



eXtrapreneur services™

WHAT WE DO

Brainstorming

- x Find that next breakthrough for your business

Business Development

- x Business planning, Workforce planning

Governance

- x Audits and Training - Masterclasses
(Board Nomination, Board Refresher, Chair)

Management

- x Short Term Contract Management, Crisis,
Cybersecurity & Operational Review

Mentoring

- x Board or Manager (CEO, GM)

On Call Anytime Support

- x 24/7 access to advice on retainer

Strategy

- x Strategic Planning and Review

Training

- x Due Diligence, Leadership,
Customer Service



Ron Browne

Managing Consultant

brings a unique combination of Business Development, General Management, Governance, Sales, Marketing and Training skills, honed over five decades, focused on developing people and businesses, improving governance and management processes and increasing market share in various industries



View our services in full

WHO WE WORK WITH

- x Registered Clubs**
- x Not For Profit Organisations**
- x Incorporated Associations**
- x Charities**
- x Chambers of Commerce**



What our clients say about working with us...

Marrickville & District Hardcourt Tennis Club

We engaged Ron Browne, Managing Consultant, Extrapreneur Services to act as the Consulting Manager of our Club, for the period between the unplanned resignation of our previous Secretary Manager on 30 November 2023 and the appointment of a new Secretary Manager on 29 July 2024.

Ron provided day to day management of our Club including staff rostering and management, ordering of goods and services, oversight of tennis court bookings, reconciliation of day to day income, advice on governance issues, and liaison with members, visitors, suppliers, and the local Council.

He was able to step in at short notice and was quickly up to speed on our Club procedures. Ron added value to the operations of the Club and is approachable and knowledgeable and was well regarded by the Board and Club members.

I am happy to recommend Ron to any Registered Club looking for an approachable, knowledgeable and efficient person to act as Consulting Manager in a full or part time capacity.

John Baylis, President

Central Leagues Club, Charlestown

On behalf of the Board of Central Leagues Club, I am writing to express the Board's gratitude for your invaluable assistance and support, facilitating the smooth transition in employing a new CEO for Central.

Your guidance and advice have helped us navigate the complexities of this process with professionalism and integrity. Your ability to offer sound counsel and address any concerns that arose along the way was invaluable to us.

John Rayner, President

Oberon RSL

We would like to extend our sincere thanks Ron for your prompt action in stepping in to assist us when we were left without a manager.

He has remained giving us advice and knowledge in all club rules and protocols and steering both staff and execs. in the right direction, whilst we are seeking a new manager. Without his immediate help we would have been in a lot of bother and unable to move forward.

Oberon RSL and its people would be only too happy to recommend his services.

Alan "Willie" Williams, President

Moe RSL

I engaged Ron Browne, Managing Consultant, Extrapreneur Services to educate the Club's Committee members on Governance for Clubs, Committee Roles and Responsibilities.

Ron provided a very effective, easy to understand workshop and was able to engage participants present during the entirety of the day. Ron was effective with time management and was able to continue to engage and answer questions from participants.

This workshop enabled Committee persons present to understand the role of a Committee Member differentiating from operational matters, that are responsibilities of Managers.

I am happy to recommend Ron to facilitate this workshop to any prospective Club as I believe it is important for Committees to understand the responsibilities involved of running a successful Club/Business.

As a Club Manager for over 40+ years, I highly encourage the engagement of Ron for the benefit of your Club/Business moving forward.

Don Field, General Manager

Mollymook Golf Club

We engaged Ron Browne, Managing Consultant, Extrapreneur Services to host an online pre-nomination directors information session in October 2020. The objective was to provide nominees with an understanding of the governing legislation, and expectations of a modern-day Club Director.

Ron delivered an organised, well structured, informative session to prospective Club Directors. The session was engaging, with attendees feeling comfortable to ask further questions and completing the session with a greater comprehension of the role and responsibilities of a Club Director.

We are happy to recommend Ron to registered clubs seeking to educate directors and managers in the areas of leadership, governance, and accountability.

Nerine Ockwell, Assistant General Manager

Your Investment

No matter how big or small your consulting, training or project need is, Extrapreneur Services can tailor their support to meet your budget.

*"Spending money with no return is an **expense**...spending money which generates a return is an **investment**."*

Extrapreneur Services focuses on maximising your return on investment to help you grow your business.

Rates for consulting and management services include daily, weekly or whole of project fees, with training fees negotiable on total numbers involved.

x Travel and out of pocket expenses are calculated at cost and charged separately.

To request a proposal, scan here



Call 0414 633 423

CLIENTS WE'VE WORKED WITH

STRATEGIC PLANNING

Boorowa Ex-Services Club	Finley RSC
Cowra Bowling Club	NSW Masonic Club
Club Gunnedah	(Castlereagh Boutique Hotel)
Club Munmorah	Port Macquarie Golf Club
(Munmorah United Bowling Club)	Oak Flats Bowling Club
Culburra Beach Bowling Club	Rich River Golf Club
East Cessnock Bowling Club	Sussex Inlet Bowling Club
Club Five Dock RSL	Yanco All Servicemen's Club
Deniliquin RSL	

GOVERNANCE

Ashfield Bowling Club	Club Wyong
Canada Bay Club	East Cessnock Bowling Club
Club Maitland City	Guildford Leagues Club
Cowra Bowling Club	Forestville RSL
Italian Australian Sporting Club (Vic)	Kingsgrove RSL
Leichhardt Bowling Club	Mildura Working Man's Club
Moe RSL (Vic)	Mollymook Golf Club
Penrith Valley Chamber of Commerce	Ramsgate RSL
St George Motor Boat Club	St Mary's Diggers & Band Club
Surf Lifesaving NSW	The Ary Toukley
Walgett RSL	West Pennant Hills Sports Club

CONTRACT MANAGEMENT

Adelong Services
Central Leagues Charlestown
Darlington Point Club
Leeton & District Bowling Club
Marrickville & District Hardcourt Tennis Club
Oberon RSL