

# THE DUNCAN DISPATCH

Jenny's Real Estate Journal

APRIL 2016



## *March - All Packed Up*

March brought one of our favorite events of the year: our annual Easter Egg Hunt. Seeing so many familiar faces come out always reminds us just how special this community is and makes it feel like spring REALLY is right around the corner.

Hi friends,

I'm so glad you're here! Each month, I'm pulling back the curtain and sharing real stories, reflections, and resources from our world in real estate — because home is about more than square footage.

Whether you're moving, staying, dreaming, or just curious, this space is for you.

Thanks for being part of my journey.

**Let's make it meaningful.**

- Jenny & The Duncan Real Estate Team

**READ MORE** →

## What Changes When Spring Really Starts?

### April is When Things Start to Happen

April has a different kind of energy. The ground softens, trees begin to bud, and suddenly everything feels a little more alive. After months of gray skies and slower routines, there's a noticeable shift... not just in the weather, but in how people move through their days.

That shift shows up in real estate, too.

Homes start to feel brighter. Yards begin to show their potential again. Neighborhoods feel more active. There's a natural momentum that builds this time of year, not because anything changes overnight, but because people start to see possibilities more clearly.

For homeowners, April often brings a new perspective. The same spaces that felt quiet in winter begin to feel open again. Windows stay uncovered a little longer. Doors open more often. You start to notice what works well, and what might feel different in a new season.

For buyers, April is when things begin to move a little faster. More homes hit the market, more people are out looking, and decisions tend to happen with a bit more confidence. It's not about urgency, but there is a steady rhythm that carries the market forward.

April doesn't create change on its own. It simply makes it easier to act on what's already been building. The thoughts that started forming earlier in the year begin to take shape, and the next step starts to feel a little clearer.

**Sometimes it's not about starting something new...  
April is about stepping into what you've  
already been thinking about.**

*Moments like these are what it's all about:  
helping great people find a place to call home.  
Grateful to play a small part in moments like  
this and the stories that follow!*



WELCOME TO THE TEAM

# Tana Gurnick

BUYER'S AGENT

I joined the Duncan Real Estate Team at the start of 2026 and am excited to officially step into the Buyer Specialist role, which has already been one of the best decisions I've made in my real estate business. I feel blessed to be surrounded by like-minded individuals who care for people as deeply as I do. I'm passionate about helping families find the perfect home to fit their lifestyle, and I take pride in being resourceful, strong in negotiations, and always willing to go the extra mile to get answers for my clients. As a wife to my high school sweetheart, who is now an airline pilot, and a mom to two little ones, I fully understand how busy life can be and how important it is to make the home buying process as smooth and stress-free as possible.

Real estate means so much to me because I truly care about people and feel honored to be included in such an important life decision. I love helping people feel confident, cared for, and excited about finding a home. Outside of real estate, I love staying busy, cooking, spending time outdoors in the summer and fall, and being actively involved with my family and community. I'm grateful for the opportunity to serve families in this role and look forward to helping many more people feel at home.



## From the Team

“For everything there is a season, and a time for every matter under heaven.”

Ecclesiastes 3:1

Spring is here! We're so excited to see everything starting to come back to life this time of year. Longer days, warmer weather, and finally being able to spend more time outside... it's one of our favorite seasons!

If you've been thinking about projects, updates, or even a move this year, this is usually when those ideas start to take shape.

## What We're Seeing:

- More homes are starting to hit the market
- Homes feel brighter and more open this time of year
- Well-prepared homes are still standing out the most
- Many people are starting to think through a move, even if they're not quite ready yet

# EASTER EGG HUNT

# 2026



Thank you @Castle for pictures while Kyle and Me divided to conquer today.



# Closing Thoughts from Jenny

This season feels like a big one for our family. Our daughter Avrie is getting ready to graduate in May, and it's one of those milestones that comes with a mix of excitement and reflection.

We're also looking ahead to celebrating our son Alex and his fiancée Brittany getting married next month. It's a special time, and I'm feeling especially grateful for the moments we get to spend together along the way.

It's a good reminder that life moves quickly, and the moments that matter most are often the ones right in front of us. My hope is that your home continues to be a place where those moments can unfold.

- Jenny

IS THERE ANYTHING ABOUT  
YOUR HOME THAT'S FEELING  
**ESPECIALLY GOOD** RIGHT NOW?

Reply to this email or tag me on Instagram

[@jduncanteam](https://www.instagram.com/jduncanteam)

Let's stay  
**connected!**



 330-241-3723

 [jenny@duncan-team.com](mailto:jenny@duncan-team.com)

 [www.duncan-team.com](http://www.duncan-team.com)