

Power Your Productivity With a Globally Recognized Contract Manufacturing & Distribution Partner

Contract Manufacturing

Offering turn-key manufacturing services including technical product selection and sourcing, prototyping and design, inspection, testing, stocking and order fulfillment, labeling, packaging, kitting, and more.

- ✓ **Reduce TCO** – Offload direct and indirect costs associated with assembly, purchasing, engineering, testing, etc.
- ✓ **Time to Market** – Get a prototype to production lightning fast or avoid hiring headaches when ramping or spiking.
- ✓ **Vertically Integrated** – As a distributor and a CM, the same assembly when sourced from PB+ may cost 20-30% less.

Engineering & Expertise

Our engineers' experience, which spans every manufacturing discipline, is why we're the standout contract manufacturing partner of choice for established brands and startups alike.

- ✓ **Value Engineering** – Our engineering team will evaluate your BOM and identify avenues for cost savings.
- ✓ **Technical Support** – Come to us and we can help design or recommend products using modern CAD suites.
- ✓ **Onsite Visits** – Our engineers can come to you for product demos, safety recommendations, or application reviews.

Parts & Sourcing

For over 70 years, we have established trusted relationships with over 60 world-class suppliers, leveraging them to offer our customers unsurpassed quality, cost savings, rapid delivery times, and a consistently reliable supply chain.

- ✓ **One Stop Shop** – Consolidate vendor list and reduce POs issued by enjoying products from over 60 flagship automation lines.
- ✓ **Stocking** – Reduce inventory burden and lead times with KANBAN and JIT efficiency.
- ✓ **Order Fulfillment** – Drop ship your orders directly to end customers and reduce incoming/outgoing freight costs and shipping times.

Customer-Centered Philosophy

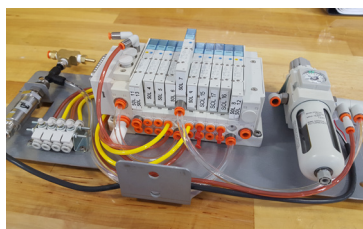
Privately held for 60+ years with >95% of our business returning year-over-year. Small businesses to Fortune 500 OEMs in medical, semiconductor, logistics, etc.

98% Quality Acceptance Rating
96% On-Time Delivery Rating
92% Customer Satisfaction Rating
2,000+ Active Customers Annually

"Trust is one of the most important factors when I select a manufacturer. I trust the team at PB+ to get the job done right and delivered on time." –Senior Buyer



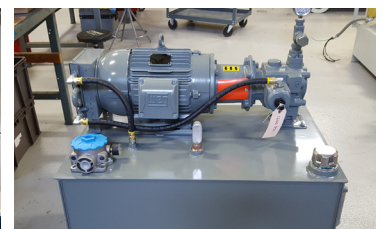
Process Assembly



Pneumatic



Electrical



Hydraulic

Industry Certifications & Standards





SMC

Pneumatic and electric automation products, including pneumatic actuators, electric linear actuators, directional control valves, chillers, pneumatic fittings and tubing, pneumatic switches and sensors, wireless I/O products, fluid process pumps, stainless steel process valves, vacuum products, etc.



Omron

Collaborative robots, smart cameras, laser markers, laser measurement devices, industrial PCs, safety equipment, proximity and photoelectric sensors, PLC's and HMIs, power supplies, process & temperature controllers, servo motors and drives, relays, etc.



Sprecher and Schuh

Motor starters, contactors, overloads, terminal blocks, DIN rail mounted circuit breakers, push buttons, pilot devices, solid state relays, soft starters.



Hoke/Go! Regulator (Crane)

Metallic fittings and valves including tube and pipe compression fittings, needle valves, check valves, relief valves, sample cylinders, etc. A complete offering of pressure regulators including single stage, high pressure, back pressure, vaporizing, etc.



Parker

Fluid control division and hydraulic motor division represented. 2 and 3-way solenoid valves for the control of liquids and gases. Heavy-duty low speed high torque (LSHT) hydraulic motors.



Ace

Industrial shock absorbers, velocity controls, gas springs, rotary dampers, safety bumpers, damping pads, and vibration isolation products.



Continental

Hydraulic vane pumps, piston pumps, solenoid and manual valves, servo-proportional valves, modular stack valves, and in-line valves.



Sheffer

Manufacturer of pneumatic and hydraulic cylinders.



Stauff

Variety of hydraulic accessories including tube, pipe, and hose clamps, hydraulic filters, quick release couplings, accumulators, gages, and in-line valves.



Kobold

Products for sensing and measuring liquid or gas flow, level, temperature, and pressure including ultrasonic flow meters, magnetic level switches, digital temperature switches, digital pressure transducers, etc.



Destaco/Robohand

Manual, pneumatic, and hydraulic work-holding clamps. Two-finger and three-finger electric and pneumatic angular or parallel grippers.

Robohand



Firestone

Industrial rubber air bags used as high-force air actuators or for vibration isolation.



PeterPaul

Fluid process solenoid valves for high pressure, low energy, high temp, or hazardous location applications.



Atkomatic/Circle Seal (Circor)

Metallic fluid process valves, regulators, and accessories including check, relief, and shutoff valves. Fluid process solenoid valves for high pressure and high temp applications.



Versa

Heavy-duty pneumatic valves, process valves, NAMUR style valves, filters and regulators, and accessories including bleed control valves, vent screens, dust excluders, etc.



Elmo Rietschle

Vacuum and pressure pumps including rotary vane, claw, screw, side-channel, rotary lobe, and radial pumps.



Unitronics

PLC and HMI all-in-one products with built-in or expandable I/O. Variable Frequency Drives (VFDs) and servomotors. Cloud computing solutions for data logging and remote monitoring.



Patlite

Light towers and other signaling devices including speakings, buzzers, LED strips, digital displays, rotating beacons, etc.



Wago

Cage-Clamp terminal blocks, signal conditioners, power supplies, slim relays, industrial I/O, ethernet hubs, and other connectivity products.



Eaton/Danfoss

Tube fittings, hydraulic/air hose, fittings, plastic tubing, JIC fittings, Coil-O-Crimp systems. Quick connect couplings.



Malema

Measurement and control instruments for abrasive slurries, surfactants and high purity and corrosive chemicals. Flow sensors, level sensors, and controllers.



Frame World

Extruded aluminum strut for machine guards and bases.



Anfield

Hydraulic products and accessories including gear pumps, orbital motors, check valves, flow control valves, level switches, gages, pressure switches and transducers, and flow dividers.



Nanotec

Integrated SMART servomotors, brushless DC motors and stepper motors, wheel drives, brakes, gearboxes, as well as motor controllers and linear actuators.



Edrive

Electric linear actuators featuring rugged construction, long life, and high precision.



Plast-O-Matic

A leader in thermoplastic products for corrosive and ultra-pure applications including solenoid valves, ball valves, check valves, gage guards, pressure regulators, sight glasses, level indicators, and vacuum breakers.



Hammond

Industrial enclosures, electronic enclosures, racks & rack cabinets, transformers, outlet strips and climate control devices



Ashcroft

Industrial and Commercial Gages, Test Instruments, Diaphragm Seals and Isolators, Thermocouples, RTDs, Pressure Switches, Pressure Transducers.

For a complete list of suppliers, please visit, www.pearsebertram.com/parts-and-sourcing