



# Investor Presentation

Presented by Rick Van Kirk, CEO



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## Pro-Dex is a high-growth innovative technology company with finished device contract manufacturing

- High-value product pipeline
- Strong long term relationships with dominant and strategic orthopedic OEMs
- High value intellectual property
- Increasing margins and considerable operating leverage
- Stable core cash flow
- Management team that can execute on new initiatives

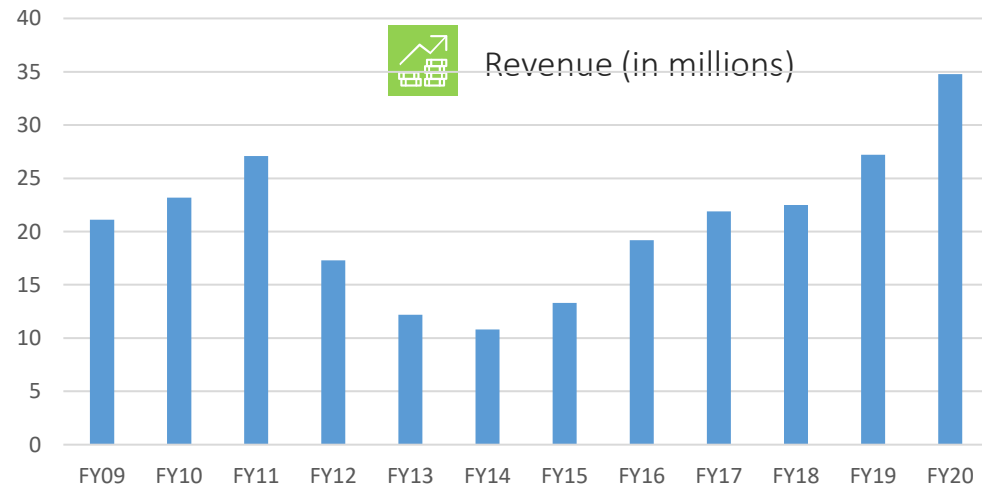
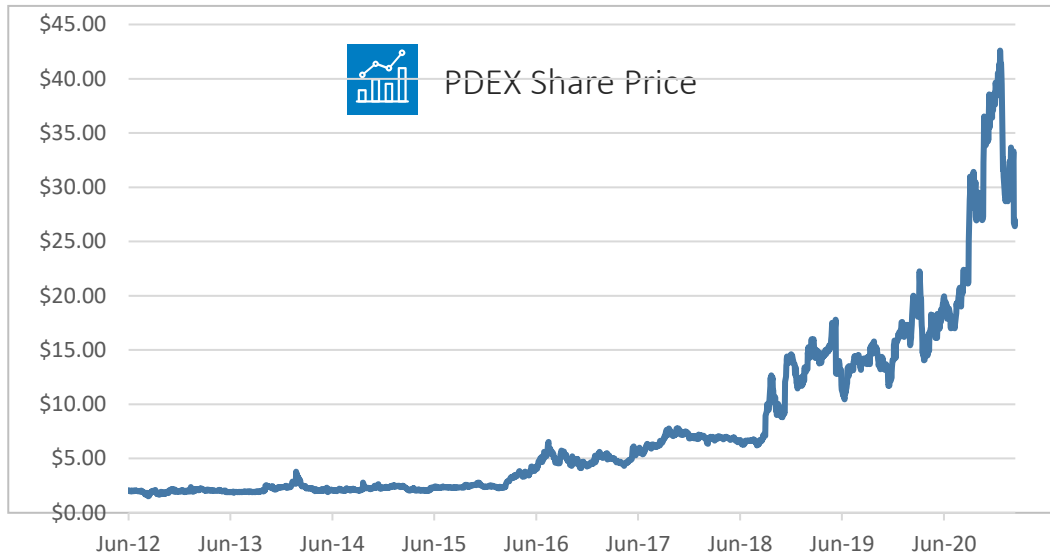
## Transformation of the Pro-Dex legacy business model

- Significant credibility with large manufacturing partners
- Establishment of opportunity funnel with surgeon and University relationships
- Entry into disposable and single use markets
- Pre-eminence as OEM supplier of orthopedic robotic end effectors
- Provider of Engineering and QA/RA Services
- Additional Building Purchase for Growth-November 2020



# Pro-Dex Past to Present

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	FYE: 06/2019		MRQ: 2019 Q2		Next Rpt: 5/9/19
Revenue	Q1	Q2	Q3	Q4	FY
FY2016	3.8*	5.2 *	5.2*	5.0*	19.2
FY2017	5.1*	4.6	6.6	5.6	21.9
FY2018	5.2	5.6	5.5	6.2	22.5
FY2019	6.9	6.4	6.9	7.0	27.2
FY2020	7.2	8.0	8.5	11.1	34.8
FY2021	8.6	8.3			
EPS	Q1	Q2	Q3	Q4	FY
FY2016	-0.03	0.09	0.09	0.05	0.2
FY2017	0.07	0.78	0.22	0.18	1.25
FY2018	0.15	0.08	0.11	0.04	0.37
FY2019	0.31	0.28	0.17	0.21	0.97
FY2020	0.27	0.31	0.30	0.64	1.50
FY2021	0.32	0.08			

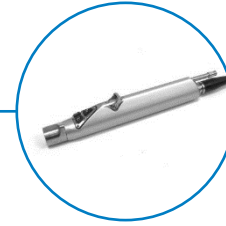
\* Restated OMS Sale January 27, 2017

## Key Figures as of December 31, 2020 (2021 Q2)

Employees	Shares Outstanding	Avg Daily Volume (3 mos):	Cash	Book Value	Mkt Cap
122	3.9m Float : 2.4m	40K	\$5.5m Debt : \$8.7 m	\$21.8m	\$99.7m

“The interface between surgeons and patients.”

- Arthroscopic/ENT Shavers
- Craniomaxillofacial Drivers
- Thoracic Drivers
- Multifunction Handpieces
- Robotic End Effectors
- Ventilators
- Engineering/QA/RA Services



Pro-Dex has deployed smart drivers in CMF with 3 major companies that account for over 60% of the CMF market.

The field of surgical robotics is rapidly growing and Pro-dex has manufacturing relationships with key players

## High Value Customer Relationships:



“Pro-Dex is a leader in powered solutions for the operating room with over 50,000 handpieces shipped to the largest orthopedic distributors in the world.”

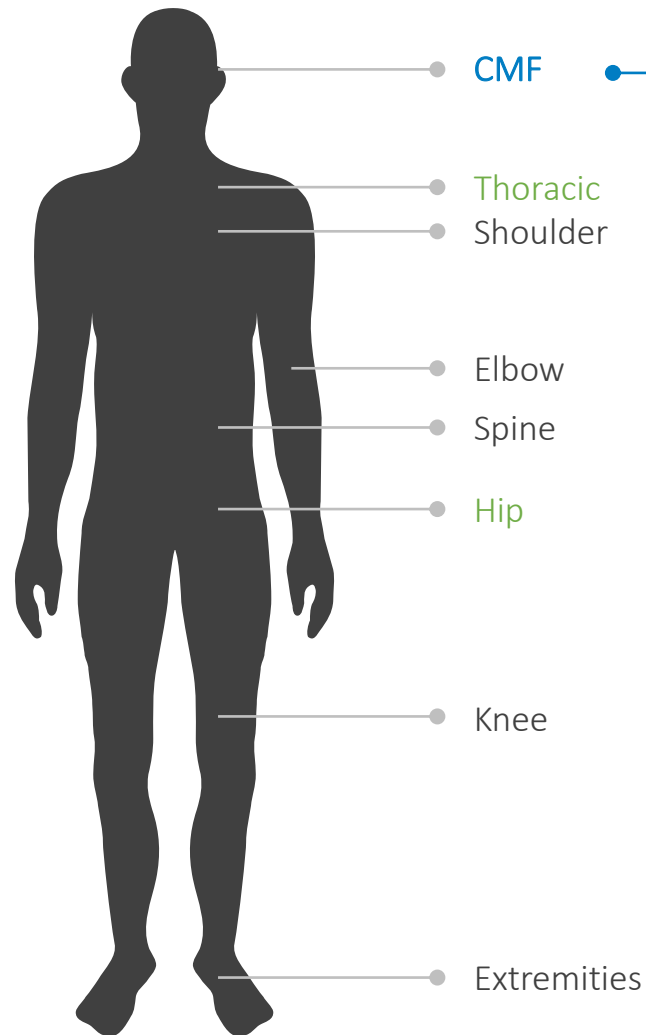
# Surgical Power: Addressable Market \$1.2-1.7bn

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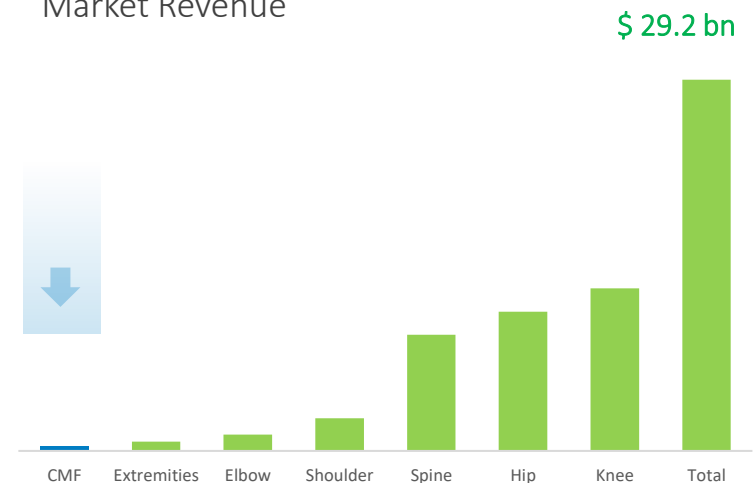


Pro-Dex has greater than 50% market share in CMF, the smallest market in the orthopedic space

Opportunity to take share with differentiated solutions in strategic markets (see TorqueDrive)



Global Orthopedic Devices Market Revenue



Source: KOL Opinions, Company Annual Reports, Expert Interview, Investing Publications, TMR Analysis

- Pro-Dex bringing solutions to market vs. reliance on customers to fund developments
- First Pro-Dex branded driver solution launched calendar Q3 '20
- Next Pro-Dex Brand to launch Q3 Calendar '21





The software algorithm can be integrated across a family of products from small bone and CMF (MatrixPro) to large bone and trauma



High product differentiation and a significant driver of sales conversions



Our algorithms do not affect the operation of non drill/drive ancillary operations; for example sagittal saws, burrs, etc.



Screws mapped and optimized to the hardware making piggybacking difficult



Pro-Dex has significant market share (4 major customers)



Positive surgeon feedback



- Modular quick-swap capabilities for attachments
- Patent filed on thoracic non-invasive attachment for anterior rib fixation with posterior approach
- Early adopters have taken significant share

## Key Capabilities:

- Adaptive torque limiting for rapid-driving screws and perfect seating of screws
- Screw stripping prevention
- Drill and Drive Mode Capabilities
- Rechargeable battery options
- High Precision discrete digital torque limiting
- Excellent ergonomics, balance and weight
- Adaptive torque limiting works with an assortment of attachments and offset geometries



Extremely high accuracy locking screws and plates within manufacturer recommended specifications



# High Potential Future Product Portfolio

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V Ventilators

- NASA/JPL Licensee



ATLAS Pro-driver

- First Pro-Dex branded driver released in several years, Q3 Calendar 2020
- Adaptive torque limiting, modular attachments
- Provisional patent application on some application specific attachments



Arthroscopic System with Proprietary Blade Design

- Negotiating potential partner for high value differentiated blade IP

Spinal Drill/Driver

- Promising R&D developments and several provisional patents filed



**Rick Van Kirk, MBA, President & CEO**  
37 years experience – Pro-Dex, Unisys, Dynacast International, Comarco

**Alisha Charlton, CFO**  
30 years experience – Pro-Dex, Comarco, CKE Restaurants, KPMG

**Rosie Hokanson, Director Human Resources**  
25 +years experience – Pro-Dex, Comarco, Graypoint Auto, Onyx

**Angel Domingo, Director Compliance**  
22 years experience – Pro-Dex, Spectrum, Chemicon, Watson

**Dan Santos, Director Engineering**  
16+ years experience – Pro-Dex, Hologic, Danaher

**Roger Robison, Director Operations**  
42 years experience – Pro-Dex, Pfizer, Smith & Nephew

**Jamie Rudy, Director of Business Development**  
30 years experience – Pro-Dex, American Hearing Aid Assoc., US Surgical, Depuy Synthes, USA, Olympus America

***PRO-DEX***  
POWERED SURGICAL SOLUTIONS

