



CAPABILITY STATEMENT
Greg Palmer, Inc. (GPI)
Federal HR • Healthcare Staffing •
Administrative Management • Workforce
Training

SDVOSB Vets First Eligible
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SDVOSB (FAR 19.14)	Vets First Eligible	DBE	MBE / By Black Certified	NMSDC Certified	VIP / SBA THRIVE Graduate
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CORE CAPABILITIES | NAICS 541611 • 541612 • 561320 • 561110 • 611430

- Healthcare & clinical staffing — RNs, CNAs, LPNs, Lab Technicians, Allied Health
- Medical administrative staff placement & surge staffing
- Full-cycle VA credentialing — OPM SF-85, PIV badge, VA EHR onboarding
- HR lifecycle management — recruiting, onboarding, benefits, personnel records
- Employee & labor relations consulting
- Benefits administration & open enrollment support
- Administrative management & program support (prime NAICS 541611)
- Federal onboarding compliance — background screening, immunization, drug testing
- Workforce & leadership training — custom professional development programs
- Organizational development & executive education
- CMMC Level 1-aligned security posture — active SSP and evidence framework
- OASIS+ SDVOSB contract vehicle — application in progress (Human Capital domain)

KEY DIFFERENTIATORS

Veteran-Led, Mission-Aligned	Founded and operated by a service-disabled veteran. Military-grade accountability, compliance discipline, and mission-first execution on every engagement.
Active VA Facility Relationships	Direct, working past performance at the Atlanta VA Hospital (VISN 7) — not projected capability. Credentialing, security badging, and administrative staffing coordination are already operational.
VA Credentialing Built-In	OPM SF-85 processing, PIV badge coordination, immunization compliance, background screening, and VA EHR access setup are core competencies, not subcontracted. We arrive credentialing-ready.
Vets First & SDVOSB — Sole-Source Eligible	Active SBA VetCert SDVOSB certification satisfies the VA Vets First mandate (38 U.S.C. §8127). VA contracting officers may award sole-source up to \$5M without additional justification.
VISN 7 Regional Presence with National Reach	Headquartered in Smyrna, GA — at the center of VA VISN 7 (GA, AL, SC). Pre-qualified staffing pipeline across the Southeast, backed by multi-site IDIQ subcontract experience nationwide.
Active IHT 2.0 Teaming Network	GPI is in active teaming discussions with multiple VHA IHT 2.0 IDIQ awardees (\$14B, 10-year vehicle) as a VITEP subcontractor for Health Care Business Enabling Services (FC3) across VISN 7.

SELECT PAST PERFORMANCE

Atlanta VA Hospital — Decatur, GA (VISN 7) Period: 2024 – Present Role: Subcontractor - Healthcare Staffing & Credentialing Manager Value: Ongoing	Primary staffing and credentialing coordinator for clinical and administrative roles at the Atlanta VA Hospital. OPM SF-85 processing, PIV badge coordination, VA EHR onboarding, and immunization compliance. Established trusted working relationships with VA NCO contracting and HR leadership.
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VHA - Multiple VA Medical Centers, Nationwide Arrow ARC IDIQ (Contract No. 36C10X24D0003) Period: May 2024 - Present Role: Subcontractor to ArrowArc, LLC / Aptive Resources Value: Task Order / Ongoing	Credentialed RNs, CNAs, Clinical Lab Technicians, and Medical Admin Staff across VHA facilities nationwide. Full-cycle recruiting, onboarding, and OPM SF-85 credentialing compliance under IDIQ task order structure. Rapid mobilization and sustained staffing continuity across multi-site, concurrent task orders.
Universal Spartan, LLC Contract No. 36C10X24D0005 - VA IDIQ Period: 2024 - Present Role: Subcontractor - Medical Staffing & HR Compliance Value: Task Order / Ongoing	VA IDIQ support: medical staffing, personnel documentation, credential tracking, and records management. Strict compliance with VA and federal HR requirements across multiple task orders and geographies.
Dept of Defense (DoD) Partnered via Aptive Resources & Acivitate, Inc. Period: June 2024 - Present Role: Subcontractor - Administrative, HR & Workforce Support Value: Ongoing	Administrative, HR, and workforce staffing supporting defense health modernization initiatives. Behavioral Health Co-Responder integration and digital infrastructure deployment support.
Fulton-DeKalb Hospital Authority - Atlanta, GA Period: 2016 - Present Role: Prime Contractor - HR & Benefits Administration Value: \$218,000+	Comprehensive HR support, benefits management, staffing, and personnel records management. Full compliance with state and federal HR regulations. Longest-standing prime engagement (9+ years).
Atlanta Fulton County Recreation Authority - Atlanta, GA Period: May 2025 - Present Role: Prime Contractor - HR & Benefits Support Value: Ongoing	HR and benefits support including medical plan oversight and retirement benefits administration.
Medical Billing Partners, LLC - Direct Client Period: 2025 Role: Recruiting & Background Screening Support Value: Completed	Recruiting and background screening support for a Project Manager and Biller/Coder. Coordinated candidate placement support and completed background checks for client hiring needs.
Georgia State University - Atlanta, GA Period: August 2025 Role: Training Services Provider Value: Completed	Customized professional development and leadership training for staff and administrators. Communication, strategic thinking, and organizational engagement workshops (NAICS 611430).

CONTRACT & REGISTRATION IDENTIFIERS					
UEI	LYHYEU7TD6K4	CAGE Code	9CLS3	DUNS	009848215
Set-Aside	SDVOSB (FAR 19.14)	Size Std	\$24.5M (NAICS 541611)	SAM.gov	Active / Current
Primary NAICS	541611	Alt NAICS	541612 • 561320 • 561110 • 611430	Entity	Small Business
PSC Codes	R699 • R497 • Q201 • U099	VA Program	Vets First / SDVOSB Set-Aside	Contract Vehicles	OASIS+ SDVOSB (In Progress) • VA IDIQ Subcontracts Active