide post-go-live support and monitor performance.
   - Gather user feedback for continuous improvement.
   - Begin leveraging advanced features and analytics.

This directory is for informational purposes only. NAMB does not endorse any specific partner, and it is the responsibility of each user to conduct their own due diligence.