



Overview

The Community Developers Roundtable (CDR) strengthens the pipeline of established community-oriented real estate developers creating housing and neighborhood-serving commercial projects across DFW. These impactful developers often have viable projects and deep community relationships but lack sustained capacity support, institutional networks, and flexible early-stage capital. These gaps can delay or prevent projects in neighborhoods that are in need of reinvestment and development.

The CDR addresses this gap by building the capacity of community-oriented developers with two or more years of experience and a strong development pipeline, through long-term engagement and strategic partnerships. To do this, the Roundtable offers: monthly sessions including The Roundtable launched in September 2022 and has since grown to three cohorts across Dallas and Fort Worth. Across all cohorts, CDR members have delivered or are in the process of delivering 1,465 housing units and 20 commercial projects, engaging in development activity totaling nearly \$144 million. Through our partners BCL of Texas and C3, participants have accessed \$5.98M in capital.

Eligibility Criteria

Admission to the Roundtable is limited and the number of accepted applicants is based on their qualifications and previous real estate experience.

Candidates will be required to have a minimum of two years of real estate development experience, with a commitment to develop community-oriented projects. To demonstrate competency in these requirements, candidates will provide previous development history via the online application. Key criteria:

- One of the following: (1) at least one completed project, or (2) an active project with approved plans and secured financing
- (1) Professional reference from a lender
- (1) Additional professional reference
- Minimum of (1) project that fits in the targeted project types:
 - o Single-family housing, attainable for buyers earning up to 120% of AMI
 - o Multifamily Housing, attainable for renters earning up to 80% AMI
 - o Commercial real estate located in underserved or distressed areas

Admissions Process

All candidates interested in participating in the Community Developers Roundtable Program must submit a complete application via the online form. This includes all required development history and documentation such as a current resume and (2) professional recommendations.

Please use the following file name format when uploading attachments to avoid lost or unidentified materials: LASTNAME_FIRSTNAME_ItemName ex: "Jones_Mark_Resume"



Upon submission of the online application, candidates will undergo a rigorous three-step screening process:

- **Step One: Assessment of Development Experience** | Applications will be reviewed in full to determine if candidates meet all requirements/criteria to move forward in the selection process. CDR staff may contact applicants with questions or clarifications, during review.
- **Step Two: Financial & Organizational Capacity Assessment** | After passing step one, candidates will have three days from the date of selection notification to submit the information required to assess financial and organizational capacity.
 - All documents will be shared through a secure portal and reviewed by partner financial lenders to evaluate financing readiness and identify opportunities for improvement. Candidates will provide a minimum of two years of financial statements, an outline of their organization leadership structure, and any additional relevant project highlights.
 - The financial assessment ensures that Roundtable participants are prepared, or have a pathway to be prepared, for financing opportunities. Regardless of final selection, all candidates may receive written feedback from local lenders on their current financials, upon request. All financial information will be stored confidentially. Please contact us if you have any concerns or wish to discuss this step further.
- **Step Three: Selection Committee Candidate Interviews**

Candidates will be interviewed virtually by the selection committee. The committee will include CDR Alumni, CDR partners, local lenders, and community stakeholders.

Program Structure

The Roundtable meets monthly, typically on the third Thursday of the month from 8:30am-3:30pm and holds two structured networking events. Candidates are expected to participate in 70% of the Roundtable engagements to successfully complete the program and move into the alumni network. Lunch and parking is provided, each session. During each monthly session, developers can network with existing practitioners, share financial resources, get updates on local policy, and align opportunities for catalytic real estate development. Every session builds on the experience and insights of the past sessions. Throughout the program year, CDR staff may adjust the curriculum to respond to developer interest, add opportunities to interact with industry partners, and build out additional resources for participants. If other events, trainings, and networking opportunities arise, Roundtable participants will be invited to attend. Upon completion, participants will join the Alumni Network where further resources and opportunities are available.

Tentative 2026-2027 Community Developers Roundtable (Dallas) Schedule:

September 3rd	Launch Event
September 8th	Q&A Webinar via Zoom
September 17th	Application Window Closes
October 22nd	Candidate Orientation / Kick-Off Session
October 2026 – March 2027	In-person, monthly sessions scheduled on the 3rd Thursday of the month
April 2027	Roundtable Year-End Program Celebration





APPLICATION

For reference only – apply via the online form

APPLICANT INFORMATION

Name of applicant: _____

Address: _____

City/State/Zip: _____

Cell phone: _____

Office phone: _____

Preferred email: _____

Organization Name: _____

Title: _____

Website: _____

Relevant social media: _____

In 500 words or less, please share about your personal story and connection to the City of Dallas.

BUSINESS CATEGORIZATION

Do you identify as a small business?

YES / NO

Are you certified as a SBE, HUB, and HUBZone business?

YES / NO

REAL ESTATE DEVELOPMENT EXPERIENCE

Upload a current copy of your professional resume.



Please provide contact information for two professional references:

- Reference from a lender or financial partner: Name, Relationship to applicant, Organization, Email, Phone
- Additional professional reference: Name, Relationship to applicant, Organization, Email, Phone

What is your primary role in real estate development (select one)?

- General Contractor
- Investor
- Developer
- Architect
- Broker

What areas of real estate development do you have experience in? (select all that apply)

- Site Identification & Acquisition
- Feasibility Analysis
- Entitlements & Permitting
- Design & Planning
- Financing
- Construction Oversight
- Marketing/Sales/Leasing
- Asset /Portfolio Management

Which types of projects are you primarily interested in working on? (select all that apply)

- Income-restricted Single-family Housing
- Market-rate Single-family Housing
- Multifamily New Construction
- Residential Rehab
- Commercial Rehab
- Mixed-use Retail/commercial New Construction
- Other

PROJECT EXPERIENCE

Select three projects that highlight your experience and provide the following information for each:

- Name
- Type: select from single-family new construction, single-family rehab; multifamily new construction, multifamily rehab, commercial/office new construction, commercial/office rehab
- Zip Code
- Total Square Footage



- Number of Units
- Whether you completed a project in a financial role (yes/no); if no, your role if non-financial (e.g., general contractor, architect, etc.)

Please describe your current real estate projects by development phase.

- Under Construction
 - (e.g., acquisition, soft costs, hard costs, financing fees) Pre-Development
 - (e.g., property acquisition, feasibility studies, securing permits and financing) Conceptual
 - (e.g., identified but not yet purchased property, beginning to plan for possible development)

Type of project

- # of units or sq footage if comm/industrial
- Location/address

Total development cost

- Type of project
- # of units or sq footage if comm/industrial
- Location/address

Describe what work has been done already.

Type of project

- # of units or sq footage if comm/industrial
- Location /address and describe what work has been done already.

Are you currently working within the City of Dallas?

YES / NO

If not, are you interested in working within the City of Dallas?

YES / NO

CAPITAL AND GOALS

Please describe your current access to capital (e.g., debt, equity, etc.):

- I am actively seeking debt financing for my current projects. YES / NO
- I have previously secured debt financing for my projects. YES / NO
- I am actively seeking equity investment for my current projects. YES / NO
- I have previously secured equity investments for my projects. YES / NO
- I have sufficient capital for my business and development needs. YES / NO

What are your long-term real estate development goals?



Why are you interested in participating in the Community Developers Roundtable?

What skills, resources, and/or knowledge would you bring to the program?

Please share any area(s) of professional growth you desire.

How can the Community Developers Roundtable assist with the mentioned area(s) of professional growth?

How did you hear about CDR?

- Social Media (Facebook, Twitter/X, LinkedIn)
- Website
- CDR Alumni _____
- CDR Partner _____
- Referral from _____
- Other _____

CHECKLIST AND SIGNATURE

A complete application includes all required documentation and must be submitted by 5 p.m. Central on Thursday, September 17, 2026.



- I have reviewed the Community Developers Roundtable overview, fully understand all eligibility and documentation requirements, and have completed this application in its entirety.
- I have uploaded a copy of my current professional resume to this application.
- I have included two (2) professional references in this application.
- I understand the Financial Assessment will be required as the second step of the screening process.
- I understand that CDR will keep my personal and financial information confidential.
- If accepted into the program, I fully understand that sessions and events will be in person and require an NDA to participate.
- If accepted into the program, I will attend the Kick-Off Session on October 22, 2026.

I certify that I have read and verified all the above statements and that all the required documentation is included with my submission. I understand that the completion of this application does not guarantee admission into the program and that any potential admission into the program may be withdrawn for any misstatement, misrepresentation, or omission of facts.

Name: _____ Date: _____

Signature: _____

Please email info@communitydevelopersroundtable.com with any questions about the program or application.