



INTERSUPPLY DORTMUND

19 - 21 September 2024

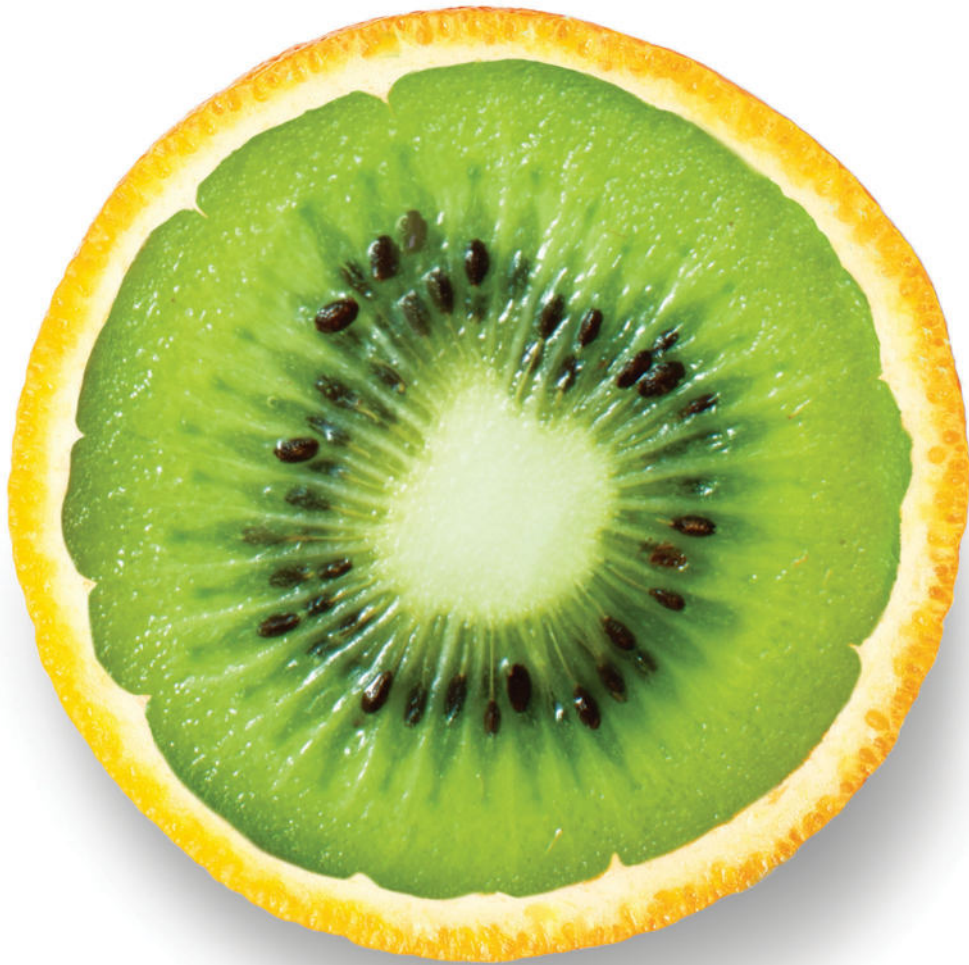
SHOWGUIDE



Photos: Marie Mayer, Hirtz/DTZ, Messe Dortmund

Company introductions | floor plan | list of exhibitors | programme

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InterSupply is a success story

What began as a themed area for packaging and packaging materials has developed into a global meeting place for the entire manufacturing pro-

cess for tobacco products, e-cigarettes, pipes and hookahs within just a few years. In 2014, it was initially conceived as a sub-section of InterTabac, but immediately won over exhibitors and visitors. Just one year later, InterSupply was launched as a separate trade fair for the individual processing steps in the value chain. Now, in 2024, the 8th edition of the trade fair is about to start. Interest is still growing – both among exhibitors and visitors.

The basis for this success lies in the dialogue within the tobacco industry, which is at the forefront of the trade fair duo InterTabac and InterSupply. However, this is also extremely important for us as organisers. After all, the idea for our own trade fair grew from discussions that the trade fair team held with all participants and interested parties, as well as from visitor surveys. There was simply a gap in the market – and it became clear that the industry needed a platform that would highlight all aspects, topics and trends in tobacco product manufacturing. InterSupply was conceived with this in mind, and we are continuously expanding the InterSupply programme. The focus is always on the future development of the industry.

In a nutshell, InterSupply is now a holistic platform that brings together all the key players in tobacco product manufacture in one place. This year, around 140 exhibitors are taking part in Dortmund. That is almost exactly twice as many as at the start of InterSupply in 2015, and over 90 per cent of them are coming to Dortmund from abroad, with a total of 33 countries represented. These are figures that clearly illustrate the global relevance of the trade fair.

The diverse supporting programme provides additional opportunities for intensive exchange. The presentations, workshops and panel discussions offer enormous professional added value. But they also provide plenty of topics for discussion throughout the days of the trade fair and beyond.

I look forward to welcoming you to this dynamic atmosphere. Take the opportunity to exchange ideas with leading experts, explore new business opportunities and experience the latest developments in the smoking products industry. I wish you an inspiring and productive stay in Dortmund.

Sabine Loos
Managing Director,
Westfalenhallen Unternehmensgruppe GmbH
Messe Dortmund GmbH

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EXHIBITION INFORMATION

- ✓ Venue:** Hall 3, Westfalenhallen, Rheinlanddamm 200, 44139 Dortmund, Germany
- ✓ Date:** 19 - 21 September 2024
- ✓ Opening hours:**
19 & 20 September 2024:
10:00 – 18:00
21 September 2024:
10:00 – 17:00
- ✓ Entry information:**
1-day-ticket: EUR 28
Season ticket: EUR 45
InterSupply tickets include admission to InterTabac
Entry is restricted to registered trade visitors
- ✓ Contact details Messe Dortmund**
Phone: (+49) 231 12 04 521
E-mail: intersupply@messe-dortmund.de
Web: www.intersupply.com

New in the halls 2024

From all over the world, first-time and former exhibitors are making their way to Hall 3B of the Westfalenhallen in Dortmund to display their latest innovations for the tobacco industry this year. So you don't miss out on anything new, here's a brief look at all the fresh-faced newcomers and wares that will be presented at InterSupply 2024.

FIRST TIME EXHIBITORS

Making its debut in Dortmund in 2024, is Switzerland-based **Inexto SA**, a leading provider of global solutions for authentication, secure serialization, track & trace and production volume verification. Its technology is already securing over 100 billion products annually in more than 1,700 manufacturing lines in 100 countries. Inexto, with its unique and innovative authentication/track & trace system, offers the "most efficient and cost-effective solutions on the market for securing products in large scale and across complex supply chains".

Visitors at the booth can learn more about Inexto's digital authentication solution INEXTRUST and much more.

Fresh-faced **EkotechLAB** from Poland specializes in providing cutting-edge solutions for quality control and testing within the tobacco and e-cigarette/vapour industries. It offers state-of-the-art laboratory services aimed at ensuring compliance, safety, and product excellence. The company's expertise spans analytical testing, regulatory compliance assessments, and research and development support. EkotechLAB is thrilled to announce the creation of a new device designed for e-liquid testing. As the e-cigarette industry continues to evolve, the demand for precise and reliable testing methods has grown. In response, EkotechLAB has developed a cutting-edge device that meets the ISO 20768 standard. This innovative device is entirely designed and built in-house.

Origin from the UK will also be making its first appearance as an exhibitor at this year's event. Origin are child-resistant (CR) packaging experts. At the fair, Origin will showcase its brand-new child-resistant pouch can ClicCan®. ClicCan® is the same size as



Inexto SA's Inextrust authentication feature

existing, non-CR pouch cans, meaning it will work on existing pouch filling and packing lines and Retail POS displays, removing difficulty and stress from brand owners. It is suitable for hydrated and non-hydrated pouches and is available in a range of colours, finishes and materials. Providing complete protection from accidental ingestion of pouches, ClicCan® can also come with a CR lid for the waste compartment.

Senzani Brevetti Spa is a well-established Italian company based in the heart of the packaging valley that manufactures cutting-edge equipment for tobacco industry segments such as Combustibles, Other Tobacco

Products, New Generation Products, Oral and Modern Oral, and all beyond nicotine products available on the market today. Senzani's know-how derives from a passion for research and technological innovation and extensive experience in many industries, which has resulted in a wide range of high-tech and extremely customizable solutions. At the fair, Senzani will offer a dedicated end-of-line solution for New Product Categories (specifically Modern Oral). Like all SBNE 2.0 case packers, the machine is equipped with cutting-edge technology for machine-to-machine and man-to-machine communication, thanks to a user-friendly interface. It is also characterized by an ergonomic design, a very small footprint, an extremely intuitive format change system and the predisposition for numerous possible integrations, ensuring low energy consumption and product integrity.

Indian company **Adroit Naturals Pvt Ltd**, with its rich experience spanning more than 26 years, is a US FDA registered and WHO cGMP certified manufacturer of pharmaceutical grade pure nicotine EP/USP and nicotine salts with near zero impurities.

Murtra Nonwovens is a nonwovens company with over 60 years of presence in multiple markets and two production facilities in Europe (Sweden and Spain). Since its inception, its strategy has been to focus on customers, viewing them as long-term partners. This approach has led to sustainable growth and provides a solid foundation for future expansion and the development of new markets. "We aim to be a key player in the development of tobacco substitute products, which is why we have launched products for the production of snus and nicotine pouches. We offer customized solutions to ensure that our customers deliver high-quality products to consumers while achieving optimal performance from their machines. In doing so, we help them ►

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Hall 3.D30

Two B2B market brands for a wide range of solutions

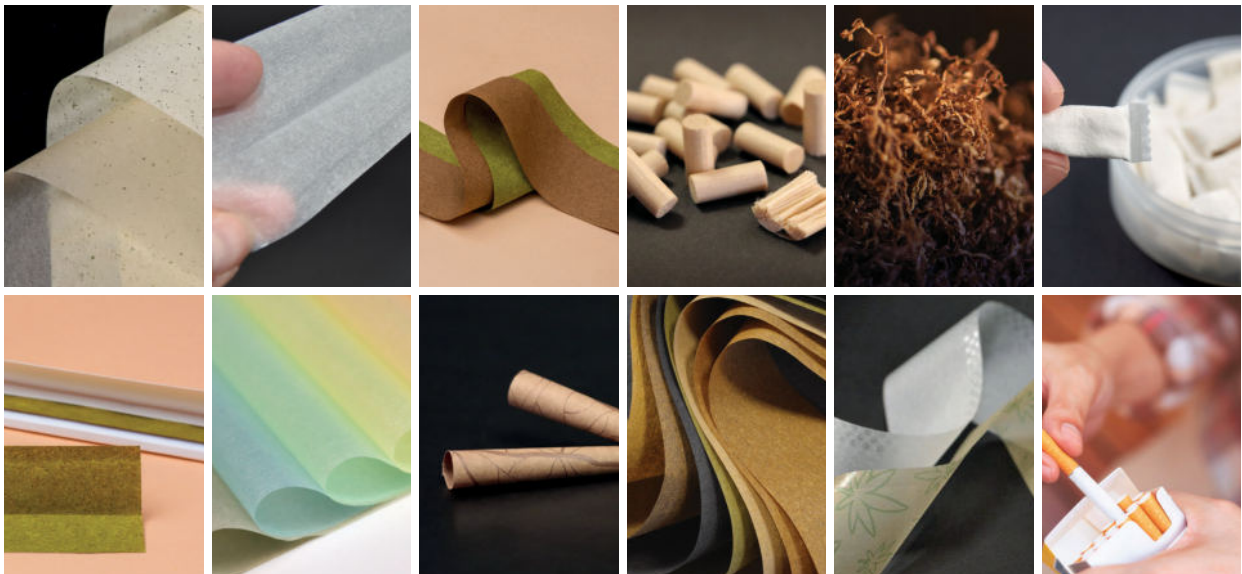
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tobacco applications



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improve their quality and competitiveness,” the company told TJI.

Hailing from South Korea, **IDK Corps.** provides cigarette filter rods, as well as other cigarette-related materials such as activated carbon, flavour capsule and so on.

Several tobacco leaf suppliers are also making their first appearances in Dortmund this year:

American Blends Inc. from the USA was formed in 2000 to promote US tobaccos to cigarette manufacturers worldwide. “We finance, contract, grow, process and supply: USA FC Virginia & Burley, Dark Air-Cured, Cut Rag, Blended Strips, South American Dark Air-Cured, Dark Fired – Cigar – Wrappers, Binders & Filler Tobacco Leaf.”

Another leaf specialist joining InterSupply this year for the first time is Croatia-based **Agroduhan d.o.o.** Primary activities are production of tobacco sort FCV in cooperation with individual agricultural farms, production of FCV on its own plantation, tobacco purchase from the cooperation, processing of tobacco and sale of unprocessed pressed tobacco for cigarette industry. Agroduhan d.o.o. produces FCV and Burley strips with all by-products. A new product that will feature in Dortmund is FCV lemon grade HCXL1 suitable for shisha production with low nicotine, high sugar and stem content below 1,5 per cent.

STB GROUP from Italy is an independent tobacco company specializing in the supply of processed and unprocessed tobaccos of various origins from all over the world. Furthermore, it specializes in the supply of non-tobacco materials. “With our considerable experience we offer our customers quality products in addition to a logistics and transport service, always ensuring a tailor-made solution.”

HAILING FROM CHINA

QUZHOU NOVA was established in 2014 and is located in Quzhou, Zhejiang province, China. The company is mainly engaged in the production and sale of various tobacco packaging materials, such as aluminium foil paper, tipping paper, plug wrap paper, bopp film, tear tape and other tobacco products. QUZHOU NOVA is a professional export company which combines production, design, and sales in an organic way and manages to sustain its



EkotechLAB's new device for e-liquid testing

relationships with quality products and service. Its customers are from Europe, North America, South America, South East Asia, Middle East, Russia etc.

Established in 2001, **EVE Energy Co., Ltd.** is now a global lithium battery company which possesses core technologies and solutions for consumer batteries, power batteries and energy storage batteries. Deeply engaged in the vape market for 16 years, EVE's self-developed automated production line has achieved the 6th generation upgrade, providing comprehensive solutions for electronic atomizer battery “from CELL to PACK”. Up to now, EVE has supplied over 1.8 billion electronic atomizer batteries worldwide. At the fair, EVE will introduce the following electronic atomizer batteries: disposable battery, rechargeable battery, one-piece HNB Battery, HNB split HNB battery, detachable battery and next generation battery.

Yunnan Reascend Tobacco Technology (Group) Co., Ltd was founded in 2001. For more than 20 years, the company has been dedicated to accumulating tobacco technology, forming a complete product technology system including tobacco planting, reconstituted tobacco, cigarette accessories, flavouring, and reduced-risk products. “We can provide customers with a complete solution from raw materials, accessories and flavouring to production equipment.

We have achieved a large number of innovative results in technological innovation over the years. As of now, we have nearly 200 patents. In addition, we have published and displayed dozens of papers at international CORESTA and TSRC conferences,” the company told TJI.

Jochamp Machinery is a prominent player in the field of automation machinery, specializing in solutions for shisha tobacco, nicotine pouches, and tobacco. ►



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InterTabac/InterSupply 2024

September 19 – 21

Messe Westfalenhallen Dortmund GmbH
Dortmund Exhibition and Convention Centre
Dortmund, Germany

Operating in more than 50 countries worldwide, Jochamp Machinery delivers highly flexible automated packaging solutions and comprehensive turnkey projects, catering to a diverse global clientele. In Dortmund, visitors can learn more about its products like a jar filling capping machine for shisha tobacco, snus packaging solutions and its tax stamper bandrol machine.

Founded in 1922, **Zhejiang Huafeng Paper Technology Co., Ltd** is a state-owned enterprise held by Hangzhou state-owned assets and co-invested by China Tobacco, it specializes in the research, development, production, and sales of cigarette packaging and specialty paper. The company is a national high-tech enterprise with more than 20 product varieties including

paper for the tobacco industry, tobacco rolling paper, coffee filter paper etc. At the fair, it will showcase its coloured cigarette paper among other things.

Solbourg Machinery has been focusing on tobacco machinery for almost 20 years. Solbourg specializes in primary processing machinery, secondary processing machinery, nicotine extraction machinery,



Senzani Brevetti Spa's SBNE pouch packer

microwave expansion stem machinery and reconstituted tobacco sheet machinery. The company's reconstituted tobacco machinery features a slurry cast method recon sheet production line as well as a roller method recon sheet production line. Solbourg has factories in China as well as Indonesia.

Established in 2011, **Hubei Heno Biological Engineering Co., Ltd.** specializes in R&D, production, and sales of nicotine and its derivatives. For more than 12 years, Heno Bio has refined its highly automated, green, and clean production processes using the latest 5G intelligent management system. The company adheres to GMP standards and ensures high purity in its products, surpassing European and US Pharmacopeia requirements. Its goal is to maintain the natural flavour of nicotine while minimizing impurities, providing safe, high-quality raw materials globally. The company also plans to present nicotine salt and base samples at the fair for potential customers.

Anhui QIAO FENG package printing co., Ltd focuses on packaging and printing of cigarettes, with an annual output of 800,000 large boxes of cigarette packaging and printing products. The company has a registered capital of USD 9.38 million. "Our products keep a leading level in the same printing industry, with mix intaglio printing/planographic printing/UV, positive and negative gravure while printing, electrostatic dot reduction, etc.," the company said.

Founded in 2017, **Tradematt (Henan) Industry Co., Ltd.** specializes in the sales and service of nicotine extraction equipment, supercritical CO2 fluid extraction equipment, ethanol extraction equipment, and other related post-treatment devices. "With years of experience, our extraction facilities have operated with great success. Our factory is a leader in the field of extraction plant manufacturing and holds the largest market share in China. Additionally, we offer expert consulting and training services to our clients to help them produce top-quality extraction products. We are committed to establishing long-term partnerships with new clients and look forward to doing business with anyone that is interested," the company told TJI.

Jiangsu Stars Biotech Co., Ltd is a professional triacetin (CAS No.

102-76-1) supplier with more than 15 years' experience. It has its own factory with a technical and R&D centre which guarantees well-qualified products with rapid response.

FORMER EXHIBITORS, NEW INNOVATIONS

A lot of familiar faces from previous Inter-Supply shows will also be making a comeback with new products in tow.

Dutch packaging expert **ATD Machinery** will welcome visitors at its booth to showcase its ABM60 machine. "Investing in the ABM60 assures your packaging process to be efficient, free of errors, and fully compliant with tax regulations," ATD Machinery told TJI. "As a leading machinery supplier in the tobacco industry, we understand the importance of efficient packaging and compliance with tax regulations like no other. With more than 55 years of experience in labelling cigars and packages, we have adapted this technology to make it suitable for banding tax stamps for any type of product." According to the company, ABM60's benefits are flexibility, accuracy, low rejection rate and safety.

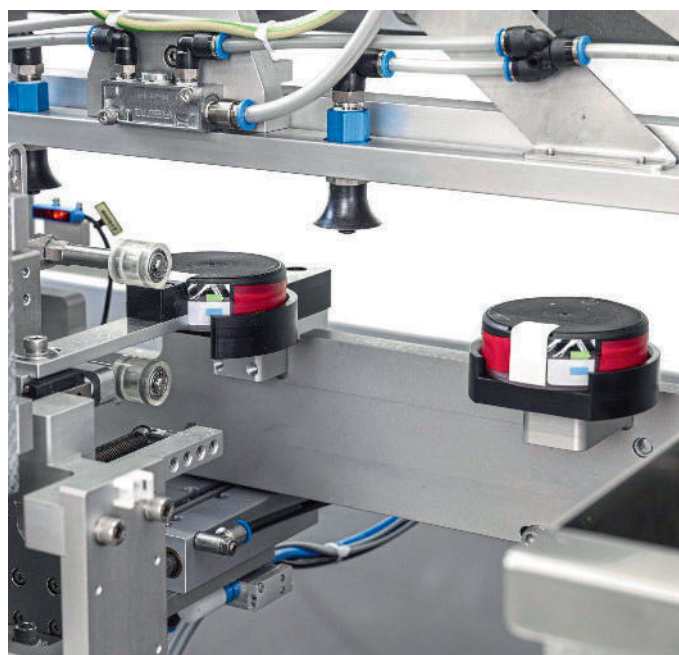
Also from the Netherlands, cigar making machines expert **Ensa Machine Bouw BV** will explain to visitors more about its MIDE-100 bobbinized bunch overrolling machine for ►



Jochamp Machinery's jar filling capping machine for shisha tobacco



Agroduhan d.o.o.'s FCV lemon grade HCXL1 suitable for shisha



ATD Machinery's ABM60 for an efficient packaging process

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high speed and its MEJE-65 bobbinized single leaf cigar overrolling machine.

Hertz Flavor's partner **FLAVORIQ** is launching new flavours optimized for disposables and designed to meet and exceed market trends and today's consumer's taste. These flavours are a "one-stop solution" for brands and copackers who are looking to have flavours that contain it all (flavour + sweetener + cooling). "Our meticulously crafted disposable flavours offer a rich well-rounded taste ranging from vibrant fruit

blends to indulgent dessert profiles and refreshing menthol options. Each flavour is characterized by its depth, balance, and consistency, ensuring a superior vaping experience with every puff," the company told TJI. Austria-based **TANN GROUP**, a company of the MM Group, is a world leader in developing, producing, converting, and distributing tipping paper for the cigarette industry with

more than 60 years of experience. At the fair, TANN Group will be featuring its Colour Shift Tipping, which shows an extremely strong flip-flop effect. The technology is suitable for all background colours (also white and cork pattern), and the pigments, which are exclusively made for TANN and MM, are allowed for direct food contact. With customized colour shade combinations possible, the colour shift effect represents a perfect anti-counterfeiting solution which can be applied on tipping



Ensa Machine Bouw BV's MEJE-65 bobbinized single leaf cigar overrolling machine

paper, innerliner and other parts of tobacco product packaging. In addition, printed cigarette paper will be showcased, “a perfect extension to tipping designs and therefore provides a large area for visual communi-

cation with the consumer. Moreover, individually printed cigarette paper represents a smart solution for enhancing brand characterization and security.”

At the booth of Switzerland-based packaging expert **Hoffmann The Tin** you can learn everything about its latest carbon-reduced packaging Green Steel. “Steel with low CO2 intensity is our next important building block en route to sustainable, climate-neutral orientation. With carbon emission-reduced steel production, we’ve overcome another material science obstacle to offering customers premium, comprehensively sustainable packaging. The process combines our modern tins’ superior quality and design with sustainable concepts and actions,” the company told TJI. According to Hoffmann The Tin, advantages include “made in Europe”, CO2 savings of up to 64 per cent

and no compensation certificates.

SHANGHAI CHENGXIANG MACHINERY CO. LTD., a manufacturer for e-liquid filling lines and packaging machines, will return to Dortmund and show its tax stamp labelling machine at the fair.

Huzhou Luke New Material Co., Ltd., a manufacturer and exporter specializing in the development and production of cigarette tins and filter rods, will show some of its new products like tobacco films and packing machinery.

Coming from the same sector of the industry, **Silver Logistics LB SAL** from Lebanon will present its filter rods with monoacetate/ with charcoal/ with single and double capsule, NWA filter rods, multifilter rods with double and triple segments, filter tube cigarettes and paper rolls.

TJI



Origin’s child-resistant pouch can ClicCan®



Hoffmann The Tin’s carbon-reduced packaging Green Steel



TANN GROUP’s printed cigarette paper

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0048 692 449 466

10 years of InterSupply

From 19 to 21 September, the entire tobacco industry will once again be looking to Dortmund. Discover the evolution of InterSupply, from a small segment to a leading global trade fair for tobacco manufacturing innovations.



Launched as a themed area for tobacco packaging solutions at InterTabac 2014, InterSupply has quickly developed into an internationally important meeting place for buyers, product developers, plant and factory managers, packaging designers, engineers and other players in the tobacco and tobacco products manufacturing industry. Traditionally located in Hall 3 of Messe Dortmund, the product range segment of the trade fair for the manufacturing of tobacco products has become an internationally recognised showcase for trends and innovations within just a few years – and an industry meeting place where information, maintaining contacts, generating leads and acquiring new customers take centre stage. The supporting programme, which is constantly being expanded, also makes an important contribution.

The roots of InterSupply go back to 2014, when InterTabac featured a dedicated area for packaging and related areas of tobacco production for the first time. The high level of international interest right from the start made it clear that the organisers were filling a gap in the market with this offering. Up to that point, there was no comparable format anywhere in the world. It was therefore quickly decided to expand InterTabac into a separate event the following year: InterSupply was born. It quickly developed into the central meeting place for the tobacco processing industry. The separate exhibition area offered representatives of this industry segment the opportunity to find out about innovations in the smoking product manufacturing process. This also gave InterTabac, the 'big sister' of InterSupply, another unique selling point. Ten years later, the InterSupply dates have become very important ones in numerous

diaries throughout the industry and the event has become an ideal, fully-fledged addition to the renowned InterTabac. To this day, the trade fair offers visitors a comprehensive insight into all production stages of classic tobacco products, vaping, e-cigarettes, water pipes and accessories. Whether basic or raw materials, additives, packaging and labelling solutions, analysis or control software, production systems and machines for the manufacturing process – at InterSupply, exhibitors present the latest trends and technologies for the various processing steps.

INTERNATIONAL GROWTH

Sabine Loos, Managing Director of the Westfalenhallen Group, summarises the positive development of InterSupply: "With the conception as an independent platform, our team has seized the opportunity for an international pioneering role and successfully implemented it. The leading position and high quality of InterTabac has given us a valuable boost of confidence. We have more than lived up to this with the high quality of the InterSupply programme. In just a few years, the trade fair has become an important meeting place for the tobacco industry. This is reflected, for example, in the continuous growth recorded by InterSupply. The consistently high satisfaction ratings of our visitors and exhibitors are also a clear indicator of the importance of the trade fair and the quality of the programme."

For example, more than half of the participants in the visitor survey for InterSupply 2023 stated that they liked it even better than last year. It is therefore no coincidence that 92 per cent of visitors want to take part again this year. The same figure also applies

to exhibitors at InterSupply. Here too, 92 per cent of participants are planning to attend again. The high level of satisfaction is underpinned by the constantly growing range of products and services provided by an ever-increasing number of exhibitors. The fact that more and more countries are also being represented at the event also ensures a positive response.

The consistently positive feedback has led to a doubling of the number of industry participants. There will be almost 140 exhibitors at the 8th edition, with 33 countries represented at InterSupply alone. Whether the USA, Mexico, Paraguay, Bangladesh, China or Lebanon, in addition to the majority of European nations, exhibitors from various parts of Asia and the American continents in particular will characterise the picture.

SUPPORTING PROGRAMME

The supporting programme for the trade fair duo InterTabac and InterSupply also includes more and more topics relating to the production of tobacco products. Top-class presentations and panel discussions offer participants the opportunity to delve deep into the current issues and challenges facing the tobacco industry – from the cultivation and production of raw materials to the finished products and solutions.

On Thursday, the first day of the trade fair, the event “Lessons Learned? – Discussion on the implementation of track and trace systems in the cigar industry to increase transparency and efficiency” takes place in



Top-class presentations and panel discussions

conference room Brügge from 2:30 to 3:30 pm. Renowned industry players such as Leonhard Klippan, Head of Customer Success at the software company Osapiens, Bodo Mehrlein, Managing Director of the German Cigar Manufacturers Association, Timothy Forman, Managing Director of Track & Solve, a provider of solutions tailored to the needs of the cigar market in terms of the Tobacco Products Directive (TPD), and Martina Kleinlagel, Managing Director of K. Kleinlagel, will discuss the latest developments in the field of track and trace and their significance for the entire value chain of the cigar industry.

In the presentation “Driving the Transition to Sustainable Filters – Are You Ready?” on Friday from 11:00 to 11:50 am in the London room, the speakers will shed light on the forward-looking topic of sustainable filter solutions. Experts such as Hugo Azinheira, Global Head of Innovation and Environmental, Social and Governance (ESG) at filter manufacturer Filtrona, Alice Jausaud and Frédérique Martinache, Product Manager Filtering Media and Senior Specialist Product Compliance and

Stewardship at SWM International, will discuss the challenges and opportunities of this important future topic under the moderation of Philipp Markl. For manufacturers of heat-not-burn products in particular, but also for the tobacco industry as a whole, this presentation offers valuable insights into the development of more sustainable products.

Immediately afterwards, from 12:00 to 12:55, the panel discussion “Global Trends in Tobacco Farmers Productivity”, also in the London room, will be dedicated to the global challenges and opportunities in tobacco cultivation. With participants such as Mercedes Vazquez, Chief Executive Officer of the International Tobacco Growers’ Association (ITGA), Ivan Genov, Manager Tobacco Industry Analysis at the ITGA, and Daniel Green, Managing Director of the US-based Burley Stabilisation Corporation, supplier and marketer of tobacco, this discussion will provide participants with a comprehensive overview of current developments in the agricultural sector. The speakers will also discuss how to secure a sustainable future for tobacco farmers.

In addition to these three highlights, the programme includes many other interesting presentations in which the respective experts will address future developments in various sub-sectors of the industry and provide participants with important information on how to secure and optimise their own business strategies, among other things. The complete programme can be found on the trade fair duo’s homepage. www.intertabac.de/en-gb/events

TJI

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THE EXPERTS IN WEAR AND SPARE PARTS





Despite their steady decline, cigarettes still generated 82 per cent of the world's tobacco and nicotine sales in 2023

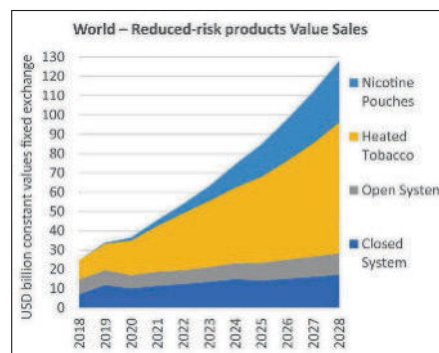
Tobacco market update

Raphael Moreau, Consultant at Euromonitor International, takes a closer look at the global cigarette and NGP market.

CIGARETTE SALES

Over the 5-year period from 2018 to 2023, the 4 per cent decline in overall cigarette volume sales globally might signal a relative resilience. However, once China is excluded, the comparable figure shows a 9 per cent fall. China is a notable outlier in the global cigarette consumption trends, with a broadly stable proportion of daily smokers. Superslim cigarettes repositioned as a more elegant proposition for consumers are increasingly smoked, as many manufacturers launched premium superslim cigarettes. The steepest declines in cigarette volume sales were seen in developed markets in 2023, reaching double-digit decreases in

Australia and the UK. Among other major global markets, Japan and the US recorded some of the steepest declines, at 33 per cent and 26 per cent, respectively. This was largely driven by a major shift towards



Source: Euromonitor International

reduced-risk products, namely heated tobacco in Japan and nicotine pouches gaining prominence in the US. However, the decline in cigarette sales remains driven not only by the shift to other categories but also by the market environment, notably the regulatory frameworks, excise increases and socio-economic factors including increased costs of living and lifestyle trends, with younger generations showing more health consciousness than their older peers. Only a few major emerging economies beyond China record significant growth in cigarette volume sales, with some large markets with a growing adult population, like say Bangladesh and India, also seeing a rise in the total smoking population.

Despite their steady decline, cigarettes still generated 82 per cent of the world's tobacco

and nicotine value sales in 2023, down from 88 per cent in 2018. Unlike reduced-risk products, characterised by their high volatility, notably due to sudden changes in legislation, technological developments and consumer preferences, cigarettes follow a more predictable trend in their sales trajectory.

HEATED TOBACCO

Heated tobacco accounted for 42 per cent of global value sales of reduced-risk products in 2023, up from 28 per cent in 2018. Thanks to the launch of more affordable heated tobacco devices across many markets in 2023, heated tobacco succeeded in appealing to an ever-wider audience among adult smokers who would otherwise continue to smoke cigarettes. The migration towards heated tobacco was particularly strong in Italy, Japan and South Korea. Competition in heated tobacco products continued to intensify in 2023 and early 2024, with the aggressively priced Hyper X2 devices by British American Tobacco (BAT) entering new markets including South Korea in 2023, while Japan Tobacco International (JTI) plans to enter over 20 new markets globally with the Ploom X devices by the end of 2024, following its launch in several markets in Western Europe in the first half of the year. At the end of 2023, Philip Morris International (PMI) offered the IQOS Iluma brand in around 50 markets globally, up from fewer than 30 markets one year earlier, including by entering large markets such as Canada, Malaysia and Saudi Arabia.

Heated tobacco will play a key role in PMI's strategy to reach its target of generating over 50 per cent of its revenues from smoke-free products by 2025, up from around 33 per cent in 2023. The company estimates that the number of IQOS users will increase from 27 million to 40 million over the same period. BAT has similarly ambitious targets, with the projected number of users set to increase from 24 million to 50 million by 2030.

While recent new market entries have focused on high-income countries, future growth prospects for heated tobacco remain the strongest in low and middle-income countries, where the vast majority of the world's cigarette smoking population resides and where heated tobacco has mostly remained a niche product. In more mature markets, the recent launches of tobacco-free sticks in several European countries by major players, notably BAT with veo and PMI with Levia, are also expected to contribute to give a new boost to the number of users and sustain the category's expansion.

E-VAPOUR

Among e-vapour products, sales of closed system single-use continued to record an exponential growth in 2023, driven by legal loopholes allowing their wider availability at low prices. However, this trend is set to be reversed, as their growing popularity among teenagers to whom they appeal thanks to a wide variety of fruity flavours has raised alarm among health authorities. The

NEED MORE INFO?

Euromonitor International is the world's leading provider of global consumer market intelligence and cooperates with Tobacco Journal International on tobacco issues. For further information about Euromonitor's latest tobacco industry research please visit: www.euromonitor.com/tobacco



opaque chemical composition of the liquids and the use of synthetic nicotine, for which no health studies are available, also add to these concerns. This has led to the approval of new legislation to ban disposable vapes in several countries including Australia, Belgium, France and the UK set to come into effect from 2024 or 2025. A more restrictive legal framework for these products is expected globally, notably through bans on flavours, likely to be adopted in more EU countries and covering all vaping products. Major brands including Elfbar, Lost Mary and Vuse Go by BAT will therefore increasingly focus on reusable products featuring replaceable pods and USB charging ports in order to remain present in these markets.

Raphael Moreau



More cigar trends

The organisers have announced that there will be a particularly large number of exhibitors from the cigar segment at this year's InterTabac in Dortmund.

Innovations, trends and another look into the future of the tobacco industry are what trade visitors can expect at InterTabac and InterSupply in Dortmund this year between 19 and 21 September. Numerous well-known brands and manufacturers from the cigar segment and young industry representatives will once again use this forum as an opportunity to present their latest creations to an international trade audience. Retailers looking for new product ideas and trade visitors in search of exciting discoveries will find inspiration at the shows.

ONCE AGAIN: LOTS OF EXHIBITORS

From classic tobacco products such as cigars, cigarettes and pipe NGPs such as e-cigarettes, e-liquids, tobacco heaters, cannabidiol (CBD), point-of-sale products and the entire gamut of shisha and snus – InterTabac and InterSupply bring the broad spectrum of the industry to life year after year. A varied supporting programme with informative presentations and entertaining events that encourage networking and interaction promises to be highly informative and entertaining.

The cigar segment has been 'core territory' at InterTabac since the very beginning. Trade visitors can look forward to a varied experience in Dortmund as renowned manufacturers and up-and-coming producers present their exquisite creations. Specialist retailers have the opportunity to discover new trends, enjoy tried-and-trusted classics and benefit from the exhibitors' expertise. Augmenting the broad range of tobacco products will be a supporting programme including various cigar-related events. The highly popular cigar pairings and blending workshops will also be making an appearance.



INTERNATIONAL EXHIBITORS

Over 100 exhibitors from the cigar segment alone have already secured their stands. DREW ESTATE from the US is just one of them, and is known for its innovative and creative approaches in the cigar industry. With its 'Liga Privada' line, it has gained a loyal following among connoisseurs who appreciate the complex flavours and high quality. The Caldwell Cigar Company will also be travelling to Dortmund from the US. Caldwell has built a loyal following with lines such as 'The King is Dead' and 'Long Live the King' and is known for its artistic packaging and brand identity.

Joya de Nicaragua S.A., known as one of Nicaragua's leading cigar brands and famous for its strong and aromatic cigars, will also be at the show. Popular lines such as 'Antaño' and 'Clásico' reflect the country's rich tobacco heritage and offer smokers intense depths of flavour. Other highly respected manufacturers from Nicaragua will also be in attendance at Dortmund, including ALFAMBRA CIGARS S.A.

Valentino Siesto Premium Cigars is from the Dominican Republic, one of the most

respected parts of the world when it comes to cigar production. The brand is known for its high-quality tobacco that takes a long time to mature. De Los Reyes Cigars SRL and Ritmo Cigars LLC are also bringing along flavoured varieties from the Dominican Republic.

Meanwhile, Germany's cigar credentials will be represented by Don Stefano Zigarrenmanufaktur GmbH, among others. This still young brand attaches great importance to quality and uses carefully selected tobaccos combining balanced flavour with top-rate workmanship. Kleinlagel OHG is a company with a rich heritage in importing and selling high-quality cigars, offering cigar lovers a carefully curated selection of premium cigars. Complementing the German line-up will be BOSSNER Golden Mile GmbH, Bentley Tobacco GmbH and others.

Numerous other international exhibitors will also be taking part, highlighting the global relevance of the twin shows. These include Chateau Diadem, J. Cortès Cigars N.V. Vandermalier Cigar Family, Casa Turrent S.A. DE C.V., SINDITABACO BA, Tabacos de Costa Rica and Fabrica de Puros International, and LAMPERT INTERNATIONAL S.A. and the Longfiller Company.

TJI

New feature for pouches

This year's InterTabac and InterSupply between 19 and 21 September will introduce a new 'PouchXchange' – a 'Modern Oral Products Networking' party for the growing pouch and snus industry, and the first of its kind ever.

The tobacco industry is constantly on the move, as can be seen by the introduction of various next-generation products (NGPs), with a vast array of new products landing on the market. In this fast-moving environment, InterTabac and InterSupply are constantly evolving to provide information all the latest information. As a result, the trade show is now being expanded to include a new, exciting feature: 'PouchXchange' which will put the increasingly popular nicotine pouches and snus centre stage at this year's twin shows.

NEW NETWORKING PARTY

The new 'PouchXchange' feature will be introduced at InterTabac 2024 – a 'Modern Oral Products Networking' party for the growing pouch and snus industry, and the first of its kind ever. At the event, which starts at 18:00 hrs on 20 September, manufacturers, suppliers, dealers and scientists will meet to connect, find out more about the products, make new contacts and



initiate or maintain business relationships in a relaxed atmosphere complete with finger food, drinks and lounge music. The show organisers have succeeded in attracting high-calibre support within the industry for the new feature. Nicopods ehf. will attend the evening event as presenting partner. Iceland's only nicotine pouch manufacturer is known for the high quality of its products and its 'ICE' nicotine pouches which are available in a variety of flavours. Three other major international names are involved as key sponsors: Indian manufacturer Dholakia, which in addition to nicotine pouches also offers snuff in conventional and fruity flavours; young UK-based

company Übbs, which offers six types of pouches manufactured to pharmaceutical standards; and Luna Corporate from Poland, which manufactures and distributes various brands including '77 Nicotine Pouches' and vaping products.

The new event will be complemented by additional sponsors including Thor and Luxembourg-based Heintz van Landewyck S.à.r.l. as well as N.G.P Tobacco ApS from Denmark and Vont from Sweden, the country where nicotine pouches originated. Sabine Loos, Managing Director of Westfalenhallen Unternehmensgruppe, is convinced the new event is going to add further value for visitors to the twin shows and for the industry itself: "The growing demand for tobacco-free and smokeless alternatives opens up exciting opportunities in this growing market. PouchXchange is an innovative forum that will be a unique meeting place for all players in the world of pouches and snus products. It really is a valuable addition to the twin shows. The introduction of such a unique event feature emphasises once again that InterTabac and InterSupply are always right at the forefront of industry trends."

TJI

Photo: Marie Mayer

Global Leaf Tobacco Company Limited is a vertically integrated enterprise, managing every step of the production process from seed to finished product. With a state-of-the-art Green Leaf Threshing unit, Primary Manufacturing Department, DIET unit and Stem processing unit, we strive to maintain the highest standards in providing high-quality tobacco products to customers around the world. Join us on our journey towards a better future for ourselves, our farmers, and the tobacco industry.

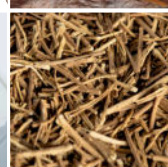
OUR PRODUCTS

- UNMANUFACTURED TOBACCO
- REDRIED STEM
- CUT RAG TOBACCO
- CUT ROLLED EXPANDED STEM
- TOBACCO SCRAP
- ROLL YOUR OWN TOBACCO
- DIET TOBACCO
- OEM/OD CIGARETTES



GLTCL

Global Leaf Tobacco Company Limited



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FACTORY ADDRESS: Trimohoni, Barkhada, Kushtia, Bangladesh
WEBSITE: www.gltcbd.com
CONTACT EMAIL: info@gltcbd.com, agbashir@gltcbd.com
CONTACT PHONE: +8801712298029, +8801775400370



Conference programme

Twin fairs InterSupply and InterTabac offer a wide range of high-quality information in the form of contributions, impulses, talk rounds etc. All programme items during the trade fair are **free of charge** for all trade fair visitors.

Thanks to **AI translation** provided by Interprefy, you can follow the presentations in German and English via QR code on site and with your own headset and smartphone.



Managing director Sabine Loos at the press conference

THURSDAY, 19 SEPTEMBER

Location: Conference Room London

13.00 – 13:30

Legal Challenges, Prospects and Future Projections in the Evolving Nicotine and Novel Tobacco Sectors

Speaker: Pablo Cano Trilla, Head of Legal Analysis at TobaccoIntelligence / TamarindIntelligence

13:30 – 14:00

Retail Innovation Technology – A secure future: anonymous age verification with MyCheckR

Speaker: John Vallis, Senior Business Development Manager at Innovative Technology Ltd

14:05 – 14:30

From Disruption to Opportunity: The pivotal role of players in shaping the future of nicotine industry

Speaker: Maaran Nadarajah, Innovation Director at FILTRONA

14:30 – 15:30

Future of Nicotine Technologies: Innovations and Advances in NGP products

Let's talk about innovations with...

Douglas Dunlap, Chief Commercial Officer Greentank Technologies

Ramin William Warda, Co-founder and COO VONT

Dustin Dahlmann, President & Co-founder Independent European Vaping Alliance, Chairman of the Board Alliance for Tobacco-Free Enjoyment (BfTG)

Moderation: Marc Reisner, Editor-in-chief DTZ, TJI

15:30 – 16:15

tba

16:15 – 16:45

A new era of interrelationships between consumers, tobacconists and manufacturers

Speaker: Pedro J. Taurá, CEO at New Generation Tobacco International – NGTobacco

Location: Conference Room Brügge

14:00 – 14:30

The Changes Political and Regulatory Landscape for Cigars in the US and Beyond

Speaker: Joshua Habursky, Executive Director at Premium Cigar Association

14:30 – 15:30

Lessons Learned? – Discussion on the implementation of track and trace systems in the cigar industry to increase transparency and efficiency

Let's talk about the latest developments...

Leonhard Klippan, Head of Customer Success Osapiens

Bodo Mehrlein, CEO German Cigar Manufacturers Association

Timothy Forman, CEO Track & Solve

Martina Kleinlagel, CEO K. Kleinlagel



Awarding of the InterTabac Stars by DTZ



Talks, discussions and much more

FRIDAY, 20 SEPTEMBER

Location: Conference Room London

11:00 – 11:50

Driving the Transition to Sustainable Filters – Are You Ready ?

Speaker: Hugo Azinheira, Global Director, Innovation and ESG, Filtrona

Alice Jaussaud, Product Manager Filtering Media, SWM International

Frédérique Martinache, Senior Specialist Product Compliance and Stewardship, SWM International

Moderation: Philipp Markl

12:00 – 12:55

Global Trends in Tobacco Farmers Productivity

Panel discussion: Mercedes Vazquez, Chief Executive Officer ITGA

Ivan Genov, Manager Tobacco Industry Analysis ITGA

Daniel Green, CEO Burley Stabilization Corporation

13:00 – 13:25

Industry developments and regulatory environment in the tobacco and nicotine sector

Speaker: Raphael Moreau, EUROMONITOR INTERNATIONAL

13:30 – 13:55

Sustainable future: the innovative recycling project of...

tba

14:00 – 14:25

Tobacco-Free Nicotine Pouches and Their Potential Contribution to Tobacco Harm Reduction: A Scoping Review – Imperial Brands

Speaker: Dr Erika Grandolfo, Senior Medical & Scientific Affairs Officer/Group Science and Regulatory Affairs, Imperial Brands Science ►





14:25 – 14:50

The increasing role of STC Nicotine – Sustainable, Traceable and Compliant Nicotine Manufacturing – CHEMNOVATIC

14:50 – 15:15

The Science Behind Tobacco Harm Reduction – BAT

Speaker: Dr Mark Forster, Scientific Services Manager BAT

15:15 – 15:40

Global Innovation & Product Development: Perspectives from Consumer Science & Regulatory Insights

Speaker: Dr. Jessica Zdinak, Owner + Chief Research Officer (CRO) ARAC Science

15:40 – 16:05

SCIENCE #nextgenerationproducts #tobaccoharmreduction tba

16:15 – 17:15

Latest news about nicotine pouches – regulations hosted by NNPA

Speaker: Erwin Aubel, Head of NGP Landewyck

Host: Jonas Lundqvist, CEO Nordic Nicotine Pouches Alliance (NNPA.EU)

Location: Conference Room Brügge

11.00 – 12.00

Masterclass: Optimizing Logistics in the time of TrackNTrace

Speaker: Ariel Garcia Mugica / CEO Grupo TPG

David Fernandez de León / Business Development Grupo TPG

12.30 – 13.15 | TBA

13.30 – 14.15 | TBA

14.30 – 15.15 | TBA

16.00 – 17.00

Presenting the latest C.E.D.T. survey on tobaccoists in Europe

Speaker: Peter Schweinschwaller & Manfredi Maria Marchese

SATURDAY, 21 SEPTEMBER

Location: Conference Room London, Entrance North

12:00 – 13:00

Awarding of the InterTabac Stars by DTZ

Every year, “Die Tabakzeitung” awards the “InterTabac-Stars” award. Visitors to the trade fair can vote for their favourites in various categories.

(Correct at time of writing, 08 August 2024)

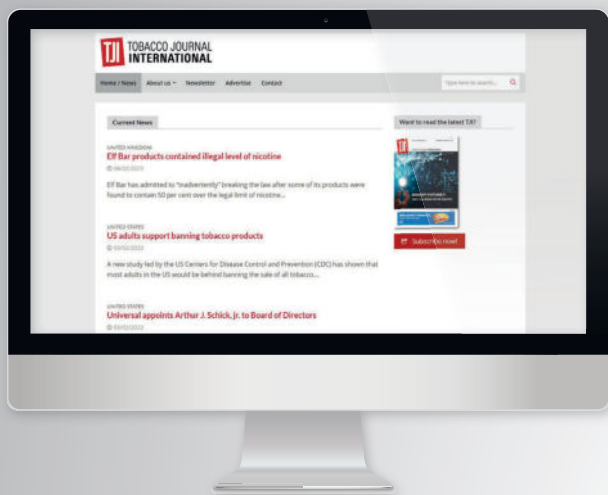


Complete programme and events

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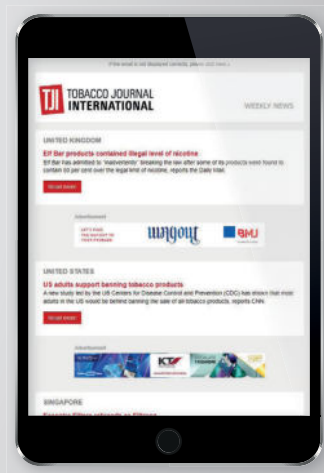
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ALPHABETICAL LIST OF EXHIBITORS

A

Adroit Naturals Pvt Ltd
 Agos Green SRL
 Agroduhan d.o.o.
 Aiger Engineering Ltd
 Ali Machinery Dubai
 Alliance One International LLC
 American Blends Inc.
 AmeriNic, Inc.
 Anaroma Flavor Co.
 Anhui QIAO FENG package printing co.,ltd
 Applied Research and Analysis Company
 ARD FILTERS FZC
 Argeville
 ATD Machinery

B

B & M Industrial Services GmbH
 BILNET PRINTING
 BMS Filterrods Industry
 Brasfumo Indústria Brasileira de Fumos Ltda
 Bukit Muria Jaya, PT.
 Burley Stabilization Corporation

C

Cerulean
 Chubby Gorilla Europe B.V.
 Chuzhou Cigarette Material Factory
 Comas S.p.A.
 CONTRAFNICOTEX-TOBACCO GmbH
 Crown Engineering FZC

D

Deltafina S.r.l.
 Dongguan City Jingli Can Co Ltd
 Dongguan Moki Technology Co., Ltd.

E

EAST ASIA TEXTILE TECHNOLOGY LTD
 EkotechLAB
 ELSO FLAVOR & FRAGRANCE
 Ensa Machine Bouw BV
 EVE Energy Co., Ltd.

F

FCV German Leaf GmbH & Co.KG
 Filtrona Pte Ltd
 FLAVORIQ
 FLY-MAK MAKINE GIDA TURIZM TASIMACILIK INSAAT SA
 Focke & Co (GmbH & Co. KG)

G

3.D21 G.D S.p.A.
3.A20 GlobalFilters S.A.
3.A06 GLOBAL LEAF TOBACCO COMPANY LIMITED
3.C46 Global Tobacco Ltd
3.B12 Golden Leaf Tobacco Company
3.B22 Guangzhou Reyeah Technology Co.,Ltd
3.D36 Guizhou Landerlee Extraction Technology Co., Ltd
3.A66/3.A02

H

3.A24 HAINING TENGDA MACHINERY CO., LTD.
3.A30 Hertz & Selck GmbH & Co.
3.F22 Hertz Flavors KG
3.H26 Hoffmann The Tin
3.D08 Hongkong Mrea tech Co., Ltd.
3.E28 HTL
 HTL-DHT
3.E12 huabao international holdings limited (shenzhen huazhu bio-
3.D12 technology development co.,ltd.)
3.A26 Hubei Heno Biological Engineering Co.,Ltd
3.A29 Huzhou Luke New Material Co.,Ltd.
3.B20
3.F30

I/J

IDK Corp.
 IMA SPA
3.C16 Imatec sarl
3.E08 Inexto SA
3.A25 Innovia Films Ltd
3.C16 International Tobacco Machinery Sp. z o.o.
3.A48 Italian Flair S.r.l
3.C14 ITGA – International Tobacco Growers’ Association
 Jaylu International Co., Ltd. / Yumin Corporation
3.A66/3.A02 JBT Sp. z o.o.
3.A40 Jiangsu Stars Biotech Co., Ltd
3.F14 Jindal Drugs
 Jochamp Machinery
 Joo@Meng Holding Pte.Ltd

K/L

3.A18 K. R & Co
3.F25 Kevision Systems
3.A04 KVM LLC
3.E35 Körber Technologies GmbH
3.B18 Lancaster Leaf Tobacco Company of Pennsylvania, Inc.
3.D10 Lukowa Tobacco Company Sp. z o.o.
3.D28
3.A44
3.D24
3.D34

3.C16
3.A28
3.C30
3.B02
3.E04
3.F14
3.E18

3.E34
3.C50
3.A44
3.B26
3.F14
3.F26
3.A66/3.A02

3.E42
3.C26
3.E14

3.C23
3.C44
3.D38
3.G28
3.A12
3.F16
3.B16
3.B15
3.A07
3.A10
3.D18
3.F04
3.A23
3.E33

3.A31
3.E44
3.E02
3.C02/3.B40
3.A66/3.A02
3.D06

M/N/O

M Tobacco LTD
 MANE SA
 Manufacture Royal Des Tabacs
 McAirIaid's Vliesstoffe GmbH
 Merz Verpackungsmaschinen GmbH
 MICROTEx INTERNATIONAL
 Molins
 Murtra Nonwovens
 MXTOBACCO di Massimo Mantovanelli
 My Fine (Hongkong) Technology Limit
 Nemuno Banga LLC
 NICOS GLEOUDIS KAVEX S.A.
 Nonwovenn
 OemMak End. Müh. Ith. Ihr San.Tic.Ltd. Sti.
 Ompack S.L.
 Optimum nv
 Origin
 osapiens Holding GmbH

P/Q/R

pester pac automation GmbH
 PIDILITE INDUSTRIES LTD
 Quzhou Nova Co., Ltd
 Right Pack Ltd

S

Sasib S.p.a.
 Schweitzer Mauduit International S.A.R.L
 Seluz Fragrance & Flavor Company
 Senzani Brevetti Spa
 Shanghai Chengxiang Machinery Co.,Ltd
 Shanghai Shunho International Ltd.
 Shenzhen AUJOO International Logistics Co., Ltd.
 Shenzhen Borui Biotechnology Co., L Shajing Street, Baoan District
 Shenzhen Hosto Freight Forwarding Co., Ltd
 Shenzhen ToaLink CBEC Logistics Co. Ltd.
 Shenzhen YTOO Biology Co., Ltd.
 Shenzhen Yueche Network Technology
 Shenzhen Zinwi-Tech Co., Ltd.
 Sichuan Jinfeng Paper Co., Ltd.
 Sidsam Formilan Machines Pvt. Ltd.
 Sijara International Manufacturing, S.A. de C.V.
 Silver Logistics LB SAL
 Socotab Frana S.A.
 SOLIDUS Tobacco
 Solbourg Machinery
 Spikker Specials B.V.
 Star Agritech
 STB GROUP S.r.l
 SUNPACK SOLUTIONS PVT LTD

T

3.C12 TABACUM INTERAMERICAN COMERCIO E EXPORTAÇÃO
3.D32 LTDA **3.A62**
3.D20 Tangshan Hancheng Technology Co. Lt **3.C22**
3.E06 TANNPAPIER GmbH /TANN GROUP/TANN Holding **3.A38**
3.D04 Tianjin Huayi Co.,Ltd **3.C08**
3.C52 Tobacco Asia October Multimedia Co. Ltd **3.C10**
3.C16 Tobacco of Poland Sp. z o.o. **3.B14**
3.E26 Tobacco-Review International **3.C04**
3.C54 Tobacco Technology, Inc. **3.A66/3.A02**
3.F14 Tone Parts Electronics Co., Ltd **3.E17**
3.B28 Tradematt (Henan) Industry Co., Ltd. **3.C24**
3.C40 TRASFORMATORI TABACCO ITALIA Soc. Coop. Agr. **3.E32**
3.C38

U

3.B13 Unicruz Tobacco Processing **3.C28**
3.A34 Universal Leaf Africa **3.A66/3.A02**
3.D14 Universal Leaf (Asia) PTE LTD **3.A66/3.A02**
3.E21 Universal Germany GmbH **3.A66/3.A02**
3.A64 Universal Leaf Tobacco Poland Sp. z o.o. **3.A66/3.A02**
 Universal Leaf Tobacco Company, Inc. **3.A66/3.A02**
3.B36 UTM Pte Ltd **3.C36**
3.C42

Y/Z

3.A16 Yunnan Reascend Tobacco Technology (Group) Co., Ltd **3.D40**
3.D17 YURI GAGARIN PLC **3.A36**
 YWOO Tech **3.G18**
3.C16 zhejiang huafeng paper technology co., ltd. **3.A22**
3.D30 ZHEJIANG KAIFENG NEW MATERIAL LIMITED BY SHARE
3.D22 LTD **3.E16**
3.A05 Zhejiang WellVast Packing Products Co. Ltd. **3.D02**
3.G33 ZHUHAI RUNDU Pharmaceutical Co.,Ltd **3.G18**
3.B11
3.F14

3.F14
3.F12
3.F27
3.G18
3.G18
3.F14
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3.D26
3.C32
3.A08
3.A66/3.A02
3.F29
3.G34
3.A32
3.B32
3.F03
3.D15

LIST OF EXHIBITORS

Adroit Naturals Pvt Ltd

901, Sheetal Complex, Diwalipura, Vadodara – 390007, Gujarat (INDIA)

Phone: (+91) 6358–748–078

E-mail: jeet@adroitnaturals.com

Website: <https://adroitnaturals.com/>

Stand contact: Jeet Makadia

Products/Services: US FDA Registered & WHO cGMP Certified Manufacturer of Pharmaceutical Grade Pure Nicotine EP/USP & Nicotine Salts with NEAR ZERO IMPURITIES.

Stand 3.D21

Agos Green SRL

Stand 3.A20

Agroduhan d.o.o.

Nikole Subic Zrinski 30, 33520 Slatina, Croatia

Phone: (+385) 33551422

E-mail: agroduhan@agroduhan.hr

Website: www.agroduhan.hr

Stand contact: Drazen Vujcic

Products/Services: Agroduhan d.o.o. for agricultural production and services, Croatia, Slatina, Nikola Šubić Zrinski 30.

Primary activities of our company are production of tobacco sort FC VIRGINIA in cooperation with individual agricultural farms, production of FCV on its own plantation, tobacco purchase from the cooperation, processing of tobacco and sale of unprocessed pressed tobacco for cigarette industry

Stand 3.A06



Aiger Engineering Ltd

Vasil Levski Blvd. 246, Plovdiv, Bulgaria

Phone: (+359) 32 905 000

E-mail: sales@aiger.com

Website: www.aiger.com

Stand contact: Ivan Shishmanov

Stand 3.C46

Ali Machinery Dubai

Factory M00464 STREET N300 JEBEL ALI FREE ZONE DUBAI

Phone: (+971) 55 453 0226

E-mail: faiz@orchid tobacco.com

Website: www.orchid tobacco.com

Products/Services: Ali Machinery Dubai offers a complete one-stop solution for all your tobacco and cigarette machinery needs, from producing cigarettes to packing and wrapping. We provide a wide range of machinery, including tobacco cutters, filter rod makers, and tobacco reclaimers, along with spare parts for all these machines. Our comprehensive services are designed to support your production process seamlessly.

Stand 3.B12

Alliance One International LLC

8001 Aerial Center Parkway, Post Office Box 2009, Morrisville, NC 27560–2009, USA

Phone: (+1) 919–379–4300

E-mail: roorchin@aointl.com

Website: www.aointl.com

Stand contact: Rob Orchin / Sam Southon

Products/Services: Alliance One International is an agricultural company that delivers value-added products and services to businesses and customers, and is a trusted provider of responsibly sourced, independently verified, sustainable and traceable products and ingredients.

Stand 3.B22



American Blends Inc.

571 Bailey Road, Keysville, VA 23947–3600 USA

E-mail: info@rltob.com

Website: www.americanblendsinc.com

Stand contact: Michael Bailey / Andrew Marley

Products/Services: We finance, contract, grow, process & supply:

USA FC Virginia & Burley, Dark Air Cured, Cut Rag, Blended Strips

South American Dark Air Cured, Dark Fired – Cigar – Wrappers, Binders & Filler Tobacco Leaf

Stand 3.D36

AmeriNic, Inc.

P.O. Box 25099, Richmond, VA. 23260 USA

Phone: (+1) (804) 254–1355

E-mail: sales@amerinic.com

Website: www.amerinic.com

Stand contact: Jones Chun Lee

Products/Services: AmeriNic, a wholly owned subsidiary of Universal Leaf Tobacco (ULT), is a leading producer of liquid nicotine for electronic nicotine delivery systems.

Our natural nicotine is derived from tobacco sources and distilled to exceed United States Pharmacopeia (USP) standards, giving it a clean, consistent flavor and odor profile for improved e-liquid formulation quality. Proudly manufactured in the U.S., our facilities are fully FDA (cGMP) compliant and utilize some of the most robust quality control systems in the industry.

Stand 3.A66/3.A02

Anaroma Flavor Co.

Stand 3.A24

Anhui QIAO FENG package printing co.,ltd

No 109,nanjing road ,chengdong industrial park,chuzhou city, anhui province,china

Phone: (+86) 13516412982

E-mail: 13516412982@163.com

Website: www.ahqfbz.com

Stand contact: MRS WANG

Products/Services: Our company has a registered capital of 9.38 million US dollars. We mainly focuses on packaging and printing of cigarettes, with an annual output of 800000 large boxes of cigarettes packaging and printing products.

Stand 3.A30



Applied Research and Analysis Company

4990 Sadler Place, P.O. Box 2472, Richmond, VA 23223

Phone: (+1) 804-921-3431

E-mail: adshumate@aracscience.com

Website: www.ARACscience.com

Stand 3.F22



ARD FILTERS FZC

P.O. Box 4856, WH 229, Fujairah Free Zone II, Fujairah, United Arab Emirates

Phone: (+971) 92282566. (+971) 502525427

E-mail: amiralidharamsey@ardfilters.com

Website: www.ardfilters.com

Stand contact: ARD FILTERS FZC

Products/Services: -Manufacturing & Trading of Filter Rods, Papersacks, Plastic Materials, Adhesives and Chemicals, and Tobacco Trading, and Filter Rods Manufacture with Tobacco **Stand 3.H26**



Argeville

Domaine d'Argeville BP 1202, 06254 Mougins Cedex

Phone: (+33) 04.92.92.43.43, (+33) 04.92.92.42.83

E-mail: contact@argeville.com, julie.duhez@argeville.com

Website: www.argeville.com

Products/Services: Argeville, an independent French company founded in 1921, specialises in creation and production of fragrances, flavours and ingredients. International openness is at the heart of Argeville's development with centers based in Bangkok, Ho Chi Minh, Guangzhou, Dubai, Mumbai, Johannesburg, Bogota. Argeville's flavour activity has already positioned itself as a strong challenger by offering disruptive products in line with the company's „Let's dare“ approach. Our flavours range covers all nicotine and non nicotine applications. We have a strong expertise in flavours for Tobacco, Shisha and Next Generation Products. **Stand 3.D08**

ATD Machinery

Smaragdweg 30, 5527 LB, Hapert, The Netherlands

Phone: (+31) 497 786 500

E-mail: info@atdmachinery.nl

Website: www.atdmachinery.com

Stand contact: Suzan van Kemenade

Products/Services: ATD Machinery is your partner for labeling, packaging and production solutions. Are you looking for a machine that can take care of your packaging, labeling or production process? ATD machinery is equipped to live up to the highest standards to handle your products with great care. We firmly believe that whatever the challenge, we can create the machine that is the answer. **Stand 3.E28**

B & M Industrial Services GmbH

Max-Planck-Str. 81, 27283 Verden/Aller

Phone: (+49) 4231 97137-50

E-mail: info@bmindustrial.de

Website: www.bmindustrial.de

Stand contact: Dirk Bammann

Products/Services: We supply machines for application of tax stamps or safety labels to tobacco, cigar, e-cigarette or cannabis products. Further we supply weighing equipment for tobacco and cannabis products. **Stand 3.E12**

BILNET PRINTING

DUDULLU ORG. SAN. BOL. 1.CAD N:16 UMRANIYE ISTANBUL TURKIYE

Phone: (+90) 4444403

E-mail: sezersezen@bilnet.net.tr

Website: www.bilnet.net.tr

Stand contact: SEZER SEZEN

Products/Services: BLANKS, OUTERS AND INNER FRAME PRODUCTION. 8 COLORS PRINTING ON SINGLE PASS, HOTFOIL, EMBOSS, DEBOSS APPLICATIONS. AUTOMATIC QUALITY CONTROL AND INSPECTION, ZERO DEFECTED PRODUCT ON DELIVERY. **Stand 3.D12**

BMS Filterrods Industry

Stand 3.A26

Brasfumo Indústria Brasileira de Fumos Ltda

Avenida das Indústrias, 130 | Venâncio Aires | RS | Brasil

Phone: (+55) 51 3738 4500

E-mail: brasfumo@brasfumo.com.br

Website: www.brasfumo.com.br

Stand contact: Roberto Muller – 55 51 99964 1966

Products/Services: High Quality Cut-Rag, Consulting and Services.

Located in Venâncio Aires, southern Brazil, in the main tobacco-producing hub, Brasfumo has been on the market for more than 30 years, both in the production, with associated producers, as well as in the processing of tobacco leaves. We operate from the field, together with the producers, through the final product, that is, with full production verticalization.

We develop and produce Taylor-made cut-rag blends, according to customers' final product specifications. To achieve this, we purchase tobacco in strips from many different origins and develop exclusive casings and flavors for each project, with high quality ingredients.

Brazilian green tobacco purchased from our growers is processed in our own threshing and drying facilities located in Venâncio Aires. We offer a wide range of Flue-Cured and Burley tobacco in strips.

Our products – Brazilian tobacco strips, cut-rag blends and filters – are exported to various markets, such as South America, North America, Europe, Middle East, Asia and Africa. **Stand 3.A29**



Bukit Muria Jaya, PT.

Jl. Karawang Spoor, Telukjambe, Karawang, West Java, Indonesia

Phone: (+62) (267) 601030

E-mail: info@bmjpaperpack.com

Website: https://www.bmjpaperpack.com

Stand contact: Yohanes Priatama

Products/Services: BMJ is your world's number-one partner in specialty paper and packaging by responsibly providing high-value products to our customers. With sustainability goals in mind, we exceed the industry's standard through intimate knowledge of customers' articulated expectations, service excellence, high productivity, high quality, and rapid innovation. We are the partner of choice of many leading players in the industry. **Stand 3.B20**

Burley Stabilization Corporation

Stand 3.F30



Cerulean

Rockingham Drive, Linford Wood East, Milton Keynes, Buckinghamshire, MK146LY, UK

Phone: (+44) 1908 233833

E-mail: info@cerulean.com

Website: www.cerulean.com

Stand contact: Matilde Pannella

Stand 3.C16

Chubby Gorilla Europe B.V.

Smitspol 4a, 3861 RS, Nijkerk, Netherlands

Phone: (+1) (844) 365-5218

E-mail: sales@chubbygorilla.com

Website: www.chubbygorilla.com

Products/Services: Chubby Gorilla® was founded with one primary goal in mind: to make great packaging products that people love using. From unique designs to the high-quality materials that we use in our packaging products, our talented team works tirelessly to create aesthetically unique products that meet the consumer's needs. Chubby Gorilla® has been awarded over a hundred patents and registered designs and serves over 100 countries across the globe. **Stand 3.E08**

Chuzhou Cigarette Material Factory

Stand 3.A25

**Comas S.p.A.**

Via Cendon, 1, Silea (Treviso) – IT
 Phone: (+39) 0422360514
 E-mail: comas@comastm.it
 Website: www.comasitaly.com
Stand contact: Matilde Pannella

CONTRAF-NICOTEX-TOBACCO GmbH**Crown Engineering FZC****Deltafina S.r.l.**

Via Monte delle Gioie 1/c, 00199 Rome, Italy
 Phone: (+39) (06) 853 03354
 E-mail: deltatina@deltatina.com
 Website: www.universalcorp.com

Stand contact: Jones Chun Lee

Products/Services: Deltafina S.r.l. specializes in buying, processing and selling unmanufactured tobacco throughout the European Union (EU). Our experience in Europe's tobacco production market enables us to meet the high-quality standards of our customers, and provide them value-added products and services including Blending, Casing and Toasting.

Dongguan City Jingli Can Co Ltd**Dongguan Moki Technology Co., Ltd.****EAST ASIA TEXTILE TECHNOLOGY LTD**

C1108 WANDA PLAZA 526 NIANJIABANG ROAD ZHOUPU ZHEN PUDONG SHANGHAI 201318. CHINA
 Phone: (+86) 2120965628
 E-mail: eastasiafiberltd@live.com
 Website: www.eastasiatextile.com

Products/Services: Manufacturers of Cigarette Filter Raw Materials.**EkotechLAB**

Jasia i Malgosi 1, 83-010 Straszyn, Poland
 Phone: (+48) 503 743 671
 E-mail: biuro@ekotechlab.pl
 Website: www.ekotechlab.pl

Stand contact: Joanna Klein

Products/Services: Our company specializes in providing cutting-edge solutions for quality control and testing within the tobacco and e-cigarette/vapour industries. We offer state-of-the-art laboratory services aimed at ensuring compliance, safety, and product excellence. Our expertise spans analytical testing, regulatory compliance assessments, and research and development support. Whether you require precise testing methodologies for tobacco products or e-cigarette/vapour formulations, we are committed to delivering reliable results and strategic insights to meet your industry needs.

Stand 3.C16**Stand 3.A48****Stand 3.C14****Stand 3.A40****Stand 3.F14****Stand 3.A18****Stand 3.F25****ELSO FLAVOR & FRAGRANCE**

Dogu Sanayi Sitesi 11. Blok No: 9-12 34197 Yenibosna –Bahcelievler /ISTANBUL – TURKEY
 Phone: (+90) 2126536468
 Website: www.elsokimya.com

Stand contact: FERHAT EKSI

Products/Services: Elso Flavor & Fragrance company is one of the oldest flavor and fragrance companies in the region, and has been servicing its clients since 1949. Elso Flavor & Fragrance company uses state-of-the-art instruments and software and a dedicated team of flavorists and technical experts to enhance and renew its product portfolio based on current market sales, upcoming trends, and own creations. All newly created flavors & fragrances are tested by experts in the end products for which they are created, including flavors created for shishas, cigarettes, and vapes in order to ensure that the flavor meets the quality standards. Elso Flavor & Fragrance is based on the Quality Assurance rules and regulations of the ISO 9001, FSSC 22000, Halal, Kosher, and GMP certifications that we have received from internationally accredited organizations.

Stand 3.A04**Ensa Machine Bouw BV**

Brouwer 8, 5521 DK, Eersel, The Netherlands
 Phone: (+31) 497 517 645
 E-mail: sales@ensa.nl
 Website: www.ensa.nl

Stand contact: Erwin van Kessel

Products/Services: Ensa is specialized in cigar making machines. From new machines, optimization, to overhauling existing machines, we provide all required parts and services. You can always rely on us!

Stand 3.E35**EVE Energy Co., Ltd.**

NO.38, Huifeng 7th Road, Zhongkai Hi-Tech Zone, HuiZhou, Guangdong
 Phone: (+86) (0)752-2630809
 E-mail: sales@evebattery.com
 Website: https://www.evebattery.com/en

Stand contact: Nicole Yin

Products/Services: Established in 2001, EVE Energy Co., Ltd. (hereinafter referred to as EVE) was first listed on Shenzhen GEM in 2009. After 23 years of rapid development, EVE is now a global lithium battery company which possesses core technologies and solutions for consumer batteries, power batteries and energy storage batteries. Deeply engaged in the vape market for 16 years, EVE's self-developed automated production line has achieved the 6th generation upgrade, providing comprehensive solutions for electronic atomizer battery "from CELL to PACK". Up to now, EVE has supplied over 1.8 billion electronic atomizer batteries to worldwide, serving the world's top 5 tobacco giants and famous electronic atomizer brands.

Stand 3.B18**FCV German Tobacco GmbH & Co. KG**

Im Bergfeld 5, 79189 Bad Krozingen, Germany
 Phone: (+49) 7633 8087870
 E-mail: info@fcv-german-leaf.com
 Website: www.fcv-german-tobacco.com

Stand contact: Elias Askaridis, Amin Yousefi

Products/Services: FCV German Leaf, is based in Bad Krozingen, Germany and is dealing with the well-known German Tobaccos, especially cultivated for the Shisha market. FCV German, is the main buyer of the German Crop, and produces specialised tobaccos blends, in the form of mini & standard strips. We do exports, in over 36 countries.

Stand 3.D10



Filtrona Pte Ltd

36 Robinson Road #17-01 Singapore, 068877

E-mail: filtersenquiry@filtrona.com

Website: https://filtrona.com/

Stand contact: Thia Yi Yi

Stand 3.D28

FLAVORIQ

Promenade Floor, Platinum Tower – Jumeirah Lake Towers – Dubai

Phone: (+971) 502294752

E-mail: info@flavoriq.com

Website: https://www.flavoriq.com/

Stand contact: Isabel.wilska@arethia.com

Stand 3.A44

FLY-MAK MAKINE GIDA TURIZM TASIMACILIK INSAAT SA

Stand 3.D24



MASTERPIECES OF GERMAN ENGINEERING

Focke & Co (GmbH & Co. KG)

Siemensstrasse 10, 27283 Verden / Aller (Germany)

Phone: (+49) 4231 8910

E-mail: sales@focke.com

Website: www.focke.com

Products/Services: Focke & Co. is a family-owned business that was founded more than 60 years ago by engineer Dr. h.c. Heinz Focke. His spirit of invention and original business strategy still characterize the company and are the basis for its continued success on the packaging machine market. Focke's two-pronged corporate philosophy was as simple as convincing: He wanted to provide packaging machines that conform to the highest quality standards and stand out for their efficient production, reliability and longevity. He insisted to design these machines according to the highest standards of engineering and produce them with the help of the very best manufacturing methods. Focke & Co. has lived up to these principles throughout the decades. The company has repeatedly set new benchmarks in terms of output and product quality. Their groundbreaking technologies in the field of motion control combined with components featuring extreme dimensional accuracy are highly acclaimed in the industry and live up to the company's claim to deliver masterpieces of German engineering. The Focke Group is an international Group of Companies that combines leading technological expertise from different Industries into a comprehensive and modular range of innovative Industrial and packaging solutions and advanced Services.

Stand 3.D34



a coesia company

G.D S.p.A.

Via Battindarno 91 40133 Bologna (BO) Italy

Phone: (+39) 051 6474111

E-mail: sales@gidi.it

Website: https://www.gidi.it/

Stand contact: Matilde Pannella

Stand 3.C16

GlobalFilters S.A.

Av. Emilio Bobadilla, Ed. Artani, 3° Piso, Paraná Country Club Hernandarias | Alto Paraná | Paraguay

Phone: (+595) 61 580 263

E-mail: globalfilters@globalfilters.com.py

Website: www.globalfilters.com.br

Stand contact: Roberto Muller / 55 51 99964 1966

Products/Services: GLOBALFILTERS: THE MOST ADVANCED TECHNOLOGY IN FILTERS.

Gathering the know-how of its technical team and state-of-the-art equipment, GlobalFilters produces a wide range of highly technological filters, providing its customers with products under a strict quality control, due to the agility and flexibility of its large plant.

Together with SAF – South American Filters, GlobalFilters now produces filters for the most demanding brands within the industry in South America, reinforcing the union of two great companies, in behalf of innovation and technology.

Stand 3.A28



GLOBAL LEAF TOBACCO COMPANY LIMITED

Trimohoni, Barkhada, Kushtia, Bangladesh

Phone: (+880) 1712298029

E-mail: info@gltcdbd.com

Website: www.gltcdbd.com

Stand contact: Mohinul Islam

Products/Services: Global Leaf Tobacco Company Limited is a vertically integrated company that prioritizes sustainable growth and with a strong focus on exports. We control every step of the production process, from seed to finished product. With a state-of-the-art Green Leaf Threshing unit, Primary Manufacturing Department, DIET unit and Stem processing unit, the company specializes in the production of Unmanufactured lamina, CRES, DIET tobacco and Cut Rag tobacco. Our commitment to quality and customer satisfaction is unwavering, and we strive to maintain the highest standards in providing high-quality tobacco products to customers around the world. Join us on our journey towards a better future for ourselves, our farmers, and the tobacco industry.

Stand 3.C30



GLOBAL TOBACCO

Global Tobacco Ltd

Al. Stamboliyski 21, 4270 Parvomay, Bulgaria

Phone: (+359) 336 60002

E-mail: info@globaltobacco.bg

Website: www.globaltobacco.bg

Stand contact: Svetla Hubinova

Products/Services: The Company owns a Tobacco processing factory located in Parvomay, one of the best tobacco growing areas in Bulgaria. The Global Tobacco business is focused in fulfilling customer requirements and adding value to their products through industrial processing comprehensive of fine blending and threshing for manufacturing purposes. We are buyers and suppliers of un-manufactured tobacco products of FCV, BURLEY and ORIENTALS sourced from Bulgaria and from other choicest growing districts.

Stand 3.B02

Golden Leaf Tobacco Company

Stand 3.E04

Guangzhou Reyeah Technology Co.,Ltd

Stand 3.F14

Guizhou Landerlee Extraction Technology Co., Ltd

Stand 3.E18

HAINING TENGDA MACHINERY CO., LTD.

117 Shuanglian Road, Economic Development Zone, Haining City, Zhejiang Province, 314400, China

Phone: (+86) 15224075567

E-mail: sales-yd@tdjx.cn

Website: www.tdjx.cn

Stand contact: Dian Yu

Products/Services: Haining Tengda Machinery Co. Ltd., established in 2004, and its predecessor (Zhening Printing & Packaging Machinery, Yiqiao Light Industry Machinery) originally founded in 1966. Tengda Machinery is one of the world's most specialized and leading companies in printing, processing and converting machinery for tipping paper and other tobacco packaging. Tengda Machinery is a member of The Printing Technology Association of China – Gravure Printing Branch, and China Packaging Network Member Enterprises. Our factory covers a total area of 92 acres and plant area 75,000 m², with advanced CNC equipment, over 30 professional engineers and over 100 experienced employees. As a technology-driven company, we are consistently focusing on R&D to stand at the forefront of technological advancements, and to deliver cutting-edge solutions to our clients. We place a strong emphasis on after-sales service. Over the decades, we have garnered a reputation for our commitment to customer satisfaction. With high quality of the machines and perfect after-sales service, our machines have been sold to more than 30 countries, extending to Europe, Asia, North and South America, Middle East, and other regions. Products including: machines of gravure printing, hot foil stamping, slitting, rewinding, laser perforation, lamination, coating, stripping and embossing, which covers a complete line for tobacco packaging materials: tipping paper, inner liner, hard case, soft pack, rolling paper, cigarette paper, tear tape, BOPP cellophane, card paper, etc.

Stand 3.E34

Hertz & Selck GmbH & Co.

Tarpening 23 – 22419 Hamburg – Germany

Phone: (+49) 40 43 25 76 0

E-mail: info@hertz-selck.com

Website: www.hertz-selck.com

Stand contact: Heiko Thedens

Products/Services: We develop and produce high-class flavours for the international tobacco industry. For many years we offer a wide portfolio of applications and flavours, from natural extracts to exclusive top flavours and the latest fashionable taste. With our strategic focus on tobacco industry, we are perfectly established today. Our international market experience and familiarity with requirements of consumers mean that we support successfully throughout all phases of product development, from the initial idea to market launch.

Stand 3.C50

**Hertz Flavors KG**

Scholtzstraße 4, 21465 Reinbek, Germany

Phone: (+49) 40 7276080

E-mail: INFO@HERTZFLAVORS.DE

Website: https://www.hertzflavors.com

Stand contact: Joshua Gallager

Products/Services: Founded in 1954 in Hamburg, Germany, Hertz Flavors has evolved from a dedicated local provider into a leading manufacturer of flavours for the tobacco and nicotine industry. Renowned for our long-term commitment and expertise, we are consistently preferred by industry leaders. As part of the Arethia group, Hertz Flavors operates from state-of-the-art production hubs in Hamburg, Germany, and Surabaya, Indonesia, covering over 10,000 square meters.

At Hertz Flavors, we offer more than just flavours. Our passion for taste drives us, and our commitment to quality, product compliance, and safety motivates us. As a leading supplier in the tobacco and nicotine industry, we are dedicated to empowering product excellence. We partner with our clients to create uniquely superior products, developing innovative solutions for traditional products and supporting the industry's future with integrated design services for new, risk-reduced products. Our extensive expertise in custom-made flavours ensures compliance with the highest industry standards, driving customer satisfaction and product success.

Stand 3.A44

Hoffmann The Tin

Eisenbahnstrasse 71, CH-3645 Gwatt (Thun)

Phone: (+41) 33 3356363

E-mail: info@hoffmann.ch

Website: www.hoffmann.ch

Stand contact: Paul Pultrum

Products/Services: Hoffmann the Tin is a privately owned company that has been producing high-quality tins since 1890. Our metal cans and deep-drawn tins are manufactured in Thun, Switzerland, and Dronten, the Netherlands.

We are Europe's leading producer of tin packaging with hinged lids for the cigarillos industry. With many years of experience, we have developed and produced high-quality packaging for the tobacco industry. By collaborating closely with our clients, we have successfully introduced various tobacco packaging solutions in recent years. Our deep market knowledge and understanding of industry requirements enable us to deliver exceptional results, ensuring your satisfaction as our next valued customer.

Stand 3.B26

Hongkong Mrea tech Co., Ltd.

Stand 3.F14

HTL

Stand 3.F26

HTL-DHT

Kanaaldijk Noord 123, 5642 JA Eindhoven, The Netherlands

Phone: (31) (0 40) 281 0275

E-mail: info@htl-dht.com

Website: www.htl-dht.com

Stand contact: Jones Chun Lee

Products/Services: HTL-DHT is the innovative specialist in cast sheet products.

We are experts in the use of tobacco products for Heat-not-Burn sheet, cigarette-filler, cigar wrapper and binder. We develop and manufacture a wide range of flavored papers and wraps for the RYO/MYO market and are leaders in the hemp and other natural leaf product segment.

Stand 3.A66/3.A02

huabao international holdings limited (shenzhen huazhu bio-technology development co.,ltd.)

1105 haina technology building, no. 88, xinghua 1st road, haiwang community, xin 'an street, bao, an district, shenzhen, China

Phone: (+86) 18195902393

E-mail: liuqingqing@hbglobal.com

Website: https://www.hbglobal.com

Stand contact: liuqingqing/Loey

Products/Services: Company Profile: Huabao International Holdings Limited was established in 1996 and listed on Hong Kong Stock Exchange (00336.Hk) in 2006, with major business in R&D, production and sales of flavors and fragrances (for tobacco, food and personal care), aroma raw materials, tobacco raw materials and ingredients (including RTL, expanded stems and innovative tobacco materials) and condiments. With customer demands as the core and technological innovation as the motivation, Huabao insists the development strategy of "Concentric Diversification" and has become a modernized and internationalized multinational conglomerate. Product Description: (1) Reconstituted Tobacco Leaf: Huabao has high-quality multi-core materials, including paper-making RTL, Slurry RTL, Air-Laid RTL and Granule, and has mature products and technologies to meet most customer needs. PM RTL has the characteristics of adjustable physiochemical features and flavor similar to tobacco; Slurry RTL has the characteristics of obvious tobacco aroma, high product density, thick taste, full aroma and strong sense of satisfaction; AL RTL has the characteristics of delicate aroma, strong load capacity, filling power and strong tensile strength, Huabao has completely independent intellectual property rights of Air-Laid RTL, and owns the world's only Air-Laid RTL production line.

(2) Capsule: Huabao Flavor Capsule Tastes have six flavor kinds including FLOWER, FRUIT, TEA, ALCOHOL, HERB, UNIQUE FLAVOR, and hundreds of flavors of products. All products use food grade raw material. The Capsule has the quality characteristics of well runnability performance in high-speed machines, nice crashing feeling and great moisture resistance. annual output of more than 640 tons.

Stand 3.E42

Hubei Heno Biological Engineering Co.,Ltd

Baiyangping Industrial Park (Chemical Industry Zone), Enshi City, Hubei Province, China
Phone: (+86) 15327891500
E-mail: 786721750@qq.com
Website: <http://www.iheno.com/>

Stand contact: Lucy

Products/Services: Established in October 2011, Hubei Heno Biological Engineering Co., Ltd. (hereinafter referred to as Heno Bio) is a high-tech enterprise engaged in R&D, production and sales of nicotine and its derivatives.

Having been devoted to the extraction of natural nicotine for 12 years, Heno Bio controls every step of the extraction production line to the highest requirements, which has realized highly automated, green and clean production, and secured the process stability to the maximum extent with the help of the latest 5G intelligent management system for production control. In order to control the quality of nicotine products, Heno Bio has established the GMP system and clean rooms in accordance with standards for extraction of active pharmaceutical ingredients. The natural nicotine is extracted in a clean production environment from raw materials to finished products, with all impurity control indicators superior to those required in the European Pharmacopoeia and the United States Pharmacopoeia by several orders of magnitude. Heno Bio's goal for the products is to keep the original flavor of natural nicotine while minimizing the content of impurities, so as to supply safe, high quality raw materials to customers worldwide.

Stand 3.C26

Huzhou Luke New Material Co.,Ltd.

Room 505, Floor 5, No.179 Of Comprehensive Building, Zhizhou Avenue, Huaxi Industrial Functional Zone, Huaxi Street, Changxing, Huzhou, Zhejiang, China
Phone: (+86) 22-58785979

E-mail: zoya@cigarettefiltertow.com

Website: <https://www.cigarettefiltertow.com/>

Stand contact: zoya guo

Products/Services: huzhou luke new materials co., ltd. is a manufacturer and exporter specializing in the development and production of cigarette tows and filter rods. while producing traditional pp tow and acetate tow, our company also uses self-developed technology to produce pla tow for cigarette filters. with advanced management system, the quality is guaranteed, and the products sell well in many countries and regions. through years of development, we have expanded into the field of tobacco film and machinery.

our main products are:

1. acetate tow: it is non-toxic, odorless, has low absorption resistance, good adsorption effect, high efficiency in intercepting flue gas tar, and has good elasticity and thermal stability.
2. PP tow: polypropylene material is non-toxic and tasteless, good whiteness, can replace acetate tow for cigarette filters to reduce the cost.
3. PLA tow: pla material is biodegradable, can reduce environmental pollution, can alleviate the demand pressure of the acetate tow used for cigarette filters.
4. filter rod: made of pp tow/ pla tow/ etc.

Stand 3.E14



IDK Corp.

Room 302, 30, Wiryeseoil-ro, Sujeong-gu, Seongnam-si, Gyeonggi-do, S.Korea, 13646

Phone: (+82) 10 2289 6469

E-mail: ian@idkcorp.co.kr

Website: www.idkcorp.co.kr

Stand contact: Mr Ian Hwang

Products/Services: Providing best quality of cigarette filter rods, as well as other cigarette related materials such as activated carbon, flavor capsule and so on.

Stand 3.C23



Tailored Technologies

IMA SPA

VIA EMILIA 428/442 – 40064 OZZANO DELL'EMILIA (BO) – ITALY

Phone: (+39) 051 6514111

E-mail: barbara.mauri@ima.it

Website: www.ima.it

Stand contact: Barbara Mauri

Products/Services: Thanks to the long experience in tobacco market of its employees and to IMA Group's expertise in different packaging industries, IMA TT is able to deliver high quality machines and to assure support in the creation of innovative projects. IMA TT's FLEX-Line is the right answer for readiness and flexibility demand in the production of cigarette packets not only for traditional products but also for not conventional ones. In fact, our FLEX-Line can be combined and especially designed to realize special innovative projects like Next Generation Products ones.

Born from FLEX-A5 packer experience, the new FLEX-A5F evolves the Flex series packer with a 20% increase in nominal production. It has been engineered with the purpose to minimize size group conversion time and simplify jam removal, now faster, all in a reduced footprint and a sensitive cut in noise level.

Intercepting growing awareness about biodegradability and recyclability which is pushing the market to a renewable material like paper and single-use plastic bans advancing around the world, IMA TT, thanks to the experience in handling small tubular products in tobacco and RRP/NGPs machines, decided to invest in a new paper straw automatic line to meet new market demands. This new line goes from reels of paper to the finished straw collected in a wrap band, with end of line quality checks.

Stand 3.C44

Imatec sarl

Stand 3.D38



Inexto SA

Av. Édouard Dapples 7, 1006 Lausanne, Switzerland

Phone: (+41) 21 552 13 30

E-mail: info@inexto.com

Website: <https://inexto.com>

Stand contact: Hubert Hardy

Products/Services: Turn Track and Trace Challenges into Business Opportunities. Inexto is a leading provider of global solutions for Authentication, Secure Serialization, Track & Trace and Production Volume Verification. Its technology is already securing over 100 billion products annually in more than 1'700 manufacturing lines in 100 countries.

·High Volume and High Speed Capacities

·No Production Impact

·Seamless Global Compliance

·Reliable

·Data Driven

Inexto, with its unique and innovative authentication/track & trace system, offers the most efficient and cost-effective solutions on the market for securing products in large scale and across complex supply chains.

What we do:

·Brand Protection

·Global Compliance

·Supply Chain & Costs Optimization

·Circular Economy

·Consumer Engagement

·Governmental Solutions

Stand 3.G28

Innovia Films Ltd

Lowther R&D Centre, West Road, Wigton, Cumbria CA7 9XX, United Kingdom

Phone: (+44) 16973 42281

E-mail: tobacco@innoviafilms.com

Website: www.innoviafilms.com

Stand contact: Filip Magnus, Peter van Belle, Alicia Crane



a Tembo company

International Tobacco Machinery Sp. z o.o.

Ul. Stanikowskiego 2

Phone: (+48) 48 3686100

E-mail: info.pl@itm.tembo.eu

Website: <https://www.itmgroup.eu/>

Products/Services: International Tobacco Machinery (ITM) it is the leading designer and supplier of the machines for the tobacco industry. The main direction of development of ITM Poland has been the technologies for producing new generation tobacco products.

ITM create solutions and technological lines necessary to produce:

Reduced risk Heat not Burn products.

ECO products (including filters and paper tubes used in innovative tobacco products) Recently, ITM has expanded its offer to include solutions based on robotic technology that fully automate production processes.

ITM is part of the Tembo group, which is headquartered in Kampen (Netherlands). The group consists of various companies, has several development and production plants (including in the Netherlands and Luxembourg), as well as service centers operating on three continents (Asia, America and Europe). The company is constantly developing and using its production and development potential. At ITM, machine design is carried out using the latest engineering and technological tools. The created technologies are legally protected by patents. ITM Poland implements projects independently and comprehensively – from concept to production of the finished product.

Stand 3.F16

**Italian Flair S.r.l**

Via Castenedolo, 10 – 00188 Rome, Italy

Phone: (+39) 06 33677154

E-mail: info@italian-flair.com

Website: www.italian-flair.com

Stand contact: Natascha Buchner Baucevich

Products/Services: Italian Flair is an independent family-owned company with over 200 years of experience in the world of tobacco. We have specialized ourselves in growing, contracting, fermenting, threshing and packing tobacco. We offer personalized "Just in Time" supplies.

We are able to offer tobacco stored, packed or produced in our own factories in leaf, strips, blended strips, as well as cut rag for cigarette, pipe tobacco, RYO and MYO.

We can supply tobacco from Albania, Brazil, Bulgaria, Central Asia, Greece, India, Indonesia, Italy, Lebanon, Moldova, Romania, Spain, Türkiye and Zimbabwe.

We are processing and grading according to international standards from green leaf to packed tobacco. We can produce with the highest professional skill and quantitative standards straight laid leaf, butted, hand-strips and any special presentation or sorting. We focus on customer's request serving them tobacco, blends, cut-rag and private labeled finished products.

Stand 3.B16

**ITGA – International Tobacco Growers' Association**

Avenida 1º de Maio, nº 99 – 1º Dto, 6000–086 Castelo Branco – Portugal

Phone: (+351) 272 092 583 / (+351) 912 969 975

E-mail: itga@tobacoleaf.org

Website: <https://www.tobacoleaf.org/>

Stand contact: Ms. Mercedes Vázquez

Products/Services: ITGA is the only worldwide Tobacco Growers' Association with 40 years of experience in leading and developing contact between tobacco growers around the world. We have an extensive network of members in more than 25 markets and make sure the legitimate interests of tobacco growers are adequately considered by national and international policy-makers.

Stand 3.B15

Jaylu International Co., Ltd. / Yumin Corporation

#1305, SungJi Building, 75, Keunumul-ro, Mapo-gu, Seoul, Republic of Korea

(aka South Korea) Postal code : 04158

Phone: (+82) 2-711-2606

E-mail: jaylu-int@jaylu-int.com

Website: <https://www.yuminco.com/>, <http://www.jaylu-int.com/>

Stand 3.A07

JBT Sp. z o.o.

UL. LIPOWA 18/19, 20–024 LUBLIN, POLAND

Phone: (+48) 601 983 601; (+48) 607 656 603

E-mail: marta.szwajgier@jbt.eu.com; michal.biszczanik@jbt.eu.com

Website: www.jbt.eu.com

Stand contact: Marta Szwajgier, Michal Biszczanik

Products/Services: JBT Poland – supplier of unmanufactured tobacco (CN 2401);

strips/ loose leaf/ butted loose leaf

- shisha-style Virginia

- Virginia filler type

- Burley

- Dark Fire – Cured

Stand 3.A10

Jiangsu Stars Biotech Co., Ltd

NO.200 Fuxi Road, Yixing City, Jiangsu Province, China

Phone: (+86) (0) 510 6853 5066–50006

E-mail: adambao@starsbiotec.com

Website: www.starsbiotec.com

Stand contact: Eleanor Xu

Products/Services: We (Jiangsu Stars Biotech Co., Ltd) is a professional triacetin (CAS No. 102–76–1) supplier with more than 15 years' experience. We have our own factory with technical and R&D center which guarantees well qualified products with rapid response.

Stand 3.D18

Jindal Drugs

12-A Bakhtawar, 229 Nariman Point, Mumbai, MH – 400021, India

Phone: (+91) 99202 90440

E-mail: ishaan@jindaldrugs.com

Website: <https://www.jindaldrugs.com>

Stand contact: Jindal Drugs

Products/Services: Jindal Drugs specializes in natural Menthol and Mint flavours for the tobacco industry. With over 40 years of experience and steadfast commitment to quality and innovation, we are the preferred Mint partner for most of the leading cigarette brands.

Stand 3.F04

Jochamp Machinery

DongXin Industrial Zone, XinCheng Street, Ruian City, ZheJiang Province, China

Phone: (+86) 13587506323

E-mail: info@jochamp.com

Website: www.jochamp.com

Stand contact: Senary Lin

Products/Services: We provide automation solutions for shisha, tobacco, snus and e-cigarettes.

We provide shisha tobacco dosing packaging system and complete processing packaging line.

And complete packaging machines for nicotine bags (snus).

Stamp gluing system for different packaging of cigarettes, shisha tobacco, snus.

Stand 3.A23

Joo@Meng Holding Pte.Ltd

Stand 3.E33

Kevision Systems

Stand 3.E44

KMV LLC

Stand 3.E02

Körber Technologies GmbH

Kurt-A.-Körber-Chaussee 8 – 32, 21033 Hamburg, Germany
Phone: (+49) 40 7250-01

Website: <https://www.koerber-technologies.com/en/>

Stand contact: Joost Elvers, Niels Danielsen

Products/Services: The Business Area Technologies is part of the international technology group Körber, with more than 12,000 employees at over 100 locations. We develop customized solutions in the areas of machinery, equipment, software, measuring instruments, flavors, and services with a focus on the tobacco and the food and beverage industry. Beyond, our range of offerings includes innovative concepts for battery cell production. With passion, precision and performance, we deliver and integrate outperforming technologies to help our customers realize their full potential.

Stand 3.C02/3.B40

K. R & Co

19-9-221 Etukuru Road
Phone: (+91) 7702236777
E-mail: krandco@krandco.in
Website: www.krandco.in

Stand contact: Ram Karpurapu

Products/Services: K.R & Co has been in the forefront of exporting handpicked tobacco leaves for more than 75 years in India. The quality consciousness at K.R & Co is very much evident as we cultivate client requirement specific tobacco by keeping costs under control. We export different kinds of tobacco such as: DFC, Burley, Virginia, Air Cured and Sun Cured. We are proud of specialisation in collaborating with tobacco farmers to grow tobacco and also source to meet specific client requirements. Values we provide through this: – Sustainability: The entire procedure is carried out in a manner that hardly leads to any wastage thereby contributing to the act of sustainability. Supporting Farmers: It's our duty to support and stand by our beloved farmers. Social Responsibility: Contributing towards the welfare of the society is what brings us peace and happiness.

Stand 3.A31

Lancaster Leaf Tobacco Company of Pennsylvania, Inc.

198 West Liberty Street, Lancaster, Pennsylvania 17603 USA

Phone: (+1) (717) 394 2676

E-mail: sales@universalleaf.com

Website: www.universalcorp.com

Stand contact: Jones Chun Lee

Products/Services: Universal Dark Air Cured Group, a division of Universal Leaf Tobacco Company Inc. is a leader in the supply of all types of "dark" tobacco types. We provide leaf and services in operations based in Brazil, Dominican Republic, Ecuador, Indonesia, Paraguay and The United States. We also source tobaccos from numerous other well-known and established "dark" tobacco sources. Our highly experienced team traverses the globe ensuring a constant, quality product to large and small manufacturers alike. Our commitment to providing a sustainable product whilst contributing to the communities in which we operate remains a cornerstone of our business.

Stand 3.A66/3.A02



Lukowa Tobacco Company Sp. z o.o.

Lukowa 608, 23-412 Lukowa, Poland

Phone: (+48) 692 449 466

E-mail: office@lukowatobacco.pl

Website: www.lukowatobacco.pl

Stand contact: Barbara Hyz

Products/Services: Lukowa Tobacco is Virginia tobacco grower, processor and exporter. We produce the excellent tobacco for hookah.

Our passion for tobacco cultivation stems from tradition that we have been nurturing for generations in Lukowa – the centre of the biggest tobacco cultivation in Poland. Our products have already been appreciated by customers in more than 60 countries and the Polish Virginia has become a synonym of quality in production of tobacco for water pipes, with very low nicotine and high sugar.

We offer the following products: Tobacco Strips, Loose leaf, Stem, Tobacco blend.

Stand 3.D06



M Tobacco LTD

Mladejka 26 Plovdiv, Bulgaria

Phone: (+40) 246/210259

E-mail: contact@mtobacco.bg

Website: www.mtobacco.bg

Stand contact: Petya Sadacheva

Stand 3.C12

MANE SA

Route de l'Industrie 21 – CP 176

Phone: (+41) 24 481 16 81

E-mail: Fabrice.taulane@mane.com

Website: www.mane.com

Stand contact: Fabrice TAULANE

Products/Services: MANE is a well-respected name in the Flavour and Fragrance industry for more than 150 years. With the family's fifth generation joining the business, MANE Group operates in close to 40 countries, with 29 manufacturing sites and 50 R&D centers. For the tobacco industry, MANE Group has at its disposal a dedicated department to provide value chain services from R&D to the commercialization of products. The department offers all traditional flavors for cigarettes, RYO, shishas, snus, etc. For over 20 years, the company has also focused on new technology applications in its portfolio for e-cigarettes, heat-not-burn, and new delivery systems like encapsulation.

MANE's tobacco business unit consisting of 8 laboratories located around the world and more than 25 specialists works closely with its customers. The core business is customer-focused flavor creation. The unit designs flavors according to the needs of the customers by guiding them in line with new trends in the market.

Stand 3.D32

Manufacture Royal Des Tabacs

Stand 3.D20

**McAirlaid's Vliesstoffe GmbH**

Münsterstr. 61 – 65; 48565 Steinfurt; Germany

Phone: (+49) 2552 933421

E-mail: robin.huesers@mcairlaid.com

Website: <https://www.mcairlaid.com/>**Stand contact:** Katja Selle

Products/Services: McAirlaid's is a manufacturer of binder free absorption materials who develops products for the food packaging, medical and hygiene industry for decades. After years of research and development, McAirlaid's developed a filter media for the tobacco industry, which is completely free of plastic and made with 100% virgin cellulose.

GENIA is a real alternative to a traditional acetate filter. Why?! GENIA is free of plastic and made with 100% virgin cellulose, a renewable resource that is fully compostable. In comparison to traditional acetate filters, which take up to 15 years (to dissolve), GENIA disperses within weeks!

Stand 3.E06**Merz Verpackungsmaschinen GmbH****Stand 3.D04****MICROTEX INTERNATIONAL**

D2-06 SAIF ZONE UAE

Phone: (+971) 52 1361040

E-mail: MICROTEX.INTL@HOTMAIL.COM

Website: WWW.MICROTEX.CO

Stand contact: MOHSIN NAWAZ & UMER NAWAZ

Products/Services: MICROTEX INTERNATIONAL FOCUSES ON SUPPLYING QUALITY TOBACCO MACHINERY, SPARE PARTS AND RELATED SERVICES.

Stand 3.C52

a coesia company

Molins

Regent Park, Summerleys Road, Princes Risborough, HP27 9LE – UK

Phone: (+44) 1844 276600

E-mail: info@molins.com

Website: www.molins.com**Stand contact:** Matilde Pannella**Stand 3.C16****Murtra Nonwovens**

Carretera Piera a Sant Sadurní, km 5 08784 Piera (Spain) / Bornholmsgatan 13 SE-271 39 Ystad, Sweden

Phone: (+34) 93 770 60 60 / (+46) 411 822 800

E-mail: info@murtranonwovens.com

Website: www.murtranonwovens.com**Stand contact:** Mr. Borja Artigas / Mrs. Elna Andersson

Products/Services: We are Murtra Nonwovens, a highly experienced nonwovens company with over 60 years of presence in multiple markets and two production facilities in Europe (Sweden and Spain).

Since our inception, our strategy has been to focus on our customers, viewing them as long-term partners. This approach has led to sustainable growth and provides a solid foundation for future expansion and the development of new markets.

We aim to be a key player in the development of tobacco substitute products, which is why we have launched products for the production of snus and nicotine pouches. We offer customized solutions to ensure that our customers deliver high-quality products to consumers while achieving optimal performance from their machines. In doing so, we help them improve their quality and competitiveness.

Stand 3.E26**MXTOBACCO di Massimo Mantovanelli**

Via Campagnol 162

Phone: (+39) 3488060102

E-mail: mxtobacco@gmail.com

Website: www.mxtobacco.com**Stand contact:** Mr. Massimo Mantovanelli

Products/Services: Long experienced "Bright Virginia" production, leaf and strip form. Excellent quality for cigarettes and shisha. Direct cultivation and sale without intermediary. Full guaranteed by producer, Mr. Massimo Mantovanelli.

Stand 3.C54**My Fine (Hongkong) Technology Limit****Stand 3.F14****Nemuno Banga LLC**

Kestucio 1, LT-25144, Lentvaris, Trakai district, Lithuania

Phone: (+370) 5 2496509

E-mail: info@nemunobanga.lt

Website: www.nemunobanga.com**Stand contact:** Gediminas Vaskelis

Products/Services: Nemuno Banga is leading supplier of specialty filter rods for tobacco industry

Stand 3.B28

nicos gleoudis kavex s.a.
LEAF TOBACCO EXPORTERS

NICOS GLEOUDIS KAVEX S.A.

Frangon Street 6-8, 54626 Thessaloniki / Greece

Phone: (+30) 2310536204

E-mail: ngk@kavex.net

Website: www.kavex.net**Stand contact:** Ms. Theano Oraipoulou & Ms. Fouli Nikitidou

Products/Services: Nicos Gleoudis Kavex S.A., established in 1927 and a leading tobacco supplier in Greece, purchases, processes and exports FCV, Burley and Oriental tobaccos from all European and Balkan origins, to numerous destinations worldwide. Additionally our company also provides blended products, as per our customer's needs.

Stand 3.C48**Nonwovenn**

BFF Business Park, Bath Road, Bridgwater, Somerset, TA6 4NZ

Phone: (+44) 1278 428500

E-mail: enquires@nonwovenn.com

Website: <https://nonwovenn.com/>**Stand contact:** Adrian Bisson**Stand 3.C38****OemMak End. Müh. İth. Ihr San.Tic.Ltd. Sti.**

Güllü Baglar, Kahramanlar Cd No:25/A, 34906 Pendik/Istanbul

Phone: (+90) 501 371 28 85

E-mail: satis@oemmakina.com

Website: <https://oemmakina.com/>**Stand contact:** ONUR BAYKUS**Stand 3.B13****Omnipack S.L.****Stand 3.A34****Optimum nv**

Zolderse Kiezel 36, 3511 Kuringen (Hasselt), Belgium

Phone: (+32) 11 71 80 20

E-mail: info@optimum-sorting.com

Website: www.optimum-sorting.com**Stand contact:** Lars Janssens**Stand 3.D14**

Origin

Melton House, Jackson Way, North Ferriby, HU14 3HJ, United Kingdom
Phone: (+44) 1482 638380
E-mail: info@originltd.com
Website: www.originltd.com

Stand contact: George Hooper, Steve Brownnett-Gale

Products/Services: Origin are Child-Resistant (CR) packaging experts. We have introduced numerous CR innovations during the 60 years we have been in business. Since the introduction of TPD2 in the European Union, millions of our products have been supplied to vape manufacturers to ensure that they are compliant with the regulation. Building on this, we will soon be extending our CR expertise into the pouch market. We understand this market and we are CR experts. We can ensure that Next Generation products are safe for the next generation.

Stand 3.E21



osapiens Holding GmbH

Julius-Hatry-Straße 1, 68163 Mannheim
Phone: (+49) 621 / 150 206 90
E-mail: info@osapiens.com
Website: www.osapiens.com

Stand contact: Simone Hebel

Products/Services: osapiens – the ESG platform to make an impact osapiens develops innovative software-as-a-service solutions that enable companies to comply with ESG regulations and achieve sustainable impact. The core is the osapiens HUB, an AI-powered cloud platform that creates compliance and transparency along the entire value chain.

With osapiens, companies cover the entire ESG cycle in one system: they can collect relevant ESG data and implement ESG obligations such as CSRD, EUDR and CSDDD quickly, automatically and in compliance with the law. Based on this data, they can create transparency, identify potential risks, gain actionable insights and organize operational processes more efficiently. osapiens was founded in Mannheim, Germany in 2018 and was awarded the German Founder Award in the „Rising Star“ category in 2022. Today, osapiens is a leading provider of ESG software solutions and works with an international team of more than 300 employees for more than 1,300 customers worldwide.

Stand 3.A64

pester pac automation GmbH

Stand 3.B36

PIDILITE INDUSTRIES LTD

Stand 3.C42

Quzhou Nova Co., Ltd

Room 428 , Mengjie Building.499th Jiuhua North road, Quzhou city, Zhejiang Province , China
Phone: (+86) 15258392582
E-mail: jing@qznova.com
Website: www.qznova.com

Stand contact: Jing Li

Products/Services: QUZHOU NOVA Established in 2014 located in Quzhou, Zhejiang province, China. The company is mainly engaged in the production and sales of various tobacco packaging materials, such as Aluminum foil paper, Tipping paper, Plug wrap paper , Bopp film, Tear tape and other tobacco products.QUZHOU NOVA is a professional export company which combines production, design, and sales in an organic way. Our customers are from Europe, North America, South America ,South East Asia, Middle East, Russia etc, and managed to sustain our relationships by quality products and service. We Have a young and energetic team consisted of management professionals ,technology experts and high-skilled works. We firmly believe that through our unremitting efforts and professional skills, we can meet the constant updates and needs of the market, and create a bigger market for us!

Stand 3.A16

Right Pack Ltd

21 Akad Georgi Nadjakov str, 4023, Plovdiv, Bulgaria
Phone: (+359) 885 296164
E-mail: ddimitrov@rightpack.eu
Website: www.rightpack.eu

Stand contact: Dimitar Dimitrov

Stand 3.D17



Sasib S.p.a.

Via G.di Vittorio 21B, 40013, Castel Maggiore, Bologna
Phone: (+39) 051 6327711
E-mail: sales@sasib.com
Website: www.sasib.com

Stand contact: Matilde Pannella

Stand 3.C16



Schweitzer Mauduit International S.A.R.L

17 RUE EDMOND REUTER 5326 CONTERN LUXEMBOURG
Phone: (+352) 27 40 08 88
E-mail: swmcontact@swmintl.com
Website: www.swmintl.com

Stand contact: Cécile le Nay

Products/Services: SWM International is the leading global supplier of premium, highly engineered lightweight materials, with deep expertise in botanicals and natural fiber-based solutions. Backed by centuries of experience, the company's broad product portfolio, global footprint, and expert service offerings help drive innovation across all its markets through its B2B market brands SWM and BOTANI. SWM offers a wide range of papers and tobacco filler solutions for combustibles and next-generation categories such as heated tobacco and oral delivery solutions. BOTANI creates a new space for the brands looking for a unique offering for recreational cannabis usages by leveraging cutting-edge botanical and lightweight papermaking.

Stand 3.D30



Seluz Fragrance & Flavor Company

Selimpassa Yeni Sanayi Bölgesi, 6043 Sk. No:6 34570 Selimpassa, Silivri / İstanbul Türkiye
Phone: (+90) 212 734 3636
E-mail: export@seluz.com
Website: www.seluz.com

Stand contact: Bülent Öztürk

Products/Services: As Seluz, we are globally one of the leading suppliers of fragrances & flavors. We continue to create shisha and tobacco flavors, by blending the most special ingredients of nature in our dynamic, innovative and creative universe with a never-ending passion. As a result of passionately investing in people and their creativity, our creative team is led by multinational senior flavorists who have in-depth global experience. Our talented creative flavorists, the large palette of high-quality ingredients combined with cutting-edge Seluz technologies ensure our flavor know-how and guarantee all Seluz shisha flavors. Our strong analytical skills, technical experience, high-quality standards, state of the art production facility and market understanding enable us to provide solutions ahead of time. We welcome you to explore Seluz universe, beyond the senses.

Stand 3.D22



SENZANI
From innovation to pack

Senzani Brevetti Spa

Viale Risorgimento, 13/15, 48018 Faenza (RA) – Italy
Phone: (+39) 0546 624011
E-mail: info@senzani.com
Website: www.senzani.com/en

Stand contact: Francesca Pirazzini

Products/Services: Senzani Brevetti Spa is a well-established Italian company based in the heart of the packaging valley that manufactures cutting-edge equipment for tobacco industry segments such as Combustibles, Other Tobacco Products, New Generation Products, Oral and Modern Oral, and all beyond nicotine products available on the market today. Reliability, flexibility, precision and smooth equipment operation are the key features that have always defined our solutions on filling, secondary packaging and end of line systems. Senzani's know-how derives from a passion for research and technological innovation and extensive experience in many industries, which has resulted in a wide range of high-tech and extremely customizable solutions.

Stand 3.A05

Shanghai Chengxiang Machinery Co., Ltd

building 5 No.699 zhangwengmiao road, fengxian dst, shanghai
Phone: (+86) 21 64055639
E-mail: jocelyn@chengxiangchina.com
Website: www.cnchengxiang.com

Stand contact: Eric

Products/Services: SHANGHAI CHENGXIANG MACHINERY CO. LTD. established in Year 20 11, is a professional New High-tech Enterprise manufacturer, we especially produce eliquid filling line and packaging machines. Two Branch offices in USA and Germany, Five local engineering service center in Uk, France, Vietnam, Indonesia and Thailand, Welcometo Chengxiang branch office to discuss cooperation for outstanding quality, and industry-recognized customer service.

Stand 3.G33

Shanghai Shunho International Ltd.

Stand 3.B11

Shenzhen AUJOO International Logistics Co., Ltd.

Stand 3.F14

Shenzhen Borui Biotechnology Co., L Shajing Street, Baoan District,

Stand 3.F14

Shenzhen Hosto Freight Forwarding Co., Ltd

Room 706, Block A, Building 6, China-HongKong Plaza, Exhibition Bay, No. 83, Zhanjing Road, Zhancheng Community, Fuhai Street, Baoan District, Shenzhen
Phone: (+86) 0755-27669770
Website: www.hostoexp.com

Stand contact: YIN CHAO

Stand 3.F12

Shenzhen ToaLink CBEC Logistics Co. Ltd.

Stand 3.F27

Shenzhen YT00 Biology Co., Ltd.

Stand 3.G18

Shenzhen Yueche Network Technology

Stand 3.G18

Shenzhen Zinwi-Tech Co., Ltd.

Stand 3.F14

Sichuan Jinfeng Paper Co., Ltd.

Liutai Blvd West Section 515, Chengdu, Sichuan, 610000, China
Phone: (+86) 18615748628
E-mail: gongjingwei@fuhuagreen.com
Website: www.cigpaper.com

Stand contact: Gong jingwei

Products/Services: sichuan jinfeng paper is a company established in 1990, focusing on the production of specialty paper, has full range of ntm (non-tobacco material) production: tipping paper, plug wrap paper and cigarette paper.

Stand 3.A11

Sidsam Formilan Machines Pvt. Ltd.

Stand 3.D26



Sijara International Manufacturing, S.A. de C.V.

Kikab 58, las Flores, 24097, San Francisco de Campeche, Campeche, Mexico
Phone: (+52) 56 1837 0403
E-mail: ignacio.rivera@sijara.mx
Website: www.sijara.com

Stand contact: Ignacio Rivera Chavez

Stand 3.C32

Silver Logistics LB SAL

Mazraat Yachouh – Lebanon
Phone: (+961) 4 911576
E-mail: alineawad@akikis.com
Website: https://www.silverlogisticslb.com/

Stand contact: Mrs. Simone Bartolmaos

Products/Services: Filter Rod / Filter tube manufacturer

Stand 3.A08

Socotab Frana S.A.

82 rue de Lausanne, 1202 Geneva, Switzerland
Phone: (+41) (22) 908 3500
E-mail: frana@socotab.com
Website: www.socotab.com

Stand contact: Jones Chun Lee

Products/Services: Socotab LLC is one of the leading oriental tobacco leaf merchants. The Socotab Group operates in all of the classical oriental growing regions and supplies the leading international cigarette manufacturers.

Stand 3.A66/3.A02

SOLIDUS Tobacco

Birnbaumsmühle 66, 15234 Frankfurt Oder, Germany
Phone: (+49) 15510695355
E-mail: office@solidustobacco.com
Website: www.solidustobacco.com

Stand contact: Lukasz Szymanski

Stand 3.F29

Solbourg Machinery

1st Danxiang Street, EDZ, Kunming, Yunnan, China

Phone: (+86) 0871-65225158

E-mail: michaelwang@solbourg.com

Website: www.solbourg.com

Stand contact: Michael Wang

Products/Services: Founded in 2005, Solbourg Machinery has been focusing on tobacco machinery for almost 20 years. Solbourg specializes in primary processing machinery, secondary processing machinery, nicotine extraction machinery, microwave expansion stem machinery and reconstituted tobacco sheet machinery. Our reconstituted tobacco machinery features slurry cast method recon sheet production line as well as roller method recon sheet production line. Solbourg has factories in China as well as Indonesia.

Stand 3.G34



Spikker Specials B.V.

Edisonstraat 86, 6900AA Zevenaar – The Netherlands

Phone: (+31) 316523892

E-mail: info@spikkerspecials.nl

Website: www.spikkerspecials.nl

Stand contact: H. Schijfs, P. Hilbrands

Stand 3.A32

Star Agritech



STB GROUP

STB GROUP S.r.l

Via Corinto Corinti 75, 52043 Castiglione Fiorentino ITALY

Phone: (+39) 3792157274

E-mail: info@stbgroup.it

Website: www.stbgroup.it

Stand contact: STB GROUP

Products/Services: STB GROUP is an independent tobacco company specializing in the supply of processed and unprocessed tobaccos of various origins, from all over the world. Furthermore, we specialize in the supply of Non-Tobacco Materials. With our considerable experience we offer our customers Quality Products, in addition to a Logistics and Transport service, always ensuring a tailor-made solution.

Stand 3.F03

SUNPACK SOLUTIONS PVT LTD

Stand 3.D15



TABACUM INTERAMERICAN COMERCIO E EXPORTAÇÃO LTDA

Stand 3.A62

Tangshan Hancheng Technology Co. Lt

Stand 3.C22



TANN GROUP

TANNPAPIER GmbH /TANN GROUP/TANN Holding

Fabrikstrasse 48a, 4050 Traun

Phone: (+43) 7229 70700 0

E-mail: info@tanngroup.com

Website: www.tanngroup.com

Products/Services: The TANN GROUP, a company of the MM Group, is a world leader in developing, producing, converting, and distributing Tipping Paper for the cigarette industry for more than 60 years. Additionally, to a wide portfolio of various Tipping Papers we provide our customers with self-adhesive Tear Tapes and other Packaging Solutions, like Hinge Lids, Inner Frames, Innerliners, Inserts and Freshness Labels. The global network and close cooperation of the seven affiliates with more than 700 employees ensures worldwide service and support also on site. Globally both groups offers unique flexibility, reliability and supply security combined with the highest quality and service standards.

Stand 3.A38

Tianjin Huayi Co.,Ltd

no.8, 3rd road dingzigu, hongqiao district, Tianjin, China

Phone: (+86) 22-26370108

E-mail: tianjin_huayi@163.com

Website: www.tjhuayi.com

Stand contact: jessie li

Products/Services: ZB43A Cardboard Packet and Carton Packing Line is developed by Tianjin Huayi Co., Ltd. on the basis of British Molins Company's HLP2N technology, introduced by China National Tobacco Machinery (Group). ZB43A Cardboard Packet and Carton Packing Line is composed of YB43A Cardboard Packet Packing Machine, YB59A Film Wrapping Machine, YB69A Carton Packing Machine and YB99B Carton Film Wrapping Machine.

Stand 3.C08

Tobacco Asia October Multimedia Co. Ltd.

Stand 3.C10

Tobacco of Poland Sp. z o.o.

Stand 3.B14

Tobacco-Review International

N.M.Spataru, 9-92, MD-2044 Chisinau, Rep. of Moldova

Phone: (+373) 69 976937

E-mail: andrei@tobaccoreview.com

Website: www.tobaccoreview.com

Stand contact: Andrey Markov

Products/Services: International industry publication since 1998 covering Eastern Europe & former Soviet countries.

Stand 3.C04



Tobacco Technology, Inc.

600 Liberty Road, Eldersburg, MD, USA 21784

Phone: (+1) 410-549-8800

E-mail: sales@tobaccotech.com

Website: www.tobaccotech.com

Stand contact: Jones Chun Lee

Products/Services: Founded in 1975 in Maryland, TTI develops customized flavors and casings for smoking products, including, cigarettes, water pipe, snuff, snus, chew, kretek, RYO, pipe tobaccos, e-liquids and white nicotine pouches. TTI also offers consulting services to facilitate flavor, process and product development. TTI's Subsidiary, E-LiquiTech, is dedicated to developing e-liquids, bottling and cartomizer filling. TTI Flavors s.r.l. is our manufacturing facility located in Assisi, Italy and manufactures for the EU and Middle Eastern markets. Finely, Emerald Green Technology, Inc. is our newest subsidiary dedicated to the hemp and cannabis industry.

Stand 3.A66/3.A02

Tone Parts Electronics Co., Ltd**Stand 3.E17****Tradematt (Henan) Industry Co., Ltd**

Shangding Road No.78, Zhengzhou Area (Zheng Dong), Henan Free Trade Zone.China.

Phone: (+86) 0371-55178216

E-mail: Sales@cntradematt.com

Website: www.cntradematt.com

Stand contact: Simon Zhu

Products/Services: Founded in 2017, Tradematt (Henan) Industry Co., Ltd. We specialize in the sales and service of Nicotine Extraction Equipment, Supercritical CO2 Fluid Extraction Equipment, Ethanol Extraction Equipment, and other related post-treatment devices. With years of experience, our extraction facilities have operated with great success, our factory is a leader in the field of extraction plant manufacturing and holds the largest market share in China. Additionally, we offer expert consulting and training services to our clients to help them produce top-quality extraction products. We are committed to establishing long-term partnerships with new clients and look forward to doing business with you.

Stand 3.C24**TRASFORMATORI TABACCO ITALIA Soc. Coop. Agr.**

Via Carlo Marx, 4 – 06012 Città di Castello (PG) – Italy

Phone: (+39) 075 8627911

E-mail: info@ttitalia.it

Website: www.ttitalia.it

Stand contact: Carmine Tedesco

Products/Services: TTI was founded in 2012 by the merger of three cooperatives. It covers the entire tobacco supply chain: from the seedlings production to processing and threshing. The flow of information, from the agronomy to the market and vice versa, allows to TTI to tune the production to the market needs.

Stand 3.E32**Unicruz Tobacco Processing**

ROD RSC 287, KM 109, S/N, PAVLH 1, DISTRITO INDUSTRIAL, CEP 96880-000 – Vera Cruz/RS

Phone: (+55) 51 3718.3469

E-mail: contato@unicruztabacos.com

Website: www.unicruztabacos.com

Stand contact: Marcelo Wachholz

Products/Services: Through constant monitoring of planting and harvesting, we guarantee the best and most well-selected tobacco production. From the producer, straight to UNICRUZ processing.

With a focus on quality, we work with highly competent professionals, promoting the highest standard of tobacco processing, from cracking to final packaging.

With daily monitoring, the tobacco reaches the customer, whether in Brazil or abroad, meeting the most demanding logistical specifications.

Stand 3.C28**Universal****Universal Leaf Africa**

Building 3, Culross on Main, 34 Culross Road, Bryanston, 2191 Johannesburg, South Africa

Phone: (+27) (11) 361 2600

E-mail: sales@universalleaf.com

Website: www.universalcop.com

Stand contact: Jones Chun Lee

Products/Services: Universal Leaf Tobacco Company, Inc. has been instrumental in the expansion of tobacco production in Africa. With our processing plants in Malawi, Mozambique, and Zimbabwe, we have made long-term investments to ensure that we are well placed to procure, process, and supply quality tobaccos on a sustainable basis, in and from these origins.

Stand 3.A66/3.A02**Universal****Universal Leaf (Asia) PTE LTD**

221 Henderson Road, #08-09/10 Henderson Building, Singapore 159557

Phone: (+65) 6324 7750

E-mail: sales@universalleaf.com

Website: www.universalcop.com

Stand contact: Jones Chun Lee

Products/Services: Universal's operations in Asia, are headquartered in Singapore. We conduct business in the Philippines, People's Republic of China, India and Bangladesh. Universal Asia's growing and sourcing operations include flue-cured Virginia, burley, dark air-cured, sun air-cured and dark fire-cured tobaccos ranging from filler to full flavour styles.

Stand 3.A66/3.A02**Universal****Universal Germany GmbH**

Contrescarpe 75 A, 28195 Bremen, Germany

Phone: (+49) (421) 365 9263

E-mail: sales@universalleaf.com

Website: www.universalcop.com

Stand contact: Jones Chun Lee

Products/Services: Through our various subsidiaries, we are able to buy, process and sell unmanufactured tobacco throughout the European Union. In addition to green leaf threshing, Universal offers many specialized services and value-added capabilities to meet our customers' broad spectrum of tastes and needs.

Stand 3.A66/3.A02**Universal****Universal Leaf Tobacco Poland Sp. z o.o.**

ul. Przemysłowa 20, 28-300 Jędrzejów, Poland

Phone: (+48) (41) 380 1100

E-mail: sales@universalleaf.com

Website: www.universalcop.com

Stand contact: Jones Chun Lee

Products/Services: Universal Leaf Tobacco Poland Sp. z o.o. provides specialized tobacco leaf services and value-added capabilities to meet our customers' broad spectrum of tastes and needs. We process our tobacco to STP compliance standards, and our comprehensive agronomy program helps eliminate pesticide residues and NTRMs.

Stand 3.A66/3.A02**Universal****Universal Leaf Tobacco Company, Inc.**

P.O. Box 25099, Richmond Virginia 23260 USA

Phone: (+1) 804-359-9311

E-mail: sales@universalleaf.com

Website: www.universalcop.com

Stand contact: Jones Chun Lee

Products/Services: Universal Corporation is a global agricultural company with over 100 years of experience supplying products and innovative solutions to meet our customers' evolving needs and precise specifications. Through our diverse network of farmers and partners across more than 30 countries on five continents, we are a trusted provider of high-quality, traceable products. We leverage our extensive supply chain expertise, global reach, integrated processing capabilities, and commitment to sustainability to provide a range of products and services designed to drive efficiency and deliver value to our customers.

Stand 3.A66/3.A02

UTM Pte Ltd

18 Howard Road #08-03 Novelty BizCentre Singapore 369585

Phone: (+65) 69091963

E-mail: shipping@utm.sg

Products/Services: UTM Pte Ltd is a premier leader in Asia, specializing in medium-speed cigarette packing and making machines.

Renowned for excellence, we offer top-of-the-line machinery and comprehensive solutions for spare parts and size conversion. With a focus on innovation and reliability, we empower clients with cutting-edge technology, ensuring seamless operations and enhanced productivity in the tobacco industry. Our dedication to quality craftsmanship and customer satisfaction solidifies our position as the preferred choice for cigarette packaging and manufacturing machinery across the globe.

Stand 3.C36

Yunnan Reascend Tobacco Technology (Group) Co., Ltd

NO.1699 Haiyuan North Road, Kunming High-tech Zone, Yunnan Province, P.R.China

Phone: (+86) 18661618079, (+86) 13769148500

E-mail: Qujie@reascend.com, Wangjinxu@reascend.com

Website: http://www.reascend.com

Stand contact: Qu Jie, Wang JinXiu

Products/Services: Yunnan Reascend Tobacco Technology (Group) Co., Ltd was founded in May of 2001. For more than 20 years, we have been dedicated to accumulating tobacco technology, forming a complete product technology system including tobacco planting, reconstituted tobacco, cigarette accessories, flavoring, Risk Reducing Products. We can provide customers with a complete solution from raw materials, accessories, flavoring to production equipment.

We have achieved a large number of innovative results in technological innovation over the years. As to now, it has owned nearly 200 patents. In addition, we have published and displayed dozens of papers at international CORESTA and TSRC conferences.

Product Introduction

1.Heated Products

We provide a complete set of granular heated products design and manufacturing solutions. Including research and development of granular HNB, granule manufacturing equipment, and stick production line.

2.Slurry process RTL

We provide customized products of heated products RTL development and design, construction , technical services for the slurry process RTL production line. The slurry process RTL are divided into two major categories, tobacco and herbal, which can be used for heated stick, hand-rolled cigarette paper, cigar wrappers, and functional flavored papers. The product flavors include blueberry, chocolate, lemon, coffee, mint, ect.

3.Cigarette accessories and related products

Carefully elected over 20 different kinds of natural plants, extracted and processed into a special essences. We target terminal marketing channels and end users, providing a variety of cigarette accessories to enhance the enjoyment of smoking, offering different scents and flavors, making cigarettes less harmful for our health at the same time.

Products include ultrasonic atomizer, flavored cigarette filters, flavored essence injection device, flavored essence cigarette cases and cards.

Stand 3.D40

YURI GAGARIN PLC

Stand 3.A36

YWOO Tech

Stand 3.G18

zhejiang huafeng paper technology co., ltd.

No.555 Tianzihu Avenue, Modern Industrial Park, Tianzihu Town, Anji, Zhejiang, China

Phone: (+86) 15869070873

E-mail: zj@hfpaper.com

Website: https://www.hfpaper.com/

Stand contact: Wendy

Products/Services: Focused on cigarette paper for 76 years.

Founded in Jan-11,1922,Zhejiang Huafeng Paper Technology Co., Ltd is a state-owned enterprise held by Hangzhou state-owned assets and co-invested by China Tobacco, we specialized in the research, development, production, and sales of cigarette packaging and specialty paper. It is a national high-tech enterprise with more than 20 product varieties including paper for the tobacco industry, tobacco rolling paper, coffee filter paper etc.

Stand 3.A22

ZHEJIANG KAIFENG NEW MATERIAL LIMITED BY SHARE LTD

No.30 Jinxing Avenue, Longyou Industrial Park,Longyou county,Zhejiang province,China

Phone: (+86) 13205790180

E-mail: jackson@kaifengpaper.com

Website: www.kaifengpaper.com, https://kaifengpaper.en.made-in-china.com

Stand contact: Mr.Jackson

Products/Services: Zhejiang Kaifeng New material Limited by Share Ltd was established in 2003,We are located in Longyou industrial park of Zhejiang economic development zone,which occupies 11,2000 square meters that convenient advanced transportation,near to NINGBO PORT,We have over three hundred employee and skilled technician,Which is a Comprehensive enterprises integrating R&D,testing,production,innovation,sales.and after-sales.The company leading products is Tipping base paper for cigarette,Food paper series.Medical paper series.Interval paper series.Decorative paper series.Electric paper series.Filter paper series.Adhesive tape paper series and so on.Quality is our foundation,the lifeblood of growth and sustainability.

Our company owns one 2640mm muti-cylinder fourdrinier paper machine, two 2700mm large cylinder fourdriner paper machine, two production line of processed paper, one testing production line, and new introduced the domestic advanced double-sided silicon coating machine, The maximum width up to 1800mm,its can be single coating according to customer demand,and stable production speed over 500 meters/min,all of our production workshop according to the food production enterprises to build.The company passed the ISO9001 quality management system,the ISO14001 environmental management system.The ISO22000 food safety management system,BRC,PEFC.FSC.FDA and other international certification.we also gained the"National High-tech Enterprise", "National Green Factory", "Provincial well-known firm".Our product meets the food safety standards of China,the United States and European,The raw material are 100% imported wood pulp,We have more than 10 years of rich export experience,Our Special paper served more than 500 thousand users in worldwide which has built the good reputation and recognition not only the domestic market,but also include South-east Asia,Europe,Middle East, America,South America countries and so on.Our mission is to building the company into a green benchmark in the specialty paper industry and leading the green development of the specialty paper-related industries.

Stand 3.E16

Zhejiang WellVast Packing Products Co. Ltd.

Stand 3.D02

ZHUHAI RUNDU Pharmaceutical Co.,Ltd

Stand 3.G18

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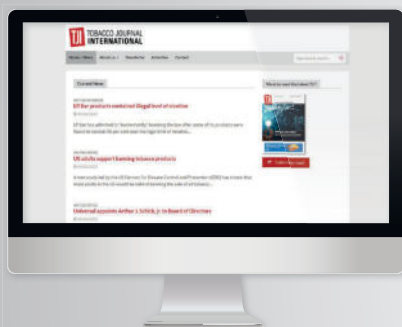
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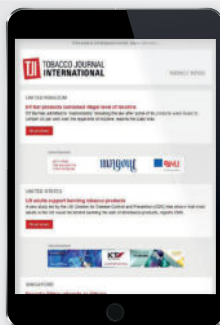


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