

THE COOPER CHRONICLES

2025 - Q3

ISSUE 16

INSIDE THIS ISSUE

MARCH 2025 - MAY 2025

01

PROJECT HIGHLIGHTS

02

INDUSTRY UPDATES

03

DEPARTMENT HIGHLIGHT

05

COOPER CORNER
Community Involvement
A Time to Reflect




PROJECT PROGRESS

INDUSTRY UPDATES




DISTRIBUTION PLANT HIGHLIGHT


Standing tall in North Carolina, this **11,000-ton** project is a testament to the value of clear communication and trusted relationships. From start to finish, the project required extreme precision and collaboration - resulting in **920 on-site deliveries**, an impressive **99.53% shop conformity rate**, and the completion of the main structure in **85 working days**. Thanks to the excellent teamwork between Cooper and the erector, this job became one of the fastest projects of this specific model that Cooper Steel has ever completed.



**BLAKE
FLOYD**
SENIOR PROJECT
MANAGER
07 YEARS AT
COOPER STEEL



**WILL
LALANCE**
ASSISTANT PROJECT
MANAGER
02 YEARS AT
COOPER STEEL



**CANDY
DARNELL**
SENIOR PROJECT
COORDINATOR
21 YEARS AT
COOPER STEEL



SUPPLY + DEMAND

In April and May, the market began to stabilize following price escalations in the first quarter of 2025. Rolling cycles have held steady at around 10 weeks and are staying open a bit longer than anticipated.



LEAD TIMES

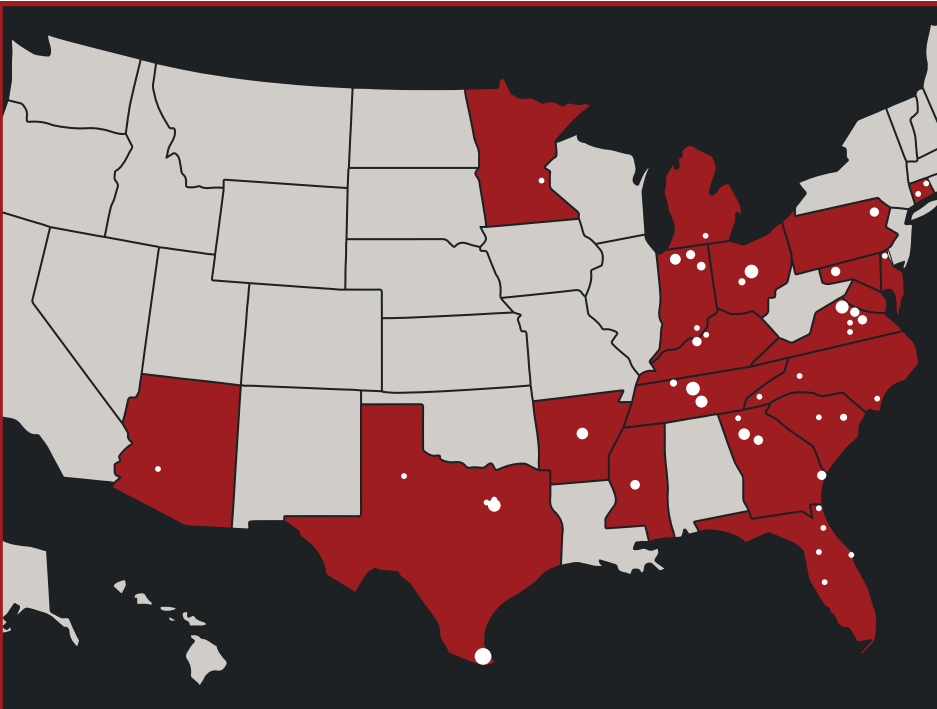
The newly announced tariff increases have not impacted pricing just yet. Domestic mills are preparing for another wave of increased demand, which could drive up prices. For now, they are taking a wait-and-see approach.

WANT
MORE?

SUBSCRIBE TO OUR INDUSTRY
UPDATES EMAIL.
SUBSCRIBE HERE

WHERE YOU CAN CURRENTLY FIND US

CITIES **58**
STATES **20**



FIELD OPERATIONS HIGHLIGHT

“The Field Management team has always been one of the things that sets Cooper Steel apart from other steel fabricators in the industry. Our contractors and erectors always have a face-to-face, direct line in the field for solving problems and providing support to the execution of a successful project. The field Quality and Survey departments were created instinctively with the demands of the industry and the complexity of the projects, and offers an additional advantage to our customers. We strive to recruit and develop the best individuals in the industry within these departments.”



ANDREW LUNIK
VP, FIELD OPERATIONS
11 YEARS AT COOPER STEEL

QUALITY TEAM



JOSH MIZZELL
FIELD QUALITY DIRECTOR
3 YEARS AT COOPER STEEL

“Our Quality Team works hand-in-hand with the field crews to make sure every structural element from critical welds to bolted connections is completed with precision. We’re not just here to inspect; we’re here to support, troubleshoot, and help raise the bar. As our company grows, we’re refining our processes to go above and beyond- aiming for consistency and reliability to provide our customers with a strong and trusted product.”

SURVEY TEAM



RYAN RILEY
FIELD SURVEY DIRECTOR
2 YEARS AT COOPER STEEL

“Our Survey team collaborates with our field teams to identify issues and develop solutions. With over 16 active survey contracts, we’re excited to pursue new opportunities to support our customers in managing the challenges of site layout. As we continue to grow and adapt to our projects, we remain committed to providing strategies that keep our job sites safe and standing strong.”

TOTAL TEAM MEMBERS

09

07

CWI CERTIFICATIONS



TOTAL TEAM MEMBERS

06

84

REPORTS CREATED IN 2024

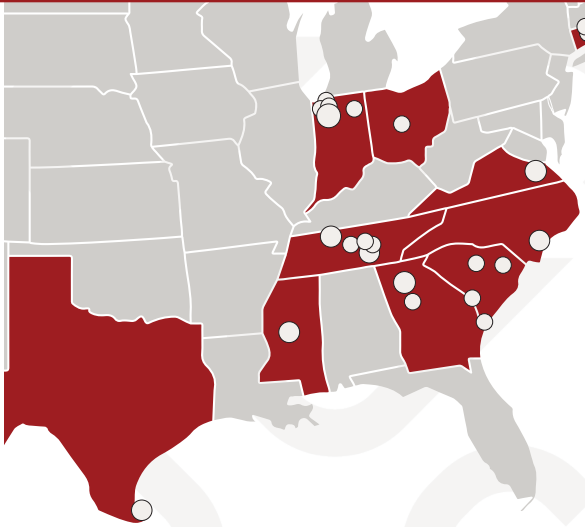
ANCHOR BOLTS AS-BUILT IN 2024

42K



OUR WORK

QUALITY + SURVEY
MAY '24 - MAY '25



40

TOTAL PROJECTS

25

CITIES

11

STATES

Alicia serves our Field Operations team as a whole, from equipment procurement and management to document control and site coordination. Since joining Cooper Steel, she has supported both the Survey and Quality teams, acting as an in-office Surveyor and providing critical information along with a detail-oriented eye to the entire department.



ALICIA RYAN
FIELD OPERATIONS COORDINATOR
1 YEAR AT COOPER STEEL



COMMUNITY INVOLVEMENT

COOPER STEEL READING PROGRAM

Another school year came to a close, and the Cooper Steel Reading Program rewarded **822 students** with new shoes for reaching the 1,000-minute reading mark! Additionally, the 138 students who reached 4,000 minutes participated in a trip to Shelbyville Central High School with inflatables and support from the Twelve / Twelve high school students who helped us celebrate. We are grateful for another successful year – encouraging literacy and developing young minds.



12 / 12 LEGACY PROGRAM

Cooper Steel was proud to celebrate the achievements of the Twelve / Twelve Legacy program in its inaugural year. This year, eight students were awarded \$1,000 scholarships, and one exceptional student received a \$5,000 scholarship in recognition of their outstanding dedication and commitment to going above and beyond. We're excited about the future of this program and the meaningful impact it continues to make in the Bedford County community.



COPS AND BOBBERS

In May, we partnered with the Shelbyville Police Department for a day of fishing with students from Bedford County schools, encouraging positive mentorship opportunities and interaction with law enforcement. Thank you to the police department and all other sponsors for another year of fishing and creating wonderful memories!

A TIME TO REFLECT



SAFETY AWARDS

This quarter, Cooper Steel was proud to be awarded:

- **SEAA SAFETY ACCOMMODATION AWARD**
- **AISC COMMENDATION AWARD FOR ERECTORS AND FABRICATORS**
- **SAFETY EMR RATING OF 0.57**

Each of these awards reflects our team's efforts in taking ownership and doing our part to include safety at the forefront of everything we do.



NATIONAL SAFETY WEEK

National Safety Week was a reminder of our first priority at Cooper Steel – the safety of our people. Across the country, our employees participated in safety stand downs and trainings committed to our “why”: getting everyone on the job site home safe to their families.



FAB SHOP #2 UPDATES

We're making big strides on our Fabrication Shop #2 in Shelbyville, Tennessee, and we're excited for its anticipated opening this fall! This new addition will increase our tonnage capacity by **1,500 tons per month** and provide even more opportunities for growth.

Follow along as we continue to grow and expand, all while staying committed to delivering superior steel products.



SHELBYVILLE

503 N Hillcrest Dr.
Shelbyville, TN 37160
(931) 684-7962

NASHVILLE

1005 17th Ave S, Suite 300
Nashville, TN 37212
(615) 321-5222

FLORENCE

500 Meijer Dr., Suite 100
Florence, KY 41042
(859) 980-0180

CHILDERSBURG

767 First Rd.,
Childersburg, AL 35044
(256) 346-9003

MONROE

275 Francis Ave.,
Monroe, VA 5600
(434) 319-5600