

CASE STUDY

Global Confectionery Manufacturer

CHALLENGE

Client has a fair annual CAPEX budget for each division, with new lines, factory extensions and automation forming the majority of this spend. This required a number of specialist skillsets not available in-house, hence the need for contract support. However, processing one single invoice was costing the business in excess of £200, and they had over 20 contractors in the group at any one time. They also put a blanked 'Inside IR35' approach in place to avoid additional compliance and red tape - this was adding at least £80 a day to daily rates requested by contractors.



The Solution

By shifting to an exclusive contract partnership model, we supplied all of their contractors and built a single timesheet and monthly invoicing model, as well as taking on all of the IR35 compliance by using an insurance backed tool and truly assessing the nature of the contract before assuming Inside IR35.



Overall, this model allows the client to save in excess of £400,000 per year