

# Construction Services

Chartered Accountants & Advisors

[brentnalls-sa.com.au](http://brentnalls-sa.com.au)



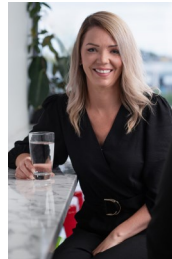
## Our team

### Rick Albertini—Partner



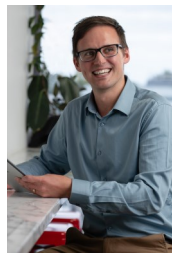
With over 20 years in the sector assisting many Construction, Civil and Facilities Management clients, Rick understands what is required when providing support and advice. Rick is passionate and dedicated to achieving the results, whilst working collaboratively with clients and key stakeholders. Rick is ready to drive profitability and work towards a more effective and efficient business.

### Christina Gulliver—Partner



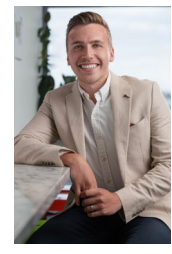
Christina has great experience working in the core industry and is up-to-date with industry specific ATO requirements to ensure her clients are compliant. Her experience extends to job reporting, margin analysis and benchmarking, Christina has assisted many of her clients to continually monitor and improve profitability on a timely basis and sits on a number of advisory boards.

### Bradley Barnes—Partner



Since moving from the UK in 2010, Bradley has assisted a number of clients in the construction industry. He is passionate about helping his clients achieve their goals, be they financial or otherwise. He has expertise in cloud accounting software solutions, which provide quicker, more reliable data to assist in making day to day business decisions.

### Wade Crane—Partner



Wade has had exposure to various clients within the construction and allied civil services industry, from clients with large scale construction projects to traffic management services. He is up to date with ATO reporting requirements and has experience in providing cash flow reporting and benchmark analysis to help clients manage their payments and improve their profitability.

### Matthew Merrett—Partner



Matthew has a keen interest in working with small businesses in their formative years. He thoroughly enjoys working with individuals who are stepping out on their own and making the transition from employees to business owners. Matthew has followed this journey with several clients throughout his professional career, ranging from electrician, builders and earthmoving contractors.

## How does Brentnalls Construction help you achieve the outcomes you are seeking?

“Historical reports are important; however, we can produce much more than a static profit & loss and balance sheet. We have data analytics specialists who thrive on analysing your business data to provide you with insights on where you should be focusing your attention to get the most out of your business. We can tailor these reports to the needs and operations of your business. The reports can answer questions such as:

- Who is my best performing team member and why?
- Which type of projects do they perform best on?
- Which areas of my business are the most profitable?
- Where should I be focusing my efforts?

It is vital that you are making informed decisions about the future, in line with your strategy”, said Christina Gulliver, Partner.



Your journey starts with a direct relationship with one of our professional advisors.

## Our experience

### Brentnalls SA has a history of services to the construction, building and allied sectors.

Our services are delivered under the banner of Brentnalls Construction, providing specialised support and expertise within the construction sector.

Our priority is you and your business. Our dedicated, and highly experienced team works closely with:

#### Professional Services

- Architects
- Engineers
- Quantity Surveyors
- Interior Designers
- Drafters

#### Allied Services

- Property Developers, Service & Maintenance
- Commercial Cleaning
- Traffic Control
- Landscapers

#### Trade Services

- Builders
- Civil Construction
- Plumbers
- Electricians
- Carpenters
- Bricklayers
- Tilers
- Welders
- Concreters
- Roofers
- Roof Plumbers
- Air-conditioning & Refrigeration Mechanics

### Why should you use Brentnalls Construction for accounting and business advisory needs?

Christina Gulliver, Partner said, “We are passionate about ensuring our clients are informed and in control of their business and personal finances. Being profitable and in control allows clients to achieve their lifestyle and financial goals.”



## **Brentnalls** for life

### **We understand the construction sector**

As a business owner you're faced with the challenge of managing a business and understanding the key issues relating to your industry, while working long hours.

In view of these challenges, we provide your business with assistance in managing the ever changing complex and demanding environment of the building industry.

We provide guidance and advice to improve viability and enhance your business growth potential. We also assist in providing strategic planning such as:

- Strategic business planning - facilitates the planning that enables your business to achieve its goals.
- Structured financial performance - planning performance cashflow, budgeting, and software implementation.

Brentnalls for life is a framework designed to establish what you want out of life, and create the pathway to get there. More importantly, you can enter at any point of the process, and it is continually reviewed and renewed as your life and goals evolve.

It's a path of constant review and renewal as your life and goals evolve. We work with our clients to use the income vehicle to reach the goals that they are truly seeking in life. Everyone wants different things, but the common link for all of our clients is the freedom that strong finances can bring to their lives. Imagine not being constrained by the limits of money and the liberation that comes with that for the remainder of your life.



**1. Accumulation**

**2. Consolidation**

**3. Protection**

We genuinely care about you. We want to see you grow and develop and have easier, less stressful lives. Our aim is to go deeper, beyond services and into what's really important.

Services in isolation are rarely effective—you live a connected life where money, family and lifestyle are closely linked, not independent of each other.

Life changes, and so do our needs and goals. That's why **Brentnalls for life** isn't set and forget. It's something that is constantly reviewed and updated.

**We're not only with you for today....we're with you for life.**

**How**  
we help



Call us on  
08 8241 8444



### **Brentnalls strength is in our teams capability and depth of industry knowledge.**

We are involved at state and national levels in the construction sector and always strive to remain informed of all changes and challenges you might be faced with.

### **Our network**

Brentnalls Construction enjoys independent relationships with the connections that we have established in support of your business.

### **What makes Brentnalls Construction different?**

Christina Gulliver, Partner said, “We have a specialised team of advisors with combined experience in excess of 100 years in the construction sector. We understand the nuances of the industry and can connect you with specialist construction industry consultants such as construction consultants, bankers, financial planners, and lawyers.”

### **Benefits to your business**

Trust, understanding and partnership are the foundations of our firm, and you can depend on us for the committed responses required to change outcomes such as:

- A trusted partner to assist and support your business for life.
- Advice is targeted and directly related to your business and personal goals.
- We provide the business tools and strategies for essential business management.

We want to see you succeed, and to make sure that your pathway to success is as smooth as it can be. This is why Brentnalls Construction will treat your business, your wealth and your ambitions as carefully as we do our own.

## Brentnalls construction services framework

### Our services

We provide guidance and advice to improve the viability and enhance your business growth potential through our financial service offerings, complimented by the business advisory services that are encompassed within the Brentnalls for Life process:



#### 1. Accumulation

- \* Strategic Planning
- \* Pricing & Estimating for Jobs
- \* Management Reporting
- \* Business & Data Analytics
- \* Cashflow, Budgeting & Financial Modelling
- \* Managing Job Costs & Profit Margins
- \* Software Solutions
- \* Efficiency Review

#### 2. Consolidation

- \* Accounting & Compliance
- \* Tax Minimisation & Tax Planning
- \* Property Investment Analysis
- \* Group Structure Reviews
- \* Wealth Creation Planning

#### 3. Protection

- \* Succession & Retirement Planning
- \* Asset Protection
- \* Risk Management
- \* Building a Sustainable Business Model

We will work hard to build a relationship founded on trust, integrity, communication, respect and understanding.

Call us on  
08 8241 8444

## Delivering value for life

Our workplace is more than just desks and deadlines; it's a collaborative community where teamwork, open communication, and creating solutions by continually raising the bar for improved outcomes for our clients'. Brentnalls SA believes in upholding these **promises** in every aspect of our operations, striving to exceed expectations and foster long-lasting relationships built on our **values**.

### Our promises

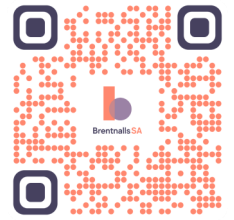
1. We believe in **independence**. We do not answer to anyone other than our clients.
2. We believe in **integrity**. We never compromise our principles or values.
3. We believe in **our people**. We trust that our expertise will help your business to thrive.
4. We believe in **equality**. We treat our people and every client fairly and equally.
5. We believe in **experience**. We know your industry and offer you advice that will help you succeed.
6. We believe in **our knowledge**. We are constantly updating our professional skills to give you confidence and trust.
7. We believe in **responsiveness**. We assume that everything is important and you are our first priority.
8. We believe in **relationships**. We like to visit your premises and meet face to face to understand your business better.
9. We believe in **consistency**. We ensure that our high standards of service are experienced by all clients.
10. We believe in **your future**. We always work towards your ultimate goal – financial freedom and security.

### Our values

It's the four core values we hold, as a firm, in our people and how we do business.



For a no obligation discussion call or email  
08 8241 8444  
admin@brentnalls-sa.com.au



We at HMV Structural are a small business in the construction industry. Our core business is precast and structural steel packages, with our crane business used to erect our steel and precast.

On changing accountants we have been amazed and delighted as to the interaction and “buy in” to our business since Rick Albertini, Shali Manolev and their team have taken over our account.

The reports we have been provided are excellent for us to review and to make informed decisions about past and future performance.

We have an accountant in Rick that genuinely wants success for our business, and he is backed by a team with exceptional knowledge, care and understanding of our business.

We are good at what we do, but we now have a partnership the Brentnalls SA team, who are excellent at what they do and what they bring to our business, we couldn't be happier and look forward to many more successful years.

**Lyndon Valente, Director | HMV Structural**

Rick and his team have been supporting Camco for over 15 years. We have seen great changes through this time - a change of business ownership, global financial crisis, construction booms and downturns. We have shared the journey and every experience has seen us grow stronger together.

**Chris Goold, Director | Camco (SA) Pty Ltd**

After meeting Christina Gulliver, Partner and Rick Albertini, Partner at a networking event Workzone made the move to Brentnalls SA. We have been impressed with their professionalism, candour, and support with respect to our business needs.

Always available, advising, recommending and on many occasions just listening.

A great rapport with Christina and Wade has grown, forming a great relationship that is trusted. Their enthusiasm is endless, nothing is too small or too hard...”

**Janene Cole, Office Manager | Workzone Traffic Control**



Liability limited by a scheme approved under the Professional Standards Legislation.

The Brentnalls Affiliation is not a partnership or a joint venture. Instead, the business of Brentnalls SA is independently owned and operated and it is an independent member of the Brentnalls Affiliation of Accounting Firms. Individual member firms do not accept responsibility or liability for the actions or inactions of any other individual member firm. Liability limited by a scheme approved under the Professional Standards Legislation.



ABN 74 705 292 014

admin@brentnalls-sa.com.au  
brentnalls-sa.com.au



Scan the QR Code to visit our website!

15-19 Holden Street  
Hindmarsh SA 5061

PO BOX 338  
Welland SA 5007

Tel +61 8 0241 8444

