



Capability Statements

Core Competencies

Founded in 2020, Integrity Life LLC is doing business as Integrity Medical Carrier. Integrity Medical Carrier is a Florida's trusted provider of integrated Non-Emergency Medical Transportation (NEMT) and Medical Courier services. We offer a single-vendor, technology-driven solution that closes the logistical gap between patient care and essential medical materials, enhancing efficiency and ensuring a seamless continuum of care for our healthcare partners.

Our synergistic dual-service model addresses the fragmented nature of healthcare transportation by providing one point of contact for both patient and material logistics.

- 1. Non-Emergency Medical Transportation (NEMT)**
 - **Ambulatory Transport:** For patients requiring minimal assistance, serviced by a modern fleet of sedans and minivans.
 - **Wheelchair Transport:** Safe and reliable transport in specialized, ADA-compliant vehicles equipped with lifts or ramps.
 - **Stretcher Transport:** Specialized service for bed-bound patients requiring gurney transport, handled by two trained personnel.
- 2. Specialized Medical Courier Services**
 - **Routed & Scheduled Deliveries:** Fixed, daily routes for recurring needs like specimen collection and pharmaceutical distribution.
 - **STAT (On-Demand) Deliveries:** Premium, urgent transport for time-critical shipments such as lab specimens, blood products, or emergency equipment.
 - **Cold Chain Logistics:** High-value, temperature-controlled transport (refrigerated and frozen) for vaccines, specialty drugs, and sensitive biological materials, ensuring a validated chain of custody.

Differentiators

We distinguish ourselves from a fragmented market through a steadfast commitment to operational excellence.

- Our entire operation is built on an AI-powered software platform, enabling optimized dispatching, intelligent route planning, real-time tracking, and seamless data integration with client systems (EHRs, LIS).
- We are meticulously designed to exceed the complex regulatory requirements of the Florida Agency for Health Care Administration (AHCA), HIPAA, OSHA, and DOT. This proactive stance on compliance mitigates risk for our partners.
- We are uniquely positioned as a comprehensive logistics partner to hospital systems, MCOs, and clinics. Our model eliminates the inefficiency of managing separate vendors for patient and material transport, reducing administrative burdens and closing potential gaps in care.
- All drivers undergo mandatory, certified training in patient sensitivity, safety protocols (Defensive Driving, First Aid, CPR), and regulatory compliance (HIPAA, OSHA Bloodborne Pathogens), ensuring the highest level of professionalism and care.

Company Data

- **Integrity Life LLC operates** as Integrity Medical Carrier, focusing on providing specialized NEMT and Medical courier services in the healthcare sector.
- **Structured** to deliver expertise in integrated NEMT and Medical Courier.
- **Leadership** includes Dr. Sanogo, the Founder and Managing Director.
- **Leadership team** brings significant experience in HEOR, RWE, data science, healthcare, and pharmacy, as well as Uber and Lyft experience ensuring a strong foundation for the company's service offerings.

Past Performance

- Two years of Uber
- One & half years of Lyft.

Company Snapshot

Business Name: Integrity Medical Carrier

Service Area: State of Florida

Target Clients:

- Hospitals & Health Systems
- Managed Care Organizations (MCOs)
- Diagnostic Laboratories
- Specialty Pharmacies
- Dialysis Centers
- Nursing Homes & Assisted Living Facilities

Market Focus: Addressing the dual demand created by Florida's rapidly growing senior population and the decentralization of healthcare services. We provide a strategic solution to the "last-mile" healthcare challenge.

List of Codes

- **NAICS Codes:**
 - 492110 – Couriers and Express Delivery Services
 - 484230 – Specialized Freight (except Used Goods) Trucking, Long-Distance
 - 484210 – Used Household and Office Goods Moving
- **PSC Codes:**
 - **CAGE Code:** 01AY5
 - **UEI:** W5LBHJ6MBNL3
 - **Certification:** FL MBE, DBE, LDB, SBE

Contact Info

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To explore how Integrity Medical Carrier can support your next contract, contact Dr. Vassiki Sanogo at v.sanogo@integrityanalytics.com