August 2025

All Home Types Detached Attached

Local Market Insight

Montgomery County, PA



Local Market Insight

August 2025

Montgomery County, PA

New Listings		797	
-8.1%		-1.0%	
from Jul 2025:		from Aug 2024:	
867		805	
YTD 2025		2024	+/-
7,273		7,100	2.4%
5-year Aug average: 901			

New Pendings		772	
-5.9% from Jul 2025: 820		1.7% from Aug 2024: 759	
YTD 2025 2024 +/- 6,058 6,063 -0.1%		.,	
5-year Aug average: 878			

Closed Sales		901	
0.8% from Jul 2025:		0.6% from Aug 2024: 896	
YTD 2025 5,785		2024 5,641	+/- 2.6%
5-year Aug average: 983			











Local Market Insight

August 2025

Montgomery County, PA - Detached

New Listings		453	
-11.5%		-8.9%	
from Jul 2025:		from Aug 2024:	
512		497	
YTD 2025 2024 +/-		+/-	
4,383 4,418 -0.8%		-0.8%	
5-year Aug average: 540			

New Pendings		460	
-10.5% from Jul 2025: 514		-3.2% from Aug 2024: 475	
YTD	2025 3,743	2024 +/- 3,708 0.9%	
5-year	Aug averag	e: 529	

Closed Sales		590		
from	1.5% from Jul 2025: 581		5.7% from Aug 2024: 558	
YTD 2025 2024 +/- 3,564 3,423 4.1%		.,		
5-year	Aug averag	e: 621		

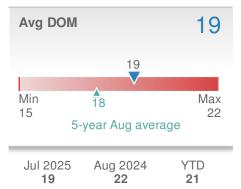


Summary

In Montgomery County, PA, the median sold price for Detached properties for August was \$580,000, representing an increase of 0% compared to last month and an increase of 7.4% from Aug 2024. The average days on market for units sold in August was 19 days, 7% above the 5-year August average of 18 days. There was a 10.5% month over month decrease in new contract activity with 460 New Pendings; a 20.5% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 621; and a 0.2% increase in supply to 656 active units.

This activity resulted in a Contract Ratio of 0.95 pendings per active listing, down from 1.19 in July and a decrease from 1.06 in August 2024. The Contract Ratio is 26% lower than the 5-year August average of 1.28. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







Local Market Insight

August 2025

Montgomery County, PA - Attached

New Listings		344	
-3.1% from Jul 2025: 355		11.7% from Aug 2024: 308	
115 2020 2021			+/- 7.9%
5-year Aug average: 362			

New Pendings		312	
2.0% from Jul 2025: 306		9.9% from Aug 2024: 284	
YTD 2025 2024 +/- 2,315 2,354 -1.7%			+/- -1.7%
5-year Aug average: 348			





Summary

In Montgomery County, PA, the median sold price for Attached properties for August was \$359,900, representing a decrease of 4% compared to last month and an increase of 2.8% from Aug 2024. The average days on market for units sold in August was 21 days, 12% above the 5-year August average of 19 days. There was a 2% month over month increase in new contract activity with 312 New Pendings; a 3.2% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 458; and a 1.4% decrease in supply to 485 active units.

This activity resulted in a Contract Ratio of 0.94 pendings per active listing, down from 0.96 in July and a decrease from 1.25 in August 2024. The Contract Ratio is 40% lower than the 5-year August average of 1.56. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.





