

THE COOPER CHRONICLES

SEPTEMBER 2022
Q4

INSIDE THIS ISSUE

JUNE 2022 - AUGUST 2022



PROJECT PROGRESS:

Putting the focus on our current work and where you can find us.



INDUSTRY UPDATES:

Focusing on what is going on in the industry around us, along with how that affects the work we do.



DEPARTMENT HIGHLIGHT:

Meet our Project Management team and learn more about their work.



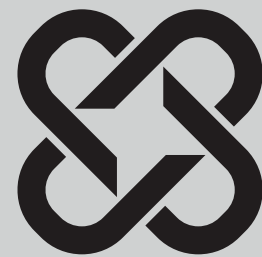
COMMUNITY INVOLVEMENT:

Highlighting recent company events and our impact in the community.



SAFETY SPOTLIGHT:

Recognizing safety initiatives and where our safety team is currently located.



COOPER STEEL®

PROJECT PROGRESS

INDUSTRY UPDATES

STEEL MARKETS

For the first time in 18 months, Wide Flange beams saw a decrease in price (by about 4%). This decrease is related to the consistent decrease in scrap prices over the last 5 months (scrap is the main raw material of WF Beams). Demand at the mills is still very strong and availability continues to be good, as prices and availability are projected to be stable the next few months.

BEAMS

Tubing has decreased in price by 25% over the last 3 months, making the decrease this year almost 30%. As always, tubing is the most volatile of our raw material products, and is going down almost as fast as it went up. It is very important to have us lock in your tube prices when considering new warehouse construction to protect against rapid price increases. Availability is good and stable to slightly declining prices are expected in the coming months.

TUBING

Plate saw a decrease of 5% this last quarter, the first decrease in over a year. Demand is still fairly strong with good availability. No dramatic increases or decreases are expected in the next few months.

PLATE

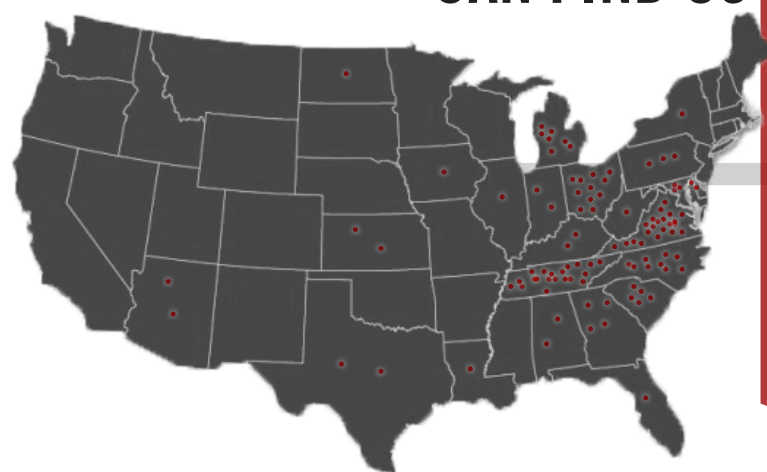
Prices remain stable with lead times dropping from 6 months to 5 months in the eastern US, as lead times in the Western US remain at around 11 weeks. Backlog for joist and deck remains strong.

JOIST & DECK

Although fuel prices have started to decline, we have not seen a corresponding decrease in freight costs. We are hopeful that freight prices will decrease some in the next quarter, but stable prices and good availability are still projected.

FUEL/FREIGHT

WHERE YOU CAN FIND US



26

STATES

79

CITIES

PROJECT HIGHLIGHT

We bring the attention to this project in Manassas, VA. Originally scheduled to be erected in 8 weeks, the project was completed one week ahead of schedule due to excellent planning and coordination.

“This project was successful due to the team we had on it. We were able to execute what was needed through a group committed to providing an impressive finished product.”



7

WEEKS

801

TONS

221K

SQ FT



SEAN HAGEN
PROJECT MANAGER



DUFF ZIMMERMAN
PRESIDENT

MEET OUR

PROJECT MANAGEMENT TEAM

Our project management team consists of the best in the industry, and they show up to prove that every day. This group of hardworking and motivated individuals strives to make sure Cooper continues to lead the way ensuring the confidence of our customers throughout every step of the process. By restructuring this department earlier this year, we were able to increase capacity while preserving the level of experience and providing team members with excellent mentors.



JIMMY PIERCE
VP, PROJECT MANAGEMENT



CODY ENGLAND
VP, PROJECT MANAGEMENT



JOSH BIRDWELL
BUSINESS UNIT DIRECTOR



TAYLOR HAYES
BUSINESS UNIT DIRECTOR



JUSTIN ALEXANDER
BUSINESS UNIT MANAGER



GREG CATHERS
BUSINESS UNIT MANAGER



ABBY STINSON
BUSINESS UNIT MANAGER



ZACH MANTEL
SR. PROJECT MANAGER



ZACH HOOD
PROJECT MANAGER



JOHN DAVIS
PROJECT MANAGER



SEAN HAGEN
PROJECT MANAGER



JOSH CHESTER
PROJECT MANAGER



MICHAEL TOMLIN
PROJECT MANAGER



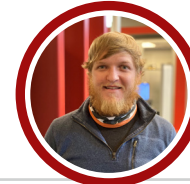
BLAKE FLOYD
PROJECT MANAGER



ALEX GRENKE
PROJECT MANAGER



SAM KESLER
ASST. PROJECT MANAGER



CHASE THOMPSON
ASST. PROJECT MANAGER



AMY BOTHE
SR. PROJECT COORDINATOR



MONICA KENNEDY
PROJECT COORDINATOR



CAMRYN MELANSON
PROJECT COORDINATOR



PEYTON WARD
PROJECT COORDINATOR



JADE GOINS
ASST. PROJECT COORDINATOR



CANDY DARNELL
SR. PROJECT COORDINATOR



JULIE PHIPPS
SR. PROJECT COORDINATOR



A Time To Reflect

COMMUNITY INVOLVEMENT:

Back-To-School Bedford County

What a privilege it is to be able to provide others with tools to help them build their foundation for the future! Bedford County students were invited out for a day of fun with faculty and community members to get them excited and prepared for the upcoming school year. Cooper Steel donated funds and provided 1,000 backpacks full of necessary supplies, and our employees helped with planning and volunteered in all areas to make this a successful event!



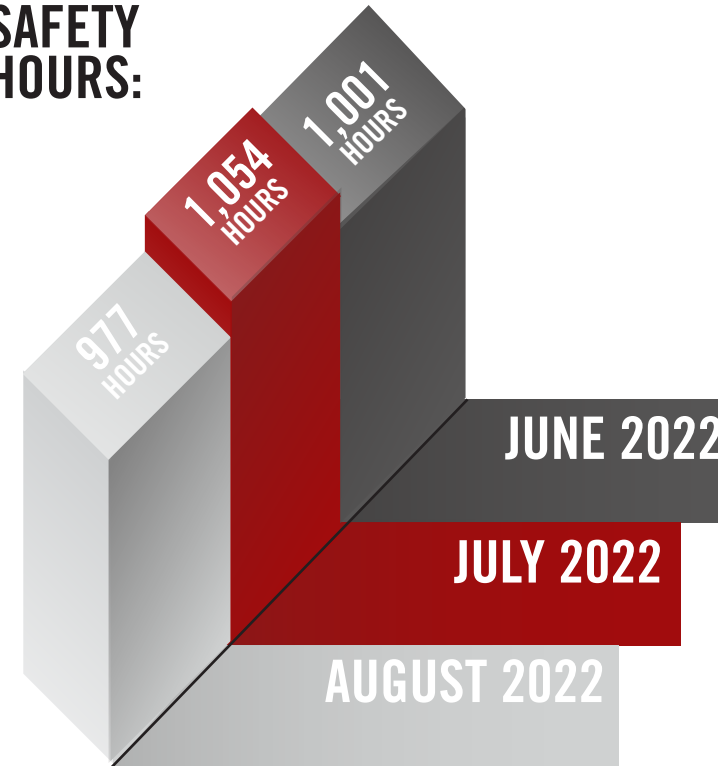
National Non-Profit Day

In August, we participated in National Non-Profit Day by giving to organizations close to our family. We donated to the Shepherd Center Rehabilitation Hospital and to Samaritan's Purse. Shepherd Center Rehabilitation plays an impactful role specializing in spinal cord and brain injury rehabilitation, and Samaritans Purse provides aid to people in physical need, including victims of the Kentucky flooding. We gave this donation in honor of Kenny and Faye Cooper and the many influential employees who impacted Cooper Steel.

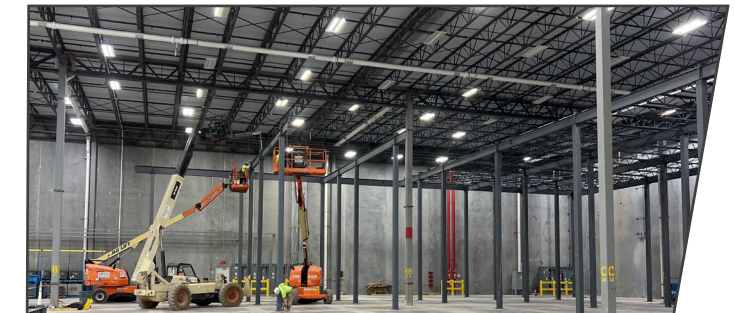


**American Cancer Society
Eastside Elementary School
Shelbyville Community Soup Kitchen**

TOTAL ON-SITE SAFETY HOURS:



ON-SITE SAFETY:



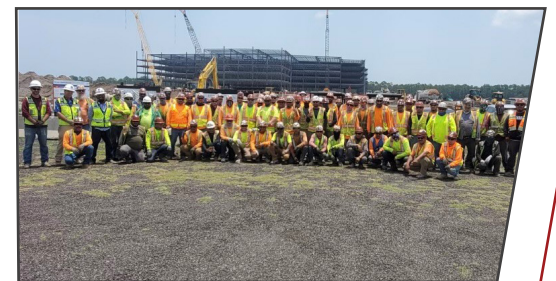
MARTINSBURG, WV



LADSON, SC

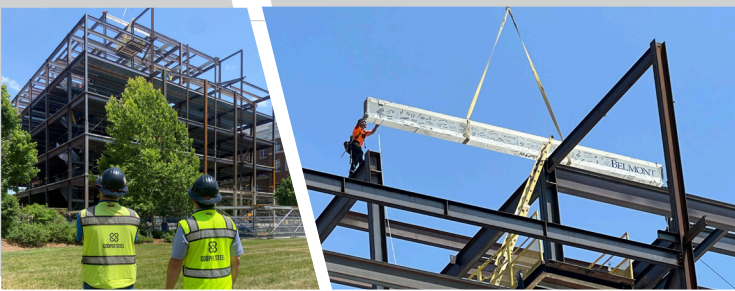
COOPER STEEL & PIEDMONT STRUCTURAL NAMED 'CONTRACTOR OF THE MONTH'

DPR Construction named the Cooper Steel and Piedmont Structural teams the 'Contractor of the Month' in June for work performed on-site at Project Tarpon. We are incredibly proud of our team and our partners for their hard work on this project and for always keeping safety the number one priority. Congrats, TEAM!



BU3D TOPPING-OUT CEREMONY

We had the pleasure of signing and celebrating the last beam raised at the Belmont University, Jack C. Massey Center topping-out ceremony! This building will stand as the tallest academic building on the Eastern side of campus, and we look forward to all of the influential relationships that will be created and continued in their new welcome center. Congratulations to the team and all of our partners for their hard work and dedication in safely reaching this milestone!



COOPER STEEL DETAIL SHOP-DEPOT ST. UPDATES

We are continuing to make improvements at our shop in Shelbyville, TN! We've renovated and added this space to grow our detail processing capabilities due to our increased production, while also freeing up real estate in the main fabrication shop. One of the most special pieces of this shop is that it holds the same structure that housed Mr. Cooper's first fabrication shop.





COOPER STEEL

BUILD STRONG. STAND STRONG.

COOPER STEEL

SHELBYVILLE OFFICE & SHOP
503 N. Hillcrest Dr.
Shelbyville, TN 37160
(931) 684-7962

COOPER STEEL SOUTH, LLC

ALABAMA SHOP
809 First Rd.
Childersburg, AL 35044
(256) 346-9003

COOPER STEEL

NASHVILLE OFFICE
1919 Hayes St.
Nashville, TN 37203
(615) 321-5222

COOPER STEEL OF VIRGINIA, LLC

VIRGINIA SHOP
275 Francis Ave.
Monroe, VA 24574
(434) 319-5600

COOPER STEEL

KENTUCKY OFFICE
600 Meijer Dr., Suite 303
Florence, KY 41042
(859) 980-0180