National Searches Over half of all 180 one searches are national in scope PE Deal **Volume Returns** ▼ -35% in 1H2020 ▲ +53% in 2H2020 **PE-Backed Clients**



Who we worked with















180 one 2020 Year in Review

The COVID Effect

- 1 Time to Fill improved by 20% as candidate and client availability improved due to less business travel
- 2 Larger candidate pools for Employers who are open to remote work schedules.

Over half of employees want to work remotely three days a week or more.*

I would not want to work remotely

Between one and six days a month

Three to five days a week

8%

How we helped



- CEO / President / GM · 10%
- Operations / Supply Chain / Engineering · 35%
- Sales and Marketing · 10%
- Finance / HR / IT · 45%

Searches included



- Manufacturing · 30%
- Services · 20%
- Food / Consumer Goods · 10%
- Technology · 20%
- Wholesale / Distribution · 15%
- Higher Ed / Non Profit · 5%

CEO · COO · Director of Sustainability CFO · Director of IT · VP of Global Services VP of Engineering · VP of Marketing VP of HR ⋅ VP of Manufacturing