# July 2025

All Home Types Detached Attached

# Local Market Insight

Montgomery County, PA



## Local Market Insight

## **July 2025**

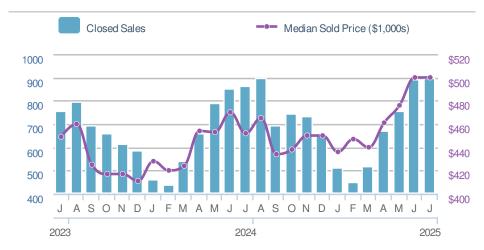
Montgomery County, PA

New Listings			867
-6.1% from Jun 2025: 923		from Ju	ul 2024:
YTD	2025 <b>6,376</b>	2024 <b>6,222</b>	+/- 2.5%
5-year Jul average: 978			

New Pendings		820	
-10.8% from Jun 2025: 919		from J	ul 2024:
YTD	2025 <b>5,305</b>	2024 <b>5,319</b>	+/- -0.3%
5-year Jul average: <b>896</b>			

Closed Sales			894
0.8% from Jun 2025:		from Ju	ul 2024:
YTD	2025 <b>4,852</b>	2024 <b>4,723</b>	+/- 2.7%
5-year Jul average: <b>954</b>			











#### Local Market Insight

#### **July 2025**

Montgomery County, PA - Detached

New Listings			512
-5.7% from Jun 2025: 543			4.7% ul 2024:
YTD	2025 <b>3,861</b>	2024 <b>3,870</b>	+/- -0.2%
5-year Jul average: <b>597</b>			

New Pendings			514
-12.1% from Jun 2025: 585		from Ju	ul 2024:
YTD	2025 <b>3,294</b>	2024 <b>3,239</b>	+/- 1.7%
5-year Jul average: <b>551</b>			

Closed Sales			581
from	7-0.2% Jun 2025: 582	from Ju	ul 2024:
YTD 2025 2024 +/- 2,954 2,849 3.7%			
5-year Jul average: 603			

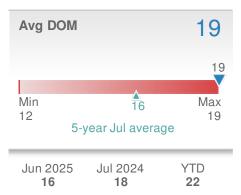


#### **Summary**

In Montgomery County, PA, the median sold price for Detached properties for July was \$579,900, representing an increase of 0.9% compared to last month and an increase of 10.2% from Jul 2024. The average days on market for units sold in July was 19 days, 17% above the 5-year July average of 16 days. There was a 12.1% month over month decrease in new contract activity with 514 New Pendings; a 10.4% MoM decrease in All Pendings (new contracts + contracts carried over from June) to 781; and a 3.8% increase in supply to 655 active units.

This activity resulted in a Contract Ratio of 1.19 pendings per active listing, down from 1.38 in June and no change from July 2024. The Contract Ratio is 19% lower than the 5-year July average of 1.48. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







#### Local Market Insight

#### **July 2025**

Montgomery County, PA - Attached

New Listings			355
from	7-6.6% Jun 2025:	from Ju	ul 2024:
		2024 <b>2,348</b>	+/- 7.1%
5-year Jul average: <b>381</b>			

New Pendings			306
-8.4% from Jun 2025: 334		from Ju	ul 2024:
YTD 2025 2024 +/- 2,011 2,079 -3.3%		• /	
5-year Jul average: <b>344</b>			

Closed Sales			313
from	2.6% Jun 2025: <b>305</b>		5.2% ul 2024:
YTD	2025 <b>1,898</b>	2024 <b>1,873</b>	+/- 1.3%
5-year Jul average: <b>351</b>			

Median Sold Price		\$375,	000
0.3% from Jun 2025: \$374,000		from Ju \$363,	l 2024:
YTD	2025 <b>\$367,250</b>	2024 <b>\$351,191</b>	+/- 4.6%
5-year Jul average: <b>\$337,878</b>			

#### **Summary**

In Montgomery County, PA, the median sold price for Attached properties for July was \$375,000, representing an increase of 0.3% compared to last month and an increase of 3.1% from Jul 2024. The average days on market for units sold in July was 18 days, 2% above the 5-year July average of 18 days. There was an 8.4% month over month decrease in new contract activity with 306 New Pendings; a 5% MoM decrease in All Pendings (new contracts + contracts carried over from June) to 473; and a 13.9% increase in supply to 492 active units.

This activity resulted in a Contract Ratio of 0.96 pendings per active listing, down from 1.15 in June and a decrease from 1.57 in July 2024. The Contract Ratio is 44% lower than the 5-year July average of 1.70. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.





