

# Social Value Reporting Framework

Most ESG reports record furniture clearances as a waste diversion event. They almost never record the community value. **These five data points, captured at the point of clearance, fix that.** They map to the Social Value Act measurement framework and can sit alongside any existing ESG or social value report.

## THE FIVE DATA POINTS TO CAPTURE

DATA POINT	WHAT TO RECORD	WHERE IT GOES IN YOUR REPORT
<b>1 Items available for donation</b>	Number of items assessed as serviceable before clearance begins. Record by category: seating, desking, storage, other.	Baseline figure. Creates the opportunity metric. Without it you cannot report on what was possible, only what happened.
<b>2 Items actually donated</b>	Number of items confirmed as received by a named community organisation. Record by category.	Headline social value figure. Maps to local economic benefit and wellbeing themes in TOMS and equivalent frameworks.
<b>3 Recipient organisations</b>	Name, type (school, charity, NHS, faith, community group), and postcode of receiving organisation.	Gives the report specificity. Evidences local community benefit. Prevents the figure from being challenged or dismissed.
<b>4 Confirmed value</b>	Sell-value of donated items, not RRP. Conservative, defensible figure: what the recipient avoided spending.	Reportable financial social value. Use sell-value not RRP to avoid over-claiming. State source as supplier-confirmed.
<b>5 Avoided new purchase</b>	For refurbished items: number retained and estimated cost of equivalent new replacement. Confirmed by client at time of decision.	Cost saving to the organisation. Separate from donation value. Reports as financial social value and circular economy contribution.

### THE STRUCTURAL GAP

Social value reporting and waste reporting sit in different teams. Estates clears the building. Sustainability writes the report. **The data that connects them is never captured because nobody asked for it at the right moment.**

### WHEN TO CAPTURE THIS

At the point of clearance, not six months later. Ask your supplier for a post-clearance report that includes recipient organisation, item count, and confirmed value. **If they cannot provide it, the value is invisible.**

### ONE QUESTION TO ASK YOUR CLEARANCE SUPPLIER

**Do you capture donation data and can you provide a post-clearance report?** If the answer is no, the social value from your clearance will not appear in your report, even if it happened. Ask before the clearance begins, not after.