YS Industrial Project
600,000+/- Sq. Ft. - Leased in 2021

VF Outdoor Distribution Center
800,000 +/- Sq. Ft. Warehouse - Sold in 2021

For more information, call Matt Graham - 559.754.3020 - www.mdgre.com
Welcome

The Visalia Economic Development Corporation is pleased to present an updated Visalia Industrial Park Directory. It is our hope that this publication will help you do business with your neighbors, and also encourage prospective employers to find out what you already know – that Visalia is a great place to do business.

The VEDC is an organization of private enterprise as well as partners such as the City of Visalia, County of Tulare, public and private education institutions, the Workforce Investment Board and the South Valley Industrial Collaborative. We work together well to keep Visalia a business-friendly place.

For further information about the VEDC and Visalia, please visit www.visaliaedc.com or contact Board Chair Lisa Walsh, lisa.walsh@hydrite.com.

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On-the-Job Training (OJT) is an incentive that provides **wage reimbursements** to employers when qualified hires are made through a WIOA supported program such as those provided through Employment Connection of Tulare County. The reimbursement can be up to 75% of wages for eligible employees during a training period typically ranging from 160 hours to 320 hours. **Information:** Employment Connection, 559-713-5190.

**Employment Training Panel (ETP)** is a performance-based program that **reimburses all or most of the cost** of employer-driven training for incumbent workers. Employers must prove that training hours have been completed and trainees remain employed for at least 90 days in well-paying jobs. The COS Training Resource Center (TRC) has an ETP Multi-Employer Contract that enables them to help employers to successfully participate in this program. **Information:** trainingcenter@cos.edu or 559-688-3130.

**Manufacturing and R&D Sales and Use Tax Exemptions** are available for manufacturers, certain researchers and developers, and certain electric power generators and distributors. They may qualify for a partial exemption from sales and use tax on the purchase or lease of qualified machinery and equipment primarily used in manufacturing, research and development, and electric power generation, production, storage or distribution. **Information:** https://www.cdtfa.ca.gov/industry/manufacturing-exemptions.htm#Resources.

**California Competes Tax Credit.** This is a **state business income tax credit** available to businesses that want to come to California or stay and grow in California. Tax credit agreements are negotiated with GO-Biz and approved by a California Competes Tax Credit Committee. **Information:** http://www.business.ca.gov/Programs/CaliforniaCompetesTaxCredit.aspx.

**Opportunity Zone.** Established in the Tax Cuts and Jobs Act of 2017, Opportunity Zones provide **tax incentives for investment** in designated census tracts through qualified Opportunity Funds. The Visalia Industrial Park, Business Research Park, and Oval Park commercial corridor are included in the Visalia OZ as well as residential, commercial, and office development opportunities across the city. **Information:** http://www.visalia.city/opzones.

**HUB Zone.** The SBA’s Historically Underutilized Business Zone (HUB Zone) provides eligible, participating small businesses with **federal contracting preferences** and a 10% price evaluation preference. The HUB Zone applies to small businesses (by SBA standards) with their principal office located within a Zone that is at least 51% owned and controlled by U.S. citizens with at least 35% of their employees residing in a Zone. **Information:** https://www.sba.gov/federal-contracting/contracting-assistance-programs/hubzone-program.
U.S. Foreign-Trade Zone. This designated area for customs purposes is considered outside the U.S. Foreign or domestic merchandise may enter an FTZ without a formal customs entry or the payment of customs duties or government excise taxes. If the final product is exported, no U.S. customs duty or tax is levied. If the final product is imported into the U.S., customs duty and excise taxes are due only at the time of transfer from the FTZ into the U.S. Portions of the Visalia Industrial Park are in Regional FTZ No. 226 and companies who may realize benefits from the FTZ, who are not currently a part of it, can apply for an Alternative Site or Subzone. Information: http://www.ftz226.co.merced.ca.us/index.html.

City of Visalia Impact Fee Deferral for Industrial Development projects. The City offers 5-year impact fee financing to qualified projects secured by a lien against real property. Development impact fees are deferrable over the 5-year period with no interest or administrative fees assessed with an initial payment of 20% due and payable at building occupancy. The remaining balance is paid over 5 annual installments, collected on the property tax roll. Information: Devon Jones at devon.jones@visalia.city.

City of Visalia Transportation Impact Fee Infill Credits up to 25% for eligible commercial and office development projects that meet infill criteria such as being 75% surrounded by existing development that has been in place an average of 15 years or more and the project site has been in city limits prior to December 31, 1995. There is also a “Special Downtown TIF Credit Zone” (25%) due to trend toward walkability. This can be applied in addition to any potential “Infill Credit” approved for the project. Information: devon.jones@visalia.city.

COVID-19 Related Resources. A comprehensive landing page for COVID-related resources for job seekers and employers can be found at: https://www.tularewib.org/covid-19.

The Tulare County WIB and its service provider partners offer a number of job seeker and employer services, such as no-cost employee screening/recruiting; training programs; intern/work experience programs; tax credit screening; layoff aversion; and rapid response to layoffs. Information: https://www.tularewib.org/

COS Training Resource Center. In addition to being an ETP Multi-Employer Contractor, the TRC provides responsive, short-term, customized workplace education and training solutions for employers. Trainings can be organized at employers’ locations or at available COS facilities. Information: https://costrainingcenter.com/

Valley Community Small Business Development Center. The SBDC provides complimentary support services to small businesses and startup entrepreneurs. Supported by the SBA, GO-Biz, and the Central CA SBDC Network, Valley Community SBDC assists small businesses with a variety of issues such as accessing capital and applying for financing, developing business plans, marketing, accessing government contracting opportunities, and technical skills training. Depending on individual needs, SBDC consultants from various skilled backgrounds are matched to provide no-cost assistance. Information: https://valleycommunitysbdc.com/

City of Visalia GIS Mapping Tool. This online tool provides users with base GIS data of various forms including zoning maps, existing city sewer and stormwater infrastructure locations, FEMA flood zone maps, and city service maps. Information: http://geodata.visalia.city/
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<th>Address</th>
<th>Phone Number</th>
<th>Category</th>
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</thead>
<tbody>
<tr>
<td>Asphalt Legend</td>
<td>7466 Ensming Ave Visalia, CA 93291</td>
<td>559-737-0861</td>
<td>Blacktop (Asphalt) Work</td>
</tr>
<tr>
<td>Baldwin Industrial Supply Inc.</td>
<td>9611 W Grove Ave Visalia, CA 93291</td>
<td>559-668-8821</td>
<td>Commercial and Office</td>
</tr>
<tr>
<td>Banner Solutions</td>
<td>6943 W Pershing Ct Visalia, CA 93291</td>
<td>559-651-3978</td>
<td><a href="http://www.bannerolutions.com">www.bannerolutions.com</a></td>
</tr>
<tr>
<td>Barkley Seed Inc.</td>
<td>6730 W Pershing Ave Visalia, CA 93291</td>
<td>559 972-7377</td>
<td>Merchant Wholesalers</td>
</tr>
<tr>
<td>BC Logistics</td>
<td>8250 W Doe Ave Visalia, CA 93291</td>
<td>714-528-6224</td>
<td>Chemical and Allied Products</td>
</tr>
<tr>
<td>Bidrl.com Visalia</td>
<td>914 N Freedom St Visalia, CA 93291</td>
<td>559-201-0827</td>
<td><a href="http://www.bidrl.com">www.bidrl.com</a></td>
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<tr>
<td>Bimbo Bakeries USA</td>
<td>9945 W Goshen Ave Visalia, CA 93291</td>
<td>559-651-2502</td>
<td><a href="http://www.bimbobakeriesusa.com">www.bimbobakeriesusa.com</a></td>
</tr>
<tr>
<td>BioWorld USA</td>
<td>6734 W Pershing Ave Visalia, CA 93291</td>
<td>559-651-2042</td>
<td>Chemical and Allied Products</td>
</tr>
<tr>
<td>BJ Perch Construction Inc.</td>
<td>7034 W Pershing Ct Ste A Visalia, CA 93291</td>
<td>559-651-8500</td>
<td>Commercial and Office Building, New Construction</td>
</tr>
<tr>
<td>Blackmp Living Water Foundation</td>
<td>1147 Roseburg Ct Ste A Visalia, CA 93291</td>
<td>559-697-6223</td>
<td>Charitable Organization</td>
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<tr>
<td>BMW of Visalia</td>
<td>111 N Needly St Visalia, CA 93291</td>
<td>559-627-2737</td>
<td>Automobiles New and Used</td>
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<tr>
<td>Bobby Salazar’s</td>
<td>202 N Plaza Dr Visalia, CA 93291</td>
<td>559-651-1665</td>
<td><a href="http://www.bobbysalazar.com">www.bobbysalazar.com</a></td>
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<tr>
<td>Boingos Learning Academy</td>
<td>7137 W Pershing Ct Visalia, CA 93291</td>
<td>559-623-9206</td>
<td><a href="http://www.boingos.com">www.boingos.com</a></td>
</tr>
<tr>
<td>Bouncer Zone Party Rentals</td>
<td>7305 Licky St Visalia, CA 93291</td>
<td>559-623-3881</td>
<td><a href="http://www.partyrentals.com">www.partyrentals.com</a></td>
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<tr>
<td>Bound Tree Medical</td>
<td>2243 N Plaza Dr Visalia, CA 93291</td>
<td>559-651-9088</td>
<td><a href="http://www.BoundTree.com">www.BoundTree.com</a></td>
</tr>
<tr>
<td>Brandon Ford Construction Inc.</td>
<td>4216 S. Mooney Blvd Visalia, CA 93277</td>
<td>559-372-7226</td>
<td>General Contractor</td>
</tr>
<tr>
<td>Broken Drum Insulation of Visalia</td>
<td>715 N Miller St Visalia, CA 93291</td>
<td>559-627-1032</td>
<td><a href="http://www.BDIinsulation.com">www.BDIinsulation.com</a></td>
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<td>Budget Auto Working</td>
<td>10430 W Rasmussen Ave Visalia, CA 93291</td>
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<td>Dell Beames Auto Dismantling</td>
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<td>Bueno Beverage Company</td>
<td>2122 N Plaza Dr Visalia, CA 93291-9358</td>
<td>559-651-4444</td>
<td><a href="http://www.buenobev.com">www.buenobev.com</a></td>
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<td>Buffalo Market</td>
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<td>650-337-0078</td>
<td><a href="http://www.buffalomarket.com">www.buffalomarket.com</a></td>
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<tr>
<td>Bushnell Industries Inc.</td>
<td>10417 W Goshen Ave Visalia, CA 93291-9466</td>
<td>559-799-1462</td>
<td><a href="http://www.bushnellindustries.com">www.bushnellindustries.com</a></td>
</tr>
<tr>
<td>Butler Animal Health Supply LLC</td>
<td>7940 W Doe Ave Ste 400 Visalia, CA 93291</td>
<td>559-651-2941</td>
<td><a href="http://www.covetrus.com">www.covetrus.com</a></td>
</tr>
<tr>
<td>Butler Schein Animal Health</td>
<td>7940 W Doe Ave Visalia, CA 93291</td>
<td>559-651-2941</td>
<td><a href="http://www.covetrus.com">www.covetrus.com</a></td>
</tr>
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<td>Cal Bennetts</td>
<td>615 N Plaza Dr Visalia, CA 93291</td>
<td>559-651-7979</td>
<td><a href="http://www.calbennetts.com">www.calbennetts.com</a></td>
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<td>Cal Graphics LLC</td>
<td>1801 N Plaza Dr Visalia, CA 93291</td>
<td>559-651-1160</td>
<td><a href="http://www.calgraphicsllc.com">www.calgraphicsllc.com</a></td>
</tr>
<tr>
<td>Cal Gro Pump Service Inc.</td>
<td>9817 W Grove Ave Visalia, CA 93291-9547</td>
<td>559-651-0802</td>
<td><a href="http://www.calgiro.com">www.calgiro.com</a></td>
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<tr>
<td>California Boiler</td>
<td>7341 W Goshen Ave Visalia, CA 93291-7969</td>
<td>559-625-5151</td>
<td><a href="http://www.californiaboiler.com">www.californiaboiler.com</a></td>
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<td>California Dairies Inc.</td>
<td>2000 N Plaza Dr Visalia, CA 93291-9358</td>
<td>559-625-2200</td>
<td><a href="http://www.californiada.com">www.californiada.com</a></td>
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<td>6632 W Pershing Ave Visalia, CA 93291</td>
<td>559-994-9649</td>
<td><a href="http://www.californiashotokan.com">www.californiashotokan.com</a></td>
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<td>California Stainless Technologies</td>
<td>10425 W Grove Ave Visalia, CA 93291</td>
<td>559-651-0460</td>
<td><a href="http://www.californiastainlesstech.com">www.californiastainlesstech.com</a></td>
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<td>7029 W Pershing Ct Visalia, CA 93291-7939</td>
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<td>General Farms Primarily Animals</td>
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One final thought… On behalf of the Visalia Economic Development Corporation’s Board of Directors, I thank all who helped make this directory a reality. Our Visalia Industrial Park is critical to the health and economy of Visalia, and it is our employers who make it happen. Please consider joining the VEDC by contacting us at 651-4040, or email matt.seals@sealsconstruction.com.
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Bill Whitlatch has more than 40 years of experience in real estate throughout the South Valley as a broker and developer.

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