



SKY THINK TANK LTD.

CALL FOR TENDERS

STT/CFT/01/2026



GOVERNMENT
OF MALTA



Supply, Delivery, Installation, Testing and Commissioning of Off-Grid Solar PV and Battery Energy Storage Systems

Tender Dossier - Public Procurement Document

Contracting Beneficiary	SKY Think Tank Ltd.
Registered address	73/3, Xandriku Street, Nadur, Gozo, NDR 1079, Malta
VAT number	MT 28177710
Grant / project reference	GAG/2025/M3/003
Approved project title	SKYHUBS Gozo Pilot – Gharb Community Zero Drone
Measure / intervention	GAGF CAP Strategic Plan 2023-2027 (LEADER) – “Empowering Communities to Act as Environmental Stewards”
Contract type	Supply contract including delivery, installation, testing and commissioning
Estimated Procurement Value (EPV)	EUR 19,164.92 excluding VAT
Publication date	31 August 2026 – Revised 10.09.2026 at 10:00 (CEST)
Tender deadline	05 October 2026 at 12:00 noon (CEST)
Public opening	10 September 2026 at 10:00 (CEST)
Clarification deadline:	25 September 2026
Award criterion	Lowest-priced administratively and technically compliant tender

IMPORTANT: This dossier is free of charge. No fee is payable to obtain or submit it.



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Document control and procurement timetable

Tender reference	STT/CFT/01/2026
Publication	31 August 2026 – Revised 10.09.2026
Deadline for written clarifications	25 September 2026 at 12:00 noon (CEST)
Target date for publication of final clarifications/corrigenda	28 September 2026 at 17:00 (CEST)
Tender submission deadline	05 October 2026 at 12:00 noon (CEST)
Public opening	10 September 2026 at 10:00 (CEST)
Offer validity	90 calendar days from the tender submission deadline
Clarification contact	procurement@skythinktank.com
Installation site	Initial trail installation: SKY Think Tank Ltd (Project SKYHUBS) C/o St. James Hospital 3 Triq Tal-Hotba, Iż-Żejtun, ZTN 9090, Malta Deployment: SKY Think Tank Ltd (Project SKYHUBS) c/o Gharb Local Council Triq il-Vizitazzjoni (Visitation Street), L-Gharb GRB 1044, Gozo, Malta
Priority of published updates: Any duly published clarification, corrigendum or addendum forms part of the procurement documents. Tenderers are responsible for checking the official SKY Think Tank tender webpage up to the submission deadline.	

1. Contract notice

SKY Think Tank Ltd. invites sealed tenders from eligible and independent Economic Operators for the supply, delivery, installation, testing and commissioning of two integrated off-grid solar photovoltaic and battery energy storage systems in Gozo, Malta. The procurement is associated with a project supported through the CAP Strategic Plan 2023-2027 (LEADER) via the Gozo Action Group Foundation (GAGF).

Estimated Procurement Value	EUR 19,164.92 excluding VAT
Lots	One indivisible lot. Partial tenders are not permitted because the equipment, controls, metering, mounting, electrical works, testing and commissioning must operate as an integrated system.
Variants	Variants are not permitted. Equivalent brands/products are permitted where every minimum technical requirement is met or exceeded.
Tender guarantee / bid bond	Not required for this procurement.
Performance guarantee	4% of the actual contract value excluding VAT, to be provided by the successful tenderer before contract signature when requested by SKY Think Tank Ltd.
Pre-financing	No pre-financing is foreseen.
Payment	100% after complete delivery, installation, testing, commissioning and Provisional Acceptance, against a valid tax invoice and the documents required by this dossier.
Execution period	The Contractor shall complete all contractual deliverables within sixty (60) calendar days from the Order to Start and in all cases no later than 30 January 2027



2. Procurement principles and equal treatment

- The procedure shall be conducted transparently, proportionately and without discrimination, with equal treatment of all Economic Operators.
- No tender shall receive preferential treatment because of a brand, manufacturer, prior quotation, prior contact or past commercial relationship.
- All technical references in this dossier describe minimum functional/performance requirements. Any product that demonstrably meets or exceeds them may be offered.
- Tenderers must be independent of persons involved in the preparation, management, drafting, opening or evaluation of this procurement. Actual or potential conflicts of interest must be disclosed immediately.
- The procurement file, bids, evaluations, notifications, contract, invoices, acceptance records and related audit evidence will be retained in accordance with the grant and Paying Agency requirements.

3. Eligibility and selection requirements

A tenderer is eligible where it satisfies all mandatory requirements below. These are gateway requirements and are not award criteria.

Ref	Mandatory requirement	Evidence in tender
E1	The tenderer is a legally established Economic Operator entitled to provide the offered supplies and installation services.	Tenderer Identification & Eligibility Declaration.
E2	The tenderer is not subject to exclusion, blacklisting, sanctions or other legal restriction preventing award.	Signed self-declaration; evidence may be requested before award.
E3	The tenderer and its beneficial owners are independent of SKY Think Tank Ltd. personnel and all persons involved in this procurement, except ordinary arm's-length market contact.	Independence / Conflict of Interest / Anti-collusion Declaration.
E4	The tenderer has or will deploy personnel holding any licences, warrants, registrations or authorisations legally required in Malta for the electrical/PV installation and commissioning activities offered.	Declaration in technical offer; documentary evidence on request and before works start.
E5	The tenderer can provide the full integrated scope as one lot, including initial testing setup in Malta and final delivery to Gozo, installation and commissioning.	Technical Compliance Schedule and signed Tender Submission Form.

4. Submission instructions

- **Submission method.** Tenders must be delivered physically in a sealed outer envelope/package to the SKY Think Tank Ltd. tender box at 73/3, Xandriku Street, Nadur, Gozo, NDR 1079, Malta. Electronic tenders are not accepted.
- **Deadline.** The tender must be deposited no later than 21 September 2026 at 12:00 noon (CEST). Late tenders will be rejected and will not be evaluated.
- **Envelope marking.** The outer envelope must state: "STT/CFT/01/2026 - Supply, Delivery, Installation, Testing and Commissioning of Off-Grid Solar PV and Battery Energy Storage Systems - DO NOT OPEN BEFORE THE OFFICIAL TENDER OPENING". The tenderer's legal name and return address should be written on the reverse.
- **Copies.** Submit one original signed hard-copy tender. Tenderers may also include an electronic copy on USB for administrative convenience; if there is a discrepancy, the signed hard copy prevails.
- **Language and currency.** Tender documents shall be in English. Prices shall be stated in euro (EUR), with VAT shown separately.
- **Offer validity.** The tender remains binding for 90 calendar days from the submission deadline unless a documented extension is requested from all affected tenderers.
- **Costs.** Tenderers bear their own costs of preparing and submitting the tender. SKY Think Tank Ltd. is not liable for such costs.



Tender package contents: Use the Tender Submission Checklist in the editable forms pack. Failure to provide a mandatory signed form or sufficient evidence of technical compliance may render the offer non-compliant, subject only to clarifications/rectifications permitted by the applicable procurement rules.

5. Clarifications, site information and corrigenda

Requests for clarification must be submitted in writing to procurement@skythinktank.com by 11 September 2026 at 12:00 noon (CEST). Telephone or informal explanations do not amend the tender dossier. SKY Think Tank Ltd. will publish material questions and answers on the official tender webpage without identifying the questioner, so that all prospective tenderers receive the same information.

A non-mandatory site visit may be arranged on equal terms for interested tenderers where reasonably necessary to price the installation. Requests must be made through the same clarification email. Any generally relevant information arising from a site visit will be published for all prospective tenderers.

SKY Think Tank Ltd. may issue a clarification, corrigendum or addendum where required. If an amendment materially affects the time reasonably required to prepare offers, the submission deadline may be extended and the change will be publicised through the same channels as the original call.

6. Receipt and public opening of tenders

The tender box will be locked/tamper-evident and access will be restricted to authorised persons. Physical tenders will be opened publicly on 21 September 2026 at 12:15 (CEST) at 73/3, Xandriku Street, Nadur, Gozo, NDR 1079, Malta. Interested tenderers may attend. The opening is an administrative scheduling exercise and does not constitute a decision on compliance or award.

A Tender Opening Schedule will record the procurement reference, submission deadline, tenders received, late submissions (if any), the prices read out at opening, and the persons conducting the opening. The schedule will subsequently be published on SKY Think Tank Ltd.'s website and/or social media in line with the applicable rules.

7. Evaluation methodology

Evaluation is pass/fail for administrative and technical compliance. No quality scoring or subjective ranking will be used. The contract will be recommended to the lowest-priced tender that passes all mandatory administrative and technical requirements and does not exceed the maximum available budget.

- **Stage 1 - Administrative compliance.** Check timely/sealed submission, required signed forms, tenderer identification, declarations, bid validity and completeness required to assess the offer.
- **Stage 2 - Technical compliance.** Evaluate the offered equipment and installation against every minimum requirement in Section 10 and the Technical Compliance Schedule. Datasheets and manufacturer documentation will be used as evidence.
- **Stage 3 - Financial evaluation.** Compare the final evaluated price excluding VAT of technically compliant offers. The lowest evaluated price wins. Offers exceeding EUR 19,164.92 excluding VAT are financially non-compliant.
- **Clarifications/rectifications.** The Evaluation Committee may seek written clarification where permitted, but no clarification may materially change the tender, substitute a non-compliant core product, alter the published criteria, or permit a price change other than correction of a genuine arithmetic error under the rule below.
- **Arithmetic rule.** Where a quantity multiplied by a unit price does not equal the line total, the stated unit price prevails and the line total is corrected. The corrected line totals determine the subtotal. Any correction will be documented and communicated to the tenderer before final recommendation.

8. Award, standstill and appeal

The successful and unsuccessful tenderers will be notified in writing. The recommendation will identify the recommended tenderer and recommended contract price and will be published on the official tender webpage. No contract will be signed before completion of the applicable appeal/standstill period and completion of conflict-of-interest and beneficial-ownership checks.

Appeal procedure: For this procurement, tenderers may appeal the notified result to the Public Contracts Review Board (PCRB) within 10 calendar days of the written award/rejection notifications. The applicable deposit is 0.5% of the estimated contract value, subject to the published minimum of EUR 400 and maximum of EUR 50,000; for this procurement the minimum therefore results in a EUR 400 deposit. The award is suspended if a valid appeal is lodged. Interested parties may also use the pre-closing remedies available under the applicable procurement rules. Official filing information is available from the PCRB at <https://pcrb.gov.mt/new-objections/>.



Before contract award following expiry of the standstill period, SKY Think Tank Ltd. will retain evidence confirming the appeal status and will not proceed while any valid appeal remains pending.

9. Pre-contract requirements for the recommended tenderer

- Complete and submit the official Ultimate Beneficial Owner (UBO) Declaration Form requested by GAGF/ARPA prior to contract signature.
- Provide any corporate, VAT, licence/warrant, sanctions/exclusion or beneficial-ownership evidence reasonably requested to verify the declarations made in the tender.
- Provide a Performance Guarantee equal to 4% of the actual contract value excluding VAT, in the official/specimen form required by the Paying Agency/Department of Contracts, valid until Provisional Acceptance.
- Confirm bank/payment details and the exact legal name to appear on the contract and invoice.
- Agree the final implementation programme and Order to Start without changing the awarded scope, technical offer or price.

10. Technical specifications - minimum requirements

All quantities are mandatory. Brand names are intentionally omitted. Tenderers may offer any manufacturer/model that meets or exceeds the minimum requirements and is fully compatible within the integrated system offered.

Item	Qty	Minimum requirement	Required tender evidence
1. AC energy/storage controller	2	AC controller/inverter function suitable for an off-grid battery storage system; minimum 3.6 kW AC rating per unit; compatible with offered battery, base/control unit and metering.	Manufacturer/model; datasheet; declared AC rating; compatibility statement.
2. Storage system mounting/base kit	2	Complete manufacturer-approved or technically compatible ground/floor mounting kit/base for the offered energy-storage/controller assembly, including all necessary fixings.	Manufacturer/model or description; compatibility statement.
3. Base / system control unit	2	Base/controller component required for the offered integrated storage system; fully compatible with the controller, battery and off-grid operation.	Manufacturer/model; datasheet; system architecture/compatibility statement.
4. Battery energy storage module	2	Stationary battery energy storage module with nominal energy capacity of at least 6.0 kWh per unit; designed for use with the offered controller/base and suitable for the intended off-grid application.	Manufacturer/model; nominal kWh; datasheet; safety/CE documentation as applicable.
5. Single-phase meter with CT	2	Single-phase energy meter and appropriate current-transformer arrangement, compatible with the offered controller and required monitoring/control functions.	Manufacturer/model; datasheet; compatibility statement.
6. Bifacial photovoltaic modules	10	Bifacial PV modules rated at not less than 640 Wp each. Total tendered DC module capacity shall be at least 6.40 kWp. New, unused equipment; CE marked and compliant with applicable product/safety standards or equivalent.	Manufacturer/model; Wp; bifacial confirmation; datasheet; conformity information.
7. Flat-roof PV support A-frames / mounting system	10 module positions	Complete flat-roof support/mounting solution for all 10 offered modules, corrosion-resistant and suitable for outdoor use in Malta/Gozo. Tenderer is responsible for compatible rails/clamps/fixings/ballast or other installation components required by its offered solution and site conditions.	System description; material/compatibility information; proposed arrangement.



Item	Qty	Minimum requirement	Required tender evidence
8. Off-grid PV/BESS installation and commissioning	2 complete systems	Complete installation of two integrated off-grid PV/battery systems, including placement, mounting, interconnection, configuration, testing, labelling, safe isolation and commissioning. Works must be performed by competent personnel and comply with applicable Maltese legal/electrical requirements.	Method statement summary; personnel competence declaration; proposed completion period.
9. Additional electrical items and earthing	2 complete sets	All necessary electrical accessories and protective components required for a complete safe installation, including cabling, connectors, isolators/protection as applicable, earthing conductors and earth electrode arrangements.	Description of included scope; confirmation that price is complete.

11. General technical and handover requirements

- All equipment must be new, unused, genuine, free from defects and suitable for permanent installation in the stated environment.
- The tenderer is responsible for the technical compatibility of all offered components and for providing every minor accessory reasonably required to achieve a complete, safe and operational system. No later claim for omitted normal installation accessories will be accepted where those accessories were reasonably foreseeable from this scope.
- The final layout/design must remain within the approved project scope. Any material deviation, extra equipment or change with financial impact requires prior written approval by SKY Think Tank Ltd. and, where applicable, GAGF/ARPA before implementation.
- The contractor shall coordinate delivery and installation dates with SKY Think Tank Ltd. and protect the site from damage. Packaging and installation waste must be removed and lawfully disposed of.
- At handover, the contractor shall provide: delivery note; itemised invoice; final equipment list with make/model/serial numbers; datasheets; declarations/conformity documents as applicable; manufacturer warranties; installation/commissioning test record; photographs; and user/operation documentation.
- The contractor shall correct installation defects identified at Provisional Acceptance before acceptance is issued. The contractor shall provide at least 12 months workmanship defect rectification from Provisional Acceptance, without prejudice to longer manufacturer warranties or legal rights.

12. Financial conditions and price schedule rules

- All prices are fixed in EUR for the full contract and include delivery to the project site in Gozo, unloading, installation, all normal accessories, testing, commissioning, travel, labour, tools, documentation and any other costs necessary to deliver the specified scope.
- VAT must be identified separately. The comparison for award will use the evaluated total price excluding VAT.
- The maximum available budget is EUR 19,164.92 excluding VAT. An offer above this amount is financially non-compliant.
- No price escalation is allowed during the execution period unless required by law and accepted through a lawful, documented contract modification; no modification may undermine the original competition.
- No advance payment is foreseen. Payment is due only after successful completion and Provisional Acceptance, subject to receipt of a valid invoice and all contractual handover evidence.



13. Special Conditions of Contract

Contract documents and precedence	The signed Contract Agreement; these Special Conditions; applicable official General Conditions supplied/confirmed by GAGF/ARPA; tender dossier and all published clarifications/addenda; contractor's accepted technical offer; contractor's accepted financial offer; and any lawful post-award addendum.
Contracting Beneficiary	SKY Think Tank Ltd., 73/3, Xandriku Street, Nadur, Gozo, NDR 1079, Malta.
Contractor	The exact legal name of the successful Economic Operator as stated in its tender and verified before signature.
Project / grant reference	GAG/2025/M3/003
Installation site	Initial trail installation: SKY Think Tank Ltd (Project SKYHUBS) C/o St. James Hospital 3 Triq Tal-Hotba, Iż-Żejtun, ZTN 9090, Malta Deployment: SKY Think Tank Ltd (Project SKYHUBS) c/o Gharb Local Council Triq il-Vizitazzjoni (Visitation Street), L-Gharb GRB 1044, Gozo, Malta
Contract value	The successful evaluated tender price, stated excluding VAT, VAT amount/rate, and total including VAT.
Order to Start	Issued in writing after contract signature and receipt/verification of the Performance Guarantee.
Execution period	The Contractor shall complete all contractual deliverables within sixty (60) calendar days from the Order to Start and in all cases no later than 30 January 2027
Performance Guarantee	4% of actual contract value excluding VAT; valid through Provisional Acceptance and extended if necessary.
Pre-financing	None.
Payment	100% following complete delivery/installation/testing/commissioning, Provisional Acceptance and receipt of a correct invoice and handover pack. Bank transfer only.
Inspection / acceptance	SKY Think Tank Ltd. may inspect delivered equipment and witness testing. Acceptance does not waive latent defects, warranty rights or audit rights.
Workmanship defects	Minimum 12-month correction period from Provisional Acceptance for installation workmanship; equipment warranties as offered/manufacturer-backed and transferred to SKY Think Tank Ltd.
Subcontracting	Only disclosed subcontracting is permitted unless SKY approves a change in writing. The Contractor remains fully responsible for all subcontracted work and compliance.
Insurance and legal compliance	The Contractor shall maintain all insurance, registrations, warrants/licences and safety measures required by Maltese law for its activities and personnel.
Changes / variations	No change to scope, quantity, technical solution or price is effective unless approved in writing in advance. Any modification must be justified, documented, maintain the overall nature of the contract, respect applicable limits and obtain GAGF/ARPA approval where required.
Delay / non-performance	The Contractor shall notify foreseeable delay immediately. SKY may require a recovery plan, reject non-compliant delivery, apply remedies available under the applicable General/Special Conditions, call the Performance Guarantee where justified, or terminate for material/defaulting non-performance subject to the contract and law.



Funding and audit	The contract is supported by public/EU funds. The Contractor shall provide reasonable information and access to documents needed for GAGF, ARPA, Managing Authority and authorised audit/control bodies to verify the expenditure.
Applicable law	Laws of Malta and applicable EU funding/procurement conditions.

14. Cancellation and reservation of rights

SKY Think Tank Ltd. does not undertake to award a contract merely because tenders are received. Subject to the applicable procurement rules, the procedure may be cancelled where, for example, no administratively/technically compliant tender is received, all compliant prices exceed the available budget, a material error prevents a lawful award, funding is withdrawn/changed, or other duly justified circumstances require cancellation. Any cancellation will be documented and notified transparently.

15. Data protection, confidentiality and integrity

- Tender information will be processed only for procurement, grant administration, audit, legal and contract-management purposes, subject to applicable data-protection law.
- Information that must be published under procurement/funding rules, including the opening schedule and award recommendation, may be made public. Tenderers should clearly identify genuinely confidential technical/commercial information and explain the basis, while recognising that such marking cannot override legal transparency/audit obligations.
- Bribery, collusion, bid-rigging, undisclosed conflict of interest, false declarations and fraudulent conduct are prohibited and may lead to exclusion, cancellation, contract termination, recovery and referral to competent authorities.

16. Tenderer forms forming part of the tender

- Form T1 - Tender Submission Form
- Form T2 - Tenderer Identification & Eligibility Declaration
- Form T3 - Technical Compliance Schedule
- Form T4 - Financial Bid / Price Schedule
- Form T5 - Independence, Conflict of Interest and Anti-collusion Declaration
- Form T6 - Consortium / Subcontracting Declaration
- Form T7 - Delivery, Warranty and Support Schedule
- Form T8 - Tender Submission Checklist
- Post-award - official ARPA/GAGF Ultimate Beneficial Owner (UBO) Declaration Form for the successful tenderer
- Post-award - official/specimen Performance Guarantee required by GAGF/ARPA/Department of Contracts.

Editable forms: The same forms are provided as a separate editable DOCX file for tenderers. Tenderers must not alter the wording of declarations or mandatory requirements; they should complete the designated fields only.