CAPABILITY STATEMENT

Greg Palmer, Inc. (GPI)

Federal HR • Healthcare Staffing • Administrative Management • Workforce Training

SDVOSB Vets First Eligible
grp@gregpalmerinc.com | (678) 559-1950
www.gregpalmerinc.com
2400 Herodian Way SE, Suite 220, Smyrna, GA 30080

SDVOSB (FAR 19.14)	**Vets First Eligible**	**DBE (GA) • NC DOT DBE**	**MBE / By Black Certified**
NMSDC Certified	**City of Atlanta AABE**	**DeKalb County LSBE-MSA**	**VIP / SBA THRIVE Graduate**

CORE CAPABILITIES | NAICS 541611 • 541612 • 561320 • 561110 • 611430

- Healthcare & clinical staffing — RNs, CNAs, LPNs, Lab Technicians, Allied Health
- Medical administrative staff placement & surge staffing
- Full-cycle VA credentialing — OPM SF-85, PIV badge, VA EHR onboarding
- HR lifecycle management — recruiting, onboarding, benefits, personnel records
- Employee & labor relations consulting
- Benefits administration & open enrollment support
- Administrative management & program support (prime NAICS 541611)
- Federal onboarding compliance — background screening, immunization, drug testing
- Workforce & leadership training — custom professional development programs
- Organizational development & executive education
- CMMC Level 1-aligned security posture — active SSP and evidence framework
- OASIS+ SDVOSB contract vehicle — application in progress (Human Capital domain)

KEY DIFFERENTIATORS

Veteran-Led, Mission-Aligned	Founded and operated by a service-disabled veteran. Military-grade accountability, compliance discipline, and mission-first execution on every engagement.
Active VA Facility Relationships	Hands-on, working past performance at the Atlanta VA Hospital (VISN 7) — not projected capability. Credentialing, security badging, and administrative staffing coordination are already operational.
VA Credentialing Built-In	OPM SF-85 processing, PIV badge coordination, immunization compliance, background screening, and VA EHR access setup are core competencies, not subcontracted. We arrive credentialing-ready.
Vets First & SDVOSB — Sole-Source Eligible	Active SBA VetCert SDVOSB certification satisfies the VA Vets First mandate (38 U.S.C. §8127). VA contracting officers may award sole-source up to $5M without additional justification.
VISN 7 Regional Presence with National Reach	Headquartered in Smyrna, GA — at the center of VA VISN 7 (GA, AL, SC). Pre-qualified staffing pipeline across the Southeast, backed by multi-site IDIQ subcontract experience nationwide.
Active IHT 2.0 Teaming Network	GPI is in active teaming discussions with multiple VHA IHT 2.0 IDIQ awardees ($14B, 10-year vehicle) as a VITEP subcontractor for Health Care Business Enabling Services (FC3) across VISN 7.

SELECT PAST PERFORMANCE & CONTRACT AWARDS

NEW AWARD

Humble Independent School District — Humble, TX
RFP 2026-104G, Educational & Consulting Services
Period: Oct 2026 – Aug 2028
Role: Prime Contractor — Board-Approved Vendor
Value: Multi-award; task orders as issued

Awarded a place on Humble ISD's Approved Vendor List following competitive RFP evaluation and Board of Trustees approval (October 2026).
Awarded service areas: HR Management & Talent Development; Leadership Coaching & Organizational Development; Strategic Planning & Program Evaluation; Professional Development for Staff; Community Engagement Strategies.

Atlanta VA Hospital (VISN 7) & VHA Medical Centers Nationwide Arrow ARC VA ICSP IDIQ (Contract No. 36C10X24D0003) Period: May 2024 – Present Role: Subcontractor to ArrowArc, LLC / Aptive Resources — Healthcare Staffing & Credentialing Value: Task Order / Ongoing	Primary staffing and credentialing coordinator for clinical and administrative roles at the Atlanta VA Hospital, with credentialed RNs, CNAs, Clinical Lab Technicians, and Medical Admin Staff placed across VHA facilities. Full-cycle recruiting, onboarding, OPM SF-85 processing, PIV badge coordination, VA EHR onboarding, and immunization compliance under IDIQ task orders. Rapid mobilization and sustained staffing continuity across multi-site, concurrent task orders; trusted working relationships with VA NCO contracting and HR leadership.
Universal Spartan, LLC Contract No. 36C10X24D0005 - VA IDIQ Period: 2024 – Present Role: Subcontractor - Medical Staffing & HR Compliance Value: Task Order / Ongoing	VA IDIQ support: medical staffing, personnel documentation, credential tracking, and records management. Strict compliance with VA and federal HR requirements across multiple task orders and geographies.
Dept of Defense (DoD) Partnered via Aptive Resources & Acivitate, Inc. Period: June 2024 – Present Role: Subcontractor - Administrative, HR & Workforce Support Value: Ongoing	Administrative, HR, and workforce staffing supporting defense health modernization initiatives. Behavioral Health Co-Responder integration and digital infrastructure deployment support.
Fulton-DeKalb Hospital Authority - Atlanta, GA Period: 2016 – Present Role: Prime Contractor - HR & Benefits Administration Value: $218,000+	Comprehensive HR support, benefits management, staffing, and personnel records management. Full compliance with state and federal HR regulations. Longest-standing prime engagement (9+ years).
Atlanta Fulton County Recreation Authority - Atlanta, GA Period: May 2025 – Present Role: Prime Contractor - HR & Benefits Support Value: Ongoing	HR and benefits support including medical plan oversight and retirement benefits administration.
Medical Billing Partners, LLC - Direct Client Period: 2025 Role: Recruiting & Background Screening Support Value: Completed	Recruiting and background screening support for a Project Manager and Biller/Coder. Coordinated candidate placement support and completed background checks for client hiring needs.
Georgia State University - Atlanta, GA Period: August 2025 Role: Training Services Provider Value: Completed	Customized professional development and leadership training for staff and administrators. Communication, strategic thinking, and organizational engagement workshops (NAICS 611430).

CONTRACT & REGISTRATION IDENTIFIERS

UEI	**LYHYEU7TD6K4**	CAGE Code	**9CLS3**	DUNS	**009848215**
Set-Aside	**SDVOSB (FAR 19.14)**	Size Std	**$24.5M (NAICS 541611)**	SAM.gov	**Active / Current**
Primary NAICS	**541611**	Alt NAICS	**541612 • 561320 • 561110 • 611430**	Entity	**Small Business**
PSC Codes	**R699 • R497 • Q201 • U099**	VA Program	**Vets First / SDVOSB Set-Aside**	Contract Vehicles	**Humble ISD Approved Vendor (Prime, 2026–2028) • VA IDIQ Subcontracts Active • OASIS+ SDVOSB (In Progress)**