

interFACe

The magazine of the Farnborough Aerospace Consortium



SEE ALL THE 2024 FAC EVENT
DETAILS INSIDE

Member Introduction by Alan Fisher, CEO

As we enter meteorological spring, we can already see the shoots of growth appearing in our industry, we continued our successful events programme with visits to QinetiQ, Farnborough on the 27th February and to BAE Systems, Rochester on the 29th February.



Both these events were very well supported with over 23 companies attending and hearing about the technology strategies of both major aerospace companies, followed by an extensive tour of their facilities.

The FAC team will be attending both Space-Comm 2024 and the Defence Procurement Research Technology Exportability event at Farnborough International (DPRTE) Centre in March so look out for us and we can grab a moment to chat over coffee.

Our stand at the Farnborough Airshow is filling up with very limited options available so if you are considering exhibiting with us then don't delay and contact [the membership team](#) if you wish to take us up on these.

Since our last publication we have had 4 new members – Polar Technology Management Group, AeroTex UK LLP, Brownell Ltd, Owen Daniels Consultancy Ltd and please join me in welcoming them to the FAC family

The membership team is always here and should you need any support or help in anyway, please do not hesitate to contact us direct. If you wish to contact Alan Fisher, please email him [HERE](#)

FAC continues to identify topics that that are of interest, but if you have a particular topic you wish to be shared, please email kim.yeomans@fac.org.uk

Onwards and Upwards

Alan

Together **Towards** Tomorrow

The FAC Team

FAC EVENTS SCHEDULE 2024

FAC EVENTS SCHEDULE 2024		
PLANNED EVENTS		
RandD UK Ltd Webinar #2	13th March 2024	To register your interest email rachel.abethell@fac.org.uk
Spring Member Networking	21st March 2024	To book your place email rachel.abethell@fac.org.uk
FAC Annual Dinner	10th April 2024	To book your place email rachel.abethell@fac.org.uk
Colour Me Social Webinar	16th April 2024	To register your interest email rachel.abethell@fac.org.uk
FAC Summer Networking BBQ	20th June 2024	To register your interest email rachel.abethell@fac.org.uk
FIA 2024	22nd to 26th July 2024	All enquiries email kim.yeomans@fac.org.uk
FAC Annual Conference	12th September 2024	To book your place email rachel.abethell@fac.org.uk
EVENTS PLANNED - DATES TO BE CONFIRMED		
Valuechain Webinar	TBC	To register your interest email rachel.abethell@fac.org.uk
SSTL Site Visit		
Gulfstream Site Visit		
Team Tempest Event		
CGTech in person event		



FAC Annual Conference
12th September 2024
@ Brooklands Museum

Put the date
in your diaries!

More info will be
coming out shortly.

Contact rachel.abethell@fac.org.uk to register or for more information.



FAC and RandD UK Ltd Webinars

R&D Tax Credit: Do you Still Qualify for Funding?

- HMRC has raised the bar on R&D definitions and what qualifies as valid R&D costs.
- Learn how to maintain a high level of HMRC R&D funding while remaining compliant.

Join FAC and RandD UK Ltd for our second webinar.

Decarbonization of Metal Supply Chains

Decarbonizing Your Supply Chain: Increase Revenue being the Lowest Carbon product/service

Learn how to make supply chain changes to reduce the whole life carbon of your products.

**Wednesday 13th March 2024
10am to 11am**

Please see the following flyer for more information.

To register email rachel.abethell@fac.org.uk



Unsure of your Future Decarbonisation Strategy?

Free of Charge Carbon Hotspots & Recommendations Report

How to rapidly decarbonise the 80% of carbon emissions in your supply chain, and obtain market leadership with Carbon Neutral products and services which will increase your sales and margins

Strategies for decarbonising your supply chain

- Free of Charge - we will identify your carbon hotspots for decarbonisation
- Help you implement robust carbon measurement and monitoring across your business
- Help you discover and source from low-carbon suppliers
- Make the business case for the transition to renewables
- Make the business case for investing in energy efficiency
- Make the business case for transitioning to lower carbon alternatives

Key recommendations

- Position you as a sustainability leader in your industry
- Help you meet demand for sustainable goods
- Set Science Based emissions reduction targets of 50% by 2030 for Scope 1, 2 and 3
- Focus on decarbonising your supply chain (80% of your carbon emissions!)
- Help you appoint dedicated Supply Chain Manager, and provide learning and capability build
- Help you switch 60% of fleet vehicles and 80% of facilities to renewable electricity by 2025
- Help you implement Supplier Carbon Disclosure Programme by 2024 to track emissions
- Obtain 3rd party verification/certification from UKAS accredited bodies for **EVIDENCE**

Benefits

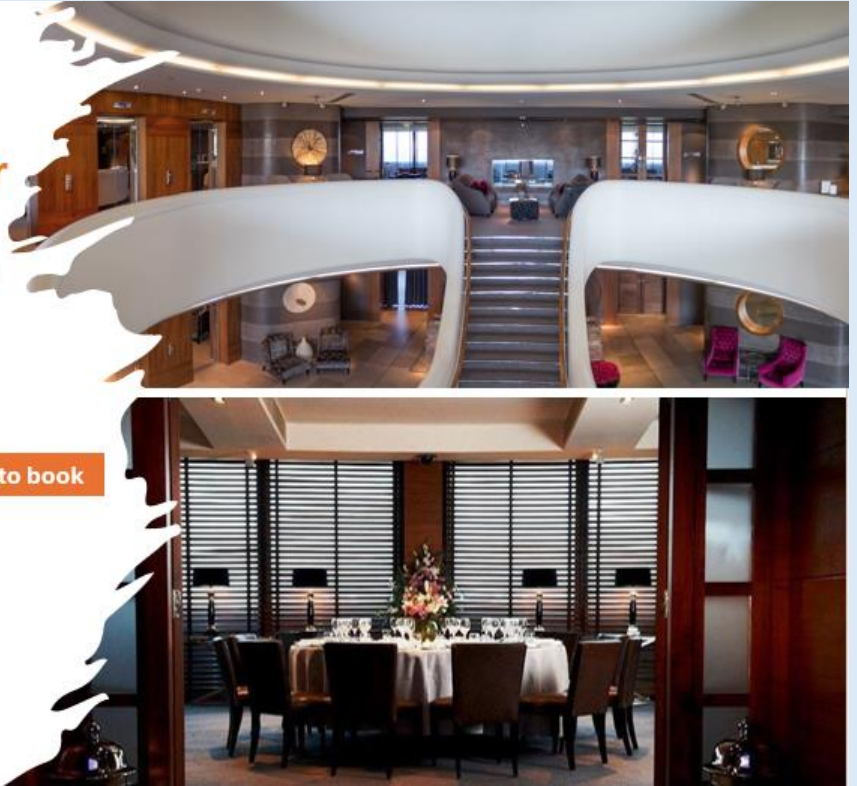
- This will increase your sales and profitability
- Reduce operating costs through energy efficiency and renewables
- Make you more resilient against future climate change impacts, policy changes and taxes
- Help you to attract and retain top talent who value sustainability



Join us for a
Networking Dinner
10th April 2024
in the Sky Lounge
at The Aviator
Limited places!

Contact rachel.abethell@fac.org.uk to book

Sponsored by
 **BEAGLE**
AIRCRAFT



Beagle Aircraft
GOLD Sponsor



Networking Dinner
10th April 2024

FAC are proud to announce that Beagle Aircraft
are the **Gold Sponsors** of this Networking Dinner.

 **BEAGLE**
AIRCRAFT



FAC Member Networking Event 21st March 2024

**At the Rushmoor Borough Council Offices,
Farnborough.**

Come and meet, connect and build meaningful professional relationships with other FAC members, non-members and the FAC Board. It's a great opportunity for you to share who you are and what you do while also allowing you to gain valuable contacts and information.

A close-up photograph of a black metal grill filled with various grilled items: sausages, chicken wings, a large piece of steak, corn cobs, and cherry tomatoes. The grill is set against a dark background with some fresh herbs and vegetables scattered around.

BBQ

**Join us for our Annual
Summer Networking BBQ**

Thursday 20th June – 4.00pm

**Contact us if you would like to be the sole sponsor
for this Event – giving you maximum opportunity!**

Welcome Drink / Full BBQ Menu incl. salads & Vegetarian Option / Free Parking

**Members £50 extra delegate £40
Non-Members £65.00**



Exhibit with FAC at the Farnborough Airshow 24 **VERY limited spaces available**



Contact FAC (rachel.abethell@fac.org.uk) to find out more

Packages Available

We have a package to suit all our Members needs so whatever your budget we have a solution for you.

- **Booth – SOLD OUT!**
- **POD – Only 2 left**
- Graphics Packages
- Reception Sponsorship



POD Package

Pod 1.6m²

- | | |
|--|---|
| <ul style="list-style-type: none"> • Lockable Cupboard • 1 x Bar Stool • Access to meeting tables in main stand area. • 1 x 42" TV Screen • Lighting • Socket • 2 x Company Logos • Exhibitor Tickets into the Show • Daily Visitor Passes • Reception area staffed by FAC • Access to main networking area | <ul style="list-style-type: none"> • Tea & Coffee throughout the 5 days • Access to space on a shelf within storage cupboard • Access to delegations • Access to receptions held on the FAC Stand • Entry into the Trade Show Catalogue • Entry in the UK Pavilion focussed directory • Inclusion on the FAC Website & InterFACE • Excellent location within the UK Pavilion Hall 1 • Transport of items into the show if delivered to FAC • Transport of items back to the FAC |
|--|---|

Exhibit with FAC at Farnborough International Airshow 2024 with a **Graphics Package**



A0 Graphics Package

A0 graphic to be erected on wall in main networking area of the stand.

TV Graphics Package

43" TVs erected on wall in main networking area of the stand. This comes with an A4 holder for brochures and a business card holder also.

Included in each package

- Access to meeting tables in main stand area.
- 1 x Exhibitor Ticket into the Show
- Reception area staffed by FAC
- Tea & Coffee throughout the 5 days
- Access to space on a shelf within storage cupboard
- Access to delegations
- Access to receptions held on the FAC Stand
- Entry into the Trade Show Catalogue
- Entry in the UK Pavilion focussed directory
- Inclusion on the FAC Website & InterFACE
- Excellent location within the UK Pavilion Hall 1

For more details contact
kim.yeomans@fac.org.uk
rachel.abethell@fac.org.uk

We can arrange payment terms to fit in with your financial years – talk to us!
All prices exclude VAT

Reception Packages

Morning Reception 10-11.00am

- Erection of 2 x 1m banners in the main networking area
- Orange Juice, Tea or Coffee, pastries
- Staffed by FAC
- Promotion of the event
- Access to space on a shelf within storage cupboard for marketing material
- Entry into the Trade Show Catalogue
- Entry into the UK Pavilion focussed directory
- Inclusion on FAC Website & InterFACE
- Excellent location within the UK Pavilion Hall

Afternoon Reception

- Erection of 2 x 1m banners in the main networking area
- Alcoholic Beverages, & Hors D'Oeuvres
- Staffed by FAC
- Promotion of the event
- Access to space on a shelf within storage cupboard for marketing material
- Entry into the Trade Show Catalogue
- Entry into the UK Pavilion focussed directory
- Inclusion on FAC Website & InterFACE
- Excellent location within the UK Pavilion Hall

Contact FAC (rachel.abethell@fac.org.uk) to find out more

Welcome to our new members



Supply Chain Solutions Competitiveness (SC 21)



FAC hosted an introduction to the SCS Program on the 14th February 2024 where attendees could find out all about how this programme will deliver increased productivity, reduced costs and therefore increased competitiveness.



The session started with Colin Hart (Competitiveness Programme Director) presenting the new competitiveness element of the SCA Program followed by an in depth presentation by Peter Bennet at Groveley Precision Engineering Ltd outlining the many benefits is company got from their silver SC21 award.



Attendees at the event were: Beagle, Hamble Aero, Resilient Edge, Cre8tive Space, KC4Business, Owen Daniels and Auditel



For further information on this exciting program please contact the [FAC team](#)

See the SCS page on the FAC website [HERE](#)

FAC Visit to BAE Systems, Rochester Thursday 29th February 2024

On Thursday 29th February 2024

BAE Systems Rochester hosted a visit for 11 of our member companies, where they were informed of the BAE Electronics Systems technology strategy and how to engage and do business.



*FAC Members
visit BAE
Systems
Rochester*

The day started with Sean Wadhams, Procurement Director Electronic Systems presenting the BAE technology and procurement strategy, this was followed by presentations from the Program Managers from the Helmet Mounted Displays Products/Programmes, Maritime Flight Control Products/Programmes, Active Inceptor Systems Products/Programmes and Head-up Displays Products/Programmes work streams.

BAE then took our members on a factory manufacturing tour of these stream which was followed by a visit to the BAE Simulator facility where our members could try out the new F35 Stryker helmet and then fly, using an active side stick a commercial aircraft in the simulator.

The day was a great success as reflected below from one of our members:

“The session was impeccably organised and delivered with a high level of professionalism. While not all the topics directly aligned with my immediate interests, the overall value derived from the day was outstanding.

I particularly appreciated the opportunity to connect with key individuals over lunch who are typically challenging to reach but are integral to potential collaboration areas.

The chance to introduce ourselves, gain insights, and delve into specific areas of mutual interest proved invaluable.”

FAC Visit to Qinetiq, Farnborough Tuesday 27th February 2024

On Tuesday 27th February 2024 FAC took 19 members to Qinetiq Farnborough for a visit to try and understand how Qinetiq operates and what their strategy is, how to do business with Qinetiq and how to engage with Qinetiq.



ETPS Helicopters

We were welcomed with an Overview of Qinetiq and a briefing and discussion on 'Working with QinetiQ and UK Defence' covering the following aspects:

- Safety and Security
- Importance of interaction with SME
- SME Internet Portal Demo
- Demystifying JOSCAR
- Sustainable Procurement (ie Net Zero and Scope 3 emissions)



Jet Banshee

We were then taken to one of their labs where we were shown various projects.

There were several opportunities for networking with QinetiQ and other FAC members during breaks and a lovely lunch. It was a very informative day

We were unable to take any photographs on the Qinetiq site but they have provided these pictures as an example of what they do.



Talon EOD Robot

One of the attendees gave the following feedback:

It was a fantastic event!

I really enjoyed:

- how engaged QinetiQ were, as well as meeting senior members of their team
- the fact this wasn't a one-off event with more to come with other OEMs
- the proactiveness and engagement of FAC
- the food!



FAC exhibited at Southern Manufacturing in February the premier manufacturing show in our region. Our stand was Co-hosted with the ADS Supply Chain Solutions team and two FAC members – Bright Engineering and Valuechain.

FAC along with ADS took the opportunity to promote the SCS Supply Chain Solutions Framework (SCS) which is a simple access, cross sector program led by industry through a partnership delivery model, facilitated by ADS on a not-for-profit basis in partnership with the Regional Aerospace Alliances (RAA) including FAC and Devolved Administrations (DA).



Farnborough Airport hosted the Hampshire/Surrey Jet Zero Task Force, the event was chaired by Alan Fisher, CEO – Farnborough Aerospace Consortium.



The Task Force is committed to increase economic growth, inward investment, private and public sector financial investment by collaboration through building an effective network, boost research and innovation activity.

Attendees at this event included industry, academia and government stakeholders.

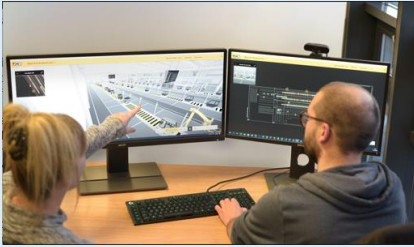


For more information click [HERE](#)

Bloc Digital Opens Overseas Base in North America



Derby-based 3D content, data visualisation and alternative reality specialist Bloc Digital has opened its first overseas base in the USA.



The news comes as the company continues to experience strong organic growth in the US, securing new large industrial clients and exchanging knowledge with NASA's Graphics Visualisation team. It also reflects Bloc's recent success at the East Midlands Chamber Derbyshire Business Awards, where it received recognition for Excellence in International Trade.

Bloc Digital specializes in providing a full life-cycle of marketing, training and Industry 4.0 solutions. Flying the flag for the region's skills and industrial expertise, it has a global portfolio of engineering and manufacturing clients including Rolls-Royce and the Lubrizol corporation as well as Norway based Kongsberg Maritime. The company's role in developing JCB's first digital twin factory in the UK has been of particular interest to a growing number of US businesses.

The opening event at Bloc's North American offices in Mentor, Ohio marks the latest milestone in the company's sustained growth. Coming together to celebrate the occasion, the ribbon-cutting was attended by local city leaders, state universities, regional businesses and members of the British American Chamber of Commerce and Ohio Aerospace Institute.

Keith Cox, co-founder and CEO of Bloc Digital Inc., said;

"It's great to fully realize our vision of establishing Bloc Digital in the US. We've been working towards this moment for a few years, fuelled by our North American clients' ambitions to further their collaborations with us. Our combination of creative design, multi-media and technology skills, as well as industrial knowledge and ability to deliver high-quality results at competitive costs, has proven to be highly unique and sought-after."



Kenneth J. Filipiak, Mentor City Manager, added;

"We are thrilled to welcome Bloc Digital to our city. As a proven, global provider of world-class animated marketing and multi-reality applications for industry solutions, they will not only add diversity and strength to our local economy, but will enhance the competitiveness of the region across multiple sectors. We expect them to see explosive growth in the American market."

Chris Hotham, co-founder and CEO of Bloc Digital Inc., explained;

Ohio reflects our roots in the industrial city of Derby and is a perfect fit for our North American growth. With our office now officially open, we've been working hard to establish and strengthen relationships with new and current clients from every stage of the manufacturing process – enabling them to operate more efficiently and engage more customers. I'm looking forward to the further opportunities the region will bring."

For more information or to arrange an interview with our Co-Founder Keith Cox, please contact Becky Rose (Media Communications) at becky.rose@bloc.digital or call +44 (0)7980 984899.



Farnborough International Airshow '24

Expo Video Solutions



Capture Attention and Showcase Your Expertise at Farnborough International Airshow!

Make a lasting impression on potential customers at the Farnborough International Airshow with our video packages. We offer a range of options designed to meet your specific needs and budget, allowing you to:

- **Grab attention in noisy environments** with visually engaging video.
- **Add expert insights** with key personnel interviews.
- **Tell your full story** and showcase your capabilities with a detailed customer story video.
- **Maximize reach** on social media platforms with tailored video edits.

Browse our exclusive packages for FAC members on the following page and find the perfect solution for your airshow presence!



	/01 Grab Attention & Spark Interest	/02 Grab Attention & Deeper Story	/03 Maximise Impact & Sales
Ideal For	Businesses seeking a quick and captivating video for noisy event environments.	Businesses who want to add expert insights with interviews and improve accessibility with subtitles.	Businesses who want an impactful and dedicated sales tool, to showcase expertise, and maximise reach with social media.
What You Get	1 x 2-minute event video (No sound)	1 x 2-minute video with (Sound) 1 x 2-minute event video (No sound & subtitles)	1 x 3-minute dedicated case study 1 x 3-minute event video (No sound & Subtitles) 1 x 3-minute event video (Sound) 3 x social media edits (30s, 45s, 60s - landscape & vertical)
Filming Location	Your business or chosen venue*	Your business or chosen venue*	Your business and customer's location
Filming Duration	1 day	1 day	2 days
Interviews	None	2 key personnel	4 key personnel (2 per location)
Standard Price	£3500	£5500	£8950
FAC Member Price	<u>£3000</u>	<u>£4500</u>	<u>£7500</u>
Payment Terms	100% upfront	75% upfront, 25% on completion	75% upfront, 25% on completion

Stand out from the crowd at the Farnborough International Airshow!
Contact us today to discuss your video needs.

hello@allyandmo.com
01252 755118
[Click here to book in a meeting](#)

*within 100 miles of London



ally & mo media

ROUND UK

One Amazing Race
One Amazing Challenge
One Day Round UK
Three World Records



Buckle up for an incredible journey! Captain Raja is embarking on a record-breaking 24-hour flight, aiming to circumnavigate the entire UK and land at every coastal airport.

THE MISSION - SEE THE NEED, NOT THE ISSUE

Guided by a simple yet profound aim, the Round UK Challenge seeks to extend a helping hand to those in need. Leveraging the advanced and secure Aerodyne A vectra Lux, this mission transcends the boundaries of traditional flight, aiming to contribute to the provision of vital medical equipment in regions facing critical challenges, such as Ukraine, Syria, Palestine, Israel, et al.

Join us in transforming a daring aviation spectacle into a meaningful humanitarian endeavour. The Round UK Challenge is a call to action, inviting sponsors, enthusiasts, and communities to unite in elevating humanity through the shared passion for flight and the compassion that binds us all. Together, let us soar to new heights and make a lasting impact on the lives of those who need it most.

The Round UK Challenge is not merely a feat of aviation; it is a testament to the power of collective action in making a positive impact. Conceived as a philanthropic endeavor to give back to communities, this unprecedented journey spans the four key states in the Union, including the northern and southern islands. The overarching goal is to circumnavigate the entire UK coastline in record time, setting the stage for an annual event that fuses the thrill of flight with a noble cause.



AERODYNE AVECTRA LUX

Elevating Flight Experience to New Heights

Aircraft of Choice for the Round UK Challenge:

As the chosen aircraft for the Round UK Challenge, the A vectra Lux embodies the spirit of adventure and purpose. Its exceptional capabilities align perfectly with the challenge's goals, making it the preferred choice for this groundbreaking event.

Cutting-Edge Design

Aerodyne A vectra Lux boasts a cutting-edge design that seamlessly combines aerodynamics with aesthetics. The sleek lines and carefully engineered contours not only enhance its visual appeal but also contribute to its superior flight dynamics.

Advanced Technology

Equipped with state-of-the-art avionics and navigation systems, the A vectra Lux ensures a smooth and precise flight experience. Advanced technology not only maximizes safety but also empowers pilots with an intuitive and user-friendly interface.

Safety and Stability

Safety is a top priority for the Avectra Lux. Gyroplanes, by design, exhibit inherent stability, and this is further enhanced by the aircraft's advanced safety features. With redundant systems and a focus on pilot and passenger well-being, the Avectra Lux provides a secure and reliable flying experience.

Luxurious Interiors

Step inside the Avectra Lux, and you'll find a world of opulence and comfort. The spacious and meticulously designed interiors exude luxury, creating an environment that makes every journey a memorable experience. Plush seating, and a carefully curated ambiance redefine what it means to travel in style.

Efficiency and Performance

The Avectra Lux delivers outstanding performance. With advanced propulsion systems and fuel efficiency, this aircraft sets a new standard for eco-friendly aviation. Whether cruising at high altitudes or maneuvering through landscapes, the Avectra Lux excels in efficiency and performance.

Adaptability for Challenges

Designed to meet the demands of various flying conditions, the Avectra Lux showcases adaptability and versatility. From coastal circumnavigation to long-distance flights, this aircraft has the capabilities to conquer challenges with ease.



[Gyroplane Flight across UK in 24 Hours; Guinness World Record Attempt – Round UK \(racaround.uk\)](http://racaround.uk)

MRPeasy Celebrates 10 Years of Empowering Small Manufacturers with Cloud-based MRP Solutions



MRPeasy, a leading provider of cloud-based manufacturing resource planning (MRP) software, is celebrating its 10th anniversary. With over 1500 clients across 60 countries, including 350 in the UK, the company continues to be committed to empowering small manufacturers with MRP software previously accessible only to large enterprises.

Launched in 2014 by a seasoned team of software developers, MRPeasy was born from the insight that small manufacturing firms lacked access to sophisticated MRP tools. The founders aimed to democratize access to production planning capabilities that were previously available to large enterprises only, using their expertise in building high-performance web applications to create a platform tailored to small and medium businesses.

Konstantin Klugman, Co-founder and CEO, MRPeasy: "When we started MRPeasy ten years ago, we wanted to help small manufacturers get their hands on the kind of planning tools the big companies use. It's been amazing to see how this idea has taken off and helped so many businesses grow and do better. We've seen the idea catch on with competitors across the globe, and it makes me happy to see how we've made a mark on the whole industry."

Over the last decade, MRPeasy has grown exponentially, establishing itself as a leading provider of cloud-based manufacturing software. With a portfolio of over 1500 clients spanning 60 countries, MRPeasy has cemented its reputation for delivering a user-friendly interface coupled with a comprehensive suite of tools designed specifically for the needs of small manufacturers.

A recent landmark in MRPeasy's journey has been the introduction of a Master Production Schedule (MPS) feature that helps to figure out how much of a product needs to be manufactured at different periods. This means small manufacturing businesses are now able to enhance sales forecasting accuracy, optimize inventory levels, streamline procurement processes, plan workforce requirements, optimize plant capacity, estimate production costs, forecast cash flow, and ultimately improve customer service and satisfaction through efficient order fulfilment and service level maintenance. Adding the feature is part of MRPeasy's broader strategy to ensure small manufacturers have the resources and insights needed to compete effectively with large manufacturers in the global marketplace.

About MRPeasy

MRPeasy is a pioneer in cloud-based Manufacturing Resource Planning (MRP) software that helps small manufacturers grow by offering easy-to-use tools that cover the essentials they need to manage their production and distribution. Founded in 2014 by a team of seasoned software engineers and ERP experts, MRPeasy started offering small manufacturers a user-friendly, affordable solution that meets their unique needs. The platform provides a clear view of production costs and timelines, helping growing manufacturing businesses to handle new challenges and keep on expanding successfully. With MRPeasy, small manufacturers can level the playing field with larger competitors, getting access to production management tools without unnecessary complexities.

Website

<https://www.mrpeasy.com/>

Sara Duff

sara.duff@mrpeasy.com



Following the announcement by government in August 2023 that the Local Enterprise Partnerships would be integrated into upper tier Local Authorities, there is a requirement for Hampshire County Council to set up a Board which will oversee economic development. Hampshire County Council is working with a Shadow board which has been set up with stakeholders from business, education and local government to help develop a business led board to support economic prosperity of Hampshire.

To that end, please find within the link below a prospectus about the board and new governance structure being put in place. There is now an open opportunity for business leaders from across Hampshire to put themselves forward for consideration to be a member of the board and help develop opportunities for business in Hampshire.

The closing date for applications is the 22nd March 2024

If you require more information, please do get in touch with Natalie Wigman whose details are in the document or come directly back to me with questions.

Prospectus: <https://www.hants.gov.uk/business/hampshire-prosperity-partnership>



Enterprise M3 are teaming up with the [Institute for the Future of Work \(IFOW\)](#) and [Hampshire Chamber of Commerce](#) to help improve the adoption of Artificial Intelligence (AI) into business practices across the region with our AI Readiness project.

As a business support organisation, an organisation with an interest in business support, or a stakeholder, would you like to find out how you can help your clients grow using Artificial Intelligence (AI)? Do pass on to a colleague or business support organisation contact.

It's taking place at EM3's office in Belvedere House, on Basing View business park, in the centre of Basingstoke, on Tuesday 12th March, running from 10am to 3pm.

You will receive practical expert advice and useful tips on how you can add AI to your portfolio of services.

This fully funded workshop is open to business organisations delivering support across the South Central area, including Hampshire, Surrey, Berkshire and West Sussex and the Greater Brighton area.

Places are limited so please book your place by following this link: <http://bit.ly/487eiVE>

Following more than a decade of success across the region, Enterprise M3 Local Enterprise Partnership (EM3 LEP) is looking ahead to the transfer of its economic development functions and responsibilities to Hampshire County Council and Surrey County Council from 1st April 2024.

This follows the Chancellor of the Exchequer's March 2023 Budget statement where he announced the integration of LEP functions into upper tier local authorities.

EM3 LEP Chairman Michael Queen said: "Since 2011, EM3 LEP has worked tirelessly in driving growth, innovation and prosperity for our region, through a rich partnership mix encompassing businesses, local authorities, universities, FE colleges, schools, investors and sector intermediaries such as Space South Central.

Since the Government confirmed its intention to transfer LEP functions to upper tier local authorities, our primary focus has been to ensure both a smooth transition and a strong foundation for Hampshire and Surrey county councils to seamlessly build on.

I would like to thank members of the EM3 Board, our dedicated staff and our partners across the region for working together over many years to deliver a complex portfolio of programmes and services, that has positioned the region with a strong national and global reputation."

Since 2011, EM3 has played a key part in the growth and prosperity of the region, covering central and north Hampshire and west Surrey, creating jobs, boosting skills and helping businesses to thrive. Examples include:

- More than £730 million invested in the region – including £54m invested in digital technologies and £21m invested in low carbon initiatives.
- Creating or safeguarding more than 11,000 jobs.
- Attracting more than £320m in foreign investment and securing more than £250m in Government funding for the region.
- Driving the expansion of world leading sectors, including space and satellite, video games and animal health.
- Enabling the building of more than 23,000 new homes and 32,000 m² of commercial office space.

EM3 Managing Director, Stephen Martin said: "I am immensely proud of what EM3 LEP has achieved over the past 13 years. During this time, it has always been our mission to bring together business, education and local government leaders, to drive sustainable economic growth for the EM3 region.

Our positive engagement with both county councils during this transition period demonstrates their commitment to maintaining productive, highly skilled and innovative local economies, building on EM3's legacy. I am confident that the businesses and economies of Hampshire and Surrey will continue to flourish under these new arrangements for driving local economic development."

Further Information

Please click the link below for Frequently Asked Questions (FAQs) or email info@enterprisem3.org.uk for further information. [Frequently Asked Questions \(FAQs\)](#)

RUSHMOOR FOR BUSINESS

Connect, network and grow at Farnborough's largest Business Expo for Local Businesses



Join hundreds of local businesses at the Farnborough Business Expo which is taking place on Thursday 21st March 2024 at The Village Hotel.

Enjoy the opportunity to openly network with over 250 attendees from across Hampshire at Farnborough's largest business show, whilst exploring the exhibition packed with a variety of local exhibitors showcasing their services and promoting their latest products.

As well as a busy exhibition, there will also be free seminars and workshops from Hampshire's leading keynote and business speakers as well as a speed networking session.

This event is completely free to attend - simply pre-register online today!

[Register for Farnborough Expo](#)

Business training hub

Provided by SEEDL on behalf of Rushmoor Borough Council

Since our partnership with Rushmoor Borough Council launched in 2022, we've seen thousands of local business employees join webinars on

www.RushmoorTrainingHub.co.uk

We're really pleased you have a FREE account with SEEDL, but did you know you can get even more?

EVERY employee in your employer's business is entitled to unlimited free access to all of our courses (you can browse using the link above – or download the full prospectus below).

That's over 200 courses on Sales, Leadership, Compliance, Mental Health, Office 365, Customer Service and many more – all delivered **Live** or **On Demand**.

Can we ask a favour? To help your colleagues join SEEDL and Rushmoor's Training Hub – would you mind forwarding on this email to someone in your business who can help share the word further?

Employees can sign up directly [HERE](#).

Alternatively your Business Owner, General Manager or HR colleague is welcome to use our 'upload tool' where you can create all employees an account in just a few clicks. Simply download [THIS](#) and send it complete to hello@seedl.com

If you are the business owner, and you've got any questions, or wanted to speak to one of our team – drop us a reply and we'd be happy to help.

We'd particularly like to chat to business owners if they'd be interested in access to Health & Safety courses, alongside what you already have, and in the process help raise funds for the local foodbank 'Community Grub Hub'.

See you on a webinar, soon!

BBGA EVENTS 2024

House of Commons Reception 2024
Thursday 24th July

BBGA Golf Tournament
September 2024

Christmas Drinks Reception 2024
December, London

For more information on all BBGA Events go to www.bbga.aero or email rachael@bbga.aero



Update! MAA Annual Conference 2024, 21 Mar

08:00 - 16:00. Learning and Development Centre, Rolls-Royce, Derby. Organised by MAA

As the global aerospace industry tackles the impacts of multiple economic forces while it continues to recover from the Covid-19 crisis, the Midlands Aerospace Alliance is asking:

- What financial shape is the industry really in?
- How are the different sectors and markets faring now?
- What are the new challenges on our short and medium term horizons and how could these be approached?
- Where are the business and growth opportunities?



At the 2024 MAA Conference, experts will be addressing these questions and more, with a close eye on what the evolving business environment means for companies right across the industry. They will be covering key issues such as capacity, skills, materials, and the support that is available.

Click [here](#) to see more keynote speakers and to book your place.



In our support for institutions, companies and individuals in the aerospace sector, FAC is delighted to announce a collaborative partnership with GTM Global on helping members expand internationally.

This is a great opportunity to hear and be part of the discussion around how you can develop your global footprint without the added travel costs, before making the costly decisions to expand.

**For more information on GTM Global [please visit their website here](#).
A Smarter Way into the USA!**

Here's a smarter way into the USA for your Aerospace, Net Zero and Digital & Tech Platforms!

Without leaving your office chair, [join us for GTM's unique interactive VIRTUAL TRADE MISSION sessions on 20th or 21st March](#), giving you a personalised roadmap to successfully grow across the pond.

You'll get 1-2-1 bespoke strategic advice and engagement from US in-country experts from Boston, Irvine, Washington DC, Indianapolis, Virginia, Dallas, Minneapolis, Chicago, Atlanta, Charlotte, Kansas City, Nashville, Tampa, Phoenix, and Las Vegas...

In 3-4-hours online, you'll be able to forge invaluable and personal relationships with multiple regional 'tech-hubs', regulatory experts, commercial partners, funders, economic development boards, universities, and accelerator programmes – reducing your carbon footprint, optimising your planning.

[Register here](#) and make any subsequent physical US Mission really count!

FIA 2024 - UKDSE Meet the Desk Officer - Interest Form

UKDSE will be hosting a Meet the Desk Officer event for Farnborough International Airshow on 5 June in central London.

This networking event will allow attendees to meet with Desk Officers of their chosen countries to request delegation visits to their stand (on behalf of their pavilion in this case) and to find out about any country-specific campaigns.

At this stage we would like to know if you would like to receive the invitation when it is launch. This is not the actual invite to the event!

If you sign up, you agree to your contact details being used for the purpose of sending you the link to sign up to event when we launch at the end of April.

With thanks, Sarah O'Shea
Events Project Manager, UKDSE

sarah.oshea@businessandtrade.gov.uk

[FIA 2024 - UKDSE Meet the Desk Officer - Interest Form](#)



The largest regional space cluster in the UK
Maximising our collective regional strengths in space for the benefit of the UK

- Catalysing investment
- Delivering missions and capability
- Championing space

About Us

Space South Central is the largest regional space cluster in the UK covering Surrey, Hampshire and the Isle of Wight. We are a partnership between industry and academia accelerating space business growth and contributing to national prosperity. We are a partnership between industry and academia, designed to; accelerate space business growth, foster an environment of innovation, grow the reputation of the south-central region and contribute to national prosperity.

Working closely with our partners, we help, support and guide, both those looking to break into the space industry and those already established within it.

We are able to

- Develop collaborative projects
- Link expertise,
- Identify and attract funding,
- Share information and;
- Provide network opportunities

Whatever the challenges or opportunities ahead for your organisation, we can help.

Click [HERE](#) for upcoming events

[The Space South Central Website](#)



The largest gathering of international aerospace decision-makers in Canada

The International Aerospace Innovation Forum, organized by Aéro Montréal, will be held on May 21 and 22, 2024 at the Palais des congrès de Montréal.

Around a hundred experts and professionals from the aerospace industry will share their vision and expertise during the thirty or so innovation panels and presentations organized by Aéro Montréal's team. More than 1,200 Canadian and international decision-makers, professionals, media and students from the aerospace and information technology sector are expected to attend.

A must-attend event for players in the aerospace industry to...

- Underscore the importance of the link between environmental innovation, inclusion, and sustainability for the future of the aerospace industry
- Present key technological advances in global aerospace
- Stimulate aerospace innovation in Québec by sharing strategic issues and best practices and tactics related to aerospace innovation chain management
- Increase business opportunities in aerospace technology
- Strengthen links between global aerospace leaders and the entire Quebec aerospace industry
- Attract the next generation of workers to the sector to retain our talent and have the resources needed for the future of the industry.
- Invite foreign companies to participate in Québec's collaborative innovation model to meet the needs of tomorrow.

[Click HERE for all the information](#)



2024 Aerospace Events

2024 is set to be a huge year for the aerospace, aviation, defence and space industries and with our vast calendar of events, you can stay up-to-date with the latest announcements, opportunities and advancements. As momentum builds towards the world renowned Farnborough International Airshow this summer, we are excited to bring you a line-up of unmissable aerospace events, each delving into the industry's hottest topics and exemplifying thought leadership across all sectors.

Explore the events of 2024 below!



SUSTAINABLE SKIES WORLD SUMMIT, 15-16 MAY 2024

Registration is now open for the next Sustainable Skies World Summit. As an important milestone in the aerospace calendar, SSWS24 is a must-attend event to immerse yourself in the forefront of sustainable technology and keep up with the latest news and developments

[Learn More](#)



FARNBOROUGH INTERNATIONAL AIRSHOW, 22-26 JULY 2024

After an incredible return in 2022, FIA is back for another stellar show. With record breaking demand for exhibition and chalet space, the last few remaining spaces are going quickly. Get in touch now to reserve your spot or to discuss the many other opportunities to get involved.

[Contact us](#)



GLOBAL URBAN & ADVANCED AIR SUMMIT, 25 JULY 2024

Taking place on the Thursday of FIA2024, attention will turn to the Advanced Air Mobility sector for a special edition of GUAAS. With a dedicated programme and more in the pipeline, stay tuned to learn about how future flight will be explored.

[Learn More](#)



PIONEERS OF TOMORROW, 26 JULY 2024

Pioneers of Tomorrow will return on the Friday of the airshow, inviting the future stars of the aerospace sector to be inspired and find out about the numerous opportunities available. Learn more about the day and how you can get involved.

[Learn more](#)



BAHRAIN INTERNATIONAL AIRSHOW, 13-15 NOVEMBER 2024

Bahrain International Airshow will return in November 2024! Known as the Gateway to the Gulf, BIAS2024 presents a unique chance for businesses targeting new opportunities in the Middle East and is the perfect platform to explore new connections, as well as high level delegation engagement and conversation.

[Learn More](#)

GET IN TOUCH: If you'd like to learn more about any of this year's aerospace events including how to get involved, please reach out to the team today. [Contact Us](#)



I am happy to inform you that SBR (Southbourne Rubber) has been honoured with a prestigious Gold Membership of the 5% Club. This achievement highlights our commitment to investing in the next generation of talent through apprenticeships and other development programs, with the aim of ensuring that at least 5% of our workforce consists of apprentices.

I am immensely proud of this recognition and extend my heartfelt gratitude to **Leonardo** for sponsoring our participation in this award. This accomplishment underscores our dedication to fostering skills development and creating opportunities for the future workforce.

Stephen Wilde

Managing Director

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www.southbournrubber.co.uk

Women in Aviation & Aerospace Charter



Women in Aviation
& Aerospace Charter

The UK's aerospace and aviation sectors have come together to work towards gender equality in the industry through the Women in Aviation and Aerospace Charter.

Members of the Charter include aerospace manufacturers, airlines, airports, trade bodies and others. The Women in Aviation and Aerospace Charter reflects the aspiration of the industry to see gender balance across all levels.

FAC are proud to not only be signatories of this Charter from the beginning but, our Operations Manager Kim is part of the Charter's leadership.

What is the Charter?

- A commitment for organisations to support the progression of women into senior roles in the aviation and aerospace sectors by focusing on the executive pipeline and the mid-tier level;
- A recognition of the diversity of the sector and that organisations will have different starting points – each organisation should therefore set its own targets, where appropriate, and implement the right strategy for their organisation; and
- A requirement for organisations to publicly report on progress to deliver against any internal targets to support the transparency and accountability needed to drive change.

For more information or if you wish to become a signatory email kim.yeomans@fac.org.uk



Get in touch with FAC [HERE](#) at any time,
for any reason.

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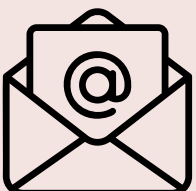
Farnborough, the home of UK Aerospace



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