

Are you ready to heat up your sales career? Look no further than Ambient Comfort, the coolest HVAC company in town! We are seeking a dynamic and enthusiastic individual to join our Vineland, NJ team as a full-time HVAC Sales Rep - Comfort Advisor. If you're passionate about providing exceptional customer service, generating sales like a pro, and making people feel comfortable in their homes, this might just be the perfect fit for you.

This position earns **\$50,000 - \$150,000/year**, depending on experience, and **commission!** On top of that, we offer a range of benefits, including **medical, dental, vision, SIMPLE IRA with a 3% match, company shirts, paid vacation, sick days, paid holidays, and paid training.** This position also enjoys the use of a **company vehicle.**

ABOUT AMBIENT COMFORT

At Ambient Comfort, LLC, we are committed to delivering exceptional HVAC solutions to our clients. Since 2011, we have become a trusted name in the heating and air conditioning industry, covering both commercial and residential services, maintenance, replacements, and new construction projects. We take pride in our core values of integrity, professionalism, and excellence, and our team enjoys a supportive and family-oriented work atmosphere. With us, our employees can expand their knowledge and take their careers to new heights with an industry-leading pay and benefits package!

A DAY IN THE LIFE OF AN HVAC SALES REP - COMFORT ADVISOR

As an HVAC Sales Rep - Comfort Advisor, you generate sales through various techniques, exhibit exceptional customer service, meet with customers to evaluate homes, present the appropriate HVAC options, and exceed sales goals. Your ability to build long-lasting relationships and your dedication to following up with clients make you the hero of comfort.

QUALIFICATIONS

- Valid driver's license
- Great attitude
- Excellent customer service skills
- Ability to encourage others

It's not required, but EPA certification would be a plus.

WORK SCHEDULE

You work **Monday to Friday**, with some nights and weekends as the customer dictates. You travel throughout South Jersey.

ARE YOU READY TO JOIN US?

If you're ready to join our team of HVAC superheroes, it's time to take the first step. Simply click the apply button and fill out our initial 3-minute, mobile-friendly application. It's short, easy, and the gateway to an exciting career with Ambient Comfort.