DISCLAIMER:

The E. Vaughn Wray Funeral Establishment and it's employee's do not accept any responsibility or liability for the fitness and or safety for any products, merchandise, service attendees and or services supplied by the consumer. The consumer accepts and assumes any and all responsibility and liability for any and all injuries, law suites etc. incurred from the use of said products, merchandise, services attendee fitness and services provided by said consumer.

NOTICE:
These disclosures are made in compliance with the requirements for disclosure as set forth by the Federal Trade Commission. Service and merchandise categories have been established according to guidelines set forth by the Federal Trade Commission and the Virginia State Board of Funeral Directors & **Embalmers**.

Virginia State Board of Funeral Directors & Embalmers

Perimeter Center 9960 Mayland Drive, Suite 300 - Richmond, Virginia 23233 (804) 367-4592



5873 Poplar Hall Drive | Norfolk, Virginia 23502 | Phone: (757) 327-4400 Website: www.evaughnwray.com

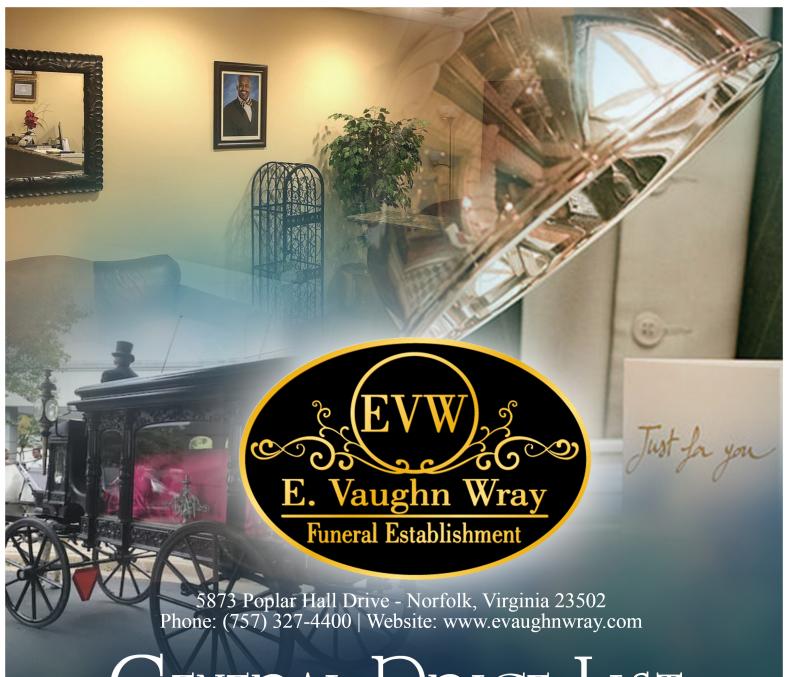


PAYMENT OPTIONS:



FOLLOW US:





GENERAL PRICE LIST STATEMENT OF GOODS AND SERVICES

OUR COMMITMENT TO YOU

We here at E. Vaughn Wray Funeral Establishment are here to help you in this most difficult time. No matter what type of services you select for your loved one, we are committed to providing the highest level of service to you and your family. If there is anything that you are unsure of or would like to clarify regarding the financial obligations of the services you have selected, please do not hesitate to discuss this matter with us. Our goal is for you to feel comfortable and clear as to the services you have chosen, and the financial obligation that comes with these services.

These Prices are effective as of February 14, 2019, but are subject to change without notice.



Death Care Planning. What a strange statement. Yet all of us will someday be faced with the realities of death care planning. Some of us will be planning for the death of a grandparent, a parent, an aunt, an uncle, a sibling, a spouse, a significant other, a dear friend, a child, or even ourselves. Many of us do not realize that we are the people others are going to depend upon to carry out their final wishes.

Select a funeral home that you feel comfortable with.

Every funeral home should provide you with answers to the questions you may have regarding any and all aspects of funeral service. All funeral service providers must give you a copy of their General Price List for you to keep! This is a federal law that is strictly enforced by the Federal Trade Commission. Each funeral provider must also show you a copy of a casket price list, an outer burial container price list, and an urn price list before showing and explaining any merchandise. Ask for these lists from your

funeral service provider.

When inquiring about prices, ask about the 'entire funeral service,' from the time the deceased is taken from the place of death, all the way to the funeral repast. Any reputable funeral service provider should be able to give you the entire scope of the funeral service you wish to provide your loved one.

We encourage you to speak openly about any financial hardship you are experiencing. We take pride in serving all who call our firm, including those with financial difficulties. We work closely with Social Services, Criminal Injuries Compensation Fund, Workers' Compensation, the Veteran's Administration, Social Security and other potential sources of funding. We can make suggestions to keep your costs low. At E. Vaughn Wray, no one has ever been turned away for lack of money. Regardless of what you spend, our superior service quality is the same for all we are here to help.

Many families are not receiving full service if they only request a General Price List. We encourage you to explore all of your options before finally choosing the services you request. The staff of E. Vaughn Wray Funeral Establishment encourages you to take time to review this information, and discuss it freely with your family, your clergy, and a qualified funeral director/cremation counselor. The benefit of researching your options ensures that the personal wishes of your loved one will not be overlooked. Thank you for taking the time to carefully understand what options are now in front of you.

Eric V. Wray II, FSL - President E. Vaughn Wray Funeral Establishment

INFANT - CHILDREN SERVICES

These services involve minimum staff services, securing necessary permits, sanitary care, newspaper notices, arranging for cemetery, clergy, and local transportation. These services generally involve much work and staff time and are similar to an adult service. However, due to the circumstances and not to inflict a financial burden on a young family, the charges for our professional services will be reduced as a compassionate credit to the family. The family pays all cash advance items.

- A. Still Birth to 11 months 10% of the Traditional Funeral Service Fee
- B. 1 year to 3 years 30% of the Traditional Funeral Service Fee
- C. 4 years to 6 years 50% of the Traditional Funeral Service Fee
- D. 7 years to 12 years 70% of the Traditional Funeral Service Fee

NOTE: These charges are made in addition to our normal charges.

CREDIT POLICY

The E. Vaughn Wray Funeral Establishment has established a uniform credit policy to serve all families fairly and to alleviate "misunderstandings". This policy enables us to contain our costs to all the families we serve. "All financial arrangements must be satisfactorily completed before any public notice of funeral service or any merchandise furnished."

PAYMENT OPTIONS

- 1.. CASH OR PAYMENT BY CHECK: In full at the time of arrangements.
- 2.. ACCOUNTS PAID IN ADVANCE: Through pre-arrangement contract.
- 3.. ASSIGNABLE INSURANCE: Once the assignability, beneficiary designation, outstanding loans, and any payment deductions have been determined from the insurance company (must be timely verification).

NOTE: Medical Examiner cases may warrant non-acceptance if the manner of death is "Pending" and under investigation by law enforcement (even though the policy is in good standing, assignable, and beneficiary has been verified).

4.. CREDIT CARDS: Accepted include Visa and MasterCard. Credit Cards may be used to pay part in conjunction with other method or all.

DISCLAIMER OF WARRANTIES

The E. Vaughn Wray Funeral Establishment makes no representations or warranties regarding caskets, outer burial containers or other funeral goods sold by the funeral home. The only warranties, express or implied, granted in connection with the goods sold with this funeral service are the express written warranties, if any, extended by the manufacturers thereof. No other warranties, express or implied, including the implied warranties of merchantability or fitness for a particular purpose, are extended by the funeral home. In most areas of the country, state or local law does not require that you buy a container to surround the casket in the grave. However, many cemeteries require that you have such a container so that the grave will not sink in. Either a grave liner or a burial vault will satisfy these requirements.

Forwarding of Remains to another Funeral Home	\$6,675.00
This charge includes removal of remains, basic services of staff, embalmin authorizations and local transportation to airport. This charge does not include visits ceremonies prior to forwarding of the body.	
Receiving of Remains from another Funeral Home This charge includes pick-up of remains, transportation of remains to cemetery and both of staff. This charge does not include visitation, rites or ceremonies.	\$4,985.00 Dasic services
Immediate Burial* \$7,075.00 t	o \$35,875.00
Immediate burial with casket provided by client\$8,085	5.00
Immediate burial with minimum metal non sealer casket\$7,075	
*The charge for immediate burial includes removal of remains, local transportation to necessary authorizations and basic services of staff. This charge does not include the use of staff for any visitation or ceremony, prior to burial.	•
	to \$8,495.00
Direct cremation with container provided by client\$5,080	
Direct cremation with fiberboard container \$5,160 Direct cremation with services plus cost of highest casket \$8,790	
*The charge for a direct cremation includes removal of remains, local transportation necessary authorizations and basic services of the staff. This charge does include the cremedical examiner fee and does not include the use of facilities and staff for any visitation prior to the cremation. State and local laws do not require a casket for direct cremation. I arrange a direct cremation, you can use an alternative container. Alternative containers en and can be made of materials like fiberboard or composition materials (with or without covering). The containers we provide are fiberboard boxes.	to crematory, matory fee or or ceremony, fyou want to ncase the body
Donation to Science	\$1,895.00
The charge for a donation to science includes removal of remains, local transportation laboratory, necessary authorizations and basic services of the staff.	n to scientific
Sheltering of Remains (refrigeration per day)	\$80.00
Days other than normal service days/per day	
Funeral services held on Sundays or Holidays or visitation on Holidays	\$595.00

GENERAL PRICE LIST

These prices are effective as of February 14, 2019, but are subject to change without notice.

The goods and services shown below are those we can provide to our customers. You may choose only the items you desire. However, any funeral arrangements you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected. Certain Funeral Services may be provided off-premises by other service providers.

Basic Services of Funeral Director & Staff

\$3,795.00

Our fee for the basic services of funeral director and staff include, but is not limited to, staff to respond to initial request for service; an arrangement conference with family and responsible parties; arrangement of funeral; preparation and filing of necessary authorizations and permits; recording vital statistics; preparation and placement of obituary notice; shelter of remains and coordination with those providing other portions of the funeral, e.g., cemetery, crematory, vault companies and others as required. Also included in this charge are overhead expenses relative to our facilities such as professional licensing, legal and accounting fees, insurance, building and utility expenses, parking lot and grounds, maintenance, taxes, equipment, furnishings, inventory costs, record keeping, secretarial and administrative expenses. This fee for our basic services and overhead will be added to the total cost of the funeral arrangements you select. (This fee is already included in our charge for direct cremations, immediate burials and forwarding or receiving remains.)

Embalming \$1,595.00

Embalming is not required by law. Embalming may be necessary however, if you select certain funeral arrangements, such as a funeral with viewing. If you do not want embalming, you usually have the right to choose an arrangement that does not require you to pay for it, such as direct cremation or immediate burial. If we charge for embalming, we will explain on the Statement of Goods and Services Selected.

Other Preparations of your loved one:

Washing and disinfecting of remains when no embalming	\$800.00
Preparation to Autopsies/Tissue Donation	\$295.00
Dressing, cosmetics and casketing of remains	\$595.00
Hairdressing/Barber	\$65.00 to \$160.00

Use of Staff and Equipment:

Two day visitation or viewing	\$795.00
One day visitation or viewing	\$695.00

Visitation prior to service

Our services will include local transportation of encased remains, a visitation setup, placement of encased remains and supervision and attendance during the visitation.______\$795.00

Funeral service

Our services include coordinating the funeral arrangements, supervision of the funeral, equipment and additional staff necessary to conduct funeral at other facility.______\$995.00

Memorial service

Our services include coordinating the memorial service, supervision of the memorial service and additional staff necessary to conduct memorial service at other facility._______\$995.00

Graveside or Interment Chapel service

Our services include coordinating the funeral arrangement at graveside or interment chapel, supervision of the graveside or interment chapel service and equipment and staff necessary to conduct the graveside or interment chapel service._______\$995.00

\$495.00

Transfer of Remains to any location Within 30 miles from funeral home, airport or crematory Additional \$2.00 for each mile over 30 miles (Note: This charge may be duplicated if services indicate multiple uses)

Automotive Equipment
Within 30 miles from funeral home; Additional \$2.00 for each mile over 30 miles Funeral Coach (Hearse)_____ \$695.00 Limousine \$695.00 \$125.00 Flower Car \$295.00 Service/ Lead Car

MISCELLANFOLIS MERCHANDISELS

MISCELLANEOUS MERCI		
*Virginia Sales Tax mandates that 6% sales tax be cl	harged to all merchandise selected.	
Funeral Staging	\$725.00	
Visitors Register	\$35.00	
Chairs & Home Register Stand	\$75.00	
Inside Emblems (Cap Panels)	\$167.00 to \$399.00	
Inside Emblems (Cap Panels) Outside Emblems (Casket Corners)	\$40.00 to \$160.00	
Disaster Pouch	\$95.00	
Canvass Portrait	\$400.00	
Memorial Package		
(Eternal Memories DVD, Chairs,	Register Stand,	
Keepsake Box & Register Book)	\$ 395.00	
Crematory Fee	\$495.00	
Minister		
Organist		
Soloist	\$85.00	
Caskets\$470.00 to \$27,800.00 A complete price list will be provided at the funeral establishment Outer Burial Containers\$815.00 to \$8,755.00 A complete price list will be provided at the funeral establishment Urns\$45.00 to \$1,450.00 A complete price list will be provided at the funeral establishment Air Tray\$195.00 A shipping container used for casketed remains Combination Unit\$295.00 A shipping container used for non-casketed remains		
A snipping container used for non-c	casketea remains	
Clothing		
Women's Undergarments	\$35.00	
Women's Clothing	$\Phi \Delta = \Phi \Delta$	
Men's Undergarments	\$25.00 \$178.00 to \$222.00	
Men's Clothing	\$1/8.00 to \$222.00	
Men's Shirts		
Men's Ties	\$25.00	