



**METROPOLITAN WASHINGTON ASSOCIATION
OF INDEPENDENT INSURANCE AGENTS**

Minutes

MWAIIA Board of Directors Meeting

October 22, 2025

Attendees:

Patrick Howard –President

Mark Fleming – Treasurer

Amir Ali – Director

Mike Quirk – Director

Lee McWhirter – MWSCI President

Barb Wise – Executive Director

Absent

Barbara Beavers – MWSCI Treasurer

Meeting Called to Order:

Meeting was called to order by Mike Quirk and the Anti-Trust Statement presented.

Meeting Minutes:

The meeting minutes of the August 21, 2025 Board of Directors meeting were approved as submitted.

Financial Reports:

There were no questions on the 2024-25 financial results.

IIABA Meeting Summary – September 2025

Patrick review some key items from the IIABA Board meeting notes. Barb to send a copy of the AI Vendor Guidance to the Board.

Old Business

The Board discussed potential candidates for the open positions. Patrick and Amir will be talking with individuals to see if we can find candidates. Open Positions include VP of MWSCI and Director for MWAIIA.

New Business

Board discussed the possibility of discounting dues for members, due to the cash flow and investment revenue. In addition to discounting dues, the board also discussed more targeted education opportunities, Consulting services, etc. No vote was taken, Board is being given time to think about options and come back with a decision on which direction to go.

There being no further business, the meeting was adjourned.

Respectfully Submitted,

Barbara Wise, Executive Director