

JEFFREY  
CZAJKA



**JEFFREY CZAJKA**

**SPEAKER · TRAINER · CONSULTANT**

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"Jeffrey is a confident speaker that connects with his audience in an engaging and authentic way. The truest form of flattery for Jeffrey is to share that our most successful Sales Reops quote him on a weekly basis."

**-Duke S. - VP of Sales**



"I had all the tools necessary except a tried-and-true sales strategy to help accelerate my growth. Jeffrey's insights and weekly guidance helped me add \$6.5 Million in AUM in 9-months!"

**-Brian S. - Financial Advisor**



"Jeffrey's memory training session was absolutely mind blowing and a game changer for me and my weekly team meetings. I think anyone can benefit from attending the workshop for both their professional and everyday lives."

**-Brian L. - General Manager The University Club atop Symphony Towers**



"When I heard about Jeffrey's memory training workshop I was wondering if it was something usable. I ended up attending along with my wife and we were impressed! We learned how to memorize details like names, lists of items, presentations, and facts. It was extremely useful and we both use it now in our daily lives. It was a lot of fun to be part of the workshop."

**-Paul B. - CEO of Lamp of Learning**



"This was a fantastic class! I loved the experiential learning format and the class was value packed!"

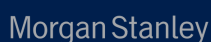
**-Tracie H. - Sales Executive**



"I have both mentored and worked with Jeffrey in an executive capacity. His strategic insights and ability to execute in the area of advisor development is first class. If you are looking to grow, work with Jeffrey!"

**-Todd S. - Executive, Sales & Distribution at Northwestern Mutual (retired) & Board Member at OneAmerica**

## PROUD TO HAVE WORKED WITH THESE CLIENTS



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# THIS IS JEFFREY

24 YEARS OF EXPERIENCE

43 WRITTEN TRAININGS

2,000+ PRESENTATIONS DELIVERED



He is an **ENTREPRENEUR, SPEAKER, CONSULTANT, HUSBAND, and FATHER**. As the founder of multiple businesses he focuses on helping his clients **increase their productivity and reduce their stress**. For the past two decades, Jeffrey has won awards and received recognition for personal sales results, team sales achievements, and the creation of a new advisor program at a **Fortune 500 company**.

He is an expert in developing new sales professionals; especially those in the financial services industry. In 2018, he used his strategic and tactical brilliancy to take an idea and turn it into a program within three months. In the first two years, that new advisor program added 81 new advisors who acquired over \$322 million dollars of assets under management and added \$250,000 of EBITA to the bottom line of a Fortune 500 company. As a result, that program was a finalist in the wealthmanagement.com awards in 2019.



# JEFFREY'S KEYNOTE TOPICS

There are no secrets to success. During this session, Keynote Speaker Jeffrey Czajka will uncover the keys to explosive growth and how you can overcome any obstacle to achieve your personal best. You will walk away with several ideas on how making slight changes will help you generate more revenue and reduce stress.



## REMEMBER IT ALL

In this dynamic keynote, titled "Remember it All", Jeffrey will unveil the key action items essential for excelling in one of three pivotal categories; Sales, Professional Growth, or Leadership. But this isn't just any ordinary talk - Jeffrey will equip your audience with cutting-edge memory training techniques to ensure these crucial steps stay with you long after the session ends.

## COMPLEX SIMPLICITY

Perspective is everything! With 43 quintillion combinations, the Rubik's Cube seems impossible- yet it can be solved in just 6 steps. In this high-energy keynote, Jeffrey Czajka reveals how your greatest success can be unlocked just as simply. Discover how a childhood puzzle holds the blueprint to achieving your boldest goals-and walk away ready to solve your own success story!

## PILLARS OF SUCCESS

There are no secrets to success. During this session we will uncover the keys to explosive growth and how you can overcome any obstacle to achieve your personal best. You will walk away with several ideas on how making slight changes will help you generate more revenue and reduce stress.

## LIFE LESSONS

Life happens to each of us and those stories can provide powerful insights into success. Laugh, learn, maybe even cry, as Jeffrey shares his stories that helped him break down barriers to success and have million dollar impacts.

# MEMORY TRAINING WORKSHOP

Typically called: The **BEST** Training of their Career!

The foundation of your success rests on the amount of information you can recall. What is the impact of remembering – or forgetting – the name of a key contact or client? How could remembering product information or market details affect your sales effectiveness?

Everyone tells you **WHAT** you need to learn and **WHEN** you need to learn it by, but only Jeffrey can teach you **HOW** to remember it!

## Participants will experience

- A fast paced and engaging learning experience
- Higher sales with less stress
- Boost in confidence
- Instant results!!!

## Find out how to remember:

- **300%** increase in the amount of information you can recall
- **50 items** in and out of order
- How to deliver **presentations without written notes**
- Remember **15 people's names** in 1 hour

## Who should attend the Memory Training Meeting?

- Sales Professionals
- Managers
- Relationship Managers
- Your boss
- Anyone who wants to improve his or her memory



*"When I heard about Jeffrey's memory training workshop I was wondering if it was something usable. I ended up attending along with my wife and turns out we learned how to memorize and remember so many details like names, individuals, lists of items and everything from presentations, speeches, or facts. It was extremely useful; we both use it now in our daily lives and it was a lot of fun to be a part of!"*

**-Paul Bergman - CEO of Lamp of Learning**



*"Jeffrey's memory training session was absolutely mind blowing and a game changer for me and my weekly team meetings. I think anyone can benefit from attending the workshop for both their professional and everyday lives. We were given amazing gifts and techniques on how to remember names and information that I now use on the daily."*

**-Brian Lee - General Manager The University Club atop Symphony towers**



# CUSTOM TOPIC

Do you want a **specific message** to be delivered that is specific to your audience? No problem! With over two decades of sales and leadership training, and a life full of unique experiences, Jeffrey can work with you to craft a tailored message that is engaging and on target for your team. **Real life stories, powerful experiences, and insightful perspective will have you and your team laughing and learning while they enjoy the growth journey!**

 **INTERACTIVE**

 **RELEVANT**

 **FAST-PACED**

Imagine your team thriving and breaking sales records. When was the last time you had people say **"This was the best sales meeting EVER!"**



*"I had all the tools necessary except a tried-and-true sales strategy to help accelerate my growth. Jeffrey's insights and weekly guidance helped me add \$6.5 Million in AUM in 9-months!"*

**-B.M. Sullivan - Financial Advisor**



*"Jeffrey is a confident speaker that connects with his audience in an engaging and authentic way. The truest form of flattery for Jeffrey is to share that our most successful Sales Reps quote him on a weekly basis."*

**-D.Stewart - VP of Sales**

## CONTACT JEFFREY NOW!

