NEW YORK PEST MANAGEMENT ASSOCIATION
The Voice

2026 NYPMA FALL UPSTATE CONFERENCE

NOVEMBER 4–5, 2026

Barbagallo's Hotel & Event Center
6344 East Molloy Road
East Syracuse, NY 13057

REGISTRATION

TECHNICAL SESSION	$195pp
BUSINESS SESSION	$100pp
BOTH SESSIONS	$250pp

Sponsored by:

FORSHAW · SiteOne LANDSCAPE SUPPLY · ENSYSTEX

WEDNESDAY, NOVEMBER 4

BUSINESS SESSION

9:00 – 10:00 am	Upstate Committee Meeting
10:00 – 10:30 am	Legislative Update – Joe Barrett
10:30 – 11:00 am	Break
11:00 am – 12:00 pm	Marci LaRouech – Decision Line: Coach, Correct, or Separate
12:00 – 1:00 pm	LUNCH
1:00 – 2:00 pm	Samantha Forrest – Recruiting
2:00 – 3:00 pm	Foster Brusca – Commercial Sales Strategies
3:00 – 3:15 pm	Break
3:15 – 4:15 pm	Aurora Raimondi – Intellishift – Telematics and Fleet Management
4:15 – 6:00 pm	PWIPM – Networking Happy Hour
6:00 – 8:00 pm	Vendor Set Up

THURSDAY, NOVEMBER 5

TECHNICAL SESSION

CONTINUING EDUCATION CREDITS
Core=2.0 | 7a=3.0 | 7f=1.0 | 8=2.0

8:00 – 9:00 am	Chris Gill – Bed Bug Control
9:00 – 10:00 am	Officer Nancy Armbruster – Deescalation Training for Field Staff
10:00 – 11:00 am	Vendor Exhibits & "Scavenger Hunt"
11:00 am – 12:00 pm	DEC – What to expect during a field inspection
12:00 – 1:00 pm	LUNCH
1:00 – 2:00 pm	John Hichak – Safety presentation with winter operations considerations
2:00 – 2:15 pm	Break – FINAL CHANCE FOR SCAVENGER HUNT
2:15 – 3:15 pm	John Phil – Rodent Control
3:15 – 3:30 pm	Break – Scavenger Hunt Drawing
3:30 – 4:30 pm	Alejandro Calixto – Ants

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QUESTIONS?
info@newyorkpma.com

EDUCATION • NETWORKING • INDUSTRY UPDATES • VENDOR EXHIBITS