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2026 EDITION

2026 OREGON MEDICAL PRACTICE TECHNOLOGY REPORT

Helping independent Oregon healthcare practices build **secure, reliable** technology that **improves** patient care.



CYBERSECURITY

Protect what matters most.



HIPAA READINESS

Stay compliant.
Stay protected.



TECHNOLOGY PLANNING

Build a roadmap for success.



FUNDING OPPORTUNITIES

Fuel growth and innovation.



Practical guidance for physicians, practice administrators, and healthcare leaders making **technology decisions in 2026.**



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PROUDLY SERVING
OREGON HEALTHCARE PRACTICES

BETTER
TECHNOLOGY.
BETTER CARE.



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Your roadmap to secure, reliable technology and available funding for a stronger practice.

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OUR MISSION
Empowering Oregon
healthcare organizations
with technology that
protects patients and
enhances care.

“ Patient care should never be limited by technology. ”



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EXECUTIVE LETTER

**Technology should empower better care—
not create more barriers.**

Oregon's independent medical practices are the backbone of our healthcare system. You are trusted by your communities, dedicated to your patients, and committed to delivering exceptional care every day. Yet too many practices are held back by outdated technology, rising cybersecurity threats, and limited resources.

This 2026 Oregon Medical Practice Technology Report was created to help you navigate today's challenges with clarity and confidence. Inside, you'll find practical guidance on strengthening security, modernizing your technology, planning for the future, and accessing funding to support your goals.

Our mission at Vault Technologies is simple: patient care comes first. We partner with independent practices to build secure, reliable technology environments that reduce risk, improve efficiency, and give you more time to focus on what matters most—your patients.

We hope this report serves as a valuable resource and a roadmap for building a stronger, healthier future for your practice.

With respect and appreciation,



Michael Anderson

Founder & CEO
Vault Technologies



Proudly supporting independent
medical practices across Oregon.



OUR COMMITMENT TO YOU



PROTECT WHAT MATTERS MOST

We help you safeguard patient data, ensure HIPAA compliance, and defend against evolving cyber threats.



EMPOWER YOUR PRACTICE

Technology should simplify your work, improve collaboration, and support a better patient experience.



BUILD FOR THE FUTURE

Strategic planning and the right investments today create a stronger, more sustainable practice tomorrow.



FIND OPPORTUNITIES

We identify funding and grant opportunities so you can achieve more with the resources you have.

“

When your technology works the way it should, you can focus on what you do best—caring for your patients.

”



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EXECUTIVE SUMMARY

Independent medical practices across Oregon are facing rising cybersecurity threats, evolving compliance requirements, and increasing technology demands—all while managing tight budgets and limited IT resources.

This report provides a clear overview of the most important technology priorities, opportunities, and strategies for 2026.

STATE OF OREGON MEDICAL PRACTICES

Key insights from our research and assessments:



Proactive technology planning leads to:

Stronger security • Lower costs • Better patient care
Sustainable growth



TOP TAKEAWAYS



CYBERSECURITY IS CRITICAL

Cyber threats are increasing, and practices must strengthen defenses to protect patients and maintain trust.



COMPLIANCE IS NON-NEGOTIABLE

HIPAA, HITECH, and state requirements continue to evolve—staying compliant reduces risk and avoids costly penalties.



STRATEGIC PLANNING DRIVES SUCCESS

A clear technology roadmap helps practices prioritize investments and achieve long-term goals.



FUNDING OPPORTUNITIES EXIST

Federal, state, and local programs can offset technology costs—if you know how to access them.



TECHNOLOGY SUPPORTS BETTER CARE

Reliable, secure technology improves efficiency, reduces downtime, and enhances the patient experience.



The right technology decisions today build a stronger, more resilient practice for tomorrow.



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HEALTHCARE TECHNOLOGY LANDSCAPE

A time of opportunity—and increased responsibility.

Technology is changing faster than ever, and independent medical practices are feeling the impact. While new tools create opportunities for better care, greater efficiency, and improved patient experiences, they also introduce new risks, costs, and compliance requirements.

Understanding the current landscape is the first step in making confident, informed decisions for your practice.

THE BIG PICTURE

Oregon's independent medical practices are navigating:



62%

of small and mid-sized healthcare organizations nationwide experienced a cybersecurity incident in the past 24 months.¹



58%

of medical practices say keeping up with HIPAA, HITECH, and state requirements is a top challenge in 2026.²



71%

of practices report rising technology costs as a significant concern.³



82%

of patients say they are more likely to stay with a provider that uses modern technology to improve their experience.⁴

“

The practices that thrive will be those that use technology wisely—to strengthen security, improve efficiency, and create better patient outcomes.⁴

”

KEY TRENDS FOR 2026



STRONGER CYBERSECURITY REQUIREMENTS

Ransomware, phishing, and supply chain attacks continue to target healthcare. Multi-factor authentication and endpoint protection are now essentials.



CLOUD & HYBRID INFRASTRUCTURE

More practices are moving to cloud-based EHR, communication, and backup solutions for flexibility and resilience.



INCREASING COMPLIANCE EXPECTATIONS

Federal and state regulations continue to evolve, with greater emphasis on documented security and risk management.



GROWING FUNDING OPPORTUNITIES

Federal, state, and local programs are available to help offset technology costs—if you know where to look.



PATIENT EXPERIENCE & DIGITAL ACCESS

Online scheduling, secure messaging, and telehealth remain key drivers of patient satisfaction and retention.



GET YOUR CUSTOM ASSESSMENT

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1. 2024 Healthcare Cybersecurity Report 2. 2025 Medical Group Management Association Survey 3. 2025 Health IT Spending Outlook 4. 2025 Patient Experience Index

CYBERSECURITY & HIPAA READINESS

Healthcare is a prime target.
Preparation is your best protection.

Cybercriminals increasingly target medical practices because of the valuable patient data you store and the critical services you provide.

A strong security posture protects your patients, preserves trust, and helps you avoid costly breaches, downtime, and regulatory penalties.

This section highlights the most important security risks facing Oregon medical practices and the essential actions you can take today to reduce risk and demonstrate HIPAA compliance.

“ Cybersecurity is not just an IT issue—
it’s a patient care issue. ”

TOP CYBERSECURITY THREATS FOR MEDICAL PRACTICES



PHISHING & SOCIAL ENGINEERING
Attackers trick staff into clicking malicious links or sharing sensitive information.



RANSOMWARE ATTACKS
Malware locks your systems and demands payment, causing costly downtime.



UNSECURE CLOUD CONFIGURATIONS
Misconfigured cloud services can expose sensitive patient data.



WEAK ACCESS CONTROLS
Excessive permissions and shared accounts increase the risk of insider threats.



UNPATCHED SYSTEMS & DEVICES
Outdated software and firmware leave vulnerabilities wide open.

HIPAA COMPLIANCE CHECKPOINTS

- ✓ **Administrative Safeguards**
Policies, risk analysis, and staff training
- ✓ **Physical Safeguards**
Facility access, workstation security, and device protection
- ✓ **Technical Safeguards**
Access controls, encryption, audit logs, and secure communications
- ✓ **Business Associate Management**
Contracts and oversight of all vendors
- ✓ **Incident Response Plan**
Documented process for breaches and other security incidents
- ✓ **Regular Risk Assessments**
Review and update at least annually

✓ **Compliance is not a one-time event—
it’s an ongoing commitment.**

THE COST OF INACTION



\$10.93M
Average cost of a healthcare data breach in 2024.
Source: IBM Cost of a Data Breach Report 2024



23 DAYS
Average downtime for practices hit by ransomware.
Source: Sophos State of Ransomware 2024



\$1.9M+
Potential HIPAA penalty per violation category.
Source: HHS OCR Enforcement Highlights 2024



62%
of small healthcare organizations experienced a cyberattack in the past year.
Source: HIMSS Cybersecurity Survey 2024



STRONG DEFENSES. CONFIDENT CARE.
By strengthening your security and demonstrating HIPAA compliance, you protect your patients, your practice, and your future.



**PROTECT
PATIENT DATA**



**BUILD TRUST &
PRESERVE REPUTATION**



**REDUCE RISK &
FINANCIAL IMPACT**



**SUPPORT
BUSINESS CONTINUITY**



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TECHNOLOGY HEALTH SCORE

A SNAPSHOT OF OREGON PRACTICES IN 2026

We evaluated the technology health of independent medical practices across Oregon.

Our assessment reveals both encouraging strengths and critical gaps that must be addressed to protect patient care, ensure compliance, and support future growth.

OVERALL TECHNOLOGY HEALTH SCORE



FAIR

Many practices are making progress, but significant gaps remain.

● 0-49 Poor ● 50-74 Fair ● 75-100 Strong

HOW PRACTICES SCORED ACROSS KEY AREAS



KEY STRENGTHS



DEDICATED CARE TEAMS

Practices continue to invest in their people and patient experience.



CLINICAL SYSTEM USAGE

Most practices have modern EHR systems and are leveraging them effectively.



WILLINGNESS TO IMPROVE

Organizations recognize the importance of technology and are open to change.

CRITICAL GAPS TO ADDRESS



CYBERSECURITY MATURITY

Too many practices remain vulnerable to cyber threats and lack essential security controls.



BACKUP & DISASTER RECOVERY

Many practices do not have reliable, tested backups or a formal disaster recovery plan.



BUDGET & PLANNING

Limited budgets and short-term thinking are delaying investments that drive long-term value.



INSIGHT: Practices that proactively invest in secure, reliable technology see better outcomes, lower costs, and stronger patient trust.

4.2x

more likely to prevent a costly data breach

2.6x

more likely to meet compliance standards

1.8x

more likely to achieve operational efficiency



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2026 TECHNOLOGY PRIORITIES

FOCUS TODAY. STRENGTHEN TOMORROW.

Technology investments made in the right order deliver the greatest impact. Our assessment data shows that practices who follow a disciplined roadmap see stronger security, fewer disruptions, and better patient outcomes.



A ROADMAP FOR RESILIENT PRACTICES

These priority areas address the most common gaps and opportunities identified across Oregon medical practices.



STRENGTHEN SECURITY

Reduce risk and protect patient data with modern security controls.



IMPROVE SYSTEM RELIABILITY

Increase uptime, performance, and reliability across all critical systems.



EMPOWER YOUR TEAM

Equip staff with secure, efficient tools and the training they need.



PROTECT & RECOVER YOUR DATA

Ensure backups, recovery plans, and data resilience are in place and tested.



OPTIMIZE INVESTMENTS

Align technology spending with strategic goals and measurable outcomes.



BUILD FOR THE FUTURE

Plan for scalability, innovation, and long-term growth.

2026 PRIORITY ROADMAP

Q1



SECURE THE FOUNDATION

- Multifactor Authentication (MFA)
- Endpoint Detection & Response (EDR)
- Backup Verification & Testing

Q2



STRENGTHEN OPERATIONS

- Microsoft 365 Optimization
- Email Security & Phishing Protection
- Business Continuity Planning

Q3



ENHANCE CONNECTIVITY

- Network Security & Segmentation
- Secure Wi-Fi for Patients & Staff
- Device & Patch Management

Q4



PLAN, MEASURE, IMPROVE

- Technology Strategy & Budgeting
- Vendor & License Optimization
- Review, Measure, and Refine

“

A clear technology roadmap turns today's challenges into tomorrow's opportunities.
Small, strategic steps lead to big, lasting impact.

”



READY TO PRIORITIZE YOUR PRACTICE'S TECHNOLOGY?

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TECHNOLOGY TRENDS

SHAPING HEALTHCARE IN 2026

Technology continues to evolve—
and so do patient and regulatory expectations.

Staying informed about key trends helps practices make smarter decisions, reduce risk, and create better experiences for patients and staff.

“ Smart practices don’t just react to change, they prepare for what’s next. ”

KEY TECHNOLOGY TRENDS TO WATCH



01

CYBERSECURITY MATURITY

Rising cyber threats make strong security controls essential for protecting patient data and business continuity.



02

CLOUD-FIRST STRATEGIES

More practices are moving to secure cloud platforms to improve access, scalability, and reliability.



03

AI & AUTOMATION ADOPTION

AI tools are enhancing clinical documentation, scheduling, and administrative efficiency.



04

DATA & ANALYTICS INSIGHTS

Better data visibility helps practices make informed decisions and improve patient outcomes.



05

PATIENT EXPERIENCE TECHNOLOGY

Digital engagement tools, online scheduling, and telehealth enhance convenience and satisfaction.



06

COMPLIANCE & REGULATORY FOCUS

Regulatory requirements continue to grow—proactive compliance reduces risk and penalties.

WHAT PATIENTS EXPECT TODAY



of patients say the experience a practice provides is as important as the quality of care.

Source: PwC Health Research Institute, Patient Experience Survey 2024

- ✓ Easy online access & scheduling
- ✓ Clear communication
- ✓ Secure handling of personal data
- ✓ Seamless in-office and digital experiences

TECHNOLOGY INVESTMENT PRIORITIES

Where practices plan to invest in 2026:



Source: KLAS Research, 2025 Healthcare IT Outlook

PREPARE FOR WHAT'S NEXT



STAY INFORMED

Monitor trends and emerging technologies that impact healthcare.



PLAN STRATEGICALLY

Align technology investments with your practice goals and patient needs.



INVEST WISELY

Focus on solutions that deliver measurable value and long-term results.



BUILD FOR THE FUTURE

Create a technology foundation that supports growth and innovation.



PLAN AHEAD. STAY AHEAD.

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TECHNOLOGY LIFECYCLE & PLANNING

Plan proactively. Replace strategically. Stay secure.

Technology has a lifecycle. Knowing when to refresh critical systems helps you avoid failures, reduce risk, and control costs.

Use this guide to plan replacements, budget wisely, and maximize the value of your technology investments.



“ The right technology, refreshed at the right time, supports better care and reduces costly disruptions. ”

TYPICAL TECHNOLOGY LIFECYCLE GUIDELINES

 WORKSTATIONS (DESKTOPS) 4–5 YEARS Refresh to maintain performance, security, and compatibility.	 LAPTOPS 3–4 YEARS Portable devices face more wear and should be refreshed more often.	 SERVERS 5 YEARS Replace to ensure reliability, performance, and vendor support.	 FIREWALLS & NETWORK GEAR 4–5 YEARS Keep security appliances current to protect against threats.	 PHONES & VOIP EQUIPMENT 3–5 YEARS Maintain call quality, features, and security compatibility.
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Lifespans vary by vendor, usage, and environment. Review annually and plan ahead.

THE RISK OF OUTDATED TECHNOLOGY



INCREASED DOWNTIME

Older systems fail more often and are harder to repair or replace.



SECURITY VULNERABILITIES

Unsupported systems and software are prime targets for cybercriminals.



POOR PERFORMANCE

Slow systems frustrate staff and reduce productivity.



HIGHER COSTS

Emergency replacements and data loss cost far more than planned upgrades.



COMPLIANCE RISKS

Outdated technology can lead to HIPAA violations and regulatory penalties.

THE REAL COST OF DELAY



2.5x

more likely to experience downtime with systems older than 5 years.

Source: Uptime Institute



60%

of breaches exploit known vulnerabilities in unsupported or outdated systems.

Source: Verizon DBIR 2024



35%

higher IT costs are associated with reactive vs. planned IT spending.

Source: Gartner

BEST PRACTICES FOR LIFECYCLE MANAGEMENT

- ✓ Maintain an accurate inventory of all technology assets.
- ✓ Track asset age, warranty, and support status.
- ✓ Plan replacements 6–12 months before end of life.
- ✓ Standardize devices to simplify support and reduce costs.
- ✓ Include lifecycle planning in your annual technology budget.
- ✓ Work with a trusted partner to stay ahead of technology changes.



PLAN TODAY. PROTECT TOMORROW.

A proactive lifecycle plan reduces risk, controls costs, and ensures your technology supports excellent patient care.

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DATA PROTECTION & BUSINESS CONTINUITY

Protect your data. Protect your patients.

Data is the lifeblood of your practice. A strong backup and recovery strategy ensures you can recover quickly from disruptions, meet HIPAA requirements, and maintain patient trust.

“ A well-planned backup today prevents a crisis tomorrow. ”

BY THE NUMBERS



93%

of healthcare organizations have experienced a significant IT disruption in the past 3 years.

Source: HIMSS Cybersecurity Survey 2024



\$408,000

Average cost of healthcare downtime per hour.

Source: Ponemon Institute 2024



60%

of small businesses that lose data close within 6 months.

Source: National Archives & Records Administration (NARA)



80%

of ransomware attacks target organizations with fewer than 250 employees.

Source: Verizon DBIR 2024

BUILD A RESILIENT DATA STRATEGY



3-2-1 BACKUP RULE

Keep 3 copies of your data, on 2 different types of media, with 1 copy offsite or offline.



AUTOMATE & TEST

Automate backups and test restores regularly to ensure they work when you need them.



ENCRYPT EVERYTHING

Encrypt data in transit and at rest to protect against unauthorized access.



MONITOR & ALERT

Use monitoring and alerting to detect issues before they become problems.



DOCUMENT YOUR PLAN

Maintain a clear business continuity and disaster recovery plan—and review it at least annually.

RECOVERY TIME OBJECTIVES



RTO

(RECOVERY TIME OBJECTIVE)

4–8 HOURS

How quickly your systems need to be back online.



RPO

(RECOVERY POINT OBJECTIVE)

15 MINUTES

How much data you can afford to lose in the event of an incident.



TEST. REVIEW. IMPROVE.

Test your plan, review results, and make improvements continuously.

DISASTER RECOVERY PLANNING CHECKLIST



Document your recovery plan and responsibilities.



Identify critical systems and prioritize recovery.



Ensure backups are automated, tested, and verified.



Store backups securely offsite or in the cloud.



Establish clear communication procedures.



Conduct regular tabletop exercises and reviews.



Update the plan as your practice evolves.



PRO TIP

The best time to test your recovery plan is before you need it.



HOW READY IS YOUR PRACTICE?

Get a clear picture of your data protection and business continuity readiness.

SCHEDULE YOUR COMPLIMENTARY VAULT PRACTICE TECHNOLOGY HEALTH ASSESSMENT™

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CYBERSECURITY MATURITY MATTERS

Strong security today protects your practice, your patients, and your reputation.

Cyber threats are increasing in both frequency and sophistication. Building a mature security posture reduces risk, supports compliance, and keeps your practice running smoothly.

“ Cybersecurity isn’t just an IT issue—it’s a patient safety and business continuity issue. ”

BY THE NUMBERS



93%

of healthcare organizations experienced a cyberattack in the past 3 years.

Source: HIMSS Cybersecurity Survey 2024



\$11.0M

the average cost of a healthcare data breach in 2024.

Source: IBM Cost of a Data Breach Report 2024



50%

of small medical practices reported a phishing attempt in the past year.

Source: Ponemon Institute 2024



204 DAYS

the average time attackers remain undetected in healthcare networks.

Source: Mandiant M-Trends 2024

CYBERSECURITY MATURITY LEVELS



1

INITIAL

Limited controls, high risk, reactive to threats.



2

DEVELOPING

Basic protections in place, inconsistent processes.



3

DEFINED

Documented policies, standard processes, improved visibility.



4

MANAGED

Proactive monitoring, regular testing, risk-based management.



5

OPTIMIZED

Continuous improvement, automation, threat resilience.



Goal: Move up the maturity scale every year.

ESSENTIAL SECURITY CONTROLS



MULTI-FACTOR AUTHENTICATION (MFA)

Stop unauthorized access before it starts.



EMAIL SECURITY

Block phishing, spam, and malicious links.



ENDPOINT PROTECTION

Detect and stop malware, ransomware, and advanced threats.



BACKUP & RECOVERY

Automated, tested backups with verified restore capabilities.



ACCESS MANAGEMENT

Least privilege access and regular permission reviews.



SECURITY AWARENESS TRAINING

Empower staff to recognize and avoid threats.

QUICK WINS: 30-DAY SECURITY CHECKLIST



Enable MFA for all users.



Review email security settings.



Verify endpoint protection is active and updated.



Confirm backups are running and test a restore.



Review user access and remove unused accounts.



Secure Wi-Fi and network segmentation.



Schedule staff security training and phishing tests.



PRO TIP

Small steps today build a strong defense for tomorrow.



STRENGTHEN YOUR DEFENSE. PROTECT YOUR PRACTICE.

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NETWORK & WIFI PERFORMANCE

A strong network keeps your practice connected, your team productive, and your patients satisfied.

Reliable network and Wi-Fi performance is essential for clinical systems, cloud applications, telehealth, and data security. Design your network for performance, security, and growth.

NETWORK HEALTH SCORE



“ A reliable network supports better care delivery and a better patient experience. ”

BY THE NUMBERS



75%

of medical practices experience Wi-Fi issues that impact productivity.
Source: NetAlly 2024



\$10,000+

Average cost of network downtime per hour for small businesses.
Source: Gartner 2024



68%

of healthcare organizations plan to increase network investments in 2026.
Source: KLAS Research 2025



4.2X

Increase in bandwidth usage over the past 4 years.
Source: Cisco VNI 2024

KEY NETWORK COMPONENTS



FIREWALL & SECURITY

Protect your network with next-gen firewalls and intrusion prevention.



NETWORK SWITCHES

Managed switches improve performance, visibility, and security.



WI-FI ACCESS POINTS

Enterprise-grade Wi-Fi ensures coverage, speed, and reliability.



INTERNET CONNECTIONS

Redundant internet protects against outages and ensures uptime.



MONITORING & ALERTS

Proactive monitoring identifies issues before they impact operations.

COMMON NETWORK CHALLENGES



INSUFFICIENT BANDWIDTH

Too little bandwidth slows systems and frustrates staff and patients.



POOR WI-FI COVERAGE

Dead zones and weak signals disrupt clinical workflows.



UNSECURED DEVICES

Unmanaged devices create security risks and compliance issues.



OUTDATED EQUIPMENT

Legacy hardware cannot support modern applications and security.



LACK OF VISIBILITY

Without monitoring, issues go unnoticed until downtime occurs.

NETWORK BEST PRACTICES



Segment your network to separate clinical, guest, and admin traffic.



Implement strong security policies and access controls.



Use enterprise-grade Wi-Fi with proper coverage planning.



Monitor performance 24/7 and receive real-time alerts.



Keep firmware and hardware updated regularly.



Plan for growth with scalable network infrastructure.



PRO TIP

Test your network performance regularly and plan upgrades before problems start.



IS YOUR NETWORK READY FOR WHAT'S NEXT?

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EMAIL SECURITY & HUMAN FACTOR

Technology protects. People prevent.

Email remains the #1 attack vector for healthcare organizations. Strong security tools plus a trained team are your best defense against costly breaches.



TOP EMAIL THREATS

-  **Phishing**
Deceptive emails that trick users into clicking malicious links or attachments.
-  **Malicious Attachments**
Infected files that install malware or steal data.
-  **Impersonation**
Attackers pose as trusted contacts or executives.
-  **Business Email Compromise**
Scammers trick employees into sending money or sensitive information.

“ The strongest firewall can’t stop a click. Awareness turns your team into your first line of defense. ”

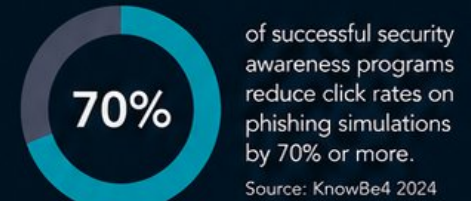
BY THE NUMBERS

-  **91%**
of cyberattacks start with a phishing email.
Source: Proofpoint 2024
-  **\$4.88M**
average cost of a healthcare data breach.
Source: IBM Cost of a Data Breach Report 2024
-  **74%**
of breaches involve the human element.
Source: Verizon DBIR 2024
-  **60 DAYS**
average time to identify a phishing-related breach.
Source: Ponemon Institute 2024

BUILD A STRONG EMAIL DEFENSE

-  **SECURE EMAIL GATEWAYS**
Block spam, malware, and phishing before it reaches your inbox.
-  **AUTHENTICATION & ENCRYPTION**
Use SPF, DKIM, and DMARC to protect your domain and prevent impersonation.
-  **EMPLOYEE AWARENESS TRAINING**
Regular training helps your team recognize and avoid real-world threats.
-  **SIMULATED PHISHING TESTS**
Test your team, track results, and improve awareness over time.
-  **REPORT & RESPOND**
Make it easy for staff to report suspicious emails and respond quickly.

TRAINED TEAMS PREVENT BREACHES



QUICK TRAINING TOPICS

- ✓ How to spot phishing emails
- ✓ Safe handling of attachments and links
- ✓ Protecting patient information
- ✓ Recognizing social engineering
- ✓ Reporting suspicious activity

EMAIL SECURITY BEST PRACTICES CHECKLIST

-  Enable advanced email filtering and anti-phishing tools. ✓
-  Enforce SPF, DKIM, and DMARC for your domain. ✓
-  Block dangerous attachments and risky file types. ✓
-  Train staff regularly and test awareness. ✓
-  Provide an easy way to report suspicious emails. ✓
-  Monitor email traffic and investigate anomalies. ✓
-  Back up emails securely and test restores. ✓

 **PRO TIP**
A culture of awareness is your best defense. Lead by example!



PROTECT YOUR PRACTICE. EMPOWER YOUR TEAM.
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CLOUD & COLLABORATION

Work Better. Share Safer. Serve Patients.

Modern cloud tools and collaboration platforms empower your team to work securely from anywhere, streamline communication, and protect sensitive patient data.

The right cloud strategy improves efficiency, supports telehealth, and ensures your practice is ready for the future.

COLLABORATION HEALTH SCORE

78%
HEALTHY

- ✓ Cloud Adoption
- ✓ Secure Access
- ✓ Team Collaboration
- ✓ Data Protection
- ✓ Backup & Recovery

“ When your team can connect securely and share seamlessly, everyone can focus more on patient care. ”

BY THE NUMBERS



94%

of healthcare organizations use cloud services in some capacity.
Source: HIMSS 2024



\$525,000

Average annual savings from migrating to the cloud.
Source: IDC 2024



66%

of clinicians say collaboration tools improve their productivity.
Source: Deloitte 2024



99.9%

Uptime is the industry benchmark for cloud applications.
Source: Microsoft Azure 2024

CLOUD & COLLABORATION BENEFITS



ANYWHERE ACCESS

Securely access files, applications, and patient data from any device.



REAL-TIME COLLABORATION

Teams can work together in real time, reducing delays and improving outcomes.



COST EFFICIENCY

Lower upfront costs and predictable monthly pricing with subscription models.



SCALABILITY

Easily scale resources up or down to meet your practice needs.



SECURE BY DESIGN

Built-in security, encryption, and compliance features protect your sensitive data.

COMMON CHALLENGES



DATA SECURITY CONCERNS

Without the right controls, sensitive information can be at risk.



POOR INTERNET RELIABILITY

Unstable connections can disrupt cloud access and telehealth.



USER ADOPTION

Teams may resist change without proper training and support.



INTEGRATION COMPLEXITY

Disconnected tools and systems reduce productivity.



INADEQUATE BACKUPS

Lack of tested backups can lead to data loss and downtime.

BUILD A MODERN COLLABORATION FOUNDATION



Adopt a trusted cloud platform like Microsoft 365 or Google Workspace.



Enable multi-factor authentication for all users.



Classify and securely share files with appropriate permissions.



Use secure messaging and scheduling tools to improve communication.



Back up critical data automatically and test regular restores.



Train your team regularly on secure use of cloud tools.



PRO TIP

Start with a small pilot, measure results, and expand what works best for your practice.



READY TO WORK SMARTER?

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COMPLIANCE & RISK MANAGEMENT

Protect Patients. Protect Your Practice. Stay Compliant.

Healthcare regulations are complex and the penalties are real. A proactive compliance and risk management program helps you avoid fines, reduce risk, and build trust with patients.

COMPLIANCE MATTERS

- ✓ Protect patient data
- ✓ Avoid costly penalties
- ✓ Maintain patient trust
- ✓ Win more business
- ✓ Stay audit-ready

“ Compliance is not a one-time event. It's an ongoing commitment to protect what matters most. ”

BY THE NUMBERS



\$9.77M

Average cost of a healthcare data breach in the U.S.

Source: IBM Cost of a Data Breach Report 2024



\$2.0M+

Maximum HIPAA penalty for identical violations in a calendar year.

Source: HHS OCR 2024



60%

of small healthcare organizations fail a compliance audit.

Source: KLAS Research 2024



2 OUT OF 3

healthcare organizations experienced a cyberattack in the past 12 months.

Source: HIMSS Cybersecurity Survey 2024

KEY REGULATIONS & STANDARDS



HIPAA / HITECH

Protect patient privacy and data security. Includes breach notification requirements.



HITECH ACT

Enhances HIPAA enforcement and increases penalties for non-compliance.



OCR ENFORCEMENT

The Office for Civil Rights actively audits and investigates healthcare organizations.



STATE PRIVACY LAWS

Oregon and other states have additional privacy and security requirements.



INDUSTRY STANDARDS

NIST CSF, ISO 27001, and CIS Controls provide frameworks for best practices.

COMMON COMPLIANCE RISKS



UNAUTHORIZED ACCESS

Weak passwords, lack of MFA, and excessive user privileges.



PHISHING & SOCIAL ENGINEERING

Human error remains the leading cause of security breaches.



UNSECURED DATA

Unencrypted devices, portable media, and cloud misconfigurations.



OUTDATED SYSTEMS

Unpatched software and unsupported systems create security vulnerabilities.



LACK OF DOCUMENTATION

Missing policies, procedures, and incident response plans.

BUILD A STRONG COMPLIANCE PROGRAM



Conduct regular risk assessments.



Maintain and update policies and procedures.



Train and educate staff regularly.



Monitor systems and user activity.



Implement backups and test recovery plans.



Prepare and test an incident response plan.



Perform regular internal audits and review findings.



PRO TIP

Document everything, train everyone, and test regularly. Be ready before an audit, not after.



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BUSINESS CONTINUITY & DISASTER RECOVERY

Be Prepared. Stay Operational. Protect Patient Care.

Downtime isn't just inconvenient—it's expensive and risky. A strong business continuity and disaster recovery (BC/DR) plan ensures your practice can recover quickly, minimize disruption, and keep patient care a top priority.



RESILIENCY SCORE



- ✓ Backup Strategy
- ✓ Recovery Capabilities
- ✓ Continuity Planning
- ✓ Testing & Drills
- ✓ Vendor Resilience

“ It's not a matter of if you'll face a disruption, but how quickly you can recover. ”

BY THE NUMBERS



93%

of healthcare organizations experienced a significant disruption in the past 3 years.

Source: Ponemon Institute 2024



\$408,000

Average cost per hour of downtime for small to mid-sized businesses.

Source: Gartner 2024



7 DAYS

The average time it takes a small business to fully recover from a major outage.

Source: FEMA 2024



60%

of small businesses that lose data and don't recover within 10 days go out of business within 1 year.

Source: National Cyber Security Alliance 2024

KEY BENEFITS OF STRONG BC/DR



PROTECT PATIENT CARE

Keep clinical systems and data available when it matters most.



MINIMIZE DOWNTIME

Reduce disruption and recover faster from unexpected events.



REDUCE FINANCIAL IMPACT

Lower the cost of downtime, data loss, and emergency recovery.



MEET COMPLIANCE REQUIREMENTS

Align with HIPAA, HITECH, and other regulatory expectations.



BUILD TRUST & CONFIDENCE

Patients and staff trust practices that are prepared for the unexpected.

COMMON RISKS



RANSOMWARE ATTACKS

Encrypt critical data and disrupt operations.



NATURAL DISASTERS

Floods, wildfires, storms, and earthquakes can impact facilities.



POWER OUTAGES

Extended outages can shut down systems and equipment.



HARDWARE FAILURE

Server, storage, or network failures can cause major downtime.



HUMAN ERROR

Accidental deletion or misconfiguration can lead to data loss.

BUSINESS CONTINUITY & DISASTER RECOVERY BEST PRACTICES



Follow the 3-2-1 backup rule: 3 copies, 2 media types, 1 offsite.



Test backups regularly and verify restores.



Document your BC/DR plan and keep it updated.



Train your team on roles and response procedures.



Conduct regular recovery drills and tabletop exercises.



Use reputable, secure, and redundant vendors.



Protect critical systems with monitoring and alerts.



PRO TIP

Test your plan at least twice a year. Preparation today prevents panic tomorrow.



IS YOUR PRACTICE READY FOR THE UNEXPECTED?

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TECHNOLOGY INVESTMENTS & ROI PLANNING

Invest Wisely. See Results. Drive Better Care.

Strategic technology investments improve efficiency, reduce risk, and support growth. Focus on solutions that deliver measurable value, lower total cost of ownership, and enhance the patient and staff experience.



INVESTMENT ROI SCORE



- ✓ Operational Efficiency
- ✓ Cost Savings
- ✓ Risk Reduction
- ✓ Staff Productivity
- ✓ Patient Satisfaction

“ Technology is not an expense—
it’s an investment in your practice’s future. ”

BY THE NUMBERS



3.2X

Practices with a formal IT plan are 3.2 times more likely to report revenue growth.

Source: CompTIA 2024



\$241,000

Average annual return for healthcare technology investments.

Source: HIMSS Analytics 2024



72%

of providers say technology improves patient experience.

Source: KLAS Research 2024



31%

lower IT costs over 3 years with managed services vs. break/fix.

Source: N-able 2024

SMART INVESTMENT PRIORITIES



SECURITY FIRST

Protect patient data and systems before adding new technology.



CLOUD SOLUTIONS

Increase flexibility, reduce hardware costs, and enable secure remote access.



STAFF ENABLEMENT

Invest in tools and training that improve productivity and reduce burnout.



AUTOMATION

Eliminate manual tasks and streamline workflows to save time and money.



SCALABILITY

Choose solutions that grow with your practice and patient needs.

MEASURABLE OUTCOMES



LOWER COSTS

Reduce downtime, rework, and IT support tickets.



MORE TIME

Automate tasks and improve workflow efficiency.



LESS RISK

Strengthen security and meet compliance requirements.



HAPPIER TEAM

Better tools and less frustration lead to higher retention.



BETTER PATIENT CARE

Reliable technology supports quality care and satisfaction.

PLAN YOUR TECHNOLOGY INVESTMENTS



1. DEFINE GOALS
Identify your practice objectives and pain points.



2. ASSESS NEEDS
Review current systems, risks, and resource gaps.



3. EVALUATE OPTIONS
Compare solutions based on ROI, cost, and scalability.



4. BUILD THE PLAN
Prioritize projects, set timelines, and allocate budget.



5. MEASURE RESULTS
Track performance, adjust, and optimize over time.



PRO TIP

Start with high-impact, low-risk investments that deliver quick wins and build momentum.



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EMERGING TECHNOLOGIES SHAPING HEALTHCARE

Innovate Today. Improve Tomorrow. Care Better.

Technology in healthcare is evolving rapidly. The right innovations can improve patient outcomes, streamline operations, and create a more connected, secure, and efficient practice.

Stay informed. Stay ahead. Deliver exceptional care.



TECH INNOVATION INDEX



- ✓ AI & Automation
- ✓ Cybersecurity
- ✓ Cloud Computing
- ✓ Interoperability
- ✓ Patient Experience

“ The future of healthcare belongs to practices that embrace technology with purpose and strategy. ”

BY THE NUMBERS



\$50.3B

Healthcare IT spending projected in 2026.

Source: STATISTA 2024



65%

of healthcare organizations are using or piloting AI.

Source: HIMSS 2024



78%

of providers are moving more workloads to the cloud.

Source: KLAS Research 2024



43%

increase in cyberattacks targeting healthcare in 2024.

Source: IBM X-Force 2024

EMERGING TECHNOLOGIES TO WATCH



AI & MACHINE LEARNING

Improve diagnostics, automate workflows, and enhance decision-making.



CLOUD COMPUTING

Enable secure access, scalability, and cost-effective IT management.



CYBERSECURITY ADVANCES

Zero trust, EDR, and AI-driven threat detection strengthen protection.



INTEROPERABILITY

Better data exchange across systems improves care coordination.



PATIENT EXPERIENCE TECH

Patient portals, remote monitoring, and digital communication tools enhance care.

KEY BENEFITS



GREATER EFFICIENCY

Automation and smart tools reduce manual work and save time.



COST OPTIMIZATION

Modern solutions lower operational costs and improve ROI.



BETTER PATIENT OUTCOMES

Accurate data and insights support better clinical decisions.



STRONGER SECURITY

Advanced tools reduce risk and protect sensitive information.



FUTURE READINESS

Stay competitive and prepared for what's next.

HOW TO STAY AHEAD



1. ASSESS

Evaluate your current technology and identify gaps.



2. PLAN

Align technology investments with your practice goals.



3. INVEST WISELY

Focus on solutions that deliver measurable value.



4. TRAIN YOUR TEAM

Ensure staff are confident and equipped to use new tools.



5. REVIEW & ADAPT

Continuously monitor results and adjust your strategy.



PRO TIP

Start small, measure results, and scale what works best for your practice and patients.



READY FOR WHAT'S NEXT?

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BUILDING A CULTURE OF SECURITY & AWARENESS

People. Process. Protection. Everyone Plays a Role.

Technology alone can't protect your practice. A strong security culture—supported by clear processes and informed people—reduces risk, prevents incidents, and strengthens trust.

“ Security is everyone's responsibility. Awareness is our strongest defense. ”

CULTURE HEALTH SCORE



- ✓ Leadership Commitment
- ✓ Clear Policies
- ✓ Ongoing Training
- ✓ Open Communication
- ✓ Incident Reporting

BY THE NUMBERS



91%
of breaches start with human error.
Source: Verizon DBIR 2024



\$4.88M
Average cost of a healthcare data breach.
Source: IBM Cost of a Data Breach Report 2024



70%
of security incidents can be reduced with employee training.
Source: Ponemon Institute 2024



60 DAYS
Average time to detect a breach without employee reporting.
Source: IBM X-Force 2024

BUILDING AWARENESS THAT WORKS



TRAIN REGULARLY
Provide ongoing, role-based training on security best practices.



SIMULATE & TEST
Run phishing simulations and drills to reinforce learning.



COMMUNICATE OFTEN
Share short, relevant tips and updates to keep security top of mind.



REPORT & RESPOND
Encourage reporting of suspicious activity—no blame, just protection.



RECOGNIZE & REWARD
Celebrate good habits and recognize those who champion security.

COMMON HUMAN RISKS



PHISHING ATTACKS
Clicking on malicious links or attachments.



WEAK PASSWORDS
Using simple or reused passwords across multiple systems.



UNAUTHORIZED DEVICES
Connecting personal or unknown devices to practice systems.



SOCIAL ENGINEERING
Trickery used to gain access or sensitive information.



POLICY IGNORANCE
Unfamiliarity with policies leads to accidental non-compliance.

BUILD A STRONG SECURITY CULTURE



LEAD BY EXAMPLE
Leadership sets the tone for security and accountability.



MAKE IT EASY
Provide simple processes and tools that support secure behavior.



INVOLVE EVERYONE
From front desk to clinicians, everyone plays a part in protecting patients.



MEASURE & IMPROVE
Track awareness, test results, and performance to drive continuous improvement.



MAKE IT MATTER
Connect security to our mission—better outcomes and patient trust.



PRO TIP

Make security a habit, not an event. Small actions every day create a strong, resilient practice.



STRENGTHEN YOUR PRACTICE TODAY.

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PLANNING TODAY. PROTECTING TOMORROW.

A Strong Plan Today Creates a Stronger Practice Tomorrow.

Technology will continue to evolve, but the fundamentals remain the same: strong leadership, smart planning, and consistent execution. Build a roadmap that supports your team, protects your patients, and positions your practice for long-term success.

“ The best time to prepare for the future is before you need to. ”

FUTURE READINESS SCORE



- ✓ Plan in Place
- ✓ Budget Aligned
- ✓ Resources Ready
- ✓ Risks Identified
- ✓ Execution Strategy

BY THE NUMBERS



67%

of healthcare practices do not have a documented technology roadmap.

Source: KLAS Research 2024



2.6x

more likely to meet goals when a formal IT plan is in place.

Source: CompTIA 2024



23%

lower total cost of ownership with proactive planning.

Source: Gartner 2024



82%

of breaches involve known risks that could have been prevented.

Source: Verizon DBIR 2024

WHAT STRONG PLANNING DELIVERS



CLEAR DIRECTION

Align technology with your practice goals and patient care objectives.



BETTER DECISIONS

Make informed choices based on data, needs, and long-term value.



RISK REDUCTION

Identify threats early and implement controls before problems occur.



FINANCIAL BENEFITS

Plan for investments that reduce costs and improve efficiency.



TEAM CONFIDENCE

A prepared team is more productive, secure, and resilient.

FUTURE RISKS WITHOUT A PLAN



INCREASED DOWNTIME

Unplanned outages disrupt patient care and productivity.



HIGHER COSTS

Reactive spending is almost always more expensive.



GREATER VULNERABILITY

Outdated systems and gaps invite cyberattacks.



STAFF FRUSTRATION

Inefficient tools and slow systems impact morale and retention.



MISSED OPPORTUNITIES

Without a plan, it's easy to fall behind your peers and the industry.

YOUR NEXT STEPS



1 ASSESS

Understand your current environment and key gaps.



2 PLAN

Build a roadmap that aligns technology with your goals.



3 PRIORITIZE

Focus on high-impact projects that deliver the most value.



4 EXECUTE

Implement the plan with the right team and resources.



5 MEASURE

Track results and adjust to stay on course.



6 IMPROVE

Continuously refine your plan and strengthen outcomes.



PRO TIP

Revisit your roadmap every 6–12 months. Technology, threats, and your practice will change.



PLAN YOUR PRACTICE'S FUTURE.

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STRONG TODAY. STRONGER TOMORROW.

Technology Should Support Your Mission—
Not Distract From It.

Healthcare is constantly changing, and so is technology. By staying proactive, investing in the right areas, and partnering with a trusted advisor, your practice can stay secure, efficient, and ready for the future. You care for your patients. We'll help care for your technology.



PRACTICE READINESS SCORE



- ✓ Security Strong
- ✓ Systems Reliable
- ✓ Team Prepared
- ✓ Plan in Place
- ✓ Future Focused

“ The strength of your practice comes from the care you deliver and the technology that supports it. ”

BY THE NUMBERS



\$6.2M

The average cost of a major healthcare data breach in 2024.

Source: IBM Cost of a Data Breach Report 2024



98 DAYS

The average time to identify and contain a security incident.

Source: IBM X-Force 2024



7.7%

Annual growth in healthcare cyberattacks.

Source: Check Point Research 2024



77%

of healthcare organizations plan to increase cloud investments in 2026.

Source: Deloitte 2024



94%

of patients say a data breach would make them lose trust in a provider.

Source: Ponemon Institute 2023

PILLARS OF LONG-TERM SUCCESS



PROTECT WHAT MATTERS

Secure your data, systems, and patients with layered defense.



OPERATE WITH CONFIDENCE

Reliable systems and processes reduce downtime and frustration.



PLAN FOR GROWTH

Scalable solutions support your practice as you grow and change.



EMPOWER YOUR TEAM

Technology and training enable your team to work smarter.



FOCUS ON PATIENT CARE

When technology works, you can focus on what matters most.

THE VAULT TECHNOLOGIES ADVANTAGE



Healthcare Technology Experts

We specialize in independent medical practices.



Proactive & Preventive Approach

We stop problems before they impact your practice.



Clear Communication

No jargon. Just answers and solutions you understand.



Trusted, Local Partnership

We're here when you need us. Today and tomorrow.



Results You Can Count On

Better security, less downtime, happier patients.

COMMIT TO A STRONGER FUTURE



1. START TODAY

Schedule your complimentary technology health assessment.



2. GET CLARITY

Understand your risks, gaps, and opportunities.



3. CREATE A PLAN

Build a roadmap with prioritized actions.



4. TAKE ACTION

Implement solutions that protect and improve.



5. STAY AHEAD

Continuously improve and adapt to change.



PRO TIP

Small, consistent steps today lead to big results tomorrow.

Don't wait for a problem to decide.



READY TO BUILD A STRONGER, MORE RESILIENT PRACTICE?

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MEASURE TODAY. IMPROVE EVERY DAY.

What Gets Measured Gets Better.

You can't improve what you don't measure. Tracking the right metrics helps you understand performance, identify issues early, and make smarter decisions that lead to better patient care and a stronger practice.



PERFORMANCE
VISIBILITY SCORE



- ✓ Key Metrics Defined
- ✓ Data Collected Regularly
- ✓ Insights Actioned
- ✓ Continuous Improvement
- ✓ Results Tracked

“

Data turns uncertainty into clarity
and activity into results.

”

BY THE NUMBERS



35%

of practices lack defined metrics to measure IT performance.
Source: KLAS Research 2024



2.5x

more likely to meet goals when performance is measured and reviewed.
Source: McKinsey 2023



20–30%

improvement in efficiency with data-driven decisions.
Source: Deloitte 2024



60%

of incidents could be prevented with better monitoring and early warning systems.
Source: Ponemon Institute 2023



75%

of healthcare leaders say data visibility is critical to improving patient outcomes.
Source: HIMSS Analytics 2024

KEY METRICS TO TRACK



SYSTEM UPTIME

Track availability to minimize disruptions and protect patient care.



TICKET RESPONSE & RESOLUTION

Measure speed and effectiveness of IT support.



SECURITY INCIDENTS

Monitor trends to reduce risk and strengthen your defenses.



BACKUP SUCCESS RATE

Ensure data protection and rapid recovery when needed.



USER SATISFACTION

Gather feedback to improve service and overall experience.



IT COST PER USER

Understand spend to drive efficiency and maximize ROI.

THE BENEFITS OF MEASURING



IMPROVE PERFORMANCE

Know what's working and where to focus.



REDUCE RISK

Identify issues before they impact patients or operations.



CONTROL COSTS

Optimize resources and eliminate wasteful spending.



ENHANCE PATIENT CARE

Reliable systems support better outcomes and experiences.



DRIVE GROWTH

Better performance creates capacity for your practice to grow.



DEMONSTRATE VALUE

Show measurable results to your team and stakeholders.

YOUR MEASUREMENT ROADMAP



1. IDENTIFY

Define the metrics that matter most to your practice.



2. COLLECT

Gather accurate data from your systems and tools.



3. ANALYZE

Review trends, patterns, and anomalies to find opportunities.



4. ACT

Implement improvements that address risks and drive results.



5. REVIEW

Regularly evaluate performance and adjust as needed.



6. IMPROVE

Make continuous improvement part of your culture.



PRO TIP

Start small with a few key metrics. Consistent measurement builds momentum and delivers lasting impact.



MEASURE WHAT MATTERS.

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VAULT TECHNOLOGIES
SECURE. • RELIABLE. • DEPENDABLE.



PROUDLY SERVING
OREGON HEALTHCARE PRACTICES

STRATEGIZE TODAY. LEAD TOMORROW.

A Roadmap Today Creates Results Tomorrow.

Technology success doesn't happen by chance.
A clear strategy aligns your technology with your
clinical goals, supports smarter investments,
and prepares your practice for the future.
Plan with purpose. Lead with confidence.



STRATEGY
MATURITY SCORE



- ✓ Strategic Alignment
- ✓ Defined Roadmap
- ✓ Investment Discipline
- ✓ Risk Management
- ✓ Continuous Improvement

“ Great practices don't just react to change—
they plan for it and turn it into opportunity. ”

BY THE NUMBERS



63%

of practices do not have a formal
technology strategy.
Source: KLAS Research 2024



2.6x

more likely to achieve goals with
a documented technology plan.
Source: McKinsey 2023



22%

lower IT costs when technology
investments are strategic.
Source: Deloitte 2024



69%

of breaches are linked to poor
planning and outdated systems.
Source: Ponemon Institute 2023



81%

of healthcare leaders say strategy
is critical to long-term success.
Source: HIMSS Analytics 2024

STRATEGIC PRIORITIES THAT DRIVE RESULTS



ALIGN WITH CLINICAL GOALS

Ensure technology supports better care,
efficiency, and patient outcomes.



MAKE SMART INVESTMENTS

Focus on high-impact solutions that deliver
measurable value and ROI.



MANAGE RISK PROACTIVELY

Identify vulnerabilities early and strengthen
your security and resilience.



BUILD SCALABLE SOLUTIONS

Choose systems that grow with your practice
and adapt to change.



REVIEW AND IMPROVE

Continuously evaluate performance and refine
your strategy for lasting success.

RISKS OF NO STRATEGY



REACTIVE DECISIONS

Firefighting drains resources and
leads to missed opportunities.



WASTED SPEND

Unplanned purchases and duplication
increase costs.



OUTDATED TECHNOLOGY

Lagging systems create inefficiencies
and limit capabilities.



INCREASED SECURITY RISK

Gaps and weak controls leave your
practice vulnerable.



LIMITED GROWTH

Without a plan, it's harder to scale
and stay competitive.

YOUR STRATEGIC ROADMAP



1 ASSESS

Evaluate your current
state and identify
gaps and risks.



2 DEFINE

Set clear goals
aligned with your
practice's mission.



3 PLAN

Create a roadmap
with priorities,
timelines, and budget.



4 EXECUTE

Implement solutions
in phases with the
right partners.



5 MEASURE

Track performance
and outcomes
consistently.



6 IMPROVE

Refine your strategy
and adapt as your
practice grows.



PRO TIP

Strategy turns technology
into a competitive
advantage—helping
you deliver better care,
operate efficiently, and
grow with confidence.



LEAD WITH A PLAN.

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THE BOTTOM LINE. BETTER TECHNOLOGY. BETTER OUTCOMES.

Invest Wisely. Protect Patients. Strengthen Your Practice.

The right technology decisions today create stronger operations, happier patients, and a healthier future for your practice. You don't have to navigate it alone. Vault Technologies is here to help.



OVERALL TECHNOLOGY HEALTH SCORE



- ✓ Secure Foundation
- ✓ Reliable Systems
- ✓ Strategic Alignment
- ✓ Risk Managed
- ✓ Positioned for Growth

“ When technology supports your mission, everything else becomes possible. ”

KEY TAKEAWAYS

- Security is your foundation. Strong security protects patient data and ensures continuity.
- Plan. Prioritize. Progress. A clear roadmap turns today's priorities into tomorrow's results.
- Investments drive outcomes. Smart technology investments improve efficiency and patient care.
- People make the difference. Engaged teams and strong training maximize technology value.
- Patient care comes first. Every technology decision should improve the patient experience.

WHAT SUCCESS LOOKS LIKE

- PROTECTED & COMPLIANT
Your data, systems, and patients are secure and compliant.
- EFFICIENT & PRODUCTIVE
Streamlined workflows reduce downtime and frustration.
- HAPPY PATIENTS
Reliable systems and great communication build trust.
- STRONG FINANCIAL HEALTH
Lower costs, better performance, and sustainable growth.
- READY FOR WHAT'S NEXT
Your practice is positioned to adapt and thrive.

OUR COMMITMENT TO YOU

- We listen first. Understanding your goals, challenges, and opportunities.
- We build a plan together. A roadmap customized for your practice and budget.
- We implement with care. Experienced professionals who respect your time and patients.
- We measure what matters. Tracking results, making adjustments, and celebrating improvements.
- We're here for the long run. A trusted partner committed to your success.

YOUR NEXT STEP IS SIMPLE

- 1 SCHEDULE**
Book your complimentary technology health assessment.
- 2 ASSESS**
We review your systems, processes, and goals.
- 3 ANALYZE**
We identify strengths, gaps, and opportunities.
- 4 RECOMMEND**
You receive a clear, prioritized roadmap with solutions and investment options.
- 5 IMPLEMENT**
We help you execute your plan and achieve your goals.
- 6 IMPROVE**
We measure results and continually optimize for long-term success.

PRO TIP
Small steps today lead to big results tomorrow. Start with what matters most.



READY TO STRENGTHEN YOUR PRACTICE?

Schedule your complimentary
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No cost. No obligation. Just clarity.

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CONTINUOUS TODAY. CONFIDENT TOMORROW.

Technology Excellence Is an Ongoing Journey.

Staying ahead requires more than solving today's problems—it requires a commitment to continuously improve, adapt, and invest in the right technology at the right time.
We're here for every step of the journey.

“ Excellence isn't a destination—
it's the standard we set every day. ”

CONTINUITY READINESS SCORE

80%
READY

- ✓ Monitoring in Place
- ✓ Processes Defined
- ✓ Team Trained
- ✓ Improvements Ongoing
- ✓ Future Ready

BY THE NUMBERS



68%

of practices say ongoing IT support is key to protecting patient care.
Source: KLAS Research 2024



2.8x

more likely to achieve long-term goals with a managed IT partner.
Source: CompTIA 2024



25%

average reduction in unplanned IT costs with proactive management.
Source: IBM 2024



74%

of breaches involve systems that were not continuously monitored.
Source: Verizon DBIR 2024



83%

of healthcare leaders value long-term IT partnerships over one-time projects.
Source: HIMSS Analytics 2024

OUR CONTINUOUS IMPROVEMENT MODEL



MONITOR

We monitor systems, security, and performance around the clock.



ASSESS

We review data, identify trends, and prioritize what matters most.



IMPROVE

We implement solutions that reduce risk, improve efficiency, and enhance care.



MEASURE

We track results, validate impact, and share clear insights.



ADAPT

We refine, optimize, and stay ahead of change together.

THE VALUE OF CONTINUITY



REDUCE RISK

Stay protected with proactive security and continuous monitoring.



MINIMIZE DOWNTIME

Faster response. Fewer disruptions. Better patient experiences.



CONTROL COSTS

Plan ahead and avoid unexpected expenses and emergencies.



SUPPORT YOUR TEAM

Empower your staff with reliable systems and responsive support.



FOCUS ON PATIENTS

When technology works, you can focus on what matters most.

KEEP MOVING FORWARD



1. PLAN

Set clear goals and priorities.



2. IMPLEMENT

Put the right solutions in place.



3. MONITOR

Track performance and identify opportunities.



4. MEASURE

Review results and validate impact.



5. IMPROVE

Refine processes and strengthen outcomes.



6. SUCCEED

Achieve better care, efficiency, and growth.



PRO TIP

Small, consistent improvements over time lead to meaningful, lasting results.



LET'S CONTINUE BUILDING
A STRONGER, HEALTHIER PRACTICE.
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INVEST TODAY. FUTURE SUCCESS.

Smart Investments Today Deliver Results Tomorrow.

Technology isn't just an expense—it's an investment in better care, stronger operations, and a more resilient practice.

The right investments today build the foundation for long-term growth and patient trust.



“ Technology investments made with purpose today deliver results your patients feel and your practice benefits from tomorrow. ”

BY THE NUMBERS

- 3.5x**
more likely to achieve top-quartile performance with strategic IT investments.
Source: McKinsey 2023
- 45%**
average reduction in downtime with modern, reliable systems.
Source: Aberdeen 2024
- 23%**
of IT budgets are wasted on inefficient or underutilized technology.
Source: Gartner 2024
- 70%**
of breaches could be prevented with the right technology and investments.
Source: IBM 2024
- 84%**
of patients say technology influences their trust in a practice.
Source: HIMSS Analytics 2024

WHERE TO INVEST

- SECURITY FIRST**
Protect patient data and ensure compliance with layered security.
- RELIABLE SYSTEMS**
Invest in systems that are stable, supported, and scalable.
- TEAM ENABLEMENT**
Equip your team with the right tools and training to succeed.
- SMART WORKFLOWS**
Automate and streamline to reduce errors and save time.
- FUTURE READY**
Build a foundation that supports growth, change, and innovation.

THE RETURN ON INVESTMENT

- BETTER PATIENT CARE**
Technology that works empowers your team and improves outcomes.
- GREATER EFFICIENCY**
Streamlined processes save time and reduce frustration.
- LOWER TOTAL COST**
Planned investments reduce emergencies and surprise expenses.
- STRONGER COMPLIANCE**
Stay ahead of regulations and protect your reputation.
- LONG-TERM GROWTH**
Technology gives you the capacity and confidence to grow.

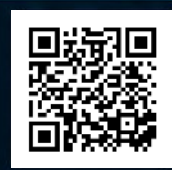
YOUR INVESTMENT ROADMAP

- 1. PRIORITIZE**
Identify your highest impact opportunities.
- 2. PLAN**
Create a budget and investment strategy.
- 3. PROTECT**
Invest in security, backup, and risk management.
- 4. OPTIMIZE**
Improve systems, workflows, and team productivity.
- 5. MEASURE**
Track results and validate your investment.
- 6. GROW**
Reinvest and scale what works best for your practice.

PRO TIP
Small, consistent investments today create powerful results tomorrow.

INVEST IN YOUR PRACTICE'S FUTURE.
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Smart investments. Measurable results.

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STRONGER PRACTICE. STRONGER FUTURE.

Technology Partnerships That Last.

Technology is always evolving, and so are the challenges facing medical practices. The right partner helps you stay secure, efficient, and ready for what's next—without losing focus on patient care.

Vault Technologies is that partner.



PARTNER READINESS SCORE



- ✓ Proactive Monitoring
- ✓ Trusted Advisor
- ✓ Rapid Response
- ✓ Continuous Improvement
- ✓ Future Focused

“ A trusted partner today helps you navigate tomorrow with confidence and clarity. ”

BY THE NUMBERS



94%

of practices say their IT partner is critical to their success.
Source: CompTIA 2024



2.6x

more likely to meet goals with a strategic IT partner.
Source: McKinsey 2023



30%

lower total cost of ownership with proactive IT management.
Source: Forrester 2024



60%

of cyber attacks target small businesses like medical practices.
Source: Verizon DBIR 2024



88%

of healthcare leaders value long-term technology partnerships.
Source: HIMSS Analytics 2024

HOW WE SUPPORT YOU



PROTECT

Advanced security, backups, and best practices keep your data safe.



OPTIMIZE

Efficient systems and workflows save time and reduce frustration.



ADVISE

Strategic guidance helps you make smarter technology decisions.



BUILD

Scalable solutions that grow with your practice.



EVOLVE

Continuous improvement keeps you prepared for what's next.

THE VAULT ADVANTAGE



HEALTHCARE FOCUSED

We understand your world, your challenges, and your priorities.



PROACTIVE PARTNER

We prevent problems before they impact your practice.



24/7 SUPPORT

Real people, always available when you need us.



TRANSPARENT PRICING

Predictable, per-seat pricing with no surprises.



LOCAL & INVESTED

Proudly serving Oregon's medical practices. We're in your community.

YOUR PATH FORWARD



1. DISCOVER

Understand your needs and goals.



2. ASSESS

Evaluate your technology and risks.



3. PLAN

Create a roadmap with clear priorities.



4. IMPLEMENT

Deploy solutions with minimal disruption.



5. MEASURE

Track results and validate improvements.



6. GROW

Continuously improve and plan for the future.



PRO TIP

A strong partnership turns technology from a cost center into a competitive advantage.

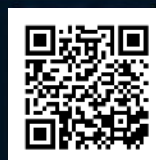


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MEASURE PROGRESS. MAXIMIZE IMPACT.

Clear Metrics. Real Insights. Better Decisions.

What gets measured gets managed—and what gets managed gets better. Tracking the right metrics helps your practice identify what's working, where to improve, and how to deliver the best care possible.

Data drives decisions. Insights drive success.



MEASUREMENT MATURITY



- ✓ Defined Metrics
- ✓ Consistent Tracking
- ✓ Actionable Insights
- ✓ Continuous Optimization
- ✓ Future Ready

“ The right metrics turn information into insight and insight into better patient outcomes. ”

BY THE NUMBERS



2.4x

more likely to achieve top performance with KPIs and dashboards.
Source: McKinsey 2023



40%

reduction in downtime with proactive monitoring and alerts.
Source: Aberdeen 2024



23%

lower IT costs with data-driven decision-making.
Source: Gartner 2024



65%

faster incident response with defined metrics and automated tracking.
Source: IBM 2024



82%

of healthcare leaders say metrics are essential to improving care quality.
Source: HIMSS Analytics 2024

KEY METRICS TO TRACK



SECURITY METRICS

Track vulnerabilities, patch compliance, and threat detection.



SYSTEM AVAILABILITY

Monitor uptime, downtime, and system performance.



USER EXPERIENCE

Measure satisfaction, ticket volume, and resolution times.



COST EFFICIENCY

Track IT spend, cost per user, and return on investment.



STRATEGIC IMPACT

Link technology initiatives to clinical outcomes and practice goals.

TURN INSIGHTS INTO ACTION



REVIEW REGULARLY

Consistent reviews keep your practice aligned and informed.



IDENTIFY TRENDS

Spot patterns early and address issues before they grow.



PRIORITIZE WHAT MATTERS

Focus on metrics that drive the biggest impact for your practice.



COMMUNICATE RESULTS

Share insights with your team and partners to stay aligned.



CONTINUOUSLY IMPROVE

Use data to refine strategies and strengthen performance over time.

YOUR MEASUREMENT ROADMAP



1. DEFINE

Identify your goals and key metrics.



2. COLLECT

Gather accurate data consistently.



3. ANALYZE

Turn data into meaningful insights.



4. ACT

Implement changes that drive improvement.



5. MEASURE

Track results and validate impact.



6. OPTIMIZE

Refine and repeat for continuous success.



PRO TIP

What gets measured gets better. Start with a few key metrics and build from there.



SEE WHAT YOUR DATA IS TELLING YOU.

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TAKE ACTION TODAY. LEAD TOMORROW.

Small Steps Today. Big Results Tomorrow.

The path to a stronger, more resilient practice starts with a plan—and the right partner. Take control of your technology, reduce risk, and create a foundation for long-term success. **The future of your practice is in your hands. We're here to help you build it.**



READINESS SUMMARY



- ✓ Strategy in Place
- ✓ Technology Aligned
- ✓ Security Enabled
- ✓ Team Prepared
- ✓ Continuous Improvement

“ The best time to prepare for the future was yesterday. The second-best time is today. ”

BY THE NUMBERS

- 3.1x**
more likely to achieve high growth with a documented IT strategy.
Source: McKinsey 2023
- 41%**
average reduction in downtime with proactive IT management.
Source: Aberdeen 2024
- 29%**
lower IT spend over 3 years with strategic technology planning.
Source: Gartner 2024
- 67%**
faster threat detection with modern security tools and monitoring.
Source: IBM 2024
- 90%**
of healthcare leaders say technology investments improve patient care.
Source: HIMSS Analytics 2024

YOUR NEXT MOVE

- SCHEDULE**
Book your complimentary technology health assessment.
- ASSESS**
We review your systems, processes, and goals.
- ANALYZE**
We identify strengths, gaps, and opportunities.
- RECOMMEND**
You receive a clear, prioritized roadmap with solution options.
- IMPLEMENT**
We partner with you to execute your plan and achieve results.

THE VAULT DIFFERENCE

- HEALTHCARE EXPERTISE**
We focus exclusively on healthcare practices.
- PATIENT-CENTERED**
Technology decisions are always made with patient care in mind.
- STRATEGIC PARTNER**
We align technology with your goals and long-term vision.
- PREDICTABLE PRICING**
Per-seat, per-month pricing with no surprise costs.
- LOCAL & INVESTED**
Proudly serving Oregon practices. We're in your community.

YOUR ROADMAP TO SUCCESS



PRO TIP
Focus on progress, not perfection. Small, consistent steps create lasting change.

 **READY TO TAKE THE NEXT STEP?**
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BUILD RESILIENCE. ENSURE CONTINUITY.

Be Ready. Stay Protected. Keep Caring.

Disruptions happen. Resilience is a choice.
The right preparation ensures your practice can
withstand disruption, recover quickly, and continue
delivering quality patient care—no matter what.
Continuity is care. Resilience is your advantage.



RESILIENCE SCORE



- ✓ Preparedness Plan
- ✓ Protection in Place
- ✓ Response Ready
- ✓ Recovery Capable
- ✓ Continuity Focused

“ Resilient practices don’t just recover—
they come back stronger and better prepared. ”

BY THE NUMBERS



60%

of small healthcare practices close
within 6 months of a major disruption.
Source: HIMSS Analytics 2024



2.3x

more downtime is experienced by
practices without tested recovery plans.
Source: Aberdeen 2024



\$250K+

average cost of a single hour of
downtime for a medical practice.
Source: Ponemon 2023



65%

of attacks target backup systems
or recovery environments.
Source: Veeam 2024



78%

of healthcare leaders say business
continuity is a top IT priority.
Source: HIMSS Analytics 2024

RESILIENCE ESSENTIALS



PREPARE

Create and test plans for disruptions,
emergencies, and data loss.



PROTECT

Backups, security, and monitoring keep
your systems and data safe.



RESPOND

Rapid detection and communication
minimize impact and confusion.



RECOVER

Reliable recovery processes get your
practice back on track quickly.



CONTINUE

Maintain patient care and operations
with confidence and continuity.

THE BENEFITS OF RESILIENCE



REDUCE RISK

Proactive planning reduces downtime,
data loss, and compliance risk.



PROTECT PATIENTS

Ensure care continues when
patients need you most.



MINIMIZE LOSSES

Lower the financial impact of
disruptions and recovery.



BUILD TRUST

Patients trust practices that are
reliable and prepared.



STAY AHEAD

Continuous improvement strengthens
your ability to adapt and grow.

YOUR RESILIENCE ROADMAP



1. ASSESS

Evaluate risks, systems,
and dependencies.



2. PLAN

Build and document
your continuity plan.



3. PROTECT

Implement safeguards,
backups, and security.



4. TEST

Test plans and systems
regularly.



5. RESPOND

Communicate clearly
and act quickly.



6. RECOVER

Restore systems and
resume operations.



PRO TIP

A tested plan is only
as good as the last
time you tested it.
Test regularly.



BUILD A RESILIENT PRACTICE.

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VISION TODAY. STRONGER TOMORROW.

Plan Ahead. Invest Wisely. Lead with Confidence.

A clear vision supported by smart technology investments helps your practice deliver exceptional care today—and thrive in the years ahead.

The future belongs to practices that plan, adapt, and never stop improving.

Your vision. Our expertise. Better patient care.



FUTURE READINESS SCORE



- ✓ Strategic Planning
- ✓ Technology Roadmap
- ✓ Innovation Focused
- ✓ Change Ready
- ✓ Sustainable Growth

“ The best technology decisions today create the strongest future for your practice, your team, and your patients. ”

BY THE NUMBERS



3.6x

more likely to achieve long-term growth with a documented technology strategy.
Source: McKinsey 2023



45%

of practices say technology innovation is critical to their future success.
Source: HIMSS Analytics 2024



31%

lower total cost of ownership with strategic, planned technology investments.
Source: Forrester 2024



70%

of practices expect cybersecurity threats to increase over the next three years.
Source: Ponemon 2023



88%

of healthcare leaders plan to increase investment in technology over the next two years.
Source: HIMSS Analytics 2024

BUILDING YOUR FUTURE



DEFINE YOUR VISION

Know where you want your practice to be in 3–5 years.



CREATE A ROADMAP

Build a clear, prioritized plan with measurable milestones.



INVEST INTELLIGENTLY

Focus resources on initiatives that deliver the greatest returns.



EMPOWER YOUR TEAM

Engage your team and build a culture of innovation and ownership.



CONTINUOUSLY ELEVATE

Review, learn, and refine to stay ahead and remain future ready.

THE VAULT VISION



PARTNER FOR SUCCESS

We become an extension of your team and your long-term advisor.



INNOVATE WITH PURPOSE

We bring forward-thinking solutions that support patient care.



DELIVER MEASURABLE VALUE

Every recommendation is tied to outcomes that matter.



BUILD LASTING TRUST

Transparency, communication, and integrity guide everything we do.



GROW TOGETHER

Your success is our success. We grow stronger—together.

YOUR FUTURE-FOCUSED ROADMAP



1. ENVISION

Clarify your future state and goals.



2. ASSESS

Understand today's environment and gaps.



3. PLAN

Create a strategic roadmap.



4. INVEST

Allocate resources where they matter most.



5. EXECUTE

Implement with discipline and accountability.



6. EVOLVE

Measure, improve, and adapt.



PRO TIP

Great vision without execution is just a dream. Execution turns vision into measurable success.



LET'S BUILD YOUR VISION TOGETHER.

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OPTIMIZE TODAY. OUTPERFORM ALWAYS.

Work Smarter. Serve Better. Grow Stronger.

Optimization is about making the most of what you have—today—while building the capability to do even more tomorrow.

Every improvement you make brings better outcomes for your practice and patients.



OPTIMIZATION SCORE



- ✓ Process Efficiency
- ✓ System Integration
- ✓ Resource Optimization
- ✓ Value Realization
- ✓ Continuous Enhancement

“ Optimization isn’t about perfection—it’s about creating the best possible results with focus and purpose. ”

BY THE NUMBERS



2.8x

more likely to achieve high performance with optimized IT processes.
Source: McKinsey 2023



34%

average productivity increase with workflow optimization and automation.
Source: Deloitte 2024



22%

lower operational costs with optimized technology environments.
Source: Gartner 2024



61%

fewer security incidents with integrated and optimized systems.
Source: IBM 2024



84%

of healthcare leaders say optimization improves patient satisfaction.
Source: HIMSS Analytics 2024

KEY AREAS TO OPTIMIZE



WORKFLOWS

Streamline processes to save time, reduce errors, and improve results.



SYSTEMS

Integrate tools and platforms to eliminate silos and duplication.



RESOURCES

Maximize the value of your people, technology, and budget.



DATA

Leverage accurate, real-time data to drive informed decisions.



CONTINUOUS IMPROVEMENT

Refine, measure, and adapt to keep getting better every day.

THE OPTIMIZATION ADVANTAGE



IMPROVED EFFICIENCY

Do more with less through smarter processes and automation.



BETTER PATIENT EXPERIENCE

Reduce wait times and improve the overall care experience.



STRONGER FINANCIALS

Lower costs, reduce waste, and improve profitability.



TEAM EMPOWERMENT

Give your team the tools and time to focus on what matters most.



FUTURE COMPETITIVE EDGE

Optimized practices adapt faster and lead their communities.

YOUR OPTIMIZATION ROADMAP



1. EVALUATE

Assess current processes, systems, and performance.



2. IDENTIFY

Find opportunities for efficiency and integration.



3. PRIORITIZE

Focus on initiatives with the highest impact.



4. IMPLEMENT

Execute improvements with clear milestones.



5. MEASURE

Track results and confirm value is being realized.



6. REFINE

Continuously improve and build on success.



PRO TIP

Small, consistent improvements lead to significant results. Focus on progress, not perfection.



OPTIMIZE YOUR PRACTICE. ELEVATE CARE.

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RESULTS TODAY. BETTER CARE ALWAYS.

Technology That Works. Care That Matters.

When technology works the way it should,
your team can focus on what matters most—
your patients. Measurable results today create
a stronger, healthier practice for tomorrow.

Better technology. Better efficiency.
Better outcomes.



OUTCOMES SCORE



- ✓ Operational Excellence
- ✓ Patient Satisfaction
- ✓ Team Productivity
- ✓ Financial Health
- ✓ Sustainable Growth

“ The right technology creates time, reduces stress,
and delivers better care—every single day. ”

BY THE NUMBERS



3.2x

more likely to achieve superior
performance with strong technology
management.

Source: McKinsey 2023



30%

increase in team productivity with
modern, integrated systems.

Source: Deloitte 2024



21%

higher profitability from optimized
technology and workflows.

Source: Gartner 2024



64%

reduction in security incidents with
proactive IT management.

Source: IBM 2024



86%

of patients say a smooth experience
increases their trust and loyalty.

Source: HIMSS Analytics 2024

FOCUS AREAS FOR RESULTS



ALIGN TECHNOLOGY

Ensure every system supports your
goals and patient care.



STREAMLINE PROCESSES

Automate, simplify, and remove
inefficiencies.



PROTECT WHAT MATTERS

Safeguard patient data, systems,
and your reputation.



MEASURE & IMPROVE

Use data and metrics to guide
decisions and track progress.



INVEST IN PEOPLE

Equip your team with the tools,
training, and support they need.

THE RESULTS YOU CAN EXPECT



HAPPIER PATIENTS

Faster service, fewer delays, and
better communication.



MORE PRODUCTIVE TEAMS

Less frustration, more time,
and better tools.



REDUCED DOWNTIME

Reliable systems keep your practice
running smoothly.



LOWER TOTAL COSTS

Smarter investments reduce waste
and improve ROI.



STRONGER FUTURE

A resilient, future-ready practice that
can grow with confidence.

YOUR ROADMAP TO MEASURABLE RESULTS



1. ASSESS

Evaluate your current
systems, risks, and
opportunities.



2. ANALYZE

Identify gaps, root
causes, and highest
impact areas.



3. PLAN

Create a clear roadmap
with priorities and
measurable goals.



4. IMPLEMENT

Execute your plan with
expertise, discipline,
and minimal disruption.



5. MEASURE

Track performance
and validate results
against goals.



6. IMPROVE

Continuously refine
and elevate for
ongoing success.



PRO TIP

Small, consistent
improvements today
compound into
extraordinary results
tomorrow.



LET'S ACHIEVE BETTER RESULTS—TOGETHER.

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STRONGER PRACTICES. BRIGHTER FUTURES.

Technology Today for a Healthier Tomorrow.

Technology is more than tools—it's opportunity. The right systems empower your team, improve care, and secure a stronger future for your practice and the communities you serve.

Smarter technology. Stronger practice.
Brighter future together.



OUTCOME SCORE



- ✓ Stronger Operations
- ✓ Better Patient Care
- ✓ Safer Systems
- ✓ Smarter Decisions
- ✓ Stronger Tomorrow

“ Great practices today build a stronger healthcare tomorrow. ”

BY THE NUMBERS

- 

3.2x
more likely to achieve long-term growth with a technology strategy.
Source: McKinsey 2023
- 

30%
increase in productivity with modern, integrated systems.
Source: Deloitte 2024
- 

21%
lower total cost of ownership with strategic technology investments.
Source: Gartner 2024
- 

64%
of incidents prevented via integrated security and monitoring.
Source: IBM 2024
- 

86%
of practices are more confident in their technology strategy.
Source: HIMSS Analytics 2024

KEY AREAS FOR THE FUTURE

- 

STRATEGIC GROWTH
Plan and invest in technology that drives long-term success.
- 

PATIENT EXPERIENCE
Deliver seamless, secure, and compassionate care.
- 

OPERATIONAL EXCELLENCE
Streamline workflows and reduce redundancy.
- 

SECURITY & COMPLIANCE
Protect data and meet evolving regulatory requirements.
- 

INNOVATION & ADAPTABILITY
Embrace new tools and adapt for future challenges.

THE IMPACT FOR YOUR PRACTICE

- 

STRONGER PATIENT RELATIONSHIPS
Better experiences build trust and loyalty.
- 

MORE EFFICIENT OPERATIONS
Save time. Reduce costs. Improve outcomes.
- 

SAFER SYSTEMS
Protect your practice and your patients.
- 

SMARTER DECISIONS
Data-driven insights for a stronger strategic advantage.
- 

A BRIGHTER TOMORROW
Technology today creates opportunities for tomorrow.

YOUR ROADMAP TO A STRONGER TOMORROW



 **PRO TIP**
Small, strategic improvements today create powerful results tomorrow.

LET'S BUILD A STRONGER TOMORROW—TOGETHER.

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INVEST TODAY. THRIVE TOMORROW.

Smart Investments. Measurable Impact.

Technology is an investment in your team, your patients, and your future. The right technology investments today create efficiency, strengthen security, improve outcomes, and position your practice for long-term success.

Invest wisely today for a healthier, stronger tomorrow.



RETURN ON INVESTMENT



- ✓ Increased Efficiency
- ✓ Lower Operating Costs
- ✓ Improved Patient Care
- ✓ Stronger Security
- ✓ Long-Term Growth

“ The best time to invest in your practice’s future is today. The second best time is right now. ”

BY THE NUMBERS



3.4x

higher return on investment with strategic technology planning.
Source: McKinsey 2023



35%

increase in productivity with modern, integrated technology.
Source: Deloitte 2024



26%

lower total cost of ownership with strategic technology investments.
Source: Gartner 2024



67%

reduction in data breaches with strong security investments.
Source: IBM 2024



89%

of healthcare leaders say technology investments improve patient care.
Source: HIMSS Analytics 2024

SMART INVESTMENT AREAS



CLOUD & INFRASTRUCTURE

Invest in reliable, secure, and scalable systems that support your growth.



CYBERSECURITY

Protect your patients, your practice, and your reputation.



PEOPLE & TRAINING

Empower your team with the tools and training to succeed.



AUTOMATION & EFFICIENCY

Eliminate repetitive tasks and free your team to focus on patients.



INNOVATION & ADAPTABILITY

Stay adaptable and ready for the future of healthcare.

THE VALUE YOU WILL REALIZE



BETTER PATIENT OUTCOMES

Technology that supports better care and healthier communities.



HAPPIER, MORE PRODUCTIVE TEAM

Tools that reduce frustration and empower your staff.



STRONGER FINANCIAL HEALTH

Lower costs, improved efficiency, and better profitability.



REDUCED RISK & STRONGER SECURITY

Protect your data, your systems, and your patients.



A FUTURE-READY PRACTICE

Invest now and position your practice to thrive tomorrow.

YOUR INVESTMENT ROADMAP



1. ASSESS

Understand your needs and goals.



2. PRIORITIZE

Identify investments with the greatest impact.



3. PLAN

Create a strategic plan and budget.



4. INVEST

Make smart investments in people and technology.



5. MEASURE

Track results and measure your return.



6. GROW

Continuously improve and build on success.



PRO TIP

Technology investments are not expenses—they are the foundation of a stronger, more successful practice.



INVEST IN YOUR PRACTICE'S FUTURE.

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PREPARE TODAY. LEAD TOMORROW.

Preparation Today Creates Confidence Tomorrow.

The practices that prepare today are the practices that lead tomorrow. With a clear plan, the right systems, and a strong partner, your practice can navigate change, manage risk, and seize opportunities with confidence.

Prepare today. Lead tomorrow. Succeed together.



READINESS SCORE



- ✓ Strategic Readiness
- ✓ Operational Strength
- ✓ Technology Reliability
- ✓ Risk Resilience
- ✓ Future Growth

“ When you prepare with purpose, you build a stronger practice and a brighter future. ”

BY THE NUMBERS



3.6x

more likely to achieve their goals with structured planning and preparation.
Source: McKinsey 2023



33%

increase in resilience during times of disruption.
Source: Deloitte 2024



24%

higher revenue growth for prepared and future-focused organizations.
Source: Gartner 2024



71%

reduction in risk when strong security and compliance practices are in place.
Source: IBM 2024



91%

of healthcare leaders agree preparation today is essential for future success.
Source: HIMSS Analytics 2024

KEY AREAS OF PREPARATION



STRATEGIC PLANNING

Set clear goals, define priorities, and align technology with your vision.



OPERATIONAL READINESS

Strengthen workflows, automation, and team capabilities.



SECURITY & COMPLIANCE

Protect your practice, your patients, and your reputation.



TECHNOLOGY INVESTMENTS

Invest in tools and systems that drive efficiency and growth.



PEOPLE & CULTURE

Empower your team, embrace change, and build a culture of excellence.

THE CONFIDENCE YOU BUILD



GREATER CLARITY

Know where you are, where you're going, and how to get there.



STRONGER PERFORMANCE

Better systems and processes lead to better results.



HAPPIER PATIENTS

Reliable technology and smooth operations improve patient experiences.



MORE OPPORTUNITIES

Prepared practices are ready to grow and innovate.



A LEGACY OF CARE

Build a practice that thrives today and for generations to come.

YOUR PREPARATION ROADMAP



1. ASSESS

Understand your current state and future needs.



2. PLAN

Develop a clear strategy and prioritize actions.



3. PREPARE

Strengthen systems, processes, and your team.



4. IMPLEMENT

Execute your plan with confidence and precision.



5. MEASURE

Track performance and adjust to stay on course.



6. THRIVE

Build on your success and lead the future of healthcare.



PRO TIP

Small steps today create big results tomorrow. Start now, stay consistent, and keep moving forward.



PREPARE YOUR PRACTICE. SECURE YOUR FUTURE.

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BUILD TODAY. SCALE TOMORROW.

Strong Foundations. Endless Possibilities.

The right technology foundation today gives your practice the flexibility to grow, adapt, and thrive. Build with intention, scale with confidence, and create a future without limits.

Build smart. Scale strong. Grow with confidence.



GROWTH READINESS
SCORE



- ✓ Future Ready Systems
- ✓ Scalable Technology
- ✓ Adaptable Processes
- ✓ Data Driven Decisions
- ✓ Sustainable Growth

“ Build the foundation today that allows your practice to grow without limits tomorrow. ”

BY THE NUMBERS



3.1x

more likely to scale successfully with a strong technology foundation.
Source: McKinsey 2023



40%

faster time to onboard new providers with modern, standardized systems.
Source: Deloitte 2024



27%

higher profit margins for scalable, future-ready organizations.
Source: Gartner 2024



69%

of practices plan technology investments to support future growth.
Source: HIMSS Analytics 2024



92%

of healthcare leaders say scalability is critical to their long-term strategy.
Source: HIMSS Analytics 2024

FOUNDATIONS FOR SCALABLE GROWTH



FLEXIBLE ARCHITECTURE

Build systems that adapt as your practice grows and changes.



CLOUD ENABLEMENT

Leverage secure, scalable cloud solutions for reliability and agility.



STANDARDIZED PROCESSES

Document and automate workflows to reduce complexity and support growth.



DATA & INSIGHTS

Use data to make smarter decisions and anticipate future needs.



PEOPLE & CULTURE

Invest in your team and create a culture of continuous improvement.

THE FUTURE YOU CAN BUILD



EXPAND SERVICES

Add new services and capabilities with confidence.



OPEN NEW LOCATIONS

Scale to new sites with consistent systems and support.



IMPROVE PATIENT CARE

Better technology enables better care and better outcomes.



INCREASE RESILIENCE

Be ready for change, challenges, and opportunities.



CREATE LASTING VALUE

Build a practice that delivers value today and for generations ahead.

YOUR ROADMAP TO SCALE WITH SUCCESS



1. FOUNDATION

Ensure core systems, security, and processes are rock solid.



2. OPTIMIZE

Streamline workflows and eliminate inefficiencies.



3. INVEST

Invest in technology and tools that support growth.



4. EMPOWER

Equip your team and build a culture of excellence.



5. EXPAND

Scale services, locations, and capabilities.



6. THRIVE

Continuously improve and achieve your long-term vision.



PRO TIP

Scalability is not just about growing bigger—it's about building smarter so you can grow better.



BUILD A FUTURE WITHOUT LIMITS.

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EMPOWER TODAY. ACHIEVE TOMORROW.

Your Team. Your Tools. Your Success.

Technology empowers your team to deliver exceptional care, work efficiently, and stay ahead of challenges. Invest in the right tools, training, and support today to unlock potential, drive performance, and achieve your practice goals tomorrow.

Empower your team. Elevate your practice.
Create exceptional outcomes.



TEAM EMPOWERMENT SCORE

89%
HIGHLY
EMPOWERED

- ✓ Empowered Team
- ✓ Effective Tools
- ✓ Continuous Training
- ✓ Reliable Support
- ✓ High Performance

“ When your team has the right tools and support, everyone wins—patients, staff, and your practice. ”

BY THE NUMBERS



3.5x

more likely to exceed goals with empowered teams and the right tools.
Source: McKinsey 2023



38%

increase in productivity with effective tools and training.
Source: Deloitte 2024



31%

higher profitability with engaged, empowered staff.
Source: Gartner 2024



72%

lower risk of errors with proper training and support.
Source: IBM 2024



93%

of healthcare teams say empowerment improves job satisfaction and retention.
Source: HIMSS Analytics 2024

KEYS TO EMPOWERMENT



INVEST IN PEOPLE

Provide training, development, and resources to help your team succeed.



EQUIP WITH THE RIGHT TOOLS

Give your team reliable, easy-to-use technology that makes work better.



PROVIDE RELIABLE SUPPORT

Ensure help is available when your team needs it most.



ENCOURAGE COMMUNICATION

Foster open communication and collaboration across your practice.



RECOGNIZE & REWARD

Celebrate wins and recognize the contributions of your team.

OUTCOMES YOU CAN ACHIEVE



BETTER PATIENT EXPERIENCES

Empowered teams deliver consistent, compassionate care.



HIGHER PRODUCTIVITY

The right tools and training help your team work smarter.



STRONGER RETENTION

Supported teams stay longer and build a stable, trusted practice.



GREATER CONFIDENCE

Your team feels confident, capable, and ready for any challenge.



SUSTAINABLE SUCCESS

Empowered teams create a foundation for long-term growth and success.

YOUR ROADMAP TO EMPOWERMENT



1. ASSESS

Understand your team's needs and challenges.



2. PLAN

Develop a plan for tools, training, and support.



3. EQUIP

Provide the right technology and resources.



4. TRAIN

Invest in training and development for your team.



5. SUPPORT

Offer ongoing support and encouragement every step of the way.



6. SUCCEED

Achieve better outcomes together and celebrate wins.



PRO TIP

Empowered teams don't happen by accident—they're built with intention, investment, and care.



EMPOWER YOUR TEAM. ELEVATE YOUR PRACTICE.

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THRIVE TODAY. LEAD TOMORROW.

Sustainable Technology. Lasting Impact.

Sustainable technology enables your practice to operate efficiently today while building the resilience, adaptability, and innovation needed for the future. Focus on what matters most—your patients—while your technology supports your mission every step of the way.

Thrive today. Lead tomorrow. Leave a legacy of excellence.



SUSTAINABILITY SCORE



- ✓ Operational Efficiency
- ✓ Environmental Awareness
- ✓ Technology Longevity
- ✓ Community Impact
- ✓ Future Readiness

“ Sustainable practices today create a healthier practice, a stronger community, and a better future for everyone. ”

BY THE NUMBERS



3.2x

more likely to achieve long-term success with sustainable strategies. Source: McKinsey 2023



50%

reduction in downtime with modern, reliable technology. Source: Deloitte 2024



28%

lower total cost of ownership with energy-efficient and optimized technology. Source: Gartner 2024



67%

of organizations that prioritize sustainability report stronger stakeholder trust. Source: IBM 2024



93%

of healthcare leaders say sustainability is essential to delivering quality care. Source: HIMSS Analytics 2024

PILLARS OF SUSTAINABLE TECHNOLOGY



EFFICIENT OPERATIONS

Streamline processes and reduce waste through smart technology.



CLOUD FIRST

Leverage scalable cloud solutions to reduce energy use and costs.



SECURE & RESILIENT

Protect your data and systems with robust security and disaster recovery.



PEOPLE & CULTURE

Empower your team with training, engagement, and shared purpose.



CONTINUOUS IMPROVEMENT

Measure, learn, and evolve to stay ahead of change.

THE LEGACY YOU CREATE



BETTER CARE

Technology that enables better outcomes for your patients and community.



STRONGER PRACTICE

Efficient operations and systems that support growth and stability.



HAPPIER TEAM

Tools and support that empower your team to do their best work.



HEALTHIER COMMUNITY

Sustainable practices contribute to a stronger, healthier community.



BRIGHTER FUTURE

Future-ready decisions today create opportunities for tomorrow.

YOUR ROADMAP TO A SUSTAINABLE FUTURE



1. ASSESS

Understand your current state and future goals.



2. PLAN

Define strategies aligned with your mission and values.



3. INVEST

Invest in technology that delivers long-term value and efficiency.



4. OPTIMIZE

Streamline operations and measure impact consistently.



5. INNOVATE

Embrace innovation to adapt and lead with confidence.



6. LEAD

Inspire your team, your community, and the future of care.



PRO TIP

Sustainability is not just a goal—it's a journey. Small steps today create a lasting impact for years to come.



BUILD A LEGACY OF EXCELLENCE.

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STRONG TODAY. STRONGER TOMORROW.

Consistency Today. Excellence Tomorrow.

Strong technology practices today create stability, efficiency, and trust. Continuous improvement ensures your practice stays ahead of challenges and ready for opportunities.

Stay consistent. Keep improving.
Build a future of excellence.



EXCELLENCE SCORE



- ✓ Consistent Operations
- ✓ Continuous Improvement
- ✓ Technology Optimization
- ✓ Team Excellence
- ✓ Future Excellence

“

Excellence is not a destination—
it is the result of consistency and continuous improvement.

”

BY THE NUMBERS



2.9x

more likely to achieve long-term success with consistent technology management. Source: McKinsey 2023



45%

lower incident rate in organizations with mature, consistent IT practices. Source: Deloitte 2024



30%

higher ROI from technology when consistently optimized and maintained. Source: Gartner 2024



74%

of organizations see improved security outcomes with continuous monitoring and improvement. Source: IBM 2024



94%

of healthcare leaders say consistency in technology builds trust and improves patient care. Source: HIMSS Analytics 2024

PILLARS OF EXCELLENCE



FOCUS ON WHAT MATTERS

Align technology with your mission, goals, and patient needs.



CONSISTENT OPERATIONS

Establish reliable processes that deliver predictable results.



CONTINUOUS IMPROVEMENT

Measure, learn, and evolve to stay ahead of change.



SECURE BY DESIGN

Build security and compliance into every process and decision.



TEAM EXCELLENCE

Empower your team to deliver their best work and grow together.

THE EXCELLENCE YOU ACHIEVE



CONSISTENT EXCELLENCE

Deliver the same high level of care and service every day.



GREATER RESILIENCE

Be prepared for challenges and recover quickly.



STRONGER PATIENT TRUST

Reliability and security build confidence with patients and your community.



SUSTAINABLE GROWTH

Operate efficiently today to create opportunities for tomorrow.



A LEGACY OF EXCELLENCE

Build a practice that makes a lasting, positive impact.

YOUR ROADMAP TO EXCELLENCE



1. ASSESS

Understand your current performance and priorities.



2. FOCUS

Concentrate on the areas that matter most.



3. STANDARDIZE

Establish consistent processes and best practices.



4. OPTIMIZE

Refine systems and workflows for maximum impact.



5. IMPROVE

Continuously measure, learn, and make improvements.



6. EXCEL

Deliver exceptional outcomes today and every day.



PRO TIP

Excellence is built one consistent action at a time. Small, deliberate steps create extraordinary results.



COMMIT TO EXCELLENCE. DELIVER EXCEPTIONAL CARE.
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INVEST TODAY. MAXIMIZE TOMORROW.

Smart Investments. Maximum Impact.

Technology investments made today drive efficiency, reduce risk, improve patient care, and strengthen your practice for the future. Invest wisely, prioritize strategically, and maximize every opportunity.

Invest with purpose. Maximize your impact.
Secure your future.



INVESTMENT IMPACT SCORE



- ✓ Strategic Alignment
- ✓ Financial Value
- ✓ Risk Reduction
- ✓ Operational Efficiency
- ✓ Future Growth

“ The right investment today creates efficiency, resilience, and growth for years to come. ”

BY THE NUMBERS



3.7x

more likely to achieve top performance with strategic technology investments.
Source: McKinsey 2023



47%

improvement in productivity with modern, integrated systems.
Source: Deloitte 2024



33%

higher ROI from IT investments that align with business goals.
Source: Gartner 2024



70%

reduction in major incidents with investments in security and resilience.
Source: IBM 2024



92%

of healthcare leaders say technology investments are critical to future success.
Source: HIMSS Analytics 2024

SMART INVESTMENT PRIORITIES



ALIGN WITH GOALS

Invest in technology that supports your mission, strategy, and patient needs.



FOCUS ON VALUE

Prioritize solutions that deliver measurable benefits and long-term value.



REDUCE RISK

Invest in security, compliance, and risk management to protect your practice.



IMPROVE EFFICIENCY

Automate, integrate, and streamline to save time and reduce costs.



BUILD FOR THE FUTURE

Choose scalable, adaptable solutions that grow with your practice.

THE RETURNS YOU CAN EXPECT



STRONGER FINANCIAL PERFORMANCE

Lower costs, higher productivity, and better margins.



BETTER PATIENT OUTCOMES

Technology that supports safe, timely, and high-quality care.



RESILIENT OPERATIONS

Prepared to adapt, recover, and thrive through any challenge.



INCREASED COMPETITIVENESS

Modern capabilities set you apart and attract more opportunities.



GREATER PEACE OF MIND

Confidence that your practice is secure, compliant, and future-ready.

YOUR ROADMAP TO MAXIMUM IMPACT



1. ASSESS

Evaluate current state, needs, and opportunities.



2. PRIORITIZE

Focus on investments that deliver the most value and impact.



3. PLAN

Create a clear plan with budget, timeline, and resources.



4. INVEST

Implement the right solutions with the right partners.



5. MEASURE

Track results, measure ROI, and adjust for maximum benefit.



6. MAXIMIZE

Continuously optimize, innovate, and maximize every opportunity.



PRO TIP

Strategic investments today create compound benefits tomorrow. Think long-term, act with purpose.



INVEST IN YOUR FUTURE.

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INNOVATE TODAY. LEAD TOMORROW.

Innovation Drives Progress. Progress Drives Care.

Innovative technology practices are more efficient, better prepared, and positioned for long-term success. Embrace innovation today to create a future where your practice leads the way.

Innovate with confidence.
Create the future you envision.



INNOVATION SCORE



- ✓ Innovation Culture
- ✓ Technology Adoption
- ✓ Process Improvement
- ✓ Future Readiness
- ✓ Growth Mindset

“ Innovation is the bridge between where you are and where you want your practice to be. ”

BY THE NUMBERS



3.1x

more likely to achieve above-average growth with strong innovation practices.
Source: McKinsey 2023



50%

reduction in manual tasks through automation and modern workflows.
Source: Deloitte 2024



35%

higher ROI from technology initiatives aligned with strategic goals.
Source: Gartner 2024



68%

of organizations say innovation improves security and operational resilience.
Source: IBM 2024



93%

of healthcare leaders say innovation is critical for future success.
Source: HIMSS Analytics 2024

INNOVATION FOCUS AREAS



DIGITAL TRANSFORMATION

Adopt modern technologies to create better experiences for patients and staff.



SMART AUTOMATION

Automate routine tasks to save time, reduce errors, and improve efficiency.



DATA-DRIVEN DECISIONS

Use data and analytics to identify trends and make smarter, faster decisions.



COLLABORATIVE CULTURE

Empower your team to contribute ideas and drive continuous innovation.



FUTURE READY

Build the flexibility and capability to adapt, grow, and lead in your market.

THE IMPACT YOU CAN CREATE



ENHANCED PATIENT CARE

Innovations lead to better outcomes, experiences, and satisfaction.



OPERATIONAL EXCELLENCE

Modern processes improve efficiency, reduce waste, and lower costs.



COMPETITIVE ADVANTAGE

Stay ahead of the curve and position your practice as a leader.



TEAM ENGAGEMENT

An innovative environment attracts, motivates, and retains top talent.



SUSTAINABLE GROWTH

Innovation today builds the foundation for long-term success tomorrow.

YOUR ROADMAP TO INNOVATION



1. DISCOVER

Assess opportunities and understand your challenges.



2. PRIORITIZE

Focus on initiatives that deliver the most value and impact.



3. PLAN

Create a roadmap with clear goals, timelines, and owners.



4. IMPLEMENT

Execute solutions and drive change with confidence.



5. MEASURE

Track results, learn, and adjust to maximize outcomes.



6. INNOVATE

Continuously improve and explore new opportunities.



PRO TIP

Small innovations today create big breakthroughs tomorrow. Start small. Think big.



INNOVATE. IMPROVE. INSPIRE.

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ADAPT TODAY. SUCCEED TOMORROW.

Adaptability Creates Opportunity.
Opportunity Drives Success.

Healthcare is constantly evolving. Technology that adapts with you helps your practice stay resilient, seize opportunities, and thrive in any environment. Embrace adaptability today to create a practice that's ready for anything tomorrow.

Adapt with agility. Lead with confidence.



ADAPTABILITY SCORE



- ✓ Change Management
- ✓ Process Flexibility
- ✓ Technology Agility
- ✓ Resilience Planning
- ✓ Future Opportunity

“ The most adaptable practices don't just respond to change—they turn change into opportunity. ”

BY THE NUMBERS

3.6x
more likely to outperform competitors with strong adaptability. Source: McKinsey 2023

46%
faster recovery from disruptions with adaptable processes. Source: Deloitte 2024

29%
higher revenue growth from practices that invest in adaptable technology. Source: Gartner 2024

72%
of organizations say adaptability improves patient satisfaction and trust. Source: IBM 2024

94%
of healthcare executives say adaptability is critical for long-term success. Source: HIMSS Analytics 2024

ADAPTABILITY ESSENTIALS

EMBRACE CHANGE
Foster a culture that welcomes change and continuous improvement.

FLEXIBLE PROCESSES
Design workflows that can adapt to new needs and challenges.

SCALABLE TECHNOLOGY
Leverage solutions that grow and evolve with your practice.

RESILIENT PLANNING
Prepare for disruptions with strong contingency and recovery plans.

SEIZE OPPORTUNITIES
Stay informed, agile, and ready to act on new opportunities.

THE OPPORTUNITIES YOU UNLOCK

GREATER COMPETITIVE EDGE
Adaptable practices stay ahead and win more opportunities.

STRONGER PATIENT LOYALTY
Patients trust practices that adapt and meet their evolving needs.

NEW REVENUE STREAMS
Flexibility opens doors to innovative services and partnerships.

LOWER RISK EXPOSURE
Ready for change means fewer disruptions and less impact.

SUSTAINABLE FUTURE
Adaptability today ensures your practice thrives for years to come.

YOUR ROADMAP TO ADAPTABILITY

1. ASSESS
Understand your current adaptability strengths and gaps.

2. PLAN
Develop an adaptability strategy aligned with your goals.

3. EQUIP
Invest in flexible technology and empower your team.

4. EMPOWER
Build a culture that embraces change and innovation.

5. ADAPT
Continuously adjust processes and solutions to meet new needs.

6. ACHIEVE
Seize opportunities and build a practice that leads the way.

PRO TIP
Adaptability is a muscle. The more you practice it, the stronger your practice becomes.

PREPARE TODAY. ADAPT TOMORROW.
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ELEVATE TODAY. EXCEL TOMORROW.

Excellence Is a Choice. Choose It Today.

Excellence isn't achieved overnight—it's built through daily commitment to doing things better. By elevating your technology practices today, you unlock greater efficiency, higher quality care, and lasting trust with your patients.

Elevate your standards. Deliver excellence. Inspire confidence.



EXCELLENCE SCORE



- ✓ Performance Excellence
- ✓ Quality Outcomes
- ✓ Patient Satisfaction
- ✓ Team Empowerment
- ✓ Continuous Growth

“ Excellence is not about perfection—it's about progress, purpose, and pride in every detail. ”

BY THE NUMBERS



3.5x

more likely to exceed financial and operational goals with excellence practices. Source: McKinsey 2023



52%

improvement in quality performance when excellence is a daily priority. Source: Deloitte 2024



28%

higher profit margins for organizations focused on operational excellence. Source: Bain 2024



71%

of organizations link excellence initiatives to improved patient outcomes. Source: IBM 2024



95%

of healthcare leaders say excellence is essential to long-term sustainability. Source: HIMSS Analytics 2024

KEY ENABLERS OF EXCELLENCE



CLEAR STANDARDS

Define what excellence looks like and make it part of everyday work.



CONSISTENT EXECUTION

Build reliable processes that deliver predictable, high-quality results.



EMPOWERED TEAMS

Equip your team with tools, training, and trust to excel.



MEASURE & IMPROVE

Use data to measure what matters and drive continuous improvement.



FOCUS ON OUTCOMES

Keep patient care, safety, and experience at the center of every decision.

THE DIFFERENCE YOU WILL FEEL



BETTER PATIENT EXPERIENCES

Patients feel the difference in how you care, communicate, and deliver.



HIGHER TEAM SATISFACTION

A culture of excellence inspires pride, engagement, and lower turnover.



STRONGER FINANCIAL PERFORMANCE

Efficiency, quality, and trust lead to healthier margins and growth.



GREATER COMMUNITY TRUST

Excellence today builds your reputation as the practice of choice.



A LEGACY OF EXCELLENCE

Small daily choices create extraordinary results for years to come.

YOUR ROADMAP TO EXCELLENCE



1. COMMIT

Make excellence a core part of your mission and values.



2. DEFINE

Set clear standards for quality, service, and performance.



3. ALIGN

Align your team, systems, and processes to those standards.



4. EXECUTE

Deliver consistent, high-quality results every day.



5. MEASURE

Track outcomes, gather feedback, and use data to improve.



6. EXCEL

Celebrate wins, learn continuously, and raise the bar higher.



PRO TIP

Excellence is built one improvement at a time. Small choices today create extraordinary results tomorrow.



**CHOOSE EXCELLENCE.
SCHEDULE YOUR COMPLIMENTARY
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REFERENCES & METHODOLOGY

Every recommendation in this report is based on established industry guidance, healthcare best practices, cybersecurity frameworks, and independent research.

Vault Technologies believes healthcare leaders deserve recommendations supported by evidence—not opinions. This report combines guidance from leading healthcare organizations, cybersecurity agencies, technology vendors, industry analysts, and independent research firms to identify practical strategies that help independent medical practices improve security, reliability, operational efficiency, and patient care.

While every practice is unique, the principles presented throughout this report align with widely accepted standards and current best practices.



HEALTHCARE & GOVERNMENT

- U.S. Department of Health & Human Services (HHS)
- Office for Civil Rights (OCR)
- HIPAA Security Rule
- Cybersecurity & Infrastructure Security Agency (CISA)
- National Institute of Standards and Technology (NIST)
- Federal Bureau of Investigation (FBI)
- Multi-State Information Sharing & Analysis Center (MS-ISAC)



INDUSTRY RESEARCH

- Gartner
- Forrester
- IDC
- Deloitte Insights
- McKinsey & Company
- IBM Security
- Verizon Data Breach Investigations Report (DBIR)
- Ponemon Institute



HEALTHCARE RESEARCH

- HIMSS
- Medical Group Management Association (MGMA)
- American Medical Association (AMA)
- American Hospital Association (AHA)
- KLAS Research
- Healthcare Information and Management Systems Society



TECHNOLOGY GUIDANCE

- Microsoft
- Cisco
- VMware
- Veeam
- Sophos
- SentinelOne
- CrowdStrike
- Proofpoint

OUR RESEARCH METHODOLOGY



INDUSTRY RESEARCH

Identify trends, statistics, and emerging risks from leading analyst firms and industry reports.



GOVERNMENT GUIDANCE

Review federal agencies, regulations, and security advisories for compliance requirements.



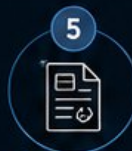
HEALTHCARE BEST PRACTICES

Analyze healthcare-specific research, frameworks, and operational best practices.



VENDOR RECOMMENDATIONS

Evaluate technology vendor guidance and product security documentation.



INDEPENDENT ANALYSIS

Validate findings through data analysis, case studies, and real-world outcomes.



VAULT TECHNOLOGY ASSESSMENT FRAMEWORK™

Apply our proprietary VAS methodology to deliver actionable recommendations for your practice.

REPORT PRINCIPLES



EVIDENCE BASED

All recommendations are supported by recognized research, standards, and industry data.



HEALTHCARE FOCUSED

Tailored specifically for independent medical practices and the patients they serve.



VENDOR NEUTRAL

Recommendations are based on outcomes rather than specific products.



RISK PRIORITIZED

Higher-risk issues receive greater attention to protect patients, data, and operations.



PATIENT CARE FIRST

Technology decisions should ultimately improve patient care, safety, and the overall experience.



TECHNOLOGY CHANGES. BEST PRACTICES EVOLVE.

Vault Technologies continuously reviews emerging guidance, security threats, healthcare regulations, and industry research to keep our recommendations current.



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ESTIMATES & DATA

All costs, timelines, and performance estimates are based on industry research and past experience. Actual results will vary.



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Funding sources and programs referenced in this report are subject to change, availability, eligibility requirements, and government approval.



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CYBERSECURITY RISKS

No security program can eliminate all risk. Practices must maintain appropriate safeguards and remain vigilant against evolving threats.



EXTERNAL LINKS

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ABOUT VAULT TECHNOLOGIES

Your Trusted Healthcare Technology Partner

Vault Technologies is an Oregon-based healthcare technology advisory firm and managed services provider dedicated exclusively to independent medical practices. We help healthcare organizations secure their data, strengthen their technology, and improve operational efficiency so they can focus on what matters most—caring for patients.

We don't just fix technology. We build secure, reliable, and strategic technology environments that support better care.



PATIENT CARE FIRST
Technology should support clinical excellence.



OUR MISSION

To empower independent medical practices with secure, reliable, and strategic technology solutions that improve efficiency, reduce risk, and elevate patient care.

OUR CORE VALUES



PATIENT CARE FIRST
Every decision starts with the patient.



DIAGNOSE BEFORE PRESCRIBING
We assess first, recommend second, implement last.



EDUCATE BEFORE SELLING
We empower our clients to make informed decisions.



BUILT FOR PARTNERSHIP
We build long-term relationships based on trust.



SECURE. RELIABLE. DEPENDABLE.
We stand behind our work and your success.

OUR SERVICES



MANAGED IT SERVICES

Proactive monitoring, maintenance, and support to keep your practice running securely and efficiently.



CYBERSECURITY & COMPLIANCE

Protecting patient data with security assessments, MFA, EDR, email security, and compliance guidance.



CLOUD & PRODUCTIVITY SOLUTIONS

Microsoft 365, secure cloud services, and collaboration tools that improve productivity and communication.



DATA PROTECTION & BUSINESS CONTINUITY

Backups, disaster recovery, and continuity planning to ensure your practice stays operational.



NETWORK & INFRASTRUCTURE

Secure networks, Wi-Fi, firewalls, and infrastructure designed for reliability and performance.



STRATEGIC IT CONSULTING

Technology roadmaps, budgeting, and strategic planning aligned with your practice goals.

WHY CHOOSE VAULT TECHNOLOGIES?



We specialize exclusively in healthcare.
We understand the unique challenges of medical practices.



Local. Responsive. Accountable.
Based in Oregon and committed to our community.



Proactive, Not Reactive.
We prevent problems before they impact patient care.



Security-First Approach.
We implement industry-leading security best practices.



Transparent Communication.
Clear updates, honest recommendations, no surprises.



Scalable Solutions.
We grow with your practice—today and tomorrow.



OREGON COVERAGE



Proudly serving independent medical practices across Oregon including:

- ✓ Cottage Grove
- ✓ Eugene / Springfield
- ✓ Portland Metro
- ✓ Central Oregon
- ✓ Southern Oregon
- ✓ And surrounding areas

LOCAL EXPERTISE.
STATEWIDE COMMITMENT.

LET'S BUILD A STRONGER, MORE SECURE FUTURE—TOGETHER.



REQUEST YOUR PRACTICE ASSESSMENT

Schedule your no-obligation Technology Health Assessment™ and get a clear roadmap for strengthening your practice.



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VAULT TECHNOLOGIES

SECURE. RELIABLE. DEPENDABLE.

2026 EDITION

LET'S BUILD THE FUTURE OF YOUR PRACTICE—TOGETHER.

Technology should empower better care, not stand in the way.

Vault Technologies partners with independent medical practices to create secure, reliable, and efficient technology environments that support your clinicians, your staff, and your patients.

We're here to help you navigate today's challenges and prepare for tomorrow's opportunities.



REQUEST YOUR COMPLIMENTARY TECHNOLOGY HEALTH ASSESSMENT™

Discover how your practice's technology environment scores across 10 critical areas and receive a custom roadmap with prioritized recommendations.



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WHY CHOOSE VAULT TECHNOLOGIES?



PATIENT CARE FIRST

Everything we do is guided by our commitment to better patient outcomes.



TRUSTED PARTNER

We build long-term relationships based on trust, integrity, and results.



STRATEGIC ADVISOR

We diagnose before we prescribe, and focus on what truly matters.



MEASURABLE IMPACT

Our solutions improve security, efficiency, and practice performance.



LOCAL & RESPONSIVE

We're based in Oregon and committed to your healthcare community.

SECURE. RELIABLE. DEPENDABLE.

PROUDLY SERVING OREGON HEALTHCARE PRACTICES



VAULT TECHNOLOGIES
SECURE. RELIABLE. DEPENDABLE.



OREGON HEALTHCARE PRACTICES
STRONGER. SAFER. MORE EFFICIENT.

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