

FALL 2025 UPSTATE WORKSHOP



**NEW YORK
PEST MANAGEMENT
ASSOCIATION**
The Voice

NOVEMBER 5TH, 2025

BARBAGALLO'S

6344 E MOLLOY RD, EAST SYRACUSE, NY 13057

TECHNICAL

BUSINESS

7:00 AM - 8:00 AM

Registration & Visit Exhibits

8:00 AM - 9:00 AM

Bed Bugs
Sarah Latyn

***Banker, Accountant, Insurance, Lawyer
Business Topics Panel Discussion***
B.A.I.L. Team Forum

9:00 AM - 10:00 AM

IPM, Pesticides, and Risk
Dan Wixted

10:00 AM - 11:00 AM

Trade Show Hour

11:00 AM - 12:00 PM

What's That Bug?
Chelle Hartzer

Systems that Scale
Mark Davidson – DBS Consulting

12:00 PM - 1:00 PM

Lunch

1:00 PM - 2:00 PM

Regulatory Update
NYS DEC

Succession Planning
PCO Book Keepers

2:00 PM - 2:15 PM

Break

2:15 PM - 3:15 PM

Naturcide – Green Pest Control
Greg Pettis

***Legislative Update with Joe Barrett
& NYPMA Upstate Committee Meeting***

3:15 PM - 3:30 PM

Break (Drawing Announced)

3:30 PM - 4:30 PM

Rodent Control – Device Avoidance
Matt Frye

Business Networking Hour

The Technical track is a full day with credits. The Business track is a full day; no credits will be issued.

Register online @ newyorkpma.com Advanced Registration is Preferred

Email: info@newyorkpma.com

Call us: (877) 521-7378

One Price for All: \$175pp

At-Door Price: \$195pp

10% Discount for 5+ Employees. Use Code "TEN"

CREDITS

Core = 2.0 | 7A = 4.0 | 7F = 2.0 | 8 = 4.0