

Mason Capital Group

Real Estate Investment & Trust

Property Overview

- Class A new construction completed in 2025
- 14,000 SF operational building with 5 office units and 10 flex storage units
- 17.72 total acres with approved expansion to 168,000 SF (12 buildings)
- Adjacent to Fort Smith Airport & Lockheed Martin
- Multiple revenue: leasing, land sales, billboard
- 3 subdivided land parcels ready for immediate sale (approx. 1.1 acre each)
- Strategic location near \$500M-\$1B Lockheed Martin economic impact
- High visibility from major thoroughfares with direct interstate access



Property Features

Building Features:

- Timber frame covered entrances with modern aesthetic
- Stone and stucco exteriors with metal roofing
- 22' clear height with 14' garage doors
- Climate-controlled flex storage units (840 SF each)
- Professional office units(1,120 SF each)
- ADA compliant with fire suppression system
- LED lighting throughout
- Digital LED billboard for additional revenue Development Ready:
- Complete utility easements and access rights
- 15 individual lots platted and approved
- Filed with Sebastian County, Arkansas
- Ready for immediate construction





Available Opportunities

Complete Development

- 17.72 acres all buildings and land
- Immediate income from Building 1
- Significant development upside

Building 1 Only

• 14,000 SF operational with cash flow

Fully leased and generating revenue Individual Land Parcels

- Land Parcel 1:
- 1.1 acres Build-to-suit ready
- Land Parcel 2:
- 1.1 acres Build-to-suit ready
- Land Parcel 3:
- 1.1 acres Build-to-suit ready

Development Partnership

- Partner on future phases
- Flexible structure available



Demographics

1 Mile Radius:

- Population: 4,850
- Median Age: 38.2
- Median Household Income: \$48,500
- Average Household Size: 2.4
- Total Businesses: 215
- Total Employees: 3,200

3 Mile Radius:

- Population: 32,400
- Median Age: 36.6
- Median Household Income: \$52,692
- Average Household Size: 2.5
- Total Businesses: 1,840
- Total Employees: 28,500



Property

\$19,352

\$168,100 MEDIAN PROPERTY VALUE 2023

MEDIAN PROPERTY TAXES

The following chart display owner-occupied housing units distributed between a series of property tax buckets compared to the national averages for each bucket. In Fort Smith, AR the largest share of households pay taxes in the < \$800 range.

The chart underneath the paragraph shows the property taxes in Fort Smith, AR compared to it's parent and neighbor geographies.



Household Income

evenly distributed by ACS when publishing the data.

\$52.692

36.5k

NUMBER OF HOUSEHOLDS

In 2023, the median household income of the 36.5k households in Fort Smith, AR grew to \$52,692 from the previous year's value of \$50,799

The following chart displays the households in Fort Smith, AR distributed between a series of income buckets compared to the national averages for each bucket. The largest share of households have an income in the \$75k - \$100k range.

Data from the Census Bureau ACS 5-year Estimate

Wage Distribution

0.448

0.452

2022 WAGE GINI IN ARKANSAS

In 2023, the income inequality in Arkansas was 0.448 according to the GINI calculation of the wage distribution. Income inequality had a 0.73% decline from 2022 to 2023, which means that wage distribution grew somewhat more even. The GINI for Arkansas was lower than than the national average of 0.476. In other words, wages are distributed more evenly in Arkansas in comparison to the national average.

This chart shows the number of workers in Arkansas across various wage buckets compared to the national average.

Data from the Census Bureau ACS PUMS 5-Year Estimate

Fort Smith Market Overview

Strategic Defense Hub

\$1.2B+ Lockheed Martin F-35 Investment 30-40 year Federal Mission Timeline

Market Stats

• MSA Population: 91,160

• Median Income: \$52,692

• Unemployment: 3.2%

• Annual Growth Rate: 0.37%

• Average Household Income: \$84,383

Regional Hub Benefits:

- Second-largest metro area in Arkansas
- Major economic hub for the region
- \$500M-\$1B Lockheed Martin impact
- Cost of doing business 8% below national average
- Skilled workforce with logistics expertise
- 1,700+ new jobs created recently
- Growing healthcare and education facilities







Location Highlights

Adjacent to Fort Smith Regional Airport

Near Lockheed Martin F-35 Training Center

Direct I-49/540 interstate access

High visibility: 20,000 vehicles/day

Downtown Fort Smith: 3 miles

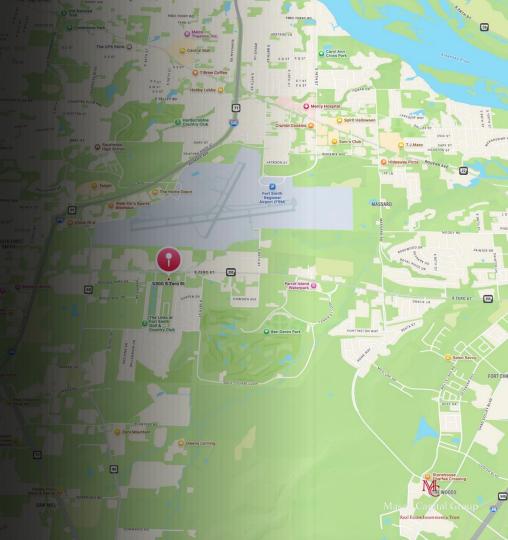
Retail: 180 locations within 3 miles

Restaurants: 120 dining options nearby

Hotels: 15 hotels in area

Nearby Amenities:

- Fort Smith Convention Center
- Walmart, Target, Lowes, Home Depot
- Mercy Hospital Fort Smith
- CHI St. Edward Mercy Medical Center
- University of Arkansas Fort Smith
- Fort Smith National Historic Site
- Arkansas River Trail





Financial Summary

Offering Price: \$6,000,000
Total Site Area: 17.72 acres
Development Potential: 168,000 SF

Current

Existing Building: 14,000 SF

Current Occupancy: 7.1% (1 tenant)

Projected Annual Income (Bldg 1): \$240,000

Full Buildout

Project Value: \$33,600,000 NOI: \$1,487,000



Building 1 Features

Office Leasing

- 5 Office Units Operational
- Permitted for 6 Total Office Buildings

Flex Storage

• 10 Climate-Controlled Units

Land Sales

- 3 Parcels ready for sale
- Valued \$1,050,000



Multiple Revenue Streams

- Office units: 1,120 SF each (5 total)
- Flex storage: 840 SF each (10 total)
- 22' clear height, 14' overhead doors
- Stone/stucco exterior, timber frame entries
- ADA compliant, fire suppression system





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