CASE STUDY

Digital Transformation
Global Packaging Company

CHALLENGE

A global packaging company, operating across 240+ facilities worldwide, was preparing for a high-profile acquisition and required a complete overhaul of its IT infrastructure. Facing legacy network challenges, fragmented IT governance, and outdated workstations, the business needed a strategic partner to execute LAN remediation, IT standardisation, and critical application upgrades. Ensuring seamless post-acquisition integration was vital to maintaining operational efficiency and reducing risk.



Key Challenges Included:

1



Factory Feasibility & Expansion: Assessing the viability of new factory sites and managing large-scale expansion projects to support business growth.

2



Technical & Quality Troubleshooting:

Addressing production inefficiencies and ensuring compliance with stringent industry regulations.

ેર



Utilities Management:

Resolving technical issues related to utilities, ensuring optimised performance and sustainability.

4



& Closure: Managing the safe and efficient closure of a site in Europe, including asset relocation and regulatory compliance.



Solution

Circle deployed a specialist team of IT transformation experts, leveraging our unique consultancy-powered staffing model to rapidly source and embed elite technical professionals. Our agile, cost-efficient approach ensured a seamless IT transition while minimising operational disruption.

Our strategic interventions included:

- LAN Remediation Assessing network vulnerabilities, upgrading core infrastructure, and implementing cybersecurity enhancements.
- OneIT Integration Standardising IT frameworks, governance models, and compliance procedures.
- Workstation Modernisation Executing an end-of-life replacement programme to enhance performance and reliability.
- Application Remediation Identifying legacy software risks, strengthening data security, and preparing systems for cloud migration.

Execution

Circle assembled a dedicated project team, combining infrastructure specialists, network engineers, and digital transformation consultants. Delivered under a time-and-materials model, the project was structured in phases to ensure seamless execution:

- Governance & Planning Defining scope, milestones, and risk mitigation strategies.
- Stakeholder Engagement Aligning IT teams globally to ensure cohesion and adoption.
- Process Documentation & Knowledge Transfer Equipping in-house teams with the expertise to maintain long-term IT stability.

Ongoing success

Circle continues to act as a strategic IT partner, ensuring the organisation's infrastructure remains robust, agile, and aligned with post-acquisition business objectives. Our ability to deploy high-calibre teams with deep industry expertise enables us to deliver measurable transformation while significantly reducing costs compared to traditional consultancies.





Results & Impact:

1



Acquisition-Ready IT Infrastructure –

Standardised systems and optimised governance ensuring a smooth transition.

2



70% Cost Savings vs Traditional Consultancies

 A lean, expertise-driven approach maximising ROI.

3



Enhanced Operational Resilience – Improved network security, reduced downtime, and increased efficiency. 4



Seamless IT Integration in Progress – A future-proofed infrastructure supporting scalable growth.

