## CASE STUDY

Global Beverage Manufacturer

## **CHALLENGE**

Client wanted to look at freeing up some of their full time project heads for larger, more complex assignments. This required a cost effective solution which sees the annual site infrastructure and equipment upgrades (asset care) take care of itself.



## The Solution

Building a team of professional contractors to deliver a pre-agreed programme of works, charging for only time & materials to ensure projects are executed efficiently and within budget, avoiding hefty mark ups from traditional Engineering Service Providers to deliver the 'juicy' projects.

This process took just a week to roll out, thanks to a simplistic operating model:



Both parties agree programme of works required and timelines for delivery.



Quote provided by Circle for man-hours required to execute project (only charged for time worked).



Project Managers, Engineers and other Key Contractors selected and thoroughly referenced by Circle.



Project Lead works closely with both Circle & end client to hit key project milestones, and allocate resource throughout the project.

