AK CONSULTING GROUP

CAPABILITY STATEMENT

Building people and the organizations they work for.

consultakgroup.com · consult.akgroup@gmail.com

COMPANY OVERVIEW

AK Consulting Group is an Alaska based firm that trains sales teams, develops leaders, prepares workforces, and connects companies with the communities they want to serve. Our work comes from more than a decade in the field, from door to door sales rep to vice president of sales and operations, across home improvement, renewable energy, and tribal energy in Alaska and the Midwest. We deliver in person across Alaska and virtually nationwide.

CORE CAPABILITIES

Workforce Development

Job readiness from career path to resume, interview, and first 90 days. Advisor training, new hire retention, and Native and local hire workplans for project awards.

Leadership Development

Supervisor fast tracks, leadership cohorts, owner and manager coaching, and Emerging Native Leaders programs that grow leaders from within.

Sales and Revenue Training

Sales team bootcamps, sales process audits, rep hiring, fractional sales management, and face to face lead generation through canvassing, events, and retail.

Tribal Capacity and Bridge Building

Proposal development, grant writing support, community energy planning, and meeting facilitation. Partner readiness and vetted introductions between companies and tribal communities.

Business Optimization

CRM and pipeline builds, operations playbooks, quoting systems, sales pay plans, and practical AI training for owners and teams.

WHAT SETS US APART

Field tested. Built by someone who has knocked the doors, run the crews, and managed the numbers.

Trusted in Indian Country. Long standing relationships with tribes and Native organizations.

Tools that stay. Every engagement leaves playbooks, scripts, and plans your team keeps using.

One call. If we can't do it, we know who can.

WHO WE SERVE

Tribes and tribal enterprises
Alaska Native corporations
Energy and construction firms
Small and mid size businesses
Workforce and education programs

CREDENTIALS

Indigenous Leadership Academy, Cohort 10, Arizona State University

Tribal Energy Leadership Fellowship, Alliance for Tribal Clean Energy

Board Member, Velocity AK

COMPANY DATA

Founded 2024
Based in Alaska
Insured General Liability and E&O
Delivery On site in Alaska, virtual nationwide

NAICS

541611 Management Consulting
541613 Marketing Consulting
611430 Professional and Management Development Training

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