



2025 Annual Report

Trinity Episcopal Church, Folsom

2025 Annual Report

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Rector's Report

Dear Friends in Christ,

The conventional wisdom in our church holds that a new Rector's first year is always a bumpy ride. While my first full year as your Rector certainly had a few surprises, overall I would say it was smoother than most, for which I am most grateful. The credit for that goes mainly to our wonderfully supportive and committed congregation, and our similarly skilled and dedicated staff. Huge thanks to everyone who has told me things I needed to know, reached out with invitations to converse and socialize, and exercised leadership in our outstanding programs and ministries! Likewise, I give immense praise to Mtr. Anne, Mtr. Libby, Dr. Brett, Tim, and Kelley for exercising their responsibilities with excellence and diligence. Our parish is richly blessed!

Supporting the efforts of our volunteers as organized into ministries is always a concern for church leaders. While churches often have effective ministries led by dedicated volunteers, it is common for those ministries to get into trouble when longtime volunteers step back or otherwise cease their labors. It is also common for ministries to become "siloed" and do what they do well, but without taking into account what else is going on in the parish, and thereby missing opportunities for productive collaboration. I had thought that I would be helping our ministries to build the structures (including job descriptions, succession structures, written charters, and documentation of processes) that would ensure that they won't experience these difficulties, but Vestry member Charlie Biegel has provided us with an alternative approach that I believe is far superior: our Vestry will create a new set of small committees that will implement best practices to support our ministries. I am excited about the potential of this approach! We are taking a thoughtful and deliberate approach, creating these committees one at a time with much careful thought being devoted to their charters and composition, in collaboration with the staff.

To be clear, none of this is out of any sense of dissatisfaction with our current ministries or their leaders! The Vestry shares my enthusiasm and appreciation for all of our leaders, their efforts, and the outcomes of those efforts. Rather, we want to make sure that the success of our ministries is sustainable in every way, and that it's easier and more appealing for new people to join in our ministries.

I particularly want to praise the efforts of our stewardship committee. Finding good people to serve on such committees can be challenging, but we had an excellent team in Tovi Abello, Charlie Biegel, Deb Goldsmith, Sharon Hansen, and Kelley Robinson-Abello, with similarly great support from parish treasurer Dan Vincent. However, our efforts did not lead to meeting our campaign goal of a 10% increase in pledge income. Instead, the overall increase was less than 1%, which has meant cuts to an already lean budget, as you will see later in this Annual Report. Some people moved away, some people experienced adverse changes to their own financial circumstances, and a few people expressed their discontent in financial terms. Also of note, on the national level, measures of consumer confidence are lower; in other words, many people are more anxious about their finances than they were last year. Which makes it all the more commendable that so many people stayed faithful or answered the call to increase their pledges—a few, quite dramatically—and that so many people pledged to Trinity Folsom for the first time. The stewardship committee also gained valuable knowledge and experience, and it is my hope that the next campaign will yield an outcome that will allow us to realize more of our aspirations as a parish. To everyone who supports our parish, thank you for your generosity!

We will still be able to go ahead with three initiatives that will support my goal of continuing the growth of our parish, in terms of numbers, closeness, and zeal for the Christian life and mission. Incoming Senior Warden Hellen Christmore and I are planning the next series of fellowship socials, encouraged by the very positive response to the first series. In like manner, building on the extraordinary success of last year's signature music-focused services, Evensong and Lessons and Carols, Dr. Brett Judson and I plan to offer more this year, with receptions by our

fabulous hospitality team. And I look forward to offering an inquirers' class in Lent that will provide essential formation for anyone considering baptism, confirmation, reception from another church, reaffirmation of their baptism, or who just wants a "refresher course" in Christianity as practiced in the Episcopal Church.

It is my hope that all our efforts as a parish will lead to a year of growth, in every sense. While I have great confidence in our people, my greatest confidence and hope remain in God, the source of all life and growth, and I am sure that God will bless our efforts and continue the good work begun in us. May we continue to love, serve, and glorify God, this year and our whole lives long.

Yours in Christ,

The Rev. Bret B. Hays+

Assistant Rector's Report

In 2025, my main responsibilities continued to include preaching and presiding at services, including a handful of funeral services and baptisms; providing pastoral care; and leading and supporting the work of the Outreach Committee

I offered two series in Sunday School for Adults, one on the Nicene Creed and the other on Christian Nationalism. I took on leadership of the Wednesday night book group.

In winter/spring, I ran a grief support group that served 9 parishioners whose spouses have died.

In the fall, I began to offer Faith and Civics, an opportunity for people to talk about issues relating to politics and Christianity. Attendance has been around 15 at each 1.5-hour monthly meeting.

In Advent, I introduced a Longest Night Service to provide a seasonal observance for people who are struggling or grieving during the Christmas season. (We opted not to call it “Blue Christmas” so as to avoid associations with the Elvis Presley song.) One person told me it was the most beautiful service she’d ever been to; many told me how helpful it was.

Other accomplishments:

- maintained the parish prayer list and expanded our prayer team;
- connected parishioners with Stephen Ministers for regular care visits, and otherwise supported the work of our Stephen Ministers;
- oversaw the training and licensing of three Eucharistic Visitors, the first Trinity has had in my time here;
- began contributing to Trinity’s social media presence by posting to the parish Facebook and Instagram pages;
- continuing education: “American Christianity: How Did We Get Here?” class with Dr. Jemar Tisby; and

- created schedules for preaching and presiding.

I anticipate that my work will include most of these activities again in 2026, with classes and meetings adjusted to fit the shifting needs of the congregation.

Respectfully submitted,

Mtr. Anne Smith

Senior Warden's Report

Trinity exists, worships, praises, and serves because you are a part of Trinity. Your financial and volunteer support make it all happen. Thank you!

For a given Sunday, I estimate that about 50 volunteers are involved. That's roughly 25% of our average Sunday attendance! And Trinitarians continue to do good work throughout the week. The best part of serving on Vestry is keeping a closer watch on all that goes on here. Visiting various groups and "popping in" here and there has been very heart warming.

Your Vestry's primary function is to manage finances, which also entails review, update, and improvement of business practices.

The vestry's 2025 actions reflect a year of strong fiscal stewardship, support of clergy and staff, investment in campus infrastructure, and renewed focus on fellowship, hospitality and outreach.

In 2025, we approved the 2025 operating budget. And in early 2026, we approved the 2026 operating budget. Both of these budgets were balanced, and they were generated via recommendations by our Director of Finance and Operations, the Finance Committee, and staff.

Details of our finances are in the Treasurer's report, and I will only highlight a few things.

We were very fortunate that, through your generosity, we had a budget surplus for both 2024 and 2025. For both years we tithed 10% to our primary outreach partners (Powerhouse, HART, and TLFB). The remaining surplus was distributed to maintenance reserves, capital projects, endowment, and staff bonuses.

The Diocese conducted an audit and concluded that our accounting and banking practices are sound.

Trinity has been working on clarifying our business practices. For various standing committees we now have a template for charters which document the function, leadership, and responsibilities a given committee. As updated documentation is approved, the old orders are repealed. The updated Outreach Committee charter has been approved, and Vestry very much appreciates being regularly apprised of their good works via their current reporting practices. The Finance Committee has drafted their charter and has implemented the proposed reporting process.

Vestry joins with our Rector in praising the stellar work of clergy and staff. Staff were granted a 2.7% cost-of-living adjustment (COLA) as recommended by the Diocese. A consultant was hired to work with our core staff to enhance team building and communication.

Vestry approved purchase of a used baby grand piano to replace the piano that was on loan to Trinity.

A new budget item was funded for fellowship, and it was quickly used for wonderful in-home gatherings. Funding for additional parish hall tables was approved. In addition, the funding for hospitality has been increased.

Finally, please join me in especially thanking Charlie Biegel, Kattriona McLean-Lucas, and Christy Evans for serving extended (4 ½ years!!!) terms on Vestry. I will also be leaving Vestry to have more time to care for my mother.

A warm welcome is extended to our new Vestry members Hellen Christmore, Andy Scholz, and William Breazeale.

You all make it happen and it's my honor to be here with you.

Respectfully,

Sharon Hansen

Junior Warden's Report

I have certainly learned a lot in the past year! And everything that got done this year was because of the wisdom, knowledge, patience and willingness to teach that each of my mentors has imparted. Below are the year's highlights.

The Buildings & Grounds Committee formed in January and is comprised of Karrie Reid, Ken Hansen, Jim Hurley and Tovi Abello with advice and wisdom from John Wright. They have been instrumental in every job accomplished on campus. Karrie was instrumental in getting our current landscaper, Jake of Sierra Vista Landscape.

The first project was moving the beam smoke detector in the sanctuary which had been going off daily for almost two years. The clever idea of moving the transmitter to the loft area of the sanctuary and the receiver to behind the massive speakers above the altar was the key. Hard work by Foothill Fire, especially Casey O'Keefe, gave the sanctuary the peace and quiet it needed.

The next big project was the rekeying of all of the locks on campus. It involved detailed record keeping of who has keys, and was designed and orchestrated by Kelley Robinson-Abello.

Another long-term project that started in March was regluing and replacing shingles on the church roof and replacing one of the skylights in the Middle School room. These projects were completed by January 2, 2026.

Many of the buildings on campus were painted or stained this year so we hope to develop a "calendar" of painting projects to better budget time and money.

A fire alarm in the Parish Hall attic was malfunctioning due to being full of water. The alarm was replaced in a position that won't get water dripping in along the wiring from the HVAC outside. Ken Hansen will caulk around the hole in the roof through which the wire enters the attic to further protect the fire alarm.

Tovi Abello, Ken Hansen and the Dad Squad replaced 11 wireless security cameras with wired ones on Saturday January 10. The remaining cameras will be replaced TBD. They will also add solar panels to some wireless cameras in places to don't require lighting.

Routine maintenance on the HVAC system and backflow testing for the City were done.

Smaller projects but which are no less important were fixing the wobbly trap door to the basement in Trinity House, uncovering or replacing parking markers, installing occupancy signs for all campus buildings, fixing doors and door handles and door stops, reattaching gutters, replacing the thermostat in the Middle School room, fixing landscape and “angel” lights, placing transition strips over the carpet in the Thrift Shop, hanging of multiple flip charts in the Parish Hall storage room, among many.

Respectively submitted

Jessica Hodge, Jr Warden

Treasurer's Report

2025 Summary

The Parish enjoyed another financially successful year due to the continued generosity of the congregation and our fiscally conservative approach to budgeting for 2025. Total offering revenues were \$888,000, which exceeded our budgeted revenues by \$22,000. This exceeded our 2024 offering revenues by \$78,000. Other revenues totaled \$108,000, which exceeded our budget of \$83,000 and exceeded our prior year other revenues by \$27,000. This included a one-time gain of a dividend from our Thrivent bank accounts. Combined, total revenues came in at \$996,000. Total expenses were \$916,000, which were \$33,000 below budget. 2025 expenses were \$89,000 greater than prior year, reflecting the planned addition of our full-time Rector.

The resulting surplus of \$80,000 was tithed at 10% to Outreach and the remainder directed to our Maintenance Reserve account. This allocation by the Vestry is reflective of our ongoing commitment to continuing and growing our outreach programs to help those in need in our local community. The addition to our Maintenance Reserves reflects the prudent stewardship to maintain the integrity of our historic buildings and campus at large.

In addition, our balance sheet reflects a strong and improved cash position. Our total assets consisting of operating cash, investments and restricted cash balances are \$842,000 as of December 31, 2025, which is an increase of \$124,000 from prior year-end balances. This reflects the addition of the prior year surplus, continued giving to our endowment account and limited capital expenses related to maintenance of our campus. Our total liabilities totaled \$19,000, which reflect pre-paid pledges that will be applied to our 2026 budget. In summary, we continue to be in a solid financial position and are well-positioned as we enter the 2026 life of our Parish.

2026 Budget

As we look forward, our 2026 budget reflects our continued conservative approach to budgeting, essentially reflecting the inflationary impact to our expenses. Our budgeted offering revenues are in line with prior year, reflecting actual pledged amounts. We continue to be encouraged by the stable and faithful giving of our congregation. Other revenues are budgeted to decrease by \$9,000, reflecting actual revenues from the Outreach Special Fund last year. Also note, we will not gain from the one-time revenue experienced last year from the Thrivent dividend. Overall expenses for 2026 are budgeted approximately \$13,000 less than 2024 budget reflecting the need to provide a balanced budget with our planned revenues. Also, the Diocesan has reduced the required contribution this coming year, which has helped offset other expenses. With current pledged revenues, we are entering the 2026 year with another balanced budget!

The 2026 budget again reflects the continued generosity of our congregation and our dedication to fiscal responsibility. We are fully equipped to continue our mission serving our congregation and our significant outreach to our community. As in the past, any excess of revenues over expenses for 2026 will first be considered for allocation for outreach, and then toward the continued investment in the future of our Parish.

Respectfully submitted,

Dan Vincent, Treasurer

Financials were distributed at the annual meeting.

If you wish to see a copy, please contact the office.

Outreach Committee Report

It is the responsibility of the Outreach Committee to discern how the parish might best offer up our communal time, talent, and treasure for efforts that reflect a love of God and neighbor, and to direct budgeted funds and donations to causes consistent with the mission of Trinity and our call as followers of Jesus.

2025 Membership

Assistant Rector Anne Smith, chairperson

Janice Freeberg, vestry representative

Leslie Haglan (-2028)

Liz McLeod (-2028)

Shari Hamlin (-2027)

Mark Smith (-2027)

Richard Miner (-2026)

Jess Hodge (-2026)

2025 Operating Grants

We provided reliable monthly income for ministry partners in our community:

- Twin Lakes Food Bank - \$12,000 (\$1,000/mo)
- Powerhouse Ministries - \$12,000 (\$1,000/mo)
- Homeless Assistance Resource Team (HART) of Folsom - \$3,600 (\$300/mo)
- Orangevale-Fair Oaks Food Bank - \$1,200 (\$100/mo)

2025 Projects

HART of Folsom Winter Shelter: More than two dozen Trinity volunteers participated, providing and serving dinners, coordinating breakfasts, supervising overnight, and helping guests with other services at Oak Hills Church, the shelter site during our week as hosts.

Easter at Twin Lakes Food Bank: We offered support for the special meals offered by TLFB at Easter: \$500 from the Outreach Budget and \$740 additional donations from the congregation (a total gift of \$1,240).

Dragon Boat Races: Trinity raised over \$11,100 for Powerhouse at the April 5 Dragon Boat Festival. There was lots of congregational support for our team of 17 paddlers, and much fun was had by participants and spectators. This was not only a fundraiser for Outreach but also an opportunity for Trinitarians to get to know each other and cheer each other on. Trinity's total was again the highest for any organization.

Relay for Life at Folsom Prison: This year we provided clear water bottles with the Trinity logo to inmates at Folsom Prison for participation in their Relay for Life walk on April 18. One member of the committee was able to be present at the event, and we hope to increase our presence in future years.

Rise Against Hunger: On April 27, we had another Rise Against Hunger food packing event, in which over 65 people participated. Energy and enthusiasm were high, fun was had, and over 14,000 meal packets were assembled in less than two hours. People of many different ages and abilities were able to contribute, with the change to a Sunday afternoon time making it easier for families to come. These meal packets will go to communities without enough food, probably somewhere in the Philippines.

Annual Mother's Day Diaper Drive: The congregation's donations to our annual collection of diapers, wipes, pads, and tampons was outstanding. We gave away:

- diapers: 10,733
- wipes: 16,110
- pads: 2,383
- tampons: 3,338

Total: 30,896 items; value: \$5,493.19. Beneficiaries were Twin Lakes Food Bank and the Folsom-Cordova Family Partnership.

Backpack / School Supply Drive: Trinity provided 75 backpacks for school-age clients of the Twin Lakes Food Bank at their annual back-to-school event.

Folsom Community Service Day Food Drive: In August and September, the committee orchestrated the involvement of over 70 Trinity volunteers in the annual Folsom Day of Service Food Drive. Participants dropped bags off to nearly 3,600 households west of the river, then picked up donations and delivered them to Twin Lakes Food Bank. Our territory was all of Folsom west of Folsom Blvd. and the river. All together, the food drive garnered over 50,000 pounds of food. The Outreach Committee provided \$2,000 from its budget to provide additional food.

Thanksgiving Food Drive: Trinity committed to provide 350 cans of sweet potatoes to TLFB for their Thanksgiving meals. We came through with 425 cans and \$1,000 in donations!

Christmas Around Town: In December, Trinity provided the women's and housewares stores for the Powerhouse Christmas Around Towne shopping experience, part of a day when lower-income folks can come receive breakfast, some living essentials, and gently used coats, as well as shop for goods at greatly produced prices so they can give Christmas presents they couldn't afford otherwise. Our stores were stocked with over 1,000 items, and about two dozen volunteers helped to organize and run the stores.

Christmas Gifts for Seniors: Outreach provides gifts to under-resourced seniors through two organizations. (1) We filled 30 gift bags provided by Powerhouse with items such as stationery, puzzle books, and toiletries. The recipients of these bags are identified by TLFB. (2) We provide gifts to low-income residents of the Folsom Care Center, which provides residential skilled nursing for seniors who can't afford the care they need. These gifts usually include clothing; this year the Trinity Quilters created a stocking for each of our 10 recipients with their name embroidered on it. The Outreach team is once again grateful to Tim Knight and the children in our Children's Chapel for creating gift cards to accompany our

gifts to seniors. We were also delighted to be able to deliver gifts in person this year.

Other Activities

As in years past, Trinity has provided meals four nights a month to the residents of Powerhouse Ministries' Women and Children's Center, and in 2025 we also cooked two nights per month at the PH Men's Residential Recovery Center. Parishioners usually work together to plan a meal, gather in the late afternoon to assemble it, and then eat with the residents when dinner is served. Being present to the residents as part of their communities is a mutual blessing.

A blue donations barrel in the Parish Hall and container for citrus donations in front of the Thrift Store allowed Trinity to provide 1,025 pounds of food to Twin Lakes Food Bank over the course of the year.

We took advantage of a 10:1 matching offer from Heifer International, sending \$1,000 of our budget to them, which would turn into \$10,000 for Heifer.

Our August 17 presentation about outreach activities during the Sunday School hour allowed us to let the parish know what the Outreach Committee is up to, and to draft new volunteers for our meals and Christmas ministries, among others.

The Outreach Committee will continue to discern new opportunities for relational outreach and the giving of time and talent as well as monetary support. We pray that God will continue to give us compassionate and loving hearts and wise and discerning minds in service of God and our neighbor.

Respectfully submitted,

Mtr. Anne Smith, for the Outreach Committee

Director of Children's and Youth Ministries' Report

This was a busy past year for the Children's and Youth Ministry. Children's Chapel continues to provide childcare for infants through 5th grade students every Sunday with the help of the childcare workers. Sunday School is also going well thanks to the faithful service of the volunteers who lead these three classes.

This year we partnered with Trinity Cathedral and Faith, Cameron Park for Vacation Bible School and 30 students attended! We also had ten youth volunteers and an equal number of adult volunteers who helped make this a successful VBS. We plan on continuing this partnership for the upcoming VBS in June.

We have also started a monthly family event. We went ice-skating, bowling, picked fruit for Twin Lakes Food Bank, and more. We look forward to continuing this in the new year.

The youth have also been busy. We have started a biweekly coffee meet-up before school where we talk over the students' week and pray for each other. The youth also hosted the Pancake Dinner on the Last Sunday of Epiphany and we are excited to cook again this year! This coming year we are also looking to create a separate middle school youth group for the large number of elementary students who will be graduating to middle school this coming school year.

Thank you for all of your support this last year and especially to my staff of childcare workers! I wouldn't be able to do this without them. and if you feel called to help with the Children and Youth, please reach out!

Tim Knight

Director of Music's Report

Music and Stephen Ministry continue to be central to Trinity's worship and community life, and I am grateful to serve as a steward of these ministries. Over the past year, I have focused on strengthening musical leadership, cultivating community among singers, and ensuring that music at Trinity remains both artistically excellent and pastorally grounded.

Trinity's Stephen Ministry continues to be a vital expression of care within our parish. In collaboration with Mtr. Anne, I oversee the ongoing formation, supervision, and support of our Stephen Ministers, who meet faithfully with care receivers each week and gather regularly for continuing education. I am deeply grateful for the commitment of these lay caregivers, whose quiet faithfulness helps ensure that no one in our parish needs to face difficult seasons alone.

Parishioners who believe they might benefit from a Stephen Minister are always welcome to contact me or Mtr. Anne.

This past year also marked an important period of growth in my work with Trinity's organ. As I continue to explore and integrate the instrument's many resources, the organ has become an increasingly confident and expressive voice in worship. We are now in a strong position to offer high-quality organ music that serves Trinity's liturgy with both imagination and care for the long term.

Under my direction, Trinity's adult choirs have continued to grow in musical skill, cohesion, and shared purpose. I was pleased to invite Ryan Murray of California State University, Sacramento, to lead a spring choir retreat, and Dr. Brett Epperson of the University of the Pacific to work with the choir in the fall. Our section leaders—drawn from Sacramento State University—play a critical role in sustaining a full SATB choral program and supporting the choir's musical development throughout the year.

I also continue to direct Trinity Children's Choir, which meets weekly during the program year and sings in worship approximately once a month. These young

choristers are learning not only musical skills, but also what it means to contribute meaningfully to the worship life of the church. Mrs. Katriona McLean-Lucas provides invaluable weekly support, helping make rehearsals welcoming, joyful, and well-organized.

I am grateful as well for the partnership of Kelley Robinson-Abello, whose care and coordination are foundational to the life of Trinity's music ministry, and for the many volunteers and singers who offer their time and voices so generously.

If you have ever thought about becoming involved in music at Trinity, I warmly invite you to consider doing so. Singing together is one of the most powerful ways we build community, deepen worship, and support one another in faith. Whether you are an experienced musician or simply curious, I would be glad to speak with you about where you might find a place in this work.

Respectfully submitted,

Brett A. Judson, D.M.A., Director of Music

Altar Guild Report

The purpose of Altar Guild has always been to serve our priests and prepare our church for Sunday worship and special services, including baptisms and funerals/celebrations of life. Our commitment to this Ministry remains strong. Every week our group humbly and reverently readies our church and sets the Lord's table for Communion. We enjoy sharing the fellowship as we show our dedication and service to God.

This past year, in addition to our many other responsibilities, Altar Guild members counted out over 11,000 wafers and poured over 1,300 ounces of wine. Palm Sunday/Holy Week/Easter and Christmas continue to be our busiest times. From Palm Sunday through Easter we held 14 services, counted out over 1,000 wafers for communion, veiled crosses, assisted with the washing of feet and the stripping of the altar and set up for our Easter celebrations. At Christmas we had five services, four of them in one day, with over 600 people in attendance. It takes a tremendous amount of teamwork and effort on the part of all our members, and I am truly grateful for their hard work.

Altar Guild finished 2025 below budget. The majority of our expenses, which came out of the Church Operating Fund, were consumables, including wine, wafers and candles. The remainder, taken from the Altar Guild account, was used to purchase sanctuary and sacristy supplies. Our new brass sanctuary lamp was delivered and installed in June. We want to thank our Vestry for this beautiful and generous gift. Going into 2026, we don't foresee any major expenses, but we do anticipate a slight increase in spending as the cost of goods has increased.

Altar Guild continues to have a wonderful group of very dedicated men and women. In addition to our longtime members, we have been happy to welcome new members both to our Saturday Morning Set Up teams and our Sunday morning Changeover teams. But like many ministries, we are always looking for new members. If you are interested in joining Altar Guild, we encourage you to

talk with any of our members to learn about this wonderful and fulfilling Ministry.

Respectfully submitted,

Carol Perek, Altar Guild Director

Flower Guild Report

*Flowers always make people better, happier, and more helpful;
they are sunshine, food and medicine for the soul.*

~ Luther Burbank

The Flower Guild's mission is to arrange flowers for the glory of God on a weekly basis for Sunday services, as needed for special services, and to lead and implement the decorating design and efforts at Easter and Christmas. This work is done to enhance the worship services and to glorify God with thanksgiving by sharing His bounty of beautiful flowers to adorn the sanctuary.

Here are some of Flower Guild's highlights from 2025:

- created an English country garden for our Easter celebration;
- thanks to the Garden Guild, flowers from Trinity's own campus were available for use during the summer;
- secured a new wholesale supplier of flowers in Sacramento;
- managed to adorn the top of the reredos with greens for Christmas;
- and income from flower dedications equaled expenses for Sunday flowers.

A huge thank-you goes to everyone on my team: Sharon Hansen, Michelle Kwek, Christine Lennon, Liz McLeod and Judith Richardson. Michelle stepped down in June, and we are truly indebted to everything she brought to Flower Guild in her time here. Hopefully by the time this is published at the Annual Meeting, we will have a few new recruits from the January 25 Ministry Fair.

As in years past, the Flower Guild is extremely grateful to partner with the Flower Delivery Team in bringing the joy of flowers to our fellow parishioners.

We look forward to another flower-filled year, hoping that the cost of flowers will not increase too much. We also look forward to teaming up with the Garden Guild on decorating the front of our campus for Christmas 2026.

Respectfully submitted,

Jette K. Shears, Director of Flower Gui

Thrift Shop Report

The volunteers of Trinity Thrift Shop are proud to report record gross revenues of \$57,773.80 for the year, in excess of the target goal of \$50,000. This annual achievement enables Trinity's significant community outreach activities. Meeting and exceeding this goal is even more remarkable as the Shop is open just three hours a day, five days a week.

Despite these limited hours, Trinity Thrift was rated number one Thrift Store in the *Folsom Times*' 2025 Best of Times awards, recently celebrated in November. In addition, Trinity was among the top two and three local thrift stores voted by *Folsom Telegraph* and *Folsom Style* readers in 2025. We are delighted by this trifecta.

The success of this ministry is due to the very dedicated all-volunteer staff of more than 30 who sort and price donations and staff the shop and to those parishioners and friends whose donations make the shop possible.

Multi-talented volunteers also create new, attractive in-store displays on a weekly basis and support a popular social media presence. It's important to note that not all volunteers are parishioners, as our staff includes a few friends and neighbors from the community. Overall, this effort creates a warm and friendly atmosphere that draws in customers, both returning and new. We recognize that offering a friendly greeting or caring conversation is yet another element of our outreach: we treat our customers as guests.

As the Thrift Shop is careful to stock only merchandise that is in excellent and like-new condition, we regularly forward donations to other local agencies close-to-home including, but not limited to, Habitat for Humanity, the Folsom Zoo, the Folsom Library, Twin Lakes Food Bank, Orangevale Fair Oaks Food Bank, and various veteran's groups.

This year we have said goodbye to several volunteers who have earned retirement, and as a result, we are welcoming new faces to our staff, whether it's to volunteer

in the Shop, to join the substitute list, or to work behind the scenes in donations. Online sales are viewed as another area for potential growth.

If you, a family member or friends are interested in learning more about volunteer opportunities, you are encouraged to contact our Shop Manager, Sue Mack, or other current volunteers.

Respectfully submitted,

Sue Mack, Shop Manager

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trinityfolsom

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