

THE COOPER CHRONICLES

JUNE 2022
Q3

INSIDE THIS ISSUE

MARCH 2022 - MAY 2022



PROJECT PROGRESS:

Putting the focus on our current work and where you can find us.



INDUSTRY UPDATES:

Focusing on what is going on in the industry around us, along with how that affects the work we do.



DEPARTMENT HIGHLIGHT:

Meet our pre-construction team and learn more about their work.



COMMUNITY INVOLVEMENT:

Highlighting recent company events and our impact in the community.



SAFETY SPOTLIGHT:

Recognizing safety initiatives and where our safety team is currently located.



COOPER STEEL®

PROJECT PROGRESS

INDUSTRY UPDATES

STEEL PRICES



WHERE YOU CAN FIND US



29

STATES

76

CITIES

Prices remain stable for this quarter. Demand is strong but availability is good. Projecting stable prices and availability for the next few months.

BEAMS

Tubing has seen a price decrease of 5% in the last 3 months. Availability is good and we expect prices to decrease slightly in the coming months.

TUBING

Plate has increased 3-5% in the last 3 months. Demand remains strong, but lead times are decreasing. We are expecting prices to remain relatively stable in the coming months.

PLATE

Joist and Deck prices remain stable with lead times in the Eastern US of about 6 months and approaching 12 months in the West. We are predicting stable to slight decreases for these products. Demand is still strong.

JOIST & DECK

High fuel prices continue to affect the cost of freight. Availability is currently not a problem but rising costs continue to be an issue. No prediction here on the future of oil.

FUEL

PROJECT HIGHLIGHT

What an impressive team and project! In May, we took part in a topping-out celebration with our self-perform team, subs and GC to recognize the hard work and commitment that was shown throughout the erection of this 14,698-ton project.

“Project Winnie has been an extremely successful project because of the dedication and determination of all of our subs, On-Site Project Management team, and Self-Perform team to deliver the best product to our customer.”

Abby Stinson, Business Unit Manager & **John Davis**, Project Manager



18

WEEKS

14,698

TONS

3.8M

SQ FT



DUFF ZIMMERMAN
PRESIDENT

MEET OUR

PRE-CONSTRUCTION TEAM

Preconstruction includes very challenging and repetitive tasks that require a unique level of commitment. A commitment that drives a person in spite of wins and losses to entrust our process and stay focused on constant improvement. We do that here at Cooper Steel by learning from our past, by working together as a team, by continual education, and by having lots of open communication. Hats off to the preconstruction team here at Cooper Steel who have worked so hard over the past several years at striving to become the best at what they do.

“ It’s an honor to work beside such a positive and energetic group of people. This team challenges themselves, and each other, by being creative and intentional about figuring out how to win. They are steel experts in the making and I am certain that our best years are ahead of us! ”



CHAD JOHNSON
EXECUTIVE VP, BUSINESS DEVELOPMENT

A FAVORITE PART OF MY JOB

GET TO KNOW MORE ABOUT OUR TEAM & WHAT ASPECTS THEY ENJOY IN THE PRE-CONSTRUCTION PROCESS

SHELBYVILLE OFFICE



JUSTIN GORDON
PRECONSTRUCTION MANAGER

Building new relationships throughout the bidding process.



JONATHAN VINCENT
DOCUMENT RELEASE COST MANAGER

Stepping outside the the norm and working on different architectural and structural designs.



CARMACK RIGSBY
PRECONSTRUCTION ESTIMATOR

Having new opportunities to learn and our team’s willingness to help each other.

NASHVILLE OFFICE



JIM NEWMAN
VP, STRATEGIC PRECONSTRUCTION DEVELOPMENT

When our reputation precedes us.



CHRIS SLOAN
PRECONSTRUCTION MANAGER

Digging into unique challenges.



JEREMY LAYNE
PRECONSTRUCTION ESTIMATOR

Exceeding our customer’s expectations.



MORGAN MUSSELWHITE
PRECONSTRUCTION ESTIMATOR

Having endless opportunities to expand our knowledge.



CRAIG STEWART
DIRECTOR OF DOCUMENT RELEASE COSTS

Working with the GC during the design process.



MADELYN HILL
DOCUMENT RELEASE COST ASSISTANT/ESTIMATOR

Seeing all our hard work pay off.

KENTUCKY OFFICE



CAROL BARNETT
VP, BUSINESS DEVELOPMENT

The respect and teamwork. I love being a part of something of which I can be so proud.



JAIKOB ELLISON
SR. PRECONSTRUCTION MANAGER

The growth that comes with working through each project.



MICHAL RILEY
SR. PRECONSTRUCTION ESTIMATOR

The coordination between Cooper and our partners.



CODY KELLAM
PRECONSTRUCTION ESTIMATOR

Working through design.



STEVEN FLINCHUM
PRECONSTRUCTION ESTIMATOR

Seeing the intelligence, talent and grit of our team.



MICHAEL GERREIN
PRECONSTRUCTION ESTIMATOR

Seeing a project through from start to finish.



LYNN FRITZ
PRECONSTRUCTION COORDINATOR

The adrenaline and energy of team effort.



A Time To Reflect

COMMUNITY INVOLVEMENT:

WOMEN IN CONSTRUCTION WEEK

In early March, we celebrated Women in Construction Week and all of the women at Cooper Steel! We took the time to shine a light on the women of our #CooperSteelFamily who are a significant component of the construction industry. We aim to raise awareness of the growth and impact women have on the construction industry and we are proud of the women who continue to influence future generations of women to join this workforce.

Clip In 4 the Cure

Nashville's one and only spin-a-thon which is a team cycling event to support cancer initiatives at Vanderbilt-Ingram Cancer Center and Monroe Carrell Jr. Children's Hospital of Vanderbilt! Cooper Steel was proud to be a sponsor and had so much fun participating!



Cascade High School

A few of our employees had a great day in our community as they shared their knowledge and experience with Cascade High School seniors at the pre-employment skills workshop!



Cops & Bobbers 2022

A great day to be a part of the successful 2nd Annual Cops and Bobbers event! Our #CooperFamily volunteered along with the Shelbyville Police Department and many other local community members to fish with Bedford County Schools students for the day. We had such a fun time getting the community together and catchin' fish!



**American Cancer Society
Boys & Girls Club of TN
Shelbyville Community Soup Kitchen**

TOTAL ON-SITE SAFETY HOURS:



ON-SITE SAFETY:



DAYTONA, FL



FISHERVILLE, VA

BUSINESS OF THE YEAR AWARD

We had the pleasure of partaking in the 2021 Award Celebration hosted by Shelbyville-Bedford County Chamber of Commerce. In addition to a fun night, our team was proud to be recognized with the Business of the Year Award!



NATIONAL SAFETY STAND DOWN TO PREVENT FALLS IN CONSTRUCTION

Our shop and self-perform employees took part in 'National Safety Stand Down To Prevent Falls in Construction' earlier this month to keep every site and person involved as safe as possible. We know the importance of holding safety as a top priority and implementing it in every area of our company. We continue to learn and educate to ensure that we are prepared and proactive each day we are on the job.

"Safety stand downs are a key factor in having a solid safety culture. Whether you are providing positive feedback on a job well done or emphasizing on areas of concern."

Heath McElroy, Field Safety Director





COOPER STEEL

BUILD STRONG. STAND STRONG.

COOPER STEEL

SHELBYVILLE OFFICE & SHOP
503 N. Hillcrest Dr.
Shelbyville, TN 37160
(931) 684-7962

COOPER STEEL SOUTH, LLC

ALABAMA SHOP
809 First Rd.
Childersburg, AL 35044
(256) 346-9003

COOPER STEEL

NASHVILLE OFFICE
1919 Hayes St.
Nashville, TN 37203
(615) 321-5222

COOPER STEEL OF VIRGINIA, LLC

VIRGINIA SHOP
275 Francis Ave.
Monroe, VA 24574
(434) 319-5600

COOPER STEEL

KENTUCKY OFFICE
600 Meijer Dr., Suite 303
Florence, KY 41042
(859) 980-0180