



Corporate Presentation

Q1 2023

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These statements are neither promises nor guarantees, but involve known and unknown risks, uncertainties and other important factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements, including, but not limited to: Wallbox’s history of operating losses as an early stage company; the adoption and demand for electric vehicles including the success of alternative fuels, changes to rebates, tax credits and the impact of government incentives; Wallbox’s ability to successfully manage its growth; the accuracy of Wallbox’s forecasts and projections including those regarding its market opportunity; competition; risks related to health pandemics including those of COVID-19; losses or disruptions in Wallbox’s supply or manufacturing partners; impacts resulting from the conflict between Russia and Ukraine; risks related to macro-economic conditions and inflation; Wallbox’s reliance on the third-parties outside of its control; risks related to Wallbox’s technology, intellectual property and infrastructure; as well as the other important factors discussed under the caption “Risk Factors” in Wallbox’s Annual Report on Form 20-F for the fiscal year ended December 31, 2022, as such factors may be updated from time to time in its other filings with the Securities and Exchange Commission (the “SEC”), accessible on the SEC’s website at www.sec.gov and the Investors Relations section of Wallbox’s website at investors.wallbox.com. Any such forward-looking statements represent management’s estimates as of the date of this presentation. Any forward-looking statement that Wallbox makes in this presentation speaks only as of the date of such statement. Except as required by law, Wallbox disclaims any obligation to update or revise, or to publicly announce any update or revision to, any of the forward-looking statements, whether as a result of new information, future events or otherwise.

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Make Energy Powerful

SIMPLE

We innovate to make energy simpler

SMART

Embedded intelligence and V2G and V2H energy management¹

INNOVATIVE

User-focused innovation drives us

DESIGN-CENTRIC

Design is not a luxury

COMPATIBLE

Compatible with all plug-in electric and hybrids²

¹ V2G: Vehicle-to-Grid, V2H: Vehicle-to-Home | ² Converter might be required for certain EVs

Founder-led company with an experienced management team from technology, energy and industrial backgrounds



Enric Asunción
Co-Founder & Chief Executive Officer



Eduard Castañeda
Co-Founder & Chief Innovation Officer



Oriol Riba
Chief Operations Officer



Douglas Alfaro
Chief Business Officer



Leo Altamira
Chief People Officer



Jordi Lainz
Chief Financial Officer



Javier Riaño
Chief Marketing Officer



Jaume Ferre
Chief Technology Officer



Matthew Tractenberg
VP of Investor Relations



~1,200
Employees



345+
Engineers



250+
Sales Force



55
Nationalities

WALLBOX AT A GLANCE

We design, develop and distribute charging and energy management solutions for e-mobility needs

460⁺k

UNITS SOLD¹

115⁺

COUNTRIES WITH COMMERCIAL ACTIVITY

21

OFFICES ACROSS 4 CONTINENTS

4

MANUFACTURING FACILITIES

1⁺mm

IN-HOUSE PRODUCTION CAPACITY²

560⁺k

CHARGING STATIONS CONNECTED³

3.3bn

ELECTRIC KM DRIVEN⁴

430k

TONS OF CO₂ AVOIDED⁴

AWARD-WINNING PRODUCT PORTFOLIO WITH PATENT-PENDING TECHNOLOGY



reddot award 2022 winner

Reddot Product Award 2022



Tom's Guide CES Award 2022



iF Design Product Award 2022



GOOD DESIGN Winner 2021



Engadget Best of CES 2020



Edison Silver Winner, 2020



Newsweek Best of CES 2020



Fast Company World Changing Ideas Finalist, 2020



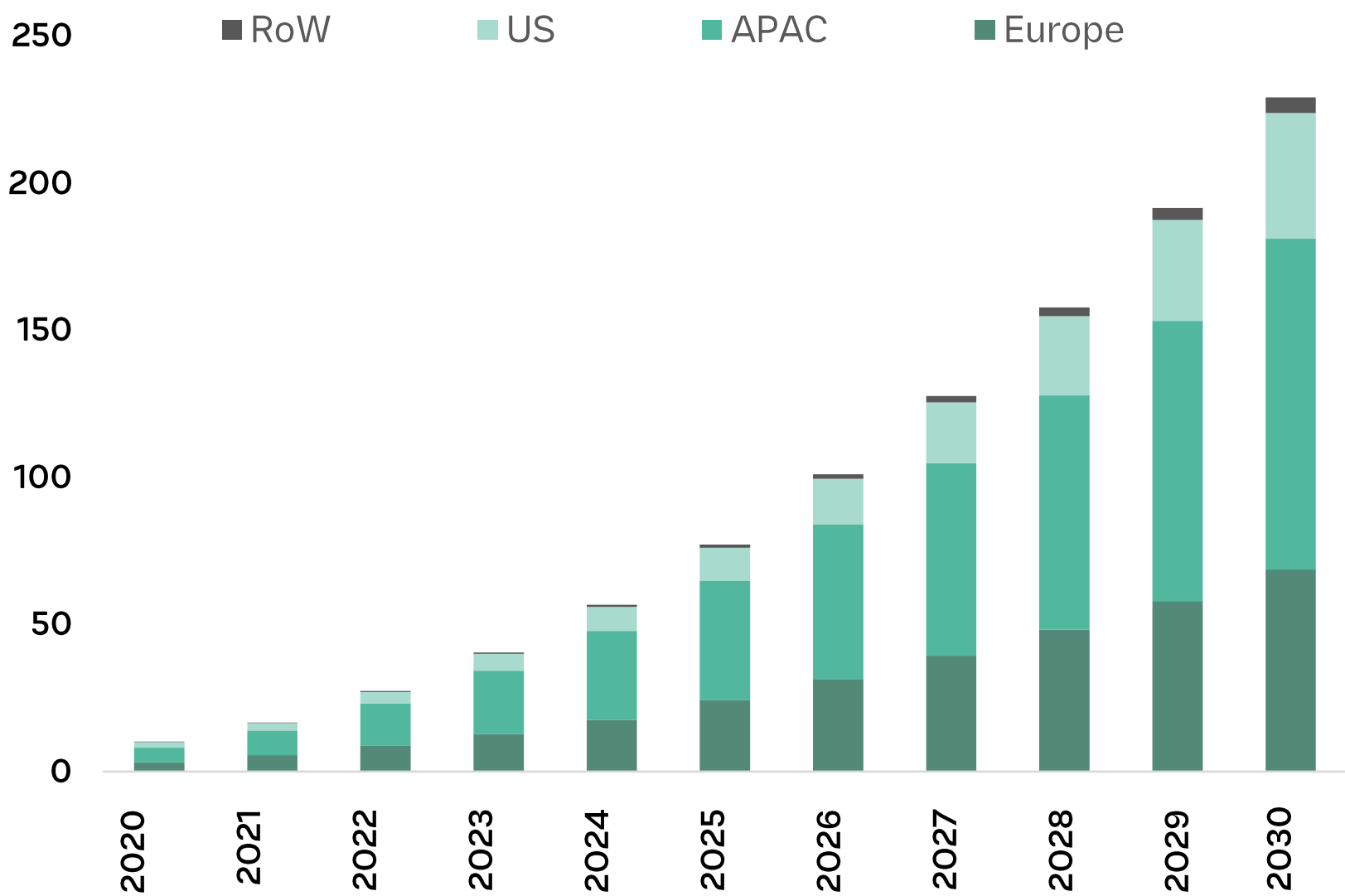
Electrek Best of CES 2020

Source: Wallbox data - until March 31st, 2023 | ¹From start of operations | ²At the end of 2022 & excluding Chinese manufacturing operations | ³Connected through myWallbox & Electromaps | ⁴Based on 516 GWh charged by connected Wallbox chargers

Mass EV adoption means significant charging infrastructure growth and projected \$102bn TAM¹ in 2030

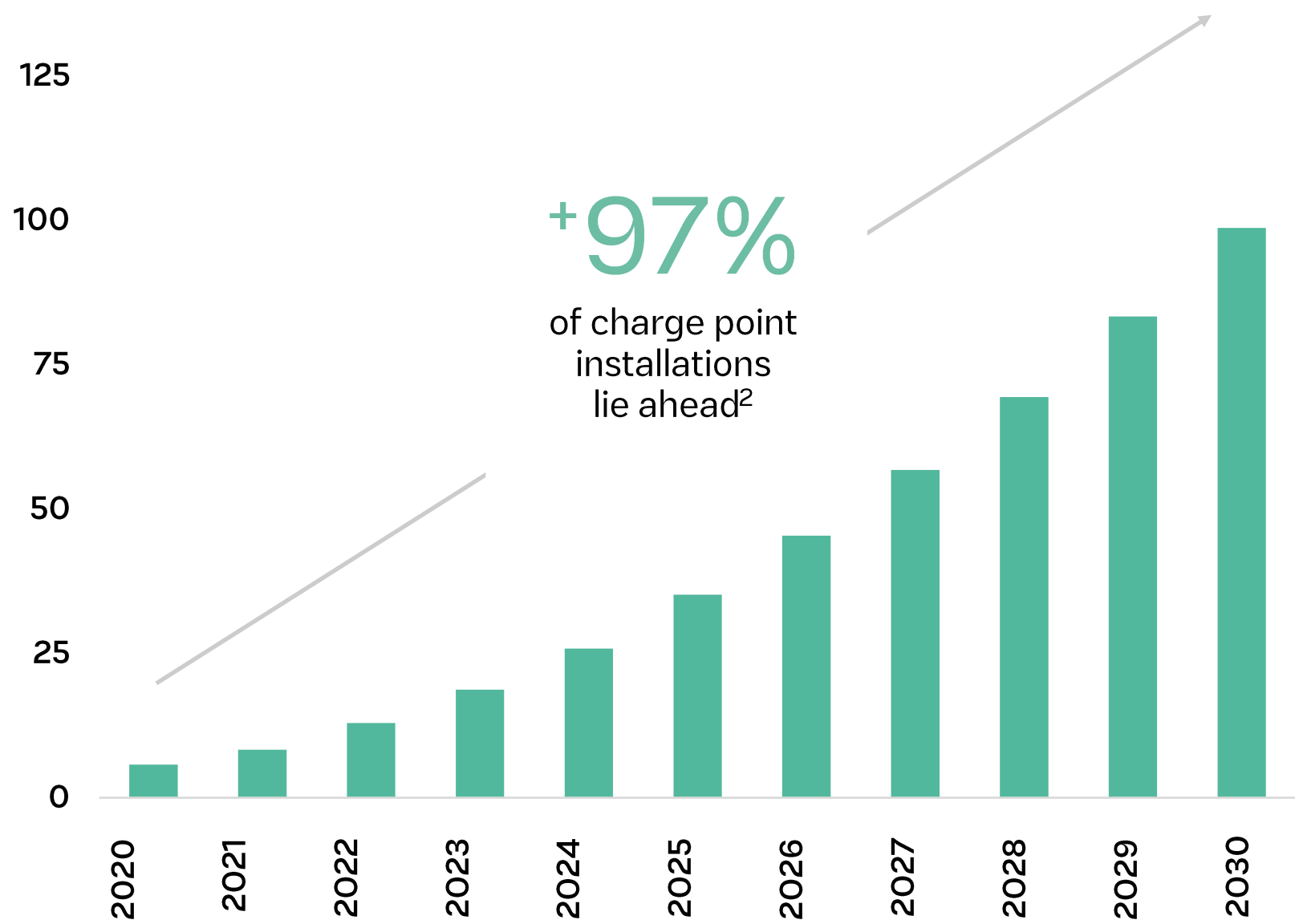
PROJECTED CUMULATIVE # OF PASSENGER ELECTRIC VEHICLES

Units (mm)



PROJECTED CUMULATIVE # OF GLOBAL CHARGE POINTS INSTALLED FOR PASSENGER ELECTRIC VEHICLES

Units (mm)



+70% of all charging occurs at home and work³

WHAT IT TAKES TO WIN IN EV CHARGING

Smart Charging Technology

Fast Time to Market

Vertically Integrated Manufacturing

International Operations

Strong Global Brand

Source: BNEF Long-Term EV Outlook 2022, BNEF Charging Infrastructure Forecast Model 2022 | ¹ Wallbox company projections – includes TAM for charging hardware, installation, software and energy management | ² 97% corresponds to projected sales up to 2040 | ³ BNEF Charging Infrastructure Forecast Model 2022

Solutions to empower users at home, at work and in public

HOME & BUSINESS CHARGING

7 – 22 kW

Copper SB (AC)

Pulsar Pro¹ (AC)

Pulsar Max¹ (AC)

Commander 2 (AC)

Pulsar Plus (AC)

Quasar (DC)

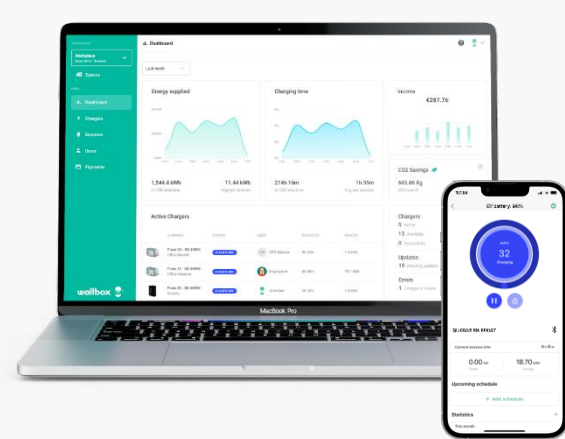
Quasar 2² (DC)

Solar Charging Compatible


Bi-Directional Charging

Most compact intelligent solutions for home & businesses


SOFTWARE SOLUTIONS



myWallbox
Charger & energy management at home & work



Electromaps
Charger management & EMSP for public charging



Sirius
Energy management integrating the grid with renewable energy

Smart charger & energy management software solutions

PUBLIC CHARGING

150- 400 kW

Hypernova² (DC)

Supernova (DC)

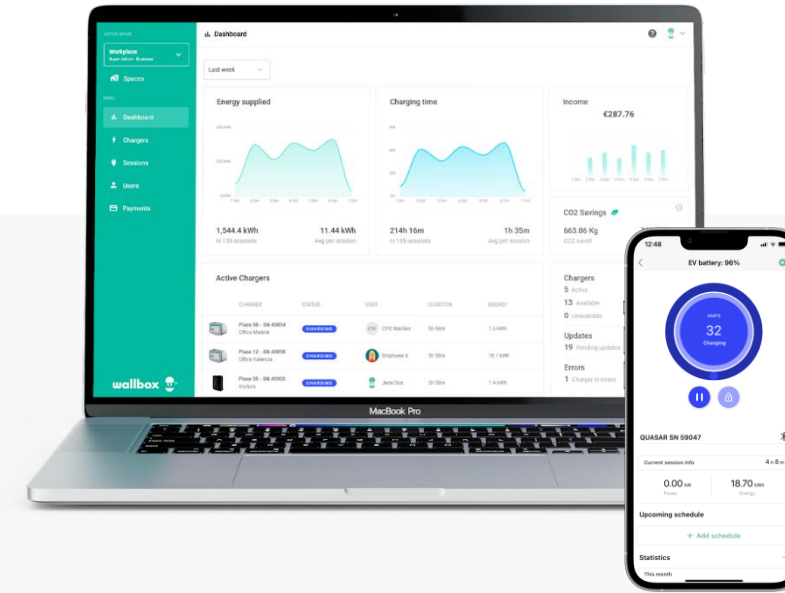
60-180 kW³

Fast charging solutions for public uses cases

¹Launched in all market except North America & China | ²Announced products. Design subject to change. | ³Supernova 180 kW currently only available for the US market

COMPLETE
SOFTWARE SOLUTIONS

Embedded and
interoperable
EV charging
software to
manage
chargers and
the flow of
energy at
home, work
and in public



MYWALLBOX - RESIDENTIAL AND BUSINESS SOFTWARE



User-friendly app



Cloud based platform



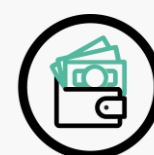
Real-time charger
management



Energy management



Over the air
updates (OTA)



Payment integration



ELECTROMAPS – PUBLIC CHARGING SOFTWARE



Charger management platform



Charging Station Map



Customer Interface



Data & Visibility



Search, charge, pay



Hardware agnostic

BI-DIRECTIONAL CHARGING
& ENERGY MANAGEMENT

Realizing the future of charging with Quasar



1 PIONEERING TECH

One of the first bi-directional chargers in the world for residential use



2 BI-DIRECTIONAL

Changes the flow of energy to enable V2G and V2H



3 USER-FRIENDLY

Compact design and easy gesture or app control



4 AFFORDABLE

One of the most cost-competitive bi-directional DC chargers on the market¹



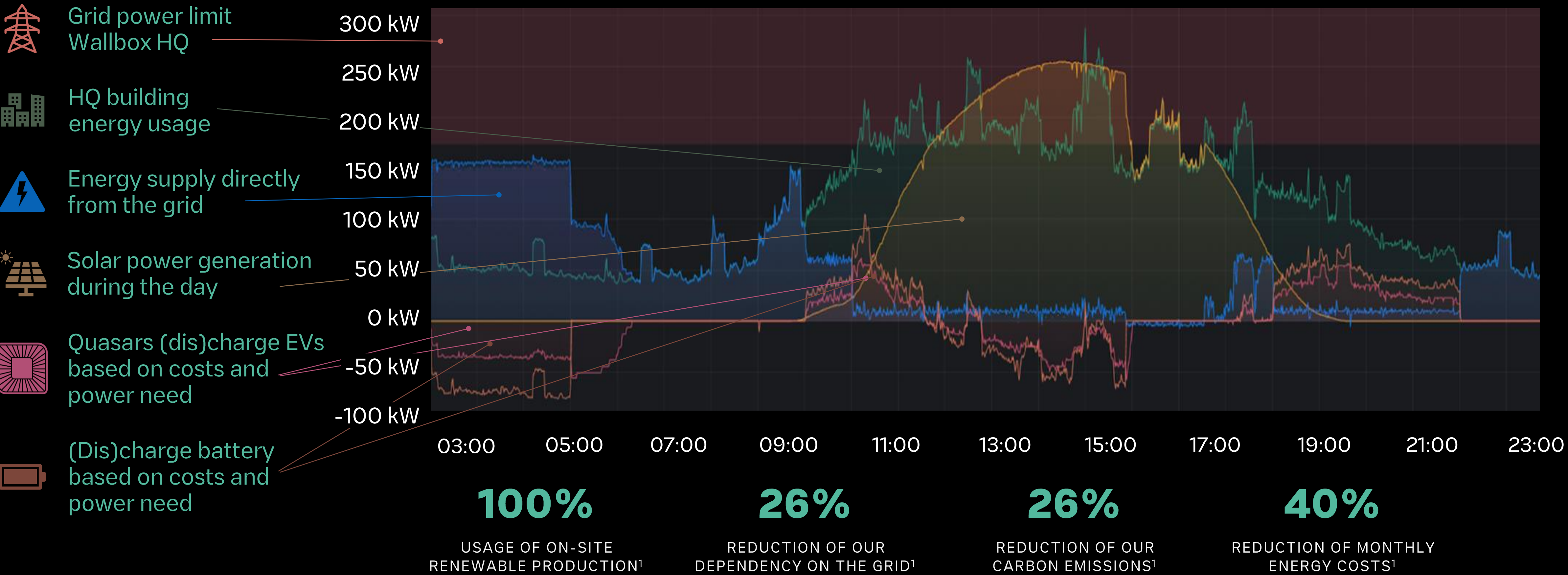
5 EASY TO INSTALL

Installs in as little as 5 minutes

¹Wallbox market research

Quasar bi-directional charging and Sirius energy management provides new opportunities to integrate renewable energy, battery storage and the grid

WALLBOX HQ



Source: Wallbox data | ¹Based on FY 2022 Data of Wallbox HQ, now including increased Solar PV production and increased building consumption



PUBLIC CHARGING SOLUTIONS

Unique DC technology **can transform the public charging** experience



RELIABLE & COMPACT BY DESIGN

Easier to transport, install, operate and service thanks to its modular design



AFFORDABLE

Up to half the total investment of similar fully-installed public chargers¹



SUPERNOVA

60 kW charger evolving into 150 kW & 180 kW² charger for destination charging



HYPERNOVA

Up to 400 kW fast charging for highway locations



PIPELINE

Healthy pipeline of Supernova & Hypernova orders

¹Estimation based on Wallbox market research for Supernova 60kW and key competitors, inclusive of installation costs | ²Supernova 180 kW currently only available for the US market

ONE MODEL CAPABLE OF SERVING DIVERSE CHANNELS

We serve a variety of clients around the world

AUTOMOTIVE OEMS AND DEALERSHIPS



ENERGY COMPANIES



VALUE ADDED DISTRIBUTORS & RESELLERS



INSTALLERS



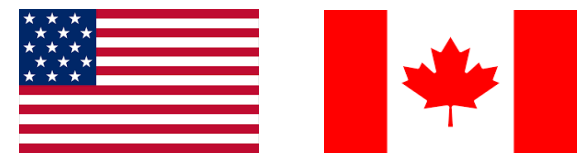
E-COMMERCE & RETAIL



ENTERPRISES

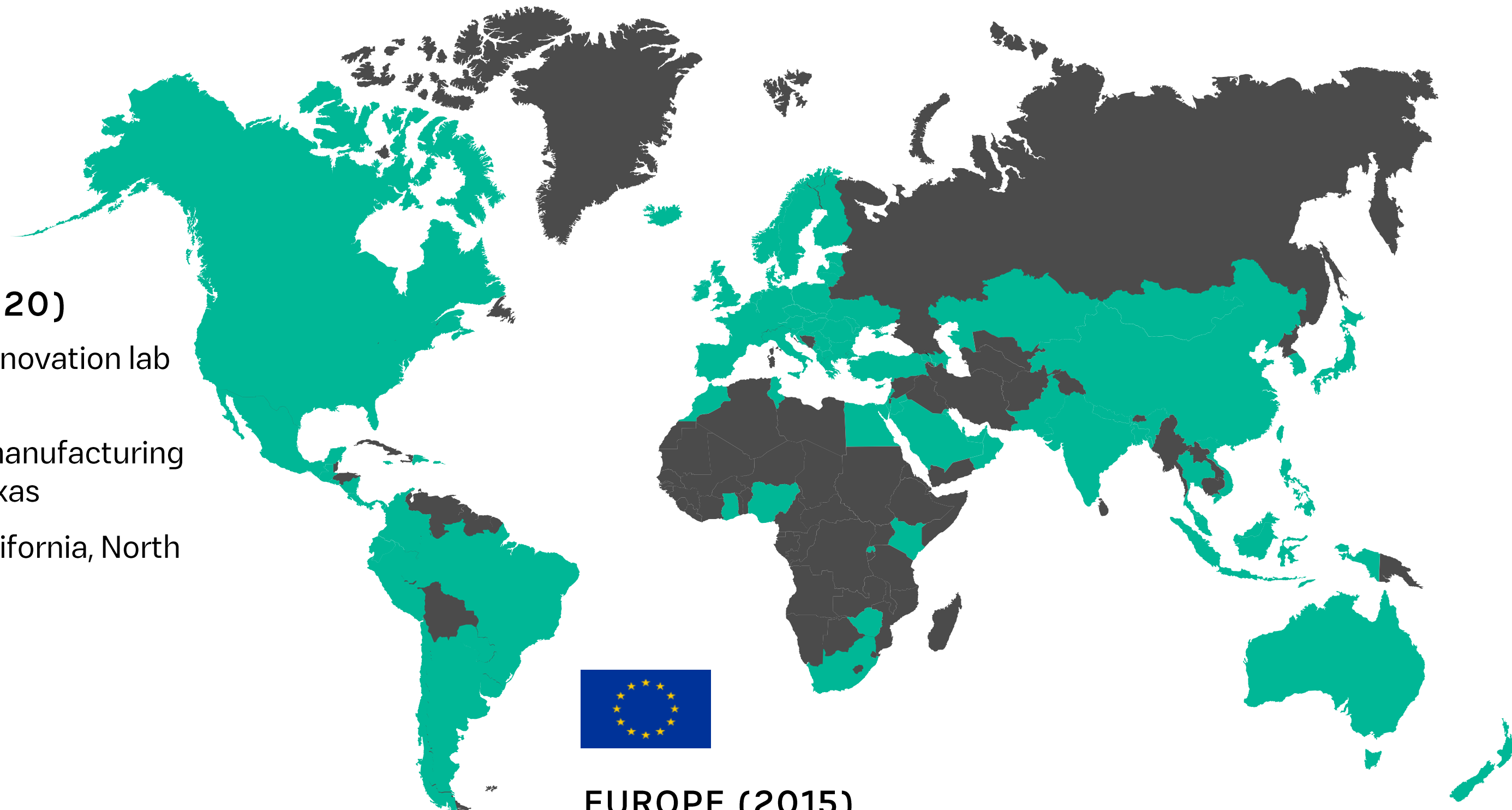


We are an **international company**, with sales, manufacturing facilities and offices worldwide



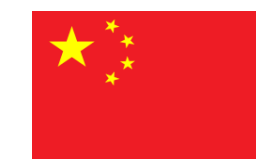
NORTH AMERICA (2020)

- North America HQ and innovation lab in Mountain View, CA
- 250,000 unit in-house manufacturing capacity in Arlington, Texas
- Warehouse facility in California, North Carolina and Toronto



EUROPE (2015)

- Offices in eleven EU countries with two factories in Barcelona
- 750,000 unit in-house manufacturing capacity
- Warehouse facilities in Spain, Sweden, UK

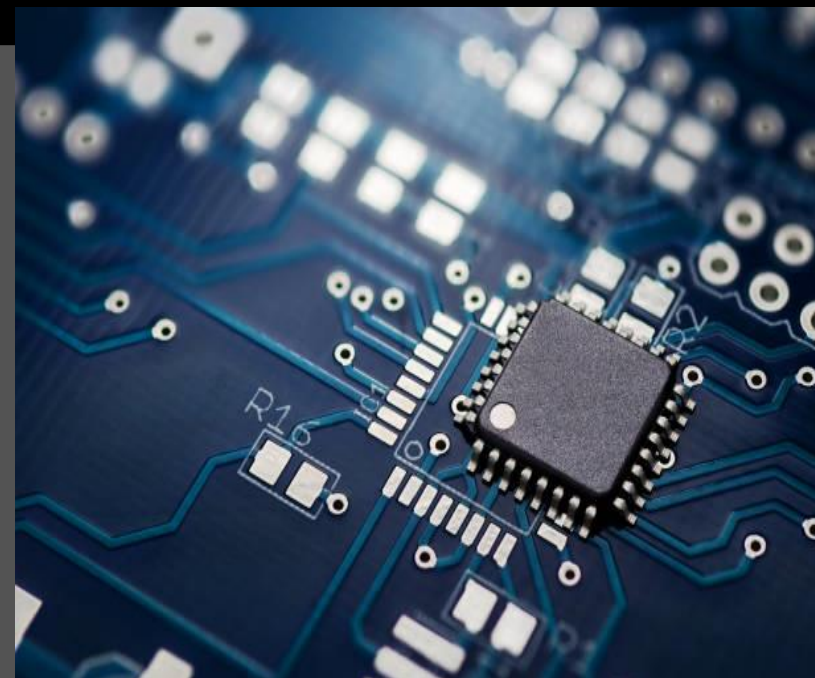


APAC (2018)

- JV with FAWSN in China – one of the largest auto OEMs globally
- Shanghai and Melbourne offices serve the APAC region
- 100,000 unit in-house manufacturing capacity

Wallbox is vertically integrated allowing to **control the value chain and rapidly adapt** to new market developments

SOURCING AND SUPPLY



- Diverse supplier base centrally managed
- Resilient procurement process

MANUFACTURING



- Fully automated and semi-automated production lines on 3 continents
- Close control of manufacturing allowing for increased production and improved quality

CERTIFICATION AND VALIDATION



- Inhouse validation and certification capabilities
- Crucial to ensure fast adaptation to (local) market requirements

GLOBAL SALES ORGANIZATION



- Sales organization in over 6 continents, being close to the customer
- Different warehouses in multiple geographical areas

SERVICES AND INSTALLATIONS

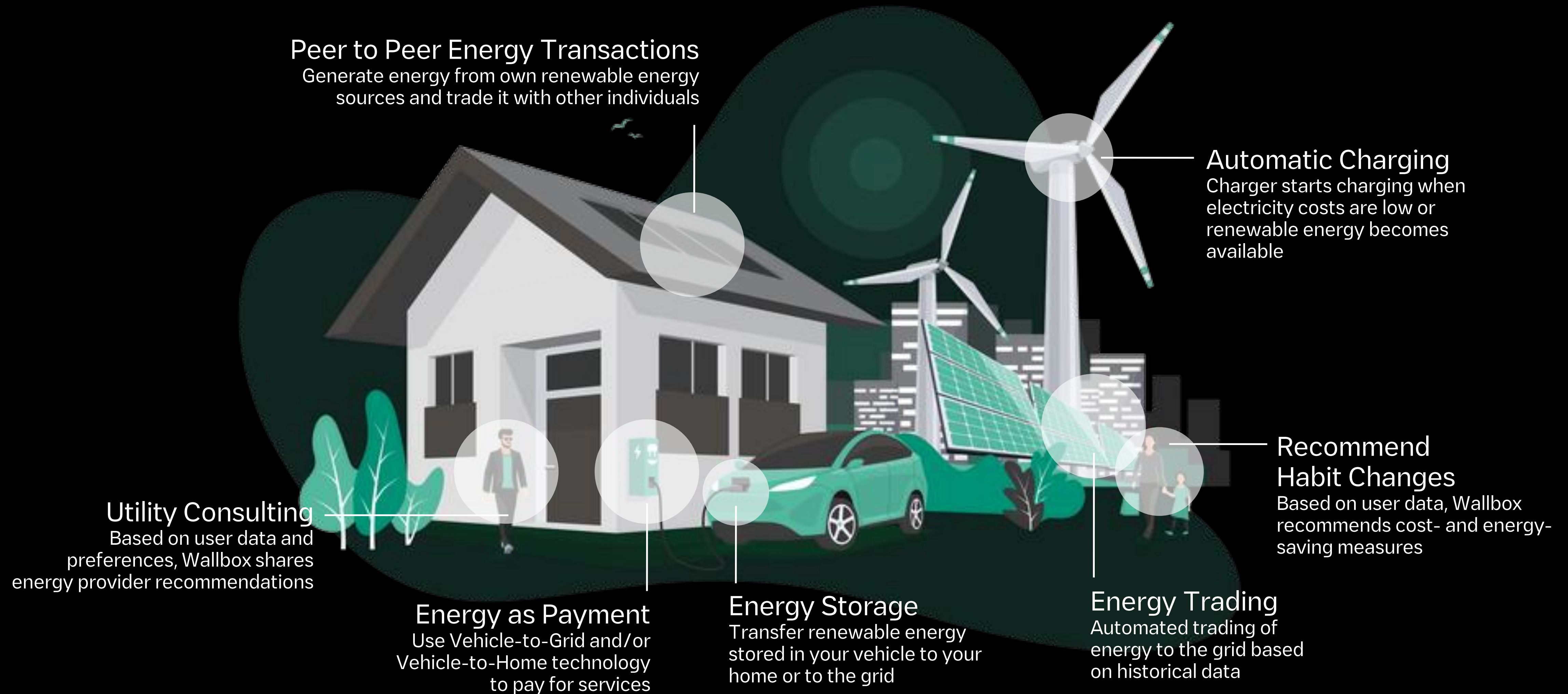


- Large network of local installation partners and internalized capabilities with COIL



- Internal capabilities to improve installation process (WBX app, WBX academy)

Be the provider of all-in-one renewable energy solutions with the charger at the center



Q1 2023 Earnings



Overview

€35.1M

Revenue

DRIVEN BY

Geographic Mix

New Products

M&A

SLIGHTLY OFFSET BY

Channel Inventory Management

Timing of Several
Large Deals

1 Regional Mix Diversification

16% NA, 80% EMEA,
2% APAC, 1% LATAM

2 Gross Margins Strong, 36.8%

Driven by **improvements in DC**, **volume** and **mix**.

Expecting full-year
margin of **approx. 38%**

3 Q1 Adjusted EBITDA Loss of €22M

An **improvement of almost €10M**
– 30% – from just last quarter

The full quarterly impact of cost reductions expected be
realized in Q2

2023 MARKET OUTLOOK

Closing Thoughts & Guidance

Q2 Revenue Guidance

€40M - €50M

Full Year Revenue Guidance

€240M - €290M

Gross Margin Expected to be flat for Q2 and approximately

38% for the full year

Factors that give us confidence

Partners are installing more of our chargers than ever

New products coming to market this year

New revenue streams opened by those new products

Capturing opportunities from changing competitive landscape

Benefiting from new partnerships

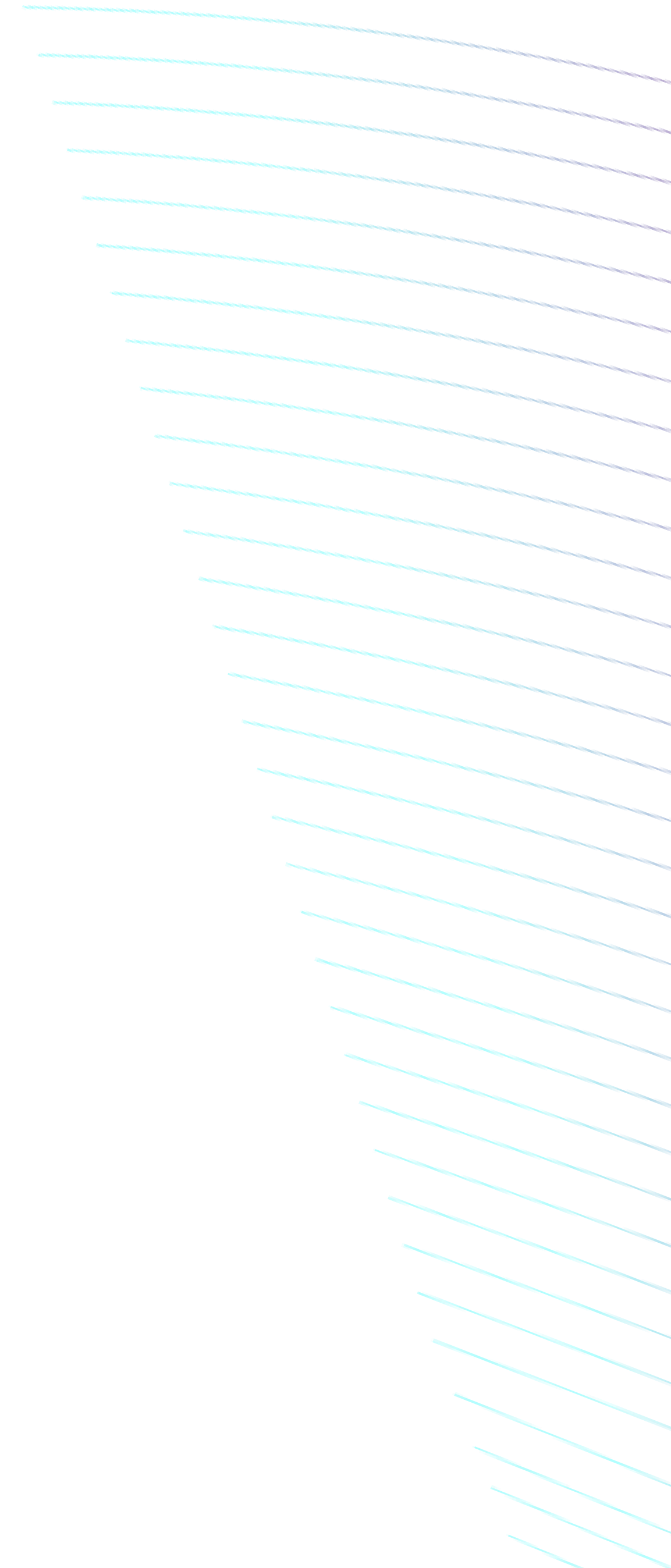
Reconciliation¹

Unaudited, in € 000's

	YEAR 2023		YEAR 2022	
	Q1	Q4	Q1	
Operating Loss	(36,604)	(45,479)	(19,416)	
Change in fair value of derivative warrant liabilities	(8,110)	6,597	-	
Foreign exchange gains/(losses)	981	10,367	(896)	
Amortization and depreciation	6,399	6,833	3,934	
Share of profit of equity accounted investee	-	384	(714)	
EBITDA	(37,334)	(21,298)	(17,092)	
Change in fair value of derivative warrant liabilities	8,110	(6,597)	-	
Foreign exchange gains/(losses)	(981)	(10,367)	896	
One off expenses	1,797	-	122	
Employee Stock Options Plan	6,651	5,845	-	
ESPP (non-cash)	390	-	-	
Other income	(328)	606	(292)	
Adjusted EBITDA	(21,695)	(31,811)	(16,366)	

¹See slide 24 for definitions

Appendix



Consolidated Statement of Profit or Loss¹

Unaudited, in € 000's

	YEAR ENDED 31 DECEMBER	
	2022	2021
Revenue	144,185 ²	71,579
Change in inventories and raw materials and consumables used	(85,605) ²	(44,253)
Employee benefits	(88,814) ²	(29,666)
Other operating expenses	(91,555)	(43,405)
Amortization and depreciation	(18,890)	(8,483)
Net other income	1,844	656
Operating Loss	(138,835)	(53,572)
Share of loss of equity accounted investees	(330) ²	
One off expenses	-	8,046
Employee Stock Option Plan	32,625 ²	2,455
Amortization and depreciation	18,890	8,483
Other income & expense	(1,844)	(656)
Adjusted EBITDA	(89,494)	(35,245)

¹See slide 24 for definitions | ²Revised to reflect updates to certain financial information as announced in the 6-K/A filed March 31, 2023 and available on the SEC's EDGAR website

Cash & Cash Equivalents

Unaudited, in € 000's

	YEAR ENDED 31 DECEMBER	
	2022	2021
Cash and cash equivalents	83,308	113,865
Financial Investments ¹	5,397 ²	56,982
Cash, cash equivalents and Financial Investments at 31 December	88,705	170,847

¹Financial Investments are included in Other Current Financial Assets | ²Revised to reflect updates to certain financial information as announced in the 6-K/A filed March 31, 2023 and available on the SEC’s EDGAR website

Investments and Long-term Borrowings

Unaudited, in € 000's

	YEAR ENDED 31 DECEMBER	
	2022	2021
Investments in Property, plant and equipment and Intangible Assets		
Property, plant and equipment	36,262	20,946
Intangible assets - excluding R&D (salaries capitalized)	9,861 ¹	8,268
Total Investments in Property, plant and equipment and Intangible Assets	46,123	29,914
 Total Loans and Long-term Borrowings	 44,359	 17,577

¹Revised to reflect updates to certain financial information as announced in the 6-K/A filed March 31, 2023 and available on the SEC's EDGAR website

Definitions and Disclosures

DEFINITIONS

- 1 “EBITDA” is defined as loss for the year before income tax credit, financial income, interest expenses, amortization and depreciation.
- 2 “Adjusted EBITDA” is defined as loss for the year before depreciation and amortization, income tax credits, and financial income and interest expense further adjusted to take account of the impact of certain non-cash and other items that we do not consider in our evaluation of ongoing operating performance. These non-cash and other items include, but not are limited to; change in fair value of convertible bonds and derivative warrants, share listing expenses, foreign exchange gains and losses, share based payments expense and other one-off expenses/income related to special operations.
- 3 Operating loss consists of Wallbox’s revenue and other income less changes in inventories and raw materials and consumables used, employee benefits, other operating expenses and amortization and depreciation.
- 4 Wallbox’s revenue consists of retail sales, sales from distributors, resellers and installer customers of charging solutions for EVs, which includes electronic chargers and other services.
- 5 Gross Margin is defined as revenue less changes in inventory, raw materials and other consumables used.
- 6 Other operating expenses primarily consist of professional services, marketing expenses, external temporary workers expense, delivery expense, insurance premiums and other expenses, including leases of machinery with lease terms of 12 months or less and leases of office equipment with low value, including IT equipment.

