

THE DUNCAN DISPATCH

Jenny's Real Estate Journal

JUNE 2016



May - All Packed Up

May was filled with milestones, both personal and professional. Between celebrating Avrie's high school graduation, Alex's wedding, and helping 20 families close on their homes, it was a month we'll remember for a long time.

Hi friends,

I'm so glad you're here! Each month, I'm pulling back the curtain and sharing real stories, reflections, and resources from our world in real estate — because home is about more than square footage.

Whether you're moving, staying, dreaming, or just curious, this space is for you.

Thanks for being part of my journey.

Let's make it meaningful. 🏠

- Jenny & The Duncan Real Estate Team

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The Life You've Been Building Why Rest Matters More Than We Think

June feels like the unofficial start of memory-making season.

The pace changes. Calendars fill up. Kids are home more often. Vacations get planned. Cookouts appear on the schedule. Before long, every weekend seems to have somewhere to be and something to do.

Ironically, this is also when many Americans realize how little time they actually take to slow down.

 **Nearly half of U.S. workers** expect to leave vacation time unused this year.

 **More than one-third of Americans** haven't taken a vacation in the past 12 months.

 **Nearly 1 in 4 workers** took no paid time off at all last year.

 Studies show that even a **four-day vacation** can significantly reduce stress and improve overall well-being.

For a country that works so hard, that's a lot of rest we're leaving on the table.

And maybe that's why summer feels so important.

Not because of the vacations themselves, but because it reminds us to enjoy the life we've been working *so hard* to build.

This past month certainly brought that reminder home for our team.

Home is where life happens, and some of our favorite friendships began with a simple conversation about real estate.



Life Was Happening in May: The Moments That Matter

Jenny celebrated two of the biggest milestones a parent can experience. Her daughter, Avrie, graduated from high school, and her son Alex, her firstborn, got married. It was a month filled with pride, celebration, and memories she'll carry for years to come.

Jenni checked a lifelong dream off her bucket list by visiting the Giant Sequoias in California with her daughter and both of her parents. It had been a dream of hers since childhood, and sharing that experience with three generations of her family made it even more meaningful.

Tana celebrated her son's preschool graduation, one of those sweet milestones that remind you just how quickly the years seem to pass.

Megan's family reached a major milestone of their own with their Michigan home officially going under contract as they prepare for their upcoming move to Puerto Rico and the next chapter ahead.

And while all of that was happening, our team helped 20 families close on their homes, brought 7 new listings to the market, and helped another 13 families move one step closer to their next chapter by going under contract.

In other words... life was happening.

That's what makes a home so special.

It isn't just where we sleep. It isn't just where we store our things.

It's where graduations are celebrated. Where wedding photos get displayed. Where vacation plans get made. Where memories collect over time.

Summer simply gives us the chance to notice it.

So if you need permission to take the day off, sit on the patio a little longer, spend time with the people you love, or finally use that vacation time you've been saving...

Consider this your reminder:

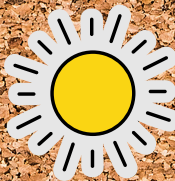
Home isn't just something you work for.

It's something you're meant to enjoy.

From the Team



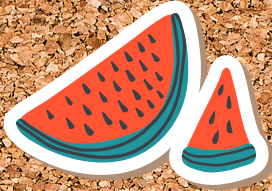
Avrie Graduated!!!
Congrats, Grad!



Alex & Brittany
The Newlyweds!



Jenni & Family
Kings Canyon National Park!



Tana & Leo
Next stop: Kindergarten!



Megan & Amy
San Juan, Puerto Rico

WELCOME BACK TO THE TEAM

Scott Duncan

BUYER'S AGENT

Many of you already know Scott, but we're excited to share that he's officially back with The Duncan Real Estate Team full time as a Buyer's Agent.

With over a decade of real estate experience and a passion for helping people navigate important life decisions, Scott brings a unique blend of market knowledge, patience, and genuine care to every client he serves. Whether someone is purchasing their first home, moving up, downsizing, or investing, he is committed to making the process as smooth and stress-free as possible.

In addition to his real estate background, Scott has a Master's Degree in Clinical Mental Health Counseling and is a licensed professional counselor. His training has strengthened the communication, listening, and problem-solving skills that have always made him a trusted guide for buyers.

He understands that buying a home is about more than a transaction. It's about helping people move confidently into the next chapter of their lives.

Outside of real estate, Scott enjoys spending time with Jenny, his wife of almost 30 years, and their four children. In his free time, Scott enjoys remodeling projects, hunting, fishing, camping, and golfing. Above all, he enjoys supporting his family and cheering them on through life's many milestones.

We're so grateful to have Scott back in a full-time role and excited for the families he'll serve in the years ahead.



Closing Thoughts from Jenny



One thing this season has reminded me is how easy it is to stay busy. Between work, family milestones, weddings, graduations, and everything else life brings, the days can fill up quickly. Before you know it, another week has gone by.


I've been reminded lately that rest isn't something we earn after everything is finished. If we're not careful, there will always be one more thing to do. Sometimes we have to choose to step away, spend time with the people we love, and enjoy the moments happening right now.

Whether that's a vacation, an afternoon on the patio, dinner with family, or simply taking a break from the usual routine, I hope you make time for it this summer.

The to-do list will still be there tomorrow...The moments won't.

- Jenny

WHAT'S **ONE THING** YOU'RE
HOPING TO MAKE MORE TIME
FOR THIS SUMMER?

 Reply to this email or tag me on Instagram

@jduncanteam

Let's stay
connected!



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