FINANCIAL STATEMENTS

DECEMBER 31, 2019 AND 2018



INDEPENDENT AUDITORS' REPORT

To the Board of Directors of American Friends of ALYN Hospital, Inc.

We have audited the accompanying financial statements of American Friends of ALYN Hospital, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2019 and 2018, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Friends of ALYN Hospital, Inc. as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 12 to the financial statements, in March 2020, the United States declared the global pandemic novel coronavirus COVID-19 outbreak a national emergency. As a result, American Friends of ALYN Hospital, Inc. has suspended its program activities at the direction of state and local governmental authorities. Our opinion is not modified with respect to that matter.

Lutz + Can, LLP

New York, New York September 3, 2020

STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2019 AND 2018

	2019	2018
Assets		
Cash and cash equivalents (Notes 1b and 9) Unconditional promises to give - without donor restrictions	\$ 173,962	\$ 142,447
(Note 1e)	108,842	63,032
Prepaid expenses and other assets	28,819	10,332
Investments (Notes 1c, 1d and 5)	4,900,272	4,385,932
Website costs and leasehold improvements (Notes 1i and 6)	13,166	885
Security deposit	29,231	29,231
Beneficial interests in remainder trusts (Notes 1d and 7)	779,588	716,270
Total Assets	\$6,033,880	\$5,348,129
Liabilities and Net Assets Liabilities		
Accounts payable and accrued expenses (Note 11)	\$ 428,726	\$ 678,695
Commitment and Contingency (Notes 8 and 12)		
Net Assets (Deficit)		
Without Donor Restrictions	(74,706)	(896,836)
With Donor Restrictions (Notes 3 and 4)		
Time and purpose restrictions	829,860	716,270
Perpetual in nature	4,850,000	4,850,000
Total With Donor Restrictions	5,679,860	5,566,270
Total Net Assets	5,605,154	4,669,434
Total Liabilities and Net Assets	\$6,033,880	\$5,348,129

STATEMENTS OF ACTIVITIES

YEARS ENDED DECEMBER 31, 2019 AND 2018

	2019	2018
Changes in Net Assets Without Donor Restrictions		
Revenue and Support		
Contributions (Note 1e)	\$2,960,614	\$2,680,183
Net investment income (loss) (Notes 1c and 5)	775,354	(244,860)
Total Revenue and Support	3,735,968	2,435,323
Expenses		
Program Services	2,433,042	2,916,096
Supporting Services		
Management and general	313,330	469,389
Fundraising	167,466	365,550
Total Supporting Services	480,796	834,939
Total Expenses	2,913,838	3,751,035
Increase (Decrease) in Net Assets Without Donor		
Restrictions	822,130	(1,315,712)
Changes in Net Assets With Donor Restrictions		
Change in value of beneficial interests in remainder trusts		
(Notes 1d and 7)	63,318	(8,691)
Net investment income (Notes 1c and 5)	50,272	
Increase (Decrease) in Net Assets With Donor		
Restrictions	113,590	(8,691)
Increase (decrease) in net assets	935,720	(1,324,403)
Net assets, beginning of year	4,669,434	5,993,837
Net Assets, End of Year	\$5,605,154	\$4,669,434

STATEMENTS OF FUNCTIONAL EXPENSES

YEARS ENDED DECEMBER 31, 2019 AND 2018

2018 2019 **Supporting Services Supporting Services** Management Program Total **Program** Management Total and General and General Services **Fundraising Expenses** Services **Fundraising** Expenses Total Total \$ Grants to ALYN \$ \$ \$ \$2,218,104 \$ _ \$2,218,104 \$2,143,595 \$ -\$2,143,595 Salaries, payroll taxes and benefits 95,420 130,777 83,408 214,185 309,605 607,166 310,266 243,307 553,573 1,160,739 Professional fees 51,405 51,405 2,500 2,500 62,151 64,651 51,405 59,651 Advertising and marketing 55,705 8,891 8,891 64,596 68,240 7,079 7,079 75,319 25,721 34.849 22,402 82,972 40,998 21,287 16,557 37,844 78,842 Occupancy 57,251 Office expenses 31,998 43,352 38,107 19,786 15,389 35,175 73,282 27,869 71,221 103,219 Educational materials 10,205 10,206 10,206 20,411 Event expenses 5,629 16,886 16,886 22,515 2,524 7,572 7,572 10,096 25,325 25,325 15,204 Computer expenses 25,325 15,204 15,204 79 Website expenses 1,410 1,410 2,820 2,820 79 158 158 17,188 17,188 17,188 20,652 20,652 Insurance 20,652 Travel 361 361 361 16,074 16,074 16,074 3,892 Equipment leasing and maintenance 3,892 3,892 3,317 3,317 3,317 On-line fundraising fees 6,195 6,195 6,195 61,746 61,746 61,746 **Board activities** 205 205 205 Miscellaneous 4,140 1,434 1,434 4,140 4,140 1,434 Amortization 465 631 405 1,036 2,761 1,434 2,549 1,501 1,115 5,310 **Total Expenses** \$2,433,042 313,330 \$ 167,466 \$480,796 \$2,913,838 \$2,916,096 \$ 469,389 \$ 365,550 \$834,939 \$3,751,035

STATEMENTS OF CASH FLOWS

YEARS ENDED DECEMBER 31, 2019 AND 2018

	2019	2018
Cash Flows From Operating Activities		
Increase (decrease) in net assets	\$ 935,720	\$(1,324,403)
Adjustments to reconcile increase (decrease) in net assets		
to net cash used by operating activities: Amortization	1,501	5 210
Change in value of beneficial interests in remainder trusts	(63,318)	5,310 8,691
Realized gains on sales of investments	(31,199)	(69,187)
Unrealized (gains) losses on investments	(680,429)	433,162
(Increase) decrease in:	(000,420)	400,102
Unconditional promises to give	(45,810)	(13,602)
Prepaid expenses and other assets	(18,487)	17,731
Increase (decrease) in:		
Accounts payable and accrued expenses	(249,969)	636,215
Grants payable to ALYN		(44,494)
Net Cash Used By Operating Activities	(151,991)	(350,577)
Cash Flows From Investing Activities		
Acquisition of website costs and leasehold improvements	(13,782)	-
Purchase of investments	(1,009,902)	(673,078)
Proceeds from sale of investments	1,207,190	771,143
Net Cash Provided By Investing Activities	183,506	98,065
Net increase (decrease) in cash and cash equivalents	31,515	(252,512)
Cash and cash equivalents, beginning of year	142,447	394,959
Cash and Cash Equivalents, End of Year	\$ 173,962	\$ 142,447

Note 1 - Organization and Summary of Significant Accounting Policies

a - Organization

American Friends of ALYN Hospital, Inc. ("AFAH") is a not-for-profit organization that exists solely to educate Americans about and provide support to The ALYN-Woldenberg Family Hospital/Pediatric and Adolescent Rehabilitation Center ("ALYN"), Jerusalem, Israel. ALYN, Israel's only rehabilitation center for physically handicapped children and adolescents, provides all of the medical and paramedical services necessary for successful rehabilitation in one facility. The financial statements include the accounts of its New York headquarters and its affiliated United States Chapters. Grants to ALYN are made at the discretion of the AFAH Board of Directors.

b - Cash and Cash Equivalents

For purposes of the statements of cash flows, AFAH considers all highly liquid instruments, purchased with a maturity of three months or less, to be cash equivalents, except for short-term investments being managed within the investment account.

c - <u>Investments</u>

AFAH reflects investments at fair value in the statements of financial position. Unrealized gains and losses on investments are reflected in the statements of activities as increases and decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or by law. Investment income that is limited to specific uses by donor-imposed restrictions are reported as increases in net assets without donor restrictions if the restrictions are met in the same fiscal year in which the gains and income are recognized.

d - Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. Fair value is a market-based measurement, not an entity-based measurement. Generally accepted accounting principles establish a framework for measuring fair value which maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are those the market participants would use in pricing the asset based on market data obtained from sources independent of AFAH. Unobservable inputs reflect AFAH's assumptions about the inputs market participants would use in pricing the asset developed based on the best information available in the circumstances. Fair value measurements are categorized into three levels as follows:

Level 1 Inputs that reflect unadjusted quoted prices in active markets for identical assets or liabilities that AFAH has the ability to access at the measurement date.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2019 AND 2018

Note 1 - Organization and Summary of Significant Accounting Policies (continued)

d - Fair Value Measurements (continued)

Level 2 Inputs other than quoted prices included in Level 1 that are observable for the asset or liability either directly or indirectly, including inputs in markets that are not considered to be active.

Level 3 Inputs that are unobservable.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

The following provides information on the fair value of the AFAH's assets by level within the fair value hierarchy as of December 31:

		2019		
	Fair Value	Level 1	Level 2	Level 3
Investments Mutual funds, equity and fixed income State of Israel bond Beneficial interests in remainder trusts	\$4,899,372 900 779,588	\$4,899,372 900 —-	\$ - - -	\$ - - 779,588
Total Assets	\$5,679,860	\$4,900,272	<u>\$ -</u>	\$779,588
		2018		
	Fair Value	2018 Level 1	Level 2	Level 3
Investments Mutual funds, equity and fixed income State of Israel bond Beneficial interests in remainder trusts			Level 2 \$ - - -	Level 3 \$ 716,270

The following summarizes the changes in fair value of AFAH's Level 3 assets for the years ended December 31:

	2019	2018
Balance, beginning of year Increase (decrease) in value of beneficial	\$716,270	\$724,961
interests in remainder trusts	63,318	(8,691)
Balance, End of Year	<u>\$779,588</u>	<u>\$716,270</u>

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2019 AND 2018

Note 1 - Organization and Summary of Significant Accounting Policies (continued)

d - Fair Value Measurements (continued)

Fair value for the beneficial interests in remainder trusts are determined by calculating the present value of the future distributions expected to be received, using a discount rate.

e - Contributions and Unconditional Promises to Give

Contributions are recognized when the donor makes a promise to give to AFAH, that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

AFAH uses the allowance method to determine uncollectible promises to give. The allowance, if any, is based on prior years' experience and management's analysis of specific promises made. Promises to give are due within one year.

f - Grants Payable to ALYN

Grants are accrued at the time authorized.

g - Financial Statement Presentation

The financial statements of AFAH have been prepared in accordance with U.S. generally accepted accounting principles, which require AFAH to report information regarding its financial position and activities according to the following net asset classifications:

Net Assets Without Donor Restrictions

Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of AFAH. These net assets may be used at the discretion of AFAH's management and Board of Directors.

Net Assets With Donor Restrictions

Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of AFAH or the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2019 AND 2018

Note 1 - Organization and Summary of Significant Accounting Policies (continued)

h - Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

i - Website

Website costs are capitalized and are being amortized using the straight-line method over the estimated useful life of the asset.

j - <u>Tax S</u>tatus

American Friends of ALYN Hospital, Inc. is a not-for-profit organization exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and has been designated as an organization which is not a private foundation.

k - Subsequent Events

AFAH has evaluated subsequent events through September 3, 2020, the date that the financial statements are considered available to be issued.

I - Functional Allocation of Expenses

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Expenses are applied directly to programs where applicable or allocated on a reasonable and consistent basis. A substantial portion of AFAH's expenses are directly related to program activities. The expenses that are allocated include general office expenses, salaries, payroll taxes and employee benefits which are allocated based on employee time and effort.

Note 2 - Information Regarding Liquidity and Availability

AFAH operates with a balanced budget for each fiscal year based on the revenues expected to be available to fund anticipated expenses. A substantial portion of annual revenue is comprised of contribution revenue raised during the current year, and revenue from other sources earned during the year. AFAH considers general expenditures to consist of all expenses related to its ongoing program activities, and the expenses related to general and administrative and fundraising activities undertaken to support those services.

Note 2 - Information Regarding Liquidity and Availability (continued)

AFAH regularly monitors liquidity to meet its operating needs and other commitments and obligations, while seeking to maximize the investment of its available funds. Management prepares regular cash flow projections to determine liquidity needs, and has a policy to maintain liquid financial assets on an ongoing basis sufficient to cover ninety days of general expenditures. Financial assets in excess of daily cash requirements are invested in money market funds and other short-term investments.

AFAH's financial assets as of December 31, 2019 and 2018, and those available within one year to meet cash needs for general expenditures are summarized as follows:

	2019	2018
Financial Assets at Year End: Cash and cash equivalents Unconditional promises to give Investments	\$ 173,962 108,842 4,900,272	\$ 142,447 63,032 4,385,932
Total Financial Assets	5,183,076	4,591,411
Less: Amounts not Available to be Used within One Year: Net assets with donor restrictions, subject to expenditure for specific purposes or passages of time	(829,860)	(716,270)
Net assets with donor restrictions for endowment, subject to spending policy and appropriation	<u>(4,850,000</u>)	(4,850,000)
Financial Assets Available to Meet General Expenditures within One Year	<u>\$ - </u>	<u>\$ -</u>

In addition to these financial assets available within one year, AFAH maintains a donor-restricted endowment valued at \$4,900,272 and \$4,385,932 at December 31, 2019 and 2018, respectively. The endowment is invested under the direction of the Finance Committee. Amounts in excess of \$4,850,000 could be made available to meet cash needs for general expenditures at the discretion of the Board of Directors.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2019 AND 2018

Note 3 - Restrictions on Assets

a - Net Assets With Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes or periods:

	2019	2018
Operating Subject to passage of time Endowment in perpetuity	\$ 829,860 4,850,000	\$ 716,270 4,850,000
Total Net Assets With Donor Restrictions	\$5,679,860	\$5,566,270

Net Assets With Donor Restrictions - Subject to Passage of Time

Net assets with donor restrictions subject to expenditure for passage of time consist of beneficial interests in remainder trusts at December 31, 2019 and 2018.

b - Net Assets With Donor Restrictions - Perpetual in Nature

Net assets with donor restrictions - perpetual in nature represent an endowment from The Woldenberg Foundation and in accordance with donor restrictions is required to be maintained in perpetuity.

Note 4 - Endowment Funds

AFAH's restricted endowment was funded by a contribution from The Woldenberg Foundation. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Consistent with New York State Not-for-Profit Corporation Law and the New York Prudent Management of Institutional Funds Act ("NYPMIFA"), AFAH classifies as net assets with donor restrictions, perpetual in nature, (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment and (c) accumulations to the endowment made in accordance with the direction of any applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets with donor restrictions perpetual in nature is classified as net assets with donor restrictions subject to the passage of time or purpose until those amounts are appropriated for expenditure by AFAH.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2019 AND 2018

Note 4 - Endowment Funds (continued)

AFAH has a policy of appropriating for distribution each year an amount equal to the investment earnings and realized and unrealized gains and losses earned on its invested funds.

The fair value of assets associated with individual donor restricted endowment funds may fall below the level required to be retained as a fund of perpetual duration. A deficiency of this nature was \$(464,068) as of December 31, 2018. AFAH has made transfers to operations in excess of the original terms of the endowment.

As of December 31, AFAH's invested endowment fund composition, by type of fund and net asset classification, are summarized as follows:

	With Donor Restrictions		
	Investment Income Above (Below) Original Gift Amount	Investment in Perpetuity	Total
Donor-restricted endowment fund, 2019	<u>\$ 50,272</u>	<u>\$4,850,000</u>	<u>\$4,900,272</u>
Donor-restricted endowment fund, 2018	<u>\$(464,068)</u>	<u>\$4,850,000</u>	<u>\$4,385,932</u>

Changes in the AFAH's endowment fund for the years ended December 31 are summarized as follows:

	2019		
	Investment Income Above (Below) Original Gift Amount	Investment in Perpetuity	<u>Total</u>
Endowment funds, beginning of year	\$(464,068)	\$4,850,000	\$4,385,932
Investment Return: Investment income	855,277	-	855,277
Appropriations for use in operations	(340,937)		(340,937)
Endowment Funds, End of Year	<u>\$ 50,272</u>	\$4,850,000	\$4,900,272

Note 4 - Endowment Funds (continued)

	2018		
	Investment Income Above (Below) Original Gift Amount	Investment in Perpetuity	<u>Total</u>
Endowment funds, beginning of year	\$ (2,028)	\$4,850,000	\$4,847,972
Investment Return: Investment loss	(215,444)	-	(215,444)
Appropriations for use in operations	(246,596)		(246,596)
Endowment Funds, End of Year	<u>\$(464,068</u>)	\$4,850,000	<u>\$4,385,932</u>

AFAH has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding for programs supported by its endowment, while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that AFAH must hold in perpetuity, or for a donor-specified period. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that exceed the AFAH's spending policy while assuming a moderate level of investment risk. AFAH expects its endowment funds, over time, to provide an average rate of return of approximately 5% - 6% annually. Actual returns in any given year may vary from this amount.

To satisfy its long-term rate-of-return objectives, AFAH relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). AFAH targets a diversified asset allocation of investments in mutual funds to achieve its long-term return objectives.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2019 AND 2018

Note 5 - <u>Investments</u>

Investments consist of the following at December 31:

	20	19	20	18
	Cost	Fair Value	Cost	Fair Value
Mutual Funds:				
Equity	\$2,158,337	\$2,868,134	\$2,490,888	\$2,611,996
Fixed income	1,457,848	1,458,804	1,247,537	1,190,909
Inflation hedges	161,043	173,112	202,328	187,211
Hedged strategies	235,408	242,825	231,346	231,824
Cash and cash equivalents	<u>156,497</u>	<u>156,497</u>	<u>163,123</u>	<u>163,123</u>
	4,169,133	4,899,372	4,335,222	4,385,063
State of Israel Bond	500	900	500	<u>869</u>
	<u>\$4,169,633</u>	<u>\$4,900,272</u>	<u>\$4,335,722</u>	<u>\$4,385,932</u>

The following schedule summarizes net investment income (loss) for the years ended December 31:

	2019	2018
Interest, dividends and capital		
gain distributions	\$143,649	\$ 148,278
Realized gains	31,199	69,187
Unrealized gains (losses)	680,429	(433, 162)
Investment fees	(29,651)	<u>(29,163</u>)
Net Investment Income (Loss)	<u>\$825,626</u>	<u>\$(244,860</u>)

Note 6 - Website Costs and Leasehold Improvement

A summary of website costs and leasehold improvement at December 31, is as follows:

	<u>Life</u>	2019	2018
Website redesign	3 years	\$18,620	\$15,930
Leasehold improvement		11,092	
		29,712	15,930
Less: Accumulated amortization		<u>(16,546</u>)	<u>(15,045</u>)
		<u>\$13,166</u>	<u>\$ 885</u>

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2019 AND 2018

Note 7 - Beneficial Interests in Remainder Trusts

AFAH is the beneficiary of two charitable remainder unitrusts under which AFAH will receive the designated principal and income of the trusts upon the death of the donors which will then be used for AFAH's operations. The trusts' assets are held by the respective trustees.

Note 8 - Commitment

AFAH entered into a lease for its New York office expiring April 30, 2023. Minimum annual rentals under the agreement are as follows:

Year Ending December 31,	
2020	\$73,016
2021	74,658
2022	76,338
Thereafter, through April 2023	26,019

Note 9 - Concentration of Credit Risk

AFAH maintains its cash and cash equivalents at financial institutions located in New York. The cash balances up to certain limits are insured by the Federal Insurance Corporation.

Note 10 - Pension Plan

AFAH maintains a 401(k) plan for all eligible employees. AFAH determines at its sole discretion how much, if any, it will make as an employer contribution. No contributions were made for 2019. Total contributions of \$44,771 were made for the year ended December 31, 2018.

Note 11 - Separation Agreement

AFAH's former Executive Director's (the "ED") employment ended on December 31, 2018. In consideration of the ED signing a separation agreement and complying with its terms, AFAH agreed to pay severance to the ED in the amount of \$600,000 to be paid over a thirty-six month period beginning in January 2019. As of December 31, 2019, \$400,000 has been accrued and is included in accounts payable and accrued expenses in the accompanying financial statements.

Note 12 - Subsequent Event

In March 2020, the United States declared the global pandemic novel coronavirus COVID-19 outbreak a national emergency. As a result, AFAH has suspended some of its program activities at the direction of state and local governmental authorities. Management is currently evaluating the potential impact that the resulting economic uncertainties will have on AFAH's operations.

In April 2020, AFAH received proceeds from the federal Paycheck Protection Program of \$94,770. Management expects the major part of this amount will be forgiven.