

THE COOPER CHRONICLES

2024/25 - Q2

ISSUE 15

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PROJECT PROGRESS



MANUFACTURING PLANT HIGHLIGHT

Our **16,000-ton project** in Clarksville, Tennessee, required detailed planning, coordination, and teamwork among the various trades on-site. The Cooper Steel team contributed six dedicated members, including Project Managers and Safety personnel, to ensure smooth operations. Thanks to this strong collaboration, the project fostered lasting relationships that will benefit future endeavors.



**SEAN
HAGEN**
SENIOR PROJECT
MANAGER
07 YEARS AT
COOPER STEEL



**PEYTON
WARD**
ASSISTANT PROJECT
MANAGER
03 YEARS AT
COOPER STEEL



**MONICA
KENNEDY**
SENIOR PROJECT
COORDINATOR
04 YEARS AT
COOPER STEEL

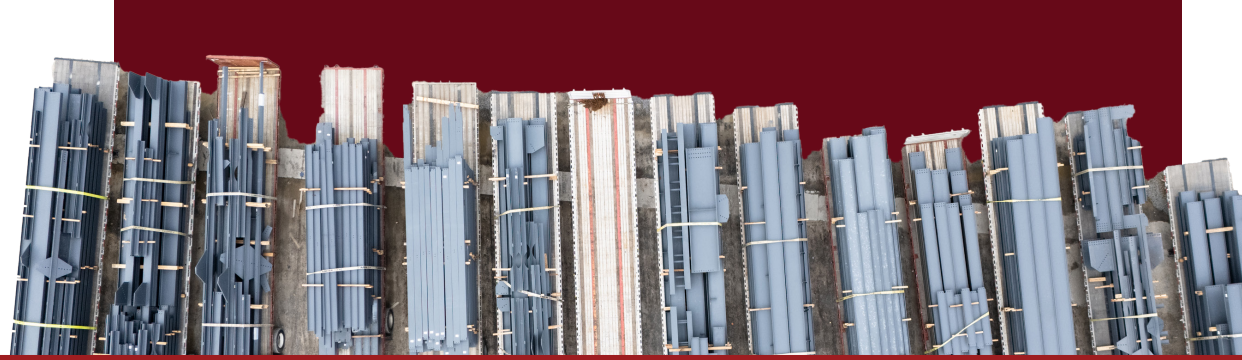


INDUSTRY UPDATES

TARIFFS

Tariffs on foreign imports go into effect in early March and the domestic steel industry is already feeling the effects.

As a solely domestic steel buyer, Cooper Steel is not directly impacted by the tariffs. However, the influx of foreign buyers into the domestic market has led to a rise in demand, which, in turn, is driving up prices. As a result, rolling schedules are filling up more quickly, and lead times are starting to extend as demand increases. Additionally, mill floor inventory levels are already running very low.



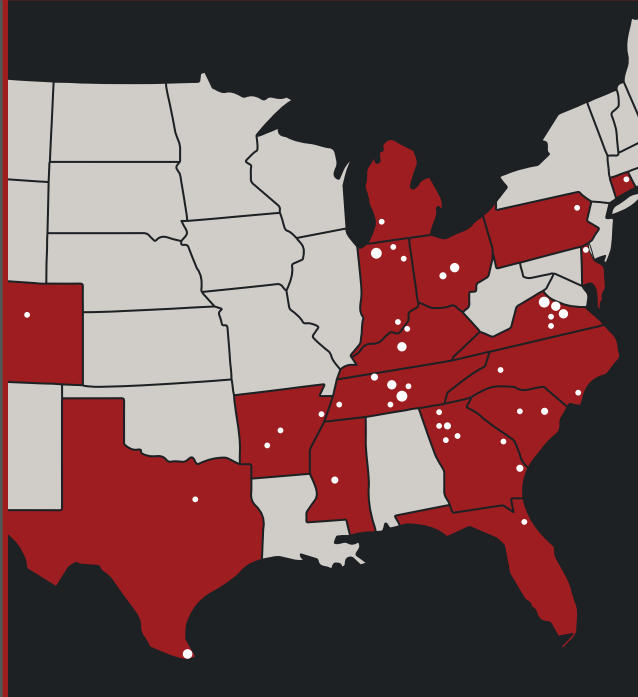
WHERE YOU CAN
CURRENTLY FIND US

CITIES

STATES

46

17



BUSINESS UNITS HIGHLIGHT

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PROJECT MANAGERS

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PRECONSTRUCTION COORDINATORS



CHAD JOHNSON
EVP, BUSINESS DEVELOPMENT
17 YEARS AT COOPER STEEL



Our goal is to build strong relationships, explore new markets, and help others succeed through trust and collaboration. Are you interested in speeding up project schedules, venturing into new markets, or visiting one of our shops? Reach out to us!



JED HENRY
EVP, STRATEGIC OPERATIONS
14 YEARS AT COOPER STEEL



The Strategic Operations department is driven by operational excellence, innovative solutions, and sustainability. We optimize processes and develop talent to foster a culture of safety, collaboration, and continuous improvement. Our goal is to create long-term value, ensuring a strong and resilient future for our customers.



Our business units combine project management and sales teams, creating a centralized stream of communication both internally and for our customers. This collaboration ensures an unmatched, partnership-driven approach, operating as an extension of your team. Beyond project management and estimating, our Business Development and Strategic Operations teams are actively involved at every stage, driving efficiency, setting the standard, and ensuring project success.



CODY ENGLAND
EVP, BUSINESS UNIT
18 YEARS AT COOPER STEEL



TAYLOR HAYES
VP, BUSINESS UNIT, PROJECTS
11 YEARS AT COOPER STEEL



JOSH BIRDWELL
VP, BUSINESS UNIT, PROJECTS
6 YEARS AT COOPER STEEL



JIMMY PIERCE
EVP, BUSINESS UNIT
13 YEARS AT COOPER STEEL



JUSTIN ALEXANDER
VP, BUSINESS UNIT, PROJECTS
8 YEARS AT COOPER STEEL



JAIKOB ELLISON
VP, BUSINESS UNIT, SALES
11 YEARS AT COOPER STEEL

PROJECTS MANAGED
IN 2024

79

321

PROJECTS BID
IN 2024



TONS MANAGED
IN 2024

105K

10

NEW BUSINESS
UNIT EMPLOYEES
IN 2024

18

GC PARTNERS
IN 2024



COMMUNITY INVOLVEMENT

COOPER STEEL READING PROGRAM

Over 400,000 minutes read, and 300 pairs of new shoes were awarded this February! Students across Bedford County showed their dedication, and it paid off in a big way! The Cooper Steel Reading Program partners with multiple schools in Bedford County to promote literacy while impacting students through encouraging relationships and education.



CHRISTMAS GIVING

Cooper Steel employees collected monetary donations for Blue Monarch, a program that provides a safe space for women and their children as they recover, working to break adverse cycles and rebuild families. Employee donations totaled \$5,526 as a part of our Cooper Christmas giving. Our shop and field employees donated to the Toys for Tots organization in Shelbyville with donations totaling over \$5,810! Toys for Tots works in local communities to provide disadvantaged children with toys and gifts for the holiday season.



SANTA'S VILLAGE

This December, the Cooper Steel Arena was transformed into a magical Santa's Village, welcoming Cooper Steel and their families, Blue Monarch families, and East Side Elementary's teachers and their families. We were thrilled to create a festive atmosphere filled with Christmas magic and joy. Attendees were able to experience a Build-A-Bear station, pictures with Santa, ice skating, ornament making, face painting and more. We're grateful for everyone who joined us and helped make this celebration special!

A TIME TO REFLECT



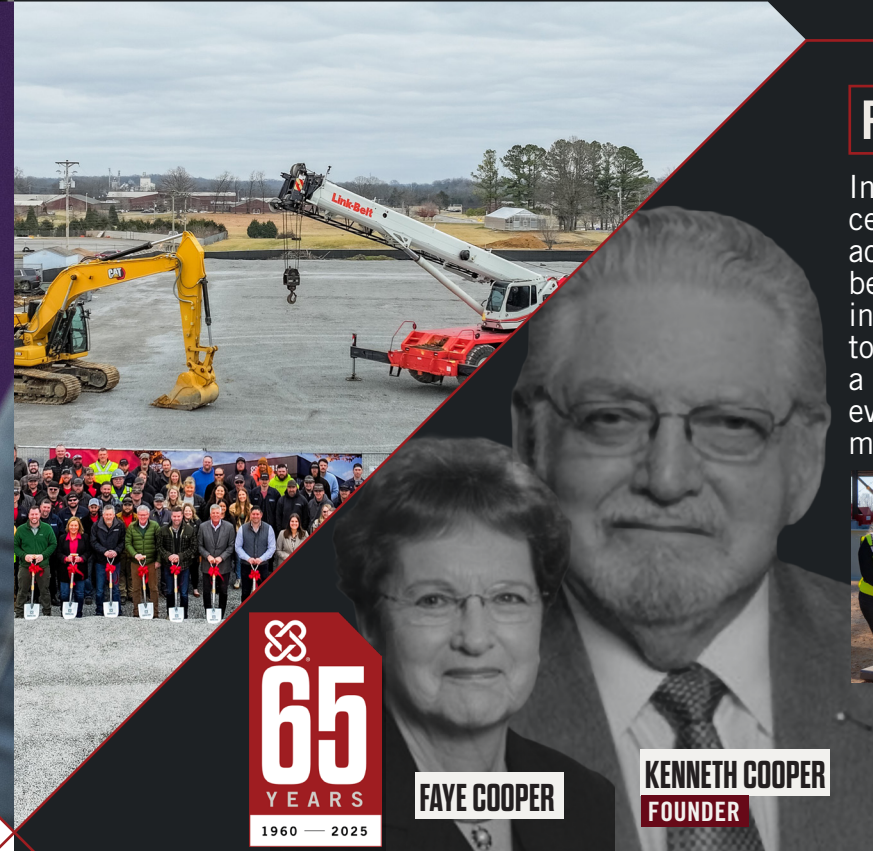
FABRICATION SHOP #2 GROUNDBREAKING

We are growing! Thanks to the trusted relationships we've built with our employees and customers, we are expanding with a new fabrication shop right across the street. This expansion will enable us to streamline our fabrication processes, boost efficiency, and create new job opportunities. As we continue to grow, we remain dedicated to delivering excellence and strengthening our Cooper Steel family. We look forward to embarking on this exciting new chapter!



PROJECT TOPPING-OUT

In February, we proudly celebrated a topping-out ceremony for our 16,000-ton project in Tennessee. This achievement was the result of meticulous coordination between our on-site and project teams. We are incredibly grateful for reaching this milestone, thanks to a team that consistently demonstrates dedication, a strong focus on safety, and a commitment to quality every day. Thank you to everyone who played a role in making this accomplishment possible!



65
YEARS
1960 — 2025

FAYE COOPER

KENNETH COOPER
FOUNDER

COOPER STEEL 65TH ANNIVERSARY

65 years of Cooper Steel means 65 years of stories-told by the people who built our legacy. Our employees have shaped our history, molded our culture, and continue to prepare us for the future. We're excited to celebrate our anniversary with our #CooperSteel65 interview series! Watch as Laura Zontek shares her story and journey with Cooper Steel.



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